

# **EXHIBIT 1**

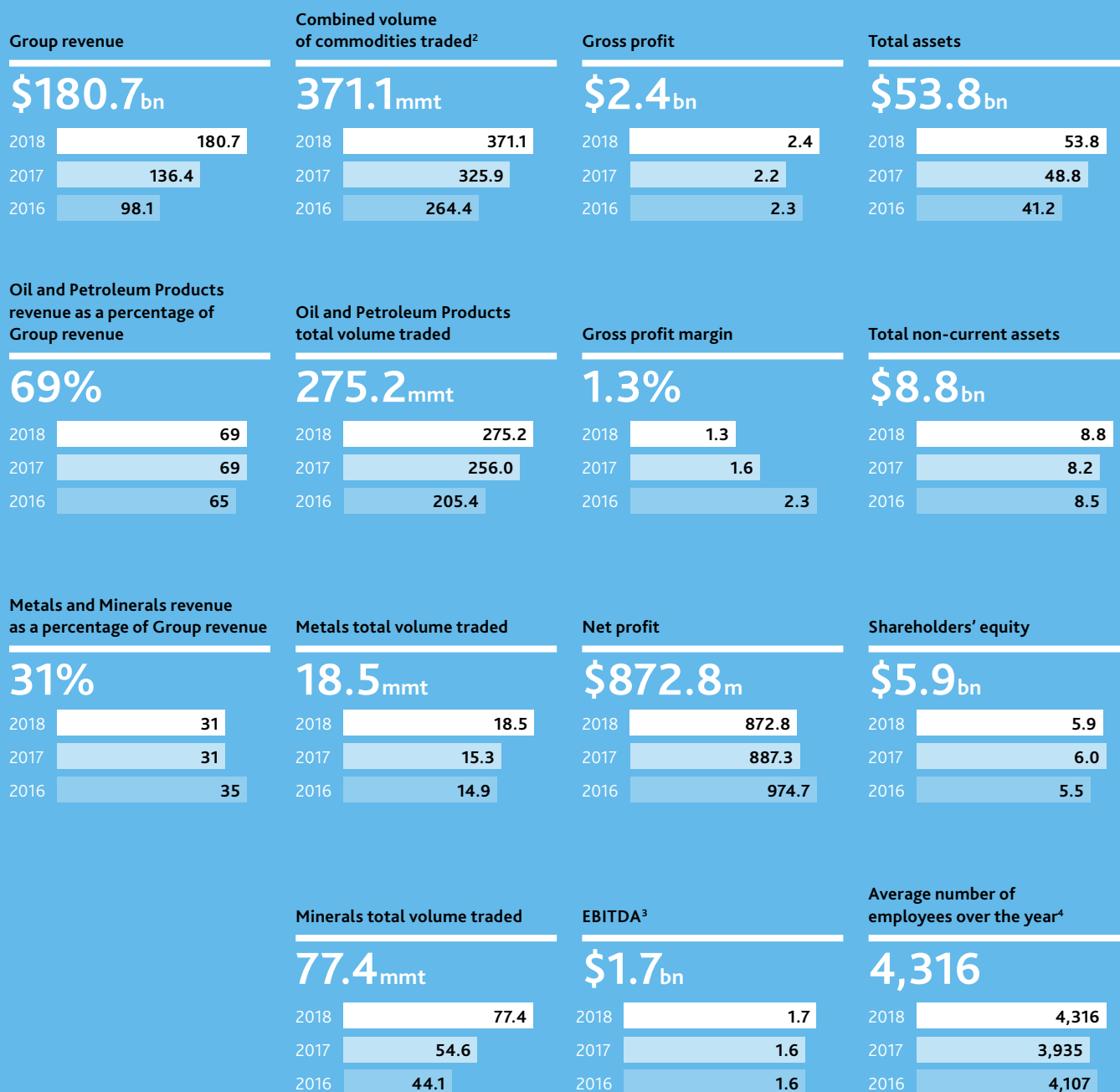
The background of the cover is a large, close-up photograph of a coil of copper wire. The wire is tightly wound and has a warm, orange-brown patina. Overlaid on the wire is a semi-transparent, torn paper effect that reveals a blurred city skyline with tall buildings in the background. Two large, overlapping circles are also present, one on the left and one on the right, partially covering the wire and the city view.

# 2018 ANNUAL REPORT

TRAFIGURA GROUP PTE. LTD.

*ADVANCING*  
TRADE

# Financial and business highlights<sup>1</sup>



Trafigura Group Pte. Ltd. and the companies in which it directly or indirectly owns investments in are separate and distinct entities. In this publication, the collective expressions 'Trafigura', 'Trafigura Group', 'the Company' and 'the Group' may be used for convenience where reference is made in general to those companies. Likewise, the words 'we', 'us', 'our' and 'ourselves' are used in some places to refer to the companies of the Trafigura Group in general. These expressions are also used where no useful purpose is served by identifying any particular company or companies.

<sup>1</sup> Trafigura's financial year runs from 1 October 2017 to 30 September 2018.

<sup>2</sup> Million metric tonnes.

<sup>3</sup> EBITDA (earnings before interest, tax, depreciation and amortisation) is operating profit excluding the share in results of equity-accounted investees, depreciation and amortisation, gains/losses on divestments of subsidiaries, equity-accounted investees and other investments, impairment losses and other operating income and expenses.

<sup>4</sup> Employee numbers exclude MATSA (Spain), Porto Sudeste (Brazil) and Mawson West (DRC) employees as these assets are not consolidated in Trafigura's balance sheet.

Cover image:

Copper rods at our Lykos refined metal warehouse in Gujarat, India.

# *ADVANCING TRADE*

Global trade brings the world closer together.

It expands the wealth of nations, forges common interests and builds mutual trust.

Trafigura makes trade happen. And we make it our mission to do that responsibly. We deploy infrastructure, skills and our global network to move physical commodities from places they are plentiful to where they are most needed.

We have been connecting our customers to the global economy for a quarter of a century. We grow prosperity by advancing trade.

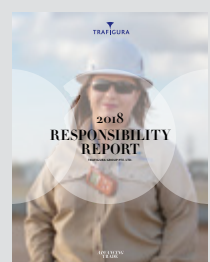
Find out more  
[www.trafigura.com](http://www.trafigura.com)

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The 2018 Annual Report is complemented by our 2018 Responsibility Report which reflects on Trafigura's progress in implementing responsible business practices and sets out metrics assessing our performance in managing our social and environmental impacts.

For further information visit:  
[www.trafigura.com/responsibility](http://www.trafigura.com/responsibility)





# At a glance

Trafigura's core business is physical trading and logistics; our assets and investments complement and enhance these activities.

We have 4,316 employees in 66 offices across 38 countries.

## Trading and logistics

### Oil and Petroleum Products

**275.2** mmt<sup>1</sup>

(Total volume traded)

In a fragmented market where no single company has a dominant position, we are one of the world's largest traders by volume of oil and petroleum products. Trafigura is one of the few oil and petroleum product traders with global presence and comprehensive coverage of all major markets.

### Metals and Minerals

**95.9** mmt

(Total volume traded)

We are one of the world's largest metals and minerals traders. We negotiate offtake and supply agreements with miners and smelters and invest in logistics through our subsidiary, Impala Terminals, to improve market access for our clients.

### Shipping and Chartering

**4,190** fixtures

Our Shipping and Chartering desk is closely integrated into Trafigura's business model, providing freight services to commodity trading teams internally and trading freight externally in the professional market.

## Industrial and financial assets



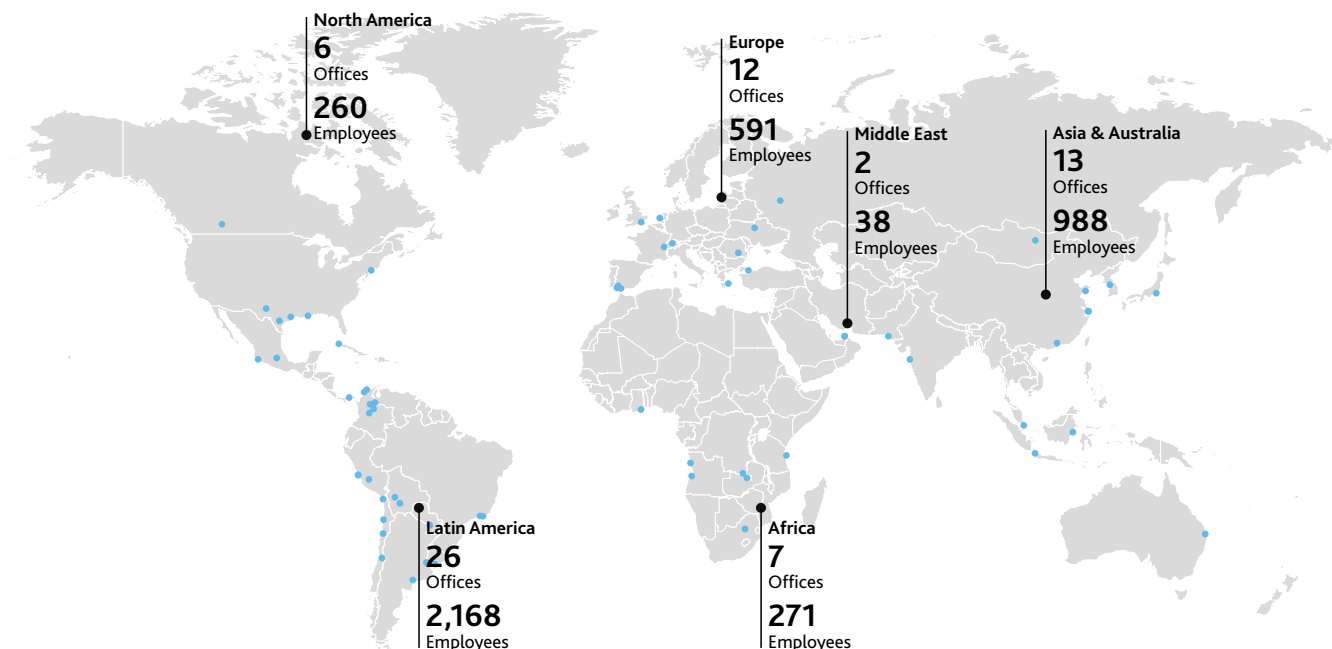
Impala Terminals is a multimodal logistics provider focused on export-driven emerging markets. It owns and operates ports, port terminals, warehouses and transport assets. It has particular expertise in providing efficient logistic solutions in challenging environments and hard-to-reach locations.



Trafigura Mining Group manages mining operations, develops projects, conducts technical audits of existing and potential partner projects; and provides advisory and support services to Trafigura's trading desks, trading counterparties and Galena Asset Management.



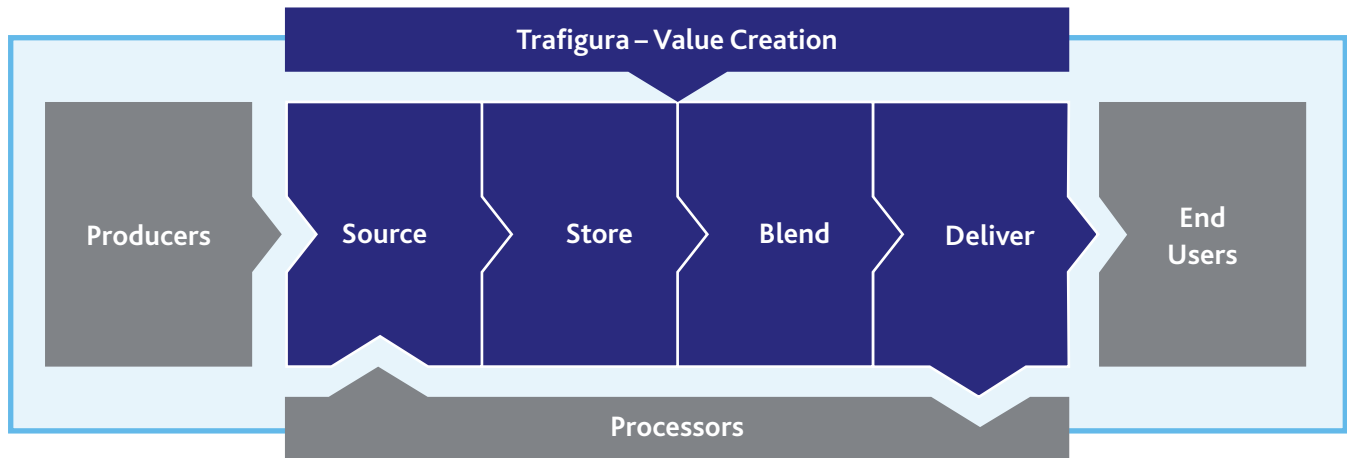
Galena Asset Management provides investors with specialised alternative investment solutions through its investments in real assets and private equity funds. It operates independently, but benefits from the Group's insights into the global supply and demand of commodities.



1. Figures as at 30 September 2018

# What we do

We connect counterparties, build capacity and develop physical commodity markets reliably, efficiently and responsibly. We are adding value to the global trade in natural resources with exceptional service and performance across the supply chain.



## Source

We negotiate offtake agreements with oil producers, refiners, mining companies and smelters. We own mines and invest in logistics that improve market access for our suppliers.

## Store

We store petroleum products at owned and third-party tankage. We store metals and minerals at Impala Terminals and third-party-owned facilities.

## Blend

We blend physical commodities to regional, market and customer specifications in strategically located terminals and warehouses around the world.

## Deliver

We operate efficient, safe and high-quality logistics. We move commodities by barge, truck, rail, pipeline and vessel in support of our core trading activities and for third parties.

## Trafigura adds value

### By transforming commodities



In space



In time



In form

### By reducing costs

- Global network
- Market knowledge
- Low financing cost
- Operational efficiency
- Economies of scale
- Infrastructure investment
- Supply chain optimisation

### By managing risks

- Hedged financial risks
- Political and liability risk insurance
- Integrated systems and processes
- Regulatory compliance
- Governance and responsibility

## Statement from the Executive Chairman and Chief Executive Officer

# A resilient and disciplined business



*“Trafigura once again demonstrated the resilience of its business model while expanding the provision of services to its global roster of clients.”*

I am pleased to present the 2018 Annual Report from the Trafigura Group. This was the year in which our company celebrated its 25<sup>th</sup> anniversary and for us it was another year of strong trading and financial performance. Despite market headwinds, especially in oil trading, Trafigura once again demonstrated the resilience of its business model while expanding the provision of services to its global roster of clients. Benefiting from our global scale and disciplined approach, we increased overall volumes traded and generated a profit comparable with the previous year from trading and from our asset investment strategy.

Global GDP growth continued to support demand for energy and industrial commodities, with interest rates only slowly rising from the historic lows of recent years. On the other hand, the oil market presented a number of challenges, including intense competition, compressed margins, reduced arbitrage opportunities and a pricing structure in which spot prices persistently exceeded forward prices.

### Consistent profit performance and growth over time

Trafigura achieved a strong financial performance in aggregate. Profit for the year was USD873 million, broadly comparable to the figure of USD887 million recorded in 2017, while gross profit was six percent higher at USD2,384 million. The Metals and Minerals Trading division had one of its best years, making the largest contribution to gross profit. The Oil and Petroleum Products Trading division had a difficult first half, but performance recovered by the end of the year. A pre-tax profit contribution amounting to USD191 million was realised from the sale of some of our infrastructure assets to a newly formed joint venture with global fund manager IFM Investors.

Our business is conducted with a long-term perspective and these year-on-year fluctuations serve to underline the benefits of our model, built around three separate strands of activity with uncorrelated commercial cycles: oil trading, metals and bulk minerals trading, and asset investments. These three strands rely

on a single, deep talent pool and shared skill base in the company and are supported by integrated systems, processes and governance, including a newly formed nine-strong Management Committee; all three are important drivers of our business and the combination has enabled us to establish a consistently profitable track record in recent years, including this year.

### Realising the benefits of global scale

Commodities trading remains a high-volume, low-margin business. In 2018, we continued to build out our global network of trading hubs, which enable us to reap efficiencies and economies of scale, manage risk and derive the maximum benefit from our investment in bespoke IT systems. We were thus able to expand volumes traded and market share, while controlling costs and exercising a disciplined approach to allocation of capital and to financial leverage.

Central to our approach was a rapid reaction to changes in market conditions that were this year often driven by political decisions and events. The growing tariff conflict between the US and China, as well as US sanctions aimed at Russia, disrupted markets and traditional commodity flows, but also created opportunities for traders with the agility to respond.

In the oil market, where backwardation set in shortly after the start of our fiscal year, we moved quickly to restructure our trading book and reduce storage commitments. This put the business on a stronger footing as the year progressed.

I am pleased to report that we were able to expand our access to funding from USD51 billion to USD58 billion during the year while innovating and diversifying our sources of finance by region, by instrument and by currency. At the same time, we were able to reduce our leverage substantially, with adjusted debt to net equity falling by year-end below 1x, which we have always stated is our target ratio over time.



Export facility at Huelva, Spain forming part of the Impala Terminals joint venture with IFM Investors

We maintained our focus on expanding our portfolio of longer-term supply, marketing and offtake arrangements with leading producers, processors and end-users of commodities around the world. Particularly worthy of mention is the continuing growth of our footprint in the US, where we have captured a significant share of the growing export flows from the country that is now the world's largest oil producer. This position has been established in just three years, and would not have been possible without our global network and the capacity this provides to optimise flows for the market and net-backs for US producers. On the metals side, we continued to build market share and volumes, with highlights including further growth of our footprint in the copper belt of sub-Saharan Africa, further diversification into nickel and cobalt, and innovation in the coal trade in China and India.

#### A disciplined approach to asset investment

An important strategic development that took place towards the end of our fiscal year was the agreement whereby IFM Investors Global Infrastructure Fund is investing in a certain number of the wholly-owned assets we have developed and operated as part of our Impala Terminals subsidiary. The 50:50 joint venture established with IFM Investors under this transaction will own and operate a network of terminals in Mexico, Spain and Peru that play a key role in global movements of copper, lead and zinc concentrates, among other logistical assets. In addition to the profit derived from the transaction, this joint venture creates a new partnership for future investment in infrastructure related to commodities flows.

This marks a continuation of an approach that has long been integral to our strategy – in which we invest in establishing infrastructure projects in support of commodity flows and bring in external partners to expand the opportunity and share the risk, while maintaining access to those assets for our trading business.

#### Outlook: strongly positioned in a consolidating industry

Having again demonstrated the resilience of our business model this year, we believe Trafigura is positioned to perform well in 2019. We expect the market environment to remain challenging in some respects, especially as the global interest rate cycle continues slowly to ratchet upwards and banks become more selective in deploying credit beyond the leading firms in the sector. Global economic growth is likely to slow in the year ahead, with inevitable implications for the strength of demand growth in commodity markets.

Having said that, the structural factors propelling demand for energy and industrial raw materials – population growth, industrialisation, urbanisation, infrastructure development and electrification – are still in place; if anything they are becoming more evident. It is also clear that commodities market volatility is on a rising trend. Supply-demand balances have tightened as a consequence of recent under-investment in new production, while markets are also prone to major geopolitical dislocations that will continue to create trading opportunities for the nimble.

So our key strategic assumptions are that, first, demand for the commodities we trade will continue to grow for some years, even as the world embarks on the transition towards a lower-carbon economy; and second, that in a consolidating industry there will be a growing market need for well-resourced companies providing the logistical and supply chain services we deliver. Our organisational structure is robust and efficient, and therefore, we are well positioned for further profitable growth.

#### Jeremy Weir

Executive Chairman and Chief Executive Officer



## Financial review

# Strong financial performance in challenging markets



Christophe Salmon, Group Chief Financial Officer

*"In what was a challenging year for trading in some commodity markets, Trafigura turned in an excellent financial performance."*

### Group revenue

**\$180.7bn**



### Total assets

**\$53.8bn**



### Gross profit

**\$2.4bn**



### Shareholders' equity

**\$5.9bn**



### Gross profit margin

**1.3%**



### EBITDA<sup>1</sup>

**\$1.7bn**



### Net profit

**\$872.8m**



### Adjusted debt

**0.97x**



This financial year, we registered an increase in gross operating profitability, revenues and trading volumes, while increasing access to financial liquidity, reducing leverage and realising a significant gain through a new investment venture involving some of our infrastructure assets. As we said last year, Trafigura prides itself on having consistently delivered annual net profits in a range between USD850 million and USD1.1 billion every year since 2012. I am very pleased to record that we maintained the trend in 2018. Net profit for the year was USD873 million, a decrease of less than two percent from the 2017 figure.

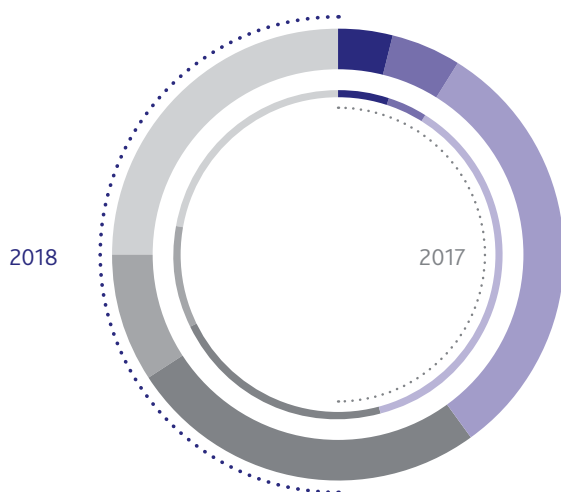
Gross profit was USD2,384 million, six percent up on the USD2,239 million recorded in 2017. This underlined once again the benefits of a business model built on trading two different and largely uncorrelated groups of commodities. Of total gross profit, the largest component was generated by the Metals and Minerals Trading division, which had an exceptionally strong year, generating gross profit of USD1,362 million, up 24 percent from USD1,100 million in 2017. Oil and Petroleum Products Trading faced more challenging conditions and its contribution to gross profit fell by 10 percent to USD1,022 million. This was still a satisfactory result given the market environment. While performance suffered in the first half of our financial year as a result of the switch from the contango to backwardated oil pricing structure, a timely and radical restructuring of our trading books enabled a material improvement in profitability by the final quarter.

In addition to underlying trading performance, a further contributor to profit was a gain on divestment of subsidiaries and the concurrent revaluation of the retained interest, amounting to USD191 million, following investment by global fund manager IFM Investors in a collection of infrastructure assets previously wholly owned by our subsidiary Impala Terminals. This showed our ongoing capacity to generate returns from our investment in infrastructure assets related to commodities flows.

<sup>1</sup> EBITDA (earnings before interest, tax, depreciation and amortisation) is operating profit excluding the share in results of equity-accounted investees, depreciation and amortisation, gains/losses on divestments of subsidiaries, equity-accounted investees and other investments, impairment losses and other operating income and expenses.

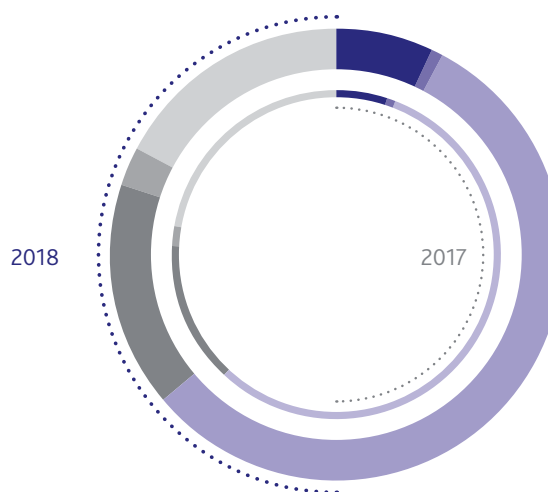


Oil and Petroleum Products Revenue by geography (%)



|                    | 2018 | 2017 |                 | 2018 | 2017 |
|--------------------|------|------|-----------------|------|------|
| ● Middle East      | 4%   | 5%   | ● Europe        | 26%  | 22%  |
| ● Africa           | 5%   | 4%   | ● Latin America | 9%   | 10%  |
| ● Asia & Australia | 31%  | 37%  | ● North America | 25%  | 22%  |

Metals and minerals Revenue by geography (%)



|                    | 2018 | 2017 |                 | 2018 | 2017 |
|--------------------|------|------|-----------------|------|------|
| ● Middle East      | 7%   | 5%   | ● Europe        | 16%  | 14%  |
| ● Africa           | 1%   | 1%   | ● Latin America | 3%   | 2%   |
| ● Asia & Australia | 56%  | 56%  | ● North America | 17%  | 22%  |

From a financial perspective, additional achievements in 2018 included the increase in and diversification of our funding base, and the reduction of our targeted leverage ratio. Together with our continued strict control of capital expenditure and of cash utilisation, this makes Trafigura an extremely resilient business equipped to perform well in competitive and increasingly volatile markets.

### Profitability

Revenue in 2018 totalled USD180,744 million, an increase of 32 percent on the figure of USD136,421 million recorded in 2017. This reflected increased trading volumes and increased average prices for many of the commodities we trade. Total volume of commodities traded rose by 14 percent to 371.1 million tonnes from 325.9 million tonnes, with oil and petroleum products volumes rising 8 percent to 275.2 million tonnes, and metals and minerals volumes rising 37 percent to 95.9 million tonnes.

Aggregate gross profit margin for the year was 1.3 percent, compared to 1.6 percent in 2017 – underlining the relentless pressure on margins in the commodities trading sector, especially in oil, and the consequent requirement for trading firms to focus on cost control and efficiency. In that context it is pleasing to report that our general and administrative expenses fell again in 2018 despite volume increases, to USD937 million from USD945 million the previous year. EBITDA – our preferred measure of operating performance – was up by eight percent year-on-year at USD1,712 million, indicating the fundamental strength of our operating performance.

Net financing costs were sharply higher at USD542 million, more than double the figure in 2017, which was itself twice the level of the previous year. This continuing increase reflected the strong increase in Libor which underpins our cost of debt and our increased need for working capital as a consequence of higher volumes and prices. Variations in interest rates are embedded into the pricing formula of trading contracts entered into by Trafigura and its customers, hence mitigating interest rate risk borne by the Group. Trafigura's financial income and expense line items include interest from commercial operations as well as interest on cash balances and loans respectively.

The 'other income/expenses' line item recorded income of USD45 million, compared with USD163 million in 2017. This total was the net balance from a number of gains and losses.

As far as the most significant losses of the 'other income/ expenses' line are concerned, the Group recorded during the year an impairment on the carrying amount of the equity-accounted investee Nyxstar N.V. for an amount of USD72 million. Moreover following the sale of its remaining 20 percent stake in Buckeye Texas Partners LLC for an agreed price of USD210 million, Trafigura also incurred a pretax loss of USD57 million.

The most significant gain arose from the divestment of a 50 percent stake in certain infrastructure assets to IFM Investors, and the concurrent revaluation of the retained interest in the joint venture Simba Holding S.à.r.l.

This was a highly beneficial transaction and another successful example of our partnership investment model. It creates a new joint venture between Trafigura and a well-established international fund manager for future investment in infrastructure and logistical assets relevant to commodities flows – while guaranteeing continued access to the existing assets by Trafigura's trading teams.

This approach is integral to our Group strategy. It enables us to maintain discipline in capital expenditure, to share risk and to realise timely returns on our asset investments, while establishing a broader investment platform than would be possible on a standalone basis. Past examples include the divestment of more than 50 percent of Puma Energy in 2013; the creation of an oil storage and export facility at Corpus Christi, Texas, and the subsequent sale of a majority stake to Buckeye Partners L.P., with ongoing retention of commercial rights, in 2014; and the establishment of joint ventures with Mubadala to invest in the Porto Sudeste iron ore export facility in Brazil and the MATSA mine in Spain in 2015.

## Financial review

# Strong financial performance in challenging markets

To illustrate the point about our disciplined approach to capital investment in 2018, the Group's capital expenditure and investment net of divestments, (recorded in the cash flow statement as net cash used in investing activities) was just USD95 million, compared to USD412 million in 2017. This amount doesn't include the proceeds from the sale of the Impala Terminals assets to IFM Investors. The transaction closed in mid-December after all the regulatory approvals were secured.

### Balance sheet

As of 30 September 2018, total assets amounted to USD53,801 million, 10 percent higher than the figure of USD48,770 million at the end of our previous financial year, reflecting the continuing increase of trading volumes and higher commodity prices. Fixed and non-current assets were eight percent higher at USD8,836 million. This increase reflects an increase in the "other non-current assets" line item, which represents non-financial hedged items relating to our US oil and LNG businesses. In order to lock in the differential of different indexes between the purchase formula at the pipeline and the sales index out of the pipeline, Trafigura entered into certain long-term financial derivatives. The liquidity effect of these derivatives was partially managed by entering into a structured OTC swap, with zero margining levels and an assignment of certain contract rights, with a large financial institution.

Equity-accounted investees were four percent lower than a year ago at USD3,361 million. This represents the net effect of acquisitions, disposals, and income and losses from various investments. Of these, the most important gain was the revaluation gain on recognition of the fair value of the retained interest in the Impala Terminals infrastructure assets referred to in the previous section. The impairment for the year predominantly relates to the impairment recorded on our investment in Nyrstar of USD72 million.

Prepayments fell to USD3,660 million from USD3,739 million a year earlier, both in near-term prepayments and those with a duration of more than 12 months. Loans receivable were 28 percent lower than last year at USD486 million.

Current assets rose by 11 percent to USD44,897 million during the year, while inventories were six percent higher at USD14,733 million. Of the total inventories, USD9,039 million were held in storage, while USD5,683 million were in transit. In line with Trafigura's risk management policies, all stock was either presold or hedged at all times throughout the year. Trade receivables increased by 15 percent to USD19,952 million reflecting the growth of volumes traded and the underlying commodities prices increase during the financial year.

Group equity was USD6,250 million at year-end, compared to USD6,385 million a year earlier. The change was related to a combination of profit contribution for the year, dividend to the parent company and a reduction mainly attributable to the repayment of a USD500 million perpetual bond originally launched in 2013. Current liabilities, including short-term bank borrowings, were USD38,576 million, up from USD34,437 million at the 2017 year-end.

### Cash flow

Operating cash flow before working capital changes was USD1,655 million, comparable to last year's USD1,650 million. Trafigura believes that its financial performance is best assessed on the basis of cash flow before working capital changes, since the level of working capital is predominantly driven by prevailing commodity prices and price variations are financed under the Group's self-liquidating finance lines. Working capital needs reduced significantly year-on-year with a net working capital requirement of USD702 million for the year compared to USD4,880 million in 2017. This reflects Trafigura's efforts to manage its working capital cycle more efficiently in a backwardated oil market, financed by an increase in working capital debt. Investing activities resulted in a net cash use of USD95 million, compared to a net use of USD412 million in 2017. Net cash generated from financing activities was USD148 million in 2018, compared to USD5,930 million the previous year. The overall balance of cash and cash equivalents as of 30 September 2018 was USD5,356 million, compared to USD4,989 million a year earlier.

### Public ratings

#### Public ratings

Trafigura does not hold a public rating and does not seek to obtain one. There are a number of reasons for this, including the fact that Trafigura's strategy has always been to obtain funding from stakeholders who understand its business model, rather than make investment decisions on the basis of a rating. In addition, holding a rating could cause Trafigura to take more short-term focused decisions in order to maintain a particular rating level. This would conflict with the Group's focus on long-term value creation and maintenance of a strong balance sheet. Trafigura has been highly successful in securing funding without a public rating and had access to over USD58 billion in credit facilities, as at 30 September 2018, from diverse funding sources. Financial discipline is inherent to Trafigura's business and finance model due to its reliance on debt markets for capital and liquidity.

Trafigura's significant expansion of its sources of financing over the years has been achieved on the basis of the Group maintaining an acceptable and sustainable credit standing, consistent with an investment grade profile. The Group's financial discipline is reinforced by the financial covenants provided to unsecured lenders and is underlined by the strong support we receive from our banking group and investors.



Nyara Energy's refinery in Vadinar, India

### Bank financing

As a privately owned company, Trafigura funds itself primarily through the banking and debt capital markets, relying on a combination of diversified funding sources and strong banking relationships. For a number of years, throughout various commodity cycles and financial market environments, Trafigura has cemented strong relationships with its lending banks.

Trafigura's banking group remained stable and as at 30 September 2018, consisted of 137 banks across the world. Access to deep and constant liquidity is a key reason for Trafigura's leading competitive position and we see transparency and clear communication with banks, financial stakeholders and trading counterparties as instrumental to maintaining this position. Trafigura sources funding from a number of markets: syndicated bank loans, securitisation markets, bond markets and trade finance. During our fiscal year, we focussed on growing our access to liquidity in part to meet our increasing working capital requirements resulting from the combined increase of commodity prices and volumes traded by the Group. As a result, we achieved an increase in our total available lines reaching over USD58 billion, up from USD51 billion at the end of September 2017, with a significant portion coming from new transactional lines. Of those total current lines, USD17 billion remained unutilised at the end of September 2018, providing flexibility during volatile market conditions.

As at 30 September 2018, the Group had USD9.5 billion (2017: USD8.7 billion) of committed unsecured syndicated loans, of which USD2.7 billion (2017: USD2.2 billion) remained unutilised. The Group had USD5,356 million of cash and cash equivalents.

Over 2018, Trafigura refinanced both of its flagship revolving credit facilities (RCFs) in Europe and Asia, which represent the cornerstone of Trafigura's unsecured funding. In October 2017, Trafigura refinanced its maturing Asian RCF and term loan facilities (TLFs) for a value of USD1,990 million, with the support of 27 banks. As part of the transaction, the one-year USD and one-year CNH tranches from 2016 were both refinanced, along with the maturing three-year USD tranche from 2014.

The closing of the Asian RCF was followed in March 2018 by the refinancing of both the European RCF and Samurai loan. The European RCF closed substantially oversubscribed, allowing the Group to upsize the facility to USD5,725 million, with a new

USD2,200 million 365-day RCF tranche and a three-year tranche set at USD3,525 million. The refinancing provided the Group with a net increase in liquidity of USD625 million, with a total of 52 banks committing to the facility.

In the same month, Trafigura approached the Japanese domestic syndicated bank loan market for the fourth time, increasing the Samurai facility to JPY72,640 million (USD682 million) via a three-year term loan, with 19 Japanese financial institutions supporting the transaction.

### Debt and capital markets issuance

Over the past five years, Trafigura has increasingly sought financing outside of the traditional commodity trade finance loan markets to diversify funding sources, lengthen the Group's maturity profile and continue to grow access to funding in support of growth.

Following the success of the Trade Receivables Securitisation Programme, Trafigura pioneered an Inventory Securitisation Programme in November 2017. Trafigura Commodities Funding Pte. Ltd. (TCF), a standalone vehicle, was set-up in Singapore to raise non-recourse funding backed by inventories of crude oil and refined metals. The vehicle was launched with the issuance of USD470 million of senior variable funding notes, which were placed on a private basis with six financial institutions. This platform will enable Trafigura to become a programmatic issuer of notes backed by commodity inventories and ultimately to seek committed term financing in the asset-backed securitisation markets.

Also in November 2017, Trafigura took the opportunity to approach the market to reopen the existing USD600 million, 6.875 percent perpetual bond, which had been issued in March 2017, raising an additional USD200 million. The intra-day issuance demonstrated the Group's willingness to move quickly to take advantage of market conditions. This perpetual bond tap was in part intended to pre-finance the redemption of the 2013 USD500 million perpetual bond issuance, which Trafigura elected to call at the first issuer call date in April 2018. It is worth noting that there was therefore a USD300 million net reduction in perpetual bonds within Trafigura's capital structure over 2018, which, given the equity treatment of the instruments under IFRS, was reflected in a parallel reduction in the Company's equity position over the year.

## Financial review

# Strong financial performance in challenging markets

This issuance was followed by a flurry of capital market activity between March and May 2018, as the Group sought to take advantage of conducive market conditions whilst managing upcoming debt maturities and funding requirements. The first came in March, with the issuance of Trafigura's inaugural US Dollar senior bond for USD400 million. The notes have a 5-year maturity and were priced at 5.25 percent. The transaction was issued by Trafigura Funding S.A. under its EUR3 billion European Medium Term Notes (EMTN) programme and the bond is listed on the Irish Stock Exchange. This transaction was followed in May by a further issuance from Trafigura's EMTN programme, when it issued its inaugural Swiss franc senior bond for CHF165 million with a 5-year maturity. The bond, priced at 2.25 percent, is listed on the SIX Swiss Exchange.

In April 2018, Trafigura became the first international trading company and one of the first non-Chinese corporates to access the domestic renminbi-denominated bond market (Panda), through the establishment of a RMB2.35 billion programme. That month, the first RMB500 million tranche was placed for a 3-year maturity, followed by a second tranche of RMB500 million in May 2018 with similar terms. A third tranche followed later in the year, with a further RMB700 million placed in the Interbank market in September 2018 on more competitive terms than the first two tranches. These transactions, where the majority of proceeds were repatriated from China, enable the Group to access a deep and diversified pool of Chinese investors comprised of commercial banks, asset managers, insurance companies and securities firms.

In May 2018, Trafigura also returned to the US Private Placement (USPP) market, raising USD140 million across five, seven and ten year tenors. This was the Group's fourth placement into the USPP market over 12 years, which is a market that offers the group a stable liquidity source with an opportunity to extend its maturity profile.

In September 2018, Trafigura Securitisation Finance Plc (TSF), the receivables securitisation vehicle of the Group, issued a new series of public notes totalling USD500 million on the 144A/RegS Asset-Backed Securities (ABS) markets. This was Trafigura's fifth public ABS transaction since the inception of the programme in 2004. TSF has since become the largest AAA/Aaa publicly rated securitisation programme of trade receivables in the world. The transaction was very well received, with distribution in Europe, the US and participation from a total of 32 institutional investors in the fixed and floating rate tranches.

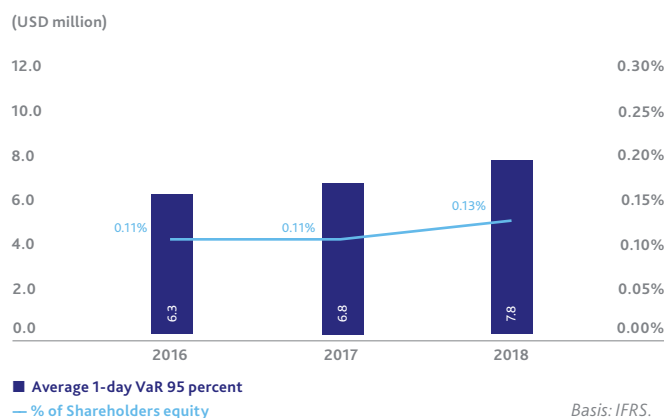
### Key financing milestones in FY2018

|   |        |  |                   |
|---|--------|--|-------------------|
| ● | Oct.17 | Asian RCF Refinancing                                | USD1,990 million  |
| ● | Nov.17 | Inventory Securitisation Programme (TCF) established | USD470 million    |
|   |        | Tap of 2017 Perpetual Bond                           | USD200 million    |
| ● | Mar.18 | European RCF Refinancing                             | USD5,725 million  |
|   |        | Samurai Term Loan Refinancing                        | JPY72,640 million |
|   |        | USD EMTN Bond Issuance                               | USD400 million    |
| ● | Apr.18 | Panda Bond – 1st tranche                             | RMB500 million    |
| ● | May.18 | CHF EMTN Bond Issuance                               | CHF165 million    |
|   |        | Panda Bond – 2 <sup>nd</sup> tranche                 | RMB500 million    |
|   |        | US Private Placement                                 | USD140 million    |
| ● | Sep.18 | Receivables Securitisation (TSF) ABS Issuance        | USD500 million    |
| ↓ |        | Panda Bond – 3 <sup>rd</sup> tranche                 | RMB700 million    |

### Value at risk

The Value at Risk (VaR) metric is one of the various risk management tools that Trafigura uses to monitor and limit its market risk exposure.

Traigura uses an integrated VaR model which captures risks including commodity prices, interest rates, equity prices and currency rates (see further details in Note 29). During 2018, average 95 percent one-day VaR for derivative positions was USD7.8 million (2017: USD6.8 million) which represented less than one percent of Group equity.





## Shareholder structure

Trafigura is owned by its management and about 600 of its senior employees, who are therefore focused on the long-term success of the business, promoting management depth and stability, and encouraging prudent risk management. The decision as to which employees may become shareholders is discretionary based on individual performance, seniority and future potential.

Trafigura has significantly built up its shareholders' equity since inception in 1993 and the Group retains profits to further increase its capital base. Any discretionary buy-backs are subject to sufficient liquidity being available and to the company remaining compliant with financial covenants.

## Leverage and adjusted debt

As a physical trading group, Trafigura relies on a specific funding model. As a result, one cannot apply the same financial analysis framework as for other, more typical industrial companies.

For Trafigura, banks and rating agencies have historically considered financial leverage after excluding some specific balance sheet items (e.g. inventories, securitisation programme), resulting in the use of adjusted debt as an overall leverage metric. Adjusted debt corresponds to the company's total non-current and current debt less cash, fully hedged readily marketable inventories (including purchased and pre-paid inventories which are being released), debt related to the Group's receivables securitisation programme and the non-recourse portion of loans from third parties. This metric is a better measure of the Group's financial leverage than a simple gross debt metric. In particular, the following adjustments are made:

- The receivables securitisation programme is taken out on the basis it is an entirely distinct legal entity from Trafigura with no recourse to the Group and is only consolidated into the financial statements in accordance with the Group's accounting rules.
- Cash and short-term deposits are deducted from debt.
- Pre-sold or hedged stock, including purchased and pre-paid inventories which are being released, is deducted from debt. This reflects the great liquidity of the stock and the ease at which it could be converted to cash. As previously described, Trafigura's policy is to have 100 percent of stock hedged or pre-sold at all times.
- Non-recourse invoice discountings or portion of loans (for example non-recourse portions of bank financings used to extend prepayments to counterparties) are deducted from debt.

As at 30 September 2018 the ratio of adjusted debt to Group equity stood at 0.97x, down from 1.24x at 30 September 2017. This reduction reflected multiple initiatives, including reduced capital expenditure, increased utilisation of our securitisation programme and more efficient management of working capital. We have therefore attained our medium-term target of reducing the adjusted debt ratio to 1x or less. We will continue to manage our business to ensure that this ratio does not stay significantly above 1x for a sustained period.

The Company's adjusted debt to equity ratio at the end of the reporting period is calculated as follows:

|   | 2018            | 2017            |
|---|-----------------|-----------------|
|   | USD'M           | USD'M           |
| Non-Current loans and borrowings                                    | 8,462.1         | 7,401.1         |
| Current Loans and borrowings  | 23,741.6        | 23,853.5        |
| <b>Total debt</b>   | <b>32,203.7</b> | <b>31,254.6</b> |
| <b>Adjustments</b>  |                 |                 |
| Cash and cash equivalents   | 5,355.8         | 4,988.7         |
| Deposits  | 334.4           | 338.3           |
| Inventories (including purchased and pre-paid inventories)          | 15,620.5        | 14,661.2        |
| Receivables securitisation debt                                     | 4,294.1         | 2,517.4         |
| Non-recourse debt   | 562.2           | 840.3           |
| <b>Adjusted debt</b>  | <b>6,036.7</b>  | <b>7,908.7</b>  |
| <b>Group equity</b>   | <b>6,250.1</b>  | <b>6,384.8</b>  |
| <b>Adjusted debt to Group equity ratio at the end of the period</b> | <b>0.97</b>     | <b>1.24</b>     |

## Taxation

Trafigura operates in a multitude of jurisdictions and adheres to applicable local and international tax law in the countries in which it operates, including legislation on transfer pricing. The Group's tax policy is to pay appropriate tax according to work carried out in each jurisdiction, as determined by a functional analysis of operations using standard measures wherever possible, underpinned by reports prepared to fulfil local transfer pricing requirements. The Group's effective tax rate – the average rate at which consolidated pre-tax profits are taxed – varies from year to year according to circumstances, and in 2018 it was 9.7 percent compared to 8.4 percent in 2017.

## Outlook

In the coming year, we expect the financial headwinds facing the commodities trading sector to increase. Global interest rates are rising and in consequence a broad-based economic slowdown is likely. We also believe the sector has entered a period of consolidation around the very largest players – with banks, for example, becoming more selective in allocating liquidity. Trafigura has been a beneficiary of this trend in the past year, and has taken maximum advantage of this position through its disciplined and innovative approach to sourcing and using capital. With our funding pool, bank relationships stronger than ever before and our leverage ratio in the target zone, we believe we have every chance of further strengthening our competitive position and growing market share in 2019.

## Christophe Salmon

Chief Financial Officer



## Marketplace review

# The Global Market Environment



Saad Rahim, Chief Economist and Head of Research

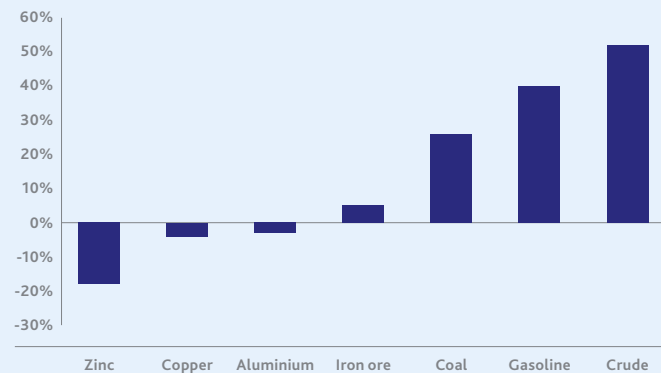
The world was a turbulent place in 2018 and commodity markets certainly reflected that. We witnessed multi-year highs for certain commodity prices followed rapidly by multi-year lows. Markets were impacted by sanctions, tariffs and waivers, and extraordinary volatility. Geopolitics also returned as a major factor affecting market volatility, as well as a rising interest rate environment for the first time in over a decade. Expected physical deficits turned into surpluses and headlines turned into fundamentals. And through it all, there were rapid shifts in trade flows, with robust demand meeting variations in supply, which created a dynamic and ever-changing trading environment.

### Global macroeconomic environment

Global economic growth in 2018 generally maintained its momentum from the previous year, underpinning a decent year in terms of commodity demand growth. Despite rising interest rates, emerging market (EM) turmoil, geopolitical issues, a stronger US dollar and higher commodity prices, growth was above historic averages and was broad based across geographies and product types alike.

### One-year price increase

Stated in percent change year-on-year



Source: Bloomberg, Trafigura Research

Trade conflict was the story that had the most over-arching impact on the commodity markets. In particular, the escalation of trade tensions between China and the US has created a sense of macro concern in global markets, from stocks and bonds to currencies and commodities. While fundamentals for many commodities looked relatively tight, the escalating implementation of reciprocal tariffs prompted markets to focus instead on worries about future demand growth and to discount accordingly. While such a demand effect may emerge in coming months, we did not see an impact on physical demand for most of the commodities that we traded during our fiscal year. But we did experience a reorientation of trade flows as China took less US oil and sought alternatives. Elsewhere, the announcement of tariffs on steel and aluminium imports into the US also had an impact on basis premiums and flows/sourcing, although later waivers and exceptions mitigated some of these impacts.

Sanctions were another significant influence on the market during our fiscal year. Physical trade flows in particular were affected, as buyers had to look for alternative sources for, at different points in the year, aluminium and oil. Aluminium was impacted by sanctions against Rusal, which affected nearly seven percent of global supplies and took prices from a two-year low to a seven-year high. Oil markets were roiled by the re-imposition of US sanction on Iran. Although in the final accounting the sanctions were less harsh than the US administration had proclaimed, the fact remains that over one million barrels of oil per day were removed from the market, leaving buyers to look for other sources of supply and helping drive the oil price to a four-year high, well above USD80 per barrel.

Sanctions indirectly impacted commodity markets as well, as a dispute between Turkey and the US, and the resultant sharp devaluation in the Turkish Lira, contributed to a marked slowdown in emerging markets generally. Some of the emerging markets issues can be attributed to domestic political issues, such as in Brazil and South Africa, others to localised economic issues, as in Argentina, but others are also due to the effects of higher oil prices and higher US interest rates. India was particularly exposed to these external factors, evidenced by the fact that the country saw its currency hit all-time lows against the USD despite solid domestic growth.

#### Emerging market currencies

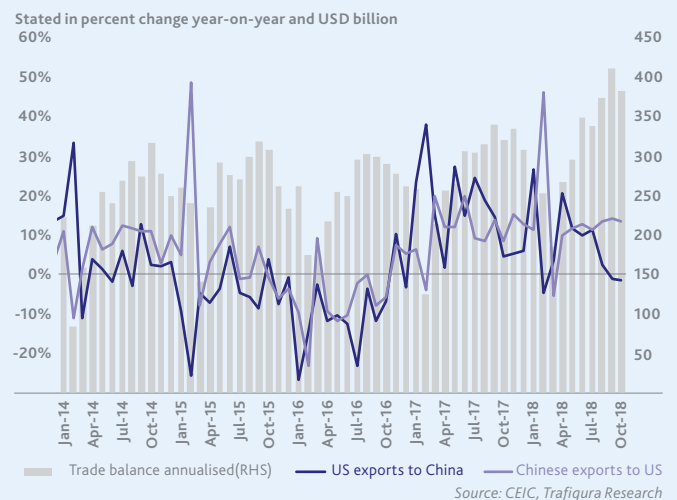


Overall, the effects of these developments on the global economy were relatively limited. The US in particular continued to grow strongly, averaging more than three percent over the year with the strongest quarterly growth rates since 2014. Some of this growth came in the form of an investment boost following the tax cut enacted in early 2018, but subsequent quarters have seen material contributions from a temporary increase in agricultural exports and inventory stockpiling. The former has already reversed and the latter will be more of a drag on growth going forward. Rising interest rates did not dampen consumer enthusiasm (and therefore spending) for most of the year, although in the closing months of our fiscal year, mortgage rates hit an eight-year high, which is clearly having a slowing impact on the US housing sector.

European growth started the year at multi-year highs, but tapered off as the year progressed amid continuing uncertainties around Brexit, Italian budget negotiations and German elections. Despite the recent slowing, Eurozone growth was a material contributor to commodity demand for the first time in some years. In particular, the net delta from a negative demand for oil to a positive one had a larger impact than simply growth alone.

Emerging markets generally had a positive year, as underlying growth remained positive, but they were buffeted by significant headwinds. Mexico had to deal with tariffs and NAFTA renegotiations, taking the currency down to near-record lows. Argentina needed an International Monetary Fund (IMF) bailout, while Turkey was hit with sanctions and tariffs. Brazil and South Africa both experienced political crises. India, now a major contributor to global oil demand growth, felt the pinch of higher oil prices and higher US interest rates. And yet, despite all of this and the moves in currency and stock markets, industrialisation, trade and urbanisation continued, and emerging markets again contributed to global demand growth.

#### US China goods trade



China remains the key economy for most commodities, at least in terms of incremental growth. Concerns over the potential impact of a trade war, plus a slowdown in lending as part of the ongoing deleveraging effort, weighed on some commodity prices despite strong fundamentals. Copper was a good example of this, as the price fell 20 percent, from a four-year high of USD7,332 per tonne to USD5,800 per tonne within two months despite unchanged fundamentals. Part of the shift can be attributed to the depreciation of the Chinese currency, which moved from RMB6.3 to the USD to close to RMB7.0, in no small part due to trade concerns. From mid-year, however, Chinese authorities began taking steps to combat the slowdown in activity, by injecting liquidity in various forms, most notably through repeated cuts to the reserve ratio requirements for banks, thereby encouraging them to lend. Furthermore, retail investors are now allowed to purchase local government bonds, new rail and electricity grid projects have been authorised, and interest rates have come down, which all points to a reversal in the recent trend of tighter credit and to increased economic activity in coming months.

## Marketplace review

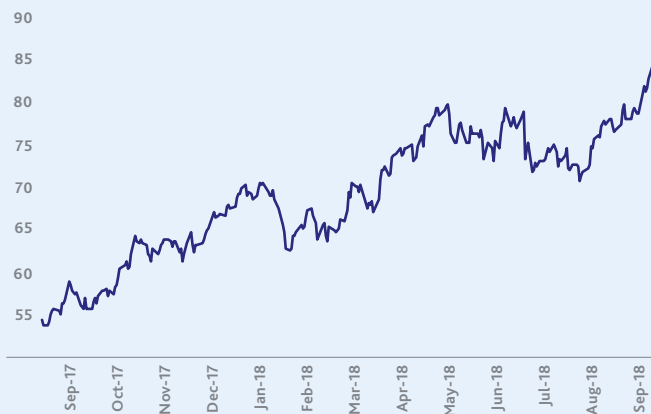
# The Global Market Environment

### Global energy markets

Oil moved in a dramatic fashion over the course of our 2018 fiscal year. From an all-time high starting point, crude oil inventories declined steadily throughout 2017, until by the start of our 2018 fiscal year, they were back to a five-year-average level. They continued to decline during the year as the combination of robust demand growth and a cut to OPEC-plus supply helped the market rebalance and brought stocks down to below historical averages. The structure of the curve moved from contango to backwardation; this was indicative of tighter supply and demand fundamentals in the front, and incentivised market participants to draw down stocks rather than keep them in storage to gain the uplift of higher prices later.

#### Oil price

Stated in USD per barrel



Source: Bloomberg, Trafigura Research

Despite the tariff headwinds, sanctions and rising interest rates, global oil demand in 2018 remained healthy. We estimate that global liquids (crude, condensate and natural gas liquids) demand increased by close to 1.7 million barrels per day last year, one of the stronger performances recorded in recent years. The growth was widespread, both in terms of geography and product type.

As has often been the case in recent years, China took the lead, recording growth in demand of approximately 400,000 barrels per day. Diesel consumption remained strong in China and gasoline use also increased as consumers purchased more vehicles. There was also growth in liquefied petroleum gas (LPG) use, thanks to a rise in petrochemical and residential consumption. The US witnessed a robust increase in demand, with consumer spending contributing to a rise in demand for gasoline. Globally, gasoline demand grew by over 400,000 barrels per day. We also saw surprisingly strong growth in demand for diesel. The latter was most likely due to increased movement of goods as companies ramped up exports ahead of the imposition of tariffs, and also to increased oil and gas drilling activity as prices picked up.

Indian demand for refined liquids recovered in the 2018 fiscal year, returning to a rate well above 200,000 barrels per day. This level is still below a recent peak, but nonetheless represents a decent increment for global demand growth and indicates that the country continued to perform in the face of demonetisation, sales tax reform and external headwinds. Other emerging markets also saw demand growth returning. As commodity prices picked up, so did accompanying mining, production and trade activity, which led to a healthy increase in demand in Africa, Latin America and the Middle East.

On the supply side, the main driver was US growth. Estimates for US production were repeatedly overtaken as the productivity gains in the shale sector continued to surprise. The Permian Basin alone saw growth of 1.2 million barrels per day in 2018, meaning that if it were a standalone country, it would be the world's eighth largest producer. In 2018, the US became the largest producer of oil globally, a dramatic turnaround from the start of the decade. Although productivity gains have slowed somewhat from the breakneck speed of recent years, we still expect production to grow at a healthy rate for some years.

A key component of this growth will be the development of domestic oil infrastructure in the US. Permian growth is in danger of being constrained as production currently exceeds pipeline capacity, leading to movement of crude by rail or even by truck, a more expensive and logistically challenging process. As a result, the differential between prices in Midland (the main Permian delivery hub) and Cushing (normally the key US benchmark) was as wide as USD18 per barrel at times, challenging the economics for some producers and leading to a steady increase in 'drilled but uncompleted' wells (DUCs). As the name suggests, these are wells that have completed first-stage drilling but have not yet been fracked and connected to the pipeline network. However, as new pipelines and port expansions are completed in 2019, we expect the growth in Permian to accelerate again.

Elsewhere, OPEC+ (OPEC plus Russia and others) had a more challenging year. After deciding to cut production in 2016 to support prices and offset rising US production, OPEC+, specifically Saudi Arabia and Russia, reversed course in mid-2018 and started to increase production. This decision was driven in large part by expectations that US sanctions would reduce Iranian oil exports by an amount that would significantly tighten global supplies if OPEC+ continued with their cut. Structural declines in Venezuela and other countries also pointed towards a tightening market, and as a result, Saudi Arabia and Russia look to have increased production by over 700,000 barrels per day between them. Whether or not Russia and Saudi Arabia maintain these production levels remains to be seen, as a price correction of over 20 percent since the end of our fiscal year means that OPEC+ is discussing the possibility of cutting output once again.

## Global non-ferrous metals markets

### Copper

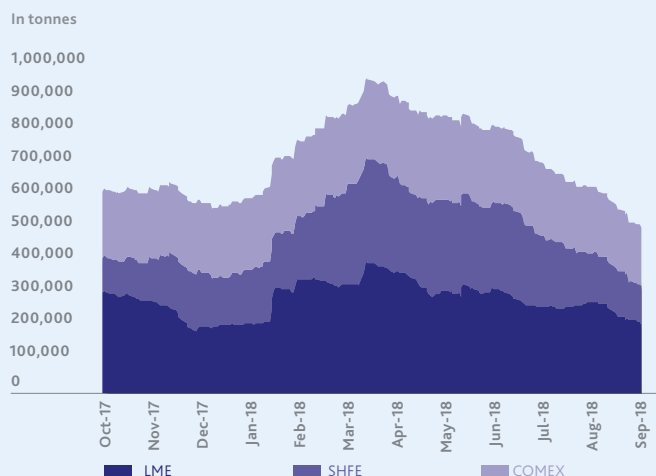
The copper market tends to be the base metals market that is most exposed to global macro conditions and sentiment, and this impact was visible in 2018 as factors outside of the market buffeted prices. Copper started the 2018 fiscal year strongly, with prices rising to a high of USD7,200 per tonne, a level not seen since 2014. Positive global macro conditions buoyed market sentiment, encouraging financial sector participation, but fundamentals were strong as well, with global demand remaining robust and most regions seeing upward movements in premiums.

In China, despite concerns about slowing macro conditions, demand remained healthy and imports of cathode were strong. Partly the result of a ban on the import of low-quality scrap metal, which left Chinese consumers turning to cathode to fill the gap.

Sentiment shifted in June as concerns over an economic slowdown in China and the impact of deteriorating trade relations with the US led to a broad sell-off in commodities. Copper prices dipped below USD6,000 per tonne for a short time before recovering to between USD6,200 and USD6,400 per tonne. While clearly lower than at the start of 2018, prices are still comfortably above the 90<sup>th</sup> percentile of the mining cost curve. Therefore, we do not expect mine cuts to take place. We are also seeing signs of increased liquidity in China filtering through into increased infrastructure and real estate, albeit at a pace that will not see the bulk of impact until sometime in 2019.

Mine supply appeared to be tightening for most of 2018, with spot treatment and refining charges dropping to five-year lows in April. However, unexpected smelter outages and generally stronger mine supply led to the market softening into the summer months. On the mining side, expected disruptions due to labour disputes failed to materialise, allowing the concentrates side to stay fairly well supplied and mitigating some of the upside price risk.

### Copper stocks



Source: BBG, Trafigura Research

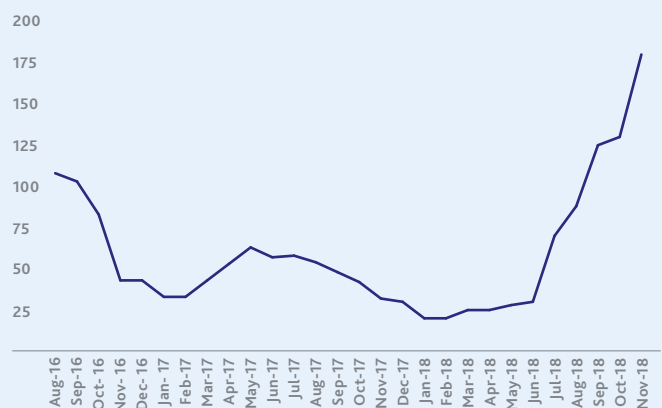
### Zinc and Lead

The zinc mine supply shortage that became apparent in early 2017 caused the market to tighten over the course of the year, with visible inventory drawing continuously and London Metals Exchange stocks hitting a 10-year low in December.

As the market tightened, prices surged to almost USD3,600 per tonne in February 2018 but from then on it became clear that mine supply was recovering. As treatment charges rose from a low of USD15 per tonne to USD70 per tonne by the end of September 2018, prices dropped all the way back to USD2,500 per tonne, although inventory of metal has yet to move meaningfully higher. Weakness in Chinese construction, which impacts steel and demand for the iron ore and zinc that go into galvanized steel, also helped to put downward pressure on zinc demand and prices.

### Zinc spot treatment charges

Stated in USD per tonne



Source: Metal Bulletin, Trafigura Research

The decline of zinc took lead down with it, although market dynamics have generally been very different for lead. There has been limited mine supply recovery and treatment charges have not shown the same upward movement as for zinc.

Meanwhile, environmental pressure on lead smelters in China has resulted in a severe lead shortage, which has caused stocks on the Shanghai Futures Exchange to drop to historical lows and the opening of import arbitrage.

## Marketplace review

# The Global Market Environment

### Aluminium

Aluminium market conditions were nothing if not volatile. The much-anticipated environmental closures over the winter of 2017/2018 turned out to have very muted impact on overall production, resulting in a sell-off and a widening of the Chinese export arbitrage, as a solution was sought for winding down the large stock pile of metal built up in the country.

Further disruptions followed, with the US applying tariffs on the import of aluminium from March, which sent US premiums soaring, and later applying sanctions on the largest shareholder of Russian smelting giant Rusal, which potentially could have left a significant gap in global supply. However, an extended timeline for implementation of the sanctions and lack of follow-through in terms of implementation meant that markets did not feel the full effect of the sanctions and so most of the initial gains were reversed in due course.

Volatility came from raw materials as well, with the world's largest alumina refinery in Brazil having to curtail output following an environmental incident. While this put upward pressure on alumina prices, the raw material cost increase did not fully pass through to smelters, leading to margin contraction. This has been felt in China in particular, where curtailed output is finally allowing stocks to draw back towards more normalised levels.

Overall demand is holding up well as aluminium continues to see increased use in vehicle light-weighting and in transmission grid build-outs. Unusually, aluminium growth is beginning to be driven more by demand outside China rather than in it, providing a solid base for future growth.

### Aluminium LME price and Midwest premium

Stated in USD per tonne



Source: LME, Platts and Trafigura Research

### Nickel

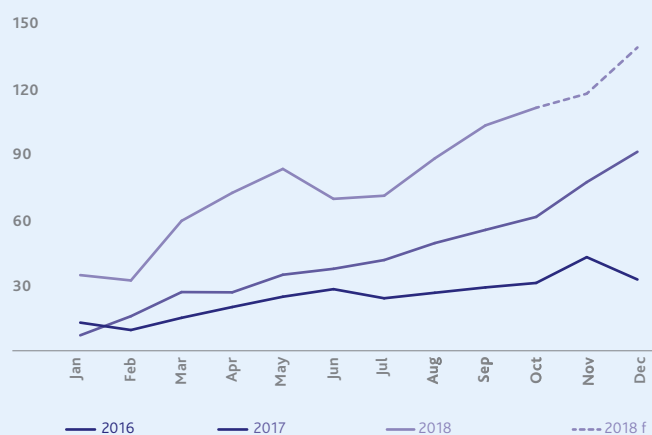
The nickel market saw its third consecutive year of significant deficit, with exchange stocks down by 350,000 tonnes from their peak in Q4 2015. Supply growth in China has been constrained by environmental policy-related restrictions, leaving Indonesia as the main source of new nickel units, almost exclusively in the form of nickel pig iron. Longer-term concerns over the availability of supply were tempered somewhat by the announcement of low-cost, Chinese-led, high pressure acid leach projects. The feasibility of these plans remains uncertain and the speculative community has turned against nickel for now.

On the demand side, stainless steel production was strong over the year, although worries about an economic slowdown in China hurt consumption and prices later in the year. Asian stainless steel markets felt the pressure of rising low-cost Indonesian exports more broadly and the further addition of Filipino and Indonesian stainless steel capacity remains a key risk factor.

Battery demand continued to grow at a healthy rate. Electric vehicle production and sales beat consensus expectations yet again, with China leading the increase in adoption rates. Electric vehicle production and sales beat expectations yet again, with China leading the increase in adoption rates.

### China electric vehicle sales

Stated in 000 vehicles



Source: Macquarie Strategy, Bloomberg NEF, Trafigura Research



### Cobalt

Cobalt prices were less volatile but nonetheless moved substantially, the first part of our 2018 fiscal year, before moving back down in the second half. Essentially, the market moved from concern over impending shortages to realising that short-term production can and had been ramped up, specifically in the Democratic Republic of the Congo. We witnessed a move in the price of cobalt from USD60,000 per tonne to USD95,000 per tonne between September 2017 and March 2018, and then a retracement from USD95,000 per tonne to USD60,000 per tonne between March 2018 and September 2018, as a result of higher supply and macroeconomic concerns. Prices are likely come under pressure in the short term as new supply continues to come online. However, in the longer-term, cobalt still looks to be undersupplied given the expected growth in electric vehicles and other uses. As such, we expect prices to recover at some point.

## Global bulk markets

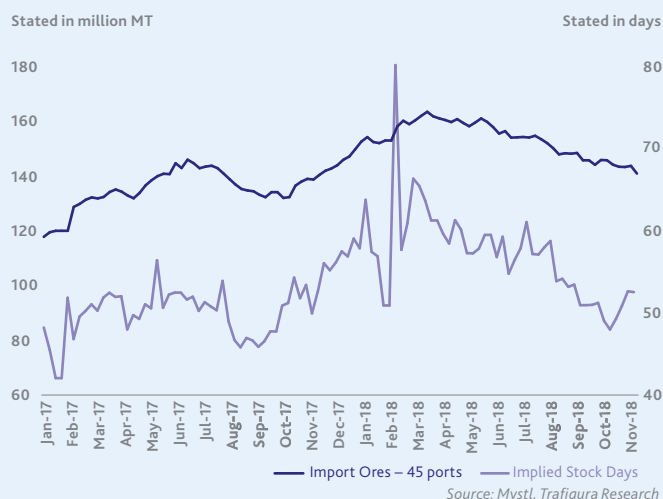
### Iron ore

Iron ore saw its usual seasonal ups and downs over the winter of 2017-2018. Prices rose into February as mills restocked ahead of a spring production ramp-up. Then with restocking complete, prices sank and from there, benchmark prices saw a period of historically low volatility.

However, more interesting moves were observed outside of the benchmark grades. Very strong levels of steel mill profitability drove up premiums for high-grade ore, particularly lumps and pellets. These products allow mills to increase productivity while avoiding the sintering process that has been the target of a number of government environmental clampdowns.

While mill profitability has been strong, China's iron ore imports ended up being weaker in 2018. Part of the shortfall was filled by running down stocks of ore that had built up at ports, but 2018 also saw a large increase in the use of scrap steel as a raw material in China.

### Port stocks and stock days



Scrap metal offset is likely to remain a long-term theme in iron ore and steel markets in China. However, with rising consolidation and structurally higher capacity use in the global blast furnace fleet, demand for productive iron ore looks set to remain strong.

### Coal

The coal markets remained tight, a situation shaped by little incremental supply growth outside of Indonesia and the adverse effect of ongoing safety and environmental inspections on domestic Chinese production.

Demand for coal grew further for the two largest emerging economies, China and India. This resulted in strong seasonal price movements, with sharp increases over the winter period and ahead of the summer season. In addition, with supply growth limited to low-to-mid calorific qualities, the premiums for higher-quality coal widened sharply.

Furthermore, efforts on the part of the Chinese to limit coal imports and continuing rail logistic issues in India added brought uncertainty and volatility to the markets.

## Conclusion

In a year beset by turbulence and volatility, the core business of global trade continued to grow apace. Demand for the key commodities Trafigura sources, transports and delivers continues to expand globally, across product types and geographies. The global commodity market is moving from reliance for growth on one critical market, China, to broader support across regions, providing a more stable and robust underpinning for future growth.

However, in the short-term we do see increasing headwinds – both of a political nature, in the form of tariffs and economic sanctions, and in the macroeconomic sphere from rising interest rates. While there was some considerable relief at the truce agreed by the US and China at the G20 summit in Buenos Aires, the risk remains that this will prove temporary. Either way, geopolitical uncertainty looks set to remain a given, with the constant potential to disrupt markets – and to create trading opportunities.

## Performance review

# Oil and Petroleum Products Trading

In a highly challenging market, Trafigura maintained its position as one of the world's leading independent traders of crude oil, refined products and natural gas in 2018.



Left to right: Ben Luckock, Jose Larocca, Rob Gillon  
Co-Heads of Oil Trading

### Highlights

- Total volumes of oil and petroleum products traded reach 5.8 million barrels per day.
- LNG volumes traded increased by 22 percent.
- LPG volumes traded grew by 68 percent year-on-year

**69%**

Contribution to global revenue  
(2017: 69 percent)

**275.2<sub>mmt</sub>**

Total volume traded  
(2017: 256.0mmt)

#### Oil and Petroleum Product volumes traded (mmt)

|                               | 2018         | 2017             |
|-------------------------------|--------------|------------------|
| Biodiesel                     | 0.6          | 0.6              |
| Bitumen                       | 0.4          | 0.5              |
| Condensates                   | 1.5          | 1.6              |
| Crude oil                     | 122.6        | 103.6            |
| Fuel oil                      | 41.1         | 44.3             |
| Gasoline                      | 29.1         | 27.8             |
| Liquefied natural gas (LNG)   | 9.9          | 8.1              |
| Liquefied petroleum gas (LPG) | 6.9          | 4.1              |
| Middle distillates            | 39.4         | 40.4             |
| Naphtha                       | 16.8         | 16.9             |
| Natural gas                   | 6.9          | 7.9 <sup>1</sup> |
| <b>Total</b>                  | <b>275.2</b> | <b>256.0</b>     |

<sup>1</sup> Million metric tonnes of oil equivalent.

### Market environment and performance

The global oil market presented multiple challenges in 2018 creating a turbulent environment for trading. The market featured strong competition and structural backwardation from the beginning of our fiscal year in October 2017, compressing margins. Trafigura's Oil and Petroleum Products division was not immune from these conditions. We reacted quickly and consolidated our position and whilst volumes traded increased by 10 percent year-on-year to an average of 5.8 million barrels per day, divisional gross profit for the year was USD1,022 million, a fall of 10 percent from 2017.

The backwardated market, in which spot prices trade at a premium to forward prices and it is therefore costly to hold stocks, prompted a major overhaul of our trading books to shrink inventories and storage commitments, and reduce costs. This restructuring took effect progressively through the year and was accompanied by the termination of take-or-pay contracts and term positions that were no longer generating adequate returns. These included some of our more complex blending activities that had been especially hard hit by the low physical margin environment.

Exiting these various commitments enabled us to reallocate volume to business offering a quicker payment cycle and higher margin. It also helped us refocus on the long-term relationships and opportunities that will ensure Trafigura continues to grow and perform over time. In this longer-term context, our trading teams established new positions during the year that we expect to generate good returns for several years ahead.

Just as importantly, we maintained critical mass and global scale across our uniquely broad portfolio of trading books. We believe these are vital success factors in today's competitive oil trading sector, where inter-regional arbitrage is the dominant feature driving all market segments – not least because of the rapid and continuing rise of US crude oil, refined product and LNG exports.

Trafigura maintained its established position in 2018 as a leading exporter of all products from the US, further building its collection and logistics footprint in the Permian Basin of Texas and repeatedly demonstrating its ability to place these cargoes in Asian markets, amongst others, with an attractive netback to producers. We also extended our lead in LNG trading by further growing volumes handled, and by signing a number of term offtake deals including a 15-year sale and purchase agreement with Cheniere Energy.



Crude oil vessel departing Corpus Christi terminal, Texas, US.

Scale and scope are barriers to entry in a market that is consolidating around the largest players and that showed clear signs of retrenchment among smaller competitors during 2018. Another vital success factor in our view is an integrated approach. Trafigura prides itself on close team-work and constant communication within and across trading teams, and these attributes are at an even bigger premium in tough and rapidly-changing markets.

### Internal restructure

During the year, we took a number of steps to strengthen and streamline client interaction and internal information flow, in an operation that has doubled in size in just five years. To bolster the significant growth of the division's operations, Rob Gillon and Ben Luckock joined the newly formed Trafigura Group Management Committee (see page 40) and were also promoted to run the division as Co-Heads alongside Executive Director Jose Larocca.

We refreshed some of the trading desks with new talent. We merged the middle distillates (gasoil) and fuel oil trading teams in order to prepare for big changes expected in the marketplace ahead of the implementation of the IMO 2020 regulation reducing permitted sulphur emissions from burning bunker fuel. We also decided to establish a dedicated in-house bunkering team to drive business development in this sector.

We believe these and other changes position us well for the coming year. The final months of the financial year were already showing an improvement in trading margins, and we are confident – based on business we have already booked for 2019 – that this more positive trend will continue. In particular, our US footprint continues to evolve positively in tandem with the rise in shale oil production. The current wave of investment in infrastructure to expand the flow of crude from the US offers tremendous opportunities for the future, and we intend to participate to the fullest extent possible in moving US oil to export markets.

### Crude oil

The global supply-demand balance in crude remained tight throughout the year as OPEC and Russia maintained the output curbs first applied in January 2017. Indeed, the market tightened steadily throughout our fiscal year as demand continued to grow and production in Venezuela and Iran among other countries declined. By the year-end, the prospect of renewed US sanctions on Iranian oil

exports was the dominant factor, as the market adjusted upwards its expectations of the extent to which Iranian supplies would be curtailed. However, how this actually plays out remains to be seen.

Together with the continuing increase in supplies from the US shale oil fields, notably the Permian Basin, these developments fundamentally changed the dynamics of the crude market. The established flow of light sweet crude from the US to Asia was supplemented by increasing arb flows in heavy sour crude between regions, as the market sought a replacement for Iranian barrels.

With the market in backwardation from early in the year and still featuring fierce competition, the squeeze on trading margins continued. The disruption was accentuated by a change in China's consumption tax regime which affected crude demand among private-sector refiners there. Trafigura's crude desk responded to the backwardated structure by overhauling its storage base and by reducing costs by exiting from term agreements that offered less attractive returns. The trading team was also substantially reshaped to focus on the fast-developing global arbitrage opportunities, with an emphasis on building our already strong US footprint and on building capacity to place these new flows in Europe and Asia.

Trading volume was reduced somewhat from its peak earlier in the year as we focused on the most lucrative opportunities. Close to half of our crude volume in the year came from North America. Trafigura also took a lead in selling Urals crude to Chinese refiners, and continued to develop its relationship with Indian counterparties including Nayara Energy (formerly Essar Oil), the refiner and distributor in which Trafigura acquired a stake in 2017. By year-end, the crude desk was in more robust shape and generating good profits.

In consequence and on the basis of business already concluded, we are confident that performance in 2019 will show a substantial improvement. We expect our leadership position in the US to be reinforced by the agreement to become an anchor tenant on Plains' Cactus 2 pipeline from the Permian to the port of Corpus Christi coming on stream in late 2019. Further ahead, subject to licences being granted, Trafigura hopes to further expand its US position by constructing a new offshore export facility enabling the loading of Very Large Crude Carriers. The question for crude trading globally in the coming year is the extent to which higher prices will choke off demand.

## Performance review

# Oil and Petroleum Products Trading

### Gasoline

The global gasoline market remained a challenging environment in 2018 as it had been the year before. Healthy margins meant refineries continued to run at or near full capacity. Globally the market was fairly balanced in terms of supply and demand, and volatility was low. On the other hand the inter-regional arbitrage market was very active, and time spreads were, on average, the strongest since 2015.

Our fiscal year started in the aftermath of Hurricane Harvey, which had prompted a sharp drawdown of US gasoline stocks which remained modest in the Atlantic Basin through the winter period. In the East, however, stocks built heavily between December and March. The onset of summer demand sparked the most active transpacific arbitrage season on record, leading to a steady build-up of product in New York and a tightening of eastern markets. This was further supported by a spike in refinery outages in the Middle East.

Trafigura's gasoline desk made the most of its strong US and Asian presence and did a good job capturing inter-regional arbitrage margin. Volume traded grew five percent year-on-year and profitability at the upper end of performance within the oil division.

Looking forward to 2019 we believe that the timing around increased refinery capacity in Asia will be a determining factor on the global gasoline balance. Additionally, we are closely watching refinery margins and the price relationship between gasoline and other clean products.

### Fuel oil

Overall the fuel oil market continued to tighten in 2018, with demand remaining healthy and supply reducing as a result of the new generation of refineries producing a lower proportion of heavy product. While some power generation markets switched from fuel oil during the year, bunker demand was robust. However, competition in the marine market kept margins very thin.

The Trafigura fuel oil desk was disciplined and selective in its approach, focusing only on those areas in which it could add value for our customers – for example in the complex and logistically challenging West African market.

Towards the end of the year, we made two important structural changes. First, the fuel oil and middle distillates (gasoil) teams were merged to facilitate a more integrated approach to the changes in the marketplace arising from the upcoming IMO 2020 regulation reducing permitted sulphur emissions from bunker fuel. The new rule will force owners either to install scrubbers on their vessels or procure a different fuel mix in which distillates will play a larger role. We expect an integrated trading desk across this spectrum to enable us to identify and address emerging business opportunities.

The second structural decision was to establish a dedicated in-house bunkering team within this merged operation. This team will enable more effective management of our own fleet needs, an enhanced dialogue with other owners, and a focus on the unique operational requirements of the bunker market.

### Middle distillates

The distillates market remained a competitive space this year, with a backwardated price curve exacerbating pressure on margins and a number of players targeting market share over margins. Trafigura remained nimble in our approach, broadening our focus from areas of historic strength to other parts of the world. We further developed our position in Latin America, while in origination we took full advantage of our strong US export footprint and also started exporting material from Europe.

IMO 2020 will continue to be a major focus and driver of the market. In the coming year we expect this rule change to exert significant downward pressure on demand for fuel oil and to cause a commensurate increase in consumption of gasoil, as already indicated at the back end of the futures curve. We believe these unprecedented and multi-faceted developments will play to our strengths in communication and information sharing within and between trading desks, and that Trafigura is thus well positioned to contribute to the necessary market adjustment.

### Naphtha

Trading conditions in naphtha were robust throughout the year, with strong petrochemical and gasoline blending margins supporting demand growth and rising US production swelling supply. With propane supplies remaining tight, naphtha prices were on average 30-40 percent higher than in 2017.

Trafigura continued to build its position as one of the leading global players in naphtha, with volumes traded increasing to a new record. We continued to benefit from our strong US footprint, while Latin American, European and Asian markets were strong points for sales. Given the close relationship between naphtha trading and activity in such segments as gasoline and petrochemicals, this market enables Trafigura to maximise the benefits of its integrated trading model.

### Condensates

The global condensates market tightened during the course of 2018, as robust demand collided with an emerging supply shortage. The prospect of renewed US sanctions on Iran forced traditional Asian buyers of Iranian condensate to seek alternatives. This and other disruptions prompted a firming of prices and some unconventional trade patterns including the export of US condensate to the Arabian Gulf for the first time in decades. Meanwhile, demand was supported by the restart of splitting capacity in China.

With our strong tankage position and export footprint on the US Gulf coast, complemented by ample storage positions in Asia, Trafigura was well positioned to capture these flows. We also benefited from the exit of some competitors from the market during the year. Looking ahead, we are bullish on the market, especially in view of the increasing condensate flows we expect to handle from the Permian Basin of Texas as new pipeline capacity comes on stream.



## Liquefied natural gas

The big story in the LNG market in 2018 was a surge in demand in Asia. In China, efforts to clean-up the energy mix led to a 45 percent increase in LNG imports year-on-year, while South Korean purchases also rose sharply owing to the country's low nuclear output as well as a severe winter and hot summer. Japan also experienced seasonal extremes keeping gas imports strong, despite returning nuclear output and rising renewable generation. Indian imports grew by 19 percent in 2018 as infrastructural expansion unlocked further demand and emerging importers such as Pakistan and Bangladesh continued to demonstrate their growth potential. Significant new supplies also came on stream from the US, Australia and Russia, but the growth in demand meant that the market was tighter than many had expected. The physical market became more liquid during the year, with real-time price discovery facilitated by the establishment by Platts this year of a physical trading window.

Trafigura, which has been the world's leading independent trader of LNG for several years, further built its market position in 2018. Delivered volumes rose by 22 percent to 9.85 million tonnes, driven by sales to China and South Korea, with the Asian share of our LNG business jumping to 30 percent. The LNG book is now satisfactorily diversified by geography, with an important customer base in Europe, Middle East and the Americas as well as Asia, and is supported by our ample access to infrastructure such as storage tanks and time-chartered LNG vessels. This enabled us to take full advantage of the global arbitrage opportunities by rapidly switching LNG cargoes from Europe, say, to Asia in response to market signals.

We expect demand to continue its upward trajectory over the next year to accommodate the new production coming online. Trafigura is well positioned to supply the market, not least by virtue of a series of multi-year offtake agreements signed with LNG producers in 2018. In particular, the first cargo under our 15-year purchase agreement with Cheniere Energy is due to ship in January, marking the start of a contract amounting to one million metric tonnes per annum.

## Natural gas

Trafigura's natural gas business focuses in the US and Europe, and is conducted from our offices in Houston, Geneva and Kiev. This year we benefited from strong demand and prices in Europe, and a significant flow of pipeline gas from the US shale fields by pipeline to Mexico, a relatively new import market. In Europe, we saw growing sales of natural gas to Ukraine, Spain and Italy in particular. In the US, we became the largest purchaser of gas in Texas and the largest supplier of natural gas to Mexico, where our Mexico City office has developed a strong roster of domestic industrial and power utility clients. In aggregate we handled 20 million metric tonnes of natural gas in 2018, a big increase over last year's total that makes this book a substantial addition to our portfolio.

Our natural gas traders work closely with the LNG team, giving us a crucial advantage in identifying and responding to emerging arbitrage opportunities. We expect the next year to be one of continuing growth in both regions, as natural gas continues to displace coal in power generation. We see further opportunities to build our position in southern and eastern Europe. Meanwhile, US exports to Mexico are set to expand as the pipeline infrastructure permits and we expect to continue to develop our relationships with US shale producers and Gulf coast downstream customers.

## Liquefied petroleum gas

Liquefied petroleum gas remains a growth market, driven by switching from dirtier fuels at the retail level in emerging markets as well as increasing chemical cracking demand in the US and China. Global volumes were up by more than 8 percent year-on-year. Rising US production was again a predominant theme on the supply side, with US exports finding a home in Latin America but also increasingly in the Far East.

Trafigura's LPG desk continued to build volume and market share, maintaining a strong presence in the Americas and adding capacity in Asia. But trading suffered from weak margins and from performance issues on the part of counterparties exposed to falling prices in certain Latin American markets. In particular, the LPG freight market weighed on performance, as an over-supply of shipping combined with a shortage of product to send prices plummeting. Efficiency gains from the opening of the new Panama Canal further reshaped logistics.

These temporary difficulties did not, however, affect our confidence in further market growth in the coming year. As an indication of Trafigura's commitment to LPG, we confirmed an order for four specialised LPG vessels as part of the company's programme of procuring new-build tankers. These state-of-the-art ships, fitted with scrubbers, will be delivered between April and September 2019 and will further enhance the cost-efficiency of our service.

## Biodiesel

Biodiesel remained a challenging market in 2018 as prices continued to eliminate the potential for discretionary blending of biodiesel. Regulatory uncertainty in the US and Europe such as US tax and renewable fuel policy, as well as anti-subsidy duties on various biodiesel imports being dropped by the European Union as they were adopted in the US, created further obstacles for the biodiesel business. Global commitment from consumers and regulators alike remains firm in calling for increased penetration of renewable fuels in to the energy mix. In response to this environment, Trafigura maintains expertise to evaluate and act on market movements as they occur.



## Performance review

# Metals and Minerals Trading

Trafigura is one of the world's largest traders of non-ferrous concentrates, and metals, and of bulk minerals. The Metals and Minerals division had an exceptional 2018, both by expanding volumes and substantially increasing profitability.



**Julien Rolland**, Global Head of Coal and Iron ore  
**Amin Zahir**, Global Head of Refined Metals and Concentrates

### Highlights

- Trafigura maintained its position as market leader in concentrates and refined metals.
- Total volumes traded increased by 37 percent year-on-year.

## 31%

Contribution to global revenue  
(2017: 31 percent)

## 95.9<sub>mmt</sub>

Total volume traded  
(2017: 69.9mmt)

| Metals and Minerals volumes traded (mmt) | 2018        | 2017        |
|--|-------------|-------------|
| Non-ferrous metal concentrates           | 10.4        | 7.9         |
| Non-ferrous refined metals               | 8.1         | 7.4         |
| Coal                                     | 60.5        | 46.4        |
| Iron ore                                 | 16.9        | 8.1         |
| <b>Total</b>                             | <b>95.9</b> | <b>69.9</b> |

## Market environment and performance

### Non-ferrous concentrates and refined metals

There were two dominant themes that characterised the base metal markets in 2018.

The first was global macro uncertainty arising from trade tensions – most notably between the US and China – which negatively impacted base metal prices. The second factor was based on the Chinese central government's environmental policy and its subsequent implementation at the local level – together with the central government's policy to pivot away from a polluting heavy industry to a more qualitative and value added model for sustainable GDP growth.

2018 saw the focus on emissions from industry and from the base metal basket, with the biggest impact in terms of smelter cut backs and closures being felt in aluminium.

Trafigura's base metals trading team (comprising concentrates and refined metals) reported a second consecutive year of record volumes and profits. Gross profits for the combined base metals department improved year-on-year by almost 16 percent.

Traded volumes in concentrates grew 31 percent in aggregate year-on-year to 10.4 million tonnes from 7.9 million tonnes. In refined metals, volume increased nine percent to 8.1 million tonnes from 7.4 million tonnes.

Although the performance of the concentrates teams was robust and encouraging in terms of future growth, the biggest contribution to this year's record performance came again from the refined metals teams who were able to optimise returns by timely captures of regional arbitrages.

We expect both of the dominant market factors in 2018 to continue through 2019. In the event current trade tensions continue in to the second half of the year, such that demand erosion becomes a real concern, the possibility of a further sell-off in base metals remains real.

In terms of the Chinese government's environmental focus, the expectation is that solid waste and water treatment will now take centre stage and dominate the agenda for 2019 and 2020. Consequently further disruption in base metal output is to be expected.

### Bulk minerals

In bulk minerals, we continued to make progress in strengthening both our iron ore and coal businesses throughout 2018.

Our iron ore book developed significantly, particularly in the domestic Chinese market by buying stocks held at ports and selling them to inland steel mills in their own currency. This initiative helped grow total volumes traded by well over 100 percent in 2018 to 16.9 million tonnes compared to 8.1 million tonnes in 2017.

It was also a very good year for our market-leading global coal book with traded volumes growing by 30 percent, led by growth from Indonesia, and with demand supported by surging electricity consumption across Asia. Our coking coal business similarly experienced healthy growth, particularly in India, and continued to benefit from existing relationships via our iron ore trading business. Trafigura's established export lines from Australia, Canada, Colombia, Indonesia and the US were well positioned to be able to expand to meet the growing demand for this mineral.

## Non-ferrous concentrates

### Copper concentrates

The global copper concentrates market confounded expectations this year as an anticipated tightness in the supply-demand balance failed to materialise. This was partly a consequence of unexpected disruptions to smelter production – notably the surprise shutdown by state authorities of the Sterlite copper smelter in Tuticorin, southern India, in May, which had a significant impact on demand as well as various other unexpected smelting issues. On the supply side, there were fewer disruptions to mine production than seen in recent years with labour negotiations in particular all being concluded relatively smoothly.

Trafigura's market-leading copper concentrates team had another good year, substantially increasing volumes handled, growing market share in a product where the overall proportion of tradable units is expanding, and generating a stronger profit than in 2017. We were relatively unaffected by periodic weakness in the spot market as much of our volume is booked on a longer-term basis. In addition, the scale of our copper concentrates activity gives us the flexibility to respond rapidly to events affecting the market. One example was China's imposition of tariffs on imports of concentrates from the US as part of the trade conflict between the two countries: our size enabled us to redirect the affected product to alternative markets.

Looking forward, we expect the concentrates market to tighten next year as new Chinese smelting capacity comes onstream, coinciding with a continuing deficit of new mine projects. On the other hand, uncertainty over the implications of Chinese environmental regulations for the smelting industry is creating a concern over concentrates demand in the longer term.

### Zinc and lead concentrates

For the zinc concentrates market, 2018 was a year of mixed fortunes. A persistently tight supply-demand balance in the first half was reflected in zinc prices averaging USD3,628 per tonne until June and zinc concentrate treatment charges remaining chronically low throughout that period. In the second half of the year, the market eased markedly as new mine supplies came onstream, a trend accentuated by the trade tensions between the US and China and by curtailed smelter production in China as a result of deteriorating

smelter economics and environment-related pressures. LME prices were therefore selling off to an average of USD2,534 per tonne between July and September

In contrast to zinc, the lead concentrates market remained in deficit as a result of low lead content in ore produced by new zinc mines. LME prices eased from USD2,590 per tonne in January to USD2,028 in September, although treatment charges – which in lead concentrates reflect significantly less flat price exposure than in the case of zinc – remained well bid driven by the underlying fundamentals.

Overall, Trafigura's lead and zinc concentrates desk increased aggregate volumes handled and profitability during the year and was well positioned to capitalise on the changes in the market. Looking ahead, we continue to focus on developing material long-term supply and off-take contracts that will position us well to take advantage of a raw material market that continues to evolve through the cycle.

### Nickel

With the global supply-demand balance in deficit for a second year, two major factors affected the global nickel market this year. First, growing stainless steel output and exports from Indonesia which are directly competing with stainless steel production in China and Asia, have negatively impacted nickel demand in these regions and diverted supply of nickel stocks and feed to other regions. In the meantime the overall sentiment was driven by forecasts for increased nickel consumption in electric vehicle (EV) batteries and while this is not evident in the current physical demand, the realisation that battery consumption of nickel could increase tenfold by 2025, gave nickel prices good support for the better part of calendar 2018.

Trafigura's nickel trading desk had a strong year, with increased trading volume and profit versus 2017. We have increased our activity in China focusing more on domestic trading, we have strengthened our trading position in Indonesia with nickel pig-iron and laterite flows, and catered to end-users in Europe, India and Asia ex-China. In addition, our exclusive marketing agreement with Finland's Terrafame nickel mine, which produces intermediate product that can be processed into nickel sulphate, helped us grow volumes and market share on the nickel EV supply chain.

## Performance review

# Metals and Minerals Trading

Looking forward, we expect EV demand to remain the market's principal driver with stainless steel consumption forecasts growing at a healthy rate year-on-year. What remains unclear is how rapidly EV penetration will occur and what will be the effect of continued growth in Indonesian stainless steel output. Trafigura remains well placed to continue catering to the demand of its counterparties globally by offering the full range of nickel products for both stainless and EV consumption and structuring contracts that protect and service the needs of its counterparties in a market that has strong fundamentals in the long run but could be extremely volatile in the short term.

### Cobalt

Cobalt has historically been a small market operating within its own system. With the recent attention drawn to cobalt through the projected demand of the metal for electrical vehicle batteries, there was a strong distortion of the traditional fundamentals of the market with a sharp increase in prices, a strong supply response from producers in the Democratic Republic of the Congo (DRC) and increased refining capacities in China. This, in conjunction with environmental controls in China and the demand that has yet to fully materialise, has left the market temporarily looking for direction but the undoubtedly strong fundamentals for the metal require these market dynamics to adjust to the sizeable demand increase that is expected.

Trafigura has been actively growing its presence in the cobalt market with reputable partners by providing the necessary support during this period of market adjustment. We are committed to doing so for the future. By utilising our marketing and logistics network and our robust responsible sourcing approach we are able to provide a holistic and transparent service platform for our counterparties. Further building out this platform will be our principal focus for the next year as we establish an enduring presence in what will undoubtedly remain a growth market.

### Alumina

A major supply outage in Brazil and disruptions elsewhere caused by economic sanctions were the determining events in a roller-coaster year in the global alumina market. The supply-demand balance already seemed tight as the year began, amid fears that government-mandated production cuts at Chinese alumina refineries would create a shortage. Yet as those fears faded, the market was shocked by the shutdown of 50 percent of production capacity at Norsk Hydro's giant Alunorte refinery in Brazil following an environmental incident. This cut, which lasted beyond the end of the fiscal year, eliminated more than 2.5 million tonnes of annual production capacity and prompted a significant price rally. Nervous sentiment propelled prices higher in April when the US imposed sanctions on Russia's Rusal aluminium group, creating uncertainty around supplies from Rusal's Irish alumina refinery. By the end of the year the ex-China supply deficit was alleviated through the drawdown and export of stocks held in China, sending prices back down.

In this volatile market, Trafigura's alumina trading desk captured significant arbitrage opportunities – notably buying at advantageous prices in China – and made a good profit. The outlook for 2019 is uncertain and depends partly on ongoing negotiations between Norsk Hydro and the Brazilian authorities about restarting full production at Alunorte, and also on final US dispositions regarding sanctions on Rusal. But we expect the market to remain prone to volatility for the foreseeable future amid uncertainty over the pace of aluminium smelter construction worldwide, and by extension over future alumina demand.



Terrafame mine in Sotkamo, Finland

## Non-ferrous refined metals

### Refined copper

After years of relatively low volatility, refined copper experienced a dramatic change during the course of 2018, as stocks built and were then largely drawn down – with prices also moving in a range of USD1,000. In March, stocks held in London Metal Exchange (LME), Shanghai Futures Exchange (SHFE) and COMEX warehouses all approached historic highs, but by year-end only 150,000 tonnes remained in the LME system and the LME and SHFE markets were flirting with backwardation. The explanation lay in stronger than expected demand as a result of robust economic growth in China, the US and Europe, tempered only by weaker demand in the Middle East. At the same time supply of copper scrap became tighter as a result of regulatory changes in China and of that country's imposition of import duties on US scrap, leading to substitution with refined metal and to an increase in cost, insurance and freight (CIF) China copper premia from USD75 per tonne to USD120.

Trafigura's refined copper team had a very strong year, setting another record in trading volume and generating increased profit in both the cathode and blister books. We took maximum advantage of rising demand, and given the volatile price environment we actively traded the geographical arbitrage between regions. Continuing a trend initiated in 2017, we also reaped gains from synergies along the supply chain, between trading in concentrates, blister and cathodes – for example by further reinforcing our long-term business relationships in Africa.

Looking forward, we expect the market to remain tight in the coming year as smelter capacity continues to grow while concentrates supply fails to keep pace. We will maintain our focus on China and on global arbitrage opportunities. In India, a growing market where the supply-demand balance is especially tight as a result of the closure of a major copper smelter, we expect our position to be further enhanced with the start of production before the end of the calendar year at our Ryker copper rod joint venture with Polycab.

### Refined zinc and lead

The refined zinc market presented a difficult environment for trading in 2018, as supplies of both concentrates and refined metal remained tight for much of the year and refined prices were backwardated. Concentrates supply had been constrained for two years as a result of the closure of the Century and Lisheen mines. However, as the year progressed this tightness started to ease as new zinc mine projects came on stream, while smelters within and outside China moved closer to producing at full capacity. By year-end there was very little idle capacity at existing smelters and there seemed little prospect that smelter output would rise to match the increase in concentrate production.

In lead, mine supply showed no sign of recovery after significant decreases in recent years, and the concentrates market remained tight. To add to the pressure, recent environmental inspections in China have targeted secondary lead producers directly. The metal falls within two major categories that face scrutiny from the central government: solid waste and heavy metal. This has impacted smelters' ability to produce, while demand has remained strong, driven by replacement battery needs.

Trafigura's refined zinc and lead trading desk had a mixed year. In zinc, performance failed to match that of 2017 and volume was flat overall. In lead, we continued to grow market share and in particular to build our position in China, now a cornerstone of our global refined lead book.

Looking ahead, we expect both products to present interesting market opportunities. In zinc, we see an increasing divergence between the concentrates and refined metal markets, with an emerging surplus in concentrates and a continuing deficit in refined before that market moves into balance. This disconnect between the two markets will make for a unique trading dynamic going forward, and Trafigura's strong market presence in both will be key for our continued success. We expect the markets for lead concentrates and refined lead to remain strong as new mine supply is constrained and the smelting industry consolidates.

A key development for Trafigura in the coming year in both refined zinc and lead will be a significant increase in offtake volumes from Nyrstar under new contracts that take effect in January 2019. This will enhance Trafigura's global ability to service end-users of both metals and further grow volume and market share.



## Performance review

# Metals and Minerals Trading

### Aluminium

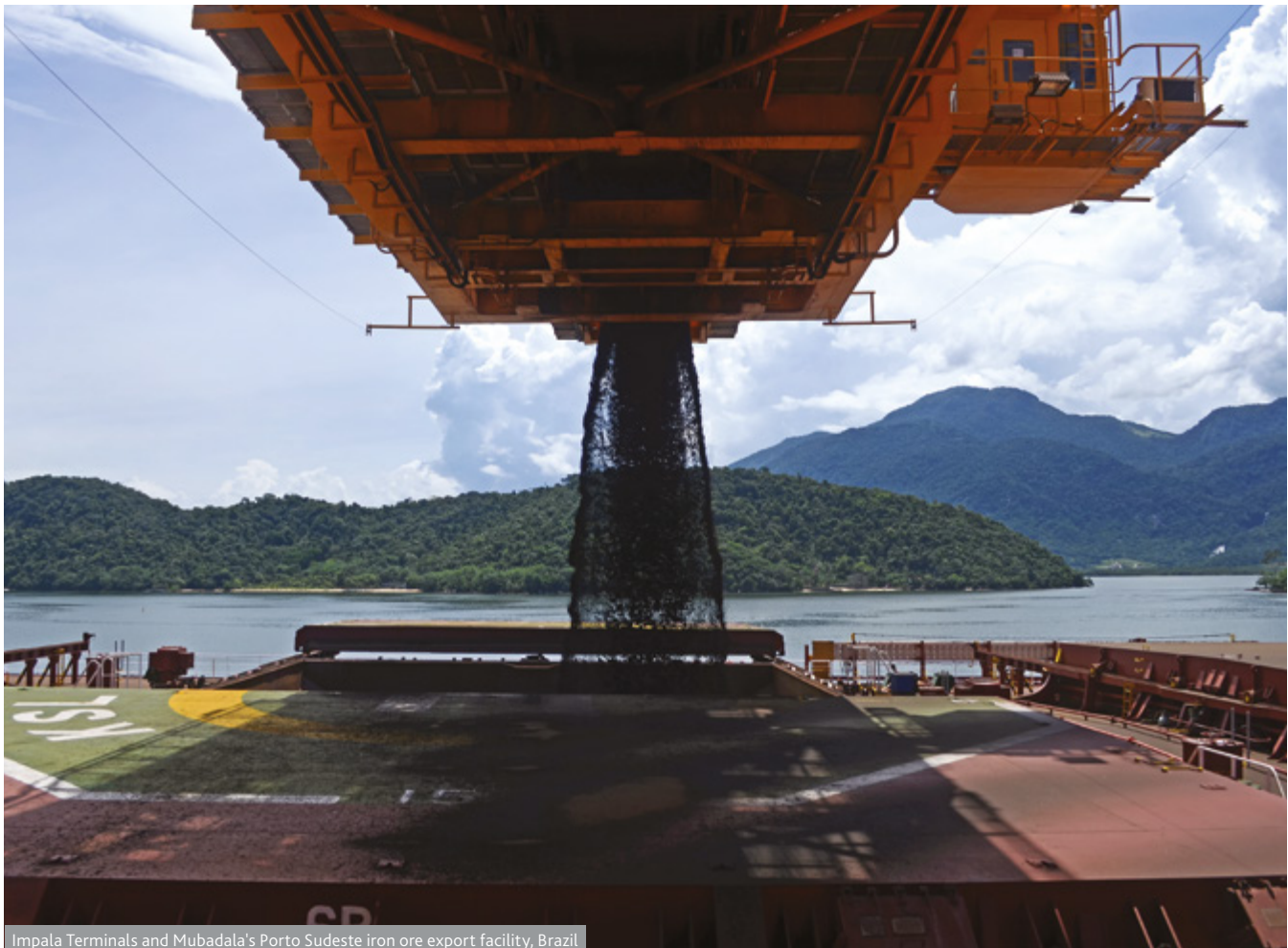
A market that has long been characterised by supply surplus, aluminium was increasingly in deficit during 2018, especially in the world ex-China, which saw an increase in Chinese exports and a final drawdown of the once-massive stocks accumulated in Europe since the financial crisis of 2007-8. The metal is increasingly in demand for use in light-weight transportation vehicles as well as packaging, but smelter production is failing to keep pace with consumption growth.

The supply deficit that is emerging as a result was exacerbated in 2018 by protracted industrial action that shut down the ABI smelter in Canada, and by a 50 percent production cut at the Albras smelter in Brazil, a knock-on from the similar curbs at the Alunorte alumina refinery there. Additional volatility resulted from US tariffs on aluminium imports and the unexpected imposition of sanctions on Russian aluminium giant Rusal in April, though the latter was more of a market uncertainty and liquidity issue than one of supply per se.

Meanwhile, high and volatile alumina prices increased the pressure on the aluminium smelting industry world-wide, with a number of facilities operating at a loss.

Trafigura's aluminium desk had a solid year. We increased traded volume and moved fast to position ourselves to provide support for our long-term customers in rapidly changing market conditions. We believe Trafigura's scale, long-term customer focus and financial strength will help us maintain that position, in a market where the barriers to entry have grown and competition has normalised.

Looking forward, we expect demand growth and stock drawdowns to continue. Trafigura has built up sufficient stocks to service the industry on an ongoing and reliable basis. The long-term relationships we have developed with aluminium producers and fabricators over the past years will help us to grow our footprint in the aluminium industry in the coming years.



Impala Terminals and Mubadala's Porto Sudeste iron ore export facility, Brazil

## Bulk minerals

### Iron ore

With the global market still in surplus, a structural shift gathered pace in iron ore trading in China during 2018, as the business's traditional focus on seaborne trade under long-term contracts was supplemented by a lively domestic spot trade based on the accumulated stockpiles at Chinese ports. Purchasing smaller parcels under this so-called 'stock-and-sale' model suits Chinese steel mills, as it enables them to operate flexibly and eliminates foreign exchange risk.

Trafigura stepped up its activity in this market during the year, operating out of ten Chinese ports and serving about 130 Chinese steel mills. Our traded volume rose sharply as a result; of total volume handled of 16.9 million tonnes, half was concluded through stock-and-sale transactions. Elsewhere, we continued to grow Brazilian tonnage passing through the dedicated Porto Sudeste export terminal, jointly owned by Impala Terminals and Mubadala. Looking forward, we expect to retain this dual focus in 2019. That means further ramping up tonnage from our mines in Minas Gerais as permitting allows, and building out the Chinese stock-and-sale business by injecting additional tonnage from the seaborne trade.

### Coal

The global coal market was surprisingly strong in 2018, with traded volumes increasing and prices much higher than expected as a result of increased coal burn, notably in China, India and south-east Asia. The global supply-demand balance was thus tight to short during the year. The supply response has been led by increased US and Indonesia exports, which are dominated by high sulphur and low calorific value coals, while traditional high calorific coal supply has been underwhelming, leading to historically wide discounts for off-spec products.

Additional support for the coal price came from the gas market. The widespread expectations that a global LNG surplus would emerge in 2018 were confounded. Instead, the surge in incremental LNG production, notably from the US, was absorbed in Asia and gas prices rose, taking coal along for the ride.

Trafigura's coal trading desk was well positioned to take advantage of these trends. We increased volumes traded by over 30 percent. Our exports expanded from Indonesia and from the US via Impala Terminals' Burnside facility on the Mississippi River in Louisiana while flows were maintained at a similar level to last year from Colombia, South Africa and Australia.

We also made significant progress in building our coking coal business, on the back of the relationships we have established with steel producers via our iron ore trading business. A particularly strong focus for this activity was India, which needs to import 40-50 million tonnes per year of coking coal. We shipped material from Colombia but also the US and Australia, and we also launched a stock-and-sale business in India and China to provide liquidity for smaller producers.

Our short-term outlook is for continued volume growth. With very few exceptions, coal mining companies are making profits at today's price levels, and a response in increasing supply is also underway. It is our view that economic forecasters have consistently underestimated the near-term increase in power requirements and that is likely to remain the case as, for example, air conditioner use becomes more prevalent and the global car fleet moves toward electricity. While coal remains challenged in the long run by environmental concerns, it remains for now an essential fuel for global development.



Impala Terminals' US coal export facility at Burnside, Louisiana



## Performance review

# Shipping and Chartering

Trafigura Maritime Logistics arranges shipping and freight services for Trafigura's commodity trading teams and third-party clients. It operates as a service provider, securing competitive and reliable freight for in-house oil, metals and minerals traders, while the Wet and Dry Freight desks also function as profit centres in their own right.



**Rasmus Bach Nielsen**, Head of Wet Freight Shipping  
**Alan Cumming**, Head of Dry Freight Shipping

### Highlights

- Focused risk management in Wet Freight supports profits.
- Dry freight fixtures increased by 12 percent.
- Both desks remained profitable and well positioned for the imminent change in sulphur regulations.

# 4,190

Shipping and Chartering fixtures  
 (2017: 4,151)

| 2018 Wet and Dry Freight Activity       | Wet            | Dry            |
|---|----------------|----------------|
|   | <b>2,956</b>   | <b>1,234</b>   |
| Number of fixtures                      | 2017: 3,051    | 2017: 1,100    |
|   | <b>45 – 65</b> | <b>50 – 55</b> |
| Average time-charter fleet <sup>1</sup> | 2017: 60 – 65  | 2017: 45 – 50  |

<sup>1</sup> A vessel on hire for more than three months

### Wet freight

The global tanker market was a challenging trading environment in 2018. The backwardated oil market had a negative impact on demand as it, amongst other factors, reduced demurrage time. Meanwhile the global reduction of oil stocks removed any requirement for tankers to be used for storage as any distressed cargoes could easily be discharged onshore. On balance, fleet growth during the year was not matched by a commensurate increase in demand. On the other hand, scrapping of existing vessels rose significantly during the year, which is a positive pointer for the market's evolution in the next few years.

Despite one of the most challenging markets on record, Trafigura's Wet Freight desk remained profitable even if the out-turn was significantly lower than in 2017. Volume amounted to 2,956 fixtures, compared to 3,051 in 2017 of which 78 percent of the Trafigura controlled cargoes were fixed on 3<sup>rd</sup> party tonnage. We expect this percentage to decrease only marginally in the years ahead and we will continue to be a significant charterer in the global tanker space.



The newly constructed Suezmax vessel, the Marlin Sardinia.



Two of the vessels under construction at the Hyundai Sambo shipyard, South Korea

In 2018, trading strategy was to reduce on-the-water exposure owing to an unfavourable near-term risk/reward proposition. The on-the-water exposure was down at year-end to a level last seen in 2014, with 45 ships on time-charter for longer than three months. One of the challenges during the year, given the widespread belief amongst owners that the impending IMO 2020 regulation will create a tight tanker market, was to secure additional time charter tonnage on a forward basis.

Looking forward, the big event for our Wet Freight book in the next year will be delivery of a significant proportion of the 35 new-build crude and product tankers on order in South Korea and China as well as four Very Large Gas Carriers (VLGCs). The order, including Medium Range (MR) tankers, LR2s and Suezmax tankers, has been placed by a close Asian financial partner and the vessels are being leased on delivery to Trafigura with options to purchase at a later stage. Vessels are being delivered throughout 2019, with the majority of which will be delivered in the first quarter of the calendar year. We look forward to integrating them into our trading portfolio, and thus further developing our service offering both within Trafigura as well as externally.

Overall we have a more positive outlook on the wet freight market for 2019. The renewed US sanctions on Iran have been positive for the market as they force longer voyages with oil sourced from further afield. We also expect the supply-demand balance to improve as scrapping continues and new fleet supply tails off. With our fleet positioning we expect strong years ahead for the wet freight book.

## Dry freight

The dry freight market remained on the healthy footing established in 2017, with owners making better returns than for some time. Trafigura's Dry Freight desk trading focused principally on two market segments during the year – Capesize vessels on the iron ore export route from Brazil and Supramax vessels sailing between the Pacific coast of Latin America and Asia. While the general trend of the market through the year was positive, both of these segments had periods of extreme volatility which created trading opportunities for the Dry Freight desk.

In 2018, we increased fixtures year-on-year to 1,234 from 1,100 the previous year, and volumes handled by 14 percent to 40 million tonnes largely as a result of continued growth in internal coal volumes carried. Profitability was flat compared to last year with a strong performance in navigating Cape volatility offset by a weaker showing in Supramaxes.

In the coming year, we expect our strategy to remain unchanged, focussing trading on our two core market segments, and expect coal volumes to continue to grow. The impending IMO 2020 rule change should add volatility in the dry freight market, which we believe we are well-positioned to take advantage of having concluded a number of longer time-charter contracts for vessels fitted with scrubbers. This regulation change will be instrumental in defining the fortunes of freight market participants in the coming years.

## Performance review

# Impala Terminals

Impala Terminals is a multimodal logistics provider that owns and operates ports, terminals, warehouses and transport assets serving commodities trade flows in emerging markets. At the end of the fiscal year, Trafigura agreed to establish a long-term partnership with global fund manager IFM Investors to invest in and operate certain Impala Terminals assets as a 50:50 joint venture.



Nicolas Konialidis, CEO, Impala Terminals

### Highlights

- Trafigura and IFM Investors created a 50:50 joint venture to operate Impala Terminals assets in Mexico, Spain, Peru, Paraguay and the multimodal freight forwarding operation in Africa.
- Volumes handled through barging operation Parana-Paraguay Waterway increased by 29 percent

**\$410.3<sub>m</sub>**

Sales revenue  
(2017: USD389.8 million)

**20**

Countries of operation  
(2017: 16)

**1,513**

Employees  
(2017: 1,428)

**28**

Locations worldwide  
(2017: 23)

**23.5<sub>mmt</sub>**

Combined volume handled<sup>1</sup>  
(2017: 22.6mmt)

<sup>1</sup> Includes all materials handled: general cargo, bulk iron ore and coal, concentrates, containers, liquids including crude oil and refined products.

There were three strategic priorities for Impala Terminals in 2018. First was managing a continued profitable growth in volumes passing through its mature assets, including sites supporting the trade in non-ferrous concentrates in Latin America and Europe. These operations, in Peru, Mexico, Chile, Bolivia and southern Spain, had a strong year fuelled by growing concentrates volumes. In addition the barging operation on the Parana River, taking liquid cargoes between Argentina, Paraguay and Bolivia, continued to build capacity and generated good profits.

The second priority was continuing to grow business in its developing operations: principally the inland port and multimodal fluvial transport system in Colombia; the iron ore export terminal at Porto Sudeste in Brazil, jointly owned with Mubadala; and the Burnside coal terminal on the Mississippi River in Louisiana, US. In these activities, progress was slower, impeded by ongoing navigation issues in Colombia and the slower than expected recovery in iron ore mining in Brazil, though volumes did pick up significantly at Burnside with the revival of US coal exports during the year.

The third and most important priority was securing a third-party investor to help create a stronger long-term platform for growth in the infrastructure business. This achieved success close to the year-end, when Trafigura Group entered into an agreement with Australian investment fund IFM Investors to invest in a range of Impala Terminals assets. The agreement creates a 50:50 joint venture to own and operate Impala Terminals assets in Mexico, Spain, Peru and Paraguay, together with a global freight forwarding operation with a strong focus on Africa.

IFM Investors has been in operation for over 20 years and has significant experience in investing in infrastructure assets globally. IFM's commitments to responsible investment, health, safety and environment align with those of Impala Terminals. The shared values of the joint venture create an excellent platform for further development of Impala Terminals' already strong competitive position, and for expansion in existing as well as new markets. The joint venture will bring together the trading and operations expertise of Trafigura and Impala Terminals with the investment experience of IFM Investors allowing the joint venture to further develop current projects through handling increased volumes from Trafigura and from third parties and explore future opportunities. The remaining administrative steps of the transaction were finalised in mid-December 2018 once the necessary regulatory approvals were received.



## Growth at concentrates terminals and fluvial operations

Our sites focused on handling lead, zinc and copper concentrates – at Callao in Peru, Manzanillo in Mexico and Huelva in Spain plus four smaller facilities in Chile and Bolivia – had a very successful year. Aggregate throughput tonnage was over five million unique tonnes, an increase of 455,000 tonnes over 2017.

The three flagship assets continued to benefit from a significant captive customer base and from Trafigura's Metals and Minerals Trading division as an anchor customer:

- Impala Callao (Peru) is the principal export terminal for the world's leading concentrates exporting country, with the lowest-cost mines but also a significant requirement for value-add blending services.
- Impala Manzanillo (Mexico) serves another top-five concentrates exporter with polymetallic mines also requiring blending.
- Impala Huelva (Spain) is the hub for the growing flow of Iberian concentrate exports, located close to the cluster of mines in the south of the peninsula, and has established itself as the European blending hub, also handling concentrates imported from Latin America and the eastern Mediterranean.

Our barging operation on the Parana River, comprising 27 barges delivering gasoil and gasoline imports to land-locked Paraguay and Brazil, operated at full capacity with strong profit margins during the year. Volume handled increased to 578,000 tonnes from 449,000 tonnes, a rise of 29 percent year on year.

In 2018 our global container logistics and freight-forwarding desk, providing container logistics services to Trafigura and to third parties, has handled 75,000 containers, and in Africa the overland imports and exports arranged by Impala have exceeded 500,000 metric tonnes.

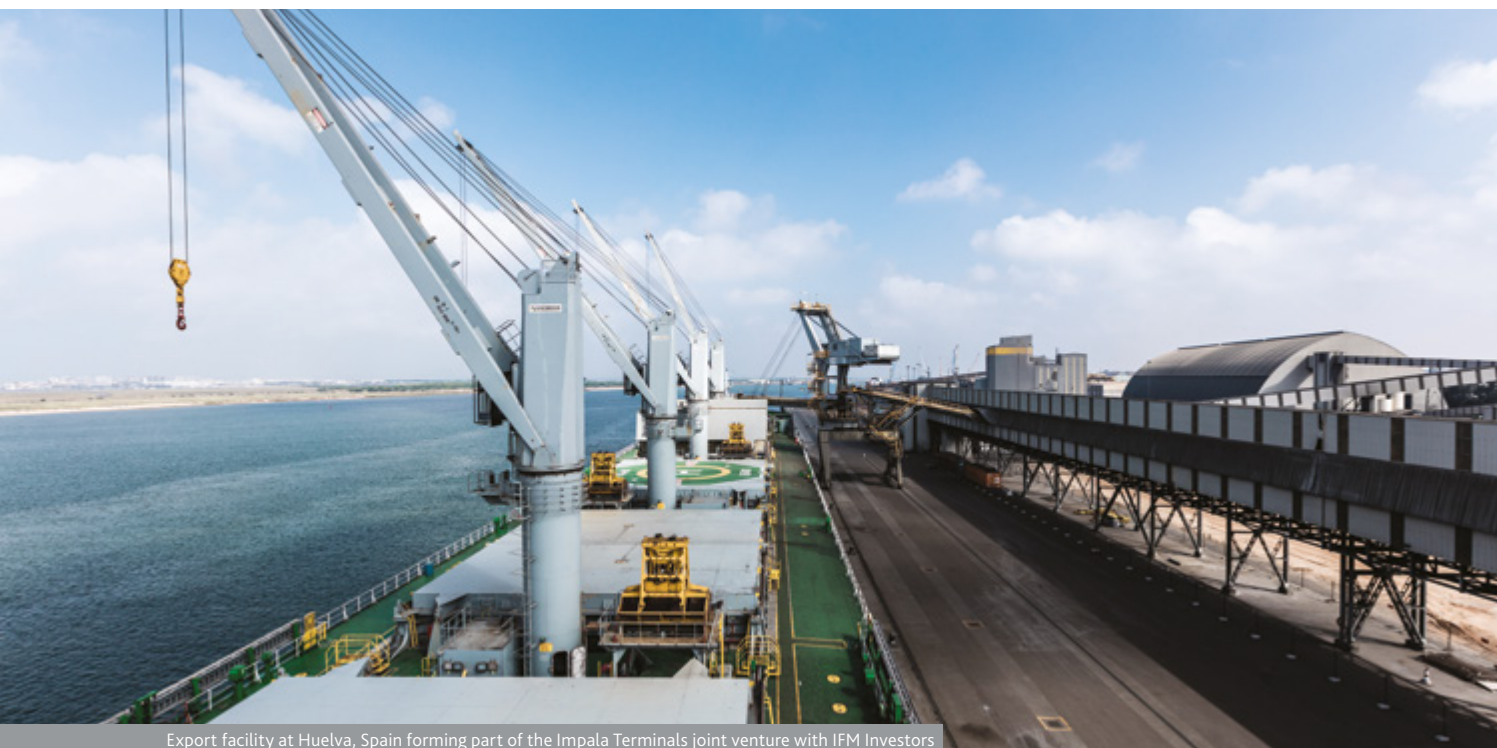
## Slower progress in less mature assets

At Porto Sudeste in Brazil, total volumes handled remained at 9.5 million tonnes. The facility continues to operate well below capacity of 50 million tonnes, with further growth dependent on the rate of recovery in the iron ore mining sector in Brazil's Minas Gerais state. Trafigura Mining Group is in the process of ramping up volumes from mines it operates in the region for export through Porto Sudeste, but there too progress is reliant on the speed of the permitting process.

In Colombia, our major investment project comprising an inland port at Barrancabermeja and a fleet of barges and pushers on the Magdalena River continued to face significant headwinds notably due to navigational problems in some months of the year. Although volumes of hydrocarbons handled by our logistical system in 2018 remained flat at 8.5 million barrels, it allowed us to import crude oil from the US into the inland refinery of Barrancabermeja for the first time for the country, import diluent naphtha for the high viscosity barrels Colombia produces, as well as exporting heavy crude oil and fuel oil, showing once more the flexibility the multimodal operation can offer. We have also showed an increase on barged volumes of dry and project cargo which exceeded 90,000 tonnes.

Regrettably a planned government project to dredge and dyke the river and thus enable a sharp increase in barge traffic was delayed by presidential elections and a change of administration. We anticipate that this will be initiated in the coming year, and are well positioned commercially to derive the benefits as soon as the project begins.

At our coal export terminal at Burnside, Louisiana, business improved markedly, with volumes handled growing to 4.4 million tonnes of coal and coking coal and 1.1 million tonnes of bauxite and alumina, a combined increase of 2.1 million tonnes from the 3.4 million tonnes handled in 2017.



Export facility at Huelva, Spain forming part of the Impala Terminals joint venture with IFM Investors



## Performance review

# Mining Group

Trafigura's Mining Group manages a portfolio of mines in Europe, Africa, North America and Latin America, ranging from wholly owned facilities to joint ventures and minority investments. As well as generating equity value for the Trafigura Group and volumes for our metals trading books, it provides advisory and support services to the rest of the Group.



**Emmanuel Henry**, Global Head of Mining Operations

### Highlights

- MATSA's Magdalena mine drew level with the production from Aguas Tenidas and Sotiel mines.
- MATSA improved safety performance with a 40 percent reduction in lost time injury rate.
- Castellanos lead and zinc mine in Cuba reached 800,000 tonnes output in first year of operation.
- Terrafame continued to ramp-up nickel, zinc and cobalt production.

**8.8<sub>mmt</sub>**

Total processed ore  
(2017: 5.1mmt)

**0.33<sub>mmt</sub>**

Copper concentrates production  
(2017: 0.36mmt)

**0.36<sub>mmt</sub>**

Zinc concentrates production  
(2017: 0.23mmt)

**0.07<sub>mmt</sub>**

Lead concentrates production  
(2017: 0.03mmt)

Stabilisation and improvement of operations and satisfactory performance were the themes of the year for Trafigura Mining Group. The flagship MATSA copper mine in Spain, a 50-50 joint venture with Mubadala, had a very good year with production steady and quality improving. The Castellanos lead and zinc mine in Cuba ramped up production after addressing normal initial operating issues. The Catalina Huanca copper mine in Peru was challenged by a strike and community disturbances, but still came close to meeting its production budget. In Brazil, production continued from the Mineração Morro do Ipê iron ore mine and we came closer to finalising the permitting process for the Tico Tico mine. In aggregate, we saw a substantially improved profit performance by the Mining Group.

### Stable production and strong profit at MATSA

With the completion of a four-year phase of reconstruction and expansion at MATSA, the focus in 2018 was on sustaining performance and optimising operations. There are now three mines operating: the original Aguas Tenidas mine, the more recent Magdalena mine where production has now drawn level with Aguas Tenidas, and Sotiel mine. Total ore extraction was stable at 4.3 million tonnes and the operation generated an increased profit year on year. Worth noting was a major improvement in safety performance, with a reduction of 40 percent in the lost time injury frequency rate, and an improved metallurgical performance, with metal recovery up by 10 percent points in the past two years. This is a fruit of the systematic modernisation programme of recent years and confirms MATSA's status as a high-grade mine that is resilient to price swings. MATSA also continued to expand its resource base thanks to successful exploration around the existing extraction sites.

### Ramp-up at Castellanos

The Castellanos lead and zinc mine is owned by a joint venture, Empresa Minera del Caribe, between Trafigura (49 percent) and Cuban parastatal Geominera (51 percent). With construction having been completed the previous year, the focus in 2018 was on ramping up production while addressing the inevitable initial operational and quality issues. By the end of the year, we had made significant progress, and the plant was rising progressively towards its design capacity of 1 million tonnes per annum. For the full year, 800,000 tonnes of ore were treated, and the mine already generated a profit.

### Challenges at Catalina Huanca

It was another difficult year at our Peruvian mine, with performance affected by a strike. Nevertheless, the mine was able to recoup some of the lost production and in the whole year treated 700,000 tonnes of ore, just five percent short of its production budget. Regrettably we have to report a fatal incident in which one contract worker died. This occurred despite an ongoing programme to improve safety culture at the mine, demonstrating more work is needed in this area. Otherwise safety performance improved, with a 25 percent reduction in the lost time injury frequency rate.

### Continued progress at Mineração Morro do Ipê and Tico Tico

We continued to produce at the Mineração Morro do Ipê iron ore mine in Brazil's Minas Gerais state by processing accumulated stockpiles and sending them to the Porto Sudeste export facility. We produced 1.3 million tonnes of sinter feed by this method, with sufficient stock to continue for another two years. In the meantime we are working to conclude the permitting process to reopen the neighbouring Tico Tico mine and build a brand new processing plant. Once the Tico Tico plant is constructed in the course of 2021, it will produce 5.3 million tonnes per annum of high-quality pellet feed. Trafigura owns a 37 percent stake in these mines, with Mubadala owning a further 37 percent and private Brazilian investors holding the remainder.



The Castellanos lead and zinc mine in Cuba.

## Galena Asset Management



Galena Asset Management is Trafigura's wholly-owned investment subsidiary. Its activity has focused on the Galena Private Equity Resources Fund, which is invested in a number of mining and related assets and offers third-party investors the opportunity to invest alongside Trafigura on an equal basis.

The Private Equity Resources Fund was launched in 2012 and became fully invested in 2017. Below is a brief update on the assets held by the Fund.

### Terrafame

The Fund made an initial investment in this Finnish nickel, zinc and cobalt producer in 2017, taking an equity stake and funding a convertible secured loan facility to Terrafame. This was supplemented by the announcement in November 2017 of an additional funding package to support investment in a processing plant that will produce nickel and cobalt sulphate for use in electric batteries. This second investment is being channelled through a USD225 million special purpose vehicle separate from the Private Equity Resources Fund, which had raised USD140 million at its first close in August of this year. The ramp-up of production at Terrafame proceeded according to plan in 2018, and a feasibility study was concluded on the nickel sulphate plant.

### Wolverine Fuels (previously Bowie Resource Partners)

This Utah-based bituminous coal producer, majority owned by the Galena Private Equity Resources Fund which initially invested in 2013, was recapitalised and reorganised during the year, with the appointment of a new management team under externally-hired CEO James Grech. The Fund injected USD13.4 million in Wolverine to improve mine productivity, bringing its total investment in Wolverine since 2013 to approximately USD170 million. In addition Trafigura assisted Wolverine with refinancing its asset-based revolving credit facility, generating USD20 million of additional liquidity. The mine showed good signs of production recovery in the latter part of the fiscal year and the outlook for 2019 is positive, with coal prices strong and forward sales well hedged.

### Mawson West

A high grade copper mine in the Democratic Republic of the Congo (DRC) wholly owned by the Galena Private Equity Resources Fund. In response to the improving copper price, the mine restarted operations in April and started re-exporting copper concentrate in July.

## Risk management

# How Trafigura manages risk

Trafigura operates in dynamic markets that pose a wide range of risks, whether financial, political, operational social or environmental. A rigorous and conservative approach to risk management is therefore an integral element of Trafigura's business and has been a central focus of the Group since its foundation.

As a rule, the Group actively manages and mitigates wherever possible the identifiable or foreseeable risks inherent to its activity – for example in systematically hedging exposure to flat prices and in extensively using insurance and financial tools such as letters of credit.

It has also ensured a degree of diversification in its business – trading a wide range of commodities with diverse and uncorrelated market dynamics in various geographical regions – that in itself reduces the Group's exposure to risk. Unlike many financial assets, physical commodity markets provide many opportunities for risk diversification. The premium paid for copper in China, for example, has little to do with the pricing relationship in LPG between the US and Europe.

Diversification results in lower overall exposure and higher risk-adjusted performance. As we extend our trading capabilities, we are diversifying the business further.

### Trafigura's risk management system

To manage the full range of risks to which it is exposed, the Group has developed a system with multiple lines of oversight.

The first line consists of managers of the trading divisions and operating companies, overseen directly by the Management Committee and the Board of Directors.

Trafigura has a flat corporate governance structure featuring short and direct channels of communication and control (see separate section on Governance on page 40).

The Board of Directors has principal oversight responsibility, sets the risk management framework, determines the overall risk appetite of the business, and ensures that the appropriate structures and processes are in place to handle each category of risks in an appropriate manner.

The second line consists of a series of corporate functions that establish policies and processes for managing different categories of risk, as well as providing analysis, advice and implementation support.

### Market and price risk

#### Risk Committee and Chief Risk Officer

Trafigura systematically hedges all index price exposure incurred as a result of its trading activities within a framework set by the Board of Directors and implemented by the Risk Committee and the Chief Risk Officer (CRO).

The CRO reports directly to the Chief Operating Officer (COO) and the Board of Directors. The CRO is a key member of the Risk Committee, which includes company directors and senior traders. The Committee meets at least weekly to manage overall exposures, assess the impact of changing market dynamics and limit risk exposures and concentrations.

Trafigura's ongoing programme of investment in risk management systems includes a reporting system which automatically notifies the risk management and trading teams whenever a book nears its risk limits.

The CRO works proactively with trading teams to analyse changing market conditions and ensures that hedging strategies are focused on current market dynamics. Rigorous methodologies for managing market risk are used across the company. The CRO's risk team employs advanced statistical models that capture the non-normal dynamics which are an important feature of commodity markets.

The risk team focuses on aggregate risk, paying particular attention to term-structure and intra-commodity spreads. Risk concentrations are continuously reviewed in the context of changing market dynamics. The CRO manages strategic hedging activity dynamically to reduce risk concentrations and limit company-wide exposure.

### Finance and credit risks

#### Finance Committee and Finance Department

The Finance Department supports the activities of the whole Group and is involved at the earliest stage of transactions and projects. Overseen by the Finance Committee, it is responsible for assessment of financial risk and has the capacity to veto any transaction. Within Finance, the Credit Department's key role is to safeguard the balance sheet. It performs fundamental credit analysis, assessing credit risk associated with the Group's counterparts, setting internal limits, monitoring exposures and overseeing documentation.

### Compliance risks

#### Compliance Committee and Head of Compliance

Trafigura's Global Head of Compliance oversees the implementation and further development of our compliance programme, reporting to the COO and to the Trafigura Compliance Committee. The Compliance Department focuses on financial and commercial compliance, incorporating KYC, anti-money laundering, trade sanctions and anti-bribery and corruption. The Compliance Committee is chaired by Trafigura's CEO.

## Risks pertaining to health, safety, environment and communities

### HSEC Steering Committee and Corporate Affairs

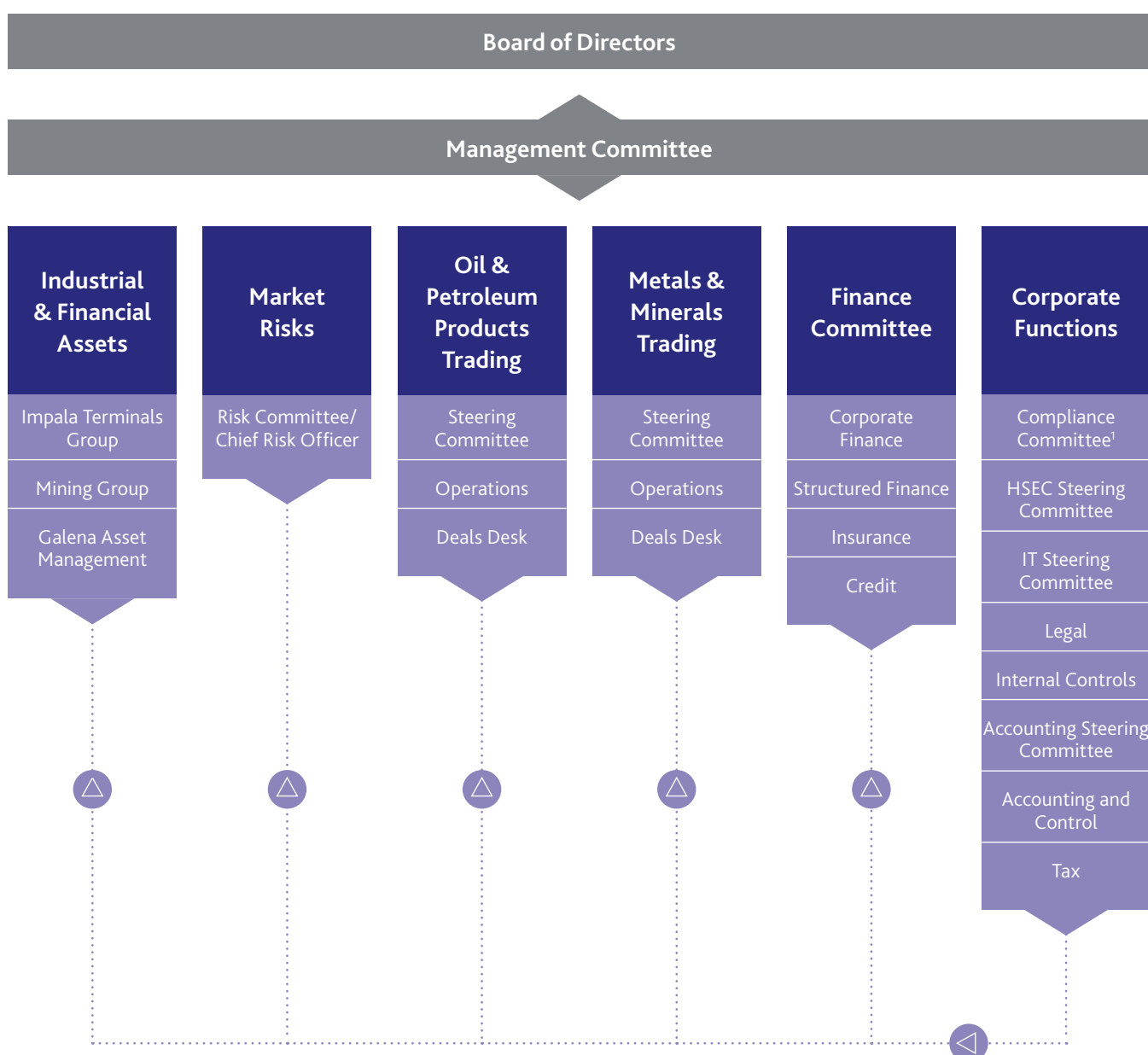
This committee is co-chaired by a member of the Board of Directors and the Head of Corporate Affairs and comprises senior representatives from across the Group. It is mandated by the Board to promote best practice, oversee the management of health, safety, environment and community (HSEC) risks and ensure that Trafigura's Corporate Responsibility Policy and Business Principles are implemented consistently across the organisation.

## Control risks

### Internal Controls Team

The Internal Controls team supports management across the Group in annually assessing risks and controls for the governance, trading, IT and support processes. Results of these activities are reported to the Board of Directors accompanied by action plans to strengthen controls and further mitigate risks where required. Internal Controls manage these annual framework cycle activities and external auditors validate the existence of the Trafigura Internal Control System every year. Additionally the team performs site reviews to assess how local management manages risk and to identify opportunities for improvement, and advises on process design for new IT applications.

## Overview of Trafigura's risk management system





## Risk management

| Key risk   | Mitigation and actions  |   |
|--|---|---|
| <b>Markets and prices</b> <ul style="list-style-type: none"> <li>Volatility in commodity prices, spreads, interest and exchange rates.</li> <li>Fluctuations in the supply of, or demand for, commodities which we trade.</li> </ul> | <ul style="list-style-type: none"> <li>It is a fundamental objective of Trafigura's business model to be able to operate successfully in all market conditions. The Group's policy is to hedge all index price exposure related to physical transactions on a deal-by-deal basis.</li> <li>As a matter of policy, 100 percent of stock is at all times either pre-sold or the index price is hedged.</li> <li>Despite such hedging Trafigura remains exposed to basis risk, i.e. the risk of changes in the difference between the price of the commodity being hedged and the hedging instrument. The group carefully monitors all its hedging positions on a daily basis in order to avoid excessive basis risk resulting from these imperfect correlations.</li> </ul> |   |
| <b>Finance and liquidity</b>   | <ul style="list-style-type: none"> <li>Trafigura relies on a deep pool of financing from banks for working capital to support its business, consisting of three pillars: trade finance, securitisation and unsecured committed revolving credit facilities.</li> <li>For longer-term capital needs we raise funds from time to time on public bond markets or through private placements with investment institutions. We follow a strict policy of matching the maturity of our assets and liabilities, with longer-term assets supported by longer-term borrowings.</li> </ul>  | <ul style="list-style-type: none"> <li>In terms of exchange rate risks, the majority of sales and purchases are denominated in US dollars. Exposure to other currencies is hedged and financing raised in currencies other than USD is generally swapped into US dollars.</li> <li>Concerning interest rate risks, our policy is to borrow short-term working capital at floating rates, with any rate changes passed through to our customers, and to fix rates for medium- and long-term financing via the swaps market.</li> <li>Freight costs are hedged by our Shipping and Chartering Desk via Forward Freight Agreements (FFAs) and bunker costs.</li> </ul> |
| <b>Compliance</b>  | <ul style="list-style-type: none"> <li>Trafigura's Compliance Department oversees Group activities, in partnership with front-office functions, to ensure that we operate appropriately, and that our controls are relevant and robust. It focuses on promoting a sound compliance culture across the organisation, in which everyone recognises their personal responsibility for meeting our compliance objectives. The team adopts a risk-based approach, allocating energy and resources to the issues that matter most to our core business and our stakeholders.</li> </ul>   | <ul style="list-style-type: none"> <li>The Department's activities include counterparty due diligence (KYC); anti-money-laundering; sanctions and trade restrictions; anti-bribery and corruption; and financial market conduct.</li> </ul>   |
| <b>Economic and financial sanctions</b>  | <ul style="list-style-type: none"> <li>The Group takes its compliance obligations with regard to international sanctions extremely seriously. Ensuring this position is respected in all our business activities, and that we fulfil the undertakings on sanctions that we give as part of our credit facilities, is a key focus for the trading desks with support from the Compliance, Legal and Finance departments.</li> </ul>  | <ul style="list-style-type: none"> <li></li> </ul>  |

| Key risk   | Mitigation and actions  |  |
|--|---|--|
| <b>Counterparty, country and credit risk</b>   | <ul style="list-style-type: none"> <li>On counterparty and credit risk, Trafigura uses internal credit limits established by the Credit department.</li> <li>Trafigura reduces political risk in relation to countries below a certain risk rating as gauged by Dun &amp; Bradstreet, by purchasing political risk insurance.</li> <li>Credit limits reflect Trafigura's own appetite for risk and are based on a credit analysis of the client as well as the size of the relevant transaction when compared to Trafigura's balance sheet.</li> </ul>  |  |
| <b>Digital infrastructure/ cyber-security</b>  | <ul style="list-style-type: none"> <li>The company takes IT security extremely seriously and is investing in state-of-the-art systems to protect the integrity of its IT architecture and processes against the threat of fraud or other potential damage from cyber-attack.</li> </ul>   |  |
| <b>Legal, taxation and regulation</b> <ul style="list-style-type: none"> <li>Changes in taxation arrangements in various territories.</li> <li>Collateral effects of changes in financial regulatory framework.</li> </ul> | <ul style="list-style-type: none"> <li>Trafigura is increasingly focused on managing legal, taxation and regulatory risks, given the multiple jurisdictions in which it operates and its global scope. Trafigura adheres to applicable local and international tax law in the countries where it operates, including legislation on transfer pricing. We are following the unfolding discussions on Base Erosion and Profit Shifting (BEPS) within the Organisation for Economic Co-operation and Development, and will adapt our reporting to respond as and when this produces more concrete recommendations.</li> </ul>  |  |
| <b>Corporate responsibility</b>  | <ul style="list-style-type: none"> <li>Our Corporate Responsibility Policy and Business Principles articulate the leadership team's priorities and commitments for social and environmental governance. At the operational level, they outline what is expected from everyone in the Group, its divisions and operating companies. Each division and operating company is required to supplement the Policy and Principles with relevant, sector-specific standards and procedures to manage the impacts of their operations.</li> <li>The HSEC Steering Committee requires all divisions and operating companies to maintain a material risk register describing the key issues they need to manage and mitigate.</li> </ul> |  |

- In light of lower commodity prices in 2018, we paid particular attention to screening our portfolio of prepayment agreements with producers for credit risk.
- Exposures in excess of a credit limit are covered through the insurance or bank markets.
- The Group prides itself on having had an extremely low incidence of credit losses throughout its history.

- We are also following closely the discussions about potential new forms of regulation that may be imposed on commodities trading firms, for example under the European Union's MiFID II legislation. We have made representations to the appropriate authorities about the risks and unnecessary costs of introducing position limits in commodity derivatives markets and of imposing regulatory capital requirements on commodity trading firms.

- All HSEC incidents are recorded and categorised for severity on Safeguard, the Group's HSEC data management system. Incidents registered as levels 3, 4 or 5, involving significant spills or single or multiple fatalities, as well as high-potential near misses are investigated and the results and remedial actions are presented to the Steering Committee.
- We engage actively with leading industry forums, including the UN Global Compact and the EITI.

 [See 2018 Responsibility Report.](#)

## Funding model

# Finance to meet diverse business needs

Our funding strategy matches sources of funding to financing requirements. We have developed diverse financing strategies that maximise scalability, flexibility and business resilience.

### Continuing access to capital

Trafigura's activities require substantial amounts of capital.

We source, store, blend and deliver commodities around the globe.

We invest in terminals, logistics and physical infrastructure to improve the efficiency of our trading operations.

Our diversified funding model allows us to continue to operate effectively and successfully in all market conditions. Its scalability and structure protects the business from market shocks and provides flexibility and the ability to capitalise on opportunities as they arise.

We have put a global programme of flexible, short-term facilities in place to finance our day-to-day operations and a programme of longer-term, corporate facilities to finance our asset acquisition and other corporate requirements.

Available funding exceeds our everyday requirements. This provides headroom for unusual market conditions. We also maintain substantial cash balances to ensure we will always meet day-to-day capital commitments, even in unexpected circumstances.

### Our approach to funding

#### Diversification improves competitiveness and access to capital

We diversify both the sources and the structure of our financing to minimise risk and maximise operational effectiveness.

We raise funds in a variety of markets in the US, Europe and Asia-Pacific. We have lending arrangements in place with 137 banks around the world. We are therefore not constrained by credit restrictions for specific financial institutions, sectors or regions.

We raise capital with a range of repayment schedules, from very short-term facilities to maturities greater than 10 years. This spreads our exposure across the yield curve.

#### Match-funded, collateralised lending reduces credit risk

As a matter of policy, we match the type of financing to the business requirement. We have established a three-pillar funding structure to put this into practice.

We use short-term financing for trading. These loans are secured against the underlying physical commodities. Lines are marked-to-market each week so the level of financing tracks the value of the underlying collateral as prices change. We raise longer-term debt to finance fixed assets and investments.

#### Transparency promotes stability

As a private company relying on debt to finance its operations, Trafigura's performance is closely scrutinised by a large group of banks worldwide. We comply with the financial covenants attached to our syndicated bank facilities. Members of the finance team regularly meet our banks. These meetings often include operationally focused personnel

(from Credit, Compliance and Trading Desks) who provide additional insight into our business model. As an issuer of publicly listed debt, we also meet the transparency requirements of our bond investors. Our interim and full-year reports are published online. We hold regular calls and presentations to update investors and respond to specific queries directly.

### How our funding model works in practice

| Transaction component                                     | Day 1<br>Trade agreement   | Days 2>40<br>Pricing period             | Days 41>45<br>Loading  |
|---|--|---|--|
|   | Brent contract = \$50<br>Dubai contract = \$49   | Oil major issues invoice to Trafigura   | Average Brent contract = \$52 Average Dubai contract = \$50                |
| Physical trade  | Trafigura agrees: (1) To buy crude,<br>(2) To sell crude (see key for trade details)   |   | Buy 1m bbls @ Brent-\$1 Counterparty draws on LC -\$51m                    |
| Finance physical buy leg by issuing letter of credit (LC) | Bank issues LC, drawable on loading date   |   | Drawdown amount moves onto balance sheet as secured loan: +\$51m           |
| Hedge buy leg with Brent futures                          | Buy 1,000 Brent futures @50 -\$2m (initial margin)   | Mark-to-market daily (variation margin) | Sell 1,000 Brent futures @52 +\$2m (initial margin) (realised p/l = +\$2m) |
| Hedge sales leg with Dubai futures                        | Sell 1,000 Dubai futures @49 -\$2m (initial margin)  | Mark-to-market daily (variation margin) | Buy 1,000 Dubai futures @50 +\$2m (initial margin) (realised p/l = -\$1m)  |
| Freight cost  | Charter tanker for 65 days @ \$3.50/bbl -\$3.5m  |   |  |
| Physical sales leg  |  |   |  |
| Net cash flow   | • Return of initial margin: +\$4m<br>• Realised profit on futures: +\$1m<br>• Transportation costs: -\$3.5m<br><b>Total: +\$1.5m</b> |   |  |

## Trafigura funding model



### Our three-pillar funding structure

#### 1. Transactional facilities

All transaction-based lending is fully collateralised. We fund day-to-day trading through one-to-one (i.e., bilateral) agreements with individual banks.

For most transactions, this starts with a bank issuing letter of credit (LC) on behalf of the buyer in favour of the seller. The physical commodity being financed by the LC is specified as security. On delivery, the seller of the commodity draws down the LC, which then converts into a secured loan from the LC-issuing bank. The loan is marked-to-market at least weekly until maturity so that the amount being financed always corresponds to the value of the underlying commodity. This secured loan is repaid by the cash flow from the on-sale of the commodity from Trafigura to the end-buyer, with

a receivable created once the sale has been agreed. This receivable is either repaid when the counterparty pays Trafigura according to the credit terms of the transaction, or from the securitisation programme if the receivable is sold into the programme.

#### 2. Securitisation programme

Trafigura manages a securitisation programme through a separately capitalised special purpose vehicle (SPV). The programme further diversifies Trafigura's funding sources and, thanks to its investment-grade ratings from Moody's and S&P, is a cost-effective financing mechanism.

Most trades are financed on a trade-by-trade basis with bilateral trade finance loans, but Trafigura can fund eligible receivables once an invoice has been issued by selling them to the SPV. Securitising our receivables accelerates the rotation of existing credit lines, since secured bilateral loans can be repaid faster with the programme proceeds.

#### 3. Corporate credit facilities

Trafigura invests in fixed assets to support our trading activity. We finance these with long-term debt adhering to our policy of matching assets with liabilities. We issue securities and negotiate lending facilities in diverse markets. Funding sources include eurobonds, perpetuals, revolving credit facilities, private placements and term loans.

### Public ratings

Trafigura does not hold a public rating and does not seek to obtain one. The Group focuses on strengthening its balance sheet through long-term value creation.

We obtain our funding from stakeholders who understand our business model in detail and whose investment decisions are not driven by ratings. We have significantly expanded our sources of financing over the years by maintaining a sustainable credit standing that is consistent with an investment-grade profile.

Likewise, the absence of a rating means that Trafigura's business and investment decisions are not taken on the basis of maintaining a particular rating level, something which becomes particularly important at times of high-market volatility.

Days 46>100  
**Transportation**



Days 101>105  
**Delivery**



Trafigura issues invoice to refinery. Invoice is securitised with SPV as beneficiary.

✓ Sell 1m bbls @ Dubai +\$4 (transaction value = \$54m)

🔗 Loan marked-to-market (physical excess/deficit)

Securitisation programme refinances loan -\$51m (principal) -\$85,000 (1% interest) for 60 days

⚠️ Securitisation vehicle receives payment for cargo from refinery +\$54m on 30 days payment terms

• Proceeds from physical sale: +\$54m  
• Repayment of loan principal: -\$51m  
• Payment of loan interest: -\$85,000  
**Total: +\$2.92m**

**Net result**  
**\$415,000**

Key: The chart on the left illustrates the interaction between the three different types of financing Trafigura uses during the life of an example trade.

Example crude oil transaction: Trafigura agrees today:

- (1) To buy one million barrels of crude from an oil major loading in 41-45 days @ Brent-\$1/bbl. The Brent price is fixed as the average during the loading period.
- (2) To sell one million barrels of crude to a refinery for delivery in 101-105 days @ Dubai+\$4/bbl. The Dubai price is fixed as the average during the loading period.

- **Revolving line:** Cash flows arising from hedging activity and freight costs.
- **Transactional line:** Cash flows arising from the physical transaction and its financing by the letter of credit (LC) issuing bank.
- **Securitisation line:** Cash flows between Trafigura and its separately capitalised special purpose vehicle (SPV).

⬆️ Cash inflow

⬇️ Cash outflow

⚡ Market-contingent cash flow



## Corporate governance

# Board of Directors and Committees

Trafigura is owned by its management and senior employees. This alignment of employee and shareholder interest promotes sustainable financial performance with management depth and stability.

The parent company of the Group is Trafigura Group Pte. Ltd. (TGPL), incorporated in Singapore which is the entity for our Group corporate reporting.

### Board of Directors

The principal oversight body for the Group is the Board of Directors which has overall responsibility for the strategic direction and management of the Group, including commercial and financing strategy and stakeholder relations. Members of the Board of Directors are listed on the opposite page.

The Directors with executive responsibilities are also members of the Management Committee and subsidiary committees as outlined below. Management of the Group is characterised by short reporting lines, flat structures, clear delineation and segregation of responsibilities, and personal accountability.

Employee remuneration is linked to Group performance and individual contribution. The Group's senior employees, in their capacity as shareholders, have a personal commitment to its long-term success.

Two sub committees sit within the Board of Directors: the Audit Committee and the Nomination and Remuneration Committee.

The Audit Committee assists the Board of Directors in fulfilling its oversight responsibilities for the financial reporting process, the system of internal control, the audit process, and the company's process for monitoring compliance with laws and regulations and the code of conduct.

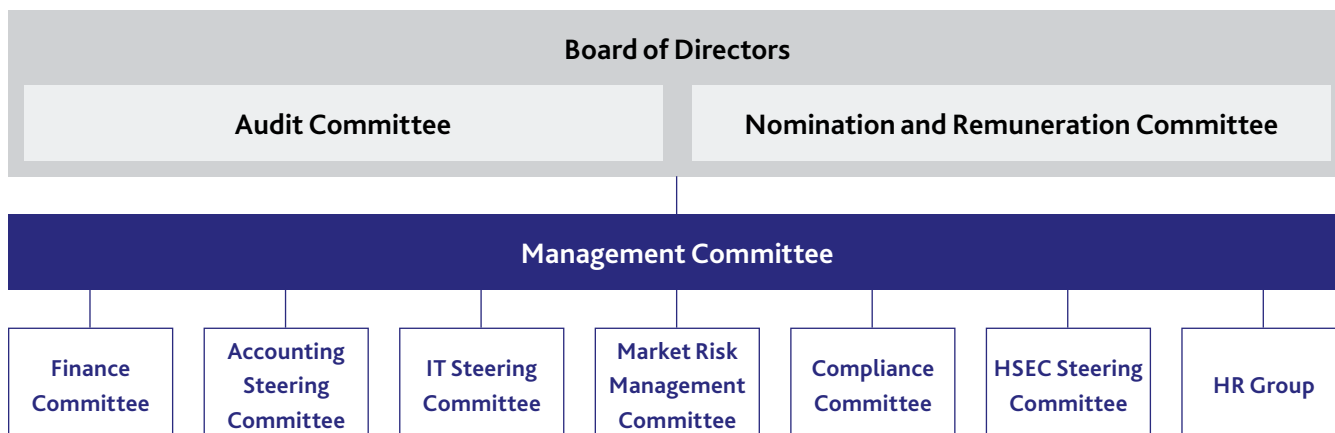
The Nomination and Remuneration Committee assists and advises the Board of Directors on matters relating to the appointment and remuneration of the Executive Directors, the Management Committee and other senior employees of the Trafigura Group.

### Management Committee

The nine-strong Management Committee sits below the Board of Directors and includes Trafigura's three Executive Directors. The Management Committee is responsible for the execution of Trafigura's business strategy including management of the day-to-day trading, commercial and operational functions as well as its investment portfolio.

The Management Committee is supported by the following committees:

- Finance Committee
- Accounting Committee
- IT Steering Committee
- Market Risk Management Committee
- Compliance Committee
- HSEC Steering Committee
- HR Group



## Members of the Board of Directors



### Jeremy Weir

Executive Chairman and  
Chief Executive Officer

Jeremy Weir was appointed CEO of Trafigura in March 2014 and Executive Chairman in March 2018, after a career spanning nearly three decades in commodity and commodity derivative markets. An Australian national, he joined the Trafigura Group in 2001 as head of metals derivatives, structured products and risk management.

Immediately prior to his current positions he served as a Management Board Director, Head of Risk and CEO of Galena Asset Management and Trafigura Mining Group. Before Trafigura, Jeremy spent nearly nine years between 1992 and 2000 with N M Rothschild. Jeremy holds a BSc (Hons), Geology Major from the University of Melbourne.



### Mike Wainwright

Executive Director and  
Chief Operating Officer

Mike Wainwright was appointed Chief Operating Officer and Trafigura Management Board member in January 2008. His principal focus is the management of the middle and back office support teams for the trading division in addition to direct responsibility for the Group's profit and loss.

Mike joined Trafigura in 1996 as an accounts assistant in the Oil Division. He has held various roles within the Group, covering accounting, deals desk and middle-office IT development. A UK national, Mike holds a BSc in Mathematics and Actuarial Studies from Southampton University.



### José Larocca

Executive Director and Co-Head of Oil and  
Petroleum Products Trading

José Larocca was appointed to the Trafigura Management Board and Head of the Oil and Petroleum Products Trading Division in March 2007. He was one of the company's earliest employees, joining Trafigura in London in 1994 on the Oil Deals Desk before taking a series of commercial roles, including as a trader of naphtha and gasoline.

Prior to joining Trafigura, José worked for two years at Interpetrol, a small oil trading company in Buenos Aires. An Argentine national born in Switzerland, he holds a diploma in International Trading from the Bank Boston Foundation (Buenos Aires).



### Pierre Lorinet

Pierre Lorinet was Chief Financial Officer of Trafigura from 2007 until 2015. In September 2015, Pierre joined the Board of Directors of Trafigura Group Pte. Ltd. and was also nominated on to the Board of Directors of Puma Energy. In 2017 he became independent Director and Chairman of the Audit Committee for COFCO International Ltd, the international trading subsidiary of COFCO group.

Prior to joining Trafigura, Pierre worked for Merrill Lynch in London and Banque Indosuez in Bahrain. A French national, he holds a Master's degree in Business from ESCP Europe in Paris and an MSc in Finance from Lancaster University.



### Sipko Schat

Sipko Schat joined the Board of Directors in January 2016 and chairs the Audit Committee. A Dutch citizen, Sipko worked in the Rabobank Group for over 25 years, where he was on the Executive Board of Rabobank Nederland and was responsible for the Wholesale division of Rabobank International.

Sipko is Non-Executive Director of various companies including an independent member of the Supervisory Board and Chairman of the Risk Committee of Rothschild & Co; Chairman of the Supervisory Board of Vion N.V., an international food company; and a senior independent Director of OCI N.V., a global producer of natural gas-based fertilizers and industrial chemicals. Sipko holds a Master of Law degree from the University of Groningen.



### Mark Irwin

Mark Irwin joined Trafigura as financial controller in 1994 and has been a Director since 2004. Mark provides support for the Group's corporate infrastructure including IT which reflects his background as a UK Chartered Accountant. He holds a degree in Computer Science and Accounting from the University of Manchester.



### Andrew Vickerman

Andrew Vickerman has held a Board position with Trafigura since October 2010 and chairs the Nomination and Remuneration Committee and co-chairs the HSEC Steering Committee.

Andrew spent almost 20 years with Rio Tinto, one of the world's leading mining companies, the last 10 as a member of the Executive Committee with responsibility for Global Communications and External Relations. An economist by background, with a PhD in economics from Cambridge University, he has previously worked for The World Bank and other international agencies.







# Financial statements

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## Report of the auditor on the consolidated financial statements of Trafigura Group Pte. Ltd.

### To the Shareholders and the Board of Directors

#### Opinion

We have audited the consolidated financial statements of Trafigura Group Pte. Ltd. and its subsidiaries (collectively, the "Group"), which comprise the consolidated statement of financial position as at 30 September 2018 and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements on pages 52 to 93 give a true and fair view of the consolidated financial position of the Group as at 30 September 2018 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report.

We are independent of the Group in accordance with the provisions of the IESBA Code of Ethics for Professional Accountants, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Our audit approach

Trafigura Group Pte. Ltd. is one of the world's largest independent commodity trading and logistics companies. The Group trades operationally across different geographical locations around the world within two primary segments, Oil and Petroleum Products and Metals and Minerals, both of which are supported by the related shipping and chartering activities. The Metals and Minerals segment also encompasses the mining and logistics businesses. The Group also invests in terminals, storage warehouses, mines and other commodity-related assets, either directly or through equity stakes in joint ventures and associate companies over which they may have significant influence.

The Group's business is focused on commodity trade flows, including the transporting, storing and blending of a diverse portfolio of commodities to exploit natural arbitrage opportunities. To ensure the accurate capture of all the transactions for financial reporting, the Group relies on complex front-office trade and risk management systems with varying levels of integration, supported by manual reconciliations. The high volume of transactions and complexity of the systems heightens the risk of inaccurate or incomplete recording of transactions within the system. Minor errors, which repeat, could, have a material impact on the consolidated financial statements.

As a part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgements, especially in respect of significant accounting estimates that involved making assumptions and considering the impact of future events that are inherently uncertain. In Note 3(y) Use of estimates and judgements of the financial statements, the Group describes the areas of key judgements made in applying accounting policies and the key sources of estimation uncertainty. Given the significant estimation uncertainty and the higher inherent risks of material misstatement, many of these areas were also considered by us to be key audit matters and are described in more detail in the section 'Key audit matters' of this report. We also addressed risk of management override of controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud. Furthermore, we evaluated and tested the design and operating effectiveness of the Group's controls over the accounting and financial reporting aspects within its trading operations, including the use of data analytics to assist in the testing of revenue (trade to cash) to identify non-standard and more risky transactions.

The outline of our audit approach as follows:

#### Overview



Overall Group materiality: USD48,000,000

We performed full scope audit work at six components, audited specific balances at 29 components and performed specified procedures at 1 component. Additionally, specified procedures were performed by a non-PwC audit firm over the valuation and financial performance of Puma Energy Holdings Pte. Ltd. Our audit scope addressed approximately 82 percent of the Group's revenue and 75 percent of the Group's total assets.

As key audit matters the following areas of focus have been identified:

- Fairvalue of physical commodity contracts and commodity hedges
- Impairment testing of non-current assets in Colombia and Brazil
- Evaluation of uncertain tax positions and valuation of deferred tax assets
- Determination of control of subsidiaries and joint arrangements

#### Audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

The Group financial statements are a consolidation of 358 legal entities that are accounted for in 595 financial ledgers, which we have defined as "components" for audit scoping purposes.

We identified six components that, in our view, required an audit of their financial information due to their size or risk characteristics. For these six components, the audit work was performed either centrally by the Group audit team in Switzerland or the Netherlands or by another PwC audit firm at one of the Group's global service centres located in Mumbai, India or Montevideo, Uruguay under the direct guidance of the Group audit team. Additionally, we identified 31 components, that in our view, required either an audit of specific balances or specified procedures to be performed due to the significant or higher risk areas and to achieve appropriate coverage over material amounts.

Of the 31 components, there were only 4 components where the work was not performed directly by ourselves or through our direct supervision at the Group's global services centres. We determined the level of our involvement in the audit work performed by the component auditors for these four other components to be able to conclude whether sufficient appropriate audit evidence had been obtained as a basis for our opinion on the consolidated financial statements as a whole.

We ensured that the audit teams both at Group and at the component levels included the appropriate skills and competencies necessary for the audit of the Group's consolidated financial statements, including specialists in the areas of information technology, valuation and taxes. The Group audit team was in continuous communication during the year with the local teams to discuss the audit approach, progress of the audit and observations or findings, if any. To facilitate our direct review, local PwC teams in India and Uruguay documented their audit work directly in the Group audit team's files. The Group audit team also performed further audit procedures over Group functions (including those relating to taxation, equity-based remuneration, valuation of certain non-current assets, litigation, consolidation and financial reporting disclosures).

By performing the procedures described above at the components, combined with the additional procedures at a Group level, we have obtained sufficient and appropriate audit evidence regarding the financial information of the Group as a whole to provide a basis for our opinion on the consolidated financial statements.

## Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken based on the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the consolidated financial statements as a whole.

|   |   |
|---|---|
| Overall Group materiality                       | USD48,000,000   |
| How we determined it                            | 5% of the three-year average profit before tax, adjusted for impairment losses and reversals  |
| Rationale for the materiality benchmark applied | <p>We chose profit before tax as the measure because, in our view, it is the measure against which the performance of the Group is most commonly assessed and is a generally accepted benchmark.</p> <p>We used a three-year average to allow for the volatility in earnings normally encountered in the commodity trading markets. Profit before tax is adjusted for the impact of impairment losses and reversals to normalise it for non-recurring elements outside the normal course of business.</p> |

We agreed with the Management that we would report to them misstatements above USD2,400,000 identified during our audit as well as any misstatements below that amount which, in our view, warranted reporting for qualitative reasons.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

**Fair value of physical commodity contracts and commodity hedges**

Refer to "Use of estimates and judgements" in Note 3(y) and Note 29

| Key audit matter   | How our audit addressed the key audit matter  |
|--|---|
| <p>The Group discloses USD329 million and USD308 million of "Level 3" financial assets and liabilities, respectively, for its physical commodity contracts which are the most judgemental category in the IFRS fair valuation hierarchy. Changes in these estimates may significantly impact the Group's future results.</p> <p>The majority of the physical purchase or sale commodity contracts entered by the Group are, however, short-term in nature. The significance in both size and volume of these short-term contracts, including an IT-supported, yet manual process to assess anomalies, presents inherent valuation risks. These shorter-term contracts do involve less judgement in determining the fair value for financial reporting; however, the Group does hold a portfolio of long-dated physical commodity contracts that require more assumptions.</p> <p>The Group has also entered into a number of derivatives to hedge a splitter refinery tolling arrangement, a pipeline transportation contract and long-term LNG off-take agreements. The fair value gain of these agreements was USD1,750million at 30 September 2018, hedged with derivative instruments with a fair value loss totalling USD1,898 million. In addition to these fair value hedges, the Group applied cash flow hedge accounting for forecasted transactions as detailed in Note 29(g).</p> <p>The fair valuation of these physical contracts and commodity hedges involves significant estimates, especially when the Group is required to use unobservable inputs, adopt market-based assumptions or make comparisons to similar instruments. These judgements become more significant in less liquid markets or for longer dated contracts. These fair valuations are calculated and managed manually.</p> | <p>We included financial instrument and treasury specialists directly in our team to evaluate management's approach to estimating the fair values and performed the following:</p> <ul style="list-style-type: none"> <li>• Evaluated the Group's process and controls for capturing and reviewing the inputs into the fair value estimates, including the relevant IT systems;</li> <li>• Substantively tested the forward curve calculations for a sample of physical and paper contracts across all commodities traded by the Group, including the verification of the relevant inputs, such as observable benchmark prices for similar products or adjustments for quality and location;</li> <li>• Evaluated the reasonableness of the methodology and any assumptions adopted by management in their forward curve pricing and hedging models, especially those which involved greater judgement around unobservable inputs. This was performed by benchmarking management's approach to our understanding of industry practices, agreeing or comparing the model support to observable market pricing inputs, and evaluating the reasonableness of using differing alternatives to calculating fair value.</li> <li>• For the LNG hedging of the various off-take agreements, we assessed the reasonableness of management's assumption that there is no readily available LNG market to determine the instruments classification under IFRS. We also verified the consistent application across the hedged population; and</li> <li>• Where manual calculations were involved, we tested the mathematical accuracy of the models and verified the input curves to external sources.</li> </ul> <p>We were able to conclude that the significant judgements were reasonable and free from bias as well as the appropriateness of the valuation models used and their consistent application.</p> |



## Impairment testing of non-current assets in Colombia and Brazil

Refer to Notes 11, 13, and 16

| Key audit matter  | How our audit addressed the key audit matter   |
|---|--|
| <p>The Group invests in ports and terminals to support its trading activities. With the input of local management, the Group assesses market conditions and country specific risks to determine if there are any triggering events that may be indicators of an impairment of the asset carrying amounts. This resulted in two significant investments being reviewed by management:</p>  | <p>Similar to prior year, we obtained the valuation models and met with management to gain an overview of the triggering events, market and operational factors and key assumptions supporting the Group's impairment assessment. With the assistance of our internal valuation specialists, we performed the following procedures for the impairment risks in Colombia and Brazil:</p>  |
| <p><b><i>Impala Terminals Colombia inland port</i></b></p>  |  |
| <p>The Group has constructed a river port to transport wet and dry bulk cargoes along the Magdalena River, one of Colombia's main waterways. The carrying amount of the total multimodal project as one cash-generating unit was USD1,025 million at 30 September 2018. The port's potential profitability is hindered by the Colombian government's delays of its planned dredging of the Magdalena River. The depth of the Magdalena River determines the ease of navigability and how much each barge convoy can load. The dredging project continues to be delayed until a new contractor is mandated to complete the project; management expects the valuation to be negatively impacted if the dredging project commences after 2020. These delays impact the volume and timing of future cash flows. Management also used other significant assumptions in its valuation model, including discount rate, tariffs, mix and level of volumes and costs and expenses. Management's assessment was that there was no impairment required to the carrying value of the project.</p> | <ul style="list-style-type: none"> <li>• Gained an understanding of the controls and process for collecting the inputs into the valuation models to evaluate the design of the Group's controls over its impairment assessment and challenged the appropriateness of the inputs and significant assumptions, including the cash flow projections, discount rate, volumes, tariffs, costs and expenses as well as the impact of the expected finalisation of the river improvement project specific to Colombia.</li> <li>• Re-performed the valuation calculations; benchmarked the valuation model with generally accepted valuation techniques; compared historical estimates used by management to actual results.</li> <li>• Re-performed the calculations supporting the sensitivity analysis prepared by management for the forecasted assumptions over volumes, discount rates, commodity prices, foreign exchange and operating costs; we performed our own independent calculations where applicable, especially when only a lower headroom was available. The risk of management bias was considered in our work.</li> <li>• Assessed the appropriateness of disclosures included in the financial statements, including key assumptions used and inherent sensitivities of the financial results to these assumptions.</li> </ul> |
| <p><b><i>Investment in Porto Sudeste do Brazil S.A. and its direct impact on the fair value of the related debt securities</i></b></p>  | <p>Specifically for the listed debt securities, we have also assessed the objectivity and competence of the valuation expert used by management to determine the fair value of the listed debt securities. The procedures performed over the port impairment model were used to determine the appropriateness of the fair value calculation of these instruments.</p>  |
| <p>The Group holds a 49.5 percent interest in a joint venture that owns and operates an iron ore port facility in Brazil. Linked to this investment, the Group also holds listed debt securities totalling USD466 million which are accounted for at fair value through profit and loss. The performance of these debt instruments is dependent on the future throughput results of the port. As there is limited liquidity of these debt securities, the fair value is based on a Level 3 valuation using the key assumptions of the port's business plan that underlie the impairment test. A 10 percent discount is also applied due to lack of marketability. Management engaged an independent valuation expert to assist them in their valuation of these instruments.</p>  | <p>We were able to conclude that the significant judgements were reasonable and free from bias as well as the appropriateness of the valuation models used and their consistent application.</p>   |
| <p>In 2016, the Group recorded a USD250 million impairment on its investment in associate primarily due to the depressed iron ore prices and low volumes. The Group's residual exposure at 30 September 2018 was USD42 million. Management re-assessed the impairment risk in 2018 due to continued challenges to increase volumes and improve pricing and determined no further impairment was required.</p>   |  |
| <p>The estimates and judgements used in determining the fair value of the debt securities and related impairment assessments are significant, open to bias and are considered a key audit matter.</p>   |  |

**Evaluation of uncertain tax positions and valuation of deferred tax assets**

Refer to "Use of estimates and judgements" in Note 3(y) and Note 10

| Key audit matter  | How our audit addressed the key audit matter   |
|---|--|
| <p>The Group has significant intercompany transactions among companies in the numerous jurisdictions where it operates, with certain jurisdictions having varying levels of maturity in regards to acceptance by the local tax authorities of global transfer pricing practices that are specific to the Group in each territory.</p> <p>Changes in the tax legislation, interpretations or the underlying business model, as well as one-off transactions, may create or crystallize tax exposures in a particular country. The Group's assessment on whether it should provide for an uncertain tax position involves significant judgements over the applicable tax legislation in the jurisdiction of the underlying transactions and interpretation of complex transfer pricing rules.</p> <p>At 30 September 2018, the Group's deferred tax asset resulting from net operating losses was USD147 million. Certain of these losses will not be recoverable before an extended period, which increases the judgement to determine their eventual recovery.</p> <p>The assessment of the valuation of deferred tax assets resulting from net operating losses and temporary differences involves judgement around the feasibility of the long-term future profitability and development of the activities.</p> | <p>To assess the recognition and valuation of the Group's deferred tax assets resulting from net operating losses as well as the provision for uncertain tax positions made by the Group, we performed the following with the assistance of our tax specialists:</p> <ul style="list-style-type: none"> <li>• Agreed net operating losses to prior year returns to determine their existence and assessed if the associated deferred tax asset were properly netted against any deferred tax liabilities;</li> <li>• Reviewed management's assessment of the recoverability of the deferred tax assets by testing the assumptions supporting projected forecasts. The assumptions supporting this analysis were consistent with the impairment assessment described above, including the review of differences between historical estimates and actual results;</li> <li>• Evaluated the probability of future cash outflows of specific, uncertain tax risks identified by the Group;</li> <li>• Assessed the Group's application of its transfer pricing policies that are specific to the Group in each jurisdiction, paying particular attention to changes in the applicable local fiscal regulations. Further, we tested a sample of intercompany transactions to their applicable transfer pricing policies.</li> <li>• Analysed the tax positions by benchmarking the assumptions and methodologies adopted by the Group to our understanding of local tax practices.</li> </ul> <p>We also assessed the adequacy of the Group's disclosures on deferred tax assets and uncertain tax positions using our understanding.</p> <p>We did not identify any material differences between our independent assessment and the amounts of the deferred tax assets and provisions recorded by management; we found the judgements made by management to be reasonable.</p> |

## Determination of control of subsidiaries and joint arrangements

Refer to "Use of estimates and judgements" in Note 3(y) and Note 13 and 28

| Key audit matter   | How our audit addressed the key audit matter   |
|--|--|
| <p>Under the financial reporting framework, the Group is required to determine whether it controls an entity, and consequently, whether it needs to consolidate that entity into the consolidated financial statements. Specifically, the Group assesses whether it has the power over the relevant activities of the entity, exposure to its variable returns and the ability to use this power to impact returns of the entity. This is considered a key audit matter because of the judgements often required to assess the impact of complex contractual terms and underlying business rationale. The Group has certain investments in companies, which are not consolidated and whose results are accounted for in the Group's consolidated financial statements based on their equity share ownership. The most significant of the Group's investments is a 49.3 percent investment in Puma Energy Holdings Pte. Ltd., which was deconsolidated as of 30 September 2013 following the sale of the majority interest. Furthermore as of 30 September 2018, the Group deconsolidated Simba Holding Sàrl, a new structure created in 2018 to group selected logistics activities into a joint venture with an external investor. Total gain recognised from this transaction was USD191 million.</p> <p>The impact of the decision regarding the existence of control significantly impacts the accuracy, completeness and presentation of the financial statements and potentially, the debt covenant ratios which are included in the covenants to the Group's debt financing arrangements.</p> | <p>We obtained an understanding of the investments and entities, their structure and relationships to the Group (funding, supply agreements, governance structures) as well as their business rationale. We sought to capture any changes in the relationship that would impact the original assumptions adopted for investments existing in prior years.</p> <p>We inquired of various members of management to corroborate the representations being received and reviewed contracts, supply agreements, amendments, minutes and other supporting documentation providing further clarity into the question over control.</p> <p>In particular for the deconsolidation of the Simba Holding structure, we reviewed the investor shareholding and commercial agreements, potential hurdles to regulatory approval and related critical judgments supporting Management's determination that Simba is under joint control and the resulting accounting treatment.</p> <p>We involved our financial reporting specialists to assist in our assessment of management's conclusions against the IFRS guidance and to ensure we had considered all possibly factors in this assessment.</p> <p>As a result of our procedures, we determined that the judgements adopted by management were reasonable.</p> |

## Other information in the annual report

The Board of Directors is responsible for the other information in the annual report. The other information comprises all information included in the annual report, but does not include the consolidated financial statements of Trafigura Group Pte. Ltd. and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information in the annual report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information in the annual report and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Board of Directors for the consolidated financial statements

The Board of Directors is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS as issued by the IASB, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken based on these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## PricewaterhouseCoopers SA

/s/ TRAVIS RANDOLPH  
Travis Randolph

Geneva, Switzerland  
7 December 2018

/s/ EWA ANSELM-JEDLINSKA  
Ewa Anselm-Jedlinska



## A. Consolidated statement of income

|  | Note | 2018<br>USD'M  | 2017<br>USD'M  |
|--|------|----------------|----------------|
| Revenue  | 7    | 180,744.1      | 136,420.7      |
| Cost of sales  |      | (178,360.0)    | (134,181.7)    |
| <b>Gross profit</b>                                  | 4    | <b>2,384.1</b> | <b>2,239.0</b> |
| Other income/(expenses)                              | 8    | 44.9           | 163.2          |
| General and administrative expenses                  | 9    | (937.3)        | (945.0)        |
| <b>Results from operating activities</b>             |      | <b>1,491.7</b> | <b>1,457.2</b> |
| Finance income                                       |      | 647.4          | 557.1          |
| Finance expense                                      |      | (1,189.6)      | (813.4)        |
| <b>Net financing costs</b>                           |      | <b>(542.2)</b> | <b>(256.3)</b> |
| Share of profit/(loss) of equity-accounted investees | 13   | 17.4           | (232.2)        |
| <b>Profit before tax</b>                             |      | <b>966.9</b>   | <b>968.7</b>   |
| Income tax expense                                   | 10   | (94.1)         | (81.4)         |
| <b>Profit for the year</b>                           |      | <b>872.8</b>   | <b>887.3</b>   |
| Profit attributable to Owners of the Company         |      | 849.2          | 847.7          |
| Non-controlling interests                            | 24   | 23.6           | 39.6           |
| <b>Profit for the year</b>                           |      | <b>872.8</b>   | <b>887.3</b>   |

See accompanying notes

## B. Consolidated statement of other comprehensive income

|   | Note | 2018<br>USD'M  | 2017<br>USD'M |
|---|------|----------------|---------------|
| <b>Profit for the year</b>                                  |      | <b>872.8</b>   | <b>887.3</b>  |
| Other comprehensive income                                  |      |                |               |
| Items that are or may be reclassified to profit or loss:    |      |                |               |
| Gain/(loss) on cash flow hedges                             | 23   | 9.8            | (17.4)        |
| Effect from hyperinflation adjustment                       | 32   | 79.3           | —             |
| Tax on other comprehensive income                           | 10   | (18.3)         | (1.0)         |
| Exchange gain/(loss) on translation of foreign operations   |      | (131.7)        | 18.6          |
| Share of other comprehensive income/(loss) from associates  |      | (108.5)        | (38.2)        |
| Items that will not be reclassified to profit or loss:      |      |                |               |
| Net change in fair value through other comprehensive income | 16   | 11.9           | 8.6           |
| Defined benefit plan actuarial gains/(losses), net of tax   |      | 0.8            | 0.7           |
| <b>Other comprehensive income for the year net of tax</b>   |      | <b>(156.7)</b> | <b>(28.7)</b> |
| <b>Total comprehensive income for the year</b>              |      | <b>716.1</b>   | <b>858.6</b>  |
| Total comprehensive income attributable to:                 |      |                |               |
| Owners of the Company                                       |      | 692.5          | 819.0         |
| Non-controlling interests                                   |      | 23.6           | 39.6          |
| <b>Total comprehensive income for the year</b>              |      | <b>716.1</b>   | <b>858.6</b>  |

See accompanying notes

## C. Consolidated statement of financial position

|   | Note | 30 September<br>2018<br>USD'M | 30 September<br>2017<br>USD'M |
|---|------|-------------------------------|-------------------------------|
| <b>Assets</b>   |      |                               |                               |
| Property, plant and equipment                           | 11   | 1,900.1                       | 2,190.8                       |
| Intangible assets                                       | 12   | 173.4                         | 203.7                         |
| Equity-accounted investees                              | 13   | 3,361.2                       | 3,487.9                       |
| Prepayments   | 14   | 595.9                         | 608.8                         |
| Loans receivable  | 15   | 485.5                         | 670.7                         |
| Other investments                                       | 16   | 715.9                         | 635.0                         |
| Derivatives   | 29   | 338.6                         | 147.5                         |
| Deferred tax assets                                     | 10   | 171.2                         | 153.2                         |
| Other non-current assets                                | 17   | 1,094.6                       | 119.1                         |
| <b>Total non-current assets</b>                         |      | <b>8,836.4</b>                | <b>8,216.7</b>                |
| Inventories   | 18   | 14,732.9                      | 13,926.7                      |
| Trade and other receivables                             | 19   | 19,951.7                      | 17,367.1                      |
| Derivatives   | 29   | 569.0                         | 462.9                         |
| Prepayments   | 14   | 3,063.7                       | 3,130.4                       |
| Income tax receivable                                   | 10   | 40.0                          | 88.4                          |
| Other current assets                                    | 21   | 849.5                         | 182.6                         |
| Deposits  | 22   | 334.4                         | 338.3                         |
| Cash and cash equivalents                               | 22   | 5,355.8                       | 4,988.7                       |
| <b>Total current assets</b>                             |      | <b>44,897.0</b>               | <b>40,485.1</b>               |
| Non current assets classified as held for sale          | 11   | 67.6                          | 68.3                          |
| <b>Total assets</b>                                     |      | <b>53,801.0</b>               | <b>48,770.1</b>               |
| <b>Equity</b>   |      |                               |                               |
| Share capital   | 23   | 1,503.7                       | 1,503.7                       |
| Capital securities                                      | 23   | 953.6                         | 1,247.3                       |
| Reserves  | 23   | (765.3)                       | (606.1)                       |
| Retained earnings                                       | 23   | 4,229.4                       | 3,900.5                       |
| <b>Equity attributable to the owners of the Company</b> |      | <b>5,921.4</b>                | <b>6,045.4</b>                |
| Non-controlling interests                               | 24   | 328.7                         | 339.4                         |
| <b>Total group equity</b>                               |      | <b>6,250.1</b>                | <b>6,384.8</b>                |
| <b>Liabilities</b>                                      |      |                               |                               |
| Loans and borrowings                                    | 25   | 8,462.1                       | 7,401.1                       |
| Derivatives   | 29   | 275.9                         | 267.8                         |
| Provisions  | 26   | 63.8                          | 90.9                          |
| Deferred tax liabilities                                | 10   | 173.3                         | 188.6                         |
| <b>Total non-current liabilities</b>                    |      | <b>8,975.1</b>                | <b>7,948.4</b>                |
| Current tax liabilities                                 | 10   | 176.3                         | 207.6                         |
| Loans and borrowings                                    | 25   | 23,741.6                      | 23,853.5                      |
| Trade and other payables                                | 27   | 13,809.2                      | 9,940.9                       |
| Derivatives   | 29   | 848.7                         | 434.9                         |
| <b>Total current liabilities</b>                        |      | <b>38,575.8</b>               | <b>34,436.9</b>               |
| <b>Total group equity and liabilities</b>               |      | <b>53,801.0</b>               | <b>48,770.1</b>               |

See accompanying notes

## D. Consolidated statement of changes in equity

|   |      | Equity attributable to the owners of the Company |                              |                     |                         |                    |                   |                     |           |                          |                    |
|---|------|--|------------------------------|---------------------|-------------------------|--------------------|-------------------|---------------------|-----------|--------------------------|--------------------|
| USD'000   | Note | Share capital                                    | Currency translation reserve | Revaluation reserve | Cash flow hedge reserve | Capital Securities | Retained earnings | Profit for the year | Total     | Non-controlling interest | Total Group equity |
| Balance at 1 October 2017   |      | 1,503,722  | (525,723)                    | (32,626)            | (47,743)                | 1,247,318          | 3,052,784         | 847,710             | 6,045,442 | 339,367                  | 6,384,809          |
| Profit for the year   |      | –  | –                            | –                   | –                       | –                  | –                 | 849,217             | 849,217   | 23,576                   | 872,793            |
| Other comprehensive income  |      | –  | (169,071)                    | 11,876              | (337)                   | –                  | 801               | –                   | (156,731) | (1)                      | (156,732)          |
| Total comprehensive income for the year                             |      | –  | (169,071)                    | 11,876              | (337)                   | –                  | 801               | 849,217             | 692,486   | 23,575                   | 716,061            |
| Profit appropriation  |      | –  | –                            | –                   | –                       | –                  | 847,710           | (847,710)           | –         | –                        | –                  |
| Dividend  | 23   | –  | –                            | –                   | –                       | –                  | (527,826)         | –                   | (527,826) | (28,600)                 | (556,426)          |
| Transfer revaluation reserve to retained earnings FVOCI instruments | 16   | –  | –                            | (1,682)             | –                       | –                  | 1,682             | –                   | –         | –                        | –                  |
| Acquisition of non-controlling interest in subsidiary               |      | –  | –                            | –                   | –                       | –                  | –                 | –                   | –         | 226                      | 226                |
| Share based payments  | 30   | –  | –                            | –                   | –                       | –                  | 84,489            | –                   | 84,489    | –                        | 84,489             |
| Capital securities issued   | 23   | –  | –                            | –                   | –                       | 207,250            | (1,487)           | –                   | 205,763   | –                        | 205,763            |
| Repayment of capital securities                                     |      | –  | –                            | –                   | –                       | (500,000)          | –                 | –                   | (500,000) | –                        | (500,000)          |
| Capital securities (currency translation)                           |      | –  | –                            | –                   | –                       | (1,013)            | 1,013             | –                   | –         | –                        | –                  |
| Capital securities dividend   |      | –  | –                            | –                   | –                       | –                  | (85,380)          | –                   | (85,380)  | –                        | (85,380)           |
| Divestment and deconsolidation of subsidiary                        | 6    | –  | –                            | –                   | –                       | –                  | –                 | –                   | –         | (5,165)                  | (5,165)            |
| Share of other changes in equity of associates                      |      | –  | –                            | –                   | –                       | –                  | 6,345             | –                   | 6,345     | –                        | 6,345              |
| Other   |      | –  | –                            | –                   | –                       | –                  | 39                | –                   | 39        | (705)                    | (666)              |
| Balance at 30 September 2018  |      | 1,503,722  | (694,794)                    | (22,432)            | (48,080)                | 953,555            | 3,380,170         | 849,217             | 5,921,358 | 328,698                  | 6,250,056          |

See accompanying notes

|   | Equity attributable to the owners of the Company |               |                              |                     |                         |                    |                   |                     |           | Non-controlling interest | Total Group equity |
|---|--|---------------|------------------------------|---------------------|-------------------------|--------------------|-------------------|---------------------|-----------|--------------------------|--------------------|
| USD'000   | Note   | Share capital | Currency translation reserve | Revaluation reserve | Cash flow hedge reserve | Capital Securities | Retained earnings | Profit for the year | Total     |                          |                    |
| Balance at 1 October 2016   |  | 1,503,727     | (549,763)                    | (23,023)            | 14,057                  | 646,724            | 3,205,489         | 750,817             | 5,548,028 | 299,079                  | 5,847,107          |
| Profit for the year   |  | –             | –                            | –                   | –                       | –                  | –                 | 847,710             | 847,710   | 39,583                   | 887,293            |
| Other comprehensive income  |  | –             | 23,865                       | 8,583               | (61,800)                | –                  | 661               | –                   | (28,691)  | (21)                     | (28,712)           |
| Total comprehensive income for the year                               |  | –             | 23,865                       | 8,583               | (61,800)                | –                  | 661               | 847,710             | 819,019   | 39,562                   | 858,581            |
| Profit appropriation  |  | –             | –                            | –                   | –                       | –                  | 750,817           | (750,817)           | –         | –                        | –                  |
| Dividend  | 23   | –             | –                            | –                   | –                       | –                  | (933,877)         | –                   | (933,877) | –                        | (933,877)          |
| Transfer revaluation reserve to retained earnings FVOCI instruments   | 16   | –             | –                            | (18,186)            | –                       | –                  | 18,186            | –                   | –         | –                        | –                  |
| Acquisition of non-controlling interest in subsidiary                 |  | –             | –                            | –                   | –                       | –                  | –                 | –                   | –         | 735                      | 735                |
| Share-based payments  | 30   | –             | –                            | –                   | –                       | –                  | 82,151            | –                   | 82,151    | –                        | 82,151             |
| Capital securities issued   | 23   | –             | –                            | –                   | –                       | 600,000            | (5,519)           | –                   | 594,481   | –                        | 594,481            |
| Capital securities (currency translation)                             |  | –             | –                            | –                   | –                       | 594                | (594)             | –                   | –         | –                        | –                  |
| Capital securities dividend   |  | –             | –                            | –                   | –                       | –                  | (70,656)          | –                   | (70,656)  | –                        | (70,656)           |
| Dilution gain from capital contribution in equity-accounted investees |  | –             | –                            | –                   | –                       | –                  | 4,377             | –                   | 4,377     | –                        | 4,377              |
| Reclassification  |  | –             | 175                          | –                   | –                       | –                  | (175)             | –                   | –         | –                        | –                  |
| Share of other changes in equity of associates                        |  | –             | –                            | –                   | –                       | –                  | 1,916             | –                   | 1,916     | –                        | 1,916              |
| Other   |  | (5)           | –                            | –                   | –                       | –                  | 8                 | –                   | 3         | (9)                      | (6)                |
| Balance at 30 September 2017  |  | 1,503,722     | (525,723)                    | (32,626)            | (47,743)                | 1,247,318          | 3,052,784         | 847,710             | 6,045,442 | 339,367                  | 6,384,809          |

See accompanying notes

## E. Consolidated statement of cash flows

|   | Note  | 2018<br>USD'M  | 2017<br>USD'M    |
|---|-------|----------------|------------------|
| <b>Cash flows from operating activities</b>   |       |                |                  |
| Profit before tax   |       | 966.9          | 968.7            |
| <b>Adjustments for:</b>   |       |                |                  |
| Depreciation  | 11    | 135.5          | 135.8            |
| Amortisation of intangible assets   | 12    | 56.1           | 63.2             |
| Provisions  | 26    | (31.0)         | 18.8             |
| Gain/(loss) on fair value through profit and loss instruments                         | 16    | (4.2)          | (118.7)          |
| Impairment losses on financial fixed assets   | 16    | (13.4)         | 23.8             |
| Impairment losses on non-financial fixed assets                                       | 8     | 1.2            | 17.4             |
| Impairment losses on equity-accounted investees                                       | 13    | 72.7           | 4.2              |
| Net finance costs   |       | 542.2          | 256.3            |
| Share of (profit)/loss of equity-accounted investees                                  | 13    | (17.4)         | 232.2            |
| (Gain)/loss on sale of non-financial fixed assets                                     | 8     | (1.0)          | 0.4              |
| (Gain)/loss on sale of equity accounted investees                                     | 8     | 56.6           | (3.0)            |
| (Gain)/loss on sale of other investments  | 8     | (0.1)          | (0.6)            |
| (Gain)/loss on divestments of subsidiaries  | 8     | (92.9)         | (30.8)           |
| Revaluation gain on remeasurement of retained interest                                | 6     | (103.9)        | –                |
| Equity-settled share-based payment transactions                                       | 30    | 87.6           | 82.2             |
| <b>Operating cashflow before working capital changes</b>                              |       | <b>1,654.9</b> | <b>1,649.8</b>   |
| <b>Changes in:</b>  |       |                |                  |
| Inventories   |       | (732.2)        | (2,387.8)        |
| Trade and other receivables and derivatives   |       | (4,516.7)      | (2,343.0)        |
| Prepayments   |       | 80.5           | (534.5)          |
| Trade and other payables and derivatives  |       | 4,466.7        | 385.0            |
| <b>Cash generated from/(used in) operating activities</b>                             |       | <b>953.2</b>   | <b>(3,230.5)</b> |
| Interest paid   |       | (1,193.8)      | (819.8)          |
| Interest received   |       | 620.4          | 523.8            |
| Dividends (paid)/received   |       | 50.4           | 35.8             |
| Tax (paid)/received   |       | (115.6)        | (180.8)          |
| <b>Net cash from/(used in) operating activities</b>                                   |       | <b>314.6</b>   | <b>(3,671.5)</b> |
| <b>Cash flows from investing activities:</b>  |       |                |                  |
| Acquisition of property, plant and equipment  | 11    | (167.5)        | (318.7)          |
| Proceeds from sale of property, plant and equipment                                   | 11    | 28.6           | 159.6            |
| Disposal of assets/liabilities held for sale  |       | (0.2)          | (0.3)            |
| Acquisition of intangible assets  | 12    | (35.6)         | (51.6)           |
| Proceeds from sale of intangible assets   |       | 0.0            | 0.1              |
| Acquisition of equity accounted investees   | 13    | (101.2)        | (374.9)          |
| Disposal of equity accounted investees  |       | 216.6          | 26.5             |
| Proceeds from loans receivable and advances   | 14/15 | (86.9)         | (119.6)          |
| Repayment of loans receivable and advances  | 14/15 | 227.4          | 168.2            |
| Acquisition of other investments  | 16    | (56.1)         | (72.8)           |
| Disposal of other investments   | 16    | 53.7           | 107.6            |
| Acquisition of subsidiaries, net of cash acquired                                     | 5     | (190.1)        | (0.8)            |
| Disposal of subsidiaries, net of cash disposed of                                     | 6     | 16.0           | 64.7             |
| <b>Net cash from/(used in) investing activities</b>                                   |       | <b>(95.3)</b>  | <b>(412.1)</b>   |
| <b>Cash flows from financing activities:</b>  |       |                |                  |
| Proceeds from the issue of capital securities   | 23    | 205.8          | 594.5            |
| Payment of capital securities dividend  | 23    | (92.5)         | (69.6)           |
| Dividend and payment in relation to the share redemption by the direct parent company | 23    | (527.8)        | (568.9)          |
| Repayment of capital securities   | 23    | (500.0)        | –                |
| Proceeds from capital contributions to subsidiaries by non-controlling interests      | 24    | 2.4            | 0.7              |
| Dividend non-controlling interest   |       | (7.3)          | –                |
| Net proceeds from long-term loans and borrowings                                      | 25    | 1,719.8        | 586.3            |
| Payment of finance lease liabilities  | 25    | (9.1)          | (5.2)            |
| Increase of short-term bank financing   | 25    | (643.5)        | 5,392.6          |
| <b>Net cash from/(used in) financing activities</b>                                   |       | <b>147.8</b>   | <b>5,930.4</b>   |
| <b>Net increase/(decrease) in cash and cash equivalents</b>                           |       | <b>367.1</b>   | <b>1,846.8</b>   |
| Cash and cash equivalents at 1 October  | 22    | 4,988.7        | 3,141.9          |
| <b>Cash and cash equivalents at 30 September (note 22)</b>                            |       | <b>5,355.8</b> | <b>4,988.7</b>   |

See accompanying notes



## F. Notes to consolidated financial statements

### 1. Corporate information

The principal business activities of Trafigura Group Pte. Ltd. ('the Company') and together with its subsidiaries ('the Group') are trading in crude and petroleum products, non-ferrous concentrates, refined metals and bulk commodities such as coal and iron ore. The Group also invests in assets, including investments in associates, which have strong synergies with its core trading activities. These include storage terminals, service stations, metal warehouses and mines.

The Company is incorporated in Singapore and its principal business office is at 10 Collyer Quay, Ocean Financial Centre, #29-00, Singapore, 049315.

The immediate and ultimate holding companies of the Company are Trafigura Beheer B.V. and Farringford N.V., respectively. Trafigura Beheer B.V. is incorporated in The Netherlands and Farringford N.V. is incorporated in Curacao.

The consolidated financial statements for the year ended 30 September 2018 were authorised for issue by the Board of Directors on 7 December 2018.

### 2. Basis of preparation

The Company's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ('IFRS') as issued by the International Accounting Standards Board ('IASB').

The consolidated financial statements have been prepared under the historical cost convention except for inventories, derivatives and certain other financial instruments that have been measured at fair value. The consolidated financial statements have been prepared on a going concern basis.

#### Functional and presentation currency

The Group's presentation currency is the US dollar (USD) and all values are rounded to the nearest tenth of a million (USD'M 0.1) except when otherwise indicated. The US dollar is the functional currency of most of the Group's principal operating subsidiaries. Most of the markets in which the Group is involved are USD denominated.

### 3. Significant accounting policies

The consolidated financial statements have been prepared in compliance with IFRS. The company has consistently applied the accounting policies used in the preparation of its opening IFRS statement of financial position and throughout all periods presented, as if these policies had always been in effect.

#### a. Reclassifications made in the comparative figures

As a result of the increased value of the non-financial hedged items during 2018, management decided to report these items under two newly introduced line items: Other non-current assets and other current assets. In the 2017 financial statements the fair value of the non-financial hedged items, amounting to USD162.6 million, were recorded in the line item Trade and other payables. This prior year balance related to non-financial hedged items was reclassified to align with current year presentation.

With the introduction of the new line item Other current assets, management also decided to present Prepaid expenses, which in 2017 was included within Trade and other receivables (2017: USD139.2 million), within Other current assets going forward. This was done to better differentiate between items which are considered to be financial instruments (all remaining items under Trade and other receivables) and items which are not considered to be financial instruments (all items presented under Other current assets).

For further information on the composition of the new balances, see note 17 Other non-current assets and note 21 Other current assets.

#### b. Basis of consolidation

The consolidated financial statements include the assets, liabilities and results of operations of all subsidiaries and branch offices, which the Company, either directly or indirectly, controls. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee.

Subsidiaries are consolidated from the date on which control is obtained by the Company and cease to be consolidated from the date on which control is transferred to a person or entity outside of the control of the Company. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Changes in the Company's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions with any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received being recognised directly in equity and attributed to equity holders of the Company.

If the Group loses control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. The parent's share of components previously recognised in other comprehensive income (OCI) is reclassified to profit and loss or retained earnings, as would be required if the Group had directly disposed of the related assets or liabilities. Any surplus or deficit arising on the loss of control is recognised in the statement of income. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently it is accounted for as an equity-accounted investee or as an equity investment depending on the level of influence retained.

Non-controlling interests in subsidiaries are identified separately from the Company's equity and are initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

### c. Investments in equity-accounted investees

Associates and joint ventures (together 'Associates') in which the Group exercises significant influence or joint control are accounted for using the equity method. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control those policies. Joint control is established by contractual agreement and requires unanimous consent for strategic financial and operating decisions. The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

Under the equity method the investment in an Associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share in the net assets of the Associate or joint venture since acquisition date. Goodwill relating to the associate or joint venture is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. The statement of income reflects the Group's share of the results of operations of the associate. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the associate or joint venture, the Group recognises its share of any changes, when applicable, in the statement of changes in equity.

Unrealised gains and losses resulting from transactions between the Group and the Associate are eliminated to the extent of the interest in the Associate, unless the sale or contribution of assets constitute a business in which case the gains and losses are recognised in full.

The aggregate of the Group's share of profit or loss of equity-accounted investees is shown on the face of the statement of income and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate or joint venture.

The Group determines at each reporting date whether there is any objective evidence that the investment in the Associate is impaired.

The financial statements of the Associates are prepared for the same reporting period as the Group, unless otherwise indicated.

Changes in the Group's interest in Associates are accounted for as a gain or loss on disposal with any differences between the amount by which the carrying value of the Associate is adjusted and the fair value of the consideration received being recognised directly in the statement of income.

### d. Business combinations

The Company accounts for its business combinations under the acquisition method at the acquisition date, which is the date on which control is transferred to the Group. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

If a business combination is achieved in stages, any previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in the statement of income except when measured at fair value through OCI. The remeasured stake is then considered in the determination of goodwill.

If the consideration transferred for a business combination exceeds the fair values attributable to the Group's share of the identifiable net assets, the difference is treated as goodwill, which is not amortised but is reviewed annually for impairment or when there is an indication of impairment. If a business combination results in a negative goodwill, the Group reassesses whether it has correctly identified and measured all assets acquired and all liabilities assumed. If the negative goodwill remains after the reassessment, it is recognised as a gain in the statement of income.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in the statement of income.

### e. Fair value measurement

The Group measures financial instruments, such as derivatives, and certain non-derivative financial assets, at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortised cost are disclosed in note 29j.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

**Level 1** — Quoted (unadjusted) market prices in active markets for identical assets or liabilities

**Level 2** — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable

**Level 3** — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

## F. Notes to consolidated financial statements

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

### f. Foreign currency

#### (i) Foreign currency transactions

Subsidiaries, joint ventures and equity accounted investees record transactions in the functional currency of the economic environment in which they operate. Transactions in currencies other than the functional currency of the subsidiary, joint ventures and equity investees are recorded at the rates of exchange prevailing at the date of the transaction.

Monetary assets and liabilities in currencies other than the functional currency are translated at the rates of exchange prevailing at the balance sheet date and gains and losses are reported in the statement of income.

#### (ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to USD at exchange rates at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to USD at the average rate for the year which is considered as the best estimate of transaction dates. The resulting exchange differences are recorded in equity through other comprehensive income and are included in the statement of income upon sale or liquidation of the underlying foreign operation.

Group entities, with a functional currency being the currency of a hyperinflationary economy, first restate their financial statements in accordance with IAS 29, Financial Reporting in Hyperinflationary Economies (see 'Reporting in hyperinflationary economies' below). The related income, costs and balance sheet amounts are translated at the foreign exchange rate ruling at the balance sheet date.

#### (iii) Reporting in hyperinflationary economies

When the economy of a country in which the Group operates is deemed hyperinflationary and the functional currency of a Group entity is the currency of that hyperinflationary economy, the financial statements of such Group entities are adjusted so that they are stated in terms of the measuring unit current at the end of the reporting period. This involves restatement of income and expenses to reflect changes in the general price index from the start of the reporting period and restatement of non-monetary items in the balance sheet to reflect current purchasing power as at the period end using a general price index from the date when they were first recognised. Comparative amounts are not adjusted. Any differences arising were recorded in other comprehensive income on adoption.

The only hyperinflationary economy applicable to the Group is Argentina. The financial statements of the major subsidiaries in this country are first adjusted for the effect of inflation with any gain or loss on the net monetary position recorded in the related functional lines in the consolidated income statement and then translated into US Dollars. See note 32.

### g. Financial instruments

The financial assets are classified in the following measurement categories:

- Those to be measured subsequently at fair value (either through other comprehensive income, or through the statement of income), and
- Those to be measured at amortised cost.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in the statement of income or other comprehensive income. For investments in debt instruments, this will depend on the business model in which the investment is held. For investments in equity instruments, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

The Group reclassifies debt investments when and only when its business model for managing those assets changes. Reclassification takes place at the first day of the financial year following the financial year in which the business model changes.

At initial recognition, the group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss as incurred.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date i.e., the date that the Group commits to purchase or sell the asset.

Subsequent measurement of debt instruments depends on the Groups business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories into which the Group classifies its equity and debt instruments:

#### (i) Amortised cost

The Group classifies its financial assets as at amortised cost only if both of the following criteria are met:

- The asset is held within a business model with the objective of collecting the contractual cash flows; and
- The contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding.

Financial assets at amortised cost include loans receivable, trade and other receivables, and other financial assets that are held with the objective of collecting contractual cash flows. After initial measurement at fair value, the financial assets are measured at amortised cost using the effective interest rate (EIR) method, less impairment.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the statement of profit or loss. The losses arising from impairment are recognised in the statement of profit or loss in other income.

*(ii) Fair value through other comprehensive income*

Financial assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income. Movements in the carrying amount are taken through other comprehensive income, except for the recognition of impairment losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss and recognised in other gains/ (losses). Interest income from these financial assets is included in finance income using the effective interest rate method.

Where Group management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to the statement of income. Dividends from such investments continue to be recognised in the statement of income as other income when the Group's right to receive payments is established. There are no impairment requirements for equity investments measured at fair value through other comprehensive income.

*(iii) Financial assets at fair value through profit or loss*

The Group classifies the following financial assets at fair value through profit or loss:

- Debt investments that do not qualify for measurement at amortised cost;
- Debt investments that do not qualify for measurement at fair value through other comprehensive income; and
- Debt investments that have been designated at fair value through profit or loss.

Financial assets at fair value through profit or loss include financial assets held for trading, debt securities and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value presented as other income/ (expenses) in the statement of income. Interests, dividends and gain/loss on foreign exchange on financial assets at fair value through profit or loss are included separately in finance income or other income respectively.

The Group enters into prepayment agreements where purchases of commodities are prepaid. When the prepayment agreement can be settled in cash or another financial asset, it is classified at amortised cost in line with IFRS 9. When settlement of the prepayment agreement solely occurs by having the commodities physically delivered, these agreements are not classified as financial instruments as they do not meet the definition of a financial asset. For the clauses in the contracts which might result in cash settlement instead of physical delivery, the objective of the contract and the economic reality of such clauses, determine the classification. Interest received on prepayment agreements is presented in finance income in the statement of income.

The Group invested in listed equity securities and unlisted equity investments. The Group subsequently measures all equity investments at fair value. The Group classifies the following financial assets at fair value through profit or loss:

- Equity investments that are held for trading; and

- Equity investments for which the entity has not elected to recognise fair value gains and losses through other comprehensive income

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in such transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position if, and only if, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

*Non-derivative financial liabilities*

The Group measures non-derivative financial liabilities at amortised cost. The non-derivative financial liabilities are recognised initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition, the financial liabilities are measured at amortised cost using the effective interest method.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

*Derivative financial instruments, including hedge accounting*

Derivative instruments, which include physical contracts to sell or purchase commodities that do not meet the own use exemption, are initially recognised at fair value when the Group becomes a party to the contractual provisions of the instrument and are subsequently remeasured to fair value at the end of each reporting period. Any attributable transaction costs are recognised in the statement of income as incurred.

The Group utilises derivative financial instruments (shown separately in the statement of financial position) to hedge its primary market risk exposures, primarily risks related to commodity price movements, and to a lesser extent, exposure to foreign currency exchange rates and interest rate movements. Commodity derivative contracts may be utilised to hedge against commodity price risk for fixed priced physical purchase and sales contracts, including inventory. Commodity swaps, options and futures are used to manage price and timing risks in conformity with the Group's risk management policies.

Generally, the Group does not apply hedge accounting, but in some instances it may elect to apply hedge accounting. The Group elects to apply fair value hedge accounting to hedge certain risk components of non-financial hedged items. When applicable, the Group designates derivative hedging instruments as fair value hedges in relationship to the hedged item. The hedged item may be individual risk components which are separately identifiable and reliably measurable. The designated hedge derivatives are accounted for at fair value through profit and loss and reflected on the balance sheet as either a recognized asset or liability or an unrecognized firm commitment. Each of the identified risk components of the hedged item will be revalued at each period with its corresponding benchmark accounted for at fair value and recognized through profit and loss and reflected on the balance sheet as either a recognized asset or liability or an unrecognized firm commitment. The Group documents at the inception of the hedging transaction the economic relationship between hedging instruments and hedged items including whether the hedging instrument is expected to offset changes in cash flows of hedged items.



## F. Notes to consolidated financial statements

Those derivatives qualifying and designated as hedges are either (i) a fair value hedge of the change in fair value of a recognised asset or liability or an unrecognised firm commitment, or (ii) a cash flow hedge of the change in cash flows to be received or paid relating to a recognised asset or liability or a highly probable transaction.

A change in the fair value of derivatives designated as a fair value hedge is reflected together with the change in the fair value of the hedged item in the statement of income. A change in the fair value of derivatives designated as a cash flow hedge is initially recognised as a cash flow hedge reserve in OCI. The deferred amount is then released to the statement of income in the same periods during which the hedged transaction affects the statement of income.

When a hedging instrument expires, or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative deferred gain or loss and deferred costs of hedging in equity at that time remains in equity and are reclassified to the statement of income when the forecast transaction affects in profit or loss.

If the hedge ratio for risk management purposes is no longer optimal but the risk management objective remains unchanged and the hedge continues to qualify for hedge accounting, the hedge relationship will be rebalanced by adjusting either the volume of the hedging instrument or the volume of the hedged item so that the hedge ratio aligns with the ratio used for risk management purposes. Any hedge ineffectiveness is calculated and accounted for at the time of the hedge relationship rebalancing.

### *Current versus non-current classification*

Derivative instruments that are not designated as effective hedging instruments are classified as current or non-current, or separated into current and non-current portions based on an assessment of the facts and circumstances (i.e. the underlying contractual cash flows).

Where the Group will hold a derivative as an economic hedge (and does not apply hedge accounting) for a period beyond 12 months after the reporting date, the derivative is classified as non-current (or separated into current and non-current portions).

### *h. Cash and cash equivalents*

Cash and cash equivalents include all cash on hand and short-term highly liquid investments such as deposits with original maturities of three months or less.

For the purpose of the consolidated statement of cash flows, cash and cash equivalent consist of cash and short term deposits as defined above.

### *i. Property, plant and equipment*

#### *(i) Recognition and measurement*

Property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. The initial cost of an asset comprises its purchase price or construction cost, any costs directly attributable to bringing the asset into operation, the initial estimate of any decommissioning obligation, if any, and, for qualifying assets, borrowing costs. The purchase price or construction cost is the aggregate amount paid and the fair value of any other consideration given to acquire the asset.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components). The Group provisions certain survey expenses, repairs and eventually dry docking costs for leases vessels when there is a contractual commitment to pay such costs at the end expiration of the contract.

Gains or losses on disposal of an item of property, plant and equipment are recorded in the statement of income under 'Other income/ (expense)'.

The carrying value of property and equipment is reviewed for impairment whenever events or changes in circumstances indicate the carrying value may not be recoverable.

Assets in the course of construction are capitalised as a separate component of property, plant and equipment. Upon completion, the cost of construction is transferred to the appropriate category.

#### *(ii) Subsequent costs*

Subsequent expenditure is capitalised only when it is probable that the future economic benefits associated with the expenditure will flow to the Group. Ongoing repairs and maintenance are expensed as incurred.

#### *(iii) Depreciation*

Items of property, plant and equipment are depreciated on a straight-line basis over the estimated useful lives of each component. Land is not depreciated.

Items of property, plant and equipment are depreciated from the date that they are installed and are ready for use. Assets under construction are not depreciated.

Depreciation of assets held under finance leases is calculated over the shorter of the lease term or the estimated useful life of the asset.

The estimated useful lives for the current and comparative years of significant items of property, plant and equipment are as follows:

|                           |             |
|---------------------------|-------------|
| • Buildings               | 20-33 years |
| • Machinery and equipment | 3-28 years  |
| • Barges and vessels      | 10-20 years |
| • Other fixed assets      | 1-5 years   |

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### *(iv) Borrowing costs*

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e. assets that necessarily take a substantial period of time to get ready for their intended use or sale, are calculated using the effective interest rate method and are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised.

All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs directly in connection with the borrowing of funds.

## j. Intangible assets and goodwill

### (i) Goodwill

Goodwill that arises on the acquisition of subsidiaries is presented with intangible assets. For the measurement of goodwill at initial recognition see note c.

Goodwill is measured at cost less accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units or group of cash generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquire are assigned to those units.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain and loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

In respect of equity-accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment, and any impairment loss is allocated to the carrying amount of the equity-accounted investee as a whole.

### (ii) Licences and Other intangible assets

Licences and other intangible assets, which include software development costs, and are stated at cost, less accumulated amortisation and accumulated impairment losses. Licences are amortised over the term of the licence, generally not exceeding 10 years.

An intangible asset acquired as part of a business combination is measured at fair value at the date of acquisition and is recognised separately from goodwill if the asset is separable or arises from contractual or other legal rights.

Intangible assets with finite lives are amortised over their useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method, as appropriate, and treated as changes in the accounting estimates.

Gains or losses on disposal of intangible assets are recorded in the statement of income under 'Other income/ (expense)'.

## k. Leases

The Group is the lessee of equipment, buildings, vessels and terminals under various operating and finance leases. The Group classifies its leases as operating or finance leases based upon whether the lease agreement transfers substantially all the risks and rewards of ownership.

For leases determined to be finance leases, an asset and liability are recognised at an amount equal to the lower of the fair value of the leased asset or the present value of the minimum lease payments during the lease term. Such assets are amortised on a straight-line basis over the shorter of the lease term or the estimated useful life of the asset taking into account the residual value, with depreciation included in depreciation expense.

Leases that do not qualify as finance leases are classified as operating leases, and the related rental payments are expensed on a straight-line basis over the lease term.

If a sale and leaseback transaction can be classified as an operational lease, which implies that substantially all the risks and rewards of ownership of the lease agreement have been transferred, the difference between the carrying value and the consideration of the sold assets will be accounted for in the statement of income under 'Other income/ (expense)'.

## l. Inventories

Trading-related inventories are measured at fair value less costs to sell. Fair value movements are included in cost of sales.

Inventories of non-trading related products are measured at the lower of cost or net realisable value. Costs comprise all costs of purchases and other costs incurred.

## m. Impairment of financial instruments

### Non-derivative financial assets

The Group assesses the expected credit losses associated with its debt instruments and trade receivables carried at amortised cost and fair value through other comprehensive income. The impairment provisions for financial assets disclosed in Notes 15 and 16 are based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation. This judgement is based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

### Trade receivables

The Group applies the simplified approach to providing for expected credit losses, which permits the use of the lifetime expected loss provision for all trade receivables. In calculating the expected credit loss rates for trade receivables, the Group considers historical loss rates for each category of counterparties, and adjusts for forward looking macroeconomic data. Refer to Note 19 for the loss provision on trade receivables.

### Loans receivable

Over the term of the loans, the Group manages its credit risk by appropriately providing for expected credit losses on a timely basis. In calculating the expected credit loss rates, the Group considers historical loss rates for each category of counterparties, and adjusts for forward looking macroeconomic data. The Group classifies its loans receivable in four categories that reflect their credit risk as follows:

| Category        | Group definition of category   | Basis for recognition of expected credit loss provision  |
|-----------------|--|--|
| Performing      | Customers have a low risk of default and a strong capacity to meet contractual cash flows. | 12 month expected losses. Where the expected lifetime of an asset is less than 12 months, expected losses are measured at its expected lifetime. |
| Underperforming | A significant increase in credit risk is noted (see definition below).                     | Lifetime expected losses   |
| Non-performing  | The loan meets the definition of default (see definition below)                            | Lifetime expected losses   |
| Write-off       | Based on observable data the interest and/or principal will not be collected.              | Asset is written off through profit or loss to extent of expected loss.  |

## F. Notes to consolidated financial statements

A significant increase in credit risk is presumed if interest and/or principal repayments are 30 days past due or if there are other indicators of a significant increase in the probability of default.

A default is defined when one or both of the following events have taken place:

- A counterparty structurally fails to perform under a financial contract with a Trafigura group company and such failure is not expected to be cured shortly;
- A Trafigura group company declares a default due to the failure of the counterparty to comply with the conditions of an obligation or agreement.

Trafigura decided to assess the Expected Credit Loss ('ECL') of these loans individually based on the discounted product of probability of default ('PD'), exposure at default ('EAD') and loss given default ('LGD') as defined below:

- PD represents the likelihood of a borrower defaulting on its financial obligation, either over the next 12 months or over the remaining lifetime of the obligation.
- EAD is based on the amounts the Group expects to be owed at the time of default. For most cases, this represents the carrying value of the financial asset.
- LGD represents the Group's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, seniority of claim and available collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default.

The ECL is determined by projecting PD, LGD, EAD for each future month and for each exposure. These three components are multiplied together and discounted at the original effective interest rate of the loan. The PD and LGD are developed by utilising historical default studies and publicly available data.

Refer to note 15 for the loss provision on loans receivable.

### *Write-off*

The Group also assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that the loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Objective evidence that financial assets are impaired may include indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter into bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

If the decrease in impairment relates to an objective event occurring after the impairment was recognised, a previously recognised impairment loss is reversed to a maximum of the amount required to carry the asset at amortised cost at the time of the reversal if no impairment had taken place, while taking into consideration the expected credit losses associated to the instrument. The Group

recognises in the statement of income, as an impairment gain, the amount of expected credit losses reversal that is required to adjust the loss allowance at the reporting date to the amount that is required to be recognised under the expected credit loss model.

### *n. Accrued turnover*

Accrued turnover relates to sales made before the end of the year that have not been invoiced at the balance sheet date. Reasons for such delays include the need to determine final pricing, quantity and quality analysis. All are typical of the industry in which the Group operates.

### *o. Employee benefits*

#### *(i) Post-employment benefits*

Pensions and other post-employment benefits, wages, salaries, bonuses, social security contributions, paid annual leave and sick leave are accrued in the period in which the associated services are rendered by employees of the Group. The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit credit method. Unvested past service costs are recognised as an expense on a straight-line basis over the average period until the benefits become vested. Past service costs are recognised immediately if the benefits have already vested immediately following the introduction of, or changes to, a pension plan.

When a settlement (eliminating all obligations for benefits already accrued) or a curtailment (reducing future obligations as a result of a material reduction in the scheme membership or a reduction in future entitlement) occurs, the obligation and related plan assets are remeasured using current actuarial assumptions and the resultant gain or loss is recognised in profit or loss during the period in which the settlement or curtailment occurs.

The interest element of the defined benefit cost represents the change in present value of scheme obligations resulting from the passage of time, and is determined by applying the discount rate to the opening present value of the benefit obligation, taking into account material changes in the obligation during the year. The expected return on plan assets is based on an assessment made at the beginning of the year of long-term market returns on plan assets, adjusted for the effect on the fair value of plan assets of contributions received and benefits paid during the year. Actuarial gains and losses are recognised in full within other comprehensive income in the year in which they occur.

The defined benefit pension plan surplus or deficit in the consolidated statement of financial position comprises the total for each plan at the present value of the defined benefit obligation (using a discount rate based on high-quality corporate bonds), less the fair value of plan assets out of which the obligations are to be settled directly. Fair value is based on market price information and, in the case of quoted securities, is the published bid price. Contributions to defined contribution schemes are recognised in profit or loss in the period in which they become payable.

#### *(ii) Employee share incentive plan and employee share trust*

Employees of the Group receive remuneration in the form of shares of the immediate holding company Trafigura Beheer B.V. as consideration for services rendered. This is considered an equity-settled share scheme as the Company neither has a present legal nor constructive obligation to settle in cash, nor has a past practice or stated policy of settling in cash.

The cost of the equity-settled transactions is measured at fair value at the grant date taking into account the terms and conditions upon which the shares were granted. This fair value is expensed over the vesting period with a corresponding credit to equity. For shares that immediately vest, the fair value is expensed in the accounting period corresponding to the date of grant.

#### p. Provisions

The Group recognises provisions for liabilities and onerous contracts that have been incurred as of the balance sheet date and can be reliably estimated. A provision is recognised when (i) the Group has a present obligation (legal or constructive) as a result of a particular event; (ii) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (iii) an estimate can be made of the amount of the obligation.

Provisions for claims, disputes and legal proceedings are recorded if it is probable that the Group will be liable in a proceeding, for the estimated amount at which the liability can be settled. If the amount for which the liability can be settled cannot be reliably estimated, the claim, dispute or legal proceeding is disclosed, if it is expected to be significant.

##### (i) Restoration, rehabilitation and decommissioning

Restoration, rehabilitation and decommissioning costs arising from the installation of plant and other site preparation work, discounted to their net present value, are provided for and capitalised at the time such an obligation arises. The costs are charged to the statement of income over the life of the operation through depreciation of the asset and the unwinding of the discount on the provision.

##### (ii) Onerous contracts

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

#### q. Accrued costs of sales and expenses

The accrued cost of sales and expenses relate to purchases and expenses made before the year end that have not been invoiced at the balance sheet date. Reasons for such delays include the need to determine final pricing, quantity and quality analysis. All are typical of the industry in which the Group operates.

#### r. Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty.

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made.

The following specific recognition criteria must also be met before revenue is recognised:

- Revenue from the sale of goods which are transported in discrete cargoes is recognised when the significant risk and rewards of the goods have passed to the buyer, which is usually the date of the bill of lading. Revenue from the sale of goods which are transported in continuous systems is recognised when the goods have been delivered.
- Revenue from the sale of goods which are consigned to counterparties on a sale-and-return basis is recognised when the goods are sold to the customers on a non-recourse basis. At these points the quantity and the quality of the goods has been determined with reasonable accuracy, the price is fixed or determinable, and collectability is reasonably assured.
- Revenue from rendering of services is recognised in the statement of income in proportion to the stage of the rendered performance as at the balance sheet date.

For certain commodities, the sales price determined on a provisional basis at the date of sale as the final selling price is subject to movements in market prices up to the date of final pricing, normally ranging from 30 to 90 days after initial booking. Revenue on provisionally priced sales is recognised based on the estimate fair value of the total consideration receivable. The revenue adjustment mechanism embedded within provisionally priced sales arrangements has the character of a commodity derivative. Accordingly, the fair value of the final sales price adjustments is re-estimated continuously and changes in fair value are recognised as an adjustment to revenue. In all cases, fair value is estimated by reference to forward market prices.

#### s. Cost of sales

Cost of sales includes the purchase price of the products sold, as well as the costs of purchasing, storing, and transporting the products. It also includes the changes in mark to market valuation of inventories, all derivatives and forward contracts.

#### t. Selling, general and administrative expenses

Selling, general and administrative expenses include the Group's corporate offices, rent and facility costs, staff cost, depreciation and certain other general and administrative expenses. As the Group chooses to present the gross profit as the result on the trades these costs are not attributed to cost of sales.

#### u. Finance income and finance expense

Interest income and interest expense are recognized on a time-proportion basis using the effective interest method.

#### v. Corporate taxes

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in the statement of income except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

##### (i) Current income tax

Current income tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The charge for taxation includes Singaporean and foreign corporate income taxation. Due to the different statutory rates applicable and non-deductible expenses, the Group effective tax charge differs from the statutory tax rate applicable in Singapore.



## F. Notes to consolidated financial statements

### (ii) *Deferred tax*

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes, and the amounts used for taxation purposes.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis, or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### (iii) *Tax exposure*

In determining the amount of current and deferred tax the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact the tax expense in the period that such a determination is made.

### w. *Assets held for sale*

Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sales transaction rather than through continuing use. For this to be the case, the asset or disposal group must be available for immediate sale in its present condition subject only to terms that are usual and customary for the sale of such assets or disposal groups and its sale must be highly probable. All assets and liabilities of a subsidiary classified as a disposal group are reclassified as held for sale regardless of whether the Group retains a non-controlling interest in its former subsidiary after the sale.

Non-current assets and disposal groups (other than financial assets) classified as held for sale are measured at the lower of their carrying amounts and fair values less costs to sell. Property, plant and equipment and intangible assets classified as held for sale are not depreciated or amortised.

### x. *Segments*

The Group's operating segments are established on the basis of those components of the Group that are evaluated regularly by the chief operating decision maker (CODM) in deciding how to allocate resources and in assessing performance.

### y. *Use of estimates and judgements*

The preparation of the Group's financial statements in compliance with IFRS requires management to make judgements, estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, and are used to judge the carrying values of assets and liabilities that are not readily apparent from other sources. Actual outcomes could differ from those estimates. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

The Group has identified the following areas as being critical to understanding the Company's financial position as they require management to make complex and/or subjective judgments and estimates about matters that are inherently uncertain.

#### (i) *Valuation of derivative instruments*

Derivative instruments are carried at fair value and the Group evaluates the quality and reliability of the assumptions and data used to measure fair value in the three hierarchy levels, Level 1, 2 and 3, as prescribed by IFRS 13. Fair values are determined in the following ways: externally verified via comparison to quoted market prices in active markets (Level 1); by using models with externally verifiable inputs (Level 2); or by using alternative procedures such as comparison to comparable instruments and/or using models with unobservable market inputs requiring the Group to make market based assumptions (Level 3). For more details refer to note 29. For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### (ii) *Impairments*

Investments in associates and other investments, loans receivables and property, plant and equipment and intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be fully recoverable or at least annually for goodwill and other indefinite life intangible assets. If an asset's recoverable amount is less than the asset's carrying amount, an impairment loss is recognised. Future cash flow estimates which are used to calculate the asset's fair value are based on expectations about future operations primarily comprising estimates about production and sales volumes, commodity prices, operating, rehabilitation and restoration costs and capital expenditures. For loans receivables, impairments are measured using expected credit losses. The measurement of the loss provision requires significant assumptions including likelihood of default, collectability and timing of expected recovery of future cash flows for the loans. Changes in such estimates could impact recoverable values or loss provisions of these assets. Changes in such estimates could impact recoverable values of these assets. Estimates are reviewed regularly by management. Refer to note 11, note 12, note 13 and note 15.

*(iii) Provisions*

The amount recognised as a provision, including tax, legal, restoration and rehabilitation, contractual and other exposures or obligations, is the best estimate of the consideration required to settle the related liability, including any related interest charges, taking into account the risks and uncertainties surrounding the obligation. The Group assesses its liabilities and contingencies based upon the best information available, relevant tax laws and other appropriate requirements. Refer to notes 26 and 28.

*(iv) Restoration, rehabilitation and decommissioning costs*

A provision for future restoration, rehabilitation and decommissioning costs requires estimates and assumptions to be made around the relevant regulatory framework, the magnitude of the possible disturbance and the timing, extent and costs of the required closure and rehabilitation activities. To the extent that the actual future costs differ from these estimates, adjustments will be recorded and the statement of income could be impacted. The provisions including the estimates and assumptions contained therein are reviewed regularly by management. Refer to note 26.

*(v) Taxation*

Deferred tax assets are recognised only to the extent it is considered probable that those assets will be recoverable. This involves an assessment of when those deferred tax assets are likely to reverse, and a judgement as to whether or not there will be sufficient taxable profits available to offset the tax assets when they do reverse. These judgements are subject to risk and uncertainty and hence, to the extent assumptions regarding future profitability change, there can be an increase or decrease in the amounts recognised in the statement of income in the period in which the change occurs. The recoverability of deferred tax assets, including the estimates and assumptions contained therein, are reviewed regularly by management. Refer to note 10.

*(vi) Determination of control of subsidiaries and joint arrangements*

Judgement is required to determine whether the Group controls an entity, and consequently, whether it needs to consolidate that entity into the consolidated financial statements. Specifically, the Group assesses whether it has the power over the relevant activities of the entity, exposure to its variable returns or the ability to use power to impact returns of the entity.

The Group has certain investments in companies, which are not consolidated and whose results are accounted for in the Group's consolidated financial statements based on their equity share ownership. The most significant of the Group's investments are the 49.3 percent investment in Puma Energy Holdings Pte Ltd ('Puma') and the 50 percent investment in Simba Holding S.à r.l. ('Simba'). Puma Energy was deconsolidated as of 30 September 2013 and Simba was deconsolidated as of 30 September 2018 (refer note 6).

Judgement is also required in determining the classification of a joint arrangement between a joint venture or a joint operation through an evaluation of the rights and obligations arising from the arrangement.

The impact of the decision regarding the existence of control, and classification of joint arrangements, significantly impacts the accuracy, completeness and presentation of the financial statements and, potentially, the debt covenant ratios which are included in the Group's debt financing agreements.

**4. Operating segments**

The Group's operating businesses are organised and managed separately according to the nature of the products, with each segment representing a strategic unit that offers different products and serves different markets.

Segment results that are reported to the Group's Chief Executive Officer (CEO), being the chief operating decision maker, include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

- The Oil and Petroleum Products segment is engaged in the sourcing, provision and storage of oil, at all stages from crude to finished products such as naphtha and gasoline. This includes the blending required to make gasoline in the various grades suitable for the different specifications relevant in different countries.
- The Metals and Minerals segment trades copper, lead, zinc, aluminium, iron ore and coal in all forms including ores, concentrates, and refined metals. There is involvement in all the various stages from mining through smelting to the finished metal. This segment also includes the Mining group and the Impala activities (as from 30 September 2018 only those that were not included in the deconsolidated group as disclosed in note 6), and includes the blending of metal concentrates, iron ore, coal and alumina, as well as warehousing and transportation.
- All other segments include holding companies, and some smaller operating companies.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment gross profit, as included in the internal management reports that are reviewed by the Group's CEO. Segment gross profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies. Trafigura accounts for inter-segment sales and transfers where applicable as if the sales or transfers were to third parties.

Reconciliations of reportable segment revenues, results, assets and liabilities, and other material items are as follows:

|  | Oil and<br>Petroleum | Metals and<br>Minerals | All other<br>segments | Total          |
|--|----------------------|------------------------|-----------------------|----------------|
| 2018   | USD'M                | USD'M                  | USD'M                 | USD'M          |
| Revenue from external customers                      | 124,563.0            | 56,181.1               | –                     | 180,744.1      |
| <b>Gross profit</b>                                  | <b>1,022.4</b>       | <b>1,361.7</b>         |                       | <b>2,384.1</b> |
| Other income/(expenses)                              | –                    | –                      | –                     | 44.9           |
| General and administrative expenses                  | –                    | –                      | –                     | (937.3)        |
| Finance income                                       | –                    | –                      | –                     | 647.4          |
| Finance expense                                      | –                    | –                      | –                     | (1,189.6)      |
| Share of profit/(loss) of equity-accounted investees | –                    | –                      | –                     | 17.4           |
| Income tax expense                                   | –                    | –                      | –                     | (94.1)         |
| <b>Profit for the year</b>                           |                      |                        |                       | <b>872.8</b>   |

## F. Notes to consolidated financial statements

|  | Oil and Petroleum | Metals and Minerals | All other segments | Total    |
|--|-------------------|---------------------|--------------------|----------|
|  | USD'M             | USD'M               | USD'M              | USD'M    |
| <b>2018</b>                                    |                   |                     |                    |          |
| <b>Segment assets and liabilities</b>          |                   |                     |                    |          |
| Equity-accounted investees                     | 2,254.6           | 1,078.9             | 27.7               | 3,361.2  |
| Other non-current assets                       | 2,343.5           | 2,169.6             | 962.1              | 5,475.2  |
| Non current assets classified as held for sale | 65.5              | 2.1                 | –                  | 67.6     |
| Total assets                                   | 26,389.2          | 19,880.7            | 7,531.1            | 53,801.0 |
| Total liabilities                              | 19,879.4          | 14,837.6            | 12,833.9           | 47,550.9 |
| <b>Other segment information</b>               |                   |                     |                    |          |
| Capital expenditure                            | 181.8             | 77.2                | 48.4               | 307.4    |
| Depreciation and amortisation                  | 14.4              | 100.2               | 77.1               | 191.7    |
| Impairment of non-financial assets             | 0.9               | 0.3                 | –                  | 1.2      |
| Impairment of financial assets                 | –                 | (13.4)              | –                  | (13.4)   |
| Impairment of equity-accounted investees       | 0.3               | 72.4                | –                  | 72.7     |

|  | Oil and Petroleum | Metals and Minerals | All other segments | Total          |
|--|-------------------|---------------------|--------------------|----------------|
|  | USD'M             | USD'M               | USD'M              | USD'M          |
| <b>2017</b>  |                   |                     |                    |                |
| Revenue from external customers                      | 94,016.8          | 42,403.9            | –                  | 136,420.7      |
| <b>Gross profit</b>                                  | <b>1,139.3</b>    | <b>1,099.7</b>      |                    | <b>2,239.0</b> |
| Other income/(expenses)                              | –                 | –                   | –                  | 163.2          |
| General and administrative expenses                  | –                 | –                   | –                  | (945.0)        |
| Finance income                                       | –                 | –                   | –                  | 557.1          |
| Finance expense                                      | –                 | –                   | –                  | (813.4)        |
| Share of profit/(loss) of equity-accounted investees | –                 | –                   | –                  | (232.2)        |
| Income tax expense                                   | –                 | –                   | –                  | (81.4)         |

**Profit for the year** **887.3**

|  | Oil and Petroleum | Metals and Minerals | All other segments | Total    |
|--|-------------------|---------------------|--------------------|----------|
|  | USD'M             | USD'M               | USD'M              | USD'M    |
| <b>2017</b>                                    |                   |                     |                    |          |
| <b>Segment assets and liabilities</b>          |                   |                     |                    |          |
| Equity-accounted investees                     | 2,664.7           | 810.2               | 13.0               | 3,487.9  |
| Other non-current assets                       | 1,253.8           | 2,708.3             | 766.7              | 4,728.8  |
| Non current assets classified as held for sale | 66.3              | 2.0                 | –                  | 68.3     |
| Total assets                                   | 23,983.3          | 18,523.1            | 6,263.7            | 48,770.1 |
| Total liabilities                              | 14,918.8          | 15,289.7            | 12,176.8           | 42,385.3 |
| <b>Other segment information</b>               |                   |                     |                    |          |
| Capital expenditure                            | 218.8             | 126.9               | 45.3               | 391.0    |
| Depreciation and amortisation                  | 22.3              | 93.1                | 83.6               | 199.0    |
| Impairment of non-financial assets             | 7.9               | 8.8                 | 0.6                | 17.4     |
| Impairment of financial assets                 | –                 | 23.8                | –                  | 23.8     |
| Impairment of equity-accounted investees       | 2.4               | 1.8                 | –                  | 4.2      |

### Geographical information

The following table sets out information about the geographical location of the Group's revenue from external customers:

|  | Oil & Petroleum  | Metals and Minerals | Total            |
|--|------------------|---------------------|------------------|
|  | USD'M            | USD'M               | USD'M            |
| <b>2018</b>                                  |                  |                     |                  |
| <b>Revenue from external customers</b>       |                  |                     |                  |
| Europe                                       | 32,572.5         | 8,915.5             | 41,488.0         |
| Asia   | 37,891.6         | 31,624.0            | 69,515.6         |
| North America                                | 31,195.3         | 9,438.0             | 40,633.3         |
| Latin America                                | 11,501.7         | 1,434.0             | 12,935.7         |
| Africa                                       | 5,893.5          | 580.3               | 6,473.7          |
| Australia                                    | 754.1            | 117.4               | 871.5            |
| Middle East                                  | 4,754.2          | 4,072.0             | 8,826.2          |
| <b>Total revenue from external customers</b> | <b>124,563.0</b> | <b>56,181.1</b>     | <b>180,744.1</b> |

|  | Oil & Petroleum | Metals and Minerals | Total            |
|--|-----------------|---------------------|------------------|
|  | USD'M           | USD'M               | USD'M            |
| <b>2017</b>                                  |                 |                     |                  |
| <b>Revenue from external customers</b>       |                 |                     |                  |
| Europe                                       | 20,876.2        | 5,763.9             | 26,640.1         |
| Asia   | 34,760.8        | 24,013.2            | 58,774.0         |
| North America                                | 20,500.3        | 9,218.9             | 29,719.2         |
| Latin America                                | 9,357.9         | 992.3               | 10,350.2         |
| Africa                                       | 3,974.5         | 381.8               | 4,356.3          |
| Australia                                    | 339.6           | 30.2                | 369.8            |
| Middle East                                  | 4,207.5         | 2,003.6             | 6,211.1          |
| <b>Total revenue from external customers</b> | <b>94,016.8</b> | <b>42,403.9</b>     | <b>136,420.7</b> |

### 5. Business combinations and acquisition of non-controlling interests

On 9 May 2018, the Group completed the acquisition of the majority of the downstream business of Pampa Energia S.A. The acquired business included various legal entities, in which the Group acquired 100 percent of the shares, as well as certain assets. The business acquired predominantly included a refinery and service stations.

The Group completed an overview of the assets acquired and liabilities assumed. The fair values of the identifiable assets and liabilities of the acquired business as at the acquisition date were:

|                                     | Fair value recognised on acquisition |
|-------------------------------------|--------------------------------------|
|                                     | USD'M                                |
| Intangible assets                   | 5.5                                  |
| Property, plant and equipment       | 79.5                                 |
| Inventories                         | 73.8                                 |
| VAT receivables                     | 44.0                                 |
| Other receivables                   | 0.1                                  |
| Cash and cash equivalents           | 1.8                                  |
| <b>Total assets</b>                 | <b>204.7</b>                         |
| Provision for decommissioning costs | 12.8                                 |
| Other liabilities                   | 3.2                                  |
| <b>Total liabilities</b>            | <b>188.7</b>                         |
| Goodwill arising on acquisition     | –                                    |
| <b>Total consideration</b>          | <b>188.7</b>                         |

The identified intangible assets predominantly relate to customer relationships which will be amortised over the useful life of 5 years.

The analysis of cash flows on acquisition date is included below:

|  | USD'M        |
|--|--------------|
| Total consideration  | 188.7        |
| Of which to be received from sellers based on final price  | 3.2          |
| <b>Total cash paid to previous owners</b>                  | <b>191.9</b> |
| Cash acquired with the business                            | 1.8          |
| <b>Acquisition related cash flow, net of cash acquired</b> | <b>190.1</b> |

The results of the acquired business are consolidated as from acquisition date, contributing an amount of over USD200 million to the consolidated revenue for the year. As volatility of commodity prices have significant impact on revenue, and historical information is not readily available, the full year revenue of the acquired business cannot be reliably estimated and is therefore not disclosed. As a result of the integration in the Group, resulting in various positive synergy effects, it is impracticable to disclose the individual full year net result of the acquired business.

No significant transactions occurred during financial year 2017.

## 6. Deconsolidation of subsidiaries

### Financial year 2018

During the financial year 2018, the Group incorporated Simba Holding S.à.r.l. ('Simba') in Luxembourg. Following an internal restructuring, Simba became the ultimate parent company of some of the Impala entities (all the entities that were transferred to Simba were consolidated for 100 percent in the 2017 financial statements).

On 27 September 2018, following the investment from an external investor into Simba, the Group's shareholding was reduced to 50 percent. In exchange for the decrease in its shareholding, the Group received a total consideration of USD247.9 million, which has been recorded as a receivable from related parties as of 30 September 2018.

On 27 September 2018, the new governance structure of Simba became effective. The Group has no longer the power, directly or indirectly, to govern the financial and operational policies of Simba. As a consequence, the Group entities which are now included in the group headed by Simba have been deconsolidated from the Group's consolidated financial statements as per 30 September 2018. The USD87.3 million gain resulting from this divestment is recorded in Other income (see note 8). The Group's remaining stake in Simba has been remeasured at fair value and recorded as a joint venture as from 30 September 2018. This remeasurement resulted in a gain of USD103.9 million (see note 8).

The impact of Simba on the Group's consolidated statements of income and cash flows, both before intercompany eliminations, is as follows:

|                                  | 2018         | 2017         |
|----------------------------------|--------------|--------------|
|                                  | USD'M        | USD'M        |
| Revenue (including intercompany) | 291.2        | 249.1        |
| <b>Gross profit</b>              | <b>137.6</b> | <b>122.6</b> |
| <b>EBITDA</b>                    | <b>96.3</b>  | <b>77.5</b>  |
| <b>Profit for the year</b>       | <b>49.0</b>  | <b>7.5</b>   |

|  | 2018       | 2017       |
|--|------------|------------|
|  | USD'M      | USD'M      |
| Net cash from/(used in) operating activities | 34.6       | 25.9       |
| Net cash from/(used in) investing activities | (12.3)     | (21.4)     |
| Net cash from/(used in) financing activities | (17.6)     | 1.8        |
| <b>Net cash flows for the year</b>           | <b>4.7</b> | <b>6.3</b> |

The effect of the divestment and deconsolidation of Simba on the Group's consolidated statement of financial position is as follows:

|  | 2018         |
|--|--------------|
|  | USD'M        |
| Non-current assets   | 321.9        |
| Current assets   | 75.6         |
| Non-current liabilities  | 48.8         |
| Current liabilities  | 55.5         |
| Minority interest  | 5.2          |
| <b>Net assets and liabilities at 100%</b>                              | <b>288.0</b> |
| <b>Total consideration for 50% equity sale</b>                         | <b>247.9</b> |
| Retained investment in Simba at carrying value                         | 144.0        |
| Retained investment in Simba measured at fair value                    | 247.9        |
| <b>Gain on remeasurement of retained interest at fair value</b>        | <b>103.9</b> |
| Net gain on divestment of 50% equity stake                             | 87.3         |
| <b>Total gain on divestment and remeasurement of retained interest</b> | <b>191.2</b> |

### Financial year 2017

On 14 October 2016, the Group has entered into a Stock Purchase Agreement with Tajin Transporte S.a.r.l for the sale of 100 percent of its share in Trafigura Mexico Holding BV and PPM Energy S.A.P.I. de C.V, including the owned Rights of Way necessary for the Transportation Service Agreement tender for the Tuxpan – Tula natural gas pipeline and real estate properties in Mexico. The total consideration of the sale was USD68.1 million of which USD65.3 million was received in cash before 30 September 2017. On 31 May 2017, being the closing date of the transaction, the Group has recognised a gain of USD50.2 million which has been recognised under disposal of subsidiaries as reported in note 8, Other income/(expense).



## F. Notes to consolidated financial statements

### 7. Revenue

|                       | 2018             | 2017             |
|-----------------------|------------------|------------------|
|                       | USD'M            | USD'M            |
| Sales of goods        | 179,977.2        | 136,315.1        |
| Rendering of services | 766.9            | 105.6            |
| <b>Total</b>          | <b>180,744.1</b> | <b>136,420.7</b> |

### 8. Other income/(expense)

|   | 2018        | 2017         |
|---|-------------|--------------|
|   | USD'M       | USD'M        |
| Release/(additions) to provisions                               | 19.1        | (1.1)        |
| Gain/(loss) on disposal of tangible and intangible fixed assets | 1.0         | (0.4)        |
| Gain/(loss) from disposal of other investments                  | 0.1         | 0.6          |
| Gain/(loss) on sale of equity-accounted investees               | (56.6)      | 3.0          |
| Gain on divestment of subsidiaries                              | 92.9        | 30.8         |
| Revaluation gain on remeasurement of retained interest          | 103.9       | –            |
| Gain/(loss) on fair value through profit and loss instruments   | 4.2         | 118.7        |
| Impairments of financial assets                                 | (1.5)       | (23.8)       |
| Reversal of impairments of financial assets                     | 14.8        | –            |
| Impairments of non-financial assets                             | (1.2)       | (17.4)       |
| Impairments of equity-accounted investees                       | (72.7)      | (4.2)        |
| Dividend income   | 2.0         | 0.7          |
| Gain/(loss) on foreign exchange                                 | (47.7)      | 31.3         |
| Other   | (13.6)      | 25.0         |
| <b>Total</b>  | <b>44.9</b> | <b>163.2</b> |

#### Financial year 2018

In April 2018, the Group sold its 20 percent stake in Buckeye Texas Partners LLC for an agreed price of USD210 million. The result on this transaction amounted to a pre-tax loss of USD56.9 million, which is reported under Gain/(loss) on sale of equity accounted investees.

The revaluation gain of USD103.9 million, and the majority of the gain on divestment of subsidiaries of USD92.9 million, relate to the total gain on the divestment and remeasurement of the retained interest in Simba Holding S.à r.l. of USD191.2 million (see note 6). The Group recorded an impairment on the carrying amount of the equity-accounted investee Nyrstar N.V. for an amount of USD72.4 million, see note 13.

#### Financial year 2017

The gain on divestments of subsidiaries reported in 2017 comprises of the gain of USD50.2 million on the sale of Trafigura Mexico Holding BV and PPM Energy S.A.P.I. de C.V. This gain is offset by the effect of the deconsolidation of the Group's railway operations in Colombia in Impala. These operations have been sold to a third party resulting in a loss on disposal of USD19.4 million. This loss is mainly comprised of recycling of foreign currency translation losses recognised in equity until the disposal date.

The gain on fair value instruments through profit and loss includes a fair value movement of the debt securities related to the investment in Porto Sudeste de Brasil SA of USD135.7 million offset by a USD20.1 million impairment to nil value in relation to the investment in Indian refinery NOCL which filed for bankruptcy in July 2017. During the regular assessment to determine asset impairments, the Group decided to record impairments of USD23.8 million on financial assets mainly related to the Cedars Energy LLC of USD20.1 million.

### 9. General and administrative expenses

|                               | 2018         | 2017         |
|-------------------------------|--------------|--------------|
|                               | USD'M        | USD'M        |
| Depreciation and amortisation | 191.7        | 199.0        |
| Staff costs                   | 497.2        | 527.9        |
| General and other             | 248.4        | 218.1        |
| <b>Total</b>                  | <b>937.3</b> | <b>945.0</b> |

Refer to note 30 for a breakdown of the staff costs. The category 'General and other' mainly comprise office, IT, and travelling costs.

### 10. Tax

#### a. Tax expense

Income tax expense recognised in the statement of income consists of the following:

|  | 2018        | 2017        |
|--|-------------|-------------|
|  | USD'M       | USD'M       |
| Current income tax expense                                     | 139.6       | 135.0       |
| Adjustments in relation to current income tax of previous year | (16.3)      | (8.7)       |
| Deferred tax expense/(income)                                  | (38.8)      | (48.6)      |
| Withholding tax in the current year                            | 9.6         | 3.7         |
| <b>Total</b>   | <b>94.1</b> | <b>81.4</b> |

#### b. Tax recognised in other comprehensive income

The tax credit/(charge) relating to components of other comprehensive income is as follows:

|   | 2018          | 2017         |
|---|---------------|--------------|
|   | USD'M         | USD'M        |
| Tax (expense)/income on cash flow hedges          | (0.6)         | (1.1)        |
| Tax (expense)/income on hyperinflation adjustment | (17.7)        | –            |
| <b>Total</b>                                      | <b>(18.3)</b> | <b>(1.1)</b> |

#### c. Reconciliation of effective tax rate

Trafigura's operations are subject to income taxes in various foreign jurisdictions. The statutory income tax rate vary between 10 percent and 35 percent, which results in a difference between the weighted average statutory income tax rate and Singapore's statutory tax rate of 17 percent (2017: 17%).

The weighted average statutory income tax rate did not change in 2018 compared to 2017 notwithstanding the change in the mix of profits and losses generated in the various countries in which Trafigura operates.

The reconciliation between tax expense and the result of accounting profit multiplied by the Company's statutory income tax rate for the years ended 30 September 2018 and 2017 is as follows:

|  | 2018        |             | 2017        |             |
|--|-------------|-------------|-------------|-------------|
|  | USD'M       | %           | USD'M       | %           |
| Profit before tax  | 966.9       | –           | 968.7       | –           |
| Income tax expense at statutory blended tax rate                             | 226.2       | 23.4%       | 227.0       | 23.4%       |
| <b>Tax effect of adjustments to arrive at the effective income tax rate:</b> |             |             |             |             |
| Effect of unused tax losses, not recognised as deferred tax assets           | 20.7        | –           | 20.3        | –           |
| Non-taxable income or subject to specific tax holidays                       | (240.5)     | –           | (232.8)     | –           |
| Non-deductible expenses  | 46.3        | –           | 53.6        | –           |
| Foreign exchange   | 8.5         | –           | 18.3        | –           |
| Adjustments in relation to income tax of previous year                       | (16.3)      | –           | (8.7)       | –           |
| Tax rate changes   | 39.6        | –           | 18.3        | –           |
| Withholding tax  | 9.6         | –           | 3.7         | –           |
| <b>Effective tax rate</b>  | <b>94.1</b> | <b>9.7%</b> | <b>81.4</b> | <b>8.4%</b> |

On 22 December 2017 new U.S. tax legislation was enacted. The new law includes the reduction of the statutory federal income tax rate from 35 percent to 21 percent effective 1 January 2018, which affected Trafigura's U.S. deferred tax position at the end of 2017. The "tax rate changes" shows the impact of recalculating the deferred tax positions of Trafigura U.S. entities applying the reduced U.S. corporate income tax rate. The effects of tax reforms have been included in the reported tax balances based on the information per reporting date. The Company keeps following any development and further clarifications of changes in tax laws and will make adjustments to the tax balances accordingly.

#### d. Deferred tax assets and liabilities

The breakdown of deferred tax assets and liabilities in significant components as well as the movement between 1 October 2017 and 30 September 2018 of these components is as follows:

| USD'M   | Opening balance | Recognised income statement | Other comprehensive income | FX and other | Closing balance | Deferred tax assets | Deferred tax (liabilities) |
|---|-----------------|-----------------------------|----------------------------|--------------|-----------------|---------------------|----------------------------|
| Property, plant and equipment                 | (3.2)           | 5.2                         | (17.7)                     | 3.4          | (12.3)          | 13.3                | (25.6)                     |
| Investment in subsidiaries & associates       | (36.0)          | 30.5                        | –                          | –            | (5.5)           | –                   | (5.5)                      |
| Other temporary differences                   | (17.3)          | 18.3                        | –                          | 14.5         | 15.5            | 38.7                | (23.2)                     |
| Provisions                                    | (158.1)         | 19.3                        | 0.1                        | 3.8          | (134.9)         | 13.4                | (148.3)                    |
| Derivatives                                   | 10.0            | (9.0)                       | (0.7)                      | (12.2)       | (11.9)          | 5.4                 | (17.3)                     |
| Tax losses carried forward and tax attributes | 169.1           | (25.5)                      | –                          | 3.4          | 147.0           | 147.0               | –                          |
| <b>Total deferred tax position</b>            | <b>(35.4)</b>   | <b>38.8</b>                 | <b>(18.3)</b>              | <b>12.9</b>  | <b>(2.1)</b>    | <b>217.8</b>        | <b>(219.9)</b>             |
| Set-off deferred tax positions                |                 |                             |                            |              |                 | (46.6)              | 46.6                       |
| <b>Net deferred tax position</b>              |                 |                             |                            |              |                 | <b>171.2</b>        | <b>(173.3)</b>             |

Deferred tax assets are recognised for temporary differences and unused tax losses to the extent that realisation is probable as sufficient taxable profit is expected in the countries where the deferred tax assets are originated. The majority of the reported deferred taxes will be settled after 12 months from the balance sheet date.

No significant deferred tax liability has been recognised in respect of undistributed earnings of subsidiaries. This is because Trafigura is able to control the timing of the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

Included in the table above are tax losses available in one of Trafigura's Colombian group companies which were incurred up to and including 31 December 2016. These losses do not expire and can therefore be carried forward unlimited. A deferred tax asset is recognised for these tax losses for an amount of USD24 million as it is probable that this group company will generate sufficient taxable profits in the future to off-set the amount of unused tax losses. For underlying assumptions see note 11.

Based on the forecast, the expectation is that the tax losses will be fully utilised by the end of financial year 2034.

|   | 2018         |
|---|--------------|
| <b>Unrecognised tax losses carry forward and tax attributes</b> | <b>USD'M</b> |
| Losses expiring in 2019   | –            |
| Losses expiring in 2020   | 0.4          |
| Losses expiring in 2021   | 4.2          |
| Losses expiring in 2022   | 0.1          |
| Losses expiring in 2023   | 53.7         |
| Losses expiring in 2024   | 0.5          |
| Losses expiring in 2025   | 5.6          |
| Losses expiring after 2025                                      | 82.4         |
| Losses which do not expire                                      | 5.0          |
| <b>Total</b>  | <b>151.9</b> |

In the prior year, the gross unrecognised tax losses carry forward and tax attributes expiring within five years amounted to USD0.5 million and those expiring after five years amounted to USD253.9 million.

The unrecognised deferred tax assets for losses and tax attributes relate to entities for which it is not probable that taxable profit will be available to offset against these losses and attributes.

## F. Notes to consolidated financial statements

### e. Tax uncertainties

Trafigura operates in numerous jurisdictions worldwide resulting in cross border intercompany transactions whereby the transfer pricing rules applied in one country have an impact on the results in another country. In order to reduce transfer pricing uncertainties, transfer pricing studies are performed and reports are prepared to fulfil local transfer pricing requirements. Due to complexity of tax rules, interpretation by local taxing authorities can differ from Trafigura's interpretation based on opinions provided by local tax counsel. Trafigura believes that it has sufficiently provided for financial consequences (if any).

In countries where Trafigura starts new operations or alters business models, the issue of permanent establishment and profit allocation thereto may arise. The risk is that taxing authorities in multiple jurisdictions claim taxation rights over the same profit.

### 11. Property, plant and equipment

| USD'M  | Land and buildings | Machinery and equipment | Barges and vessels | Other fixed assets | Total          |
|--|--------------------|-------------------------|--------------------|--------------------|----------------|
| <b>Cost</b>  |                    |                         |                    |                    |                |
| Balance at 1 October 2017  | 1,077.4            | 785.8                   | 724.9              | 513.1              | 3,101.2        |
| Additions  | 18.2               | 23.6                    | 2.6                | 142.8              | 187.2          |
| Acquired through business combination                                      | 40.3               | 28.7                    | –                  | 10.5               | 79.5           |
| Reclassifications  | 9.1                | 7.8                     | –                  | (14.2)             | 2.7            |
| Effect of movements in exchange rates, including hyperinflation adjustment | 6.0                | (3.6)                   | –                  | (14.2)             | (11.8)         |
| Disposals  | (0.2)              | (32.7)                  | (23.4)             | (13.1)             | (69.4)         |
| Divestment of subsidiaries   | (267.0)            | (97.3)                  | (92.8)             | (13.3)             | (470.4)        |
| <b>Balance at 30 September 2018</b>  | <b>883.8</b>       | <b>712.3</b>            | <b>611.3</b>       | <b>611.6</b>       | <b>2,819.0</b> |
| <b>Depreciation and impairment losses</b>                                  |                    |                         |                    |                    |                |
| Balance at 1 October 2017  | 261.6              | 295.2                   | 121.5              | 232.0              | 910.3          |
| Depreciation for the period  | 44.8               | 36.2                    | 35.5               | 19.0               | 135.5          |
| Impairment losses  | –                  | 0.3                     | –                  | –                  | 0.3            |
| Reclassifications  | (1.0)              | –                       | –                  | 4.5                | 3.5            |
| Effect of movements in exchange rates, including hyperinflation adjustment | 0.6                | (0.7)                   | –                  | (0.7)              | (0.8)          |
| Disposals  | –                  | (8.9)                   | –                  | (12.3)             | (21.2)         |
| Divestment of subsidiaries   | 49.5               | (42.8)                  | (15.1)             | (1.3)              | (108.7)        |
| <b>Balance at 30 September 2018</b>  | <b>256.5</b>       | <b>279.3</b>            | <b>141.9</b>       | <b>241.2</b>       | <b>918.9</b>   |
| <b>Net book value at 30 September 2018</b>                                 | <b>627.3</b>       | <b>433.0</b>            | <b>469.4</b>       | <b>370.4</b>       | <b>1,900.1</b> |

| USD'M                                      | Land and buildings | Machinery and equipment | Barges and vessels | Other fixed assets | Total          |
|--|--------------------|-------------------------|--------------------|--------------------|----------------|
| <b>Cost</b>                                |                    |                         |                    |                    |                |
| Balance at 1 October 2016                  | 968.9              | 587.0                   | 654.4              | 944.4              | 3,154.7        |
| Additions                                  | 15.5               | 8.1                     | 48.5               | 266.8              | 338.9          |
| Reclassifications                          | 150.5              | 197.8                   | 166.0              | (578.0)            | (63.7)         |
| Effect of movements in exchange rates      | (21.0)             | (0.8)                   | (0.3)              | (3.4)              | (25.5)         |
| Disposals                                  | (30.4)             | (2.7)                   | (134.1)            | (96.5)             | (263.7)        |
| Divestment of subsidiaries                 | (6.1)              | (3.6)                   | (9.6)              | (20.2)             | (39.5)         |
| <b>Balance at 30 September 2017</b>        | <b>1,077.4</b>     | <b>785.8</b>            | <b>724.9</b>       | <b>513.1</b>       | <b>3,101.2</b> |
| <b>Depreciation and impairment losses</b>  |                    |                         |                    |                    |                |
| Balance at 1 October 2016                  | 218.0              | 270.9                   | 82.9               | 237.9              | 809.7          |
| Depreciation for the period                | 46.4               | 31.4                    | 36.2               | 21.8               | 135.8          |
| Impairment losses                          | 9.2                | –                       | 6.5                | 0.8                | 16.5           |
| Reclassifications                          | 6.0                | 2.5                     | –                  | (3.8)              | 4.7            |
| Effect of movements in exchange rates      | (9.5)              | (0.7)                   | (0.1)              | (2.0)              | (12.3)         |
| Disposals                                  | (4.7)              | (0.8)                   | –                  | (3.5)              | (9.0)          |
| Divestment of subsidiaries                 | (3.8)              | (8.1)                   | (4.0)              | (19.2)             | (35.1)         |
| <b>Balance at 30 September 2017</b>        | <b>261.6</b>       | <b>295.2</b>            | <b>121.5</b>       | <b>232.0</b>       | <b>910.3</b>   |
| <b>Net book value at 30 September 2017</b> | <b>815.8</b>       | <b>490.6</b>            | <b>603.4</b>       | <b>281.1</b>       | <b>2,190.8</b> |

### Financial year 2018

The total additions for the year amounted to USD187.2 million. The main investments during 2018 relate to investments in a power plant in Ghana of USD25.9 million, investments in a saltwater treatment project related to mining operations in Peru of USD18.6 million, the construction of a splitter unit in Mexico of USD14.7 million and the Colombian port project of USD11.4 million. The remaining investments relate to various smaller projects.

The acquisitions through business combinations totalling USD79.5 million relate to the acquired downstream business in Argentina, as disclosed in note 5.

The Colombian port project relates to the development of multimodal transport activities in Colombia, which includes an inland port at Barrancabermeja and fluvial equipment providing multimodal logistics services linking the industrial heartland to the Caribbean ports Cartagena and Barranquilla via the Magdalena River. The total book value of the assets as per 30 September 2018 is USD1,025 million (consisting of assets within all asset categories). During the ramp-up of the project, the Colombian market environment for oil products has been challenging and combined with insufficient draft on the Magdalena River resulted in a trigger to perform an impairment test. To assess a potential impairment, the Colombia project was combined into one Cash Generating Unit ('CGU') as the specific assets do not have independent associated cash flows. The value in use is calculated based upon the discounted cash flows associated with the assets. This calculation incorporates all aspects of the Colombia multimodal project including the expected award of a dyking and dredging contract by the local authorities following a tender in 2019, a gradual ramp-up of the work from mid-2020, expected revenues and relevant costs. Based on the projections until 2044, which correspond to the current end of the port concession and does not include the expected extension, and using a pre-tax discount rate of 8.89 percent (2017: 9.77%), the recoverable amount exceeded the tested carrying amount of the assets by USD240 million and therefore no impairment was required. The sensitivity analyses on the valuations show that an increase/decrease in the discount rate of +/-0.5% points has an impact on the recoverable amount of minus USD67 million/plus USD71 million. A change in the EBITDA of 10 percent causes a change of USD128 million to the recoverable amount.

The disposals for the year amounted to USD48.2 million and mainly relate to the sale of a vessel and the sale of a storage terminal in Argentina. The impact recorded on the Divestment of subsidiaries lines predominantly relate to the deconsolidation of Simba Holding S.à r.l. as disclosed in note 6.

The category 'Other fixed assets' includes assets under construction, which relates to assets not yet in use. Total balance at 30 September 2018 amounted to USD265.9 million (2017: USD194.2 million). Once the assets under construction come into operation they are reclassified to the appropriate asset category and it is from that point that they are depreciated. The increase is mainly driven by investments in various longer term construction projects, such as the power plant in Ghana and the splitter unit in Mexico. The total book value of these projects reported as assets under construction as per 30 September 2018 amount to USD97.3 million (power plant) and USD86.7 million (splitter unit) respectively. Further the category 'Other fixed assets' mainly includes small equipment, computer hardware, office equipment and refurbishments.

The net book value of property, plant and equipment acquired under finance leases at 30 September 2018 was USD23.2 million (2017: USD20.6 million).

Certain items of property, plant and equipment are pledged as collateral for an amount of USD421.3 million (2017: USD496.2 million).

Depreciation expenses are included in general and administrative expenses. Impairment charges are included in other income and expense.

During the financial year ended 30 September 2018, the Company has capitalised borrowing cost of a total amount of USD7.8 million under other fixed assets (2017: USD12.3 million).

### Financial year 2017

In 2017 the Group finalised the sale and leaseback transactions of 17 vessels entered in 2016 by delivering the last three vessels. The vessels have been leased back from periods ranging between 8 and 10 years. The sale and leaseback transaction generated a total consideration in 2017 of USD134.2 million and a net nil result. The sale and leaseback transaction can be classified as an operational lease. The lease agreements are in line with market rent for longer term charters. The future charter commitments of these leases are included in the outstanding commitments under note 28.

Main investments during 2017 relate to the Colombian port project USD71.7 million, vessels USD103.4 million and the construction of a splitter unit in Mexico USD54.4 million.

During 2017, assets with a value of USD66.3 million (mainly land and buildings) from three DT subsidiaries were transferred to assets held for sale.



## F. Notes to consolidated financial statements

### 12. Intangible assets

| USD'M  | Goodwill   | Licences    | Other intangible assets | Total        |
|--|------------|-------------|-------------------------|--------------|
| <b>Cost</b>  |            |             |                         |              |
| Balance at 1 October 2017  | 8.1        | 38.5        | 393.4                   | 440.0        |
| Additions  | –          | 0.4         | 35.2                    | 35.6         |
| Acquired through business combination                                      | –          | –           | 5.5                     | 5.5          |
| Reclassifications  | –          | (1.5)       | 0.7                     | (0.8)        |
| Effect of movements in exchange rates, including hyperinflation adjustment | –          | (0.3)       | (2.9)                   | (3.2)        |
| Disposals  | –          | –           | –                       | –            |
| Divestment of subsidiaries   | –          | (5.1)       | (24.6)                  | (29.7)       |
| <b>Balance at 30 September 2018</b>  | <b>8.1</b> | <b>32.0</b> | <b>407.3</b>            | <b>447.4</b> |
| <b>Amortisation and impairment losses</b>                                  |            |             |                         |              |
| Balance at 1 October 2017  | 2.2        | 2.3         | 231.8                   | 236.3        |
| Amortisation for the period  | –          | 0.2         | 55.9                    | 56.1         |
| Impairment   | –          | –           | –                       | –            |
| Effect of movements in exchange rates, including hyperinflation adjustment | –          | –           | (0.3)                   | (0.3)        |
| Reclassifications  | –          | 0.1         | (0.8)                   | (0.7)        |
| Disposals  | –          | –           | –                       | –            |
| Divestment of subsidiaries   | –          | (0.6)       | (16.8)                  | (17.4)       |
| <b>Balance at 30 September 2018</b>  | <b>2.2</b> | <b>2.0</b>  | <b>269.8</b>            | <b>274.0</b> |
| <b>Net book value at 30 September 2018</b>                                 | <b>5.9</b> | <b>30.0</b> | <b>137.5</b>            | <b>173.4</b> |

| USD'M                                      | Goodwill   | Licences    | Other intangible assets | Total        |
|--|------------|-------------|-------------------------|--------------|
| <b>Cost</b>                                |            |             |                         |              |
| Balance at 1 October 2016                  | 8.1        | 36.4        | 343.2                   | 387.7        |
| Additions                                  | –          | 2.0         | 50.2                    | 52.2         |
| Reclassifications                          | –          | 0.7         | 15.5                    | 16.2         |
| Effect of movements in exchange rates      | –          | (0.4)       | 0.4                     | –            |
| Disposals                                  | –          | –           | (1.3)                   | (1.3)        |
| Divestment of subsidiaries                 | –          | (0.2)       | (14.6)                  | (14.8)       |
| <b>Balance at 30 September 2017</b>        | <b>8.1</b> | <b>38.5</b> | <b>393.4</b>            | <b>440.0</b> |
| <b>Amortisation and impairment losses</b>  |            |             |                         |              |
| Balance at 1 October 2016                  | 2.2        | 2.1         | 152.9                   | 157.2        |
| Amortisation for the period                | –          | 0.3         | 63.0                    | 63.3         |
| Impairment                                 | –          | –           | 0.2                     | 0.2          |
| Effect of movements in exchange rates      | –          | –           | –                       | –            |
| Reclassifications                          | –          | (0.1)       | 16.5                    | 16.4         |
| Disposals                                  | –          | –           | (0.5)                   | (0.5)        |
| Divestment of subsidiaries                 | –          | –           | (0.3)                   | (0.3)        |
| <b>Balance at 30 September 2017</b>        | <b>2.2</b> | <b>2.3</b>  | <b>231.8</b>            | <b>236.3</b> |
| <b>Net book value at 30 September 2017</b> | <b>5.9</b> | <b>36.2</b> | <b>161.6</b>            | <b>203.7</b> |

Goodwill is the only intangible asset with an indefinite life. All other intangible assets are amortised as follows:

- Licence fees paid are amortised evenly over their respective periods, for which the licences have been granted, generally not exceeding 10 years;
- Other intangible assets are amortised evenly over their estimated useful economic life. Other intangibles mainly consist of software of USD122.5 million (2017: USD146.8 million) which is amortised over 5 years, and payments made under exclusivity contracts with clients for petroleum fuels and lubricants which are amortised over the contractual period.

Amortisation expenses are included in general and administrative expenses. Impairment charges are included in other income and expense. Intangible assets with finite lives are tested for impairment when impairment indicators exist. For the purpose of impairment testing, goodwill is allocated to the CGUs, or groups of CGUs.

### 13. Equity-accounted investees

|  | 2018           | 2017           |
|--|----------------|----------------|
|  | USD'M          | USD'M          |
| Opening Balance – 1 October                                    | 3,487.9        | 3,464.4        |
| Effect of movements in exchange rates                          | (98.6)         | 5.9            |
| Additions  | 101.2          | 375.1          |
| Fair value of retained interest in deconsolidated subsidiaries | 261.1          | –              |
| Disposals  | (272.3)        | (60.4)         |
| Impairments  | (72.7)         | (4.2)          |
| Share of net income/(loss)                                     | 17.4           | (232.2)        |
| Dividends received   | (50.4)         | (35.8)         |
| Other  | (12.4)         | (24.9)         |
| <b>Closing Balance – 30 September</b>                          | <b>3,361.2</b> | <b>3,487.9</b> |

#### Financial year 2018

The additions to equity accounted investees amounted to USD101.2 million. In November 2017, the Group participated for its share in an equity placement of Nyrstar resulting in an additional investment of USD28.8 million. Other main additions relate to further investments in Porto Sudeste of USD17.8 million, an iron ore mine in Brazil of USD14.2 million, and investments in Tendril Ventures Pte Ltd of USD13.9 million.

The fair value of retained interests in deconsolidated subsidiaries of USD261.1 million predominantly relates to the recognition of the fair value of the retained interest in Simba Holding S.à r.l. as disclosed in note 6.

As disclosed in note 8, the Group sold its 20 percent interest in Buckeye Texas Partners LLC to Buckeye Texas Partners Holdings LLC in April 2018. The book value of the investment at the moment of the sale amounted to USD263.9 million, which is included in the Disposals line.

The Group's share of results in its equity-accounted investees for the year amounted to a gain of USD17.4 million. This result includes the positive share in the income of MATSA and Puma Energy of USD84.4 million and losses in Porto Sudeste and Tendril Ventures of USD107.9 million.

The Group performs a periodic assessment of whether there is an indication of asset impairment or whether a previously recorded impairment may no longer be required. The Group decided that due to Nyrstar's exposure to adverse market conditions, most notably a decline in zinc prices compounded with historically low zinc treatment charges, coupled with concerns about financial liabilities maturing in 2019, an impairment of USD72 million was required to reduce Trafigura's equity investment in Nyrstar to USD35 million.

In recognition of the volatile market price quotations of Nyrstar, the recoverable amount of USD35 million was determined based on its value-in-use using a discounted cash flow model and incorporated a discount rate of 12 percent. The value-in-use calculation inherently includes elements of judgment and estimations in relation to projected future production volumes, commodity prices and treatment charges.

In 2018, the Group received dividends of USD50.4 million from its investments in equity-accounted investees (2017: USD35.8 million).

#### Financial year 2017

The Group's share of results in its equity-accounted investees for the year amounted to a loss of USD232.2 million. The positive share of income in our investments of Puma Energy and MATSA of USD81.6 million was offset against losses in Porto Sudeste and Nyrstar of USD317.6 million.

On 31 July 2017 the Group sold its 46.5 percent stake in PT Servo Meda Sejahtera (Servo), an Indonesia based business with strategic logistical assets which enable efficient transportation of unprocessed Coal from local mines to the river port. The total consideration was USD226 million and included a USD158 million repayment of outstanding loans to Servo. The result on this transaction amounted to USD3.0 million, which is offset by the share of net loss during the year until the date of the transaction.

On 18 August 2017, an investment consortium comprised of Trafigura, private investment group United Capital Partners (UCP) and Oil Holdings completed the acquisition of a 49 percent stake in Mumbai-based Essar Oil Limited (renamed in 2018 to Nayara Energy Limited) for a total consideration of USD3,880 million including acquisition costs. The acquiring entity, Kesani Enterprises Company Limited (Kesani), has financed the acquisition through a non-recourse loan facility and capital contributions by the consortium. The acquisition includes the Vadinar oil refinery and storage and import/export facilities, as well as a domestic retail network business consisting of over 3,500 retail service stations. The 20Mtpa super refinery, with a Nelson complexity index of 11.8, is located on strategic shipping routes to demand centres in the Far East and close to Middle East sources of production. India is one of the world's most important sources of growth in energy demand and the deregulation of pricing of the Indian retail market is expected to bring potential growth opportunities for EOL's retail network. Tendril Ventures Pte Ltd qualifies as an associate. Furthermore during 2017 Trafigura made additional investments of USD56.1 million in Porto Sudeste, USD9.0 million in Buckeye Texas Partners LLC and a new investment in an Iron ore mine in Brazil of USD11.0 million.

## F. Notes to consolidated financial statements

| Name  | Place of incorporation/ registration | Activities                                   | Percentage of equity attributable to the Group 2018 | Percentage of equity attributable to the Group 2017 |
|---|--------------------------------------|--|---|---|
| Atalaya Mining PLC (previously known as EMED Mining Public Limited) | Cyprus                               | Mining                                       | 22.4%   | 22.0%   |
| Buckeye Texas Partners LLC  | United States                        | Terminalling                                 | –   | 20.0%   |
| Empresa Minera del Caribe S.A. (Joint venture)                      | Caribbean                            | Mining                                       | 49.0%   | 49.0%   |
| Guangxi Jinchuan Non-ferrous Metals Co., Ltd                        | China                                | Smelter                                      | 30.0%   | 30.0%   |
| Mineração Morro do Ipê S.A.   | Brazil                               | Mining                                       | 36.2%   | 25.5%   |
| Napoil Limited  | Bermuda                              | Oil trading                                  | 49.0%   | 49.0%   |
| Nyrstar N.V.  | Belgium                              | Mining, Metal processing                     | 24.4%   | 24.6%   |
| Porto Sudeste do Brasil S.A. (Joint venture)                        | Brazil                               | Port services                                | 49.5%   | 49.2%   |
| Puma Energy Holdings Pte. Ltd.                                      | Singapore                            | Mid- and downstream oil activities           | 49.3%   | 49.6%   |
| Tendril Ventures Pte Ltd  | Singapore                            | Oil refinery, terminal and retailing of fuel | 49.0%   | 49.0%   |
| TM Mining Ventures, S.L. (Joint venture)                            | Spain                                | Mining                                       | 50.0%   | 50.0%   |
| Transportadora Callao S.A.  | Peru                                 | Transportation                               | 30.0%   | 30.0%   |
| Simba Holding S.à r.l. (Joint venture)                              | Luxembourg                           | Multimodal logistics and warehousing         | 50.0%   | –   |

| Name   | Segment           | 2018<br>USD'M  | 2017<br>USD'M  |
|--|-------------------|----------------|----------------|
| <b>Oil and Petroleum:</b>                        |                   |                |                |
| Puma Energy Holdings Pte. Ltd.                   | Oil and Petroleum | 1,953.0        | 2,113.5        |
| Tendril Ventures Pte Ltd (Nayara Energy Limited) | Oil and Petroleum | 291.8          | 270.3          |
| Buckeye Texas Partners LLC                       | Oil and Petroleum | –              | 270.9          |
| Napoil Limited                                   | Oil and Petroleum | 8.7            | 8.7            |
| Others   | Oil and Petroleum | 1.1            | 1.2            |
| <b>Total</b>                                     |                   | <b>2,254.6</b> | <b>2,664.6</b> |

|  |                     |                |              |
|--|---------------------|----------------|--------------|
| <b>Metals and Minerals:</b>  |                     |                |              |
| TM Mining Ventures, S.L. (MATSA)                                     | Metals and Minerals | 454.2          | 395.6        |
| Porto Sudeste do Brasil S.A.   | Metals and Minerals | 41.9           | 65.4         |
| Nyrstar N.V.*  | Metals and Minerals | 35.0           | 96.7         |
| Guangxi Jinchuan Non-ferrous Metals Co., Ltd                         | Metals and Minerals | 151.8          | 141.7        |
| ATALAYA MINING PLC (previously known as EMED MINING PUBLIC LIMITED)* | Metals and Minerals | 81.9           | 63.7         |
| Simba Holding S.à r.l.   | Metals and Minerals | 247.9          | –            |
| Empresa Minera del Caribe S.A.                                       | Metals and Minerals | 25.5           | 16.8         |
| Transportadora Callao S.A.   | Metals and Minerals | 8.9            | 8.4          |
| Mineração Morro do Ipê S.A.  | Metals and Minerals | 15.5           | 9.2          |
| Ryker Base Pvt Ltd   | Metals and Minerals | 4.0            | –            |
| Others   | Metals and Minerals | 12.3           | 12.8         |
| <b>Total</b>   |                     | <b>1,078.9</b> | <b>810.3</b> |

### All other segments:

|              |                      |                |                |
|--------------|----------------------|----------------|----------------|
| Others       | Corporate and Others | 27.7           | 13.0           |
| <b>Total</b> |                      | <b>3,361.2</b> | <b>3,487.9</b> |

\* Listed investments. Fair value as of 30 September 2018 (and 2017) based on quoted stock prices:

|   |       |       |
|---|-------|-------|
| Nyrstar N.V.  | 64.2  | 182.9 |
| ATALAYA MINING PLC (previously known as EMED MINING PUBLIC LIMITED) | 104.2 | 53.9  |

Only the individually significant associates Puma Energy Holdings Pte. Ltd., TM Mining Ventures S.L (MATSA) and the joint venture Simba Holding S.à r.l. are shown separate from the other associates.

|   | Puma Energy Holdings Pte. Ltd. |               | TM Mining Ventures, S.L. |               | Simba Holding S.à r.l. |               |
|---|--------------------------------|---------------|--------------------------|---------------|------------------------|---------------|
|   | 2018<br>USD'M                  | 2017<br>USD'M | 2018<br>USD'M            | 2017<br>USD'M | 2018<br>USD'M          | 2017<br>USD'M |
| Non current assets  | 4,918.9                        | 5,192.8       | 1,520.9                  | 1,514.1       | 321.9                  | –             |
| Current assets  | 2,982.4                        | 2,415.0       | 174.8                    | 297.7         | 75.9                   | –             |
| Non current liabilities   | 2,977.2                        | 2,764.0       | 572.7                    | 579.5         | 48.8                   | –             |
| Current liabilities   | 3,188.6                        | 2,797.0       | 214.7                    | 441.2         | 55.4                   | –             |
| Revenue   | 17,697.6                       | 14,178.3      | 646.9                    | 593.5         | –                      | –             |
| Profit/(loss) for the year  | 61.2                           | 127.5         | 104.9                    | 49.8          | –                      | –             |
| Dividends paid  | 7.3                            | 29.9          | 24.8                     | –             | –                      | –             |
| Other Comprehensive income  | (565.4)                        | 30.9          | 61.9                     | (73.3)        | –                      | –             |
| Total comprehensive income  | (504.2)                        | 158.4         | 166.8                    | (23.5)        | –                      | –             |
| Net assets  | 1,735.6                        | 2,047.4       | 908.4                    | 791.2         | 293.5                  | –             |
| Trafigura's ownership interest  | 49.3%                          | 49.6%         | 50.0%                    | 50.0%         | 50.0%                  | –             |
| Fair value adjustment as a result of partial sale and other adjustments | 1,097.4                        | 1,100.3       | –                        | –             | 101.1                  | –             |
| Carrying value  | 1,953.0                        | 2,113.5       | 454.2                    | 395.6         | 247.9                  | –             |

| Other associates           | 2018<br>USD'M | 2017<br>USD'M |
|----------------------------|---------------|---------------|
|                            | USD'M         | USD'M         |
| Assets                     | 5,445.8       | 5,700.8       |
| Liabilities                | 4,878.6       | 4,718.8       |
| Revenue                    | 2,273.0       | 2,009.9       |
| Profit/(loss) for the year | 61.0          | (300.6)       |

The amount of corporate guarantees in favour of associates and joint ventures as at 30 September 2018 was USD121.7 million (2017: USD101 million).

## 14. Prepayments

Under the prepayments category we account for the prepayments of commodity deliveries. Out of the total current prepayments balance of USD3.1 billion (2017: USD3.1 billion), an amount of USD0.9 billion (2017: USD0.7 billion) relates to prepayments which are made for specifically identified cargos. The contractually outstanding prepayments amount decreases in size with each cargo that is delivered, until maturity. Once the contractually agreed total cargo has been fully delivered, the prepayment agreement falls away leaving no remaining contractual obligations on Trafigura or the supplier. The Company monitors the commodity prices in relation to the prepayment contracts and manages the credit risk together with its financial assets as described in note 29. The prepayments are split in non-current prepayments (due > 1 year) and current prepayments (due < 1 year). A portion of the long-term prepayments, as well as short-term prepayments, is insured. Unpaid interest on the prepayments is added to the prepayment balance.

## 15. Loans receivable

|   | 2018         | 2017         |
|---|--------------|--------------|
|   | USD'M        | USD'M        |
| Loans to associates and related parties | 305.9        | 326.4        |
| Other non-current loans receivable      | 179.6        | 344.3        |
| <b>Total</b>                            | <b>485.5</b> | <b>670.7</b> |

The loans to associated and related parties decreased by USD20.5 million during the year. This decrease mainly results from the full repayment of the shareholder loan receivable from the equity-accounted investee Minas de Aguas Teñidas (MATSA) of USD82.6 million. This decrease was partly offset by the increase in the loan receivable to Empresa Minera del Caribe S.A. ('Emincar'), which increased by USD67.5 million to a balance of USD297.5 million as at 30 September 2018 (30 September 2017: USD230.0 million). The increase of USD67.5 million predominantly relates to the capitalisation of interest and receivables previously reported under related party receivables, offset by USD12.2 million repayments during financial year 2018.

In determining the impairment provision on loans granted to associates, where repayment is neither planned nor likely, these loans form part of the net investment in the associate and the impairment test has been based upon the total consideration on these associates. Based on these assessments no impairment needs to be recorded at 30 September 2018.

Other non-current loans receivables include various loans which are granted to counterparties which the Group trades with. The decrease for the year of USD164.7 million relates to received repayments on prior year receivables totalling USD132.5 million and reclassifications to short-term loans, partly offset by new loans. The main movements are described below.

This other non-current loans receivable includes the long-term part of a debt agreement with the Angolan Ministry of Finance of USD122.9 million (30 September 2017: USD214.8 million), which relates to compensation for iron-ore investments made by the Group following the liquidation of a consolidated Angolan subsidiary in 2016. During the year, USD91.9 million was reclassified to short term loans based on a payment plan established with the Angolan Ministry of Finance with repayment in full by end of 2020. Due to ongoing liquidity constraints within Angola for foreign currencies, the loan is in arrears. The Group continues to expect all amounts will be collected within the timeframe defined in the agreed payment plan.

The other non-current loans receivable also include a loan with a balance of USD39.9 million provided to PT Titan Infra Energy ('Titan'), the buyer of our 46.5 percent share in PT Servo Meda Sejahtera which was sold on 31 July 2017. This amount resulted from a debt refinancing by Titan during 2018, through which the prior year vendor loan receivable granted by the Group of USD70.1 million was repaid in full. As part of the refinancing the Group participated as lender within a consortium that provided a facility to Titan, resulting in the USD39.9 million loan receivable per 30 September 2018.

Based upon the individual analysis of these loans, the recorded expected losses on these loans amount to USD4.6 million (2017: USD3.3 million). The following tables explain the movements of the ECL between the beginning and the end of the year and the gross carrying amounts of the loan receivables by credit risk category.

|   | 2018          |                  | 2017         |               |
|---|---------------|------------------|--------------|---------------|
|   | Performing    | Under performing | Total        | Performing    |
|   | 12-months ECL | Life time ECL    |              | 12-months ECL |
|   | USD'M         | USD'M            | USD'M        | USD'M         |
| <b>Loan Receivables</b>                   |               |                  |              |               |
| ECL Provision                             |               |                  |              |               |
| Opening Balance – 1 October               | 3.3           | –                | 3.3          | 2.5           |
| Transfer to under performing              | (1.4)         | 1.4              | 0.0          | –             |
| New loans originated during the period    | 2.0           | –                | 2.0          | 1.8           |
| Loans derecognised during the period      | (1.9)         | –                | (1.9)        | (1.0)         |
| Changes in PD/LGD/EAD                     | –             | 1.2              | 1.2          | –             |
| Closing Balance 30 September              | 2.0           | 2.6              | 4.6          | 3.3           |
| <b>Gross carrying amount 30 September</b> |               |                  |              |               |
| Current (note19)                          | 276.5         | 177.1            | 453.6        | 295.2         |
| Non Current                               | 362.6         | 122.9            | 485.5        | 670.7         |
| <b>Total</b>                              | <b>639.1</b>  | <b>300.0</b>     | <b>939.1</b> | <b>965.9</b>  |

## F. Notes to consolidated financial statements

### 16. Other investments

|                                      | 2018         | 2017         |
|--------------------------------------|--------------|--------------|
|                                      | USD'M        | USD'M        |
| Listed equity securities             |              |              |
| – Fair value through OCI             | 10.2         | 19.3         |
| Listed equity securities             |              |              |
| – Fair value through profit or loss  | 44.6         | –            |
| Listed debt securities               |              |              |
| – Fair value through profit or loss  | 466.3        | 447.6        |
| Unlisted equity investments          |              |              |
| – Fair value through profit and loss | 31.6         | 45.5         |
| Unlisted equity investments          |              |              |
| – Fair value through OCI             | 163.2        | 122.6        |
| <b>Total</b>                         | <b>715.9</b> | <b>635.0</b> |

The Group's long-term investments consist of listed equity securities, listed debt securities and unlisted equity securities. The listed equity securities have no fixed maturity or coupon rate. The fair values of listed equity investments are based on quoted market prices while the fair value of the unlisted equity securities is determined based on a Level 3 valuation prepared by management.

The increase of USD35.5 million in listed equity securities is mainly due to investments in Nostrum Oil & Gas shares of USD25.9 million as a result of the Group's security pledge on a loan and an investment in SBM Securities Ltd of USD16.7 million offset by the sale of Highland shares of USD7.4 million. The listed debt securities increased by USD18.7 million due to the upward valuation of the debt instrument related to Porto Sudeste of USD18.7 million (2017: USD135.7 million). The increase of the equity investments of USD26.7 million mainly relates to investments in Royal London Asset Management and Wolverine Fuels for a total of USD20.4 million.

The listed debt securities consist of a financial instrument related to the investment in Porto Sudeste do Brasil SA, which is accounted for under equity accounted investees in note 13. These instruments are held to collect cash flows. Since the payments on these debt instruments are dependent on the port's throughput, they are classified as fair value through profit or loss. Since the free float of these listed debt instruments is extremely thin and in the absence of normal market activity, it has been concluded that no active market exists and therefore the fair value is determined using a level 3 valuation. The holders of the instrument are entitled to a fixed royalty payment per metric tonne processed by the port and therefore have direct exposure to the business risks of Porto Sudeste. As a result, the fair value of this instrument is based on a discounted cash flow model of the port in which the business plan of Porto Sudeste is reflected. Revenue is calculated over a period ending in 2064 and throughput volumes are held constant from 2025 onwards. In this calculation, management used a discount rate of 12.5 percent (2017: 12.5%). Due to the limited liquidity of the port asset, a discount factor of 10 percent is applied (2017: 10%). The level 3 valuation of the debt securities increased as a result of movements in both foreign exchange and inflation rates leading to a value of the debt securities of USD466.3 million (2017: USD447.6 million). The sensitivity analysis on this valuation shows that an increase/decrease of the throughput of the port of five percent has an impact on the value of USD23 million (2017: USD22 million), an increase/decrease of the discount rate by 0.5% has an impact on the valuation of USD28 million (2017: USD27 million). A change in the discount rate due to lack of marketability by 0.5% has an effect of USD26 million (2017: USD25 million) on the valuation.

Throughout the financial year, no dividend has been recognised related to the equity securities held at 30 September 2018 (2017: nil). The net change in fair value in equity securities measured at fair value through other comprehensive income ('OCI') was positive USD11.9 million (2017: positive USD8.6 million). A cumulative gain of USD1.7 million (2017: USD18.2 million gain) was transferred within equity from OCI to retained earnings due to disposals of items valued at fair value through OCI.

### 17. Other non-current assets

As at 30 September 2018, the other non-current assets amounted to USD1,094.6 million (2017: USD119.1 million). This majority of this balance, amounting to USD1,073.9 million (2017: USD119.1 million), relates to the non-current part of the non-financial hedged items which are disclosed in note 29h.

### 18. Inventories

|                      | 2018            | 2017            |
|----------------------|-----------------|-----------------|
|                      | USD'M           | USD'M           |
| Carrying amount      |                 |                 |
| Storage inventories  | 9,038.9         | 8,508.1         |
| Floating inventories | 5,683.0         | 5,403.7         |
| Supplies             | 11.0            | 14.9            |
| <b>Total</b>         | <b>14,732.9</b> | <b>13,926.7</b> |

As at 30 September 2018 (and 30 September 2017) the entire inventory has either been pre-sold or hedged.

The Group is committed to financing its day-to-day trading activity through self-liquidating transactional lines, whereby the financing banks retain security on the goods purchased. The percentage of total inventories financed through these lines is carefully monitored.

### 19. Trade and other receivables

|                                      | 2018            | 2017            |
|--------------------------------------|-----------------|-----------------|
|                                      | USD'M           | USD'M           |
| Trade debtors                        | 8,722.8         | 7,148.3         |
| Provision for bad and doubtful debts | (56.1)          | (55.1)          |
| Accrued turnover                     | 7,472.3         | 7,406.1         |
| Broker balances                      | 789.9           | 1,011.0         |
| Other debtors                        | 388.8           | 340.9           |
| Loans to third parties               | 447.3           | 293.3           |
| Loans to related parties             | 6.3             | 1.9             |
| Other taxes                          | 570.8           | 407.6           |
| Related parties                      | 1,609.6         | 813.1           |
| <b>Total</b>                         | <b>19,951.7</b> | <b>17,367.1</b> |

All financial instruments included in trade and other receivables are held to collect the contractual cash flows except for those subject to certain dedicated financing facilities which would be held for collection of contractual cash flows and for selling the financial asset. Furthermore, the cash flows that the Group receives on these instruments are solely payments of principal and interest.

In 2018 Trafigura entered into a number of dedicated financing facilities, which finance a portion of its receivables. Part of these facilities meet the criteria of derecognition of the receivables according to IFRS. As per 30 September 2018 an amount of USD3,263.3 million of trade debtors has been discounted. Of this amount, USD2,903.3 million has been derecognised, as Trafigura has transferred substantially all the risks and rewards of ownership of the financial asset with non-recourse. The remaining part of discounted receivables which does not meet the criteria for derecognition,



amounting to USD360.0 million at 30 September 2018, remains in the balance of trade debtors. For the received amount of cash of these items the company has recognised a liability under current loans and borrowings.

Of the USD8,722.8 million trade debtors, USD3,693.8 million (2017: USD2,142.7 million) had been sold on a non-recourse basis under the securitisation programme. Of the USD1,609.6 million receivables to related parties, USD719.6 million (2017: USD124.2 million) had been sold on a non-recourse basis under the securitisation programme, see note 20.

As at 30 September 2018, 10.6 percent (2017: 14.6%) of receivables were between 1-60 days overdue, and 9.2 percent (2017: 12.6%) were greater than 60 days overdue. Trafigura applied the simplified method in assessing expected credit losses. The accounts receivables have been divided in aging buckets and based on a historical analysis on defaults and recovery rates, a percentage for expected credit losses has been determined. Trafigura manages to limit credit losses by renegotiating contracts in the case of a default. From the above analysis, an expected credit loss as at 30 September 2018 of USD4.9 million has been taken into account (2017: USD4.7 million). The loss allowance provision at 30 September 2018 amounts to USD56.1 million (2017: USD55.1 million). The provision mostly relate to demurrage claims and commercial disputes with our clients.

Accrued turnover represents receivable balances for sales which have not yet been invoiced. They have similar risks and characteristic as trade debtors. Trade debtors and accrued turnover have similar cashflow characteristics and are therefore considered to be a homogeneous group of financial assets.

## 20. Securitisation programme

The Group operates various securitisation programmes: Trafigura Securitisation Finance plc. (TSF) enables the Group to sell eligible receivables and Trafigura Commodities Funding Pte. Ltd. (TCF) enables Trafigura to sell and repurchase eligible inventories. Those securitisation vehicles are consolidated and consequently the securitised receivables and inventories are included within the consolidated trade debtor and inventory balances.

Over time the external funding of TSF has increased significantly in size while incorporating a longer term committed funding element, principally through the issuance of Medium Term Notes (MTN) and Variable Funding Notes (VFN) purchased by bank sponsored conduits.

The available external funding of the securitisation programme consists of:

### Receivable securitisation

|             |               |                             | 2018    | 2017    |
|-------------|---------------|-----------------------------|---------|---------|
|             | Interest rate | Maturity                    | USD'M   | USD'M   |
| TSF AAA MTN | Libor + 0.95% | 2017 – October              | –       | 279.0   |
| TSF BBB MTN | Libor + 2.25% | 2017 – October              | –       | 21.0    |
| TSF AAA MTN | Libor + 0.85% | 2020 – June                 | 235.0   | 235.0   |
| TSF AAA MTN | 2.47%         | 2020 – June                 | 230.0   | 230.0   |
| TSF BBB MTN | Libor + 1.70% | 2020 – June                 | 35.0    | 35.0    |
| TSF AAA MTN | Libor + 0.73% | 2021 – September            | 185.0   | –       |
| TSF AAA MTN | 3.73%         | 2021 – September            | 280.0   | –       |
| TSF BBB MTN | 4.33%         | 2021 – September            | 35.0    | –       |
| TSF AAA VFN | See note      | Various throughout the year | 2,973.1 | 1,525.4 |
| TSF BBB VFN | See note      | Various throughout the year | 223.6   | 114.7   |

|                              |              |              |                |                |
|------------------------------|--------------|--------------|----------------|----------------|
| TSF Senior subordinated debt | Libor +4.25% | 2020 – March | 108.3          | 95.8           |
| <b>Total</b>                 |              |              | <b>4,305.0</b> | <b>2,535.9</b> |

As at 30 September 2018, the maximum available amount of external funding was USD4,305.0 million (2017: USD2,535.9 million) for the receivable securitisation programme. The utilised external funding of the programme as at 30 September 2018 was USD4,294.0 million (2017: USD2,517.4 million).

### Inventory securitisation

|              |               |                 | 2018         | 2017     |
|--------------|---------------|-----------------|--------------|----------|
|              | Interest rate | Maturity        | USD'M        | USD'M    |
| TCF VFN      | See note      | 2018 – November | 470.0        | –        |
| TCF MLF      | See note      | 2018 – November | 45.0         | –        |
| <b>Total</b> |               |                 | <b>515.0</b> | <b>–</b> |

As at 30 September 2018, the maximum available amount of external funding was USD515.0 million (2017: Nil) for the inventory securitisation programme. The utilised external funding of the programme as at 30 September 2018 was USD239.1 million (2017: Nil).

#### a. Interest rate

The rate of interest applied to the AAA Variable Funding Notes is defined in the securitisation facility documentation and is principally determined by the demand for commercial paper issued by eight bank-sponsored conduits. The Group benchmarks the rate provided against 1-week Libor. In the case of the rate of interest applicable to the BBB Variable Funding Notes, the rate of interest is principally determined by the liquidity of the interbank market.

The rate of interest applied to the VFN and MLF under the inventories securitisation is defined in the facility documentation.

#### b. Maturity

The maturity of the AAA and BBB Variable Funding Notes has been staggered to diversify the maturity profile of the notes. This aims to mitigate the 'liquidity wall' risk associated with a single maturity date for a significant funding amount.

## 21. Other current assets

|                            | 2018         | 2017         |
|----------------------------|--------------|--------------|
|                            | USD'M        | USD'M        |
| Non-financial hedged items | 675.6        | 43.5         |
| Prepaid expenses           | 173.9        | 139.2        |
| <b>Total</b>               | <b>849.5</b> | <b>182.6</b> |

The non-financial hedged items balance of USD675.6 million (2017: USD43.4 million) fully relates to the current part of the non-financial hedged items, refer to note 29h for further information. Prepaid expenses relate to prepayments other than those made for physical commodities.

## F. Notes to consolidated financial statements

### 22. Cash and cash equivalents

Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods between one day and three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term deposit rates. The fair value of cash and cash equivalents approximates the carrying value. An amount of USD81.0 million (2017: USD103.6 million) of cash at bank is restricted including restrictions that require the funds to be used for a specified purpose and restrictions that limit the purpose for which the funds can be used, unless fixed asset construction invoices are presented to the banks.

|                          | 2018           | 2017           |
|--------------------------|----------------|----------------|
|                          | USD'M          | USD'M          |
| Cash at bank and in hand | 4,924.5        | 4,753.2        |
| Short-term deposits      | 431.3          | 235.5          |
| <b>Total</b>             | <b>5,355.8</b> | <b>4,988.7</b> |

As at 30 September 2018, the Group had USD9.5 billion (2017: USD8.7 billion) of committed unsecured syndicated loans of which USD2.7 billion (2017: USD2.2 billion) remained unutilised. The Group had USD3.0 billion (2017: USD2.8 billion) of immediately (same day) available cash in liquidity funds. The Group had immediate access to available liquidity balances from liquidity funds and corporate facilities in excess of USD5.7 billion (2017: USD5.0 billion). Short-term deposits made for periods longer than three months are separately shown in the statement of financial position and earn interest at the respective short-term deposit rates.

### 23. Capital and reserves

#### a. Share capital

As at 30 September 2018 the company has 25,000,000 ordinary shares outstanding and a capital of USD1,504 million. During 2018 no changes took place in the outstanding share capital.

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restriction. The ordinary shares have no par value.

#### b. Capital securities

As part of the financing of the Company and its subsidiaries, the Company has two capital securities instruments at 30 September 2018 with a carrying value of USD953.6 million.

These two capital securities are perpetual in respect of which there is no fixed redemption date. The distribution on the capital securities is payable semi-annually in arrears every six months from the date of issue. The company may elect to defer (in whole but not in part) any distribution in respect of these capital securities by providing no more than 30 nor less than five business days' notice, unless a compulsory interest payment event has occurred, including amongst other the occurrence of a dividend payment in respect of subordinated obligations of the Company. Any interest deferred shall constitute arrears of interest and shall bear interest.

In the event of a winding-up, the rights and claims of the holders in respect of the capital securities shall rank ahead of claims in respect of the Company's shareholders, but shall be subordinated in right of payment to the claims of all present and future senior obligations, except for obligations of the Company that are expressed to rank pari passu with, or junior to, its obligations under the capital securities.

These two capital securities have a par value of SGD200 million and USD800 million respectively. The carrying value as per 30 September 2017 amounted to USD1,247.3 million and comprised three instruments with a par value of SGD200 million, USD600 million and USD500 million respectively. The capital security of USD500 million has been repaid in April 2018.

The SGD200 million capital security was originally issued in February 2014 and is listed on the Singapore Stock Exchange. The distribution on the security is 7.5 percent per annum until February 2019. The capital security may be redeemed at the Company's option in whole, but not in part, on the distribution payment date in February 2019 or any distribution date thereafter at its principal amount together with any arrears of interest, additional interest amounts and accrued interests to the date fixed for redemption upon giving not less than 30 nor more than 60 days' notice to the holders.

The USD600 million capital security was originally issued on 14 March 2017, with an additional tap of USD200 million in November 2017 increasing the carrying value to USD800 million as per 30 September 2018. The distribution on the capital security is 6.875 percent per annum until March 2022. The capital security may be redeemed at the Company's option in whole, but not in part, in the period starting 90 calendar days before, and ending on, the distribution payment date in March 2022 or any distribution date thereafter upon giving not less than 30 nor more than 60 days' notice to the holders. The early redemption amount payable by the Company shall be the principal amount of the capital security, together with any interest accrued to the date fixed for redemption, all arrears of interest and all additional interest amounts.

#### c. Currency translation reserve

The currency translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations, as well as from the translation of liabilities that hedge the Company's net investment in a foreign operation. For the impact of hyperinflation accounting, see note 32.

#### d. Revaluation reserve

The revaluation reserve comprises the fair value measurements movements of the equity investments which are accounted for at fair value through other comprehensive income. On realisation of these gains or losses, for example the sale of an equity instrument, the cumulative amounts of this reserve are transferred to retained earnings. The revaluation reserve relates to a loss of USD22.4 million (30 September 2017: USD32.6 million loss) related to the mark-to-market valuation of equity investments.

#### e. Cash flow hedge reserve

Trafigura has elected to not apply the cost of hedging option. Included in the cash flow hedge reserve is a loss of USD48.1 million (30 September 2017: USD47.7 million loss) related to the effective portion of the changes in fair value of cash flow hedges, net of tax. These cash flow hedges relate to hedging of interest and currency exposure on corporate loans and hedging of price exposure on future purchases and sales of physical commodities.

#### f. Dividends

The value of the dividends declared on the ordinary shares amount to USD527.8 million (2017: USD933.9 million), representing USD21.1 per share (2017: USD37.4).

## 24. Material partly owned subsidiaries

Financial information of subsidiaries that have material non-controlling interest is provided below. The information is based on amounts before intercompany eliminations.

The Company has control over DTS Holdings Singapore Pte. Ltd. with a 50 percent equity interest (2017: 50%). DTS Holdings Singapore Pte. Ltd. is a business venture between the Group and Cochan Singapore Pte. Ltd. and is the main holding company of the DT Group. The DT Group's activities span trading, shipping, infrastructure, asset management and logistics.

The summarised statement of income is as follows:

|  | 2018        | 2017        |
|--|-------------|-------------|
|  | USD'M       | USD'M       |
| Revenue                                  | 768.3       | 1,188.4     |
| Cost of sales                            | (737.1)     | (1,116.4)   |
| General and administrative expenses      | (9.0)       | (12.1)      |
| Other income/(expense)                   | (1.7)       | (5.2)       |
| Net financing income                     | 26.0        | 24.2        |
| <b>Profit before tax</b>                 | <b>46.5</b> | <b>78.9</b> |
| Income tax expense                       | (0.2)       | (2.7)       |
| <b>Profit for the period</b>             | <b>46.3</b> | <b>76.2</b> |
| Attributable to non-controlling interest | 23.2        | 38.3        |

During 2018, DTS Holdings Singapore Pte. Ltd. declared a dividend of USD28.6 million (2017: nil).

The summarised statement of financial position as at 30 September is as follows:

|                               | 2018         | 2017         |
|-------------------------------|--------------|--------------|
|                               | USD'M        | USD'M        |
| Total non-current assets      | 240.6        | 336.4        |
| Total current assets          | 756.0        | 1,276.8      |
| Total non-current liabilities | (0.0)        | (1.8)        |
| Total current liabilities     | (346.1)      | (950.0)      |
| <b>Total equity</b>           | <b>650.5</b> | <b>661.4</b> |
| Attributable to               |              |              |
| Non-controlling interests     | 325.1        | 330.6        |
| Owners of the Company         | 325.4        | 330.8        |

## 25. Loans and borrowings

This note provides information about the contractual terms of the Group's interest-bearing loans and borrowings, which are measured at amortised cost. For more information about the Group's exposure to interest rate, foreign currency and liquidity risk, see note 29.

|   | 2018            | 2017            |
|---|-----------------|-----------------|
|   | USD'M           | USD'M           |
| <b>Carrying value of loans and borrowings</b> |                 |                 |
| <b>Non-current</b>                            |                 |                 |
| Committed unsecured syndicated loans          | 4,893.9         | 3,905.0         |
| Private placements                            | 826.6           | 207.0           |
| Listed bonds                                  | 1,207.0         | 1,368.3         |
| Other loans                                   | 1,520.9         | 1,907.4         |
| Finance leases                                | 13.7            | 13.4            |
| <b>Total non-current</b>                      | <b>8,462.1</b>  | <b>7,401.1</b>  |
| <b>Current</b>                                |                 |                 |
| Committed unsecured syndicated loans          | 1,743.8         | 1,915.0         |
| Private placements                            | –               | 124.0           |
| Listed bonds                                  | 704.0           | –               |
| Other loans                                   | 371.5           | 637.1           |
| Finance leases                                | 10.4            | 7.2             |
| Short-term bank borrowings                    | 20,912.0        | 21,170.2        |
| <b>Total current</b>                          | <b>23,741.6</b> | <b>23,853.5</b> |
| <b>Total</b>                                  | <b>32,203.7</b> | <b>31,254.6</b> |

| Net debt reconciliation                        | Non-current debt | Current debt      | Cash and cash equivalent | Net Debt          |
|--|------------------|-------------------|--------------------------|-------------------|
| <b>At 1 October 2017</b>                       | <b>(7,401.1)</b> | <b>(23,853.5)</b> | <b>4,988.7</b>           | <b>(26,265.9)</b> |
| Cashflow movements                             | (2,673.3)        | 1,606.1           | 367.1                    | (700.1)           |
| Finance lease additions                        | (8.8)            | –                 | –                        | (8.8)             |
| Currency translation gains/(losses)            | 39.7             | 30.7              | –                        | 70.4              |
| Reclassifications from long term to short term | 1,581.4          | (1,581.4)         | –                        | –                 |
| Other movements                                | –                | 56.5              | –                        | 56.5              |
| <b>As of September 2018</b>                    | <b>(8,462.1)</b> | <b>(23,741.6)</b> | <b>5,355.8</b>           | <b>(26,847.9)</b> |
| <b>As of October 2016</b>                      | <b>(7,234.2)</b> | <b>(18,033.0)</b> | <b>3,141.9</b>           | <b>(22,125.3)</b> |
| Cashflow movements                             | (1,096.1)        | (4,877.6)         | 1,846.8                  | (4,126.9)         |
| Finance lease additions                        | (1.2)            | –                 | –                        | (1.2)             |
| Currency translation gains/(losses)            | (27.5)           | –                 | –                        | (27.4)            |
| Reclassifications from long term to short term | 957.8            | (957.8)           | –                        | –                 |
| Other movements                                | –                | 14.9              | –                        | 14.9              |
| <b>As of September 2017</b>                    | <b>(7,401.1)</b> | <b>(23,853.5)</b> | <b>4,988.7</b>           | <b>(26,265.9)</b> |

The total of the presented cashflow movements for non-current and current debt amount to USD1,067.2 million (2017: USD5,973.7 million). These movement are reflected in the cashflow statement lines Net proceeds from long-term loans and borrowings, Increase of short-term bank financing, and Payment of finance lease liabilities.

## F. Notes to consolidated financial statements

### a. Terms and debt repayment schedule

The terms and conditions of the outstanding debt (excluding short-term bank borrowings) per 30 September 2018 were as follows:

|  |           |                 |                  |                          | < 1 year | 1-5 years | > 5 years | Total    |
|--|-----------|-----------------|------------------|--------------------------|----------|-----------|-----------|----------|
|  | Principal | Interest rate   | Maturity         | Floating/fixed rate debt | USD'M    | USD'M     | USD'M     | USD'M    |
| Committed unsecured syndicated loans             |           |                 |                  |                          |          |           |           |          |
| USD  | 2,250.0   | Libor + 0.60%   | 2019 – March     | Floating                 | 510.0    | –         | –         | 510.0    |
| USD  | 3,350.0   | Libor + 0.80%   | 2021 – March     | Floating                 | –        | 3,530.0   | –         | 3,530.0  |
| USD  | 1,175.0   | Libor + 0.65%   | 2018 – October   | Floating                 | 155.0    | –         | –         | 155.0    |
| CNH  | 2,502.6   | Libor + 1.00%   | 2018 – October   | Floating                 | 363.8    | –         | –         | 363.8    |
| USD  | 435.0     | Libor + 1.10%   | 2020 – October   | Floating                 | –        | 435.0     | –         | 435.0    |
| USD  | 625.0     | Libor + 1.10%   | 2018 – October   | Floating                 | 625.0    | –         | –         | 625.0    |
| USD  | 290.0     | Libor + 1.10%   | 2019 – October   | Floating                 | –        | 290.0     | –         | 290.0    |
| USD  | 90.0      | Libor + 2.35%   | 2018 – October   | Floating                 | 90.0     | –         | –         | 90.0     |
| JPY  | 72,640.0  | Libor + 0.95%   | 2021 – March     | Floating                 | –        | 638.9     | –         | 638.9    |
|  |           |                 |                  |                          | 1,743.8  | 4,893.9   | –         | 6,637.7  |
| Private placements                               |           |                 |                  |                          |          |           |           |          |
| USD  | 98.0      | 7.11%           | 2021 – April     | Fixed                    | –        | 98.0      | –         | 98.0     |
| USD  | 51.5      | 4.89%           | 2020 – March     | Fixed                    | –        | 51.5      | –         | 51.5     |
| USD  | 57.5      | 5.53%           | 2023 – March     | Fixed                    | –        | 57.5      | –         | 57.5     |
| USD  | 53.0      | 5.55%           | 2023 – May       | Fixed                    | –        | 53.0      | –         | 53.0     |
| USD  | 67.0      | 5.72%           | 2025 – May       | Fixed                    | –        | –         | 67.0      | 67.0     |
| USD  | 20.0      | 5.86%           | 2028 – May       | Fixed                    | –        | –         | 20.0      | 20.0     |
| CNY  | 500.0     | 6.50%           | 2021 – April     | Fixed                    | –        | 72.8      | –         | 72.8     |
| CNY  | 500.0     | 6.50%           | 2021 – May       | Fixed                    | –        | 72.8      | –         | 72.8     |
| CNY  | 700.0     | 6.20%           | 2021 – September | Fixed                    | –        | 101.9     | –         | 101.9    |
| EUR  | 200.0     | 5.50%           | 2020 – July      | Fixed                    | –        | 232.1     | –         | 232.1    |
|  |           |                 |                  |                          | –        | 739.6     | 87.0      | 826.6    |
| Eurobonds  |           |                 |                  |                          |          |           |           |          |
| EUR  | 606.7     | 5.25%           | 2018 – November  | Fixed                    | 704.0    | –         | –         | 704.0    |
| EUR  | 550.0     | 5.00%           | 2020 – April     | Fixed                    | –        | 638.9     | –         | 638.9    |
| CHF  | 165.0     | 2.25%           | 2023 – April     | Fixed                    | –        | 168.1     | –         | 168.1    |
| USD  | 400.0     | 5.25%           | 2023- March      | Fixed                    | –        | 400.0     | –         | 400.0    |
|  |           |                 |                  |                          | 704.0    | 1,207.0   | –         | 1,911.0  |
| Other loans                                      |           |                 |                  |                          |          |           |           |          |
| USD  | 235.0     | Libor + 0.85%   | 2020 – June      | Floating                 | –        | 235.0     | –         | 235.0    |
| USD  | 230.0     | 2.47%           | 2020 – June      | Fixed                    | –        | 230.0     | –         | 230.0    |
| USD  | 35.0      | Libor +1.70%    | 2020 – June      | Floating                 | –        | 35.0      | –         | 35.0     |
| USD  | 185.0     | Libor + 0.73%   | 2021 – September | Floating                 | –        | 185.0     | –         | 185.0    |
| USD  | 280.0     | 3.73%           | 2021 – September | Fixed                    | –        | 280.0     | –         | 280.0    |
| USD  | 35.0      | 4.33%           | 2021 – September | Fixed                    | –        | 35.0      | –         | 35.0     |
| USD  | 129.4     | Libor + 2.65%   | 2020 – September | Floating                 | 36.2     | 38.6      | –         | 74.8     |
| USD  | 172.5     | Libor + 3.15%   | 2022 – March     | Floating                 | 28.5     | 106.0     | –         | 134.5    |
| USD  | 108.8     | Libor + 4.25%   | 2020 – March     | Floating                 | –        | 108.3     | –         | 108.3    |
| USD  | 200.0     | 6.33%           | 2036 – July      | Fixed                    | 5.9      | 27.7      | 155.5     | 189.1    |
| EUR  | 165.0     | Euribor + 0.95% | 2019 – July      | Floating                 | 90.9     | –         | –         | 90.9     |
| USD  | 30.0      | Libor + 0.65%,  | 2019 – March     | Floating                 | 30.0     | –         | –         | 30.0     |
| USD  | 25.0      | Libor + 1.00%,  | 2018 – October   | Floating                 | 25.0     | –         | –         | 25.0     |
| USD  | 25.0      | Libor + 1.40%,  | 2018 – December  | Floating                 | 25.0     | –         | –         | 25.0     |
| USD  | 80.0      | Libor + 1.75%,  | 2018 – December  | Floating                 | 800      | –         | –         | 80.0     |
| USD  | 120.0     | Libor + 4.00%,  | 2021 – August    | Floating                 | 20.0     | 45.0      | –         | 65.0     |
| USD  | 30.0      | Libor + 2.43%   | 2022 – March     | Floating                 | 3.0      | 24.8      | –         | 27.8     |
| USD  | 39.6      | Libor + 2.95%   | 2019 – October   | Floating                 | 3.5      | 14.3      | –         | 17.8     |
| Various loans with balances outstanding <USD'M15 |           |                 |                  |                          | 23.5     | 0.7       | –         | 24.2     |
|  |           |                 |                  |                          | 371.5    | 1,365.4   | 155.5     | 1,892.4  |
| Finance leases                                   |           |                 |                  |                          | 10.4     | 13.7      | –         | 24.1     |
| Total  |           |                 |                  |                          | 2,829.7  | 8,219.6   | 242.5     | 11,291.8 |

For long term assets pledged under loans and borrowings agreements, refer to note 11 (Property, plant and equipment).

Finance lease commitments are principally for machinery and equipment. Original terms range from two years to five years, some containing renewal options.

At the time of entering into finance lease agreements, the commitments are recorded at their present value using the interest rate then applicable for long-term funding. At 30 September 2018, existing finance lease commitments are recorded at the remaining present value using the interest rate applied at commencement of the lease.

## 26. Provisions

The movement in the provisions balance during year was as follows:

|   | 2018        | 2017        |
|---|-------------|-------------|
|   | USD'M       | USD'M       |
| Opening balance 1 October               | 90.9        | 69.3        |
| Additions                               | 11.5        | 20.0        |
| Reversals                               | (43.3)      | –           |
| Additions through business combinations | 12.8        | –           |
| Amounts charged against provisions      | (1.3)       | (0.6)       |
| Unwind of discount                      | 0.6         | 0.3         |
| Remeasurements and other movements      | (6.3)       | 5.8         |
| Divestments of subsidiaries             | (1.1)       | (3.9)       |
| <b>Closing balance 30 September</b>     | <b>63.8</b> | <b>90.9</b> |
| Non-current portion                     | 21.1        | 21.1        |
| Current portion                         | 42.6        | 69.8        |
| <b>Closing balance 30 September</b>     | <b>63.8</b> | <b>90.9</b> |

Provisions consist of decommissioning, rehabilitation and restoration provisions totalling USD22.8 million (2017: USD13.2 million), a provision for litigation and disputes of USD25.4 million (2017: USD44.9 million), a provision for pension liabilities of USD4.3 million (2017: USD16.9 million), and other provisions totalling USD11.3 million (2017: USD14.9 million).

Provisions for decommissioning, rehabilitation and restoration costs are recognised due to the environmental commitment the Group has made with local authorities and for its obligations to undertake site reclamation and remediation in connection with its mining and downstream activities. Provisions for litigation and disputes at 30 September 2018 relate to two situations connected with the Company's trading and storage activities in China. Further information is presented in note 28. Under the Onerous contracts the wind up of some long-term lease contracts are accounted for as well as onerous capital expenditure commitments.

## 27. Trade and other payables

|                                     | 2018            | 2017           |
|-------------------------------------|-----------------|----------------|
|                                     | USD'M           | USD'M          |
| Trade creditors                     | 3,248.8         | 2,463.7        |
| Accrued costs of sales and expenses | 10,410.9        | 7,395.6        |
| Broker balances                     | 29.7            | 15.6           |
| Related parties                     | 119.8           | 66.0           |
| <b>Total</b>                        | <b>13,809.2</b> | <b>9,940.9</b> |

The Group's exposure to currency and liquidity risk related to trade and other payables is disclosed in note 29.

## 28. Contingencies and commitments

The total contingent liabilities related to trade finance instruments, such as letters of credit and guarantees, as at 30 September 2018 amount to USD9,032.3 million (2017: USD6,707.0 million). In addition to the trade finance liabilities, the Group has various other outstanding commitments. As per 30 September 2018, and 30 September 2017, these are as follows:

|                           | 2018           | 2017           |
|---------------------------|----------------|----------------|
|                           | USD'M          | USD'M          |
| Storage rental            | 2,020.3        | 2,572.2        |
| Time charters             | 4,126.5        | 2,735.9        |
| Office rent               | 99.5           | 111.8          |
|                           | 6,246.3        | 5,419.9        |
| Assets under construction | 2.8            | 41.0           |
| <b>Total</b>              | <b>6,249.1</b> | <b>5,460.9</b> |

In 2017 and 2018 Trafigura entered into lease transactions with an Asian financial counterparty for new build crude oil and product tankers. As at 30 September 2018, 35 leases have been entered into (2017: 30 leases). The vessels will be delivered from the end of calendar year 2018, with the majority of the vessels being delivered in the first quarter of calendar year 2019.

Non-cancellable operating lease rentals are payable as follows:

|   | 2018           | 2017           |
|---|----------------|----------------|
|   | USD'M          | USD'M          |
| Less than one year                          | 1,290.5        | 1,199.4        |
| Less than one year and less than five years | 3,552.5        | 2,880.2        |
| Later than five years                       | 1,403.3        | 1,340.3        |
| <b>Total</b>                                | <b>6,246.3</b> | <b>5,419.9</b> |

The Company and its subsidiaries are parties to a number of legal claims and proceedings arising out of their business operations. The Group believes that the ultimate resolution of these claims and proceedings will not, in the aggregate, have a material adverse effect on the Group's financial position, consolidated income or cash flows. Such legal claims and proceedings, however, are subject to inherent uncertainties and the outcome of individual matters is unpredictable. It is possible that the Group could be required to make expenditures, in excess of established provisions, in amounts that cannot reasonably be estimated.

As reported in the press, at certain warehouses in China, notably for the Company at Qingdao, Pinglai and Yingkou, there have been rumours that fraudulent warehouse certificates are in circulation. One of the Company's subsidiaries has issued warehouse certificates, and also has a limited number of collateral management agreements in place, regarding metal stored at these locations. The position remains that it has not been possible to independently verify the quantity and ownership of the metal stored at these locations and consequently legal proceedings have been commenced in England and China relating to ownership of the metal and potential liabilities regarding the storage arrangements. In view of the uncertainties surrounding (a) the volume of material in the warehouses; (b) its correct ownership; and (c) the approach the majority of the customers will ultimately take, it remains premature to speculate on the Group's likely net total exposure in relation to this matter. Looking at hypothetical yet realistic scenarios, it is considered unlikely that a potential liability would be material for the Group.

The Group has a potential financial exposure resulting from certain oil trading and risk management activities of its counterparty's representative. These activities are the subject of on-going actions, claims and disputes against the Group. The underlying circumstances regarding these actions, claims and disputes are complex and opaque and consequently how these disputes and actions will be resolved is uncertain and the provisions taken for them are reviewed annually (and adjusted appropriately) based on the most current information and advice.

Guarantees include guarantees to trading partners in the normal course of business.



## F. Notes to consolidated financial statements

### 29. Financial instruments

#### a. Financial risk management

The Group is exposed to a number of different financial risks arising from normal business exposures as well as its use of financial instruments including: market risks relating to commodity prices, foreign currency exchange rates and interest rates; credit risk; and liquidity risk.

Prudently managing these risks is an integral element of Trafigura's business and has been institutionalised since the Group's foundation. Risk management guidelines are established at senior management level. The various risks the Group is exposed to are managed through a combination of internal procedures, such as strict control mechanisms and policies, as well as external third parties such as the derivative, insurance and bank markets. As a rule, Trafigura actively manages and lays off where possible a large majority of the risks inherent to its activity. Trafigura's conservative risk management process is designed to:

- Provide a full and accurate awareness of risks throughout the Group
- Professionally evaluate and monitor these risks through a range of risk metrics
- Limit risks via a dynamic limit setting framework
- Manage risks using a wide range of hedging instruments and strategies
- Ensure a constant dialogue between trading desks, risk managers and senior management

The three main, reinforcing, components of Trafigura's risk management process are the Chief Risk Officer (CRO), the Derivatives Trading Committee, and the trading teams.

The Chief Risk Officer is independent of the revenue-producing units and reports to the Chief Operating Officer and the Management Committee. The CRO has primary responsibility for assessing and monitoring Trafigura's market risks. The CRO's team liaise directly with the trading teams to analyse new opportunities and ensure that risk assessments adapt to changing market conditions. The CRO's team also ensures Trafigura's risk management capabilities incorporate ongoing advances in technology and risk management modelling capabilities.

The Derivatives Trading Committee, which is comprised of members of the Management Committee and the Chief Risk Officer, is responsible for applying Trafigura's risk management capabilities towards improving the overall performance of the Group. In 2018, the Derivatives Trading Committee met weekly to discuss and set risk and concentration limits, review changing market conditions, and analyse new market risks and opportunities.

Trafigura's trading teams provide deep expertise in hedging and risk management in the specific markets each team operates in. While the trading teams have front line responsibility for managing the risks arising from their activities, our process ensures a strong culture of escalation and accountability, with well-defined limits, automatic notifications of limit overages and regular dialogue with the CRO and Derivatives Trading Committee.

#### b. Market risk

Market risk is the risk of loss in the value of Trafigura's positions due to changes in market prices. Trafigura holds positions primarily to ensure our ability to meet physical supply commitments to our customers, to hedge exposures arising from these commitments, and to support our investment activities. Our positions change due to changing customer requirements and investment opportunities. The value of our positions is accounted for at fair value and therefore fluctuates on a daily basis due to changes in market prices. Categories of market risk we are exposed to include:

- Commodity price risk results from exposures to changes in spot prices, forward prices and volatilities of commodities, such as crude oil, petroleum products, natural gas, base metals, coal and iron ore.
- Currency rate risk results from exposures to changes in spot prices, forward prices and volatilities of currency rates.
- Interest rate risk results from exposures to changes in the level, slope and curvature of yield curves, the volatilities of interest rates, and credit spreads.
- Equity price risk results from exposures to changes in prices and volatilities of individual equities and equity indices.

Trafigura hedges a large majority of price risks arising from its activities. When there is a difference in the characteristics of available hedging instruments and the corresponding commodity price exposures, Trafigura remains exposed to a residual price risk referred to as basis risk. Dynamically managing the basis risk that arises from Trafigura's activities requires specialist skills and is a core focus of our trading and risk management teams.

#### Value at Risk

Value at Risk (VaR) is a statistical estimate of the potential loss in value of our positions and unsold in-transit material due to adverse market movements. Trafigura calculates VaR over a one-day time horizon with a 95 percent confidence level. We use an integrated VaR model which captures risks including commodity prices, interest rates, equity prices and currency rates. Trafigura's integrated VaR model facilitates comparison of VaR across portfolios comprised of a range of different risk exposures.

As of 30 September 2018, Trafigura's one day market risk VaR was USD8.0 million (2017: USD6.1 million). Average market risk VaR (1 day 95%) during the fiscal year was USD7.8 million compared to USD6.8 million in the previous fiscal year. Trafigura's Management Committee has set a target of maintaining VaR (1 day 95%) below one percent of Group equity.

Trafigura is aware of the inherent limitations to VaR and therefore uses a variety of risk measures and risk management techniques to create a robust risk management process. Limitations of VaR include:

- VaR does not estimate potential losses over longer time horizons where the aggregate moves may be extreme.
- VaR does not take account of the liquidity of different risk positions and therefore does not estimate the losses that might arise if Trafigura liquidated large positions over a short period of time.
- VaR is based on statistical analysis of historical market data. If this historical data is not reflective of futures market prices movements, VaR may not provide accurate predictions of future possible losses.

Trafigura's VaR calculation covers its trading businesses in the crude oil, refined oil products, petrochemical, natural gas, metals, concentrates, coal, iron ore, and freight markets and assesses the open-priced positions which are those subject to price risk, including inventories of these commodities. Trafigura's VaR model is based on historical simulations, with full valuation of more than 5,000 market risk factors.

VaR is calculated based on simultaneously shocking these risk factors. More recent historical price data is more heavily weighted in these simulations, which enables the VaR model to adapt to more recent market conditions and improves the accuracy of our estimates of potential losses.

Trafigura's VaR model utilises advanced statistical techniques that incorporate the non-normal price dynamics that are an important feature of commodity markets. Our VaR model is continuously and automatically calibrated and back-tested to ensure that its out-of-sample performance adheres to well defined targets. In addition, our VaR model is regularly updated to ensure it reflects the current observed dynamics of the markets Trafigura is active in.

Trafigura has made a significant, ongoing investment in risk management systems, including a reporting system which automatically distributes customised risk reports throughout the Group on a daily basis. These reports provide up-to-date information on each team's risk using industry standard measures such as 95 percent and 99 percent Value at Risk and performance indicators such as Sharpe ratios.

All trading books have well defined VaR risk limits and management and the trading teams are automatically notified whenever a book nears its risk limit, as well as whenever a VaR overage occurs. In addition, Trafigura's deals desk management team is automatically notified whenever statistically anomalous changes occur in the profit and loss of any deal.

For senior management, the daily reports provide a comprehensive view of Trafigura's risk, classified according to various risk factors. These reports emphasise the risk diversification created by the Group's varied activities and highlight any excessive risk concentrations.

### c. Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument or physical contract fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment securities.

The Company has a formalised credit process with credit officers in the key locations around the world. Strict credit limits are set up for each counterparty on the basis of detailed financial and business analysis. These limits are constantly monitored and revised in light of counterparty or market developments and the amount of exposure relative to the size of the Group's balance sheet. The Company makes extensive use of the banking and insurance markets to cover any counterparty or country risks that are in excess of its credit limits.

The risk management monitoring and decision-making functions are centralised and make extensive use of the Company's integrated bespoke IT system. The Company conducts transactions with the following major types of counterparties:

- Physical commodity counterparties spread across the vertical chains of crude and petroleum products, non-ferrous concentrates, refined metals and bulk commodities industries, e.g. producers, refiners/smelters and end-users. Sales to investment grade and non-investment grade counterparties are made on open terms up to internally approved credit limits. Exposures above such limits are subject to payment guarantees.
- Payment guarantee counterparties, i.e. prime financial institutions from which the Company obtains payment guarantees.
- Hedge counterparties comprising a number of prime financial institutions and physical participants in the relevant markets. There is no significant concentration of risk with any single counterparty or group of counterparties. Collateral is obtained from counterparties when the Company's exposure to them exceeds approved credit limits. It is the Company's policy to have ISDA Master Agreements or ISDA-based Long-Form Confirmation Agreements in place with all hedging counterparties.

The Company trades in all major geographic regions. Where appropriate, guarantees, insurance and letters of credit are used to reduce payment or performance risk. The Company has gross credit exposure in locations across the world with a concentration in emerging markets. Most of this exposure is transferred to third parties while the Company retains between 10 percent to 20 percent on average of the individual exposures.

The Company's maximum exposure to credit risk, without considering netting agreements or without taking into account any collateral held or other credit enhancements, is equal to the carrying amount of Trafigura's financial assets as indicated in the balance sheet plus the guarantees to third parties and associates. The Company's objective is to seek continued revenue growth while minimising losses incurred due to increased credit risk exposure.

The Group has amounts and guarantees outstanding related to countries that are impacted by sanctions currently imposed by the US and EU. The Group analysed the sanctions and exposures and concluded that these do not materially impact the Group's positions.

## F. Notes to consolidated financial statements

### (i) Concentration of credit risk

Concentrations of credit risk exist when changes in economic, industry or geographical factors similarly affect the Company's counterparties whose aggregate credit exposure is significant in relation to the Company's total credit exposure. The carrying amount of financial assets represents the maximum credit exposure. The Company determines concentrations of credit risk by monitoring the country profile of its third party trade receivables on an on-going basis.

Trafigura has a diverse customer base, with no customer representing more than 5.1 percent of its revenues over the year ended 30 September 2018 (2017: 4.6%).

Refer to note 19 for the aging of trade and other receivables at the reporting date that were not impaired.

### (ii) Financial assets that are neither past due nor impaired

Trade and other receivables that are neither past due nor impaired are considered creditworthy debtors. Cash and cash equivalents and derivatives that are neither past due nor impaired are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default. The credit quality of trade and other receivables is assessed based on a strict credit policy. The Group monitors customer credit risk, by grouping trade and other receivables based on their characteristics.

Based on the Group's monitoring of customer credit risk, the Group believes that, except as indicated above, no impairment allowance is necessary in respect of trade receivables not past due.

### (iii) Financial assets that are either past due or impaired

Information regarding financial assets that are either past due or impaired is disclosed in note 19 (Trade and other receivables).

### (iv) Guarantees

The Group's policy is to provide financial guarantees only to wholly-owned subsidiaries and trading partners in the normal course of business. As part of the Group's ordinary physical commodity trading activities, Trafigura Group Pte. Ltd. may act as guarantor by way of issuing guarantees accepting responsibility for subsidiaries' contractual obligations.

### d. Liquidity risk

Liquidity risk is the risk that the Company is unable to meet its payment obligations when due, or that it is unable, on an on-going basis, to borrow funds in the market on an unsecured or secured basis at an acceptable price to fund actual or proposed commitments.

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash and cash equivalents and ready sources of committed funding available to meet anticipated and unanticipated funding needs. Sound financial management with a focus on liquidity has been instrumental to the Group's success. The Company has demonstrated the ability to raise the appropriate types of financing to match the needs of the business and to tap various investor bases (e.g. syndicated loan markets, trade finance markets, bond markets, private placement markets, securitisation etc.), maturities and geographies.

The Company manages its treasury and liquidity risks maintaining a strong liquidity position through the following:

- Targeting immediately-available cash on hand of minimum USD500 million under normal conditions (higher in the case of extreme volatility);

- Maintaining transactional lines which allow the Group to mark-to-market financings to the value of the underlying physical assets. Mark to market financing is performed weekly (or intra-weekly in the case of extreme volatility) and provides an additional source of liquidity which is not available to competitors which are financed purely from revolving credit facilities;
- Committed unsecured credit facilities;
- Maintaining headroom under transactional trade finance lines and committed revolving credit facilities; and
- Reasonable distribution of profit (significant retained earnings) and subordination of repurchased equity.

The amount of corporate guarantees in favour of associates and joint ventures as at 30 September 2018 was USD121.7 million (2017: USD101.0 million). The maturity analysis of the Group's financial liabilities based on the contractual terms is as follows:

|  | Total           | 0-1 years       | 1-5 years      | > 5 years    |
|--|-----------------|-----------------|----------------|--------------|
|  | USD'M           | USD'M           | USD'M          | USD'M        |
| <b>30 September 2018</b>                             |                 |                 |                |              |
| <b>Financial liabilities</b>                         |                 |                 |                |              |
| Current and non-current loans and borrowings         | <b>32,203.7</b> | 23,741.6        | 8,219.6        | 242.5        |
| Trade and other payables                             | <b>13,809.2</b> | 13,809.2        | –              | –            |
| Expected future interest payments on committed lines | <b>923.7</b>    | 309.3           | 448.1          | 166.3        |
| Derivative financial liabilities                     | <b>1,124.6</b>  | 848.7           | 273.9          | 2.0          |
| <b>Total financial liabilities</b>                   | <b>48,061.2</b> | <b>38,708.8</b> | <b>8,941.6</b> | <b>410.8</b> |

|  | Total           | 0-1 years       | 1-5 years      | > 5 years    |
|--|-----------------|-----------------|----------------|--------------|
|  | USD'M           | USD'M           | USD'M          | USD'M        |
| <b>30 September 2017</b>                             |                 |                 |                |              |
| <b>Financial liabilities</b>                         |                 |                 |                |              |
| Current and non-current loans and borrowings         | <b>31,254.6</b> | 23,853.5        | 7,173.9        | 227.2        |
| Trade and other payables                             | <b>9,940.9</b>  | 9,940.9         | –              | –            |
| Expected future interest payments on committed lines | <b>683.2</b>    | 224.4           | 279.2          | 179.6        |
| Derivative financial liabilities                     | <b>702.6</b>    | 434.9           | 266.8          | 0.9          |
| <b>Total financial liabilities</b>                   | <b>42,581.3</b> | <b>34,453.7</b> | <b>7,719.9</b> | <b>407.7</b> |

### e. Interest rate risk

Trafigura is not exposed to significant interest rate risk. Interest rate risk of the Group is mainly applicable on the long-term funding of the Group, although a majority of debt, whether long-term or short-term, is floating rate.

At 30 September 2018, assuming the amount of floating rate liabilities (excluding working capital financing) were outstanding for the whole year, interest rates were 50 basis points higher/lower and all other variables held constant, the Group's profit, other comprehensive income and group equity for the year ended 30 September 2018 would decrease/increase by USD27.5 million (2017: USD24.2 million).

From time to time the Group enters into interest rate derivatives transactions to lock-in current interest rate levels, for instance, interest rate swaps provide a method of reducing the Group's exposure to floating interest rates arising from its corporate funding programmes. To realise the desired matching of derivative results with the hedged interest rate payments, cash flow hedge accounting is applied and the derivatives are designated as hedging instruments. The derivatives are carried on balance and their effectiveness is tested on a quarterly basis.

#### f. Currency risk

Trafigura has few exposures to foreign currency risk on its trading activities and those that do exist are hedged out. The Group does not use financial instruments to hedge the translation risk related to equity and earnings of foreign subsidiaries and non-consolidated companies.

The Group uses cross-currency swaps to hedge currency risk on the principal and related payments of foreign currency denominated loans and bonds for which cash-flow hedge accounting is applied. The hedge relationship is expected to be highly effective due to the matching of critical terms between the underlying hedged item and the associated hedge instrument.

The periods when the cash flows are expected to occur are similar to the periods when the cash flows on the foreign currency denominated loans and bonds occur as indicated in note 25 and 29d. Ineffectiveness may arise if the underlying interest reference rate is divergent to the underlying reference rate in the Company's debt agreements, to the extent that the hedging instrument is already in the money or out of the money at the point of designation (compared to the hypothetical derivative that must be created on market), when the timing of the hedging instrument goes beyond the hedged item and it is not considered highly probable that the hedged item will be refinanced beyond its current maturity date or if the hedging instrument is for an amount greater than the hedged item.

#### g. Cash flow hedge accounting

During the year, the Group elected to apply cash flow hedge accounting to hedge certain non-financial hedged items. These are the future purchases and sales of mining products and LNG.

The designated hedge derivatives are accounted for at fair value, with the fair value movements being deferred through other comprehensive income where they are deemed to be entered in an effective hedge relationship with cash flows that are yet to be reflected in the statement of income. Any fair value movements that are not considered to be an effective hedge are recognised directly through the statement of income.

Ineffectiveness will occur due to time spread between the hedged item and the hedging instrument as well as due to the basis risk. The effectiveness of the economic relationship between the hedging instruments and the hedged item has been assessed at the inception of the hedge accounting designation and is reassessed prospectively when new hedging products are introduced and at least annually at the beginning of the reporting period. The hedge ratio is determined by the ratio which provides a strong relationship between movements in the fair value of the hedged item and hedging instruments at the inception of the hedge accounting relationship.

The overview of the cash flow hedges is as follows:

|                                   | Maturity  | Equivalent | 2018      | 2017     | 2018           | 2017           |
|-----------------------------------|-----------|------------|-----------|----------|----------------|----------------|
|                                   |           |            | Notionals |          | Fair values    |                |
| Cross-currency swap               |           | USD        | 1,915.0   | 1,670.2  | (50.0)         | (21.6)         |
| Cross-currency interest rate swap |           | USD        | 681.8     | 581.3    | (41.7)         | (60.7)         |
| Future purchases and sales of LNG | < 1 year  | various    | 1,121.4   | –        | (86.8)         | –              |
| Future purchases and sales of LNG | 1–4 years | various    | 381.1     | –        | (38.5)         | –              |
| Future sales mining production    | < 1 year  | DMT        | 69,050.0  | 79,425.0 | 28.2           | (31.9)         |
| <b>Total</b>                      |           |            |           |          | <b>(188.8)</b> | <b>(114.2)</b> |

|                                   | Ineffectiveness recognised through statement of income | Hedge result deferred through other comprehensive income |
|-----------------------------------|--|--|
| Cross-currency swap               | 0.1  | 3.4  |
| Cross-currency interest rate swap | 2.9  | 2.6  |
| Future purchases and sales of LNG | (28.4)   | (90.7)   |
| Future sales mining production    | 20.9   | 80.3   |

Other comprehensive movements in the equity movement schedule include USD40 million movement of cash flow hedge reserves from equity-accounted investees (2017: USD45 million).

#### h. Fair value hedge accounting

In some instances, the Group elects to apply fair value hedge accounting to non-financial hedged items or certain risk components of non-financial hedged items. These non-financial hedged items relate to firm commitments with respect to tolling agreements, a transportation agreement, and offtake agreements.

##### Hedged items

The Group's tolling agreements represent a non-financial hedged item which Trafigura has entered into for fractionation services to convert crude feedstock into various crude refined products. The derivative hedging instruments (hedges consisting of futures and swaps) are entered into, to hedge the spread exposures, referred as the hedged risk, between the purchase of crude feedstock and the sale of crude refined products.

The Group's transportation agreement represent a non-financial hedged item which Trafigura has entered into for transportation services to move crude oil from the Permian Basin of Texas to the Gulf Coast. The derivative hedging instruments (hedges consisting of futures and swaps) are entered into, to hedge the spread exposures, referred as the hedged risk, between the purchase of inland crude oil barrels and the sale of those barrels on the Gulf Coast.

The Group's offtake agreements represent a non-financial hedged item which Trafigura has entered into for the purchase of liquefied natural gas (LNG) from the US with a number of counterparties. The derivative hedging instruments (hedges consisting of futures and swaps) are entered into, to hedge the spread exposures, referred as the hedged risk, between purchasing LNG from the US and selling LNG to its expected destination markets. Where the hedging on the tolling and transportation agreements is done on the above described risk components, offtake agreements are designated as hedged item in its entirety.

## F. Notes to consolidated financial statements

### Hedging instruments

When applicable, the Group designates derivative hedging instruments as fair value hedges in relationship to the associated hedged items:

- The maturity profile of the hedging instruments used for hedging the designated risk components associated with the tolling agreements varies from one to five years.
- The maturity profile of the hedging instruments used for hedging the designated risk components associated with the transportation agreement varies from one to three years.
- The maturity profile of the hedging instruments used for the hedging of the offtake agreement varies from one to six years.

The designated hedge derivatives are accounted for at fair value through profit and loss and reflected on the balance sheet as a financial asset or liability. The identified hedged items are accounted for at fair value and recognized through profit and loss, the fair value is reflected on the balance sheet as either a recognised asset or liability, see notes 17 and 21. The fair value is determined using benchmarks best representing the designated hedged item. Specifically in the case of LNG, the fair value of the hedged item also considers unobservable inputs.

### Economic relationship

IFRS 9 requires the existence of an economic relationship between the hedged item and the hedging instrument. At designation and at the start of each reporting period critical terms (volumes) of both hedged items and hedge instruments in a hedge relationship are reviewed to ascertain the expectation that the value of the hedging instrument and the value of the hedged item would move into opposite directions as a result of the common underlying or hedged risk and therefore meeting the risk management objective of the hedge relationship.

### Hedge effectiveness assessment

At each reporting date or on significant changes in circumstances a quantitative hedge effectiveness assessment is performed. The fair values of both hedged items and hedging instruments are measured and the net difference of the changes is the hedge ineffectiveness amount. The hedge ineffectiveness amount is analysed by its various sources (basis differences, location differences, timing differences, quantity or notional amount differences, currency basis and forward points, credit risk or other risks) where applicable. Specific factors that may impact ineffectiveness are the mismatch in the designated hedge period and the maturity period of the hedging instrument and a differential of the various benchmarks for the pricing of the hedging instruments and the hedged items. In the case of LNG, the hedged item is valued in entirety, however, the FX hedges have not been designated into a hedge relationship giving rise to ineffectiveness on account of FX exposures embedded in the hedged item. The fair value of the FX hedges, that have not been designated, can be seen in the table below.

The fair value adjustment on the non-financial hedged items is presented in the balance sheet under the following categories:

|  | 30 September 2018                  |                                | 30 September 2017                  |                                |
|--|------------------------------------|--------------------------------|------------------------------------|--------------------------------|
|  | Other non-current assets (note 17) | Other current assets (note 21) | Other non-current assets (note 17) | Other current assets (note 21) |
| Non-financial hedged items – tolling agreements        | 283.2                              | 85.6                           | 119.1                              | 43.5                           |
| Non-financial hedged items – transportation agreements | 269.2                              | 465.1                          | –                                  | –                              |
| Non-financial hedged items – LNG contracts             | 521.5                              | 124.9                          | –                                  | –                              |
| <b>Total</b>   | <b>1,073.9</b>                     | <b>675.6</b>                   | <b>119.1</b>                       | <b>43.5</b>                    |

The following table summarises the movements in the non-financial hedged items and the related derivatives, as well as the hedge ineffectiveness recognised in the statement of income.

|   | 30 September 2018 | 30 September 2017 |
|---|-------------------|-------------------|
| Fair value hedge accounting                                     | USD'M             | USD'M             |
| <b>Opening balances of the derivatives designated as hedges</b> | <b>(179.4)</b>    | 127.1             |
| Fair value movement included in the hedge relationship          | <b>(1,881.4)</b>  | (226.3)           |
| Hedges for which hedge relationship matured                     | <b>64.6</b>       | (99.4)            |
| Hedges not designated in hedge relationship                     | <b>98.3</b>       | 19.2              |
| <b>Closing balance of the derivatives designated as hedges</b>  | <b>(1,897.9)</b>  | (179.4)           |
| <b>Opening balance of the hedged item</b>                       | <b>162.6</b>      | (151.8)           |
| Fair value movement included in the hedge relationship          | <b>1,627.0</b>    | 218.1             |
| Hedging gain/(loss) released to profit or loss                  | <b>(40.1)</b>     | 96.3              |
| <b>Closing balance of the hedged item</b>                       | <b>1,749.5</b>    | 162.6             |
| Lifetime to date net gain/(loss)                                | <b>(148.4)</b>    | (16.9)            |
| Year to date net gain/(loss)                                    | <b>(131.5)</b>    | 7.9               |
| Year to date hedge ineffectiveness                              | <b>(254.4)</b>    | (8.3)             |

### i. Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Company's immediate parent, Trafigura Beheer B.V., is exclusively owned by its employees. This shareholding arrangement leads to an alignment of the long term interests of the Company and its management team. By virtue of having its own capital at risk, senior management is incentivised to take a long-term view of the Company's overall performance and to protect its capital.

The Company's capital management aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements. Breaches in meeting the financial covenants would permit the bank to immediately call loans and borrowings. There have been no breaches in the financial covenants of any interest-bearing loans and borrowing in the current period.

The Company monitors capital using an adjusted debt to equity ratio, which is adjusted total debt divided by the Company's equity. For this purpose, the adjusted debt metric represents the Company's total long and short-term debt less cash, deposits, readily marketable inventories (including purchased and pre-paid inventories which are being released), debt related to the Company's receivable securitisation programme and the non-recourse portion of loans from third-parties.



## j. Fair value

## (i) Fair values versus carrying amounts

The fair values of inventories, financial assets and liabilities, together with the carrying amounts shown in the statement of financial position, are as follows:

|   | Carrying value  | Fair value      |
|---|-----------------|-----------------|
| 30 September 2018                             | USD'M           | USD'M           |
| <b>Assets</b>                                 |                 |                 |
| Listed equity securities                      |                 |                 |
| – Fair value through OCI                      | 10.2            | 10.2            |
| Listed equity securities                      |                 |                 |
| – Fair value through profit and loss          | 44.6            | 44.6            |
| Listed debt securities                        |                 |                 |
| – Fair value through profit or loss           | 466.3           | 466.3           |
| Unlisted equity investments                   |                 |                 |
| – Fair value through profit or loss           | 31.6            | 31.6            |
| Unlisted equity investments                   |                 |                 |
| – Fair value through OCI                      | 163.2           | 163.2           |
| Loans receivable (*)                          | 485.5           | 485.5           |
| Inventories                                   | 14,732.9        | 14,732.9        |
| Trade and other receivables (*)               | 19,951.7        | 19,951.7        |
| Non-financial hedged items                    | 1,749.5         | 1,749.5         |
| Derivatives                                   | 907.6           | 907.6           |
| Deposits (*)                                  | 334.4           | 334.4           |
| Cash and cash equivalents (*)                 | 5,355.8         | 5,355.8         |
| <b>Total financial assets and inventories</b> | <b>44,233.3</b> | <b>44,233.3</b> |

**Liabilities****Loans and borrowings**

|   |                 |                 |
|---|-----------------|-----------------|
| Floating rate borrowings (*)            | 28,708.0        | 28,708.0        |
| Fixed rate borrowings                   | 3,471.6         | 3,481.2         |
| Finance lease and purchase contract (*) | 24.1            | 24.1            |
| Trade and other payables (*)            | 13,809.2        | 13,809.2        |
| Derivatives                             | 1,124.6         | 1,124.6         |
| <b>Total financial liabilities</b>      | <b>47,137.4</b> | <b>47,147.1</b> |

|   | Carrying value  | Fair value      |
|---|-----------------|-----------------|
| 30 September 2017                             | USD'M           | USD'M           |
| <b>Assets</b>                                 |                 |                 |
| Listed equity securities                      |                 |                 |
| – Fair value through OCI                      | 19.3            | 19.3            |
| Listed debt securities                        |                 |                 |
| – Fair value through profit or loss           | 447.6           | 447.6           |
| Unlisted equity investments                   |                 |                 |
| – Fair value through profit or loss           | 45.5            | 45.5            |
| Unlisted equity investments                   |                 |                 |
| – Fair value through OCI                      | 122.6           | 122.6           |
| Loans receivable (*)                          | 670.7           | 670.7           |
| Inventories                                   | 13,926.7        | 13,926.7        |
| Trade and other receivables (*)               | 17,367.1        | 17,367.1        |
| Non-financial hedged items                    | 162.6           | 162.6           |
| Derivatives                                   | 610.4           | 610.4           |
| Deposits (*)                                  | 338.3           | 338.3           |
| Cash and cash equivalents (*)                 | 4,988.7         | 4,988.7         |
| <b>Total financial assets and inventories</b> | <b>38,699.5</b> | <b>38,699.5</b> |

**Liabilities****Loans and borrowings**

|   |                 |                 |
|---|-----------------|-----------------|
| Floating rate borrowings (*)            | 28,873.7        | 28,873.7        |
| Fixed rate borrowings                   | 2,360.3         | 2,453.2         |
| Finance lease and purchase contract (*) | 20.6            | 20.6            |
| Trade and other payables (*)            | 9,940.9         | 9,940.9         |
| Derivatives                             | 702.6           | 702.6           |
| <b>Total financial liabilities</b>      | <b>41,898.1</b> | <b>41,991.0</b> |

(\*)Management has determined that the carrying amounts of loans receivable, trade and other receivables, cash and cash equivalents, deposits, floating rate borrowings, finance lease and purchases contracts, and trade and other payables reasonably approximate their fair values because these are mostly short-term in nature and are re-priced regularly.

*Offsetting of financial assets and liabilities*

In accordance with IAS 32 the Group reports financial assets and liabilities on a net basis in the consolidated statement of financial position only if there is a legally enforceable right to set off the recognised amounts and there is intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The financial assets and liabilities subject to offsetting, enforceable master netting and similar agreements as at 30 September 2018 and 2017 were as follows:

|                        | Amounts eligible for set off under netting agreements |                |            | Amounts not subject to netting agreements | Net amounts presented in the statement of financial position |
|------------------------|---|----------------|------------|---|--|
|                        | Gross Amount  | Amounts offset | Net amount |   |  |
| 2018                   | USD'M   | USD'M          | USD'M      | USD'M                                     | USD'M  |
| Related parties        | 1,696.7   | (87.1)         | 1,609.6    | –   | 1,609.6  |
| Derivative assets      | 1,238.8   | (805.5)        | 433.3      | 474.3                                     | 907.6  |
|                        |   |                |            | –   | –  |
| Related parties        | (206.9)   | 87.1           | (119.8)    | –   | (119.8)  |
| Derivative liabilities | (1,387.5)   | 805.5          | (581.9)    | (542.7)                                   | (1,124.6)  |

|                        | Amounts eligible for set off under netting agreements |                |            | Amounts not subject to netting agreements | Net amounts presented in the statement of financial position |
|------------------------|---|----------------|------------|---|--|
|                        | Gross Amount  | Amounts offset | Net amount |   |  |
| 2017                   | USD'M   | USD'M          | USD'M      | USD'M                                     | USD'M  |
| Related parties        | 822.2   | (9.1)          | 813.1      | –   | 813.1  |
| Derivative assets      | 674.2   | (458.0)        | 216.2      | 394.2                                     | 610.4  |
|                        |   |                |            | –   | –  |
| Related parties        | (75.1)  | 9.1            | (66.0)     | –   | (66.0)   |
| Derivative liabilities | (735.6)   | 458.0          | (277.6)    | (425.0)                                   | (702.6)  |

For the financial assets and liabilities subject to enforceable master netting or similar arrangements above, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and liabilities may be settled on a gross basis, however, each party to the master netting or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

## F. Notes to consolidated financial statements

### (ii) Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Level 1 classifications primarily include futures with a maturity of less than one year. Level 2 classifications primarily include swaps and physical forward transactions which derive their fair value primarily from exchange quotes and readily observable broker quotes. Level 3 classifications primarily include physical forward transactions which derive their fair value predominately from calculations that use broker quotes and applicable market based estimates surrounding location, quality and credit differentials. In circumstances where Trafigura cannot verify fair value with observable market inputs (Level 3 fair values), it is possible that a different valuation model could produce a materially different estimate of fair value. It is Trafigura's policy to hedge significant market risk, therefore sensitivity to fair value movements is limited. Trafigura manages its market risk using the Value at Risk (VaR) as disclosed in note 29b.

|  | Level 1     | Level 2         | Level 3        | Total           |
|--|-------------|-----------------|----------------|-----------------|
| Other financial assets and inventories                           | USD'M       | USD'M           | USD'M          | USD'M           |
| <b>30 September 2018</b>   |             |                 |                |                 |
| Listed equity securities – Fair value through OCI                | 10.2        | –               | –              | <b>10.2</b>     |
| Listed equity securities – Fair value through profit or loss     | 44.6        | –               | –              | <b>44.6</b>     |
| Listed debt securities – Fair value through profit or loss       | –           | –               | 466.3          | <b>466.3</b>    |
| Unlisted equity investments – Fair value through profit and loss | –           | –               | 31.6           | <b>31.6</b>     |
| Unlisted equity investments – Fair value through OCI             | –           | –               | 163.2          | <b>163.2</b>    |
| Futures  | 7.8         | –               | –              | <b>7.8</b>      |
| OTC derivatives  | –           | 93.1            | 44.7           | <b>137.8</b>    |
| Physical forwards  | –           | 1.4             | 329.0          | <b>330.4</b>    |
| Cross-currency swaps   | –           | 63.4            | –              | <b>63.4</b>     |
| Interest rate swaps  | –           | 21.6            | –              | <b>21.6</b>     |
| Non-financial hedged items                                       | –           | 1,103.0         | 646.5          | <b>1,749.5</b>  |
| Other financial derivatives                                      | –           | 346.5           | –              | <b>346.5</b>    |
| Inventories  | –           | 14,732.9        | –              | <b>14,732.9</b> |
| <b>Total</b>   | <b>62.6</b> | <b>16,362.0</b> | <b>1,681.3</b> | <b>18,105.8</b> |

|                             | Level 1    | Level 2        | Level 3      | Total          |
|-----------------------------|------------|----------------|--------------|----------------|
| Other financial liabilities | USD'M      | USD'M          | USD'M        | USD'M          |
| <b>30 September 2018</b>    |            |                |              |                |
| Futures                     | 5.3        | –              | –            | <b>5.3</b>     |
| OTC derivatives             | –          | 356.1          | –            | <b>356.1</b>   |
| Physical forwards           | –          | 0.7            | 307.9        | <b>308.6</b>   |
| Cross-currency swaps        | –          | 155.1          | –            | <b>155.1</b>   |
| Interest rate swaps         | –          | 1.4            | –            | <b>1.4</b>     |
| Other financial derivatives | –          | 298.1          | –            | <b>298.1</b>   |
| Fixed rate borrowings       | –          | 3,479.6        | –            | <b>3,479.6</b> |
| <b>Total</b>                | <b>5.3</b> | <b>4,291.0</b> | <b>307.9</b> | <b>4,604.2</b> |

|  | Level 1     | Level 2         | Level 3      | Total           |
|--|-------------|-----------------|--------------|-----------------|
| Other financial assets and inventories                           | USD'M       | USD'M           | USD'M        | USD'M           |
| <b>30 September 2017</b>   |             |                 |              |                 |
| Listed equity securities – Fair value through OCI                | 19.3        | –               | –            | <b>19.3</b>     |
| Listed debt securities – Fair value through profit or loss       | –           | –               | 447.6        | <b>447.6</b>    |
| Unlisted equity investments – Fair value through profit and loss | –           | –               | 45.5         | <b>45.5</b>     |
| Unlisted equity investments – Fair value through OCI             | –           | –               | 122.6        | <b>122.6</b>    |
| Futures  | 24.4        | –               | –            | <b>24.4</b>     |
| OTC derivatives  | –           | 64.7            | 41.9         | <b>106.6</b>    |
| Physical forwards  | –           | 1.8             | 231.4        | <b>233.2</b>    |
| Cross-currency swaps   | –           | 68.8            | –            | <b>68.8</b>     |
| Interest rate swaps  | –           | 5.7             | –            | <b>5.7</b>      |
| Non-financial hedged items                                       | –           | 162.5           | –            | <b>162.6</b>    |
| Other financial derivatives                                      | –           | 171.7           | –            | <b>171.7</b>    |
| Inventories  | –           | 13,926.7        | –            | <b>13,926.7</b> |
| <b>Total</b>   | <b>43.7</b> | <b>14,402.0</b> | <b>889.0</b> | <b>15,334.7</b> |

|                             | Level 1     | Level 2        | Level 3      | Total          |
|-----------------------------|-------------|----------------|--------------|----------------|
| Other financial liabilities | USD'M       | USD'M          | USD'M        | USD'M          |
| <b>30 September 2017</b>    |             |                |              |                |
| Futures                     | 21.8        | –              | –            | <b>21.8</b>    |
| OTC derivatives             | –           | 27.8           | 0.2          | <b>28.0</b>    |
| Physical forwards           | –           | 3.8            | 326.9        | <b>330.7</b>   |
| Cross-currency swaps        | –           | 151.0          | –            | <b>151.0</b>   |
| Interest rate swaps         | –           | 2.5            | –            | <b>2.5</b>     |
| Other financial derivatives | –           | 168.6          | –            | <b>168.6</b>   |
| Fixed rate borrowings       | –           | 2,453.2        | –            | <b>2,453.2</b> |
| <b>Total</b>                | <b>21.8</b> | <b>2,806.9</b> | <b>327.1</b> | <b>3,155.8</b> |

The overview of the fair value hierarchy and applied valuation methods can be specified as follows:

|   |             | 2018  | 2017  |
|---|-------------|-------|-------|
| Listed equity securities – Fair value through OCI |             | USD'M | USD'M |
| – level 1   | Assets      | 10.2  | 19.3  |
|   | Liabilities | –     | –     |

|                                      |                                   |
|--------------------------------------|-----------------------------------|
| Valuation techniques and key inputs: | Quoted prices in an active market |
| Significant unobservable inputs:     | None                              |

|  |             | 2018  | 2017  |
|--|-------------|-------|-------|
| Listed equity securities – Fair value through profit or loss |             | USD'M | USD'M |
| – level 1  | Assets      | 44.6  | –     |
|  | Liabilities | –     | –     |

|                                      |                                   |
|--------------------------------------|-----------------------------------|
| Valuation techniques and key inputs: | Quoted prices in an active market |
| Significant unobservable inputs:     | None                              |

|           |             | 2018  | 2017  |
|-----------|-------------|-------|-------|
| Futures   |             | USD'M | USD'M |
| – level 1 | Assets      | 7.8   | 24.4  |
|           | Liabilities | 5.3   | 21.8  |

|                                      |                                   |
|--------------------------------------|-----------------------------------|
| Valuation techniques and key inputs: | Quoted prices in an active market |
| Significant unobservable inputs:     | None                              |

|                 |             | 2018  | 2017  |
|-----------------|-------------|-------|-------|
| OTC derivatives |             | USD'M | USD'M |
| – level 2       | Assets      | 93.1  | 64.7  |
|                 | Liabilities | 356.1 | 27.8  |

|                                      |   |
|--------------------------------------|---|
| Valuation techniques and key inputs: | Reference prices  |
| Significant observable inputs:       | Inputs include observable quoted prices sourced from traded reference prices or recent traded prices indices in an active market for identical assets or liabilities. |

|                                      |   | 2018  | 2017  |
|--------------------------------------|---|-------|-------|
|                                      |   | USD'M | USD'M |
| Physical forwards                    | – level 2   |       |       |
|                                      | Assets  | 1.4   | 1.8   |
|                                      | Liabilities   | 0.7   | 3.8   |
| Valuation techniques and key inputs: | Reference prices  |       |       |
| Significant observable inputs:       | Inputs include observable quoted prices sourced from traded reference prices or recent traded prices indices in an active market for identical assets or liabilities. |       |       |

|                                      |   | 2018  | 2017  |
|--------------------------------------|---|-------|-------|
|                                      |   | USD'M | USD'M |
| Cross-currency swaps                 | – level 2   |       |       |
|                                      | Assets  | 63.4  | 68.8  |
|                                      | Liabilities   | 155.1 | 151.0 |
| Valuation techniques and key inputs: | Discounted cash flow model  |       |       |
| Significant observable inputs:       | Inputs include observable quoted prices sourced from exchanges or traded reference indices in an active market for identical assets or liabilities. Prices are adjusted by a discount rate which captures the time value of money and counterparty credit considerations. |       |       |

|                                      |   | 2018  | 2017  |
|--------------------------------------|---|-------|-------|
|                                      |   | USD'M | USD'M |
| Interest rate swaps                  | – level 2   |       |       |
|                                      | Assets  | 21.6  | 5.7   |
|                                      | Liabilities   | 1.4   | 2.5   |
| Valuation techniques and key inputs: | Discounted cash flow model  |       |       |
| Significant observable inputs:       | Inputs include observable quoted prices sourced from exchanges or traded reference indices in an active market for identical assets or liabilities. Prices are adjusted by a discount rate which captures the time value of money and counterparty credit considerations. |       |       |

|                                      |   | 2018    | 2017  |
|--------------------------------------|---|---------|-------|
|                                      |   | USD'M   | USD'M |
| Non-financial hedged items           | – level 2   |         |       |
|                                      | Assets  | 1,103.0 | 162.5 |
|                                      | Liabilities   | –       | –     |
| Valuation techniques and key inputs: | Reference prices  |         |       |
| Significant observable inputs:       | Inputs include observable quoted prices sourced from traded reference prices or recent traded prices indices in an active market for identical assets or liabilities. |         |       |

|                                      |   | 2018  | 2017  |
|--------------------------------------|---|-------|-------|
|                                      |   | USD'M | USD'M |
| Non-financial hedged items           | – level 3   |       |       |
|                                      | Assets  | 646.5 | –     |
|                                      | Liabilities   | –     | –     |
| Valuation techniques and key inputs: | LNG valuation model   |       |       |
| Significant observable inputs:       | Inputs include observable quoted prices sourced from traded reference prices or recent traded prices indices in an active market for identical assets or liabilities. |       |       |

|                                      |   | 2018  | 2017  |
|--------------------------------------|---|-------|-------|
|                                      |   | USD'M | USD'M |
| Other financial derivatives          | – level 2   |       |       |
|                                      | Assets  | 346.5 | 171.7 |
|                                      | Liabilities   | 298.1 | 168.6 |
| Valuation techniques and key inputs: | Discounted cash flow model  |       |       |
| Significant observable inputs:       | Inputs include observable quoted prices sourced from exchanges or traded reference indices in an active market for identical assets or liabilities. Prices are adjusted by a discount rate which captures the time value of money and counterparty credit considerations. |       |       |

|                                      |  | 2018     | 2017     |
|--------------------------------------|--|----------|----------|
|                                      |  | USD'M    | USD'M    |
| Inventories                          | – level 2                                |          |          |
|                                      | Assets                                   | 14,732.9 | 13,926.7 |
|                                      | Liabilities                              | –        | –        |
| Valuation techniques and key inputs: | Quoted prices in an active market        |          |          |
| Significant unobservable inputs:     | Premium discount on quality and location |          |          |

|                                      |   | 2018    | 2017    |
|--------------------------------------|---|---------|---------|
|                                      |   | USD'M   | USD'M   |
| Fixed rate borrowings                | – level 2   |         |         |
|                                      | Assets  | –       | –       |
|                                      | Liabilities   | 3,479.6 | 2,453.2 |
| Valuation techniques and key inputs: | Discounted cash flow model  |         |         |
| Significant observable inputs:       | Cash flow discounted at current borrowing rates for similar instruments |         |         |

|  |  | 2018  | 2017  |
|--|--|-------|-------|
|  |  | USD'M | USD'M |
| Listed debt securities – Fair value through profit or loss | – level 3  |       |       |
|  | Assets   | 466.3 | 447.6 |
|  | Liabilities  | –     | –     |
| Valuation techniques and key inputs:                       | Discounted cash flow model   |       |       |
| Significant unobservable inputs:                           | – forecast throughput<br>– discount rates using weighted average cost of capital<br>– market illiquidity<br>– operating cost and capital expenditures<br>The resultant asset is a discounted cash flow of the underlying throughput. Increase/decrease of the forecasted throughput will result in an increase/decrease of the value of the asset. |       |       |

|  |   | 2018  | 2017  |
|--|---|-------|-------|
|  |   | USD'M | USD'M |
| Unlisted equity investments – Fair value through profit and loss | – level 3   |       |       |
|  | Assets  | 31.6  | 45.5  |
|  | Liabilities   | –     | –     |
| Valuation techniques and key inputs:                             | Quoted prices obtained from the asset managers of the funds |       |       |
| Significant observable inputs:                                   | – market illiquidity<br>– price of commodities              |       |       |

|  |   | 2018  | 2017  |
|--|---|-------|-------|
|  |   | USD'M | USD'M |
| Unlisted equity investments – Fair value through OCI | – level 3   |       |       |
|  | Assets  | 163.2 | 122.6 |
|  | Liabilities   | –     | –     |
| Valuation techniques and key inputs:                 | Quoted prices obtained from the asset managers of the funds |       |       |
| Significant observable inputs:                       | – market illiquidity<br>– price of commodities              |       |       |

|                                      |   | 2018  | 2017  |
|--------------------------------------|---|-------|-------|
|                                      |   | USD'M | USD'M |
| OTC derivatives                      | – level 3   |       |       |
|                                      | Assets  | 44.7  | 41.9  |
|                                      | Liabilities   | –     | 0.2   |
| Valuation techniques and key inputs: | Discounted valuation of cashflows generated by mean-reverting price simulations |       |       |
| Significant observable inputs:       | – mean reversion<br>– volatility  |       |       |

|                                      |  | 2018  | 2017  |
|--------------------------------------|--|-------|-------|
|                                      |  | USD'M | USD'M |
| Physical forwards                    | – level 3  |       |       |
|                                      | Assets   | 329.0 | 231.4 |
|                                      | Liabilities  | 307.9 | 326.9 |
| Valuation techniques and key inputs: | Discounted cash flow model   |       |       |
| Significant observable inputs:       | Prices are adjusted by differentials including:<br>– quality<br>– location |       |       |

## F. Notes to consolidated financial statements

The movements in the Level 3 hierarchy can be summarised as follows:

| USD'M  | Physical forwards/ Derivatives | Equity/Debt securities | Non-financial hedged items | Total          |
|--|--------------------------------|------------------------|----------------------------|----------------|
| <b>1 October 2017</b>                            | (53.8)                         | 615.7                  | –                          | 561.9          |
| Total gain/(loss) recognised in income statement | 67.3                           | 20.0                   | 646.5                      | 733.7          |
| Total gain/(loss) recognised in OCI              | –                              | 9.9                    | –                          | 9.9            |
| Invested   | –                              | 61.1                   | –                          | 61.1           |
| Disposals  | –                              | (45.6)                 | –                          | (45.6)         |
| Total realised                                   | 52.4                           | –                      | –                          | 52.4           |
| <b>30 September 2018</b>                         | <b>65.9</b>                    | <b>661.1</b>           | <b>646.5</b>               | <b>1,373.4</b> |

| USD'M  | Physical forwards/ Derivatives | Equity/Debt securities | Non-financial hedged items | Total        |
|--|--------------------------------|------------------------|----------------------------|--------------|
| <b>1 October 2016</b>                            | (30.5)                         | 427.5                  | –                          | 397.0        |
| Total gain/(loss) recognised in income statement | (51.3)                         | 117.6                  | –                          | 66.3         |
| Total gain/(loss) recognised in OCI              | –                              | 6.9                    | –                          | 6.9          |
| Invested   | –                              | 74.4                   | –                          | 74.4         |
| Disposals  | –                              | (10.7)                 | –                          | (10.7)       |
| Total realised                                   | 28.0                           | –                      | –                          | 28.0         |
| <b>30 September 2017</b>                         | <b>(53.8)</b>                  | <b>615.7</b>           | <b>–</b>                   | <b>561.9</b> |

There have been no transfers between fair value hierarchy levels in 2018. Materially all level 3 physical forwards are settled in the next year. See note 16 for equity/debt securities.

### K. Other

The Group replaced a series of exchange traded futures contracts by entering into an over-the-counter financial swap transaction with a bank. The pricing of the swap transaction was done taking into account the historical value of the exchange traded futures contracts. The transaction price included a structuring fee and funding fee. As part of the swap transaction, the Group received both initial and variation margin cash postings back from its clearing brokers and classified the resulting OTC swap transaction as a derivative liability for an amount of USD247 million at 30 September 2018. The fair value of the swap transaction changes in response to both the underlying commodity price and funding fee, with the impact of these changes being recorded in cost of goods sold. The structuring fee has been recognised immediately through the statement of income as a transactional cost associated with entering into the swap transaction.

## 30. Employee benefits

### a. Equity participation plan

The immediate parent of the Company, Trafigura Beheer B.V., has an equity participation plan (EPP) which is open to employees of the Group. Shares issued to employees, are preference shares of Trafigura Beheer B.V. which give rights to economic benefits with limited voting rights. The founders and controlling shareholders of the Group, represented by the Board of Directors of Trafigura Control Holdings Pte. Ltd., a parent company of Trafigura Beheer B.V., in consultation with the Board of Directors of the Company, decide on the share awards to be issued to employees. Annual remuneration (which includes the equity participation awards) is subject to review by the remuneration committee of the Group.

The value of the shares is based on the net asset value of an ordinary share as set out in the Articles of Association of Trafigura Beheer B.V., which management believe is a fair approximation of the fair value. Shares awarded under the EPP may vest immediately or over a period of several years.

Employees do not have the right to freely sell shares that have vested unless Trafigura Control Holdings Pte. Ltd. has granted approval and has refrained from its right to nominate a prospective purchaser and make a purchase offer. Upon termination of employment, employees must transfer all of their shares at the direction of Trafigura Control Holdings Pte. Ltd. or hold the shares subject to further directions of Trafigura Control Holdings Pte. Ltd.

Neither Trafigura Beheer B.V. nor the Group have a legal or constructive obligation to settle the shares held by employees in cash. If employment is ceased prior to the end of the vesting period the shares will be forfeited unless otherwise determined by Trafigura Control Holdings Pte. Ltd.

The Group's EPP is classified as an equity-settled plan in the Group's financial statements; the fair value of the shares granted, determined at the grant date, is recorded in the statement of income rateably over the vesting period of the shares.

During 2018, 6,344 immediately vesting shares were granted to employees representing a value of USD11.6 million (2017: 12,135 shares representing a value of USD15.5 million) and 35,488 shares were granted with a vesting period of one to five years representing a value of USD64.9 million (2017: 46,555 shares representing a value of USD59.5 million).

Compensation in respect of share based payments recognised in staff costs amounted to USD87.6 million (2017: USD82.2 million).

Unrecognised staff costs in respect of rateably vesting shares expected to be recognised from 2019 to 2021 amount to USD82.3 million at 30 September 2018 (2017: USD97.9 million for the period from 2018 to 2021).

### b. Personnel expenses

|                       | 2018<br>USD'M | 2017<br>USD'M |
|-----------------------|---------------|---------------|
| Salaries and bonuses  | 379.4         | 387.9         |
| Social security costs | 26.7          | 24.7          |
| Pension costs         | 3.5           | 33.1          |
| Share-based payments  | 87.6          | 82.2          |
| <b>Total</b>          | <b>497.2</b>  | <b>527.9</b>  |

The average number of employees split geographically is depicted below:

|                                  | Oil & Petroleum<br>FTE | Non-Ferrous & Bulk<br>FTE | Corporate and other<br>FTE | Total<br>FTE |
|----------------------------------|------------------------|---------------------------|----------------------------|--------------|
| <b>2018</b>                      |                        |                           |                            |              |
| North, Central and South America | 503                    | 1,713                     | 212                        | 2,428        |
| Europe and Africa                | 190                    | 407                       | 265                        | 862          |
| Asia, Middle East and Australia  | 279                    | 335                       | 412                        | 1,026        |
| <b>Total</b>                     | <b>972</b>             | <b>2,455</b>              | <b>889</b>                 | <b>4,316</b> |
|                                  | Oil & Petroleum<br>FTE | Non-Ferrous & Bulk<br>FTE | Corporate and other<br>FTE | Total<br>FTE |
| <b>2017</b>                      |                        |                           |                            |              |
| North, Central and South America | 249                    | 1,705                     | 169                        | 2,123        |
| Europe and Africa                | 185                    | 406                       | 278                        | 869          |
| Asia, Middle East and Australia  | 257                    | 291                       | 395                        | 943          |
| <b>Total</b>                     | <b>691</b>             | <b>2,402</b>              | <b>842</b>                 | <b>3,935</b> |

### 31. Related parties

In the normal course of business, the Company enters into various transactions with related parties including commitments to sell and to purchase commodities, forward sale and purchase contracts, agency agreements and management service agreements. Outstanding balances at period end are unsecured and settlement occurs in cash.

All transactions between the Company and its subsidiaries are eliminated on consolidation along with any unrealised profits and losses between its subsidiaries, associates and joint ventures.

#### a. Transactions with key management personnel

##### (i) Key management personnel compensation

In addition to their salaries, the Group also provides non-cash benefits to directors and executive officers. Executive officers also participate in the Group's share participation programme (see note 30). Compensation of key management personnel, including all members of the Board of Directors and the Management Committee, comprised of the following:

|                              | 2018        | 2017        |
|------------------------------|-------------|-------------|
|                              | USD'M       | USD'M       |
| Short-term employee benefits | 7.0         | 12.8        |
| Post-employment benefits     | 0.5         | 0.5         |
| Share-based payments         | 32.3        | 29.5        |
| <b>Total</b>                 | <b>39.8</b> | <b>42.8</b> |

##### (ii) Key management personnel and director transactions

As at 30 September 2018, loans receivable from the members of the Board of Directors and Management Board total USD7.6 million (2017: USD10.6 million). Interest is charged on the loans at approximately LIBOR + 1.5 percent and the loans are repayable within the 1-3 year bracket.

#### b. Other related-party transactions

|  | 2018           | 2017           |
|--|----------------|----------------|
|  | USD'M          | USD'M          |
| Related-party receivables/(payables)     |                |                |
| Trafigura Beheer B.V.                    | (17.7)         | (47.4)         |
| Puma Energy                              | 1,173.2        | 642.1          |
| Farringford N.V.                         | 83.1           | 29.6           |
| Beheer Malta Ltd.                        | (9.0)          | (8.1)          |
| Ecore B.V.                               | 1.3            | 4.3            |
| Emincar                                  | 295.1          | 263.3          |
| Jinchuan Group Co. Ltd.                  | 58.5           | 16.5           |
| Minas de Aguas Teñidas, S.A.U. ("MATSA") | (7.2)          | 72.6           |
| Simba Holding S.à.r.l.                   | 242.9          | —              |
| Nayara Energy Limited                    | 132.7          | 374.4          |
| Nyrstar Sales & Marketing Ag             | 118.7          | 40.2           |
| Other                                    | (4.5)          | 62.8           |
| <b>Total</b>                             | <b>2,067.2</b> | <b>1,450.5</b> |

|                             | 2018     | 2017    |
|-----------------------------|----------|---------|
|                             | USD'M    | USD'M   |
| Sales (mainly Puma Energy)  | 11,865.1 | 7,627.1 |
| Purchases                   | 3,826.3  | 1,986.5 |
| Terminalling & dockage fees | 127.5    | 167.6   |
| Interest income             | 29.8     | 58.2    |
| Interest expenses           | 3.7      | —       |
| Cost recharges              | 57.7     | 73.1    |

Transactions between related parties are made on commercial terms.

Below table summarises the nature of relationship and nature of transactions entered with the related party:

| Party                                    | Nature of relationship    | Nature of transaction               |
|--|---------------------------|-------------------------------------|
| Beheer Malta Ltd                         | Parent company            | Buy back of treasury shares         |
| Buckeye Partners LLC                     | Equity-accounted investee | Lease agreements                    |
| Ecore B.V.                               | Cousin group              | Cost recharges, trading and hedging |
| Empresa Minera del Caribe SA             | Equity-accounted investee | Financing and trading agreement     |
| Nayara Energy Limited                    | Equity-accounted investee | Financing and trading agreement     |
| Farringford N.V.                         | Ultimate parent           | Loans and cost recharges            |
| Jinchuan Group Co. Ltd.                  | Equity-accounted investee | Trading agreement                   |
| Minas de Aguas Teñidas, S.A.U. ("MATSA") | Equity-accounted investee | Financing and trading agreement     |
| Porto Sudeste do Brasil S.A.             | Equity-accounted investee | Loans and cost recharges            |
| Nyrstar                                  | Equity-accounted investee | Financing and trading agreement     |
| Simba Holding S.à.r.l.                   | Equity-accounted investee | Multimodal logistics services       |
| Puma Energy Holdings Pte. Ltd.           | Equity-accounted investee | Financing and trading agreement     |
| Trafigura Beheer B.V.                    | Parent company            | Loans and cost recharges            |

A list of consolidated subsidiaries and associates is included in note 35.

### 32. Hyperinflationary economies

With the effect from 1 July 2018, the Argentine economy is considered to be hyperinflationary in accordance with the criteria in IAS 29, 'Financial reporting in hyperinflationary economies'. Accordingly, the financial statements include restatements for changes in the general purchasing power of the Argentine Peso. These restatements are made for all Group entities that have the Argentine Peso as functional currency.

On the application of IAS 29 the Group used a conversion coefficient derived from official wholesale price and consumer price indices published by the National Institute of Statistics and Censuses (INDEC, in its Spanish acronym). The index rates and corresponding conversion coefficients applied are as follows:

| Year              | Index, % (December 2010=100) | Conversion coefficient |
|-------------------|------------------------------|------------------------|
| 30 September 2014 | 182.0                        | 268.6                  |
| 30 September 2015 | 205.6                        | 237.7                  |
| 30 September 2016 | 288.6                        | 169.4                  |
| 30 September 2017 | 347.8                        | 140.5                  |
| 30 September 2018 | 488.7                        | 100.0                  |

Monetary assets and liabilities are not restated because they are already expressed in terms of the monetary unit current as at 30 September 2018. Non-monetary assets and liabilities (items which are not already expressed in terms of the monetary unit as at 30 September 2018) are restated by applying the above index.

The impact of the initial application has been recorded in Other comprehensive income. The effect of inflation after initial application of USD19.1 million (pre-tax gain) is included in the Finance Income.



## F. Notes to consolidated financial statements

### 33. New and amended standards or interpretations

#### a. New and amended standards or interpretations adopted by the Group

There were no new standards or interpretations effective for the first time for periods beginning on or after 1 January 2017 that had a significant effect on the Group's financial statements. In 2015 the Group early adopted IFRS 9 – Financial instruments.

#### b. New and amended standards or interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for reporting periods started on 1 October 2017 and have not been early adopted by the group. The group's assessment of the impact of these new standards and interpretations is set out below.

##### *IFRS 15 – Revenue from Contracts with Customers*

IFRS 15 'Revenue from Contracts with Customers' applies to revenue from contracts with customers and replaces all of the revenue standards and interpretations in IFRS. The standard outlines the principles an entity must apply to measure and recognise revenue and the related cash flows.

The Group has undertaken a preliminary comprehensive analysis of the impact of the new standard based on a review of the contractual terms of its principal revenue streams with the primary focus being to understand whether the timing and amount of revenue recognised could differ under IFRS 15. During the preliminary analyses, the following points were noted:

- The Group sells part of its products on Cost and Freight (CFR) or Cost, Insurance & Freight (CIF) Incoterms. This means that the Group is responsible for providing shipping services in addition to the delivery of physical commodities. Under IAS 18, the Group recognises such shipping and other freight revenue and accrues the associated costs in full on loading. The Group is currently reassessing the control transfer moment on these trading contracts based on the guidance set forth in IFRS 15.
- The nature of the products sold by the Group is such that adjustments may be made to prices in the situation where the specification of the commodities delivered deviate from the terms agreed in the contract with the customer. The Group has considered whether revenue arising from the sales of such products should be constrained under the IFRS 15 rules on variable consideration. Based on the initial assessment, the Group concluded that the impact of the potential constraint is immaterial.
- Final consideration to which the Group is entitled may change as a result of quantity differences. The Group has considered whether revenue arising from the sales of such products should be constrained under the IFRS 15 rules on variable consideration. Based on the initial assessment, the Group concluded that the impact of the potential constraint is immaterial.
- Certain of the commodities delivered to customers are provisionally priced at the date revenue is recognised. The prices are generally finalised within 3 months. Such adjustments to revenue are dealt with under IFRS 9, "Financial Instruments" rather than IFRS 15 and therefore the IFRS 15 rules on variable consideration do not apply. The Group is assessing the potential impact on the disclosure notes.

IFRS 15 must be applied for annual periods beginning on or after 1 January 2018. The Group will hence apply the new standard as from 1 October 2018. The Group envisages adopting the modified retrospective approach, where any transitional adjustment (if any) will be recognised in retained earnings at 1 October 2018 without adjustment of comparatives. The new standard will only be applied to contracts that remain in force at that date.

##### *IFRS 16 – Leases*

IFRS 16 'Leases' will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The Group anticipates electing the short-term lease and low-value lease exemptions.

During 2018, the Group initiated a project team which has focused on the identification and understanding of:

- The provisions of the standard which will most impact the Group;
- Establishing the population of lease contracts which will extend beyond 1 October 2019 based on the current lease portfolio;
- Preliminary impact analysis; and
- A preliminary review of system and process requirements.

During 2018 and 2019, the Group will continue to work on the process with a preliminary focus on the further analysis of the contract portfolio, the selection of an IT solution, and enhancing internal processes where required.

IFRS 16 is expected to have a significant impact on the primary statements and on systems and processes. As the impact on implementation date will depend on factors such as the lease portfolio at that date and the discount rate to be applied, the impact cannot be determined from the disclosure of the minimum lease payments in accordance with IAS 17 in Note 26.

IFRS 16 must be applied for annual periods beginning on or after 1 January 2019. The Group will hence apply the new standard as from 1 October 2019. The Group envisages adopting the modified retrospective approach, through which the cumulative effect of the initial application is recognised 1 October 2019 without any restatement of comparative information.

##### *Other*

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

### 34. Subsequent events

There are no significant subsequent events which require disclosure.

### 35. Consolidated subsidiaries and associates

For entities where legal shareholding is less than 50 percent, the Group has consolidated based on the definition of control under IFRS. Certain entities with a percentage of effective economic interest below 50 percent are held through intermediate holding companies controlled by the Group.

| Principal consolidated operating subsidiaries             | Location                              | % Owned<br>2018 | % Owned<br>2017 |
|---|---------------------------------------|-----------------|-----------------|
| AngoRecycling Industry, Lda.                              | Angola                                | 25.0%           | 25.0%           |
| Boyaca Navigation Inc.                                    | Panama                                | 100.0%          | 100.0%          |
| C.I. Trafigura Petroleum Colombia S.A.S                   | Colombia                              | 100.0%          | 100.0%          |
| Catalina Huanca Sociedad Minera S.A.C.                    | Peru                                  | 100.0%          | 100.0%          |
| DT Trading Ltd.   | Bahamas                               | 50.0%           | 50.0%           |
| DTS Commercial Pte. Ltd.                                  | Singapore                             | 50.0%           | 50.0%           |
| DTS Refining Pte. Ltd.                                    | Singapore                             | 50.0%           | 50.0%           |
| DTS Shipping Ventures Pte. Ltd                            | Singapore                             | 50.0%           | 50.0%           |
| Edenfield Procurement DMCC                                | United Arab Emirates                  | 100.0%          | 100.0%          |
| Empresa de Recolha de Resíduos de Angola, Lda. (Errangol) | Angola                                | 25.0%           | 25.0%           |
| Fangchenggang Guo Tong Import and Export Co. Ltd.         | China                                 | 100.0%          | 100.0%          |
| Galena Asset Management B.V.                              | Netherlands                           | 100.0%          | 100.0%          |
| Galena Asset Management Limited                           | United Kingdom                        | 100.0%          | 100.0%          |
| Galena Asset Management SA                                | Switzerland                           | 100.0%          | 100.0%          |
| Galena Investments 2 Limited                              | Malta                                 | 100.0%          | 100.0%          |
| Genghis Holding Company Limited                           | Malta                                 | 100.0%          | 100.0%          |
| Iberian Minerals Corp.                                    | Switzerland                           | 100.0%          | 100.0%          |
| Impala Holdings Limited                                   | Malta                                 | 100.0%          | 100.0%          |
| Impala Middle East General Warehousing L.L.C.             | United Arab Emirates                  | 100.0%          | 100.0%          |
| Impala Terminals Barrancabermeja S.A.                     | Colombia                              | 100.0%          | 100.0%          |
| Impala Terminals Burnside LLC                             | United States                         | 100.0%          | 100.0%          |
| Impala Terminals Colombia SAS                             | Colombia                              | 100.0%          | 100.0%          |
| Impala Terminals DRC SARL                                 | Congo, The Democratic Republic of the | 100.0%          | 100.0%          |
| Impala Terminals Middle East FZE                          | United Arab Emirates                  | 100.0%          | 100.0%          |
| Impala Terminals UK Limited                               | United Kingdom                        | 100.0%          | 100.0%          |
| Impala Warehousing and Logistics (Shanghai) Co., Ltd      | China                                 | 100.0%          | 100.0%          |
| IWL (Luxembourg) S.à r.l.                                 | Luxembourg                            | 100.0%          | 100.0%          |
| IWL Capital LLC   | Marshall Islands                      | 100.0%          | 100.0%          |
| IWL Holding B.V.  | Netherlands                           | 100.0%          | 100.0%          |
| IWL Holdings (Luxembourg) S.à r.l.                        | Luxembourg                            | 100.0%          | 100.0%          |
| IWL River Inc.  | Panama                                | 100.0%          | 100.0%          |
| Lykos India Private Limited                               | India                                 | 100.0%          | 100.0%          |
| Manatee Holding Company Limited                           | Malta                                 | 100.0%          | 100.0%          |
| NGL Equipments, S.A. de C.V.                              | Mexico                                | 100.0%          | 100.0%          |
| Ningbo Trans-Coal Trading Co., Ltd.                       | China                                 | 100.0%          | 100.0%          |
| Petromining S.A.  | Argentina                             | 100.0%          | 100.0%          |
| Seal Sands Gas Transportation Limited                     | United Kingdom                        | 100.0%          | 100.0%          |
| Shanghai Trafigura Energy and Resource Trading Co., Ltd.  | China                                 | 100.0%          | 100.0%          |
| TAG ECO Recycling (UK) Limited                            | United Kingdom                        | 100.0%          | 100.0%          |
| TCPU Inc.   | United States                         | 100.0%          | 100.0%          |
| Teesside Gasport Limited                                  | United Kingdom                        | 100.0%          | 100.0%          |
| Trafigura Argentina S.A.                                  | Argentina                             | 100.0%          | 100.0%          |
| Trafigura B.V.  | Netherlands                           | 100.0%          | 100.0%          |
| Trafigura Canada General Partnership                      | Canada                                | 100.0%          | 100.0%          |
| Trafigura Chile Limitada                                  | Chile                                 | 100.0%          | 100.0%          |
| Trafigura Coal Colombia S.A.S.                            | Colombia                              | 100.0%          | 100.0%          |
| Trafigura Corpus Christi Holdings LLC                     | United States                         | 100.0%          | 100.0%          |
| Trafigura Derivatives Limited                             | United Kingdom                        | 100.0%          | 100.0%          |
| Trafigura DMCC  | United Arab Emirates                  | 100.0%          | 100.0%          |
| Trafigura Energy Colombia S.A.S.                          | Colombia                              | 100.0%          | 100.0%          |
| Trafigura Eurasia LLC                                     | Russian Federation                    | 100.0%          | 100.0%          |
| Trafigura Funding S.A.                                    | Luxembourg                            | 100.0%          | 100.0%          |
| Trafigura Holding GmbH                                    | Switzerland                           | 100.0%          | 100.0%          |
| Trafigura Holdings Limited                                | Malta                                 | 100.0%          | 100.0%          |

| Principal consolidated operating subsidiaries                              | Location       | % Owned<br>2018 | % Owned<br>2017 |
|--|----------------|-----------------|-----------------|
| Trafigura Holdings Pte. Ltd.   | Singapore      | 100.0%          | 100.0%          |
| Trafigura India Private Limited  | India          | 100.0%          | 100.0%          |
| Trafigura Investment (China) Co., Ltd.                                     | China          | 100.0%          | 100.0%          |
| Trafigura Limited  | United Kingdom | 100.0%          | 100.0%          |
| Trafigura Maritime Logistics Pte. Ltd.                                     | Singapore      | 100.0%          | 100.0%          |
| Trafigura Maritime Ventures Limited  | Malta          | 100.0%          | 100.0%          |
| Trafigura Marketing Inc.   | United States  | 100.0%          | 100.0%          |
| Trafigura Marketing Ltd.   | Canada         | 100.0%          | 100.0%          |
| Trafigura Metales Basicos S.A.C.   | Peru           | 100.0%          | 100.0%          |
| Trafigura Mexico, S.A. de C.V.   | Mexico         | 100.0%          | 100.0%          |
| Trafigura Mongolia LLC   | Mongolia       | 100.0%          | 100.0%          |
| Trafigura Nat Gas Limited  | Malta          | 100.0%          | 100.0%          |
| Trafigura Overseas Projects Pte. Ltd.                                      | Singapore      | 100.0%          | 100.0%          |
| Trafigura PE Holding Limited (Formerly Puma Energy Holdings Malta Limited) | Malta          | 100.0%          | 100.0%          |
| Trafigura Peru S.A.C.  | Peru           | 100.0%          | 100.0%          |
| Trafigura Pte. Ltd.  | Singapore      | 100.0%          | 100.0%          |
| Trafigura Services Pte. Ltd.   | Singapore      | 100.0%          | 100.0%          |
| Trafigura Services South Africa (Pty) Ltd.                                 | South Africa   | 100.0%          | 100.0%          |
| Trafigura Trade Holdings B.V.  | Netherlands    | 100.0%          | 100.0%          |
| Trafigura Trade Investments B.V.   | Netherlands    | 100.0%          | 100.0%          |
| Trafigura Trading (Europe) Sàrl  | Switzerland    | 100.0%          | 100.0%          |
| Trafigura Trading LLC  | United States  | 100.0%          | 100.0%          |
| Trafigura Trading Yangshan Co., Ltd.                                       | China          | 100.0%          | 100.0%          |
| Trafigura Ukraine LLC  | Ukraine        | 100.0%          | 99.5%           |
| Trafigura US Inc.  | United States  | 100.0%          | 99.5%           |
| Trafigura Ventures IX B.V.   | Netherlands    | 100.0%          | 0.0%            |
| Trafigura Ventures Trading Ltd.  | Mauritius      | 100.0%          | 100.0%          |
| Trafigura Ventures V B.V.  | Netherlands    | 100.0%          | 100.0%          |
| Trafigura Ventures VIII B.V.   | Netherlands    | 100.0%          | 0.0%            |
| Urion Holdings (Malta) Limited   | Malta          | 100.0%          | 100.0%          |
| Urion Mining International B.V.  | Netherlands    | 100.0%          | 100.0%          |

### 36. Board of Directors

| The Board of Directors |                 |
|------------------------|-----------------|
| Mark Irwin             | José Larocca    |
| Pierre Lorinet         | Sipko Schat     |
| Andrew Vickerman       | Mike Wainwright |
| Jeremy Weir            |                 |

Singapore, 7 December 2018.

**Notes**

## This image shows a full page of blank, lined paper. It features approximately 28 horizontal blue or grey lines spaced evenly apart, typical of standard notebook paper. The lines extend across the entire width of the page, leaving small margins at the top and bottom. There are no vertical lines, text, or other markings present.

Designed and produced by  
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Geneva, Switzerland.  
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Nyara Energy, Terrafame, Erin Oswalt,  
Hyundai Sambo Heavy Industries,  
Adalberto Roque.

Trafigura Group Pte. Ltd. and the companies in which it  
directly or indirectly owns investments in are separate  
and distinct entities.

In this publication, the collective expressions 'Trafigura',  
'Trafigura Group', 'the Company' and 'the Group' may be  
used for convenience where reference is made in general  
to those companies. Likewise, the words 'we', 'us', 'our' and  
'ourselves' are used in some places to refer to the companies  
of the Trafigura Group in general. These expressions are also  
used where no useful purpose is served by identifying any  
particular company or companies.







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TI/0272.1e



# **EXHIBIT 2**



# 2021 ANNUAL REPORT

TRAFIGURA GROUP PTE. LTD.



# Financial and business highlights<sup>1</sup>

## Group revenue

**\$231.3<sub>bn</sub>** 

\$147.0bn in 2020  
\$171.5bn in 2019

## Underlying EBITDA

**\$6.9<sub>bn</sub>** 

\$6.1bn in 2020  
\$2.0bn in 2019

## Underlying EBITDA margin

**2.97%** 

4.13% in 2020  
1.18% in 2019

## Net profit

**\$3.1<sub>bn</sub>** 

\$1.6bn in 2020  
\$0.9bn in 2019

## Energy segment revenue as a percentage of Group revenue<sup>2</sup>

**61%** 

57% in 2020  
65% in 2019

## Oil and Petroleum Products total volume traded<sup>3</sup>

**330.3<sub>mmt</sub>** 

269.8mmt in 2020  
274.9mmt in 2019

## Total assets

**\$90.1<sub>bn</sub>** 

\$57.0bn in 2020  
\$54.2bn in 2019

## Total non-current assets

**\$15.0<sub>bn</sub>** 

\$11.1bn in 2020  
\$10.8bn in 2019

## Metals and Minerals revenue as a percentage of Group revenue

**39%** 

43% in 2020  
35% in 2019

## Non-ferrous concentrates and refined metals total volume traded

**22.8<sub>mmt</sub>** 

20.9mmt in 2020  
19.9mmt in 2019

## Average number of employees over the year<sup>4</sup>

**9,031** 

8,619 in 2020  
5,106 in 2019

## Total Group equity

**\$10.6<sub>bn</sub>** 

\$7.8bn in 2020  
\$6.8bn in 2019

## Bulk minerals total volume traded

**82.7<sub>mmt</sub>** 

76.7mmt in 2020  
77.3mmt in 2019

Trafigura Group Pte. Ltd. and the companies which it directly or indirectly owns investments in are separate and distinct entities. In this publication, the collective expressions 'Trafigura', 'Trafigura Group', 'the Company' and 'the Group' may be used for convenience where reference is made in general to those companies. Likewise, the words 'we', 'us', 'our' and 'ourselves' are used in some places to refer to the companies of the Trafigura Group in general. These expressions are also used where no useful purpose is served by identifying any particular company or companies.

1. Trafigura's financial year ran from 1 October 2020 to 30 September 2021.

2. The Energy segment incorporates our Oil and Petroleum Products and Power and Renewables divisions.

3. Million metric tonnes.

4. Total employee numbers are calculated as an average over the financial year and comprise employees of consolidated Trafigura Group businesses, operations and offices. MATSA, Porto Sudeste and Impala joint venture employees are excluded as these assets are not consolidated in the Trafigura Group financial accounts. Puma Energy was consolidated in Trafigura's balance sheet from 30 September 2021. As at 30 September 2021, the current total number of Group employees was 13,268 (9,037 Trafigura and 4,231 Puma Energy).



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## At a glance

Founded in 1993, Trafigura is one of the largest physical commodities trading and logistics groups in the world. Our core business is supported by a number of assets, investments and alliances to complement and enhance these activities. In 2021, the Group employed over 9,000 people across 48 countries.

### Business activities<sup>1</sup>

| Oil and Petroleum Products  | Metals and Minerals         | Power and Renewables     | Shipping and Chartering |
|-----------------------------|-----------------------------|--------------------------|-------------------------|
| <b>330.3</b> <sub>mmt</sub> | <b>105.5</b> <sub>mmt</sub> | <b>1.7</b> <sub>GW</sub> | <b>4,834</b>            |
| Total volume traded         | Total volume traded         | Renewable energy secured | Fixtures                |

### Assets and investments



Trafigura Group owns and operates a number of mining assets, terminals and vessels that complement its core business activities.



Impala Terminals is a multimodal logistics provider focused on export-driven emerging markets. It owns and operates ports, port terminals, warehouses and transport assets.



Galena Asset Management provides investors with specialised investment solutions through its investments in real assets and private equity funds.



Nyrstar is a global multi-metals mining and smelting business, with a market-leading position in zinc and lead.



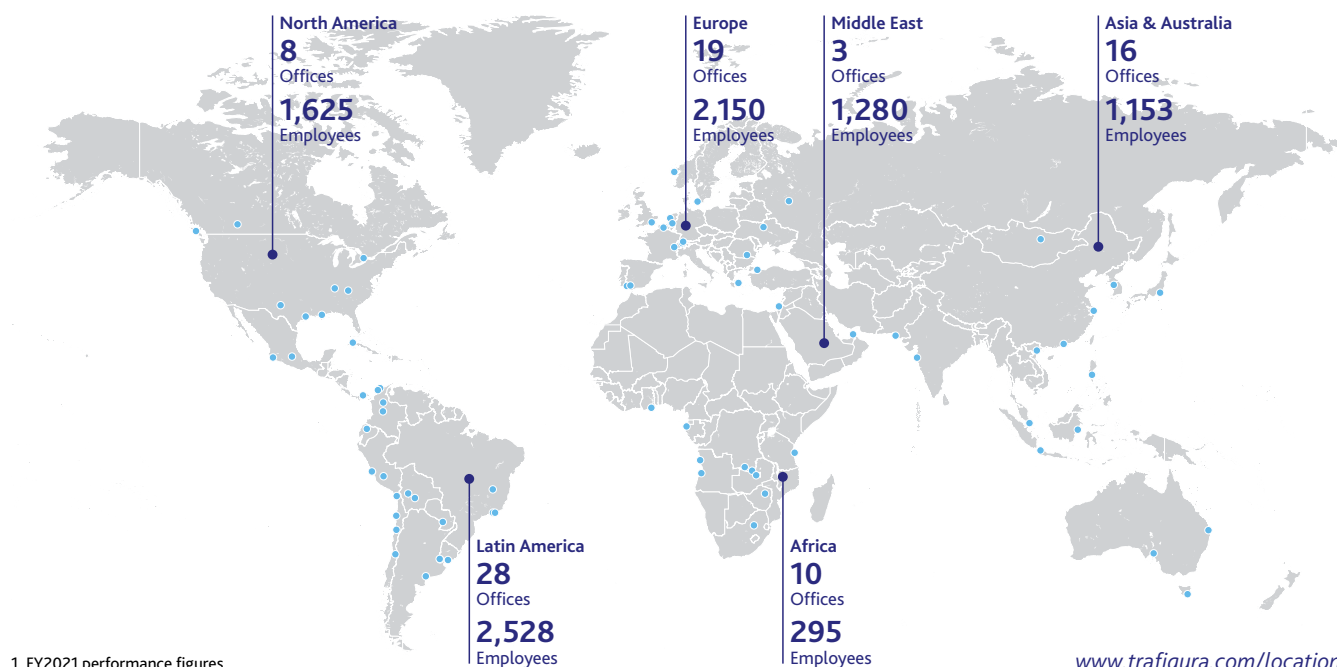
A global oil and petroleum products company, with a network of bulk storage terminals, airports and service stations.



A joint venture owned by, Trafigura, Frontline and Golden Ocean, TFG Marine provides competitively priced, premium marine fuels at key hubs along the world's major shipping routes.



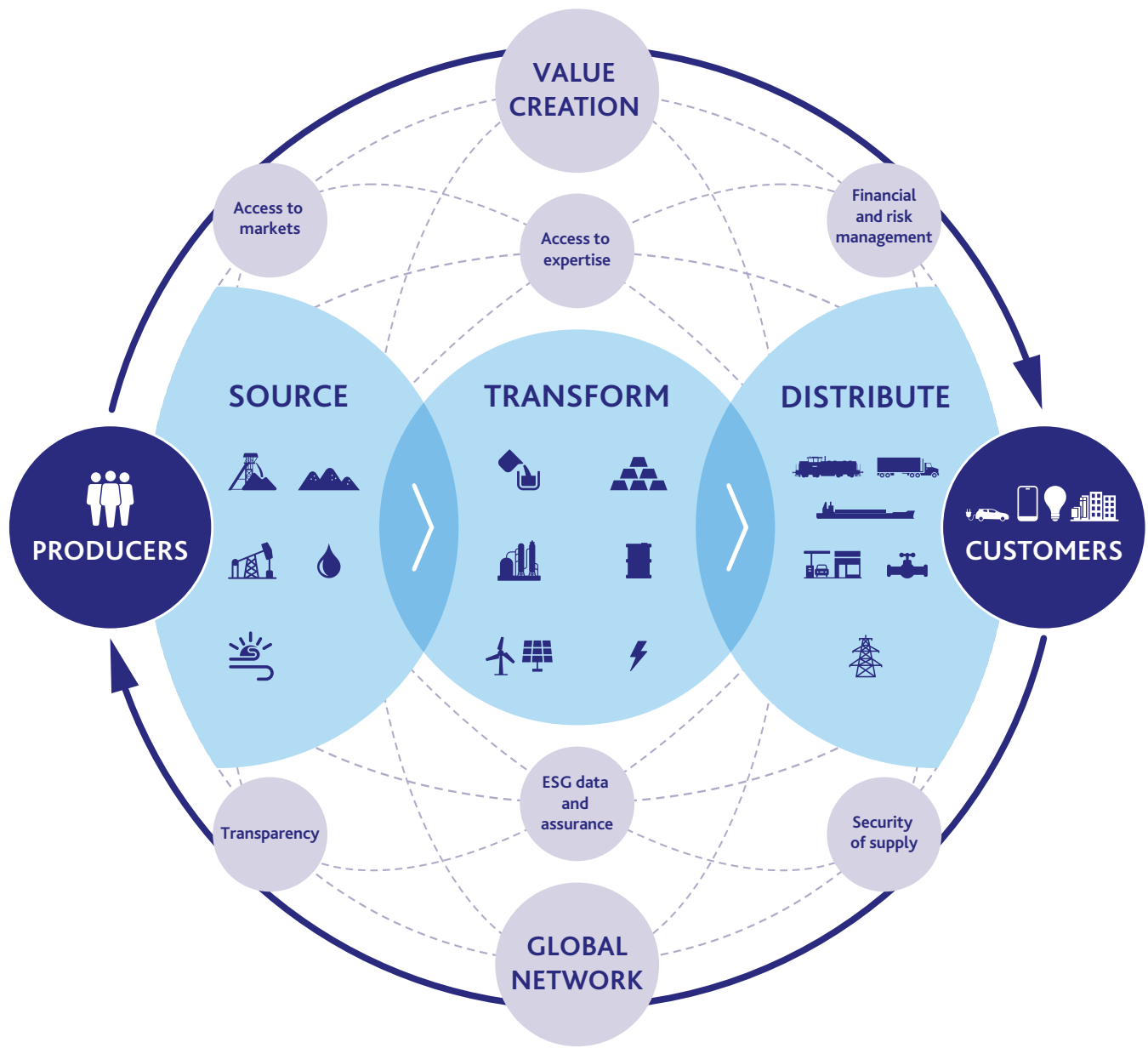
Nala Renewables is a 50:50 joint venture between Trafigura and IFM investors that invests in on-shore wind, solar and power storage projects.



1. FY2021 performance figures.

# What we do

At the heart of global supply, Trafigura connects the world with the vital resources it needs. Through our Oil and Petroleum Products, Metals and Minerals, and Power and Renewables divisions, we deploy infrastructure, skills and a global network to move commodities from where they are plentiful to where they are needed most, forming strong relationships that make supply chains more efficient, secure and sustainable.



## Statement from the Executive Chairman and Chief Executive Officer

# Another year of record performance, further business diversification and a growing customer base



**Jeremy Weir**  
Executive Chairman and  
Chief Executive Officer

Trafigura's performance in 2021 again set new records in terms of volumes handled and overall profitability. We also made excellent progress over the course of the year in further diversifying our business to play a meaningful role in the ongoing energy transition.

It was a year that saw the global economy recovering from the shock of COVID-19, albeit unevenly in different regions, and one in which underlying fragilities in global supply chains were laid bare as demand rebounded whilst logistics and supply struggled to keep pace. This environment once again demanded exceptional levels of customer service, risk and supply chain management from our teams, to provide security of supply to our customers despite ongoing disruptions and supply-demand imbalances.

Profit, turnover and volumes handled across our trading divisions for the year were the highest in our history, consolidating the strong performance in FY2020 and demonstrating a structural rebasing of the quality and consistency of the company's financial performance and service to suppliers and customers.

Our core Oil and Petroleum Products and Metals and Minerals business divisions continued to fire on all cylinders, while our recently established Power and Renewables division recorded a strong inaugural result. A number of factors contributed to our trading success, but above all, the scale and resilience of our business benefitted from a flight to quality, both in terms of customer relationships and financial liquidity.

Trafigura's service-oriented approach, global logistical strength and reliability as a supplier helped to forge relationships with many counterparts and customers during the first phases of the pandemic. These relationships have continued to strengthen in recent months as demand ramps up and presents additional complexities.

The Group's trading desks once again capably managed extreme market volatility across a broad spectrum of commodities and performed exceptionally well regardless of market conditions. Fundamental to this performance were our strong risk controls, including conservative value at risk of less than one percent of Group equity, and the depth of our market knowledge and expertise, incorporating the increased use of data analytics.

For our operational assets, however, this was another challenging year as staff levels, supply chains for critical inputs and logistics all continued to experience high levels of disruption due to COVID-19 related operational issues. Safety performance was also negatively impacted and I am saddened to report that three employees and three contractors lost their lives at work during the year, including four fatal incidents at mining operations. This simply is not good enough and safety improvement plans are being implemented across our operations to align performance with the very high safety standards to which we aspire.

The Nyrstar smelting business continued to make progress with a restorative capital investment programme, but faced COVID-19 related operational issues and was squeezed by high energy prices towards the end of the year. Our portfolio of fixed assets underwent significant change during the year. We are proud to have created a world-class copper mining complex through our investments over more than 15 years at the MATSA mining venture in Spain. In September, we announced the sale of Trafigura's stake in the operation to Sandfire Resources subject to receipt of regulatory approvals. We also recapitalised and consolidated Puma Energy into the Group. Together with new management and a revised strategic focus, Puma Energy is now on a firmer financial footing from which to build its business in key markets.

Higher metals prices contributed to an improved financial performance from our mining assets. However, raising sufficient liquidity to operate with commodity prices at elevated levels is clearly a challenge for the sector. Our commitment to transparency, responsibility and robust governance and the strength of our global network and customer relationships again enabled Trafigura to secure the capital to support revenues of over USD230 billion, working with over 140 banks. Our strong profit has also further strengthened our balance sheet, with retained earnings taking Group equity above USD10 billion for the first time.

We progressed with a number of new ventures. The Nala Renewables joint venture with IFM Investors appointed a CEO, built out its management team and launched its first projects, including an investment in Swift Current Energy – a developer of solar and wind power energy projects in North America. We made a major investment in H2 Energy, a pioneer in creating green hydrogen ecosystems for fuel-cell trucks, establishing a joint venture that is developing plans to expand into other European countries in the near future. We continued to invest in new technologies, including mobility, energy storage and carbon abatement. These investments are strategically important as they help us understand the changing dynamics and new opportunities that will reshape the industries we supply over the coming years.

We also invested to facilitate new sources of supply of the critical metals that are required for many aspects of the energy transition. In nickel, a key component of lithium-ion batteries for electric vehicles, we supported the construction of a nickel sulphate plant at the Terrafame mine in Finland. Our investment in the Prony Resources nickel and cobalt mine in New Caledonia helped to secure the sustainable future of the operation, by acquiring a minority stake and helping to secure long-term financing, technical and customer support, in collaboration with local stakeholders and the French government. In addition, we stepped up our pioneering efforts to develop responsible sourcing of cobalt in the Democratic Republic of the Congo, through our agreements with the state-owned entity established for this purpose, Enterprise Générale du Cobalt, and international NGO Pact.

We recognised the need for continued investment in low-cost and relatively low-carbon intensity sources of oil and gas. This is in line with our expectation that these sources of energy will continue to be required for some years to come, to bridge the world's growing energy needs while the energy transition to low- and zero-carbon fuels takes place. This included acquiring a 10 percent minority interest in Vostok Oil. Vostok Oil is developing oil and gas resources using methods that are expected to reduce the carbon intensity of its production to approximately 25 percent of the global average for new oil projects, based on current estimates.

Finally, we are continuing to strengthen our approach to environmental, social and governance (ESG) risks and opportunities across our operations and value chains. During 2021, we enhanced our governance structure by establishing a dedicated ESG Committee of the Board, which I chair. The committee provides direction for the Group's ESG policy, strategy and performance and will ensure a consistent approach to risk management across the organisation.

Our commitments to reduce Scope 1 and 2 greenhouse gas emissions by 30 percent by 2023<sup>1</sup>, independently verify the alignment of our leading responsible sourcing programme with international sustainable procurement standard ISO20400, and invest in a pipeline of renewable power generation projects enabled us to secure our first sustainability-linked financing. Announced in March 2021, 34 financial institutions participated in a USD5.5 billion European revolving credit facility which rewards the Group with discounted financing costs if sustainability targets are achieved. Progress in setting a Scope 3 emissions reduction target by 2023 has moved ahead of schedule, enabling us to set a new target to reduce total shipping emissions intensity by 25 percent by 2030, compared to the adjusted 2019 IMO industry baseline<sup>2</sup>. This new target encompasses over 83 percent of Trafigura's reported Scope 3 emissions in 2020<sup>3</sup> and will see the emissions intensity profile of our owned and third-party leased shipping fleet decline by 48 percent compared to the 2008 IMO industry baseline. This compares favourably to the IMO industry target of a 40 percent emissions intensity reduction over the same timeframe.

As one of the world's largest charterers of tankers, gas and bulk carrier vessels, we continued our high level of engagement in the global debate and efforts to decarbonise shipping, including as a leading member of the "Getting to Zero" coalition and key proponent of its Call to Action, signed by over 200 companies. As a founding member of the First Movers Coalition, an initiative announced by President Biden at COP26 and led by Presidential Special Envoy for Climate John Kerry and the World Economic Forum, Trafigura has also committed to convert six vessels, 18 percent of our current owned fleet, to use zero-emissions fuels by 2030.

These activities form a broad and solid platform not only for strong profitability today but also for responsible future growth aligned with the needs of a rapidly changing world. I would like to thank all of our customers and suppliers for their ongoing co-operation, our financial stakeholders for enabling our continued growth and our employees for their hard work and commitment. We expect 2022 to be at least as challenging as 2021, and I believe our company is well positioned to deliver vital commodities and exceptional customer services to an even larger customer base in the months ahead.

<sup>1</sup> GHG reduction target set against our 2020 baseline.

<sup>2</sup> The IMO 2019 normalised benchmark is an indication of the global fleet carbon intensity based on the 2019 IMO DCS data and is used as a benchmark to assess the progress of the industry towards meeting the 2030 IMO decarbonisation goals.

<sup>3</sup> Excluding GHG emissions from our investments. Including investments this figure is 70 percent.



## Financial review

# Growing customer business and financial liquidity lead to record profit

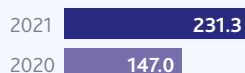
The 2021 financial year was the best in Trafigura Group's 28-year history in terms of trading volumes and profit, continuing the strong performance registered in 2020.



**Christophe Salmon**  
Group Chief Financial  
Officer

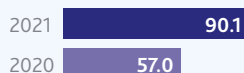
### Group revenue

**\$231.3<sub>bn</sub>**



### Total assets

**\$90.1<sub>bn</sub>**



### Underlying EBITDA<sup>1</sup>

**\$6.9<sub>bn</sub>**



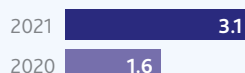
### Non-current assets

**\$15.0<sub>bn</sub>**



### Net profit

**\$3.1<sub>bn</sub>**



### Group equity

**\$10.6<sub>bn</sub>**



### Underlying EBITDA margin

**2.97%**



### Adjusted debt to Group equity

**(0.21)<sub>x</sub>**



<sup>1</sup> The Group has changed its income statement presentation from a classification based on the function of expense to a classification based on the nature of expense. This change provides readers of our financial statements with a more transparent and clearer analysis of the financial performance. Also, it prepares the Group for anticipated future IFRS developments. In addition, the Group replaced the gross profit metric with two new financial performance metrics: operating profit before depreciation and amortisation, and underlying EBITDA.

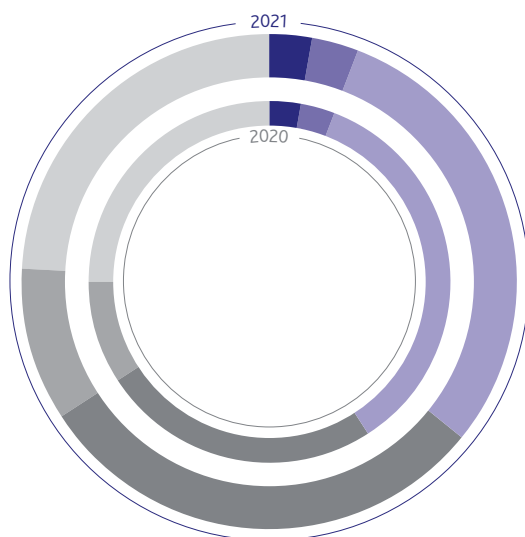
In 2021, revenues increased by 57 percent to USD231,308 million, reflecting higher commodity prices and increased trading volumes as we continued to grow our customer base and expand into new markets. Underlying EBITDA rose 13 percent to USD6,867 million from USD6,072 million in 2020<sup>1</sup>. Net profit of USD3,075 million was nearly double the prior year's result, despite including a one-off, non-cash accounting adjustment which reduced net profit by USD716 million due to IFRS rules on the treatment of a foreign currency translation reserve following the consolidation of Puma Energy.

In 2021, Trafigura traded an average of seven million barrels of oil and petroleum products per day, a significant 25 percent increase over the prior year. Non-ferrous metals traded volumes grew by nine percent to 22.8 million metric tonnes and bulk minerals by eight percent to a total of 82.7 million metric tonnes.

A flight to quality by the banking sector enabled Trafigura to increase its credit facilities to cope with increased working capital needs due to greater traded volumes and a higher commodity price environment, in particular in the second half of the year. The balance-sheet grew by 58 percent during the year to USD90,066 million as at 30 September 2021.

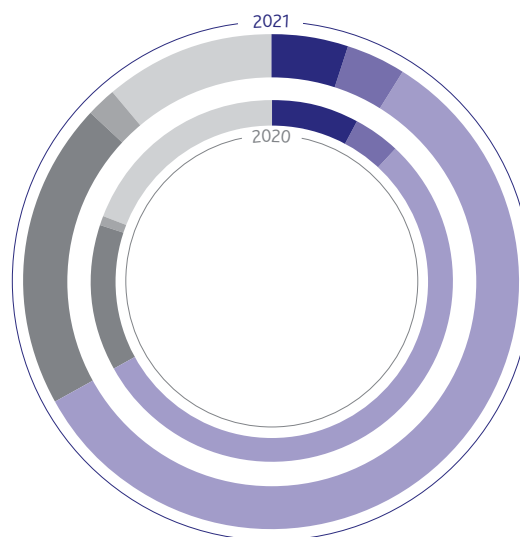
Gross indebtedness increased by 38 percent, driven by the financing needs of our increased inventories and trade receivables; however, our net leverage – as measured by the adjusted debt to Group equity ratio – remained close to zero. This predominantly reflected continued strong cash generation and improved working capital. Thanks to the strong profitability of the year and our measured dividend pay-out policy, Group equity rose by 36 percent to USD10,560 million, the first time that the Group's equity value has surpassed USD10 billion. This shows once again the strength and resilience of our financing model in enabling business growth, supported by transparent financial communication and our active environmental, social and governance (ESG) programme.

Energy\* Revenue by geography (%)



|                    | 2021 | 2020 |
|--------------------|------|------|
| ● Middle East      | 3%   | 3%   |
| ● Africa           | 3%   | 3%   |
| ● Asia & Australia | 30%  | 35%  |
| ● Europe           | 30%  | 25%  |
| ● Latin America    | 10%  | 9%   |
| ● North America    | 24%  | 25%  |

Metals and Minerals Revenue by geography (%)



|                    | 2021 | 2020 |
|--------------------|------|------|
| ● Middle East      | 5%   | 8%   |
| ● Africa           | 4%   | 4%   |
| ● Asia & Australia | 58%  | 55%  |
| ● Europe           | 20%  | 13%  |
| ● Latin America    | 2%   | 1%   |
| ● North America    | 11%  | 19%  |

\* The Energy segment includes Oil and Petroleum Products and Power and Renewables divisions.

#### Other highlights of the year included:

- A strong start for our new Power and Renewables division, which generated underlying EBITDA of USD80 million during the year. This was an excellent result for the new division which was established in 2020 and represents an important strategic diversification of our portfolio to participate in and benefit from the energy transition;
- Sale of our stake in the MATSA polymetallic mining operation in Spain, announced in September 2021, realising a pre-tax gain of USD381 million in the current financial year;
- Successful recapitalisation of Puma Energy and its consolidation into the Trafigura Group. Together with the appointment of new management, this has put Puma Energy on a firmer financial footing and will enable closer alignment between its downstream activities and Trafigura's oil trading business;
- Continuation of our prudent and disciplined approach to fixed assets, with a number of impairments recorded to reflect challenging operational performance; and
- New investments in resources that will be needed during the energy transition, including an interest in Vostok Oil, a low-cost, low carbon intensity oil and gas resource in Russia, and in nickel and cobalt producer, Prony Resources, in New Caledonia.

#### Income

Net profit for the year was USD3,075 million, 92 percent higher than USD1,599 million in FY2020. Underlying EBITDA rose to USD6,867 million (FY2020: USD6,072 million), reflecting increased profitability across the Group's divisions. Our Energy segment, which includes our Oil and Petroleum Products and Power and Renewables divisions, contributed USD4,372 million (FY2020: USD4,760 million) to total underlying EBITDA or 64 percent. Metals and Minerals contributed USD2,494 million (FY2020: USD1,310 million), or 36 percent of the total. Operating profit before depreciation and amortisation was USD6,762 million, 14 percent higher than in FY2020.

Net financing costs rose to USD718 million from USD662 million as a result of increased trading activity balanced by lower interest rates from March 2020 as a result of the pandemic. Income tax was USD368 million, compared to USD292 million in FY2020.

Impairments remained substantial, including those to our industrial assets Puma Energy and Nyrstar, and contributed a loss of USD709 million compared to a loss of USD1,568 million in FY2020. The largest adjustments related to Nyrstar's Australian smelting operations and the Corpus Christi right-of-use asset in the US.

## Balance sheet

Total assets were USD90,066 million as at 30 September 2021, compared to USD56,986 million a year earlier, principally reflecting increases in inventories, trade receivables and cash. Of the total, current assets rose to USD72,516 million from USD45,867 million, including a rise in inventories to USD29,654 million from USD20,178 million. Trade and other receivables increased to USD24,748 million from USD15,245 million and cash balances rose to USD10,678 million from USD5,757 million. Non-current assets also rose to USD15,014 million from USD11,116 million, mainly driven by Puma Energy's consolidation and other investments including our acquisition of a 10 percent interest in Vostok Oil.

## Cash flow

The powerful trading performance continued to generate strong cash flows, with operating cash flow before working capital changes of USD6,862 million, a further increase on the already very strong result in 2020 of USD6,122 million. Trafigura believes operating cash flow is the most reliable measure of its financial performance, since the level of working capital is predominantly driven by prevailing commodity prices and is financed under the Group's self-liquidating financing lines. Net cash used in operating activities was lower compared to last year at USD233 million from USD658 million, once again reflecting the company's strong organic cash flow generation.

Investing activities resulted in a net cash use of USD2,728 million, compared to an outflow of USD265 million in FY2020, partly driven by the Vostok Oil investment. The net cash from financing activities was a net inflow of USD7,882 million, compared to an inflow of USD413 million in FY2020, reflecting wide access to self-liquidating short-term finance lines that match the increased working capital needs. The overall balance of cash and cash equivalents as at 30 September 2021 was USD10,678 million, compared to USD5,757 million a year earlier.

## Liquidity and financing

To support the increased levels of activity across the Group in a higher commodity price environment, Trafigura successfully secured an additional USD6 billion of bank financing in FY2021, bringing total credit lines to an unprecedented USD66 billion, provided by some 140 banks globally, excluding Puma Energy.

The majority of our day-to-day trading activity is financed through uncommitted, self-liquidating trade finance facilities, while we use corporate credit facilities to finance other short-term liquidity requirements, such as margin calls or bridge financing. This funding model gives us the necessary flexibility to cope with periods of enhanced price volatility as utilisation of the trade finance facilities increases or decreases to reflect the volumes traded and underlying prices. Trafigura also maintains an active debt capital markets presence to secure longer-term finance in support of our investments.

In October 2020, we announced the closure of our new Asian Syndicated Revolving Credit Facility at USD1.6 billion equivalent. The facility was oversubscribed and upsized from the initial launch amount of USD1.0 billion equivalent, with 24 banks participating in the transaction.



The Group has been very active in the public debt capital markets during the year with different currencies and formats, and benefitted from very strong support from institutional investors and private banks. In December 2020, the Group re-opened its USD400 million five-year maturity senior bond issued in September 2020 to raise an additional USD100 million. In January 2021, the Group successfully issued a EUR400 million senior bond with a five-year maturity at a price of 3.875 percent. The oversubscription of approximately two times after pricing revision enabled the company to upsize the transaction whilst significantly tightening pricing. This bond was re-opened in March 2021 to reach EUR450 million at the end of the 2021 reporting period, and subsequently completed another tap in October 2021 to reach a total size of EUR500 million. These issuances and re-openings of senior bonds have enabled the Group to strengthen its balance sheet with long-term debt issued at competitive yields.

In February 2021, the Group entered the Schuldschein loan market with an inaugural EUR110 million loan, split between three- and five-year maturities. Likewise, this issuance received strong investor demand and as a result was increased from an initial EUR75 million launch amount.

In March 2021, the Group announced the closing of its new 365-day European multi-currency syndicated revolving credit facility (ERCF) totaling USD1.85 billion, as well as the extension and increase of its USD3.65 billion three-year facility. The facilities included our first sustainability-linked loan structure, incorporating KPIs designed to incentivise the Company to meet ambitious targets related to the reduction of greenhouse gas emissions, the further alignment of Trafigura's responsible sourcing programme with international standards for sustainable procurement, and the development of a renewable power portfolio. The ERCF was initially launched at USD1.5 billion and closed substantially oversubscribed.

In April 2021, Trafigura closed a USD204 million US Private Placement across five-, seven- and ten-year tenors. The transaction was Trafigura's sixth in this market and was timed to refinance a USD98 million US Private Placement maturity and also raised over USD100 million of additional liquidity for the company. The transaction was upsized from an initial USD100 million following strong investor demand, with over half of the total amount raised in the 10-year tranche. The transaction was the largest sustainability-linked financing on record in the US Private Placement market at that time and incorporated the same KPIs as the ERCF.

In July 2021, Trafigura placed USD300 million of notes in the Asset-Backed Securities (ABS) Market. This was Trafigura's sixth public ABS transaction since the inception of the programme in November 2004. Trafigura Securitisation Finance (TSF) has since become the largest AAA/Aaa publicly-rated securitisation programme of trade receivables in the world. The successful pricing of the notes demonstrated not only the attractiveness of trade receivables as an underlying asset class which is rarely offered in public markets, but also the quality of the structure. Investors were mindful of the strong performance of the programme during the COVID-19 pandemic, proving once again its resilience.

In September 2021, Trafigura raised a USD400 million Perpetual Subordinated Bond at a price of 5.875 percent, the tightest price achieved by Trafigura for a perpetual bond. The bond was structured as a non-call six-year subordinated bond and the issuance set the longest tenure attained by the Group in the public debt capital markets. The proceeds were used to partially repay the Group's outstanding USD800 million Perpetual Bond issued in 2017, following a tender offer that was launched at the same time. The Bond benefits from an equity treatment under the IFRS accounting standard.

After the financial year-end, in October 2021, Trafigura refinanced its Asian Revolving Credit Facility (RCF) and Term Loan Facilities (TLF) at USD2.4 billion equivalent, with 36 banks participating in the transaction, including eight new lenders. The new facilities comprised of a 365-day USD RCF (USD700 million), a one-year CNH TLF (c. USD890 million equivalent) and a three-year USD TLF (USD810 million). In line with the ERCF from March 2021, Trafigura implemented a sustainability-linked loan structure in those new facilities.

One additional financial task that faced us during the year was that of preparing for the LIBOR transition ahead of the replacement of this long-standing market benchmark with the new Secured Overnight Financing Rate (SOFR). Given the scale of our financing needs and the sheer number of our banking relationships, this was a complex exercise, but we engaged in it proactively and are now well positioned to trade with all of our banks on the basis of the new benchmark.

#### Key financing milestones in FY2021:

|            |  |                |
|------------|--|----------------|
| ● Oct. 20  | Asian RCF Refinancing                  | USD1.6 billion |
| ● Feb. 21  | Schuldschein                           | EUR110 million |
| ● Mar. 21  | European RCF Refinancing               | USD5.5 billion |
| ● Apr. 21  | US Private Placement                   | USD204 million |
| ● Jul. 21  | Receivables Securitisation (ABS Notes) | USD300 million |
| ● Sept. 21 | Perpetual Subordinated Bond            | USD400 million |





## Public ratings

Trafigura does not hold a corporate public credit rating and does not seek to obtain one. There are a number of reasons for this, including the fact that Trafigura's strategy has always been to obtain funding from stakeholders that understand its business model, rather than making investment decisions on the basis of a credit rating. In addition, holding a credit rating could cause Trafigura to take more short-term focused decisions in order to maintain a particular credit rating level. This would conflict with the Group's focus on long-term value creation and maintenance of a strong balance sheet. Trafigura has been highly successful in securing funding without a public credit rating. Financial discipline is inherent to the company's business and finance model due to its reliance on debt markets for capital and liquidity.

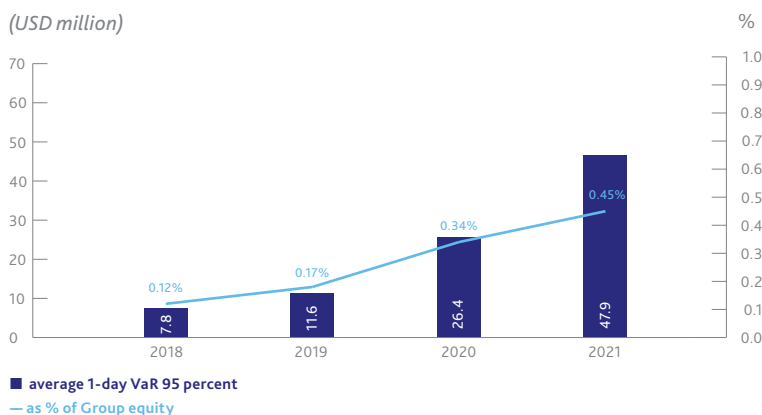
Trafigura's significant expansion of its sources of financing over the years has been achieved on the basis of the Group maintaining an acceptable and sustainable credit standing, consistent with an investment grade profile. The Group's financial discipline is reinforced by the financial covenants provided to unsecured lenders in the bank market and is underlined by the strong support we receive from our banking group and investors.

## Value at risk

The Value at Risk (VaR) metric is one of the various risk management tools that Trafigura uses to monitor and limit its market risk exposure.

Trafigura uses an integrated VaR model which captures risk, including commodity prices, interest rates, equity prices and currency rates (see further details in Note 40). During 2021, the average 95 percent one-day VaR for derivative positions was USD47.9 million (2020: USD26.4 million), which represented less than one percent of Group equity. This increase in our one-day VaR position reflects the larger size of our trading operations and volatility incurred during the reporting period.

(USD million)



## Shareholder structure

Trafigura is owned by circa 1,000 of its employees, who are focused on the long-term success of the business, promoting management depth and stability, and encouraging prudent risk management. The decision as to which employees may become shareholders is discretionary based on individual performance, seniority and expected future contribution to the Group.

Trafigura has significantly built up its shareholders' equity since its inception in 1993 and the Group retains profits to further increase its capital base. Any discretionary buy-backs are subject to sufficient liquidity being available and to the company remaining compliant with its financial covenants.





## Leverage and adjusted debt

As a physical trading group, Trafigura relies on a specific funding model. As a result, it is not appropriate to apply the same financial analysis framework as for typical industrial companies.

When analysing Trafigura's credit metrics, banks and investors have historically considered financial leverage after excluding some specific balance sheet items (e.g., inventories and non-recourse debt such as our securitisation programmes), resulting in the use of adjusted debt as an overall leverage metric. Adjusted debt corresponds to the company's total non-current and current debt less cash, fully-hedged readily marketable inventories (including purchased and pre-paid inventories which are being released), debt related to the Group's receivables securitisation programmes and the non-recourse portion of loans from third parties. This metric is a better measure of the Group's financial leverage than a simple gross debt metric.

In particular, the following adjustments are made:

- The receivables securitisation programmes are taken out on the basis that they are entirely distinct legal entities from Trafigura with no recourse to the Group and are only consolidated into the financial statements in accordance with the Group's accounting rules.
- Cash and short-term deposits are deducted from debt.
- Pre-sold or hedged stock, including purchased and pre-paid inventories which are being released, are deducted from debt. This reflects the great liquidity of the stock and the ease at which it could be converted to cash. As noted above, Trafigura's policy is to have 100 percent of stock hedged or pre-sold at all times.
- Non-recourse invoice discounting or specific portion of loans (for example, non-recourse portions of bank lines used to extend prepayments to counterparties) are deducted from debt.

As at 30 September 2021, the ratio of adjusted debt to Group equity stood at -0.21x (minus 0.21x), down from 0.35x at 30 September 2020. This reduction principally reflected the exceptionally strong retained earnings during the year, as well as cash generation and improvement of working capital, and despite the consolidation of the Puma Energy financial debts.

Whilst the ratio of adjusted debt to Group equity was particularly strong this year, our intention is to maintain this ratio to a level of 1x. Any upwards fluctuation of this ratio to 1x in the future should not be considered as a sign of Trafigura relaxing its disciplined effort to maintain a solid credit standing.

The Company's adjusted debt to equity ratio at the end of the reporting period is calculated as follows:

|   | 2021<br>USD'M    | 2020<br>USD'M   |
|---|------------------|-----------------|
| Non-current loans and borrowings                                  | 10,911.2         | 7,070.1         |
| Current loans and borrowings                                      | 34,269.8         | 25,783.5        |
| <b>Total debt</b>   | <b>45,181.0</b>  | <b>32,853.6</b> |
| <b>Adjustments</b>  |                  |                 |
| Cash and cash equivalents   | 10,677.5         | 5,757.0         |
| Deposits  | 460.0            | 466.0           |
| Inventories (including purchased and pre-paid inventories)        | 30,508.8         | 20,921.8        |
| Receivables securitisation debt                                   | 5,150.6          | 2,750.6         |
| Non-recourse debt   | 555.4            | 198.4           |
| <b>Adjusted total debt</b>  | <b>(2,171.3)</b> | <b>2,759.8</b>  |
| <b>Group equity</b>   | <b>10,559.9</b>  | <b>7,789.9</b>  |
| <b>Adjusted debt to Group equity ratio at the end of the year</b> | <b>(0.21)</b>    | <b>0.35</b>     |

## Taxation

Trafigura operates in a multitude of jurisdictions and adheres to applicable local and international tax law, including legislation on transfer pricing, in the countries in which it operates. The Group's tax policy is to pay appropriate tax according to work carried out in each jurisdiction, as determined by a functional analysis of operations using standard measures wherever possible, underpinned by reports prepared to fulfill local transfer pricing requirements.

The Group's effective tax rate – the average rate at which consolidated pre-tax profits are taxed – varies from year to year according to circumstances, and in FY2021 it was 11 percent (or USD368 million) compared to 15 percent (or USD292 million) in FY2020. The change to the effective tax rate is a consequence of a change in the mix of taxable profits and losses generated in the various countries within which the Group operates.

## Outlook

Trafigura Group results for 2020 and 2021 show a comprehensive reset of our customer base, profitability and financial strength, largely owing to the company's success in establishing itself as partner of choice to help clients navigate the turbulent markets created by the COVID-19 pandemic. While the worst economic effects of the virus may have receded and the global economy is now in a strong recovery mode, we expect the volatile conditions of the past two years to continue, not least because of the unpredictable dynamics of the climate transition. One of these dynamics is a persistent mismatch between growing demand for energy and industrial raw materials on the one hand, and supply constraints including due to chronic under-investment on the other. As a result, we expect the services that Trafigura provides in matching supply with demand efficiently and responsibly to continue to be in high demand, and the customer relationships established during these difficult years to continue to bear fruit. With our equity base reinforced and financial liquidity assured, the Group is well positioned for further growth.

## Operational review

# Organisation and infrastructure for growth



**Mike Wainwright**  
Executive Director and  
Chief Operating Officer

Over the last five years, Trafigura's equity value has grown rapidly, from USD5.5 billion in 2016 to over USD10 billion in 2021. This growth has been enabled by our disciplined approach to risk management, our entrepreneurial culture within a clear governance framework, our organisational structure and by the infrastructure and resources we have developed. In other words, without the right systems, processes and people, Trafigura could not have become the company it is today.

Indeed, the exceptional growth experienced in 2020 and 2021 has placed an ever-higher premium on continuously improving the way we manage all these elements to ensure reliable customer service, resilient risk management in volatile markets and maximum efficiency. Commodities trading is by definition a low-margin business, so operational precision and accuracy are existential requirements.

This section of the Annual Report aims to provide insight on these less visible foundations of our success and to explain how they are evolving to support the next phase of business growth and diversification. Although we are an employee-owned company, we aim to be transparent about these aspects of our business as well as our operational and financial performance.

Trafigura's core business is the physical trading of oil and petroleum products as well as non-ferrous concentrates and refined metals and bulk minerals, and their transportation across the globe. Newer activities include power and carbon trading and investment in renewable power generation, low-carbon hydrogen, ammonia and biofuels and battery storage.

These activities demand extensive, expert support teams to oversee financial risk management, manage physical operations and carry out administration. They also require sophisticated IT systems to manage data, implement internal controls and keep constant track of balance sheet assets and liabilities. One of the keys to our success in recent years has been managing all these functions in such a way that we could substantially grow revenues while maintaining a disciplined approach to our cost base.

## People and organisation

In the 2021 financial year, Trafigura Group employed an average of 9,031 people in 84 offices in 48 countries. The equivalent figures five years ago were 3,935 employees and 62 offices in 35 countries.

The expansion of headcount reflects the rapid growth in trading volumes over the period and the Group's increasing diversification, which has called for the recruitment of new skill-sets such as data analytics and those required to trade power and carbon.

In turn, the increasing number of offices demonstrates that our business depends ever more on maintaining a physical presence close to where the commodities we buy and sell are produced and consumed. As a global business involved in logistics and supply chain management, we rely heavily on local insights, expertise and market insight.

We require the people providing those services to be extensively trained in the company's values and culture, including transparency and compliance, and to be directly accountable to Group management. Our Compliance department reports directly to the Compliance Committee of the Board. The department consists of 16 individuals covering all time zones and business needs, supported by constantly evolving systems, tools and training modules. Our employees undergo regular and compulsory compliance training, including anti-money-laundering and anti-bribery training.

A key strategy enabling disciplined and efficient global growth has been the establishment of a network of hub offices around the world that host commercial activities and a wide range of support functions.

First in Mumbai, then in Montevideo, and now also in Athens and Calgary, these hub offices are important centres for the company that mean support functions such as Operations, Deals Desk and Contract Administration – once carried out physically alongside trading in centres such as Geneva or Houston – can be increasingly performed remotely without compromising their quality or resilience.

The concentration of support functions under trusted senior managers in these centres has made them easily scalable, while enhancing specialised expertise. More than 800 people are now employed in the Mumbai office, and more than 500 in Montevideo. A new development in 2021, which will continue into 2022, was the accelerated build-out of the Athens office, which can now complement Mumbai in providing a wide range of additional support in the European time zone. Similarly, we expanded our presence in Calgary, to create a regional hub performing a similar role to Montevideo for North America. There are advantages in having multiple centres of this kind, including risk diversification and healthy competition and the ability to offer personnel relocation and career development opportunities.

The creation of an efficient and distributed global organisation along these lines, with standardised processes and high-quality IT infrastructure, also helped us to confront the major challenge of COVID-19 in 2020 and 2021. We moved quickly when the pandemic hit, shifting the vast majority of our workforce to home-working and providing employees with the hardware and communications infrastructure they needed. Even so, remote working is not easy in a complex and fast-moving business such as ours. Making it function effectively required intense collaboration and trust between commercial teams, operators, deals desk, finance, IT and all the support functions – underlining the quality of our systems and the adaptability of our people.

## IT landscape

Over the last six years, Trafigura Group has spent an average of USD144 million per year in capital and operating expenditure on information technology. One of the key focuses of this activity has been the establishment of a proprietary, front-to-back enterprise resource planning (ERP) platform covering everything from trade capture to accounting for all our trading divisions, known as Titan. This major project has been underway for several years. It builds on our first generation proprietary platform, with the primary objective of consolidating multiple existing systems and moving to real-time reporting to support rapidly growing trading requirements. It has been progressively implemented across our Metals and Minerals division in recent years, and will be completed in the Oil and Petroleum Products division in 2022.

Titan is unique in our industry, contains considerable amounts of proprietary IP, and is already bringing benefits to the organisation in terms of efficiency, control, risk management and reliability. Once fully installed, it will provide a rich seam of data to support decisions on allocation of working capital between different trading books and generally enrich the risk management discussion across the organisation.

Various initiatives to improve these processes will be undertaken over the coming year, reflecting the importance of putting available financial liquidity to the best possible use at a time of high commodity prices and rising volumes.

Further benefits are likely to accrue from the ability to structure and analyse the vast amounts of internal data that Titan will generate. Our recently-established Data Science and Engineering team has already delivered a range of useful insights to assist trading decisions by structuring and analysing publicly available data on matters such as weather events.

## Employee shareholder model

A discussion of Trafigura's operations would not be complete without comment on Trafigura's corporate culture and the ownership model that underpins it. Since the company's foundation in 1993, it has been owned by a growing number of employees, for whom equity is an important element of remuneration. This year that growth accelerated in tandem with our recruitment activity, taking the number of shareholders to circa 1,000, compared with 850 in 2020.

Again, this is a unique feature for a company in our industry. We see the increase in the number of shareholders as an unalloyed positive as it will further reinforce the advantages we have witnessed over the years – a long-term perspective in running the company; close alignment between management and employees; conservative risk management; and a highly collaborative approach to business development. As Trafigura moves further into new areas, such as power trading, with all the synergies with other trading activities that this promises, we expect this culture to continue to bear fruit.

## Marketplace review

# A year of recovery, reopening and reflation

**Saad Rahim**  
Chief Economist

2021 was a year marked by recovery and reflation due to COVID-19 resurgence and supply chain bottlenecks resulting in record high pricing. The global economy continues to operate in a multi-speed fashion, with each region rising or falling depending on the impact of COVID-19's successive variant waves, the amount of fiscal and monetary support, and the level and type of exposure to commodities.

While the spread of the Delta variant threatened for some time to derail the economic rebound that had been underway during our financial year, the world has generally been able to recover and move past the worst of that wave, albeit with some significant losses in India, Southeast Asia and parts of the US. Eventually however, as the number of countries imposing lockdown policies that forced the closure of their economies for prolonged periods dwindled, the world economy resumed its upward path out of the short but very sharp recession it experienced in the first half of 2020.

Demand recovery has in many cases exposed and/or exacerbated significant issues in the global supply chain, across manufacturing, transportation and commodities. As reported in our FY2020 results, the impact of the COVID-19 pandemic on the supply of commodities was equal to or in many cases even worse than the hit to the demand side. This was particularly true on the metals side, whereas oil producers acted to cut production voluntarily. Other commodities were also affected by demand outrunning supply, including lumber, tin and coal.

And while COVID-19-related impacts also undoubtedly further weakened supply-side logistics – as in shipping, where record delays in shipping times and order backlogs are at least partly due to COVID-19-induced port shutdowns and ship quarantines – many of the contributing factors to supply-side constraints have been several years in the making. In some cases, these issues are causing a domino-like effect, for example the lack of semiconductors has in turn led to a lack of available trucks, causing chokepoints across a range of other supply chains.

Taken together, this unprecedented mismatch between the supply and demand of commodities has resulted in some historic price movements. It should be noted that these price movements have been the direct result of the state of physical markets, given the lack of deliverable supply when needed.

The higher commodity prices and continuing supply chain bottlenecks, along with recovering labour markets, re-opening of economies and significantly higher personal wealth and incomes, are all combining to create sharply elevated inflation levels around the world. These in turn are leading to rising interest rates and expectations of central banks tightening their accommodative monetary policies. However, as of now and barring a widespread new variant, the strong underlying growth momentum appears to have carried over from our last financial year into this one.

## Energy markets

Oil prices (Brent) rebounded by almost 94 percent over the course of our financial year, rising by approximately USD38 per barrel. The rise in prices came despite a brutal second wave of COVID-19 infections and lockdowns over the northern hemisphere winter, followed by another sharp hit from the Delta wave in late summer which meant that oil demand had not yet fully recovered to 2019 levels, as at the end of September.

Demand has recovered more quickly in the US than most places, recovering to its average pre-pandemic level by mid-summer 2021, and even briefly went above it to an all-time high for total products demand. This was driven in particular by a strong recovery in gasoline demand, which is critical for global oil demand given almost one in every ten barrels of oil consumed globally goes into US gasoline engines. This more than offset the lag in jet fuel demand. Similarly, domestic air travel in the US had almost fully recovered by early summer 2021, before taking another hit as a result of the Delta wave. Indeed, given that international travel remained significantly restricted, especially on the busiest transatlantic routes, the recovery in overall US travel points to domestic travel being some way above pre-pandemic levels, despite continuing weakness in the business travel segment.

Brent Crude Futures backwardation (1<sup>st</sup> month - 2<sup>nd</sup> month contract)

Source: Bloomberg Finance L.P.

The significant movement of people from higher tax states and densely populated cities to lower-tax, lower-density areas has also created a level of structural demand growth.

Demand in other areas lagged behind the US recovery, at least initially. Europe slowly recovered but jet fuel demand remained subdued, while a full recovery in road transport was hampered by successive COVID-19 waves and slower than expected vaccine roll-outs. China's road transportation demand had already exceeded pre-COVID-19 levels by late 2020, but was again hit when the world's second-largest oil consumer enacted various lockdowns as part of its zero-COVID-19 policy. Demand also suffered as the result of power cuts and efforts to curb energy usage and emissions, all of which led to lower industrial production.

Other major markets saw demand gains retreat at various times as they grappled with the Delta variant wave. India was the first to feel the pain in March 2021. Transportation demand fell precipitously, albeit for a matter of weeks rather than months this time around. Southeast Asia on the other hand struggled from Q2 2021 onwards through to the end of our financial year in Q3 2021, but demand and industrial activities were rebounding strongly into Q4 2021.

On the supply side, OPEC+ continued its supply curtailments, slowly starting to bring back some volumes in Q3 2021, but maintaining a measured rate of increase given the uncertainties around further COVID-19 outbreaks and the pace of demand recovery. Nonetheless, some OPEC+ producers are struggling to match even lower output targets as a direct result of significantly lower investment in recent years.

Even as OPEC+ began to increase production, US production remained flat throughout our fiscal year. After falling some two million barrels per day from the pre-pandemic peak, down to just over 11 million barrels per day, US production has struggled to maintain this level due to repeated outages from hurricanes as well as the winter-related power shortages in Texas in February 2021. Shale production has moved from being "growth at any cost" to maintaining a committed focus on capital discipline. Although oil rig numbers have more than doubled from their low point, they are only now moving beyond the level needed to maintain production at around 11 million barrels per day.

Therefore, the industry remains focused on returning cash to shareholders rather than growing production, and at the current rate it will take some time before US production is back to pre-pandemic levels.

The combination of supply constraints from both OPEC+ and others, and the patchy but sustained recovery in demand, has meant that oil inventories globally have sharply reduced from record levels reached last year. Historically strong backwardation (Chart 1), global inventories below the five-year range and rapidly decreasing Chinese inventories all suggest that the strong momentum in prices that we have seen over the last financial year is set to continue depending any ongoing impact of COVID-19.

Natural gas prices in Europe reached all-time highs, with the European TTF benchmark trading at USD90 per MWh, including some of the highest volatility days ever in September 2021. TTF prices normally average just under USD20 per MWh, so the move up to levels that are more than four times as high has meant significant economic cost for Europe. In some EU countries, governments have had to subsidise prices, while in others industrial production has been curtailed.

Part of the reason for the rise in European gas prices has been stronger LNG demand from Asia due to low hydropower reserves this year in China and also lower coal production. LNG prices in Asia (JKM) reached a record level, rising to USD35 per MMBTU, as the region priced to attract cargoes from other regions, particularly Europe. Major supply disruptions in Russia, and across other gas producers in places such as Australia, Nigeria, Norway and South-East Asia, on the back of a cold 2020-21 winter, meant that European inventories were at extremely low levels coming out of summer 2021. This points to the potential for further disruptions if the continent sees another cold winter. Europe is not the only area that has had to deal with power-related curtailments, with China enacting production cuts, primarily in the energy-intensive steel and aluminium sectors but also in other base metals.



## Metals markets

A relatively quick recovery in China, combined with the fact that most countries managed to maintain industrial production and construction even during lockdowns, meant that demand for metals stabilised quite quickly during the pandemic. Supply, however, was severely impacted by ongoing outbreaks and other disruptions to major producers, even as demand recovered. This resulted in strong price momentum over the course of the past 12 months as stocks drew down given the slower recovery in supply.

Copper was most affected by these dynamics for the majority of our financial year, resulting in prices hitting an all-time high in March 2021, closing at USD10,700 per tonne, before stagnating in the middle part of the year and then rebounding into the close of our financial year. Continuing outbreaks and mine lockdowns in Chile and Peru and ongoing disruptions to global logistics chains meant that supply was constrained. On the other hand, demand for appliances, vehicles, housing and electronics all rose as consumers spent savings and stimulus payments. As the scale of the economic impact of the COVID-19 crisis became clear, government-enacted stimulus measures supported industrial activity at a time when the service sector was facing severe headwinds. As a result, global industrial activity not only recovered quickly to pre-COVID-19 levels, but exceeded previous highs. Simultaneously, governments embarked on public infrastructure spending programmes, particularly targeting power generation and other metals-intensive sectors.

In China, smelter output started to be curtailed in Q3 2021 as power shortages began to materialise and these cuts accelerated as the scale of the energy crisis became clear. In the US, an accident at the Kennecott smelter, and disruptions at smelters in Australia, India, Japan and Russia, exacerbated an already tight market, with LME stocks reaching the lowest levels since 2005.

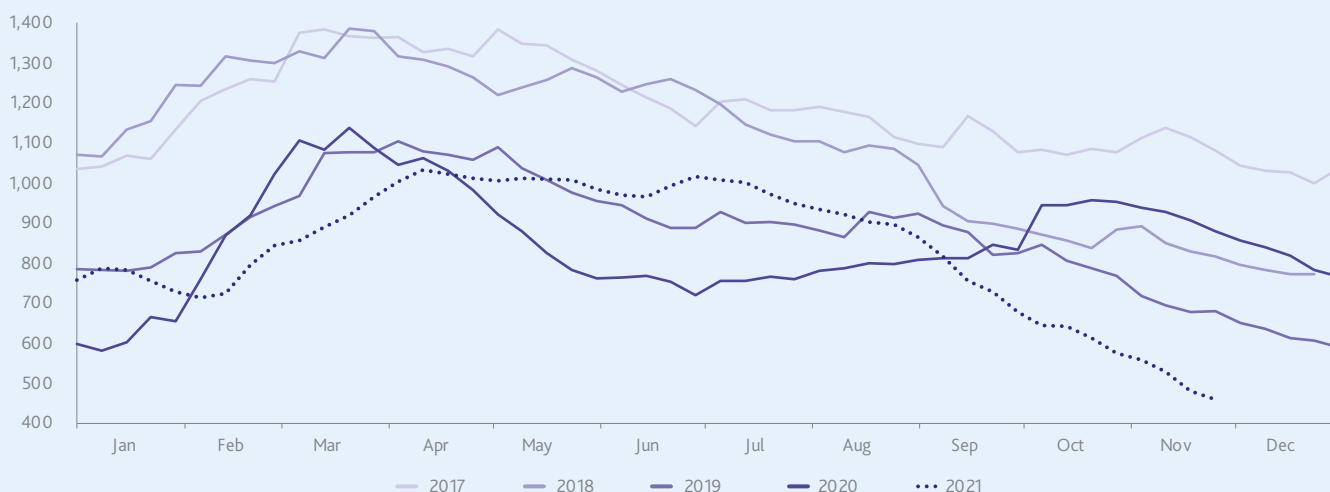
It was a similar story for zinc, as supply curtailments outweighed demand, with the latter picking up strongly over the course of the past 12 months, especially in the US and Europe. Zinc prices reached their highest level since 2018, rising from USD2,327 to just under USD3,130 per metric tonne. Before a shortage of semiconductors dragged the global auto sector to a near halt, Europe in particular saw strong activity in this sector, boosting zinc demand. Demand for vehicles remained very strong throughout the year, but supply chain shortages brought available auto inventories down to record lows. Manufacturers continued building vehicles to the extent possible, keeping demand for zinc robust when it might have been expected to fall. The stimulus plans put into place in Europe have also boosted demand significantly, with infrastructure investment picking up pace, in particular spending on electricity grids in Europe after almost a decade of decline. This is expected to continue as the continent undertakes significant changes to its power generation as part of the transition to cleaner energy.

The US also saw strong demand for zinc from construction, manufacturing and transportation. Housing construction increased by almost 60 percent versus the average over the previous decade. Infrastructure spending started to pick up as a result of various stimulus programmes and automotive production also contributed to solid gains. As a result, demand for metal from both the US and Europe meant that premiums rose to very high levels in order to attract inflows.

Other major markets suffered declines at various times throughout the year as the Delta variant swept through. India was particularly hard-hit in the early part of 2021, and Southeast Asia followed suit soon afterwards. Activity declined both as a direct result of COVID-19 cases and lockdown measures implemented in various countries, with countries in South-East Asia initially attempting to follow China's lead in adopting a zero-COVID-19 approach.

### Refined copper stocks seasonality

Stated in k tonnes



Source: LME, COMEX, SHFE, Trafigura Research

As seen in the copper markets, supply outages at zinc mines in Peru and Mexico helped keep the market tight, with the concentrates market following up 2020's sizable deficit with another small shortfall in 2021. Unlike copper however, inventories of refined metal have risen from low levels, partly due to the fact that China's State Reserve Bureau (SRB) released significant strategic stocks into the market. With further infrastructure spending coming in both the US and Europe, the shortage of microchips expected to ease in coming months and the required replenishment of housing inventory in the US, the zinc market is likely to remain relatively tight going forward.

Demand for aluminium suffered throughout the first wave of COVID-19 in 2020, particularly in markets outside of China where primary metal demand fell by -10 percent. Production however, remained unchanged over the same period and resulted in the first aluminium surplus market in over five years.

But as we entered 2021, the market picked up quite strongly, with demand outside of China rising by over 14 percent and Chinese demand growing by six percent compared to 2020 levels. Primary consumption remained strong despite an even stronger increase in scrap demand, which rose by 12 percent year-on-year. By the end of the 2021 financial year, aluminium prices had reached some of their highest levels since 2008, as a result of strong demand and capacity reductions in China due to energy and emissions curbs. Prices therefore climbed steadily from just under USD1,750 per metric tonne to close to USD3,000 per metric tonne.

The current issue faced by the aluminium industry is that almost all of the production capacity growth over the last decade has been in China. Global demand for aluminium rose by 80 percent during the 2007-2020 time period, while capacity outside China essentially stayed flat.

Chinese smelting capacity is now 3.5 times as large as it was in 2007, supplying well over half of the world's output. But going forward, China has taken a policy decision to no longer be the world's supplier and to stop building new smelting capacity after the current slate of projects is completed in 2023.

We have already seen the ripple effects of changes to China's aluminium capacity, where there were production reductions as the result of attempts to curb both emissions and energy usage. As a result, the market has been very tight in China, again forcing China's SRB to release tonnes into the market from strategic stocks. This has not prevented premiums for deliveries into the US and Europe from rising to decade high levels, in particular into the former.

As demand continues to rise globally, with, unusually for metals markets, ex-China demand outstripping China demand growth over the next decade, it is hard to see where the capacity will be found to meet demand. Demand is expected to grow by just under 40 percent to the end of the decade, driven in large part by increased use of electric vehicles and renewable energy, both of which are significantly aluminium intensive. However, even with sharply higher scrap usage, the lack of new capacity leaves a major deficit, much as we see in other metals.

Nickel markets had a bumpier ride than the other metals markets, although prices generally trended upwards throughout the year and ended significantly higher than the starting point, rising by circa 25 percent to just under USD18,000 per metric tonne by the end of September 2021, compared to just under USD14,400 per metric tonne one year earlier. However, at various points in the year nickel prices rose to around USD20,000 per metric tonne with sharp drops following these peaks. The first drop came at least partly as a result of Tesla indicating that it would be switching more of its batteries to lithium Fe/iron phosphate (LFP) battery technology given concerns around availability of nickel. Prices then fell over USD2,500 per metric tonne (-14 percent) on news that China's largest stainless-steel producer, Tsingshan had pledged to ramp up supply of intermediate material known as nickel matte to some of the large Chinese battery manufacturers.

Going forward, market development will be led largely by the bifurcation of the market involving the different types of nickel. Class I supply, derived in large part from nickel matte, is generally the only type acceptable for usage in batteries, and increasing demand from this sector is pointing to significant deficits in the Class I market going forward. Meanwhile, Class II is derived from nickel pig iron, ferronickel and nickel oxide, and is used in the production of stainless steel. The announcement from Tsingshan, that it could provide nickel matte from nickel pig iron, which is much more plentifully available, would mean that the deficit in Class I would not be quite as material and that this availability would therefore loosen the market and pressure prices. However, the process is significantly more energy intensive and, relying as it does on coal for this energy, results in much higher carbon emissions as well as other environmental impacts. Given that the major use case for the Class I material is in electric vehicles, producing much higher carbon emissions to produce the material looks to be an unresolvable challenge for the auto manufacturers and therefore, it is unclear what the uptake of this process will be.

## Performance review

# Oil and Petroleum Products

For a second consecutive year, Trafigura's Oil and Petroleum Products Trading division recorded record profit and total volumes traded, further cementing the Group's position as one of the world's leading independent traders of energy products.

**Ben Luckock**  
**Jose Maria Larocca**  
**Hadi Hallouche**  
Co-Heads of Oil Trading

## 61%

Contribution to  
global revenue  
(2020: 57 percent)

## 330.3 mmt

Total volume traded  
(2020: 269.8 mmt<sup>1</sup>)

### Oil and Petroleum Products volumes traded (mmt)

|                                       | 2021         | 2020         |
|---------------------------------------|--------------|--------------|
| Biodiesel                             | 0.6          | 0.5          |
| Bitumen                               | 0.3          | 0.1          |
| Condensates                           | 1.7          | 1.9          |
| Crude oil                             | 156.0        | 127.5        |
| Fuel oil                              | 38.4         | 27.0         |
| Gasoline                              | 24.8         | 21.6         |
| Liquid petroleum gas (LPG)            | 8.3          | 5.9          |
| Liquid natural gas (LNG) <sup>2</sup> | 14.0         | 12.7         |
| Middle distillates                    | 46.7         | 40.0         |
| Naphtha                               | 16.2         | 12.0         |
| Natural gas (2018) <sup>2</sup>       | 23.2         | 20.5         |
| <b>Total</b>                          | <b>330.3</b> | <b>269.8</b> |

<sup>1</sup> 2020 LNG and natural gas volumes have been restated to be in accordance with recognised revenue line in the income statement.

<sup>2</sup> Million metric tonnes of oil equivalent.

### Performance overview

As significant dislocations continued to affect global markets for the entire energy complex during 2021, Trafigura's Oil and Petroleum Products Trading division saw a continuation of the strong performance recorded in the previous financial year. This performance was driven by growing trading both volumes and turnover, which delivered a substantial increase in market share at a time when the global market has not yet recovered to 2019 total volumes.

Key to this performance, which amounts to a comprehensive rebasing of the company's position in the oil market, was a relentless focus, even in the toughest market conditions, on customer relationships and reliable service. Coupled with a financial flight to quality that has seen Trafigura continue to expand its access to liquidity, this has enabled us to build and cement quality, long-term relationships with upstream and downstream customers around the world, who have appreciated our support during the volatile conditions arising from COVID-19.

Our global footprint and ready access to market infrastructure puts us in a strong position to manage integrated supply chains on behalf of our clients as well as to help rapidly close arbitrage and inefficiencies in the market. We have continued to diversify the trading book to reflect a changing global market. We expanded our bunkering, gasoline and biofuels books into new markets for the Group during the year and continued to invest in infrastructure, including continuing to build out our crude oil and refined products tankage and pipeline capacity in the Texas market.

We also invested in Sawtooth Caverns, the largest natural gas liquids storage facility in the Western US, located near Delta, Utah. On the upstream side, we acquired a ten percent stake in Vostok Oil LLC, a major new Russian oil and gas company operated by Rosneft which is expected to have a carbon footprint approximately 75 percent lower than that of other major new oil projects internationally.

These investments underline our belief that, even as the energy transition gathers pace, the world's rapidly growing population and energy needs will continue to require the more traditional forms of energy for many years to come.



▲ Prax Group's Lindsey Oil Refinery in the UK.

As is evident from our Vostok Oil investment, we are focusing on lower-carbon oil and gas resources and will continue to ensure that we can meet global demand for these products throughout the transition, providing energy equitably for all society.

Carbon intensity is another key factor of the energy transition and is set to become a major new specification for commodities, including oil and gas. Through our recently established and expanding carbon trading team, we are also putting efforts into helping our customers and suppliers calculate, verify and reduce carbon emission from cradle to gate, including transportation.

### Crude oil

The global crude oil market was in shallow backwardation, meaning spot prices were slightly higher than futures for much of the year, making for challenging trading conditions. Volumes traded in 2021 grew in every region, thanks to global coordination across the Group, and physical margins remained strong by comparison with most recent years.

Core to our crude oil strategy is the Midland shale oil basin in Texas, where we continued to invest in infrastructure such as pipelines, tanks and dock facilities, enabling us to ship US crude oil to world markets. Another highlight of the year was a major supply arrangement to source all the feedstock requirements of the UK Prax Lindsey Oil Refinery, a significant expansion of Trafigura's relationships with refiners and a sign of new opportunities opening up as some of the oil majors reduce their downstream commitments. We also secured new offtake agreements in Canada, Latin America and West Africa.

Trafigura is one of the few crude oil trading houses positioned to operate an integrated supply chain from wellhead to refinery, based on close cooperation between the crude desk and the in-house shipping team and the use of Trafigura-owned vessels or long-term charters.

The protracted stock drawdown that created a backwardated market in 2021 is now complete; prices have been rising accordingly and we expect this trend to continue into 2022, underpinned by general under-investment in new crude oil production. We expect our services in supply chain management and connecting supply and demand to be in even greater demand. Rather than releasing oil to the market in aggregate as takes place in a backwardated market, we are focused again on serving customers along the forward price curve. We are optimistic about performance for 2022 and expect to maintain growth on the strength of our global network and diversified trading model.

### Gasoline

In 2021, the gasoline market continued to experience the impact of COVID-19 on demand, with a significant supply surplus giving way to a protracted stock drawdown and generally rising prices. With new mega-refineries coming online east of Suez, the global flow of gasoline is shifting, with more production coming from the east and the west relying more on this source, in a reversal of the traditional west to east flow. Market conditions put a premium on managing risks associated with tankage capacity, which becomes costly to hold in a backwardated market.

Trafigura's gasoline team performed well, with volumes traded slightly up on the previous year. In more developed markets, as refineries shut down or convert to biofuel plants, and despite the expected long-term decline in gasoline demand, we expect there to be continued supply side shortages and increased volatility as the momentum from the energy transition continues to build.

Looking forward, we see the transition increasing in importance as a theme for gasoline trading and are actively looking for investment opportunities that this will generate.

[www.trafigura.com/products-and-services/oil-and-petroleum-products](https://www.trafigura.com/products-and-services/oil-and-petroleum-products)





### Naphtha and condensates

Naphtha was in strong demand throughout our financial year, a situation underpinned by the recovery of the global petrochemicals industry and by the addition of new petrochemicals capacity in Asia. However, naphtha supply failed to keep pace, since refinery runs were constrained by weak retail demand for fuel. Consequently, the supply-demand balance remained tight and naphtha prices hit ten-year highs, with the rising price of LPG adding strength to the naphtha complex. In condensates, it was a challenging year as a result of poor refining margins.

Trafigura's naphtha and condensates team reported a strong performance in 2021. Volumes were broadly similar to those in 2020 and diversification enabled us to benefit from volatility, while also being positioned to provide extra supplies under flexible contracts in response to market signals. Another highlight of the year was the team's pioneering work on structuring the world's first carbon offset naphtha and condensate cargoes, with Woodside and Braskem respectively. We are working with counterparties to calculate, reduce and potentially offset GHG emissions from cradle to gate.

The outlook for naphtha in 2022 is for increased supply, as the return of passenger mobility drives higher refinery runs. Meanwhile, rising energy prices are starting to eat into manufacturing margins and dampen economic growth, and industrial supply chains are suffering increasing disruption from the after effects of the pandemic. This could result in some erosion of naphtha demand. Condensates, however, are expected to continue to track crude oil prices higher. We are well positioned for these changes, by maintaining our tried-and-tested diversified portfolio approach.

### Fuel oil

Bunker markets stabilised in 2021 after the readjustments that accompanied the IMO 2020 rule change reducing permissible sulphur content in maritime fuel. Fuel oil prices moved up in tandem with crude oil and by the end of the financial year were double the level 12 months previously. In the second half of the year, as the impact of COVID-19 faded, the market saw a significant pull of Asian demand driven by the use of fuel oil in power plants, which was caused by global shortages of coal and gas power.

Trafigura's fuel oil trading desk performed well in challenging conditions, adapting arbitrage positions to the new pattern of specifications and requirements in different regions

and optimising flows to match new market requirements. Traded volumes increased strongly during the year and despite intense competition, Trafigura maintained an elevated level of competitiveness in a much less volatile market compared to 2020.

The team was also in expansion mode, adding personnel and building out cooperation with the TFG Marine bunkering joint venture. The growth of TFG Marine has given Trafigura's Fuel Oil desk a much larger trading platform and improved access to customers across the globe, especially in Asia where larger opportunities lie.

Looking forward, the key challenge will be understanding how supply and demand are likely to change in a post-COVID-19 world, with a number of large new refineries coming online and demand dynamics evolving fast as bio-bunker and alternative fuels enter the market. Liquefied natural gas, gasoil and crude oil prices will have increasing influence over fuel and feedstock markets, meaning exceptional inter-product communication at Trafigura will continue to provide a strategic advantage. We intend to grow our fuel and feedstocks business further through close customer relationships and cooperation with TFG Marine and its other trading partners, with a target to build a leading position in alternative fuels and to provide sustainable long-term solutions to customers.

### Distillates

COVID-19 remained the primary influencing factor of the distillate market in 2021, with continued high infection rates and restricted movement delaying the recovery of distillates demand for the first half of the year. However, as the vaccine roll-out gathered pace and global travel restrictions eased during the summer, the long-awaited boost to demand arrived.

This nascent demand recovery came at a time when Chinese government policy had a material impact on the market, through the introduction in May of a tax on imported light-cycle oil and other products and through a waning Chinese commitment to meet international petroleum product demand. These factors affected diesel supply, as did continued OPEC policy discipline and rising crude oil prices, driving up refiners' costs of production. With the supply side facing impediments to growth and increasing demand, we saw a significant tightening of distillate balances and the return of sustained backwardation for the first time in several years.

The Distillates team performed successfully in a year of heightened volatility, identifying and capitalising on numerous growth and investment opportunities without losing focus on attendant risks. For example, we systematically looked to reduce costs across our global portfolio to ensure that the storage positions that had proved so profitable during the pandemic did not become overly burdensome in backwardated markets.

We closed the year with increased volumes and successful entries into numerous new markets. While backwardation will likely prove challenging to some physical markets in the coming year, we remain confident that the team is well positioned to navigate these headwinds while supporting our customers to secure product in volatile markets.



## Biofuels

The biodiesel market experienced significant disruptions throughout 2021, pushing prices higher. Extreme crop shortages set the tone for most vegetable oils markets, generating unprecedented tightness and volatility on oils and biodiesel complexes.

In 2021, the reconfigured Trafigura biofuels business became an integral part of the division's refined products book. This included successfully penetrating the European market, offering key customers tailored biofuels solutions to reduce their greenhouse gas footprint and contribute towards sustainability requirements.

Trafigura was able to explore unique supply opportunities across the biofuel spectrum and deploy its global network and logistics capabilities to move these products to new markets. The team is now active in various biofuels supply chain segments, ranging from road transportation to maritime bio-bunkering. We are also leveraging our existing global Trafigura and Puma Energy UK infrastructure as a natural outlet for our biofuels origination in Asia.

In 2022, we expect the biofuels market to remain volatile and become increasingly fragmented as sustainability requirements become more stringent globally. Looking ahead, we expect the desk's continued growth for 2022 with further integration of bioproducts into the current refined products mix.

## Liquefied petroleum gas

The liquefied petroleum gas (LPG) market in 2021 was defined by increased LPG export capacity in the US and propane de-hydrogenation capacity growth in China. The export infrastructure bottleneck that had limited flows from the US for most of the past ten years was alleviated and as a consequence, US exports hit a record high, while US inventories were drawn down to record lows. These factors, combined with the natural gas rally that resulted from increased LPG demand as a replacement fuel, drove LPG prices higher, especially in the US.

Trafigura continued growing its LPG business, with expanded flows from the Far East, Russia, the US and West Africa. Our analytical capabilities enabled us to predict market movements. We also invested in new projects promoting the increased use of LPG, including a number of dual-fuel LPG-ammonia powered ships.

Separately, we were instrumental in establishing LPG4SDG7, a coalition of companies, banks and development institutions to help bring cleaner cooking based on LPG to millions of households.

Looking ahead, we will continue growing our business to better serve our clients around the globe and we will continue to grow and diversify the business.

## Liquefied natural gas and natural gas

The global liquefied natural gas (LNG) market was buffeted by extreme weather in 2021. The Far East experienced a severe winter shortage of LNG in January, Texas suffered from its big freeze in February and Europe suffered gas shortages in the latter part of the year. LNG supply would have been tight in any case as plants were subject to maintenance that had been delayed by COVID-19 and a number of facilities experienced greater than usual reliability issues. In Texas, gas prices hit USD400 per MMBTU in February, while in October, Europe and the Far East out-competed each other to attract US LNG, pushing the price up above USD35 per MMBTU as low inventories in Asia and Europe caused market concern.

Trafigura's integrated LNG and natural gas team performed well, weathering the multitude of storms the gas market experienced during the year. Our business grew in all regions, especially strongly in Asia. We complemented our existing natural gas trading operations in Europe, Mexico and the US by acquiring licences to trade gas in other liberalising domestic markets.

In these extremely volatile times, simplicity of supply chains remains our guiding principle. This ensures robustness to withstand extreme weather shocks and operational excellence to provide safe and secure LNG supplies to our customers, and allows us to minimise carbon emissions from our modern LNG fleet.

Our goal over the next 12 months is to work with our customers to create solutions that protect them as much as possible against such price fluctuations in the future. Recent events have illustrated that natural gas is vitally needed to fuel baseload power supply alongside renewable power and, in some applications, as a transition fuel on the pathway to net zero.



## Performance review

# Metals and Minerals

Despite the continued challenging global conditions experienced throughout 2021, the Metals and Minerals division continued to grow and serve a broader range of producers and customers. Consequently, 2021 was one of its most profitable years on record, trading 105.5 million tonnes in total.

## 39%

Contribution to global revenue\*  
(2020: 43%)

\*Metals and Minerals revenue as percentage of Group revenue includes bulk minerals.

### Kostas Bintas

Head of Copper

### Philippe Müller

Head of Aluminium and Alumina

### Socrates

Economou

Head of Nickel and Cobalt

### Gonzalo

De Olazaval

Head of Zinc and Lead

## 22.8<sub>mmt</sub>

Total volume non-ferrous concentrates and refined metals traded  
(2020: 20.9mmt)

| Non-ferrous concentrates and refined metals traded (mmt) | 2021        | 2020        |
|--|-------------|-------------|
| Concentrates total                                       | 13.3        | 11.0        |
| Refined metals total                                     | 9.5         | 9.9         |
| <b>Total</b>   | <b>22.8</b> | <b>20.9</b> |

### Ken Loughnan

Head of Bulk Minerals

## 82.7<sub>mmt</sub>

Total volume bulk minerals traded  
(2020: 76.7mmt)

| Bulk minerals volumes traded (mmt) | 2021        | 2020        |
|------------------------------------|-------------|-------------|
| Iron Ore                           | 23.1        | 19.8        |
| Coal                               | 59.6        | 56.9        |
| <b>Total</b>                       | <b>82.7</b> | <b>76.7</b> |

## Performance overview

The key theme of 2021 in the global markets for non-ferrous concentrates and refined metals was the tension between rising demand on the one hand, and tight supply on the other, with supply disrupted by the effects of the COVID-19 pandemic but more fundamentally constrained by under-investment over recent years. Many of the non-ferrous metals Trafigura supplies have been identified as strategically important for electrification and the energy transition to low- and zero-emissions power and fuels that will be required to meet the world's climate goals. This means that demand growth, which for many years had been mainly a Chinese phenomenon, is now global. The result has been rising prices, increased volatility and big shifts in geographic flows.

Trafigura's position as the world's largest independent metals trader strengthened further during the year with volumes handled growing by eight percent, thanks to our global network of customer relationships among producers, refiners and consumers and our storage, blending, risk management and logistics capabilities.

We also continued to reap the fruits of the decision, taken two years ago, to merge concentrates and refined metals trading teams, thus ensuring more seamless collaboration and sharing of market intelligence, and ultimately, better customer service. Synergies have also been derived from our close cooperation with the Nyrstar smelting business and other asset investments, including the acquisition of a minority interest in the Prony Resources nickel mining operation in New Caledonia in March.

In bulk minerals, our iron ore business had a strong year, growing volumes and increasing market share. The coal book also experienced a stronger than average year due to increased price volatility, price dislocations and significant shifts in global trade flows.



## Non-ferrous concentrates and refined metals

### Copper

For the global copper market, 2021 was a year with significant supply deficit emerging as investment in the transition to a green economy gathered pace. We witnessed phenomenal consumption growth in copper, with trends relating to the climate transition that favour this commodity, such as electrification, renewable power and electric vehicles, driving prices to all-time highs and causing a tight market to become the new normal.

A market that has largely depended on Chinese consumption growth for the past 15 years is now seeing significant growth elsewhere, diverting units from China. In addition, significant increases in freight costs mean that traditional flows are being challenged with more cost-effective alternatives.

It was an exceptional year for Trafigura's copper trading desk, rewarding our long-term commitment to the physical business and customer service. Volumes increased in all regions and segments, and we added experienced recruits to the team to help us handle increased non-China flows, which were especially strong in Europe and the US. Trafigura divested its stake in the MATSA polymetallic mining operation in Spain during the year, but we maintain off-take rights for the life of the mine.

We continued to reap the benefits of creating a consolidated department across refined metals, concentrates and derivatives, ensuring that the book strategy is well coordinated. This was particularly important in an environment of continuous structural change in the copper market. Despite ongoing travel constraints, Trafigura's strong network of customer relationships and offices around the world allowed us to maintain our competitive edge and first-class customer service.

In 2022, we expect the tightness in the market to continue, creating more volatility. Our priority is to ensure the successful management of this volatility and the accompanying risks that arise for producers and customers.

### Alumina and aluminium

A combination of strong demand and strained supply chains created a perfect storm in the aluminium market in 2021, with prices rising 70 percent compared with last year's average. As the strong story behind the aluminium market developed, so did interest from the investment community.

The fundamentals in 2021 were the complete opposite of events in 2020. A power shortage in China forced substantial reductions in aluminium production. Meanwhile, global stimulus relating to COVID-19 pushed up demand for construction and infrastructure projects. Also, severe constraints on global freight markets underlined the importance of the services provided to a global and interconnected market, with container freight rates rising threefold over the year. Many other existing themes grew in importance, including rising demand for low-carbon aluminium and the need for supply security in a market increasingly moving towards structural undersupply. Over the course of the year, Trafigura further grew its market share, increased volumes traded and improved profitability.

The outlook for 2022 and 2023 depends on whether the world can truly adapt to a new normal of tight supply, strong demand and more complicated logistical concerns. Trafigura's long-established position in the physical aluminium market means that we remain well placed to serve our customers while continuing to expand our trading book. As the largest independent global alumina and aluminium trader by volume, our focus will be on helping our customers navigate these volatile and unpredictable market conditions.

▲ Copper cathode and concentrates being prepared for export, Ndola, Zambia.

[www.trafigura.com/products-and-services/metals-and-minerals](https://www.trafigura.com/products-and-services/metals-and-minerals)





▲ Trafigura Group's equity investment: Prony Resources cobalt-nickel mine in New Caledonia.

## Nickel

The global transition to electric vehicles is now well underway and nickel is a key beneficiary. Alongside a stronger than expected stainless steel market in China, this development drove a 16 percent increase in global demand in 2021. Meanwhile, supply growth underperformed in Indonesia, resulting in a significant drawdown of global nickel stocks to fill the gap.

Trafigura's nickel team had a record year with margins and volumes relating to both battery and stainless steel-related products increasing substantially. We continued to reinforce our position as a leading company in supply-chain management, offering innovative services to our counterparties.

With a strong focus on long-term business and securing supply, we concluded multi-year offtake and marketing contracts that can service our growing customer base in the years to come. Most notably, the investment in Prony Resources in New Caledonia is strategically important, as it is one of the world's largest producers of nickel intermediates. Along with our minority investment in Terrafame in Finland, where nickel sulphate production commenced in July, Trafigura now markets a significant proportion of the raw materials required by the electric vehicle battery industry.

Long-term offtake contracts with nickel sulphide concentrate producers, including Panoramic Resources and nickel pig iron producers in Indonesia, will further reinforce our strong presence in the stainless steel raw material supply sector going forward.

In anticipation of evolving policies and the needs of our customer base, we are the first trading company able to offer traceability and verification of the carbon footprint (CO<sub>2</sub>-e emissions) of material we source and supply. This is a unique service that has been received with enthusiasm from electric vehicle battery producers and car manufacturers.

Looking forward to 2022, we see a meaningful surplus materialising from the second half, with the introduction of nickel pig iron-to-matte in Indonesia alongside further nickel pig iron output growth. However, given that this process produces three times more CO<sub>2</sub> compared to the current market average for nickel sulphate production, it is not clear that this product will find a place in the electric vehicle battery supply chain.

## Cobalt

With the aerospace industry still affected by COVID-19, the cobalt metal market has yet to recover to pre-pandemic levels. However, the chemicals segment, now accounting for over 70 percent of global consumption, experienced solid growth in 2021. Accelerating electric vehicle sales and the roll-out of 5G networks continued to be the major demand drivers.

To supply current and future volumes of cobalt, the battery supply chain relies on material sourced from the Democratic Republic of the Congo. Gigafactories are being built globally and original equipment manufacturers are strategically positioning themselves to lock in long-term contracts. Trafigura's responsible-sourcing diligence process gained further traction over the course of the year, with comprehensive outreach and support delivered to a number of our producer counterparties.

In response to the threat of COVID-19 and with a view to safeguarding the health of workers onsite and surrounding communities, in March 2020, operations at the Mutoshi Pilot Project, a partnership with Shalina Resources and the non-governmental organisation Pact, were suspended. Subsequently, it was determined that operations would not restart in 2021 as a result of changes to the law in the country that saw the establishment of Entreprise Générale du Cobalt (EGC), a state-owned entity responsible for the purchasing of all artisanal and small-scale mined cobalt. EGC was established in response to two decrees issued in November 2019 by the Prime Minister and the Minister of Mines of the Democratic Republic of the Congo. The role of EGC is to purchase, process and sell cobalt produced by artisanal miners or companies involved in artisanal and small-scale mining in the country.

Trafigura has entered into an offtake agreement with EGC, which is the first of its kind. The trading agreement includes the provision of finance by Trafigura to fund EGC's creation of strictly controlled artisanal mining zones, the installation of ore purchasing stations and to cover costs related to the transparent and traceable delivery of cobalt hydroxide to Trafigura on an export-cleared basis. Under the supply terms, EGC warrants that the ore marketed by Trafigura complies with the terms set out in the *OECD Due Diligence Guidance for Responsible Supply Chains of Minerals from Conflict-Affected and High-Risk Areas*. Trafigura will market the output of the EGC operation through its global network to a number of end-users that have already committed to integrating this product into their supply chain. Trafigura intends to ensure that all purchasers, as determined by EGC, are provided with access to a blockchain solution, which will provide full transparency of product flow through the value chain and corresponding ESG performance prior to receipt.

Trafigura also continues to supply its customers with cobalt hydroxide from its long-term commercial collaborator Shalina Resources and we are increasing our offering of other products, including cobalt metal and sulphate, in Europe and Asia. Cobalt remains crucial for thermal stability in ternary batteries. Consequently, despite efforts to reduce cobalt content within battery cells, we expect the market to approximately double in size by 2026.

## Zinc and lead

Zinc and lead mine supply rebounded strongly in 2021 following disruptions caused by the first phase of the pandemic, particularly in South America. Zinc concentrates have swung from a substantial deficit to a position of balance globally, easing supply pressure midstream but failing to allow concentrate restocking. A number of Chinese mines were disrupted during the year as a result of the country's power supply problems. However, smelters were more strongly impacted, with assets forced to curtail output in multiple provinces.

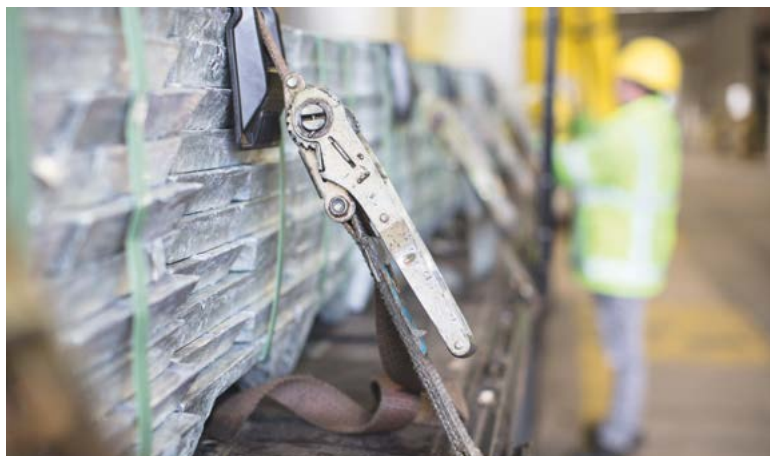
Demand for refined zinc was robust with notable strength in the mature markets of Europe and North America. Increased consumer spending and government funds to support COVID-19 recovery are propelling higher levels of activity than have been seen for several years in these locations. Falling exchange stocks, elevated ingot premiums and the curtailment of production in Europe, as a result of surging electricity costs at the end of the year, point to an undersupply of zinc metal as the construction, infrastructure and machinery sectors continue to grow.

In the lead concentrates market, a recovery in mine supply has coincided with disruptions to many primary smelters, whether from climate events, economic pressure or logistical bottlenecks constraining feed access. Scrap availability varies by region, with high operating rates at China's secondary smelters keeping stocks low, while plant curtailments elsewhere are lifting inventory.

Refined lead market conditions have been markedly different inside China compared to the rest of the world. Rapidly rising Shanghai exchange stocks highlight increasing production from secondary smelters and weak demand conditions in China, while in the rest of the world, the steady loss of smelting capacity has forced exchange stocks to draw and premiums to rise as supply is constrained.

Despite the aforementioned challenges, trading performance on the zinc and lead desks responded well to these market shifts in 2021, benefitting from strong customer relationships and synergies between the global trading book, mining assets and the Nyrstar smelting business. Overall, the zinc and lead book grew volumes by close to 20 percent and profitability was according to expectations. As such, we are well positioned to deliver value from the evolution of the lead and zinc markets going forward.

▼ Zinc storage at Nyrstar's Pelt facility in Belgium.



## Bulk minerals

### Coal

It was a turbulent year for the global coal market, as a strong recovery in demand driven by rising industrial production collided with supply constraints and other restrictions, notably China's decision to effectively ban imports of Australian coal. Producers knocked out when the pandemic first hit demand have been slow to ramp up production, leaving the market in global deficit since mid-2020, while growing antipathy to coal as a commodity has created an additional drag on production. Prices for some products reached record highs during 2021, while volatility was also pronounced. Australian coal, deprived of one of its top two markets, needed to find new buyers, while China partly replaced Australian volumes with supplies from the Atlantic market and increased imports from Indonesia. The consequences included longer shipping distances and higher delivered costs.

Trafigura's global coal trading desk had a good year, with volumes stable year on year and a strong financial result. The business is well positioned to meet the requirements of counterparties as the energy transition gathers pace. In 2021, this meant consolidating the number of producing and consuming counterparties we work with and aligning ourselves closely with them. Given the continuing economic uncertainties caused by COVID-19 and the trade dislocations in Asia, this enabled us to provide exceptional levels of service to our trading partners. On the demand side, our Chinese volumes grew, and among suppliers, we expanded flows from Canada, Indonesia and Russia and commenced a strategic offtake agreement, expanding volumes from South Africa.

In the next 12 months, we expect to see a continuation of extreme price volatility. Trafigura's strategy is to consolidate thermal coal flows and expand coking coal activity.

### Iron ore

The iron ore market experienced significant volatility in 2021, principally as a result of policy uncertainties surrounding steel production in China. Curbs on output were announced in December 2020, but implementation was slow, and it was not until July 2021 that production cuts took full effect. This tipped what had been a broadly balanced global iron ore market into a supply surplus, and prices plunged from a peak of USD220 per tonne in the first half of the year to below USD100 by year end.

These were not easy trading conditions and Trafigura's iron ore desk focused on expanding sources of offtake, including strong growth in Indian volumes, growing seaborne volumes and China portside trade, and consolidating the position of the Porto Sudeste brand in the European and Chinese markets. We were pleased to arrange a number of structured solutions for customers at origin and destination that helped to increase volumes by 17 percent year-on-year.

Over the next 12 months, we expect continuing volatility as non-China steel production volumes ramp up to meet post-COVID-19 stimulus demand.



## Performance review

# Power and Renewables

As the climate transition gathers pace, Trafigura is building a presence in fast-evolving power and carbon markets and investing in new energy technologies.

**Julien Rolland**  
Head of Power and  
Renewables Trading

**\$80<sub>m</sub>**

Underlying EBITDA

**\$68<sub>m</sub>**

Investments in  
renewable projects<sup>1</sup>

**1.7<sub>GW</sub>**

Renewable energy secured<sup>2</sup>

<sup>1</sup> Includes investments in clean energy projects, by our Power Trading team and Nala Renewables.

<sup>2</sup> Nala Renewables.

### Performance overview

In November 2019, Trafigura announced the establishment of a new business line trading and investing in power and renewable energy. In the 2021 financial year, this vision took shape, with the ramp-up of electricity trading activities in Europe and the US, the creation of a carbon trading desk and investments in renewable power, battery storage and new energy technology projects.

The focus during this first full year of operation was recruitment, setting strategy and establishing necessary infrastructure. Nevertheless, we made a good start in trading both power and carbon. This activity generated underlying EBITDA of USD80 million. Combined investments by the Nala Renewables joint venture and our Clean Energy Ventures Fund amounted to more than USD68 million.

Achieving profitability in the first year of trading activity is very encouraging and underlines our view that the Power and Renewables division is set to become a third significant pillar of Trafigura's trading business alongside Oil and Petroleum Products and Metals and Minerals. Of particular interest are the synergies with other parts of Trafigura's business. Power trading is a natural complement to the company's established positions in gas, for example, while carbon trading enables us to offer a range of new services to our clients, including carbon-offset investments.





### Power trading

This is a time of significant upheaval in power markets, as a result both of COVID-19 and deeper structural shifts occurring within the power generation industry, notably the transition to renewables. Across 2020 and 2021, the world witnessed one of the most dramatic shifts in supply and demand balances for electricity in recent history, with the market going from significant over-supply to deficits in the space of just 12 months.

In 2021, as the demand destruction caused by COVID-19 began to fade, power markets rebounded strongly, especially in Asia, while consumption in the US showed renewed growth after years of flat or negative demand. The resulting market tightness was compounded by COVID-19-induced maintenance delays on key capital equipment, weather-induced shortfalls in renewable production in several parts of the world and spikes in natural gas prices due to the fall in Russian supplies. Extreme weather events such as the Texas freeze in February created additional volatility. The structural shift away from coal and nuclear towards wind and solar is also causing severe strains in the power system. The retirement of conventional generation assets is increasing the impact of renewable energy production on market pricing and reducing the amount of available flexible generation.

The Trafigura power trading team had an excellent first full year of operation, with decent profitability in challenging markets where increased volatility created new requirements for capital and where an influx of new interest in the sector fuelled competition for talent. We established full trading capability in key European and US markets as well as building analytics, models and risk metrics. In the US, capacity was enhanced by the acquisition of a 75 percent stake in a niche trading platform in Denver with a team of highly skilled power trading personnel focused on short term US power markets.

Physical trading, deal structuring and risk management services are likely to continue to rise in importance in power markets in the medium term to enable producers and consumers to mitigate the impacts of volatility, effectively monetise production and secure supply. These services are the kind that Trafigura has provided for nearly 30 years in the oil and metals markets, and we see bright prospects for continued growth of the power trading team in the years ahead.

### Carbon trading desk

In April 2021, Trafigura announced the establishment of a new carbon trading desk, focused on global compliance and voluntary carbon markets. Both categories of carbon market are the subject of increasing trading interest: the price of carbon allowances in regulated emissions trading systems has been steadily rising, while voluntary markets are becoming increasingly relevant to corporations in meeting their net zero commitments.

Trafigura's carbon trading desk has three areas of priority focus: day trading and arbitrage in global compliance and voluntary markets; working with developers of carbon projects to structure and finance new transactions or the expansion of existing projects; and offering a suite of services to established Trafigura clients looking to reduce the carbon footprint of their supply chains.

The priorities for the desk's first few months of operation were recruiting expert staff and securing the necessary registrations and authorisations. The team consists of professionals located in Geneva, Houston and Singapore, with expertise in trading, deal structuring and origination and technical knowledge to enable the assessment of removals and avoidance projects, United Nations and government policy and regional regulations.

Notably, the team has achieved some early success in securing long-term offtakes and growing spot traded volumes. There has been strong demand for services and we are helping producers and customers across a wide range of sectors to quantify, verify, reduce and mitigate supply chain emissions. An exponential ramp up of activity across the book is expected in 2022 as the regulatory and political environment continues to accelerate momentum to reduce emissions. This includes the recent historic agreement to approve the Paris Agreement Article 6 Rulebook at the COP26 climate talks in Glasgow, Scotland in November. We view this as an important step forward in facilitating the development of carbon markets globally and accelerating the flow of private sector capital to developing countries.

▲ The SKS Douro being loaded with the first shipment of carbon offset condensate in Western Australia.

[www.trafigura.com/products-and-services/power-and-renewables/](https://www.trafigura.com/products-and-services/power-and-renewables/)





### Nala Renewables

Nala Renewables is a 50:50 joint venture between Trafigura Group and IFM Investors established in September 2020 with the aim of investing in on-shore wind, solar and power storage projects. As 2021 was its first year of incorporation, the focus was on creating a management team and building the initial business pipeline.

A key milestone was the appointment in April of CEO Jasandra Nyker, an executive with over 20 years of experience in investing in and developing renewable and clean energy projects. Nala Renewables is headquartered in London with representatives in Geneva, Switzerland and Munich, Germany. Its priority markets in 2021 were the US and Europe and it made a good start in kicking off development in these regions.

Nala Renewables' most material transaction to date was the acquisition, together with Buckeye Partners, of a majority ownership of leading North American clean energy development and investment platform Swift Current Energy, a renewable energy platform aligned with Nala Renewable's strategy. Boston-based Swift Current has commercialised more than 1.1GW of renewable projects since 2016 and has a pipeline of over 6GW of solar, wind and energy storage projects located close to US demand centres in major power markets, including more than 2GW attributable to eight solar projects currently in late-stage development.

[www.nalarenewables.com](http://www.nalarenewables.com)

The Swift Current portfolio constitutes the majority of the 1.7GW development pipeline that Nala Renewables had secured by the end of the year.

Another early project involves investment of up to EUR30 million to develop one of Belgium's largest battery energy storage systems at Nyrstar's zinc smelting facility in Balen. Permit approvals were secured in 2021 and the construction phase is expected to be completed by the end of 2022. Utilising lithium-ion battery technology, the 100MWh battery project will be able to store 25MW for over four hours. The battery energy storage system will provide stability and balancing services for the Belgium grid, as well as help shift renewable energy production into high-energy demand periods.

Nala Renewables now owns and is developing assets in Belgium, France, Netherlands, Poland and the US.



## Investments in clean energy ventures

In 2019, Trafigura established an internal VC-like fund to invest in various start-up projects involved in alternative and renewable energy technologies.

The focus for investment is three-fold: to gain access to experienced teams and intellectual property in early-stage, pre-revenue companies in the sustainable energy space; to support the conversion of their intellectual property into viable development projects; and ultimately, to help generate trading flows for existing or new Trafigura trading desks. The investment decisions are guided by an investment committee comprising four members of Trafigura's Management Committee, thus ensuring all activities are fully aligned with Group strategy.

To date, six investments have been made of a total value of more than USD30 million in three technology areas of priority focus: hydrogen and hydrogen-based fuels; medium-to-long-term electricity storage; and emissions capture. They are already providing Trafigura with unique insights into sectors that will be extremely important to its future strategy.

The rapidly growing field of green hydrogen is linked to three of these investments, of which the largest is in H2 Energy, a Swiss-based company that was the first in the Western world to deliver hydrogen fuel cell trucks to commercial users and to create an ecosystem based on green hydrogen. H2 Energy's trucks are already in operation for large transporters and retailers in Switzerland, fuelled by green hydrogen generated by hydropower. The company, working in partnership with Hyundai, Linde and Alpiq, leases fuel-cell trucks to users and provides the necessary refuelling infrastructure.

Alongside Trafigura's investment in H2 Energy, the two companies have established a 50:50 joint venture, H2 Energy Europe, with the aim of investing in hydrogen trucking projects elsewhere in Europe. Its first focus is on developing a 1GW green hydrogen production facility in Esbjerg, Denmark, with the aim of supplying the Danish trucking market. The plant is expected to be operational by 2024-25 and to cost up to EUR1 billion.

The two other hydrogen-related investments are Hy2gen, a German-based developer of green hydrogen production facilities with a project pipeline of over 500MW of electrolysed capacity, and OneH<sub>2</sub>, a provider of scalable hydrogen fuel production systems in North America currently focused on the forklift truck market. Hy2gen is working with Trafigura and Copenhagen Investment Partners to establish a project in Sauda, Norway, which will produce green hydrogen from hydropower in Norway and use it to produce green ammonia for use in the shipping industry.

Three further investments are in the following companies:

- US-based Quidnet Energy, which has developed a novel form of energy storage using geo-mechanical pumped storage technology to pump water under pressure into subsurface geological reservoirs. At times when variable renewable energy is not available, the water is released to drive hydroelectric turbines and power the electrical grid.
- UK-based Bboxx, a company that provides decentralised solar powered systems that enable access to cleaner energy for cooking in developing countries.
- Swiss-based Daphne Technologies, which provides innovative technology solutions to remove toxic and greenhouse gas emissions from fuel use in shipping. It can remove emissions such as sulphur oxides, nitrogen oxides and methane from the combustion gas of any fuel type, including heavy fuel oil, LNG, biofuels and ammonia.

Trafigura expects significant investment activity to continue in 2022, with at least four projects already in the pipeline for final investment decisions.

▼ H2 Energy green hydrogen refuelling point in Zurich, Switzerland.



## Performance review

## Shipping and Chartering

Trafigura Maritime Logistics operates as a shipping and freight service provider, securing competitive and reliable freight for in-house oil, metals and minerals traders and for third-party clients. The Wet and Dry Freight desks also function as profit centres in their own right.

**Andrea Olivi**  
Head of Wet Freight  
Shipping

**Alan Cumming**  
Head of Dry Freight  
Shipping

# 4,834

Shipping and Chartering fixtures  
(2020: 4,225)

## 2021 Wet and Dry Freight activity

|   | Wet                        | Dry                    |
|---|----------------------------|------------------------|
| Number of fixtures <sup>1</sup>                           | 3,608<br>(2020: 3,098)     | 1,226<br>(2020: 1,127) |
| Average number of vessels under time-charter <sup>2</sup> | 175-190<br>(2020: 160-180) | 50-55<br>(2020: 40-45) |

1. Approximately 65% of our wet cargo programme is on third-party owned ships.

2. A vessel on hire for more than three months (excludes LNG carriers).

▼ Trafigura's 2021-built dual fuel LPG vessel the Monte Rosa Explorer setting sail from Mokpo shipyard in South Korea.



## Wet freight

2021 has truly been an *annus horribilis* for the global wet freight business, featuring the worst tanker earnings in at least 30 years due to unprecedented cuts in oil production, a growing fleet and rising bunker prices.

Trafigura's Wet Freight desk reduced its core long-term fleet and undertook a very aggressive hedging strategy, enabling us to manage what had been an historically large exposure for the company. As a result, the book was at times net short freight – a very rare occurrence. This strategy, together with a great team effort among support functions in offices spanning four continents, helped us to achieve a positive financial result well above initial expectations. We saw a significant increase in traded seaborne volumes, involving 3,608 wet fixtures and one of the world's largest oil company fleets in the world.

Once again, our bunkering joint venture TFG Marine was instrumental in ensuring we could optimise our bunkering operations, helping us to secure highly competitive bunker prices, with consistent quality across marine fuel grades supplied, in a period of rapidly inflating voyage expenses.

For a large part of the financial year, the Wet Freight desk was challenged by an oversupply in the market and low rates. However, it benefited from a temporary hiatus in the second quarter during the Suez Canal blockage, when we were able to step in to provide customers with alternative solutions for their disrupted supply chains.

The one exception was the LPG market, where we saw owners achieving high earnings in December and January, with significant volatility throughout the first half of the financial year. Since then, the weaker market, reduced consolidation and a significant order book have changed the market landscape. Trafigura remains well positioned for 2022 and beyond to take advantage of these potentially challenging and uncertain markets.



The Wet Freight desk had a constructively busy year on the sale and purchase side and concluded more than 15 new-build and second-hand transactions across oil tankers and LPG carriers. Including this latest activity, the company has achieved close to USD5 billion in total executed asset transactions over the last five years.

Looking ahead, we remain sceptical that the market will recover significantly in 2022. Scheduled deliveries of new-build tankers remain high for next year and recycling activity has yet to pick up on a large scale. Nevertheless, we expect scrapping to accelerate as owners capitalise on high scrap values and charterers increasingly turn their focus to operating modern, more fuel-efficient vessels by 2023, when new environmental regulations begin coming into force. We believe there is potential for 2022 to be a busy period for mergers and acquisitions in the tanker industry, as firms either opt to go private or seek to merge to gain economies of scale.

Against this backdrop, we believe that the scale of our operations puts Trafigura in a unique position to enter joint ventures and cooperate with both cargo and tonnage operators in the market to improve earnings and drive decarbonisation within the tanker industry.

▼ Trafigura's time chartered MV CD Callao off the coast of Japan.



## Dry freight

In dry freight, the year saw a strong rebound in cargo demand from 2020, but a severely disrupted supply picture, with continuing COVID-19-related delays resulting from quarantine measures and other restrictions on crew members, and slow port times as a result of stevedore and pilot shortages. Global congestion hit record highs and due to an extremely strong container market, we saw a large flow of habitual container traffic into bulk – all of which made for a robust bulk market this year. In addition, commodity flows underwent significant change thanks to sizeable arbitrage opportunities, which resulted in routes that were traditionally backhaul trades trading at parity to front haul – an unprecedented state of affairs. All of the relevant Baltic indices rose relentlessly from the beginning of the calendar year.

The Dry Freight desk had a strong year, despite the operational risk challenges created by constantly changing rules and regulations. Volumes rose from 37.4 million tonnes to 41.6 million in FY2021, of which 63 percent was from internal Trafigura business. Fixtures rose by nearly nine percent to 1,226, while profit more than doubled. The team was expanded to handle the increased demand and to help grow our third-party trading book. Two main priorities during the year were building our position on Indian Ocean routes with Supramax vessels and maintaining our position from the Pacific coast of Latin America in non-ferrous concentrates.

Looking forward, we believe that the immediate market outlook is strong, with the major risk to this view being an improvement in efficiency of fleet utilisation. Our main priority in the months ahead is maintaining our own operational efficiency by working with owners and customers to be a reliable partner whether buying or selling freight. We continue to trade in a complex COVID-19-impacted environment and with emissions regulation changes on the horizon, the year ahead is again set to be an interesting and challenging one.

## Trafigura's work to decarbonise shipping

The decarbonisation of shipping is an urgent and achievable goal. The industry is investing in energy efficiency, but shipping is still a considerable source of GHG emissions. The industry is investing in energy efficiency but it still contributes to over three percent of global GHG emissions. Without significant action, emissions from the sector are set to materially increase by 2050. Trafigura is committed to the transition to zero emissions shipping and our new decarbonisation target – **a 25 percent reduction in carbon intensity by 2030 against the 2019 IMO baseline across our entire chartering operation** – is a statement of our intent.

We are advocating for industry-wide action on shipping emissions and investing in new technologies and vessels to help achieve a more sustainable shipping industry. Trafigura is a member of the Getting to Zero Coalition, through which over 200 shipping industry participants have issued a Call to Action for rapid action from governments to decarbonise the sector. In September 2020, we published a

whitepaper that called for a global carbon levy on maritime fuels to incentivise low-carbon innovation and we remain encouraged by the growing support for this proposal. Trafigura is also a founding member of the COP26-launched First Movers Coalition, which is focused on reducing emissions in key hard-to-abate industries. As part of its pledge to the First Movers Coalition, Trafigura has also committed to convert six vessels – 18 percent of its current owned fleet – to use zero-emissions fuels by 2030.

Other initiatives in which Trafigura is involved include co-sponsoring MAN Energy Solutions green ammonia two-stroke engine and co-funding studies focused on using green ammonia as a zero-emissions shipping fuel.

We are also investing in Hy2gen, a developer of hydrogen and e-fuels production technologies, and in Daphne Technologies, which is developing innovative technology to remove emissions such as nitrogen oxides, methane and carbon dioxide from the combustion gas of any fuel.

*Read more about our efforts and initiatives to decarbonise shipping:*  
[www.trafigura.com/products-and-services/shipping-and-chartering/](https://www.trafigura.com/products-and-services/shipping-and-chartering/)

## Performance review

# Assets and investments

In 2021, strategic investments and alliances with carefully selected counterparties continued to further extend the scope of our activities and service offer.

The Group's industrial assets comprise majority-owned and operated mining operations and independently managed joint venture mines; the majority-owned but independently managed businesses Nyrstar and Puma Energy; Impala Terminals (which comprises a joint venture with IFM Investors and a number of other operations majority-owned by Trafigura); and the majority-owned bunkering provider joint venture TFG Marine. The Group also has an investment in H2 Energy, a leader in green hydrogen mobility solutions, and a 50 percent share of joint venture H2 Energy Europe. Galena Asset Management is Trafigura's wholly owned and regulated investment subsidiary. In addition, Trafigura holds a number of minority investments in industrial assets where it does not have operational control, including Vostok Oil, Terrafame and Prony Resources' Goro operation.

### Mining

Trafigura Group's portfolio of mining assets span Africa, Latin America, North America and Europe. Equity value is generated for the Trafigura Group and commodities are procured for our metals and minerals trading books. The mining team also provides advisory and support services to the rest of the Group.

This was another challenging year for many of our mines – at least as challenging as 2020, and for the same reasons: labour shortages in North America and production shortfalls and supply chain disruptions caused by COVID-19. Fortunately, the increase in metals prices during the year compensated for the production losses, meaning that the mining assets reported a very solid financial result. However, the Group's safety record in mining remained unsatisfactory. Regrettably, four fatalities were recorded at mining operations during the financial year:

one in Spain and three at Nyrstar's mine in Tennessee, US. Safety improvement plans are in place at each of these operations.

A key highlight of the year was the sale of Minas de Aguas Teñidas (MATSA), our Spanish polymetallic mining joint venture, to Australia's Sandfire Resources for USD1,865 million. The transaction was announced in September 2021 and is expected to be completed in the first half of 2022, with key conditions including Spanish foreign direct investment and anti-trust merger approval.

The sale was the culmination of significant investment in the MATSA mining complex by both Trafigura and Mubadala Investment Company to develop a world-class mining asset with a highly experienced workforce. As part of the sale agreement, Trafigura Group will retain a life of mine concentrate agreement for 100 percent of offtake from MATSA.

Other bright spots in 2021 included strong performance by the Catalina Huanca mine in Peru, where production, costs and organisation all significantly improved. Despite a very strong safety performance for the year under review, tragically a fatal incident occurred in November 2021 and a full investigation is currently underway.

The Mineração Morro do Ipê iron ore operation in Minas Gerais, Brazil, a joint venture between Mubadala and Trafigura, recorded very strong operational, safety and financial progress. The mining team provided support to the independently-managed Terrafame nickel operation, a joint venture between the Finnish State and Galena Asset Management, on the successful completion of a nickel sulphate plant at the site.

▼ MATSA mine in Huelva province in southwest Spain, which was sold this year.



However, at the same time, at many of our sites, the disruptions caused by COVID-19 were a daunting challenge. At several locations, up to 20 percent of the labour force was absent as a result of sickness or quarantine measures. Government measures to contain the spread of COVID-19 also disrupted supply chains, significantly delayed delivery of equipment, consumables and spare parts, and prevented staff from travelling to sites to help fix problems. Accelerated post-COVID-19 recovery in the wider economy also led to increased personnel turnover, in particular in North America.

The Castellanos zinc and lead mine, a joint venture between Cuban parastatal Geominera, who manages the mine and Trafigura, had a particularly difficult year, suffering a severe, COVID-19-related production shortfall. The Myra Falls mine, previously owned by Nyrstar, is still in ramp-up phase. Elsewhere, production at the Kapulo mine in the Democratic Republic of the Congo was disrupted by local political developments.

Therefore, the focus for the current year is firmly on improving safety performance and resuming stable operations as COVID-19-related measures are relaxed, operational stability should be restored. The mines should also benefit further from rising prices and demand for metals, although operating and capital costs are rising sharply, not least the price of energy. We continue recruiting additional suitably qualified personnel across the mining asset companies.

## Nyrstar

Nyrstar is a global multi-metal smelting and mining business with a market-leading position in zinc and lead. This was Nyrstar's second full financial year as a consolidated part of the Trafigura Group. While the company's overall operations remained loss making during the year, as a result of difficulties arising from COVID-19, operating challenges linked to neglected investments pre-acquisition and rising energy prices, it remained a year of progress.

Since completion of its restructuring and acquisition by Trafigura Group, Nyrstar has been in turnaround mode with significant capital investment in operational improvement and modernisation, following years of underinvestment.

This continued during 2021, with capital expenditure of USD267 million invested across Nyrstar's global smelting operations and mining assets. Key objectives were to optimise the zinc smelters and our North American zinc mines to deliver their full potential, and to ramp-up redevelopment of the Port Pirie smelter in Australia to deliver improved profitability.

Regrettably, Nyrstar's operations in East Tennessee in North America recorded three fatalities during the financial year, the most recent of which, in July 2021, was caused by an internal rock fall. As an immediate response to this incident, the East Tennessee mine ceased work in all mines with high backs of 35 foot or higher and a new mining method is currently being implemented. Production levels are expected to ramp up to normal levels during FY2022.

In Australia, the company's smelting operations continued to face operating challenges, which resulted in lower than planned processed feedstock levels. This led to the recognition of an impairment loss of USD125 million.

However, in Europe, as a result of investments and various logistical and process improvements, Nyrstar sites were able to maintain production despite market disruptions caused by COVID-19. Also, as a result of sustainability initiatives, Nyrstar's European plants reported a reduction in carbon footprint and, in collaboration with Nala Renewables, constructed on-site renewable power and electricity storage facilities, providing green electricity to the national grids of their host countries, Belgium and the Netherlands. These activities underpinned Nyrstar's role as a responsible producer and reliable business partner with strong customer relationships and high-quality products, helping it to rebuild the customer base that had been eroded by the company's economic difficulties prior to its acquisition and restructuring by Trafigura.

### Key highlights: Nyrstar green zinc

Since January 2021, all of the energy purchased by Nyrstar's Dutch smelter in Budel is generated from renewable sources, reducing greenhouse gas emissions to close to zero. Furthermore, plans are being implemented to expand the existing photovoltaic capacity at the site to create the largest solar park in the Netherlands.

At the twin Belgian smelting sites of Balen and Pelt, 50 percent of the energy purchased during 2021 was from renewable sources, and investment is underway in a EUR30 million lithium-ion battery energy storage system in Balen under ownership of Trafigura's joint venture Nala Renewables. This will contribute to the efficiency of the Belgian electricity grid.

In 2021, Nyrstar invested in greener and more efficient logistics by shifting freight operations from road to rail and barge. For example, working with a logistics partner, Budel by-products are now transported by train to Antwerp, eliminating 7,200 truck journeys annually.

In addition, Nyrstar improved the quality of the acid it produces in order to build profitable acid sales in-region rather than for export, further reducing transport miles and emissions.

▼ Construction of three wind turbines at Nyrstar's site in Pelt, Belgium, was completed in summer 2021.





Looking ahead to 2022, Nyrstar will continue to seek to stabilise production across its operations, although headwinds are increasing, in particular in the form of rising energy prices, which have already forced a curtailment of production at European sites after the end of the financial year. Investment in catch-up and sustainability projects are planned to continue and Nyrstar will continue to make investments (supported by Trafigura) with a view to increasing its annual zinc production and recurring EBITDA in 2022.

### Puma Energy

Puma Energy is a leading emerging markets energy business, safely providing energy solutions in 41 countries across six continents. The company has around 2,000 retail sites, a presence at over 100 airports and a network of storage terminals operated under the infrastructure and downstream divisions. It creates value from supplying, distributing and delivering refined oil products, such as fuels, lubricants and bitumen as well as related retail activities and services. It benefits from quality supply at competitive prices through its arms-length commercial supply contracts with Trafigura.

The key event for Puma Energy in 2021 was its recapitalisation, which strengthened its balance sheet through a USD500 million rights issue, implemented by way of a convertible instrument. The rights issue was approved by Puma Energy shareholders in April 2021 and was completed on 30 September 2021, enabling the company to repay more than USD760 million of debt after obtaining the relevant regulatory approvals.

As a result, Trafigura's shareholding in Puma Energy increased to approximately 72 percent and Puma Energy was consolidated into Trafigura, effective Trafigura's financial year-end. Hadi Hallouche was appointed as CEO and René Medori re-appointed as Non-Executive Chairman.

The recapitalisation included the sale of Puma Energy's Angolan business to Sonangol for USD600 million and the acquisition by Trafigura of Sonangol's shares in Puma Energy for a similar amount. Completion of this transaction is subject to regulatory approvals and expected to close shortly after Trafigura's financial year-end. Completion will see Trafigura's shareholding in Puma Energy increase to around 93 percent.

Puma Energy is organised into four regions: the Americas, Africa, Asia-Pacific and Europe, and two segments: Infrastructure and Downstream, which manage the retail, commercial, aviation, refining and other businesses.

The company is focused on three priorities. First, it aims to simplify and reinvigorate its core business by investing strategically in downstream assets to grow market share. Second, it will prepare for the future of energy by continuing to help customers and communities secure access to affordable energy while helping to advance the transition to a lower carbon future. Third, it will work closely with Trafigura, increasing its competitiveness by leveraging Trafigura's energy market intelligence and expertise in supply chain optimisation.

An example of preparation for the future of energy is the installation of solar and battery projects on Puma Energy sites. Projects have already been completed at 43 retail and terminal sites with an installed capacity of 1,589KWp.

Puma Energy's results in 2020 and its performance in the first half of 2021 were significantly affected by COVID-19 and the resulting global economic downturn. The company's financial year runs to 31 December so annual figures are not yet available, but signs of improvement were evident by September, with good growth in the aviation business and a steady recovery in the downstream segment, especially in Latin America. Weaker global demand for bitumen, particularly in China and the US, had an impact on volumes and EBITDA. Safety remains a key priority and in this respect Puma Energy's performance was very good, recording a significantly lower lost-time injury frequency rate and no employee fatalities as at the end of its Q3.

Looking ahead to 2022, Puma Energy expects the recovery to gain momentum in many core sectors and approaches the new year on a much sounder financial footing to compete for business.

▼ Puma Energy is committed to providing high quality fuels to the communities where it operates.



## Impala Terminals

Impala Terminals is a 50-50 joint venture with global investment management firm IFM Investors. Its primary focus is on the design, implementation, ownership and operation of multimodal logistics assets. This includes the safe, reliable transfer of dry and liquid bulk cargoes and containers to and from inland sites of production and consumption, through deep-sea ports. The Impala Terminals joint venture owns, manages and operates base metals terminals in Mexico, Peru and Spain; refined oil products storage and distribution in Paraguay and fluvial operations on the river Paraguay; multimodal transportation services in sub-Saharan Africa; and a global freight-forwarding business that provides global 24/7 coverage to its clients.

Separately, Impala Terminals also manages a number of Trafigura-owned port, logistical, storage and transportation assets that support Trafigura's commodity trading business and third-party trade flows in the Americas, Europe, the Middle East and Africa.

Globally, Impala Terminals has a total of 28 branded operations across 18 countries. These operations all performed at or above expectations during 2021, with limited disruption resulting from local challenges linked to COVID-19.

In 2021, the operations owned by the Impala Terminals joint venture successfully extended operations at major locations and diversified services to encompass a broader range of cargoes, including adding dry cargoes to the range of fluvial services offered on the Paraguay River. In Mexico, the company finished the construction of a new empty container terminal, a new laboratory and the installation of solar panels that will supply up to 50 percent of Impala Terminals Mexico's energy needs. In Peru, the company added to the range of the cargoes handled by opening a new general cargo site and a metals storage area which operates in conjunction with the mineral concentrate operation. In Spain, the company showed good growth from import volumes.

At the logistics business of the Impala Terminals joint venture, import volumes and container freight volumes rose strongly as the company increased its trade flows in a number of countries, in particular those in sub-Saharan Africa. The business also operated from new sites in Botswana and Durban and developed new paperless mobile technology for contractors and for its Peru and other South American operations in response to COVID-19 and to reduce environmental impacts.

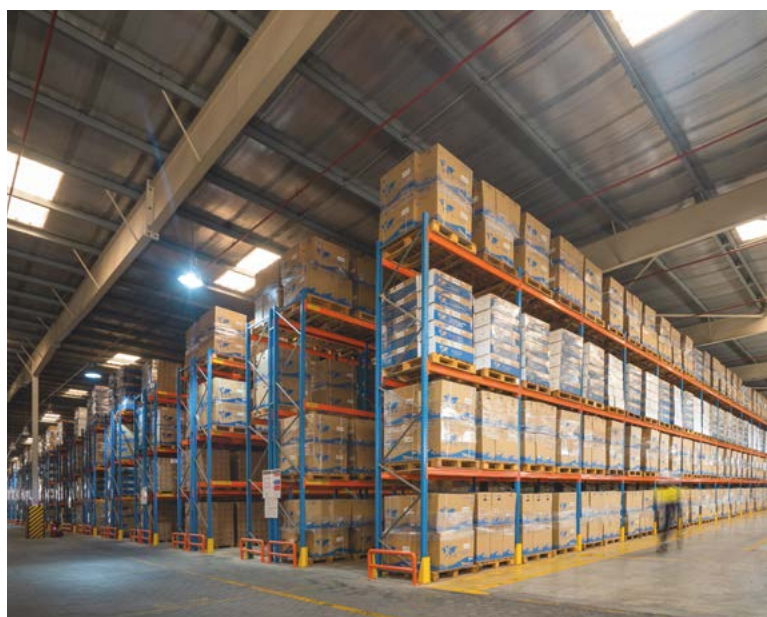
Early in the year, the Impala Terminals joint venture launched a certified carbon-neutral freight service. The service provides its customers with transparent and accurate calculations of indirect greenhouse gas emissions generated by the transportation of shipments of non-ferrous metals and minerals by container. It also offers them the opportunity to offset residual emissions by providing funds to high-quality carbon finance projects around the world. All carbon neutral shipments are certified in accordance with the Carbon Neutral Protocol.

Impala Terminals' African assets in Zambia and the Democratic Republic of the Congo (DRC) had another busy year with increased bi-directional volumes on the back of an upturn in import flows as company sites in the region continued to exploit key synergies. Impala Terminals established additional warehousing capacity in Kolwezi in the DRC as a result of an increase in demand in the Copperbelt, while the development of rail and road services continued. During the year, Impala Terminals announced that it will be exiting the port of Dar es Salaam, after 11 years at the site, as it takes advantage of efficiencies at other locations nearby but just outside the port.

In Colombia, where Impala Terminals operates an inland port at Barrancabermeja and a barging operation from the Atlantic ports of Barranquilla and Cartagena, the company performed according to expectations despite the impact of COVID-19, economic uncertainty and social unrest. Record volumes of oil, dry and product cargoes were handled at Barrancabermeja and a record number of barges were discharged at Cartagena, with light crude oil a key growth market. In 2021, we signed an agreement to connect the Ecopetrol Refinery to the Impala Terminals infrastructure, while the company is also targeting greater integration with Puma Energy assets. The government's decision to proceed with the dredging of the Magdalena River, which is planned to commence in 2022, is expected to have a positive impact on the business.

In Chile, Impala Terminals' four sites, in Antofagasta, Arica, Copiapo and Coquimbo, performed well in the face of significant COVID-19-related headwinds, including the impact of the pandemic on the supply chain. Despite significant disruption to mining production in the country, the company handled increased volumes of concentrates in 2021. Some services were withdrawn at the Copiapo site while volumes handled increased at Antofagasta, with Impala Terminals targeting the expansion of its warehousing capacity at the latter. Going forward, development in Chile will also focus on contributing to company sustainable development plans.

▼ The new warehouse at Impala Terminals Middle East in Dubai.





In Bolivia, Impala Terminals posted a healthy performance in 2021. Operations at Oruro and Potosi both recorded growth for the year, benefitting from increased mining production in the region and the addition of new producers to its customer base. The company reported zero lost-time incidents in the country for the third year in a row.

At the Impala Burnside terminal in the US state of Louisiana, the company focused on diversifying activity, in particular targeting opportunities with third parties in renewable fuels, which is a long-term market for the business. At the end of 2021, Impala Terminals Burnside sold an option on a portion of land at Burnside to a major US industrial gas and chemical firm, which, if the option is executed as anticipated, plans to design, construct and operate a blue ammonia plant that would be operational by 2026. During the year, petroleum coke was the key commodity as coal volumes remained flat.

In Dubai, Impala Terminals Middle East reported strong performance for the year, with revenue, profit and volume all rising as the customer base was expanded. The company signed three new mid-to-long-term storage and container handling deals and created a solid forward-looking pipeline. This came despite the continued negative effects of the pandemic. The business grew its industry footprint and moved further into the e-commerce space, while looking ahead, it is considering opportunities in the region.

Impala Terminals continues to manage the challenges associated with climate change and the transition to low-carbon energy, while diversifying services and customers and growing its operations to take opportunities in an evolving marketplace. It will continue to measure and manage its emissions, in line with the Trafigura Group climate change strategy.

## TFG Marine

TFG Marine is a joint venture between Trafigura and two of the world's largest shipowners, Frontline Ltd and Golden Ocean Ltd, founded in 2019 to serve the global bunker fuel market. We work closely with Trafigura's in-house trading and shipping teams to source and sell competitively priced fuels both to vessels under Trafigura time charter and to the wider shipping market.

The global tanker market provided a sombre backdrop in 2021, one of the toughest years on record for bunkering as a result of oversupply. However, TFG Marine made strong progress, increasing its footprint and volumes in all regions, to the point where it is already one of the top three physical bunker suppliers in the market. A key advantage is the strong financial backing of the Trafigura Group: in the current environment of rising oil prices, this has enabled TFG Marine to provide favourable payment terms to customers where some other suppliers have struggled to do so. During the year, TFG Marine more than held its own, even in the most challenging parts of the market, such as Africa and Singapore, and secured licences to enable further expansion in the European port complex of Amsterdam-Rotterdam-Antwerp, the Mediterranean and China.

The current bunker market is unsustainable, and 2022 is expected to be a year of accelerating consolidation, with players exiting the market for various reasons, including insufficient access to financial liquidity. The market is also becoming more transparent and more focused on managing the climate transition, with all the costs that will entail. For TFG Marine, this amounts to a unique opportunity to win business through innovation and the supply of alternative lower-carbon fuels and co-operation with other players, supported by an already strong brand, a solid financial position and a reputation for transparency.

▼ TFG Marine bunkering operation at the Port of Rotterdam.



## Galena Asset Management

Galena Asset Management, Trafigura's wholly owned and regulated investment subsidiary, operates a number of funds investing in energy and mining and related assets. It offers third-party investors the opportunity to invest alongside Trafigura on an equal basis. The main focus of activity in 2021 was the Galena Multistrategy Fund, Galena's liquid hedge fund that trades a commodity macro strategy. The fund was up 82 percent for the Trafigura financial year, making it one of the best performing commodity hedge funds globally.

The fund was able to capitalise on the unique investment opportunities created in the macro and commodities space by the dislocations arising from COVID-19 and its aftermath – in particular the collision between a strong revival in demand for commodities and a more constrained supply response, coupled with substantial logistical bottlenecks. Our ability to leverage Trafigura's market intelligence was paramount. Particularly in this market environment, our ability to rely on market specialists with detailed and timely information enabled us to understand the underlying realities of the physical markets.

On the private equity side of Galena Asset Management's activities, substantial progress was made in Terrafame, a portfolio company of Galena Asset Management. Although Terrafame suffered delays as a result of the global pandemic, the company started producing nickel sulphate in its plant during the summer. Through this project, which has been financed by Galena Asset Management (among others), Terrafame is transitioning into one of the most efficient, low-carbon battery-grade nickel sulphate producers in the world.

For the year ahead, volatility is expected to continue as the structural factors driving it are far from being resolved, and record high energy costs are likely to act as a further source of economic instability. The resources sector in general and particularly the upstream oil industry are suffering from chronic low capital expenditures. The lack of new developments is a drag on the ability to meet growing demand. Galena Asset Management will launch a fund specialising in energy trade finance opportunities that will co-invest alongside Trafigura in opportunities in the upstream sector globally.

## Minority investments

### Vostok Oil

In December 2020, Trafigura acquired from Rosneft a 10 percent stake in the authorised capital of Vostok Oil LLC, a large-scale world class oil and gas project in the Krasnoyarsk territory of Russia. Trafigura is a passive minority investor in Vostok Oil with no operational or managerial control.

Vostok Oil holds 52 licence areas and 13 hydrocarbon fields. These hold six billion tonnes of high-quality, low-sulphur oil resources and around two trillion cubic metres of gas. Rosneft, the largest Russian oil company and the operator of Vostok Oil, has already started active development of the project which is expected to deliver up to 30 million tonnes of oil via the Northern Sea Route by 2024.

Implementing the project, Rosneft is committed to ensuring adherence to the highest environmental standards with the application of advanced technologies for environmental protection, from well drilling to the specialised design of oil pipelines and of tankers exporting produced oil. These are all geared to ensure that the project has a carbon footprint that is significantly lower than that of other major new oil projects in the world. Utilisation of associated gas production and year-round generation of wind power from the production site are also expected to contribute towards achieving this goal.

Trafigura and Rosneft have also agreed to conduct a joint study into ways of reducing CO<sub>2</sub> emissions. In October 2021, the companies signed a cooperation agreement to arrange an independent assessment of greenhouse gas emissions across Rosneft's crude oil supply chain. The companies will work together to secure an independent calculation of Rosneft's carbon footprint for delivery from production sites to three Russian export ports: Novorossiysk, Primorsk and Ust-Luga. Rosneft and Trafigura also stated that they intend to identify projects to reduce greenhouse gas emissions across the entire value chain of Urals crude oil.

▼ Vostok Oil, a large-scale world class oil and gas project in the Krasnoyarsk territory of Russia.





## Guangxi Jinchuan

Guangxi Jinchuan is one of China's largest standalone copper smelters. Located in Fangchenggang in Guangxi province on the country's southern coast, it has a design capacity of 400,000 tonnes and operates with power-efficient and environmentally friendly double flash technology.

Trafigura has held a 30 percent stake in the Guangxi Jinchuan smelter since 2015, with the other 70 percent stake and operational control held by Jinchuan Group, one of China's largest copper producers. We are still the only international trading business with an equity investment in a substantial Chinese copper operation. Linked to our equity stake is a multi-year commercial agreement giving Trafigura the right to supply around 30 percent of Guangxi Jinchuan's concentrate feeding materials.

In 2021, the smelter showed a relatively rapid recovery from production issues it had experienced in 2020 as a result of COVID-19 and grew production to 465,000 tonnes. Profitability was similar to that in 2020, thanks to strong demand from cathodes consumption and sulphuric acid even though treatment and refining charges are lower than last year.

For 2022, we expect the copper market to remain tight, driving cathode premiums higher and further improving the profitability of Guangxi Jinchuan. Annual production is expected to rise further, to as much as 470,000 tonnes.

▼ Production of copper cathodes at the Guangxi Jinchuan smelter.

## H2 Energy

H2 Energy Holding AG, based in Zurich, is a business developer of green hydrogen solutions and a unique provider of zero-carbon value chains for heavy duty transportation. In December 2020 it was announced that Trafigura would initially invest USD62 million, including a USD20 million capital injection into the company to support the development of a green hydrogen ecosystem for trucking in Switzerland, covering production, storage and distribution.

H2 Energy, founded in 2014, develops and operates hydrogen ecosystems, develops production sites for green hydrogen, engineers hydrogen refuelling stations and provides solutions for the storage and transport of hydrogen. H2 Energy has strong alliances with large industrial players and market leaders such as Hyundai, Alpiq and Linde, and is the first company in the Western world to deliver serial produced fuel cell trucks to commercial users. A total of 47 trucks are already in operation for large transporters and retailers in Switzerland with an additional 1,550 hydrogen fuel cell trucks on order for 2025.

The remainder of Trafigura's USD62 million capital investment is going into H2 Energy Europe, a newly established joint venture between H2 Energy and Trafigura that is aiming to replicate the successful Swiss model in other European countries, starting in Denmark. The company plans to build a 1GW green hydrogen production plant in Esbjerg, strategically located near the landing zone for Danish offshore wind power, to be operational by 2024.





## Terrafame

Terrafame is a Finnish multi-metal company producing nickel, cobalt and zinc using environmentally sustainable bioheap leaching technology at its mine in Sotkamo, Finland. Trafigura's private fund management arm Galena Asset Management owns a 31 percent stake and state-owned Finnish Minerals Group is the majority shareholder with 67 percent. Trafigura Group has provided loan and equity finance to support the ramp up of Terrafame's production and the construction of a battery chemicals plant on-site.

Construction of the nickel sulphate plant has been completed, but later than planned as a result of COVID-19-related delays in obtaining key equipment. Completion of the plant is a milestone for Terrafame: it will substantially increase the company's sales and position Terrafame as a crucial supplier to the growing battery market for electric vehicles. Priorities for 2022 include stabilising operations at the nickel sulphate plant and accelerating its ramp up and making further progress in improving safety performance across Terrafame operations to industry-leading levels.

Emissions of greenhouse gases are becoming increasingly scrutinised in the resources industries, particularly for those assets supplying the electric vehicle value chain. Terrafame sits at the very low end of the carbon curve, with a carbon footprint under 10t CO<sub>2</sub>/t Ni, which has prompted a lot of interest in its sulphate units from battery and car manufacturers. It is well positioned to meet growing global demand in general and growing demand in Europe specifically.

## Goro Resources

In March 2021, Trafigura acquired a 19 percent interest in Goro Resources via its shareholding in Prony Resources New Caledonia (PRNC). Goro Resources is a significant nickel mining operation on the Pacific island and Prony Resources New Caledonia is a joint venture which includes investors, mine management, employees and local government and community organisations. PRNC has secured direct employment for more than 1,500 people and indirect employment for more than 10,000 inhabitants of New Caledonia.

Following the takeover, in April 2021, the facility was successfully restarted and ramped up to produce 3,000 tonnes of mixed hydroxide precipitate (MHP), meeting electric vehicle battery specifications in just three months. Strong market conditions for MHP intermediates, as a result of growing demand for electric vehicles, supported the decision to shift the facility from producing nickel oxide for stainless steel production to MHP for batteries. Other developments in 2021 included the successful management of the impact of COVID-19 on employees.

Priorities for 2022 include progressing with a tailings dry-stacking project to reduce tailings storage risk and protect the environment, which will further increase production, to at least 35,000 tonnes, and reduce cash costs.

▼ Prony Resources nickel and cobalt mine in New Caledonia.





## Corporate governance

# Board of Directors and Committees

Trafigura is owned by its senior employees. This alignment of employee and shareholder interest promotes sustainable financial performance with management depth and stability.

### Board of Directors

The principal oversight body for the Group is the Board of Directors, which has overall responsibility for the strategic direction and management of the Group, including commercial and financing strategy and stakeholder relations. Members of the Board of Directors are listed on the opposite page.

The directors with executive responsibilities are also members of the Management Committee and subsidiary committees as outlined below. Management of the Group is characterised by short reporting lines, flat structures, clear delineation and segregation of responsibilities, and personal accountability.

Employee remuneration is linked to Group performance and individual contribution. The Group's circa 1,000 senior employees, in their capacity as shareholders, have a personal commitment to its long-term success, promoting management depth and stability and encouraging prudent risk management.

### Board Sub-Committees

In September 2021, a new sub-committee focused on environmental, social and governance (ESG) risks and strategy was established to sit within the Board of Directors and the Management Committee, alongside the existing Audit, Compliance and the Nomination and Remuneration Committees.

The **ESG Committee** is chaired by the Group's Executive Chairman and Chief Executive Officer, along with one executive director and two non-executive directors. The new committee enables further Board-level engagement and input into the Group's material ESG risks and strategy.

The **Audit Committee** assists the Board of Directors in fulfilling its oversight responsibilities for the financial reporting process, the system of internal control the audit process.

The **Nomination and Remuneration Committee** assists and advises the Board of Directors on matters relating to the appointment and remuneration of the Executive Directors, the Management Committee and other senior employees of the Trafigura Group.

The **Compliance Committee** is responsible for ensuring that the company identifies and robustly implements all processes and controls necessary to implement compliance with all applicable laws and regulation as well as our Code of Business Conduct and supporting compliance policies.

### Management Committee

The eight-member Management Committee sits below the Board of Directors and includes Trafigura's three executive directors. The Management Committee is responsible for the execution of Trafigura's business strategy, including management of the day-to-day trading, commercial and operational functions and its investment portfolio.

### Corporate Committees

The Management Committee is supported by the four following corporate committees, illustrated on the facing page and described in further detail on page 42:

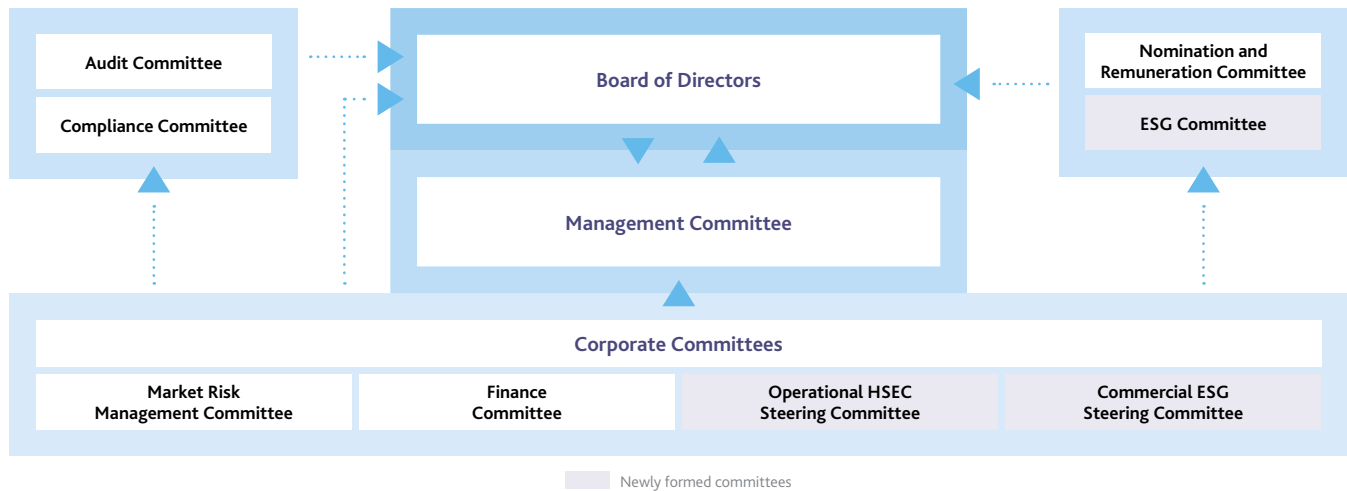
- **Market Risk Management Committee**
- **Finance Committee**
- **Operational HSEC Steering Committee**
- **Commercial ESG Steering Committee**

As part of our governance restructure, the Group's HSEC Steering Committee and Climate Change Group were dissolved and reformed into the Operational HSEC Steering Committee and the Commercial ESG Steering Committee.

These new steering committees, which separate operational health, safety, environment and community (HSEC) and commercial ESG issues, enable discussions to be more targeted, efficient and directly relevant to members and attendees. Each of the new steering committees are led by a member of the Management Committee to ensure that senior management is kept informed about and can engage with key HSEC and ESG issues relating to the Trafigura Group.

*Read our  
leadership  
biographies:  
[www.trafigura.com/about-us/leadership](http://www.trafigura.com/about-us/leadership)*

## Corporate governance overview



## Leadership



## Risk management

# How Trafigura manages risk

Trafigura operates in dynamic markets that involve a wide range of risk, whether operational, financial, political, social or environmental. A rigorous and conservative approach to risk management is therefore an integral element and central focus of Trafigura's business.



[www.trafigura.com/brochure/trafigura-code-of-business-conduct](http://www.trafigura.com/brochure/trafigura-code-of-business-conduct)



[www.trafigura.com/brochure/trafigura-corporate-responsibility-policy](http://www.trafigura.com/brochure/trafigura-corporate-responsibility-policy)



[www.trafigura.com/brochure/trafigura-hsec-business-principles](http://www.trafigura.com/brochure/trafigura-hsec-business-principles)

Trafigura has developed rigorous risk management and governance systems to address the full range of risks to which it is exposed. These systems apply multiple lines of oversight to ensure compliance with all applicable laws and regulations, and a high standard of ethical behaviour by all employees at all times. The Group actively manages and mitigates, wherever possible, the identifiable or foreseeable risks inherent to its activity – for example, systematically hedging exposure to flat prices and extensively using insurance and credit-mitigating tools such as letters of credit.

The diversification of our business, trading a wide range of commodities with varying and uncorrelated market dynamics across a large number of countries and geographical regions, is an important factor in reducing the Group's overall exposure to any individual market, price, geopolitical or other risk. Unlike many financial assets, physical commodity markets provide many opportunities for risk diversification. The premium paid for copper in China, for example, has little to do with the pricing differential in LPG between the US and Europe.

By extending our trading capabilities, we are diversifying the business, resulting in lower overall exposure and higher risk-adjusted performance.

## Board of Directors and Management Committee

The Management Committee and the Board of Directors directly oversee the trading divisions and operating companies. Trafigura has a flat corporate governance structure featuring short and direct channels of communication and control (see separate section on Governance on page 40).

The Board of Directors has principal oversight responsibility, sets the risk management framework, determines the overall risk appetite of the business and ensures that the appropriate structures and processes are in place to handle each category of risk in an appropriate manner.

The Management Committee is responsible for the day-to-day management of the Group's operations and investment portfolio and provides direct oversight of the Board's risk management strategy.

Further lines of oversight consist of a series of corporate functions that support the Management Committee in establishing policies and processes for managing different categories of risk, as well as providing analysis, advice and implementation support.

## Compliance and responsible conduct

Trafigura's Code of Business Conduct, supporting Group compliance policies and our Corporate Responsibility Policy and Business Principles set out the high standards of responsible and ethical behaviour required of every employee, individually and collectively. Every employee receives a copy of the Code and applicable key policies, which includes mandatory training as a condition of employment.

## Compliance Committee and Head of Compliance

Trafigura's Chief Compliance Officer oversees the implementation and development of the Group's compliance programme. They report to the Chief Operating Officer and the Trafigura Compliance Committee. The Compliance Department operates in partnership with the front office to ensure that our controls are relevant and effective. The Department works to continually improve its practices in an environment of evolving technology, regulations and stakeholder expectations. Our compliance training programme continues to expand, ensuring employee awareness of key external and internal requirements.

## Market and price risks

### Market Risk Management Committee and Chief Risk Officer

Trafigura systematically hedges all index price exposure incurred as a result of its trading activities within a framework set by the Board of Directors and implemented by the Market Risk Management Committee and the Chief Risk Officer (CRO).

The CRO reports directly to the Chief Operating Officer and chairs the Market Risk Management Committee, which includes company directors and senior traders. The Committee meets at least weekly to manage overall exposures, assess the impact of changing market dynamics and limit risk exposures and concentrations.

Trafigura's ongoing programme of investment in risk management systems includes a reporting system that automatically notifies the risk management and trading teams whenever a book nears its risk limits.

The CRO works proactively with trading teams to analyse changing market conditions and ensures that hedging strategies are focused on current market dynamics. Rigorous methodologies for managing market risk are used across the company. The CRO's risk team employs advanced statistical models that capture the non-normal dynamics that are an important feature of commodity markets.

The risk team focuses on aggregate risk, paying particular attention to term-structure and intra-commodity spreads. Risk concentrations are continuously reviewed in the context of changing market dynamics. The CRO manages strategic hedging activity dynamically to reduce risk concentrations and limit company-wide exposure.

## Finance and credit risks

### Finance Committee and Finance Department

The Finance Department supports the activities of the whole Group and is involved at the earliest stage of transactions and projects. Overseen by the Finance Committee, it is responsible for assessment of financial risk and has the capacity to veto any transaction.

Within Finance, the Credit Department's key role is to safeguard the balance sheet. It performs fundamental credit analysis, assessing credit risk associated with the Group's counterparts, setting internal limits, monitoring exposures and overseeing documentation.

## Operational and ESG risks

### ESG Committee, Commercial ESG and Operational HSEC Steering Committees

The newly-established Board ESG Committee provides Group direction for ESG policy and approach. As set out in the Governance section of page 40, the Committee promotes Board-level engagement with and input into the Group's material ESG risks and strategy.

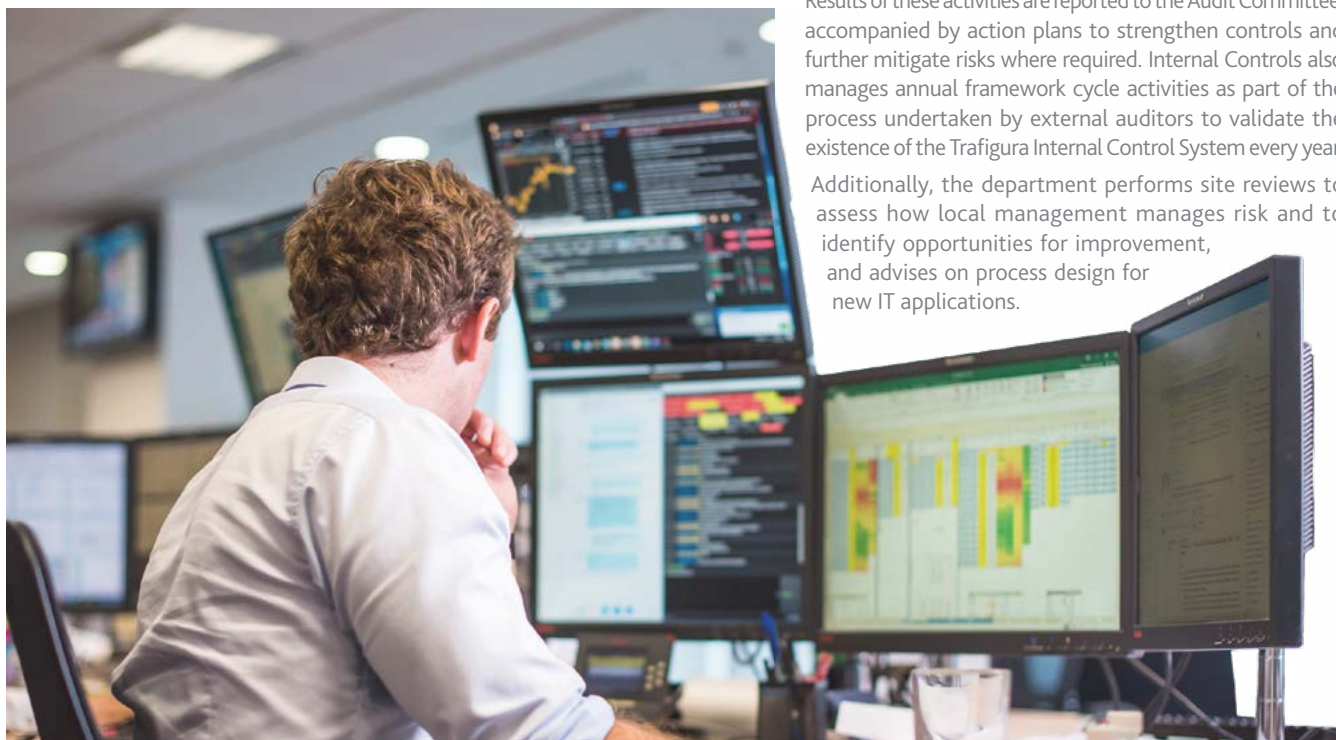
The Commercial ESG Steering and Operational HSEC Steering committees are mandated by the Board to promote best practice, oversee the management of environmental, social and governance (ESG) risks, and health, safety, environment, and community (HSEC) risks at the Group's operations and ensure that Trafigura's Corporate Responsibility Policy and Business Principles are adopted, appropriately adapted and implemented across the organisation.

## Control risks

### Audit Committee and Internal Controls Department

The Internal Controls Department supports management across the Group to continually assess risks and controls for governance, trading, IT and operational processes. Results of these activities are reported to the Audit Committee, accompanied by action plans to strengthen controls and further mitigate risks where required. Internal Controls also manages annual framework cycle activities as part of the process undertaken by external auditors to validate the existence of the Trafigura Internal Control System every year.

Additionally, the department performs site reviews to assess how local management manages risk and to identify opportunities for improvement, and advises on process design for new IT applications.





## Risk Management System

### KEY RISKS



#### Markets and prices

Volatility in commodity prices, spreads, interest and exchange rates.

Fluctuations in the supply of, or demand for, commodities that we trade.



#### Finance, liquidity and credit



#### Compliance, internal controls and sanctions



#### Legal, taxation and regulation

Changes in taxation arrangements in various territories.

Collateral effects of changes in financial regulatory frameworks.

### MITIGATION AND ACTIONS

- Trafigura's policy is to hedge all index price exposure related to physical transactions on a deal-by-deal basis.
- All stock is at all times either pre-sold or the index price is hedged.
- Despite such hedging, Trafigura remains exposed to basis risk, i.e., the risk of changes in the difference between the price of the commodity being hedged and the hedging instrument. The Group carefully monitors its hedging positions on a daily basis to avoid excessive basis risk resulting from these imperfect correlations.
- The majority of sales and purchases are denominated in US dollars. Exposure to other currencies is hedged as appropriate and financing raised in currencies other than US dollars is generally swapped into US dollars.
- Our policy is to borrow short-term working capital at floating rates, with any rate changes passed through to our customers, and to fix rates for medium- and long-term financing via the swaps market.
- Freight costs and bunker costs are hedged by our Shipping and Chartering Desk via forward freight agreements and bunker costs.

- Trafigura relies on a deep pool of financing from banks and investors to support its business. This infrastructure has three pillars:
  - (i) Trade finance
  - (ii) Securitisation
  - (iii) Unsecured committed revolving credit facilities
- For longer-term capital needs, we raise funds on public bond markets or through private placements with institutional investors. We follow a strict policy of matching the maturity of our assets and liabilities with longer-term assets supported by longer-term borrowings.
- We take a conservative approach to managing our funding liquidity, with more than one-third of committed facilities unutilised at all times under normal market conditions, and immediately available cash of at least USD500 million always on hand.
- Our transactional financing base allows the underlying assets to be entirely marked-to-market, matching liquidity needs for any related margin calls.

- Trafigura's Compliance department oversees Group activities in partnership with front office functions to ensure that we operate appropriately and that our controls are relevant and robust. It focuses on promoting a sound compliance culture across the organisation in which everyone recognises their personal responsibility for meeting our compliance objectives. The team adopts a risk-based approach, allocating energy and resources to the issues that matter most to our core business and our stakeholders.
- The Department's activities include counterparty due diligence (KYC); anti-money-laundering; sanctions and trade restrictions; anti-bribery and corruption; and financial market conduct.
- The Group ensures that obligations with regard to international sanctions are respected across all our business activities and that we fulfil the undertakings on sanctions that we give as part of our credit facilities. This is a key focus for the trading desks, which receive support from the Compliance, Legal and Finance departments.

- Trafigura is focused on managing legal, taxation and regulatory risks across the multiple jurisdictions in which it operates. The Group adheres to all applicable local and international tax laws, including legislation on transfer pricing.
- We continue to follow the ongoing discussions surrounding the Organisation for Economic Co-operation and Development (OECD), Base Erosion and Profit Shifting (BEPS) Pillar One and Pillar Two blueprints. Once a concrete and final direction is determined, we will respond accordingly.
- We are also following closely the discussions about potential new forms of regulation that may be imposed on commodities trading firms. We have made representations to the appropriate authorities about the risks and unnecessary costs of introducing position limits in commodity derivatives markets and of imposing regulatory capital requirements on commodity trading firms.

## KEY RISKS

Counterparty, country  
and creditOperational and  
Environmental, Social and  
Corporate Governance  
(ESG)Digital infrastructure/  
cyber-security

## MITIGATION AND ACTIONS

- Trafigura uses internal credit limits established by the Credit department to reduce counterparty and credit risk. The Group prides itself on having had an extremely low incidence of credit losses throughout its history.
- Trafigura reduces political risk in relation to certain countries below a certain risk rating by purchasing political risk insurance.
- Credit limits reflect Trafigura's appetite for credit risk and are based on a credit analysis of the client as well as the size of the relevant transaction when compared to Trafigura's balance sheet.
- We pay particular attention to screening our portfolio of prepayment agreements with producers for credit risk.
- Trafigura manages certain exposure credit through coverage in the insurance or bank markets.

- Our Corporate Responsibility Policy and Business Principles articulate the leadership team's priorities and commitments for social and environmental governance. At the operational level, they outline what is expected from everyone in the Group, its divisions and operating companies.
- Each division and operating company takes responsibility for and is required to supplement the Policy and Principles with relevant, sector-specific standards and procedures to manage the impacts of their operations.
- Operators are responsible for ensuring that industry, environmental, safety and internal policies and procedures are complied with at all times. Detailed procedure manuals are implemented throughout the Group and all operators receive regular training on environmental policies and legislation. This ensures that operators are kept up to date with procedural, legal, regulatory and industry changes.
- The Operational HSEC Steering Committee requires all divisions and operating companies to maintain a material risk register describing the key issues they need to manage and mitigate.
- All HSEC incidents are recorded and categorised for severity on Safeguard, the Group's HSEC data management system.
- Incidents registered as levels 4 and 5, involving significant spills or single or multiple fatalities, are investigated and the results and remedial actions are presented to the Operational HSEC Steering Committee.

- Trafigura has invested significantly in state-of-the-art scalable and resilient systems residing on highly available and disaster recovery resilient infrastructure. Our applications are architected for front-to-back processing, with integrated controls and reporting.
- The commodities industry is a focus for sophisticated cyber threat actors ranging from nation states to high-tech criminal gangs. Motivations range from fraud to data theft. The impact of a breach in our corporate or industrial digital infrastructure has the potential to seriously disrupt our operations.
- To counter any cyber threat we actively manage the risk by deploying and continuously upgrading state-of-the-art cyber defences. We employ multiple layers of advanced threat detection mechanisms, together with active automated countermeasures. We run regular exercises in partnership with the most sophisticated industry specialists to test our detection and response capability to cyber-attacks.
- Management has paid particular attention to promoting a culture of security awareness. Cyber-security is a mandatory and on-going component of staff training, underpinned by a comprehensive set of defined Technology and Security Policies.

# Funding model

## Finance

### to meet

### diverse

### business

### needs

Our funding strategy matches sources of funding to financing requirements. We have developed diverse financing strategies that maximise scalability, flexibility and business resilience.

## Continued access to capital

Trafigura's activities require substantial amounts of capital.

We source, store, blend and deliver commodities around the globe.

We invest in terminals, logistics and physical infrastructure to improve the efficiency of our trading operations. Our diversified funding model allows us to continue to operate effectively and

successfully in all market conditions.

Its scalability and structure protects the business from market shocks and provides flexibility and the ability to capitalise on opportunities as they arise.

We have put in place a global programme of flexible, short-term facilities to finance our day-to-day operations and a programme of longer-term, corporate

facilities to finance our asset acquisition and other corporate requirements.

Available funding exceeds our everyday requirements. This provides headroom for unusual market conditions. We also maintain substantial cash balances to ensure that we will always meet day-to-day capital commitments, even in unexpected circumstances.

## Our approach to funding

### Diversification improves competitiveness and access to capital

We diversify both the sources and the structure of our financing to minimise risk and maximise operational effectiveness.

We raise funds in a variety of markets in the US, Europe and Asia-Pacific. We have lending arrangements in place with 140 banks around the world. We are therefore not constrained by credit restrictions for specific financial institutions, sectors or regions.

We raise capital with a range of repayment schedules, from very short-term facilities to maturities greater than 10 years. This spreads our exposure across the yield curve.

### Match-funded, collateralised lending reduces credit risk

As a matter of policy, we match the type of financing to the business requirement. We have established a three-pillar funding structure to put this into practice.

We use short-term financing for trading. These loans are secured against the underlying physical commodities. Lines are marked-to-market each week so the level of financing tracks the value of the underlying collateral as prices change. We raise longer-term debt to finance fixed assets and investments.

### Transparency promotes stability

As a private company relying on debt to finance its operations, Trafigura's performance is closely scrutinised by a large group of banks and investors worldwide. We comply with the financial covenants attached to our syndicated bank facilities. Members of the finance team regularly meet with our lenders' representatives. These meetings often include operationally focused personnel (from Credit, Compliance and Trading Desks) who provide additional insight into our business model. As an issuer of publicly listed debt, we also meet the transparency requirements of our bond investors. Our interim and full-year reports are published online. We hold regular calls and presentations to update investors and to respond to specific queries directly.

## Trafigura funding model



**Transactional facilities**



**Securitisation programme**



**Corporate credit facilities**

## Our three-pillar funding structure

### 1. Transactional facilities

All transaction-based lending is fully collateralised. We fund day-to-day trading mostly through one-to-one (i.e. bilateral) agreements with individual banks and borrowing bases with syndicates of banks. Most transactions start with a bank issuing a letter of credit on behalf of Trafigura in favour of a commodity supplier to secure due payment. The bank takes security over the physical commodity being purchased. When payment is due, Trafigura draws on a transactional loan to pay the supplier, such loan being secured against the commodity. The loan is marked-to-market weekly until maturity so that the amount being financed always corresponds to the value of the underlying commodity.

Once the commodity is sold to the end-buyer, a receivable is created and assigned to the bank until the cash settlement is used to repay the secured loan. Alternatively, the loan can be repaid earlier if the receivable is sold to one of the trade receivables securitisation programmes sponsored by Trafigura.

### 2. Securitisation programme

Trafigura manages two trade receivables securitisation programmes through separately capitalised special purpose vehicles: TSF and Argonaut. The programmes further diversify Trafigura's funding sources and, thanks to TSF's investment-grade ratings from Moody's and S&P, are cost-effective financing mechanisms. Most trades are financed on a trade-by-trade basis with transactional secured loans, but Trafigura

can fund an eligible receivable once an invoice has been issued by selling it to a programme. Securitising our receivables accelerates the rotation of existing credit lines, since transactional secured loans can be repaid faster with the programmes' proceeds.

### 3. Corporate credit facilities

Trafigura invests in fixed assets to support its trading activity. We finance these with long-term debt adhering to our policy of matching assets with liabilities. We issue debt securities and negotiate lending facilities in diverse markets. Funding sources include bonds, perpetual bonds, revolving credit facilities, private placements and term loans.

## Public credit ratings

Trafigura does not hold a public rating and does not seek to obtain one. The Group focuses on strengthening its balance sheet through long-term value creation.






We obtain our funding from stakeholders who understand our business model

in detail and whose investment decisions are not driven by ratings. We have significantly expanded our sources of financing over the years by maintaining a sustainable credit standing that is consistent with an investment-grade profile.

Likewise, the absence of a rating means that Trafigura's business and investment decisions are not taken on the basis of maintaining a particular rating level, something which becomes particularly important at times of high market volatility.

## Trade financing example

to explain funding mechanism

|   |  Purchase and sale agreements   |  Taking delivery from supplier  |  Transportation  |  Pricing and delivery to customer  |  Customer payment  |
|---|--|--|---|---|---|
| Transaction component                     | Day 1<br>Purchase and sale agreements  | Day 5<br>Taking delivery   | Days 6-19<br>Transportation   | Day 20<br>Pricing and delivery  | Day 50<br>Customer payment  |
| Brent crude oil price                     | \$60   | \$59   | \$55  | \$55  | \$60  |
| Dubai crude oil price                     | \$59   | \$59   | \$55  | \$55  | \$58  |
| Physical trade                            | <ul style="list-style-type: none"> <li>Trafigura agrees to purchase 1 million barrels @ Brent minus \$1/barrel, based on Brent price at delivery date</li> <li>Trafigura asks a bank to issue an a letter of credit for \$59 million to the benefit of the supplier, against sight of an acceptable contract, in order to guarantee payment to the supplier, using a <b>transactional credit facility</b></li> <li>Trafigura agrees to sell 1 million barrels @ Dubai plus \$2/barrel, based on Dubai price at delivery</li> <li>Transaction costs (interest cost, insurance, transport, storage, control, inspection, taxes, etc.) expected at \$0.5 million</li> </ul> | <ul style="list-style-type: none"> <li>Trafigura is invoiced \$58 million by the supplier (\$59-\$1) x 1 million</li> <li>Trafigura asks the bank to pay 95%* of cargo value (95% x \$58 = \$55 million) to supplier (and cancel letter of credit) against security over title of the cargo, using <b>transactional credit facility</b></li> <li>Trafigura draws the difference (\$58-\$55 = \$3 million) from the <b>RCF</b></li> </ul> <p>*percentage financed, depends on each transaction, usually 90-100%</p> |   | <ul style="list-style-type: none"> <li>Trafigura invoices \$57 million to customer (\$55+\$2) x 1 million</li> <li>Trafigura sells the receivable (if eligible) to its receivables <b>securitisation programme</b> at face value, receiving payment of \$57 million</li> <li>Trafigura repays \$55 million of the <b>transactional credit facility</b></li> <li>Trafigura uses remaining \$2 million (\$57-\$55) to repay the <b>RCF</b> and build up <b>cash</b></li> <li>Trafigura pays \$0.5 million transaction costs (interest cost, insurance, transport, storage, control, inspection, taxes, etc.) using <b>cash</b></li> </ul> | <ul style="list-style-type: none"> <li><b>Securitisation programme</b> receives payment of \$57 million from customer and repays funding</li> </ul> |
| Hedging purchase leg                      | <ul style="list-style-type: none"> <li>Trafigura purchases 1 million barrels equiv. of Brent futures @ \$60/barrel</li> <li>Trafigura pays initial margin of \$1 million using the <b>RCF</b></li> </ul>   | <ul style="list-style-type: none"> <li>Trafigura sells 1 million barrels equiv. of Brent futures @ \$59/barrel, paying net amount of \$1 million using the <b>RCF</b> (\$59-\$60) x 1 million</li> <li>Trafigura recovers \$1 million initial margin and repays the <b>RCF</b></li> </ul>  |   |   |   |
| Hedging sale leg                          | <ul style="list-style-type: none"> <li>Trafigura sells 1 million barrels equiv. of Dubai futures @ \$59/barrel</li> <li>Trafigura pays initial margin of \$1 million using the <b>RCF</b></li> </ul>   |  | <ul style="list-style-type: none"> <li>Trafigura receives payment of \$4 million (margin call) and repays the <b>RCF</b> (\$59-\$55) x 1 million</li> </ul> | <ul style="list-style-type: none"> <li>Trafigura purchases 1 million barrels equiv. of Dubai futures @ \$55/barrel</li> <li>No further margin call since price stable</li> <li>Trafigura recovers \$1 million initial margin going to <b>cash</b></li> </ul>  |   |
| Transactional credit facility utilisation | 59   | 55   | 55  | –   | –   |
| Letter of credit utilisation              | 59   | Cancelled  | –   | –   | –   |
| Drawn amount                              | –  | 55   | 55  | Repaid  | –   |
| RCF utilisation                           | 2  | 5  | 1   | –   | –   |
| Drawn amount                              | 1+1=2  | 2+3+1-1=5  | 5-4=1   | Repaid  | –   |
| Securitisation utilisation                | –  | –  | –   | 57  | –   |
| Drawn amount                              | –  | –  | –   | 57  | Repaid  |
| Cash position                             | –  | –  | –   | 1.5   | 1.5   |
| Outstanding cash                          | –  | –  | –   | 1-0.5+1=1.5   | 1.5   |







# Consolidated financial statements

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**Report of the auditor  
to the Shareholders and the Board of Directors  
of Trafigura Group Pte. Ltd.**

**Report on the audit of the consolidated financial statements**

**Opinion**

We have audited the consolidated financial statements of Trafigura Group Pte. Ltd. and its subsidiaries (collectively, the "Group"), which comprise the consolidated statement of income and consolidated statement of other comprehensive income for the year ended 30 September 2021, the consolidated statement of financial position as at 30 September 2021, the consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 30 September 2021 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

**Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those provisions and standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report.

We are independent of the Group in accordance with the provisions of the International Code of Ethics for Professional Accountants (including International Independence Standards) of the International Ethics Standards Board for Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Our audit approach**

**Overview**



Overall Group materiality: USD 104'000'000

We performed full scope audit work at 6 components, audited specific balances at 36 components and performed specified procedures at 43 components. Our audit scope addressed approximately 77% of the Group's revenue and 80% of the Group's total assets.

As key audit matters the following areas of focus have been identified:

- Acquisition of Puma Energy Holdings Pte. Ltd. (Puma Energy)
- Acquisition of 10% participatory equity interest in Vostok Oil LLC
- LNG hedge accounting

## Context of our audit 2021

Trafigura Group Pte. Ltd. is one of the world's largest independent commodity trading and logistics companies. The Group trades operationally across different geographical locations around the world within two primary segments, Energy and Metals and Minerals, both of which are supported by the related shipping and chartering activities. The Energy segment also includes the downstream retail, power and renewables activities; whereas, the Metals and Minerals segment also encompasses mining, logistics and smelting businesses. The Group invests in terminals, storage warehouses, mines and other commodity-related assets, either directly or through equity stakes in joint ventures and associate companies over which they may have significant influence.

The Group's business is focused on commodity trade flows, including the transporting, storing and blending of a diverse portfolio of commodities to exploit natural arbitrage opportunities. To ensure the accurate capture of all the transactions for financial reporting, the Group relies on complex front-office trade and risk management systems with varying levels of integration, supported by manual reconciliations. The high volume of transactions and complexity of the systems heightens the risk of inaccurate or incomplete recording of transactions within the system. Minor errors, which repeat, could have a material impact on the consolidated financial statements.

As a part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgements, especially in respect of significant accounting estimates that involved making assumptions and considering the impact of future events that are inherently uncertain. In Note 5 Key accounting estimates and judgements, the Group describes the areas of key judgements made in applying accounting policies and the key sources of estimation uncertainty. Given the significant estimation uncertainty and the higher inherent risks of material misstatement, certain of these areas were also considered by us to be key audit matters and are described in more detail in the section 'Key audit matters' of this report. We also addressed risk of management override of controls, including among other matters, consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud. Furthermore, we evaluated and tested the design and operating effectiveness of the Group's controls over the accounting and financial reporting aspects within its trading operations, including the use of data analytics to assist in the testing of revenue (trade to cash) to identify nonstandard and more risky transactions.

## Materiality

The scope of our audit was influenced by our application of materiality. Our audit opinion aims to provide reasonable assurance that the consolidated financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall Group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate, on the consolidated financial statements as a whole.

|   |  |
|---|--|
| Overall Group materiality                       | USD 104'000'000  |
| How we determined it                            | Three-year average profit before tax   |
| Rationale for the materiality benchmark applied | In our view, the materiality benchmark applied above is the measure against which the performance of the Group is most commonly assessed and is a generally accepted benchmark.<br><br>We used a three-year average to allow for the volatility in earnings normally encountered in the commodity trading markets. |

We agreed with the Audit Committee that we would report to them misstatements above USD 5'200'000 identified during our audit as well as any misstatements below that amount which, in our view, warranted reporting for qualitative reasons.



## Audit scope

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

The Group financial statements are a consolidation of 430 legal entities that are accounted for in 738 financial ledgers, which we have defined as "components" for audit scoping purposes.

We identified 6 components that, in our view, required an audit of their financial information due to their size or risk characteristics. For these 6 components, the audit work was performed either centrally by the Group audit team in Switzerland or the Netherlands or by another PwC network firm at one of the Group's global service centres located in Mumbai, India or Montevideo, Uruguay under the direct guidance of the Group audit team. Additionally, we identified 44 components that, in our view, required either an audit of specific balances or specified procedures to be performed due to the significant or higher risk areas and to achieve appropriate coverage over material amounts. In addition, we identified another 35 components where we instructed a non-PwC network audit firm to report to us in relation to the business combination accounting and disclosures for the Puma Energy acquisition.

Of the 44 components unrelated to the business combination accounting and disclosures in relation to the Puma Energy acquisition, there were 13 components where the work was not performed directly by ourselves or through our direct supervision at the Group's global services centres, including 6 components where the work was performed by a non-PwC network audit firm. For these 13 components, we specified instructions and reviewed the results of their work with them for our audit. We determined the level of our involvement in the audit work performed by the component auditors to be able to conclude whether sufficient appropriate audit evidence had been obtained as a basis for our opinion on the consolidated financial statements as a whole.

We ensured that the audit teams both at Group and at the component levels included the appropriate skills and competencies necessary for the audit of the Group's consolidated financial statements, including specialists in the areas of information technology, valuation and taxes. The Group audit team was in regular communication during the year with the local teams to discuss the audit approach, progress of the audit and observations or findings, if any. To facilitate our direct review, local PwC teams in India and Uruguay documented their audit work directly in the Group audit team's files. The Group audit team also performed further audit procedures over Group functions (including those relating to taxation, equity-based remuneration, valuation of certain non-current assets, litigation, consolidation and financial reporting disclosures). We also performed procedures focused on responding to the risk of fraud and non-compliance with laws and regulations.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

**Acquisition of Puma Energy Holdings Pte. Ltd. (Puma Energy)**

Refer to Note 7.1

| Key audit matter   | How our audit addressed the key audit matter  |
|--|---|
| <p>On 30 September 2021, the Group acquired control of Puma Energy Holdings Pte. Ltd. (Puma Energy), previously treated as an equity-accounted investee, through a series of linked transactions. The Group gained control of Puma Energy when it obtained a majority on Puma Energy's Board of Directors. The linked transactions also included both the purchase of a minority interest from Sonangol and the sale of Puma Energy's business in Angola to Sonangol for which anti-trust approval has not yet been received by Sonangol. The Group's expectation to receive this anti-trust approval in the first quarter of financial year 2022 was considered in determining the total purchase consideration and in arriving at a total 93.4% share ownership of Puma Energy under IFRS 3 Business combinations. The Group recorded a day 1 goodwill impairment of USD 88.4 million based on Management's estimate of Puma Energy's enterprise value in relation to the total goodwill of USD 1,081.5 million initially recorded for this transaction.</p> <p>The Group engaged a management's expert to perform a Purchase Price Allocation (PPA) analysis. The PPA is considered provisional as of the balance sheet date.</p> <p>This is considered a Key Audit Matter because of the key estimates and judgements in the PPA analysis which include the determination of purchase consideration and the estimated value of the assets and liabilities acquired that were derived from cash flow projections applying an applicable discount rate (also used to determine the enterprise value) and replacement cost estimates.</p> | <p>We met with management to gain an understanding of the transaction, operational factors and key judgments and assumptions used in the Purchase Price Allocation (PPA) analysis and enterprise value model.</p> <p>We issued instructions to the non-PwC network audit firm to report to us on financial information supporting the forecasted cash flows used in the PPA and valuation model and the assets and liabilities acquired. We performed a detailed review of the work performed by the non-PwC network audit firm.</p> <p>With the assistance of our internal valuation and accounting specialists, we performed the following procedures:</p> <ul style="list-style-type: none"> <li>• Assessed the appropriateness of the judgements used in determining the accounting treatment for the linked transactions, with particular consideration given to the pending anti-trust approval.</li> <li>• Obtained the report issued by management's expert and performed a detailed review of the work performed, including checking the appropriateness of the inputs, significant assumptions and methodology applied.</li> <li>• Checked relevant agreements and other documentation supporting the transaction.</li> <li>• Assessed the appropriateness of disclosures included in the consolidated financial statements.</li> </ul> <p>Based on the work performed, we were able to conclude that the significant judgements and estimates applied in the Puma Energy business combination were reasonable and appropriate.</p> |

**Acquisition of 10% participatory equity interest in Vostok Oil LLC**

Refer to Note 23.3.1

| Key audit matter  | How our audit addressed the key audit matter   |
|---|--|
| <p>In December 2020, the Group acquired a 10% participatory equity interest in Vostok Oil LLC through a wholly-owned Structured Entity (SE), and entered into other related contractual agreements, including supply contracts.</p> <p>As the SE is governed by an independent board of directors and the Group does not have the ability to direct the relevant activities, the Group does not consolidate the SE.</p> <p>The investment and the related agreements are treated as one unit-of-account, which is classified as a financial instrument at fair value through profit or loss and valued based on unobservable inputs.</p> <p>The Group assessed whether it has the power over the relevant activities of the SE, exposure to its variable returns and the ability to use this power to impact returns of the SE. This is considered a key audit matter because of the judgements required to assess the impact of complex contractual terms and underlying business rationale which determines the need to consolidate as well as the classification and valuation in the consolidated financial statements.</p> | <p>We obtained an understanding of the transaction, proposed structure and relationships to the Group (funding, supply agreements, governance structures) as well as its business rationale.</p> <p>We inquired of management to corroborate the representations being received and checked contracts, supply agreements and other documentation supporting Management's control assessment, classification and valuation. We further assessed the appropriateness of the fair value model and checked the appropriateness of the inputs used.</p> <p>We involved our financial reporting specialists to assist in our assessment of management's conclusions in reference to the IFRS guidance and to ensure we had considered all possible factors in this assessment.</p> <p>Based on the work performed, we were able to conclude that the significant judgements and estimates applied by Management were reasonable and appropriate.</p> |

**LNG hedge accounting**

Refer to Note 41

| Key audit matter   | How our audit addressed the key audit matter  |
|--|---|
| <p>The Group continues to use derivative financial instruments to hedge certain tolling, transportation and long-term liquefied natural gas ("LNG") off-take agreements.</p> <p>A net asset was recorded for these agreements totalling USD 2,452.6 million at 30 September 2021 which primarily relates to the LNG hedge relationship. USD 2,081.3 million was fair valued using unobservable inputs and categorised as Level 3 in the fair value hierarchy.</p> <p>The total hedge ineffectiveness recorded in the consolidated statement of income for the year ended 30 September 2021 was USD 62.4 million.</p> <p>The fair valuation of the hedged LNG agreements involves significant estimates, especially when the Group is required to use unobservable inputs, adopt market-based assumptions or make comparisons to similar instruments. These judgements become more significant in less liquid markets or for longer dated contracts. These fair valuations are calculated and managed manually. These cumulative factors are why this is considered a key audit matter.</p> | <p>We evaluated the Group's process and controls for capturing and reviewing the inputs into the fair value estimates, including the relevant IT systems.</p> <p>We included specialists directly in our team to evaluate management's approach to estimating the fair values and performed the following:</p> <ul style="list-style-type: none"> <li>Assessed the reasonableness of management's assumption that there is no readily available LNG market to classify these arrangements as financial instruments under IFRS.</li> <li>Verified the consistent application of the accounting treatment of LNG contracts across the hedged population. Where manual calculations were involved, we tested the mathematical accuracy of the models.</li> <li>Verified the inputs into the price curves to external sources on a sample basis.</li> <li>Assessed the appropriateness of disclosures included in the consolidated financial statements.</li> </ul> <p>Based on the work performed, we were able to conclude that the significant judgements and estimates used in the hedged item valuation were reasonable and appropriate.</p> |



**Other information in the annual report**

The Board of Directors is responsible for the other information in the annual report. The other information comprises all information included in the annual report, but does not include the consolidated financial statements of the Group and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information in the annual report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information in the annual report and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Responsibilities of the Board of Directors for the consolidated financial statements**

The Board of Directors is responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRS as issued by the IASB, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors or its relevant committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors or its relevant committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Board of Directors or its relevant committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### PricewaterhouseCoopers SA

/s/ TRAVIS RANDOLPH  
Travis Randolph

Geneva, Switzerland

7 December 2021

/s/ EWA ANSELM-JEDLINSKA  
Ewa Anselm-Jedlinska

#### Enclosure:

- Consolidated financial statements (consolidated statement of income, consolidated statement of other comprehensive income, consolidated statement of financial position, consolidated statement of changes in equity, consolidated statement of cash flows and notes)

## A. Consolidated statement of income

|  | Note     | 2021<br>USD'M  | 2020*<br>USD'M |
|--|----------|----------------|----------------|
| Revenue  | 9        | 231,308.1      | 146,994.3      |
| Materials, transportation and storage                                  | 10       | (222,056.1)    | (138,400.7)    |
| Employee benefits  | 11       | (1,233.7)      | (1,261.1)      |
| Services and other   | 12       | (1,256.1)      | (1,390.4)      |
| <b>Operating profit or (loss) before depreciation and amortisation</b> | <b>6</b> | <b>6,762.2</b> | <b>5,942.1</b> |
| Depreciation (right-of-use assets)                                     | 13       | (1,094.7)      | (1,018.7)      |
| Depreciation and amortisation (PP&E and intangible fixed assets)       | 13       | (361.3)        | (350.6)        |
| Impairments (fixed assets)   | 14       | (685.5)        | (648.6)        |
| Impairments (financial assets and prepayments)                         | 14       | 2.9            | (395.1)        |
| <b>Operating profit or (loss)</b>                                      |          | <b>4,623.6</b> | <b>3,529.1</b> |
| Share of profit/(loss) of equity-accounted investees                   | 15       | (110.8)        | (327.0)        |
| Disposal results and impairments of equity-accounted investees         | 15       | (440.3)        | (522.5)        |
| Income/(expenses) from investments                                     | 15       | 88.5           | (127.8)        |
| <b>Result from equity-accounted investees and investments</b>          |          | <b>(462.6)</b> | <b>(977.3)</b> |
| Finance income   | 16       | 405.9          | 500.1          |
| Finance expense  | 16       | (1,124.2)      | (1,161.6)      |
| <b>Result from financing activities</b>                                |          | <b>(718.3)</b> | <b>(661.5)</b> |
| <b>Profit before tax</b>   |          | <b>3,442.7</b> | <b>1,890.3</b> |
| Income tax   | 17       | (368.0)        | (291.5)        |
| <b>Profit for the year</b>   |          | <b>3,074.7</b> | <b>1,598.8</b> |
| Profit attributable to   |          |                |                |
| Owners of the Company  |          | 3,100.0        | 1,699.2        |
| Non-controlling interests  | 32       | (25.3)         | (100.4)        |
| <b>Profit for the year</b>   |          | <b>3,074.7</b> | <b>1,598.8</b> |

\* FY2020 has been restated to reflect the change in income statement presentation, refer to Note 2.6.

See accompanying notes.

## B. Supplementary statement of income information

|  | Note      | 2021<br>USD'M  | 2020<br>USD'M  |
|--|-----------|----------------|----------------|
| Reconciliation to Underlying EBITDA                                    |           |                |                |
| <b>Operating profit or (loss) before depreciation and amortisation</b> | <b>6</b>  | <b>6,762.2</b> | <b>5,942.1</b> |
| Adjustments  | 18        | 105.2          | 130.3          |
| <b>Underlying EBITDA</b>   | <b>18</b> | <b>6,867.4</b> | <b>6,072.4</b> |

See accompanying notes.

## C. Consolidated statement of other comprehensive income

|  | Note | 2021           | 2020           |
|--|------|----------------|----------------|
|  |      | USD'M          | USD'M          |
| <b>Profit for the year</b>   |      | <b>3,074.7</b> | <b>1,598.8</b> |
| Other comprehensive income   |      |                |                |
| <i>Items that are or may be reclassified to profit or loss:</i>  |      |                |                |
| Gain/(loss) on cash flow hedges  | 41   | (105.1)        | 46.7           |
| Effect from hyperinflation adjustment  | 44   | 13.7           | 12.8           |
| Tax on other comprehensive income  | 17   | 8.7            | 18.3           |
| Exchange gain/(loss) on translation of foreign operations  |      | 15.9           | 37.8           |
| Share of comprehensive income/(loss) from associates   |      | 20.3           | (146.4)        |
| Recycling of currency translation reserve on acquisition of controlling stake in equity-accounted investee | 7    | 716.0          | –              |
| Recycling of cash flow hedge reserve on disposal of equity-accounted investee                              |      | 4.5            | –              |
| <i>Items that will not be reclassified to profit or loss:</i>  |      |                |                |
| Net change in fair value through other comprehensive income, net of tax                                    | 23   | (13.7)         | (34.3)         |
| Defined benefit plan actuarial gains/(losses), net of tax  |      | 18.7           | 12.1           |
| <b>Other comprehensive income for the year, net of tax</b>   |      | <b>679.0</b>   | <b>(53.0)</b>  |
| <b>Total comprehensive income for the year</b>   |      | <b>3,753.7</b> | <b>1,545.8</b> |
| Total comprehensive income attributable to:  |      |                |                |
| Owners of the Company  |      | 3,779.0        | 1,646.2        |
| Non-controlling interests  |      | (25.3)         | (100.4)        |
| <b>Total comprehensive income for the year</b>   |      | <b>3,753.7</b> | <b>1,545.8</b> |

See accompanying notes.



## D. Consolidated statement of financial position

|                                    | Note | 30 September 2021 | 30 September 2020 |
|------------------------------------|------|-------------------|-------------------|
|                                    |      | USD'M             | USD'M             |
| <b>Assets</b>                      |      |                   |                   |
| Property, plant and equipment      | 19   | 4,828.6           | 3,430.2           |
| Intangible assets                  | 20   | 1,679.0           | 210.3             |
| Right-of-use assets                | 21   | 2,408.1           | 2,091.5           |
| Lease receivables                  | 21   | –                 | 124.1             |
| Equity-accounted investees         | 22   | 843.6             | 2,438.6           |
| Prepayments                        | 23   | 1,804.6           | 1,061.0           |
| Loans receivable                   | 23   | 362.4             | 694.4             |
| Other investments                  | 23   | 1,586.8           | 517.1             |
| Derivatives                        | 41   | 331.8             | 232.7             |
| Deferred tax assets                | 17   | 265.7             | 124.3             |
| Other non-current assets           | 24   | 903.6             | 192.0             |
| <b>Total non-current assets</b>    |      | <b>15,014.2</b>   | <b>11,116.2</b>   |
| Inventories                        | 25   | 29,653.5          | 20,177.6          |
| Trade and other receivables        | 26   | 24,748.1          | 15,245.1          |
| Lease receivables                  | 21   | –                 | 37.4              |
| Derivatives                        | 41   | 2,610.3           | 866.4             |
| Prepayments                        | 23   | 1,736.8           | 2,934.5           |
| Income tax receivable              | 17   | 143.7             | 31.6              |
| Other current assets               | 28   | 2,486.0           | 351.2             |
| Deposits                           | 29   | 460.0             | 466.0             |
| Cash and cash equivalents          | 29   | 10,677.5          | 5,757.0           |
| <b>Total current assets</b>        |      | <b>72,515.9</b>   | <b>45,866.8</b>   |
| Assets classified as held for sale | 30   | 2,535.6           | 2.6               |
| <b>Total assets</b>                |      | <b>90,065.7</b>   | <b>56,985.6</b>   |

See accompanying notes.

|   | Note | 30 September 2021 | 30 September 2020 |
|---|------|-------------------|-------------------|
|   |      | USD'M             | USD'M             |
| <b>Equity</b>   |      |                   |                   |
| Share capital   | 31   | 1,503.7           | 1,503.7           |
| Capital securities                                      | 31   | 1,173.9           | 1,097.7           |
| Reserves  | 31   | (289.5)           | (965.4)           |
| Retained earnings                                       | 31   | 7,914.8           | 5,923.3           |
| <b>Equity attributable to the owners of the Company</b> |      | <b>10,302.9</b>   | <b>7,559.3</b>    |
| Non-controlling interests                               | 32   | 257.0             | 230.6             |
| <b>Total group equity</b>                               |      | <b>10,559.9</b>   | <b>7,789.9</b>    |
| <b>Liabilities</b>                                      |      |                   |                   |
| Loans and borrowings                                    | 33   | 10,911.2          | 7,070.1           |
| Long-term lease liabilities                             | 21   | 1,646.9           | 1,407.4           |
| Derivatives   | 41   | 804.3             | 190.8             |
| Provisions  | 34   | 449.9             | 371.5             |
| Other non-current liabilities                           | 35   | 551.8             | 722.0             |
| Deferred tax liabilities                                | 17   | 393.7             | 209.7             |
| <b>Total non-current liabilities</b>                    |      | <b>14,757.8</b>   | <b>9,971.5</b>    |
| Loans and borrowings                                    | 33   | 34,269.8          | 25,783.5          |
| Short-term lease liabilities                            | 21   | 925.4             | 981.6             |
| Trade and other payables                                | 36   | 22,690.0          | 10,762.3          |
| Current tax liabilities                                 | 17   | 648.0             | 249.1             |
| Other current liabilities                               | 37   | 1,430.1           | 807.6             |
| Derivatives   | 41   | 4,323.2           | 640.1             |
| <b>Total current liabilities</b>                        |      | <b>64,286.5</b>   | <b>39,224.2</b>   |
| Liabilities classified as held for sale                 | 30   | 461.5             | –                 |
| <b>Total group equity and liabilities</b>               |      | <b>90,065.7</b>   | <b>56,985.6</b>   |

See accompanying notes.

## E. Consolidated statement of changes in equity

|   |      | Equity attributable to the owners of the Company |                              |                     |                         |                    |                   |                     |                   |                           |                    |
|---|------|--|------------------------------|---------------------|-------------------------|--------------------|-------------------|---------------------|-------------------|---------------------------|--------------------|
| USD'000   | Note | Share capital                                    | Currency translation reserve | Revaluation reserve | Cash flow hedge reserve | Capital securities | Retained earnings | Profit for the year | Total             | Non-controlling interests | Total Group equity |
| Balance at 1 October 2020   |      | 1,503,722  | (822,640)                    | (63,329)            | (79,442)                | 1,097,692          | 4,224,202         | 1,699,139           | 7,559,344         | 230,642                   | 7,789,986          |
| Profit for the year   |      | –  | –                            | –                   | –                       | –                  | –                 | 3,100,000           | 3,100,000         | (25,300)                  | 3,074,700          |
| Other comprehensive income  |      | –  | 756,051                      | (13,717)            | (95,726)                | –                  | 32,434            | –                   | 679,042           | –                         | 679,042            |
| <b>Total comprehensive income for the year</b>  |      | <b>–</b>   | <b>756,051</b>               | <b>(13,717)</b>     | <b>(95,726)</b>         | <b>–</b>           | <b>32,434</b>     | <b>3,100,000</b>    | <b>3,779,042</b>  | <b>(25,300)</b>           | <b>3,753,742</b>   |
| Profit appropriation  |      | –  | –                            | –                   | –                       | –                  | 1,699,139         | (1,699,139)         | –                 | –                         | –                  |
| Dividend  | 31   | –  | –                            | –                   | –                       | –                  | (1,116,685)       | –                   | (1,116,685)       | –                         | (1,116,685)        |
| Recycling revaluation reserve to retained earnings FVOCI instruments                  |      | –  | –                            | 43,412              | –                       | –                  | (43,412)          | –                   | –                 | –                         | –                  |
| Acquisition of non-controlling interest in subsidiary                                 |      | –  | –                            | –                   | –                       | –                  | (4,442)           | –                   | (4,442)           | (207,368)                 | (211,810)          |
| Share-based payments  | 11   | –  | –                            | –                   | –                       | –                  | 104,877           | –                   | 104,877           | –                         | 104,877            |
| Capital securities issued   | 31   | –  | –                            | –                   | –                       | 400,000            | (2,000)           | –                   | 398,000           | –                         | 398,000            |
| Repayment of capital securities   | 31   | –  | –                            | –                   | –                       | (320,821)          | (3,728)           | –                   | (324,549)         | –                         | (324,549)          |
| Capital securities (currency translation)   | 31   | –  | –                            | –                   | –                       | (3,869)            | 3,869             | –                   | –                 | –                         | –                  |
| Capital securities dividend   | 31   | –  | –                            | –                   | –                       | –                  | (82,713)          | –                   | (82,713)          | –                         | (82,713)           |
| Reclassification  |      | –  | (12,799)                     | –                   | –                       | –                  | 12,799            | –                   | –                 | –                         | –                  |
| Share of other changes in equity of associates  |      | –  | –                            | –                   | –                       | –                  | (13,493)          | –                   | (13,493)          | –                         | (13,493)           |
| Increase in non-controlling interest relating to acquisition of consolidated entities | 7    | –  | –                            | –                   | –                       | –                  | –                 | –                   | –                 | 250,428                   | 250,428            |
| Capital contribution from the minority shareholders                                   |      | –  | –                            | –                   | –                       | –                  | –                 | –                   | –                 | 8,537                     | 8,537              |
| Other   |      | –  | –                            | (1,265)             | –                       | 862                | 3,922             | –                   | 3,519             | –                         | 3,519              |
| <b>Balance at 30 September 2021</b>   |      | <b>1,503,722</b>                                 | <b>(79,388)</b>              | <b>(34,899)</b>     | <b>(175,168)</b>        | <b>1,173,864</b>   | <b>4,814,769</b>  | <b>3,100,000</b>    | <b>10,302,900</b> | <b>256,939</b>            | <b>10,559,839</b>  |

|   | Equity attributable to the owners of the Company |               |                              |                     |                         |                    |                   |                     | Non-controlling interests | Total Group equity |           |
|---|--|---------------|------------------------------|---------------------|-------------------------|--------------------|-------------------|---------------------|---------------------------|--------------------|-----------|
| USD'000   | Note   | Share capital | Currency translation reserve | Revaluation reserve | Cash flow hedge reserve | Capital Securities | Retained earnings | Profit for the year |                           |                    | Total     |
| Balance at 1 October 2019                             |  | 1,503,722     | (770,723)                    | (29,018)            | (100,566)               | 1,073,792          | 3,928,066         | 871,731             | 6,477,004                 | 327,684            | 6,804,688 |
| Profit for the year                                   |  | –             | –                            | –                   | –                       | –                  | –                 | 1,699,139           | 1,699,139                 | (100,368)          | 1,598,771 |
| Other comprehensive income                            |  | –             | (51,917)                     | (34,311)            | 21,124                  | –                  | 12,143            | –                   | (52,961)                  | –                  | (52,961)  |
| Total comprehensive income for the year               |  | –             | (51,917)                     | (34,311)            | 21,124                  | –                  | 12,143            | 1,699,139           | 1,646,178                 | (100,368)          | 1,545,810 |
| Profit appropriation                                  |  | –             | –                            | –                   | –                       | –                  | 871,731           | (871,731)           | –                         | –                  | –         |
| Shares issued   |  | –             | –                            | –                   | –                       | –                  | –                 | –                   | –                         | 188                | 188       |
| Dividend  | 31   | –             | –                            | –                   | –                       | –                  | (585,987)         | –                   | (585,987)                 | –                  | (585,987) |
| Acquisition of non-controlling interest in subsidiary |  | –             | –                            | –                   | –                       | –                  | (8,027)           | –                   | (8,027)                   | (607)              | (8,634)   |
| Share-based payments                                  | 11   | –             | –                            | –                   | –                       | –                  | 130,291           | –                   | 130,291                   | –                  | 130,291   |
| Capital securities (currency translation)             | 31   | –             | –                            | –                   | –                       | 20,273             | (20,273)          | –                   | –                         | –                  | –         |
| Capital securities dividend                           | 31   | –             | –                            | –                   | –                       | –                  | (80,687)          | –                   | (80,687)                  | –                  | (80,687)  |
| Share of other changes in equity of associates        |  | –             | –                            | –                   | –                       | –                  | 312               | –                   | 312                       | –                  | 312       |
| Capital contribution from minority shareholders       |  | –             | –                            | –                   | –                       | –                  | –                 | –                   | –                         | 3,745              | 3,745     |
| Other   |  | –             | –                            | –                   | –                       | 3,627              | (23,367)          | –                   | (19,740)                  | –                  | (19,740)  |
| Balance at 30 September 2020                          |  | 1,503,722     | (822,640)                    | (63,329)            | (79,442)                | 1,097,692          | 4,224,202         | 1,699,139           | 7,559,344                 | 230,642            | 7,789,986 |

See accompanying notes.

## F. Consolidated statement of cash flows

|  | Note  | 2021<br>USD'M    | 2020<br>USD'M  |
|--|-------|------------------|----------------|
| <b>Cash flows from operating activities</b>  |       |                  |                |
| Profit before tax  |       | 3,442.7          | 1,890.3        |
| <b>Adjustments for:</b>  |       |                  |                |
| Depreciation   | 13    | 1,407.5          | 1,319.2        |
| Amortisation of intangible assets  | 13    | 48.5             | 50.1           |
| Provisions   | 34    | (0.1)            | 53.6           |
| Gain/(loss) on fair value through profit and loss instruments                          | 15    | (87.0)           | 128.1          |
| Impairment (reversal)/losses on financial assets and prepayments                       | 14    | (2.9)            | 395.1          |
| Impairment losses on fixed assets  | 14    | 685.5            | 648.6          |
| Impairment losses on equity-accounted investees  | 14    | 26.3             | 524.2          |
| Net finance costs  | 16    | 718.3            | 661.5          |
| Share of (profit)/loss of equity-accounted investees                                   | 22    | 110.8            | 327.0          |
| (Gain)/loss on sale of fixed assets  |       | (7.1)            | (5.7)          |
| (Gain)/loss on sale of equity-accounted investees                                      | 15    | 414.0            | (1.7)          |
| (Gain)/loss on divestments of subsidiaries   | 15    | –                | 0.8            |
| Equity-settled share-based payment transactions  | 11    | 105.2            | 130.3          |
| <b>Operating cashflow before working capital changes</b>                               |       | <b>6,861.7</b>   | <b>6,121.5</b> |
| <b>Changes in:</b>   |       |                  |                |
| Inventories  |       | (8,591.8)        | (6,744.1)      |
| Trade and other receivables and derivatives  |       | (13,593.2)       | 3,546.4        |
| Prepayments  |       | 484.3            | 179.7          |
| Trade and other payables and derivatives   |       | 15,594.2         | (2,879.8)      |
| <b>Cash generated from/(used in) operating activities</b>                              |       | <b>755.2</b>     | <b>223.7</b>   |
| Interest paid  |       | (1,083.4)        | (1,154.1)      |
| Interest received  |       | 337.4            | 475.2          |
| Dividends (paid)/received  |       | 164.3            | 4.9            |
| Tax (paid)/received  |       | (407.0)          | (207.8)        |
| <b>Net cash from/(used in) operating activities</b>                                    |       | <b>(233.5)</b>   | <b>(658.1)</b> |
| <b>Cash flows from investing activities</b>  |       |                  |                |
| Acquisition of property, plant and equipment   | 19    | (683.0)          | (427.8)        |
| Proceeds from sale of property, plant and equipment                                    | 19    | 270.1            | 95.1           |
| Acquisition of intangible assets   | 20    | (66.9)           | (60.2)         |
| Proceeds from sale of intangible assets  |       | –                | 0.1            |
| Acquisition of equity-accounted investees  | 22    | (149.6)          | (72.3)         |
| Disposal of equity-accounted investees   | 22    | 57.5             | 28.8           |
| Loans receivable and advances granted  | 23    | (555.1)          | (132.1)        |
| Repayment of loans receivable and advances granted                                     | 23    | 50.3             | 2.1            |
| Acquisition of other investments   | 23    | (1,971.8)        | (71.2)         |
| Disposal of other investments  | 23    | 41.8             | 373.8          |
| Acquisition of subsidiaries, net of cash acquired                                      | 7     | 278.8            | –              |
| Disposal of subsidiaries, net of cash disposed of                                      |       | –                | (0.8)          |
| <b>Net cash from/(used in) investing activities</b>                                    |       | <b>(2,727.9)</b> | <b>(264.5)</b> |
| <b>Cash flows from financing activities</b>  |       |                  |                |
| Proceeds from the issue of capital securities  | 31    | 398.0            | 0.5            |
| Payment of capital securities dividend   | 31    | (73.5)           | (73.2)         |
| Dividend and payments in relation to the share redemption by the direct parent company | 31    | (1,095.2)        | (586.0)        |
| Repayment of capital securities  | 31    | (324.5)          | –              |
| Proceeds from capital contributions to subsidiaries by non-controlling interests       | 32    | 8.5              | 3.7            |
| Acquisition of non-controlling interest  |       | (20.3)           | (8.6)          |
| Increase in long-term loans and borrowings   | 33    | 4,072.8          | 1,699.9        |
| (Decrease) in long-term loans and borrowings   | 33    | (16.4)           | (1,906.6)      |
| Net payment of leases  | 21/33 | (1,044.8)        | (999.0)        |
| Net increase/(decrease) in short-term bank financing                                   | 33    | 5,977.3          | 2,281.7        |
| <b>Net cash from/(used in) financing activities</b>                                    |       | <b>7,881.9</b>   | <b>412.5</b>   |
| <b>Net increase/(decrease) in cash and cash equivalents</b>                            |       | <b>4,920.5</b>   | <b>(510.2)</b> |
| Cash and cash equivalents at 1 October   |       | 5,757.0          | 6,267.2        |
| <b>Cash and cash equivalents at 30 September</b>                                       | 29    | <b>10,677.5</b>  | <b>5,757.0</b> |

See accompanying notes.

## G. Notes to consolidated financial statements

### 1. Corporate information

The principal business activities of Trafigura Group Pte. Ltd. ('Trafigura' or the 'Company'), together with its subsidiaries (the 'Group'), are trading in crude oil and petroleum products, power and renewables, non-ferrous concentrates, refined metals and bulk commodities such as coal and iron ore. The Group also invests in assets, including through investments in associates, which have strong synergies with its core trading activities. These include storage terminals, service stations, metal warehouses, industrial facilities and mines.

The Company is incorporated in Singapore and its principal business office is at 10 Collyer Quay, Ocean Financial Centre, #29-01/05, Singapore, 049315.

The Company's immediate holding company is Trafigura Beheer B.V., a company incorporated in the Netherlands. Trafigura Beheer B.V. is ultimately controlled by Farringford Foundation, which is established under the laws of Panama.

The consolidated financial statements for the year ended 30 September 2021 were authorised for issue by the Board of Directors on 7 December 2021.

### 2. Basis of preparation

#### 2.1 Statement of compliance

The Company's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### 2.2 Basis of measurement

The consolidated financial statements have been prepared under the historical cost convention except for inventories, derivatives and certain other financial instruments that have been measured at fair value. The consolidated financial statements have been prepared on a going concern basis.

#### 2.3 No change in accounting policies for FY2021

The applied accounting principles applied in the preparation of the consolidated financial statements are consistent with those described in Trafigura's 2020 Annual Report.

Several IFRS amendments apply for the first time in FY2021. However, these do not materially impact the Group's consolidated financial statements.

For an overview of the estimated effect of issued, but not yet effective, new and amended IFRS standards and IFRICs on the Group, refer to Note 4 – Adoption of new and revised standards.

#### 2.4 Functional and presentation currency

The Group's presentation currency is the US dollar (USD) and all values are rounded to the nearest tenth of a million (USD'M 0.1) unless otherwise indicated. The US dollar is the functional currency of most of the Group's principal operating subsidiaries. Most of the markets in which the Group is involved are USD denominated.

#### 2.5 Going concern

Trafigura assessed the going-concern assumptions during the preparation of the Group's consolidated financial statements. The Group believes that no events or conditions, including those related to the COVID-19 pandemic, give rise to doubt about the ability of the Group to continue to operate in the next reporting period. This conclusion is drawn based on the knowledge of the Group, the estimated economic outlook and identified risks and uncertainties in relation thereto.

Furthermore, this conclusion is based on review of the current cash balance and expected developments in liquidity and capital. The Group has sufficient cash and headroom in its credit facilities. Therefore, it expects that it will be able to meet contractual and expected maturities and covenants. Consequently, it has been concluded that it is reasonable to apply the going-concern concept as the underlying assumption for the financial statements.

#### 2.6 Change in statement of income presentation

In FY2021, the Group changed the presentation of the Consolidated Statement of Income from a classification based on the function of expense to a classification based on the nature of expense in order to provide a clearer analysis of the Group's financial performance. At the same time, performance monitoring by Group executive management also changed to an analysis based on the nature of expense method. The Consolidated Statement of Income and notes of the comparison period have been restated accordingly.



## G. Notes to consolidated financial statements

### Change from by-function to by-nature

Reconciliation from presentation based on a by-function classification to presentation based on a by-nature classification for the comparative period, financial year 2020, can be summarised as follows:

| Financial year 2020  | Revenue<br>USD'M | Cost of sales<br>USD'M | General and<br>administrative<br>expenses<br>USD'M | Impairments<br>of PP&E and<br>intangible<br>fixed assets<br>USD'M | Impairments<br>of financial<br>assets and<br>prepayments<br>USD'M | Impairments<br>of equity-<br>accounted<br>investees<br>USD'M | Other<br>income/<br>(expenses)<br>– net<br>USD'M | Share of<br>profit/(loss)<br>of equity-<br>accounted<br>investees<br>USD'M | Finance<br>income<br>USD'M | Finance<br>expense<br>USD'M | Income<br>tax<br>expense<br>USD'M | Profit for<br>the year<br>USD'M |
|--|------------------|------------------------|--|---|---|--|--|--|----------------------------|-----------------------------|-----------------------------------|---------------------------------|
| Revenue  | 146,994.3        | –                      | –  | –   | –   | –  | –  | –  | –                          | –                           | –                                 | 146,994.3                       |
| Materials,<br>transportation<br>and storage                                | –                | (138,400.7)            | –  | –   | –   | –  | –  | –  | –                          | –                           | –                                 | (138,400.7)                     |
| Employee benefits<br>(excluding SBP)                                       | –                | (488.1)                | (773.0)  | –   | –   | –  | –  | –  | –                          | –                           | –                                 | (1,261.1)                       |
| Services and other   | –                | (1,067.9)              | (245.9)  | –   | –   | –  | (76.6)   | –  | –                          | –                           | –                                 | (1,390.4)                       |
| Depreciation<br>(right-of-use assets)                                      | –                | (40.1)                 | (978.6)  | –   | –   | –  | –  | –  | –                          | –                           | –                                 | (1,018.7)                       |
| Depreciation and<br>amortisation (PP&E and<br>intangible fixed assets)     | –                | (193.0)                | (157.6)  | –   | –   | –  | –  | –  | –                          | –                           | –                                 | (350.6)                         |
| Impairments (PP&E and<br>intangible fixed assets)                          | –                | –                      | –  | (648.6)   | –   | –  | –  | –  | –                          | –                           | –                                 | (648.6)                         |
| Impairments<br>(financial assets and<br>prepayments)                       | –                | –                      | –  | –   | (395.1)   | –  | –  | –  | –                          | –                           | –                                 | (395.1)                         |
| Share of profit/(loss) of<br>equity-accounted<br>investees                 | –                | –                      | –  | –   | –   | –  | –  | (327.0)  | –                          | –                           | –                                 | (327.0)                         |
| Impairments on and<br>disposal results of<br>equity-accounted<br>investees | –                | –                      | –  | –   | –   | (524.2)  | 1.7  | –  | –                          | –                           | –                                 | (522.5)                         |
| Income/(expenses)<br>from investments                                      | –                | (6.5)                  | –  | –   | –   | –  | (121.3)  | –  | –                          | –                           | –                                 | (127.8)                         |
| Finance income   | –                | –                      | –  | –   | –   | –  | –  | –  | 500.1                      | –                           | –                                 | 500.1                           |
| Finance expense  | –                | (3.5)                  | –  | –   | –   | –  | –  | –  | –                          | (1,158.1)                   | –                                 | (1,161.6)                       |
| Income tax   | –                | –                      | –  | –   | –   | –  | –  | –  | –                          | –                           | (291.5)                           | (291.5)                         |
|  | 146,994.3        | (140,199.8)            | (2,155.1)  | (648.6)   | (395.1)   | (524.2)  | (196.2)  | (327.0)  | 500.1                      | (1,158.1)                   | (291.5)                           | 1,598.8                         |

### Gross profit and underlying EBITDA

As a result of the change from by-function to by-nature, the consolidated financial statements no longer present gross profit as a separate subtotal and performance metric. As a replacement, the Group has introduced the operating profit before depreciation and amortisation subtotal and the underlying EBITDA metric. In an historical analysis of the period 2003 to 2020, both metrics show a similar development and trend as gross profit when analysing the financial performance of the Group, and therefore can be considered comparable to gross profit for financial analysis purposes.

### Result from equity-accounted investees and investments

Within the subtotal 'result from equity-accounted investees and investments', all income line items have been combined relating to equity-accounted investees and investments.

### 3. Significant accounting policies

The Group's significant accounting policies are described in the relevant individual notes to the consolidated financial statements or are otherwise stated below.

#### 3.1 Basis of consolidation

The consolidated financial statements include the assets, liabilities and results of operations of all subsidiaries and branch offices, which the Company, either directly or indirectly, controls. Control is achieved when the Group is exposed or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee.

#### *Subsidiaries*

Subsidiaries are consolidated from the date on which control is obtained by the Company and cease to be consolidated from the date on which control is transferred to a person or entity outside of the control of the Company. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Changes in the Company's interests in subsidiaries that do not result in a loss of control are accounted for as equity transactions with any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received being recognised directly in equity and attributed to equity holders of the Company.

#### *Non-controlling interests*

Non-controlling interests in subsidiaries are identified separately from the Company's equity and are initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

#### *Loss of control*

If the Group loses control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. The parent's share of components previously recognised in other comprehensive income (OCI) is reclassified to profit and loss or retained earnings, as would be required if the Group had directly disposed of the related assets or liabilities. Any surplus or deficit arising on the loss of control is recognised in the Consolidated Statement of Income. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently it is accounted for as an equity-accounted investee or as an equity investment depending on the level of influence retained.

#### 3.2 Current versus non-current classification

The Group presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle;
- Held primarily for the purpose of trading; and
- Expected to be realised within 12 months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading; and
- It is due to be settled within 12 months after the reporting period.

The terms of the liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

The Group classifies all other liabilities as non-current. Deferred tax assets and liabilities are classified as non-current assets and liabilities.

#### 3.3 Foreign currency

##### 3.3.1 Foreign currency transactions

Subsidiaries, joint ventures and equity-accounted investees record transactions in the functional currency of the economic environment in which they operate. Transactions in currencies other than the functional currency of the subsidiary, joint ventures and equity investees are recorded at the rates of exchange prevailing at the date of the transaction.

Monetary assets and liabilities in currencies other than the functional currency are translated at the rates of exchange prevailing at the balance sheet date and gains and losses are reported in the Consolidated Statement of Income.

##### 3.3.2 Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to USD at exchange rates at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to USD at the average rate for the year which is considered as the best estimate of transaction dates. The resulting exchange differences are recorded in equity through other comprehensive income and are included in the Consolidated Statement of Income upon sale or liquidation of the underlying foreign operation.

Group entities with a functional currency being the currency of a hyperinflationary economy, first restate their financial statements in accordance with IAS 29, Financial Reporting in Hyperinflationary Economies (reference is made to 'Reporting in hyperinflationary economies' below). The related income, costs and balance sheet amounts are translated at the foreign exchange rate ruling at the balance sheet date.

##### 3.3.3 Reporting in hyperinflationary economies

Refer to Note 44.

## G. Notes to consolidated financial statements

### 4. Adoption of new and revised standards

#### 4.1 New and amended standards or interpretations adopted

In the current year, the Group adopted the following new and amended standards or interpretations:

- Interest Rate Benchmark Reform – Phase 1 – amendments to IFRS 7 – Financial Instruments: Disclosures, IFRS 9 – Financial Instruments, and IAS 39 – Financial Instruments;
- Definition of a Business – amendments to IFRS 3 – Business Combinations;
- Definition of Material – amendments to IAS 1 – Presentation of Financial Statements, and IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors;
- COVID-19-related rent concessions – amendments to IFRS 16 – Leases; and
- Amendments to References to the Conceptual Framework in IFRS Standards.

#### *Interest rate benchmark reform*

The first phase of amendments provides temporary relief from applying specific hedge accounting requirements to hedging relationships directly affected by interbank offered rates (IBOR) reforms.

The reliefs had the effect that IBOR reform should not generally cause hedge accounting to terminate prior to contracts being amended. However, any hedge ineffectiveness continued to be recorded in the Consolidated Statement of Income.

#### *IFRS 16 – COVID-19-related rent concessions*

The IASB issued the COVID-19-Related Rent Concessions amendment to IFRS 16 Leases. The amendment provides relief to lessees from applying IFRS 16 guidance on lease modification accounting for rent concessions arising as a direct consequence of the COVID-19 pandemic. As a practical expedient, a lessee may elect not to assess whether a COVID-19-related rent concession from a lessor is a lease modification. A lessee that makes this election accounts for any change in lease payments resulting from the COVID-19 related rent concession the same way it would account for the change under IFRS 16, if the change were not a lease modification.

As a lessee, Trafigura has not obtained any lease concessions attributable to COVID-19. The amendments therefore do not have an impact on the Group's consolidated financial statements.

#### *IFRS 3 – Business Combinations*

In October 2018, the IASB issued amendments to IFRS 3 Business Combinations. These amendments, which resolve difficulties in determining whether an entity has acquired a business or a group of assets, are effective for business combinations with an acquisition date on or after 1 January 2020. From 1 October 2020, Trafigura applies the amended definition of a business for newly acquired business combinations. These amendments do not have an impact on the Group's consolidated financial statements.

#### *IAS 1 and IAS 8 – Definition of Material*

In October 2018, the IASB issued amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors. The amendments, which became effective on 1 January 2020, revise the definition of material and align the definition across other IFRS publications such as IFRS Standards and IFRIC Interpretations. These amendments do not have an impact on Trafigura's consolidated financial statements.

#### *References to the Conceptual Framework in IFRS*

In March 2018, the IASB issued the revised Conceptual Framework for Financial Reporting. The Conceptual Framework provides guidance for developing consistent accounting policies and assistance in understanding the standards. The changes in the Conceptual Framework may affect the application of IFRS in situations where no standard applies to a particular transaction or event. The revised Conceptual Framework came into effect on 1 January 2020. These amendments do not have an impact on Trafigura's consolidated financial statements.

### 4.2 New standards, amendments and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 September 2021 reporting period and have not been early adopted by the Group. Only the amendments to IFRS that are relevant for Trafigura are discussed below.

#### *Amendments to IAS 1 – Presentation of financial statements – Classification of liabilities*

The amendment to IAS 1 determining whether a liability should be classified as current or non-current has not yet been endorsed. The amendment is effective for annual reporting periods beginning on or after 1 January 2023 and is to be applied retrospectively. Trafigura does not expect that the amendments will have a material impact on the Group's consolidated financial statements.

*Amendments to IFRS 3 – Business Combinations, IAS 16 – Property, Plant and Equipment, IAS 37 – Provisions, Contingent Liabilities and Contingent Assets and Annual Improvements to IFRS 2018–2020*

These amendments were issued on 14 May 2020 and will come into force on 1 January 2022.

The amendments to IFRS 3 include an update of the reference to the Conceptual Framework in IFRS standards. Furthermore, an additional provision will be added to IFRS 3 stating that an acquirer must apply the provisions from IAS 37 and IFRIC 21 rather than the Conceptual Framework when identifying assumed liabilities within the scope of these standards. The content of the accounting rules for business combinations will not change.

The amendments to IAS 16 specify that income received by a company through the sale of items produced while the asset is being brought to its location and into working order must be recognised with the associated costs in profit or loss. Including these items in the cost of the asset is not permissible.

The amendments to IAS 37 pertain to the definition of the costs a company includes when determining if a contract will cause losses. Accordingly, settlement costs are all costs that would not be incurred without the contract (incremental cost) as well as other costs directly attributable to the contract.

The annual improvements to IFRS 2018–2020 pertain to amendments to IFRS 9 – Financial Instruments, whereby only such costs and fees which are paid to the lender by the Company and vice versa are to be included in the “10% test” for the purpose of derecognition of financial liabilities. Costs or fees paid to other third parties may not be included. Moreover, they pertain to minor amendments to IFRS 1 – First-Time Adoption of International Financial Reporting Standards, IAS 41 – Agriculture, and to the explanatory examples of IFRS 16 – Leases. Trafigura does not expect that the amendments will have a material impact on the Group’s consolidated financial statements.

*IFRS 17 – Insurance Contracts, including amendments to IFRS 17*

On 18 March 2020, the IASB decided to postpone the date on which IFRS 17 will enter into force to fiscal years beginning on or after 1 January 2023. The amendment was issued on 25 June 2020. IFRS 17 was issued on 18 May 2017 and provides requirements on recognition, measurement and presentation of insurance contracts within the scope of the standard. IFRS 17 will replace IFRS 4. Trafigura does not expect that the amendment will have a material impact on the Group’s consolidated financial statements.

*Amendments to IAS 1 – Presentation of Financial Statements and IFRS Practice Statement 2 – Making Materiality Judgements*

The amendments were issued on 12 February 2021. The amendments to IAS 1 – Disclosure of Accounting Policies – requires that only material accounting policies shall be disclosed in the Notes in the future. Accounting policy information is material if it relates to material transactions or events and there is a reason to consider materiality (for example, a change in accounting policy). The guidelines in IFRS Practice Statement 2 were accordingly adjusted. The amendments are to be applied in the fiscal year beginning on or after 1 January 2023. The effect on the reporting of Trafigura will be examined.

*Amendments to IAS 8 – Accounting policies, changes in accounting estimates and errors*

The amendments issued on 12 February 2021 clarify how entities can better distinguish between changes resulting from changes in accounting policies and changes in accounting estimates. For this purpose, accounting estimates are defined as “monetary amounts in financial statements that are subject to measurement uncertainty”. The amendments are to be applied in the fiscal year beginning on or after 1 January 2023. The effect on the reporting of Trafigura will be examined.

*Interest Rate Benchmark Reform – Phase II – Amendments to IFRS 9 Financial Instruments, IFRS 7 Financial Instruments: Disclosures, and IFRS 16 Leases*

The amendments were issued by the IASB in August 2020 to provide practical expedients and reliefs in relation to modifications of financial instruments and leases that arise from transition from IBORs to risk-free rates. Phase II also provides further reliefs to hedge accounting requirements. These amendments would be effective for Trafigura from next financial year.



## G. Notes to consolidated financial statements

### 5. Key accounting estimates and judgements

Preparing the consolidated financial statements in compliance with IFRS requires management to make judgements, estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

In the process of applying the Group's accounting policies, management has made various judgements. Those which management has assessed to have the most significant effect on the amounts recognised in the consolidated financial statements have been discussed in the individual Notes of the related financial statement line items.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are also described in the individual Notes of the related financial statement line items below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

The Group has identified the following areas as being critical to understanding its financial position as they require management to make complex and/or subjective judgements and estimates about matters that are inherently uncertain:

- Useful life and residual value of property, plant and equipment (Note 13 – Depreciation and amortisation);
- Impairment tests (Note 14 – Impairments);
- Taxation (Note 17 – Income tax);
- Discount rates (Note 21 – Leases);
- Determining the term of a lease contract (Note 21 – Leases);
- Determination of control of subsidiaries and joint arrangements (Note 22 – Equity-accounted investees);
- Assets held for sale (Note 30 – Assets classified as held for sale and discontinued operations);
- Provisions (Note 34 – Provisions);
- Restoration, rehabilitation and decommissioning costs (Note 34 – Provisions); and
- Valuation of financial assets, including derivative and level 3 instruments (Note 41 – Hedging activities and derivatives).

### 6. Operating segments

#### Accounting policy

The segment reporting is in accordance with IFRS 8 Operating Segments. The segments reported reflect the reporting lines and structures used by the Group's Chief Executive Officer (CEO), who has been identified as the chief operating decision-maker (CODM), to allocate resources and assess the performance of Trafigura.

Operating segments have been aggregated if they have similar economic characteristics and are similar in the nature of products and services, production services, distribution methods and customer types or classes. In addition, aggregation has been applied for segments that do not merit disclosure by virtue of their size, based on a 10 percent threshold of combined revenue, profit or assets of all operating segments.

The accounting policies of the operating segments are the same as those described throughout the Notes where relevant. The Group accounts for inter-segment sales and transfers where applicable as if the sales or transfers were to third parties. Geographical data are presented according to the management view.

Segment assets, liabilities, income and results are measured based on our accounting policies and include items directly attributable to a segment, as well as those that can be allocated on a reasonable basis. Transactions between segments are conducted on an arm's length basis.

The Group's operating businesses are organised and managed separately according to the nature of the products, with each segment representing a strategic unit that offers different products and serves different markets. The reportable segments comprise:

- The Energy segment is engaged in oil and petroleum products, the Puma Energy activities, trading in power and renewables, and related freight activities. Oil and petroleum concerns sourcing, provision and storage of oil, at all stages from crude to finished products such as naphtha and gasoline. This includes the blending required to make gasoline in the various grades suitable for the different specifications relevant in different countries. Trading in power and renewables started up in FY2021 and has been included under the Energy segment. Operations are ramping up but not yet material.
- The Metals and Minerals segment trades copper, lead, zinc, aluminium, iron ore and coal in all forms, including ores, concentrates, and refined metals. There is involvement in all the various stages from mining through smelting to the finished metal. This segment also includes the Mining group and Nyrstar and Impala activities. In addition to the trading activities, the activities performed in this segment include the blending of metal concentrates, iron ore, coal and alumina, smelting of zinc and lead concentrates, and warehousing and transportation. The Metals and Minerals segment also includes related freight activities.
- All other segments include holding companies, securitisation programmes, group financing facilities and some smaller operating companies.

Information regarding the results of each reportable segment is included below. Performance is measured based on the segment's operating profit or loss before depreciation and amortisation. Management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

Reconciliations of reportable segment revenues, results, assets and liabilities and other material items are as follows:

|   | Energy           | Metals and Minerals | Corporate and Other | Total            |
|---|------------------|---------------------|---------------------|------------------|
| 2021                                    | USD'M            | USD'M               | USD'M               | USD'M            |
| Sales revenue from external customers   | 139,392.6        | 90,615.6            | –                   | 230,008.2        |
| Service revenue from external customers | 893.5            | 406.4               | –                   | 1,299.9          |
| <b>Revenue</b>                          | <b>140,286.1</b> | <b>91,022.0</b>     | <b>–</b>            | <b>231,308.1</b> |

|  |                |                |              |                |
|--|----------------|----------------|--------------|----------------|
| <b>Operating profit or (loss) before depreciation and amortisation</b> | <b>4,311.8</b> | <b>2,450.7</b> | <b>(0.3)</b> | <b>6,762.2</b> |
|--|----------------|----------------|--------------|----------------|

|  |         |         |        |           |
|--|---------|---------|--------|-----------|
| Depreciation (right-of-use assets)                               | (993.9) | (81.4)  | (19.4) | (1,094.7) |
| Depreciation and amortisation (PP&E and intangible fixed assets) | (31.2)  | (278.4) | (51.7) | (361.3)   |
| Impairments (PP&E and intangible fixed assets)                   | (495.5) | (189.9) | (0.1)  | (685.5)   |
| Impairments (financial assets and prepayments)                   | 11.4    | (7.6)   | (0.9)  | 2.9       |
| Result from equity-accounted investees and investments           | (968.3) | 503.4   | 2.3    | (462.6)   |
| Result from financing activities                                 |         |         |        | (718.3)   |
| Income tax   |         |         |        | (368.0)   |

|                            |                |  |  |  |
|----------------------------|----------------|--|--|--|
| <b>Profit for the year</b> | <b>3,074.7</b> |  |  |  |
|----------------------------|----------------|--|--|--|

|  | Energy   | Metals and Minerals | Corporate and Other | Total    |
|--|----------|---------------------|---------------------|----------|
| 30 September 2021                      | USD'M    | USD'M               | USD'M               | USD'M    |
| <b>Segment assets and liabilities</b>  |          |                     |                     |          |
| Equity-accounted investees             | 126.5    | 708.1               | 9.0                 | 843.6    |
| Other non-current assets               | 8,938.9  | 4,855.2             | 376.5               | 14,170.6 |
| Net assets classified as held for sale | 2,074.1  | –                   | –                   | 2,074.1  |
| Total assets                           | 45,522.5 | 33,561.0            | 10,982.2            | 90,065.7 |
| Total liabilities                      | 37,765.0 | 25,890.2            | 15,850.6            | 79,505.8 |

|                                  |       |       |      |       |
|----------------------------------|-------|-------|------|-------|
| <b>Other segment information</b> |       |       |      |       |
| Capital expenditure              | 340.7 | 340.9 | 68.4 | 750.0 |

|   | Energy          | Metals and Minerals | Corporate and Other | Total            |
|---|-----------------|---------------------|---------------------|------------------|
| 2020*                                   | USD'M           | USD'M               | USD'M               | USD'M            |
| Sales revenue from external customers   | 82,107.1        | 63,043.9            | –                   | 145,151.0        |
| Service revenue from external customers | 1,573.4         | 269.9               | –                   | 1,843.3          |
| <b>Revenue</b>                          | <b>83,680.5</b> | <b>63,313.8</b>     | <b>–</b>            | <b>146,994.3</b> |

|  |                |                |            |                |
|--|----------------|----------------|------------|----------------|
| <b>Operating profit or (loss) before depreciation and amortisation</b> | <b>4,687.8</b> | <b>1,254.2</b> | <b>0.1</b> | <b>5,942.1</b> |
|--|----------------|----------------|------------|----------------|

|  |         |         |        |           |
|--|---------|---------|--------|-----------|
| Depreciation (right-of-use assets)                               | (927.1) | (72.0)  | (19.6) | (1,018.7) |
| Depreciation and amortisation (PP&E and intangible fixed assets) | (29.8)  | (266.0) | (54.8) | (350.6)   |
| Impairments (PP&E and intangible fixed assets)                   | (131.2) | (516.0) | (1.4)  | (648.6)   |
| Impairments (financial assets and prepayments)                   | (337.0) | (53.5)  | (4.6)  | (395.1)   |
| Result from equity-accounted investees and investments           | (831.1) | (145.1) | (1.1)  | (977.3)   |
| Result from financing activities                                 |         |         |        | (661.5)   |
| Income tax   |         |         |        | (291.5)   |

|                            |                |  |  |  |
|----------------------------|----------------|--|--|--|
| <b>Profit for the year</b> | <b>1,598.8</b> |  |  |  |
|----------------------------|----------------|--|--|--|

|  | Energy   | Metals and Minerals | Corporate and Other | Total    |
|--|----------|---------------------|---------------------|----------|
| 30 September 2020                      | USD'M    | USD'M               | USD'M               | USD'M    |
| <b>Segment assets and liabilities</b>  |          |                     |                     |          |
| Equity-accounted investees             | 1,239.9  | 1,167.9             | 30.8                | 2,438.6  |
| Other non-current assets               | 3,201.1  | 4,810.3             | 666.2               | 8,677.6  |
| Net assets classified as held for sale | 0.2      | 2.4                 | –                   | 2.6      |
| Total assets                           | 21,308.7 | 29,472.8            | 6,204.1             | 56,985.6 |
| Total liabilities                      | 15,444.3 | 22,568.4            | 11,183.0            | 49,195.7 |

|                                  |       |       |      |       |
|----------------------------------|-------|-------|------|-------|
| <b>Other segment information</b> |       |       |      |       |
| Capital expenditure              | 116.6 | 309.6 | 64.3 | 490.5 |

\*FY2020 has been restated to reflect the change in income statement presentation; please see Note 2.6.

## Geographical information

Information about the geographical location of the Group's revenue from external customers is set out in the following table:

|  | Energy           | Metals and Minerals | Total            |
|--|------------------|---------------------|------------------|
| 2021                                   | USD'M            | USD'M               | USD'M            |
| <b>Revenue from external customers</b> |                  |                     |                  |
| Europe                                 | 41,488.5         | 17,980.4            | 59,468.9         |
| Asia                                   | 41,759.2         | 51,808.1            | 93,567.3         |
| North America                          | 33,312.4         | 10,305.7            | 43,618.1         |
| Latin America                          | 13,666.5         | 1,497.9             | 15,164.4         |
| Africa                                 | 4,534.4          | 3,540.4             | 8,074.8          |
| Australia                              | 651.4            | 913.0               | 1,564.4          |
| Middle East                            | 4,873.7          | 4,976.5             | 9,850.2          |
| <b>Total</b>                           | <b>140,286.1</b> | <b>91,022.0</b>     | <b>231,308.1</b> |

|  | Energy          | Metals and Minerals | Total            |
|--|-----------------|---------------------|------------------|
| 2020                                   | USD'M           | USD'M               | USD'M            |
| <b>Revenue from external customers</b> |                 |                     |                  |
| Europe                                 | 20,846.6        | 8,041.4             | 28,888.0         |
| Asia                                   | 28,228.6        | 34,525.5            | 62,754.2         |
| North America                          | 20,813.5        | 11,887.2            | 32,700.7         |
| Latin America                          | 7,728.7         | 948.7               | 8,677.5          |
| Africa                                 | 2,752.2         | 2,520.0             | 5,272.2          |
| Australia                              | 693.2           | 399.6               | 1,092.8          |
| Middle East                            | 2,617.6         | 4,991.3             | 7,608.9          |
| <b>Total</b>                           | <b>83,680.4</b> | <b>63,313.7</b>     | <b>146,994.3</b> |

## G. Notes to consolidated financial statements

### 7. Business combinations and non-controlling interests

#### Accounting policy

The Company accounts for its business combinations under the acquisition method at the acquisition date, which is the date on which control is transferred to the Group. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. Transaction costs, other than those associated with the issue of debt or equity securities, which the Group incurs in connection with a business combination are expensed as incurred.

If a business combination is achieved in stages, any previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in the Consolidated Statement of Income except when measured at fair value through OCI. The remeasured stake is then considered in the determination of goodwill.

If the consideration transferred for a business combination exceeds the fair values attributable to the Group's share of the identifiable net assets, the difference is treated as goodwill, which is not amortised but is reviewed annually for impairment or when there is an indication of impairment. If a business combination results in a negative goodwill, the Group reassesses whether it has correctly identified and measured all assets acquired and all liabilities assumed. If the negative goodwill remains after the reassessment, it is recognised as a gain in the Consolidated Statement of Income.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in the Consolidated Statement of Income.

#### 7.1 Financial year 2021

##### Acquisition of Puma Energy

On 30 September 2021, through a series of linked transactions, the Group acquired control over Puma Energy Holdings Pte. Ltd. (Puma Energy), a non-listed company incorporated in Singapore. On this date, the Group obtained a majority in Puma Energy's Board of Directors. Following the conversion of debt into equity and purchase of shares from minority shareholders, the Group's shareholding increased from 55.5 percent as at 30 September 2020 to 72.8 percent as at 30 September 2021. Puma Energy's main activities include ownership and operation of storage facilities for and the sale and distribution of petroleum products. The Group acquired Puma Energy as part of recapitalising and strengthening Puma Energy.

One of the linked transactions, the acquisition of the Puma Energy shares held by Sonangol, has been signed in conjunction with another transaction, through which Sonangol will acquire Puma Energy's business in Angola for a consideration of USD600.0 million. Completion of this transaction is dependent on the approval of Sonangol's filing with antitrust authorities in Angola, which is expected to be received in the first quarter of financial year 2022.

As the amount payable to Sonangol is fixed and management expects approval to be received in the first quarter of financial year 2022, the (economic) risk and rewards of Sonangol's shares in Puma Energy economically increase the Group's share in Puma Energy to 93.4 percent, and this has been accounted as such in the business combination.

#### Goodwill

Goodwill of USD993.1 million was recognised on the acquisition, being the excess of the purchase consideration over the fair value of net assets acquired as set out below. The goodwill comprises the value of expected synergies from the acquisition, which is not separately recognised. Synergies will result from focus on three core areas: first, closer co-operation between Puma Energy and the Group. This will strengthen Puma Energy's competitiveness by leveraging the Group's energy market intelligence and expertise in supply chain optimisation. Second, the Group will reinvigorate Puma Energy's core business by investing carefully in downstream assets to grow market share. Finally, the Group will prepare Puma Energy for the future of energy and the transition to a lower carbon future.

None of the goodwill recognised is expected to be deductible for income tax purposes.

#### Fair value of net assets acquired

The fair values of the identifiable assets and liabilities of Puma Energy as at acquisition date were:

|  | Fair value recognised on acquisition<br>USD'M |
|--|---|
| <b>Assets</b>                            |   |
| Property, plant and equipment            | 1,691.4                                       |
| Intangible assets                        | 468.1   |
| Right-of-use assets                      | 620.5   |
| Equity-accounted investees               | 51.4  |
| Loans receivable                         | 23.6  |
| Other investments                        | 34.2  |
| Deferred tax assets                      | 47.4  |
| Other non-current assets                 | 211.8   |
| <b>Total non-current assets</b>          | <b>3,148.4</b>                                |
| <b>Inventories</b>                       |   |
| Inventories                              | 884.1   |
| Trade and other receivables              | 922.7   |
| Prepayments                              | 61.7  |
| Income tax receivable                    | 28.9  |
| Other current assets                     | 11.4  |
| Cash and cash equivalents                | 322.0   |
| <b>Total current assets</b>              | <b>2,230.8</b>                                |
| Assets classified as held for sale       | 2,394.4                                       |
| <b>Total assets</b>                      | <b>7,773.6</b>                                |
| <b>Non-controlling interests</b>         |   |
| <b>Non-controlling interests</b>         | <b>184.0</b>                                  |
| <b>Liabilities</b>                       |   |
| Loans and borrowings                     | 1,521.7                                       |
| Long-term lease liabilities              | 418.0   |
| Provisions                               | 43.8  |
| Other non-current liabilities            | 7.9   |
| Deferred tax liabilities                 | 330.6   |
| <b>Total non-current liabilities</b>     | <b>2,322.0</b>                                |
| Current tax liabilities                  | 112.9   |
| Loans and borrowings                     | 787.8   |
| Short-term lease liabilities             | 91.9  |
| Trade and other payables                 | 2,785.7                                       |
| Other current liabilities                | 21.5  |
| <b>Total current liabilities</b>         | <b>3,799.8</b>                                |
| Liabilities classified as held for sale  | 461.5   |
| <b>Total liabilities</b>                 | <b>6,583.3</b>                                |
| <b>Fair value of net assets acquired</b> | <b>1,006.3</b>                                |

The Group measured the non-controlling interest balance at the non-controlling interests' proportionate share in the fair value of the Puma Energy's identifiable net assets.

The net assets recognised in the 30 September 2021 financial statements were based on a provisional assessment of their fair values, while the Group continued to work with independent valuers on determining more precise values for the acquired tangible and intangible fixed assets, and continued to evaluate certain deferred tax positions. These procedures were not completed by the date that the FY2021 financial statements were approved for issue by the Board of Directors.

#### *Purchase consideration*

The acquisition took place through a series of linked transactions, including:

- Conversion into equity of a convertible debt instrument issued under a rights issue (USD495.6 million);
- Acquisition of Puma Energy shares held by Sonangol (USD600.0 million); and
- Acquisition of Puma Energy shares held by minority shareholders (USD48.9 million).

In conjunction with the second linked transaction, Sonangol will acquire Puma Energy's business in Angola for a consideration of USD600.0 million on completion.

Upon obtaining control, the Group has remeasured its previously held equity investment in Puma Energy based on a fair value assessment, i.e. assessing Puma Energy's enterprise value based on a discounted cash flow model. The resulting loss of USD79.7 million has been recognised in the Consolidated Statement of Income within disposal results of and impairments on equity-accounted investees. Measurement took place on the basis of a fair value assessment of Puma Energy as the Group determined that the consideration paid in the transactions was not the most suitable basis to determine the fair value of acquiree.

Based on the same fair value assessment, the Group concluded that it could not justify as goodwill the full balance of the excess of the purchase consideration over the fair value of net assets acquired. Therefore, it recognised a portion of the excess as a day 1 goodwill impairment (USD88.4 million), which has been recognised in the Consolidated Statement of Income within impairments of intangible fixed assets. The remaining goodwill balance can be supported by the fair value measurement. Refer to Notes 14 and 20.

Transaction costs of USD6.2 million were recognised in the Consolidated Statement of Income within services and other.

Based on the above, the goodwill has been computed as follows:

|  | USD'M          |
|--|----------------|
| Consideration (including rights issue) | 1,144.5        |
| Fair value existing stake              | 876.8          |
| Non-controlling interest               | 66.5           |
| <b>Purchase consideration</b>          | <b>2,087.8</b> |
| Fair value of net assets acquired      | (1,006.3)      |
| <b>Initial computed goodwill</b>       | <b>1,081.5</b> |
| Day 1 goodwill impairment              | (88.4)         |
| <b>Goodwill arising on acquisition</b> | <b>993.1</b>   |

#### *FCTR balance*

Due to the business combination, the Group is required to recycle to the Consolidated Statement of Income the remaining foreign currency translation balance on its previously held equity investment in Puma. The resulting loss of USD716 million has been recognised in the Consolidated Statement of Income within disposal results of and impairments on equity-accounted investees. The loss has been offset by an equal and opposite effect of this recycling in the Consolidated Statement of Other Comprehensive Income. As a result, the overall impact on equity is nil.

#### *Analyses of cash flows on acquisition*

The cash flows generated upon acquisition are detailed in the below table:

|  | USD'M        |
|--|--------------|
| Cash acquired with the subsidiary      | 322.0        |
| Cash paid to previous owners           | (43.2)       |
| <b>Net cash flows upon acquisition</b> | <b>278.8</b> |

The difference between the consideration and the cash paid to previous owners is the convertible debt instrument, which converted into equity, and (deferred) amounts payable.

#### **7.2 Financial year 2020**

There were no significant acquisitions of subsidiaries and non-controlling interest during the financial year ended 30 September 2020.

#### **8. Deconsolidation of subsidiaries**

There were no significant deconsolidations of subsidiaries and non-controlling interest for the financial years ended 30 September 2021 and 30 September 2020.



## G. Notes to consolidated financial statements

### 9. Revenue

#### Accounting policy

##### Revenue recognition

Revenue is derived principally from the sale of goods and in some instances the goods are sold on Cost and Freight (CFR) or Cost, Insurance and Freight (CIF) Incoterms. When goods are sold on a CFR or CIF basis, the Group is responsible for providing these services (shipping and insurance) to the customer, sometimes after the date at which the Group has lost control of the goods. Revenue is recognised when the performance obligations have been satisfied, which is once control of the goods and/or services has transferred from the Group to the buyer.

Revenue is measured based on consideration specified in the contract with a customer and excludes amounts collected on behalf of third parties. The same recognition and presentation principles apply to revenues arising from physical settlement of forward sale contracts that do not meet the own use exemption. Revenue related to the sale of goods is recognised when the product is delivered to the destination specified by the customer, which is typically the vessel on which it is shipped, the destination port or the customer's premises, and the buyer has gained control through their ability to direct the use of and obtain substantially all the benefits from the asset. Where the sale of goods is connected with an agreement to repurchase goods at a later date, revenue is recognised when the repurchase terms are at prevailing market prices, the goods repurchased are readily available in the market, and the buyer gained control of the goods originally sold to them. Should it be determined that control has not transferred or the buyer does not have the ability to benefit substantially from ownership of the asset, revenue is not recognised and any proceeds received are accounted for as a financing arrangement.

For certain commodities, the sales price is determined on a provisional basis at the date of sale as the final selling price is subject to movements in market prices up to the date of final pricing, normally ranging from 30 to 90 days after initial booking (provisionally priced sales). Revenue on provisionally priced sales is recognised based on the estimated fair value of the total consideration receivable. The revenue adjustment mechanism embedded within provisionally priced sales arrangements has the character of a commodity derivative. Accordingly, the fair value of the final sales price adjustment is re-estimated continuously. In all cases, fair value is estimated by reference to forward market prices.

Revenue related to the provision of shipping- and insurance-related activities is recognised over time as the service is rendered.

|                       | 2021             | 2020             |
|-----------------------|------------------|------------------|
|                       | USD'M            | USD'M            |
| Sales of goods        | 230,008.3        | 145,151.0        |
| Rendering of services | 1,299.8          | 1,843.3          |
| <b>Total</b>          | <b>231,308.1</b> | <b>146,994.3</b> |

### 10. Materials, transportation and storage

#### Accounting policy

Materials, transportation and storage includes purchases of commodities and material, and the associated costs of purchasing, storing and transporting the products. It also includes the change in mark-to-market valuation of inventories, all derivatives and forward contracts.

|                     | 2021             | 2020             |
|---------------------|------------------|------------------|
|                     | USD'M            | USD'M            |
| Energy              | 135,181.7        | 78,045.5         |
| Metals and Minerals | 86,874.4         | 60,355.2         |
| <b>Total</b>        | <b>222,056.1</b> | <b>138,400.7</b> |

## 11. Employee benefits

### Accounting policy

#### Short-term employment benefits

Wages, salaries, social security contributions, annual leave and sickness absenteeism, incentives and non-monetary benefits are recognised in the year in which the associated services are rendered by employees.

#### Post-employment benefits

Pensions and other post-employment benefits are accrued in the period in which the associated services are rendered by employees of the Group. The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit credit method. Unvested past service costs are recognised as an expense on a straight-line basis over the average period until the benefits become vested. Past service costs are recognised immediately if the benefits have already vested immediately following the introduction of or changes to a pension plan.

When a settlement (eliminating all obligations for benefits already accrued) or a curtailment (reducing future obligations as a result of a material reduction in the scheme membership or a reduction in future entitlement) occurs, the obligation and related plan assets are remeasured using current actuarial assumptions and the resultant gain or loss is recognised in the Consolidated Statement of Income during the period in which the settlement or curtailment occurs.

The interest element of the defined benefit cost represents the change in present value of scheme obligations resulting from the passage of time, and is determined by applying the discount rate to the opening present value of the benefit obligation, taking into account material changes in the obligation during the year. The expected return on plan assets is based on an assessment made at the beginning of the year of long-term market returns on plan assets, adjusted for the effect on the fair value of plan assets of contributions received and benefits paid during the year. Actuarial gains and losses are recognised in full within other comprehensive income in the year in which they occur.

The defined benefit pension plan surplus or deficit in the Statement of Financial Position comprises the total for each plan at the present value of the defined benefit obligation (using a discount rate based on high-quality corporate bonds), less the fair value of plan assets out of which the obligations are to be settled directly. Fair value is based on market price information and, in the case of quoted securities, is the published bid price. Contributions to defined contribution schemes are recognised in profit or loss in the period in which they become payable.

#### Employee share incentive plan and employee share trust

Employees of the Group receive remuneration in the form of shares of the immediate holding company Trafigura Beheer B.V. as consideration for services rendered. This is considered an equity settled share scheme as the Company neither has a present legal or constructive obligation to settle in cash, nor has a past practice or stated policy of settling in cash.

The cost of the equity-settled transactions is measured at fair value at the grant date taking into account the terms and conditions upon which the shares were granted. This fair value is expensed over the vesting period with a corresponding credit to equity. For shares that immediately vest, the fair value is expensed in the accounting period corresponding to the date of grant.

### 11.1 Employee benefits

|                          | 2021           | 2020           |
|--------------------------|----------------|----------------|
|                          | USD'M          | USD'M          |
| Salaries and bonuses     | 1,007.8        | 1,044.6        |
| Social security costs    | 86.2           | 66.2           |
| Pension costs            | 34.5           | 20.0           |
| <b>Subtotal</b>          | <b>1,128.5</b> | <b>1,130.8</b> |
| Shared-based payments    | 105.2          | 130.3          |
| <b>Employee benefits</b> | <b>1,233.7</b> | <b>1,261.1</b> |

The average number of employees split by segment and geography is as follows:

|                                  | Energy       | Metals & Minerals | Corporate and Other | Total        |
|----------------------------------|--------------|-------------------|---------------------|--------------|
|                                  | FTE          | FTE               | FTE                 | FTE          |
| <b>2021</b>                      |              |                   |                     |              |
| North, Central and South America | 1,119        | 2,730             | 303                 | 4,152        |
| Europe and Africa                | 287          | 1,896             | 263                 | 2,446        |
| Asia, Middle East and Australia  | 302          | 1,663             | 468                 | 2,433        |
| <b>Total</b>                     | <b>1,708</b> | <b>6,289</b>      | <b>1,034</b>        | <b>9,031</b> |
|                                  | Energy       | Metals & Minerals | Corporate and Other | Total        |
|                                  | FTE          | FTE               | FTE                 | FTE          |
| <b>2020</b>                      |              |                   |                     |              |
| North, Central and South America | 1,054        | 2,635             | 291                 | 3,980        |
| Europe and Africa                | 223          | 1,853             | 255                 | 2,331        |
| Asia, Middle East and Australia  | 279          | 1,578             | 451                 | 2,308        |
| <b>Total</b>                     | <b>1,556</b> | <b>6,066</b>      | <b>997</b>          | <b>8,619</b> |

### 11.2 Equity participation plan

The immediate parent of the Company, Trafigura Beheer B.V., has an equity participation plan (EPP) that is open to employees of the Group. Shares issued to employees are preference shares of Trafigura Beheer B.V., which give rights to economic benefits with limited voting rights. The founders and controlling shareholders of the Group, represented by the Board of Directors of Trafigura Control Holdings Pte. Ltd., a parent company of Trafigura Beheer B.V., in consultation with the Board of Directors of the Company, decide on the share awards to be issued to employees. Annual remuneration (which includes the equity participation awards) is subject to review by the remuneration committee of the Group.

The value of the shares is based on the net asset value of an ordinary share as set out in the Articles of Association of Trafigura Beheer B.V., which management believe is a fair approximation of the fair value. Shares awarded under the EPP may vest immediately or over a period of several years.

Employees do not have the right to freely sell shares that have vested unless Trafigura Control Holdings Pte. Ltd. has granted approval and has refrained from its right to nominate a prospective purchaser and make a purchase offer. Upon termination of employment, employees must transfer all of their shares at the direction of Trafigura Control Holdings Pte. Ltd. or hold the shares subject to further directions of Trafigura Control Holdings Pte. Ltd.

## G. Notes to consolidated financial statements

Neither Trafigura Beheer B.V. nor the Group have a legal or constructive obligation to settle the shares held by employees in cash. If employment is ceased prior to the end of the vesting period the shares will be forfeited unless otherwise determined by Trafigura Control Holdings Pte. Ltd.

The Group's EPP is classified as an equity-settled plan in the Group's financial statements; the fair value of the shares granted, determined at the grant date, is recorded in the Consolidated Statement of Income rateably over the vesting period of the shares.

During FY2021, 23,470 immediately vesting shares were granted to employees representing a value of USD23.4 million (FY2020: 92,596 shares representing a value of USD50.4 million) and 123,302 shares were granted with a vesting period of one to five years representing a value of USD122.7 million (FY2020: 163,938 shares representing a value of USD89.4 million).

Compensation in respect of share-based payments recognised in staff costs for the financial year ended 30 September 2021 amounted to USD105.2 million (FY2020: USD130.3 million).

Unrecognised staff costs in respect of rateably vesting shares expected to be recognised from 2022 to 2025 amount to USD167.8 million at 30 September 2021 (FY2020: USD151.7 million for the period from FY2021 to FY2024).

### 12. Services and other

#### Accounting policy

Services and other expenses are recognised in the Consolidated Statement of Income when incurred.

|                     | 2021           | 2020           |
|---------------------|----------------|----------------|
|                     | USD'M          | USD'M          |
| Energy              | 419.6          | 546.2          |
| Metals and Minerals | 839.9          | 834.6          |
| Corporate and Other | (3.4)          | 9.6            |
| <b>Total</b>        | <b>1,256.1</b> | <b>1,390.4</b> |

Services and other expenses include items such as energy costs, IT services, legal and advisory fees, insurance, commissions, foreign exchange gains and losses, and movements in provisions.

### 13. Depreciation and amortisation

#### Accounting policy

##### *Depreciation on property, plant and equipment*

Items of property, plant and equipment are depreciated on a straight-line basis over the estimated useful lives of each component. They are depreciated from the date that they are installed and are ready for use. Land and assets under construction are not depreciated.

Depreciation of assets held under finance leases is calculated over the shorter of the lease term or the estimated useful life of the asset.

##### *Unit of production basis*

For mining properties and development assets and certain mining equipment, the economic benefits from the asset are consumed in a pattern which is linked to the production level. Such assets are depreciated on a unit of production basis. However, assets within mining operations for which production is not expected to fluctuate significantly from one year to another or which have a physical life shorter than the related mine are depreciated on a straight-line basis as noted above.

In applying the unit of production method, depreciation is normally calculated using the quantity of material extracted from the mine in the period as a percentage of the total quantity of material to be extracted in current and future periods based on proved and probable reserves and, for some mines, other mineral resources. Such non-reserve material may be included in depreciation calculations in circumstances where there is a high degree of confidence in its economic extraction.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Critical spare parts that are purchased for particular items of plant are capitalised and depreciated on the same basis as the plant to which they relate.

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

##### *Depreciation on rights-of-use assets*

For the accounting policies related to the amortisation of rights-of-use assets recognised in relation to the leases of the Group, Refer to Note 21 on leases.

##### *Amortisation of intangible assets*

Intangible assets with a finite life are amortised over their useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method, as appropriate, and treated as changes in the accounting estimates.

**Key accounting estimate and judgement****Useful life and residual value of property, plant and equipment**

The useful life and residual value determined by the Group based on estimates and assumptions have a major impact on the measurement and determination of results of property, plant and equipment. The useful life of property, plant and equipment is partly estimated based on their useful productive lives, experiences related to such assets, the maintenance history and the period during which the Group has the economic benefits from the utilisation of the assets. Periodic reviews show whether changes have occurred in estimates and assumptions as a result of which the useful life and/or residual value need to be adjusted. Such an adjustment will be made prospectively.

The estimated useful lives for the current and comparative years of significant items of property, plant and equipment are as follows:

- Buildings 20-50 years
- Machinery and equipment 3-50 years
- Barges and vessels 10-20 years
- Other fixed assets 1-10 years

|   | 2021           | 2020           |
|---|----------------|----------------|
|   | USD'M          | USD'M          |
| Depreciation of right-of-use assets           | 1,094.7        | 1,018.7        |
| Depreciation of property, plant and equipment | 312.8          | 300.6          |
| Amortisation of intangible fixed assets       | 48.5           | 50.0           |
| <b>Total</b>                                  | <b>1,456.0</b> | <b>1,369.3</b> |

For further detail on the composition of depreciation and amortisation (per category), see Notes 19, 20 and 21.

## 14. Impairments

**Accounting policy****Impairments on non-financial assets**

Investments in associates and other investments, property, plant and equipment and intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable or at least annually for goodwill. If it is determined that assets are impaired, the carrying amounts of those assets are written down to their recoverable amount, which is the higher of fair value less costs of disposal and value in use.

**Impairments on (non-derivative) financial assets and prepayments**

The Group assesses the expected credit losses associated with its debt instruments, prepayments and trade receivables carried at amortised cost and fair value through other comprehensive income. The impairment provisions for financial assets and prepayments (disclosed below and in note 23) are based on assumptions about risk of default and expected loss rates.

**Loans receivable and prepayments**

Over the term of the loans and the prepayments, the Group manages its credit risk by appropriately providing for expected credit losses on a timely basis. The Group classifies its loans receivable and prepayments in categories that reflect their credit risk as follows:

| Category        | Group definition of category  | Basis for recognition of expected credit loss provision  |
|-----------------|---|--|
| Performing      | Customers have a low risk of default and a strong capacity to meet contractual cash flows | 12 months expected loss. Where the expected lifetime of an asset is less than 12 months, expected losses are measured at its expected lifetime |
| Underperforming | A significant increase in credit risk is noted (see definition below)                     | Lifetime expected losses   |
| Non-performing  | The loan meets the definition of default (see below)                                      | Lifetime expected losses   |
| Write-off       | Based on observable data the interest and/or principal will not be collected              | Asset is written off through profit or loss to extent of expected loss   |

A significant increase in credit risk is presumed if interest and/or principal repayments are 30 days past due or if there are other indicators of a

significant increase in the probability of default. A default is defined when a counterparty structurally fails to perform under a financial contract with a Trafigura group company and such failure is not expected to be cured shortly.

The Group assesses the expected credit loss of these loans and prepayments individually based on the discounted product of probability of default (PD), exposure at default (EAD) and loss given default (LGD) as defined below:

- PD represents the likelihood of a borrower defaulting on its financial obligation, either over the next 12 months or over the remaining lifetime of the obligation.
- EAD is based on the amounts the Group expects to be owed at the time of default. For most cases, this represents the carrying amount of the financial asset.
- LGD represents the Group's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, seniority of claim and available collateral or other credit support. LGD is expressed as a percentage loss per unit of exposure at the time of default.

The expected credit loss (ECL) is determined by projecting PD, LGD, EAD for each future month and for each exposure. These three components are multiplied together and discounted at the original effective interest rate of the loan and the prepayment. The PD and LGD are developed by utilising historical default studies, forward-looking information and publicly available data.

**Trade receivables**

The Group applies the simplified approach to providing for expected credit losses, which permits the use of the lifetime expected loss provision for all trade receivables.

**Impairment reversal**

Impairments, except those related to goodwill, are reversed as applicable to the extent that the events or circumstances that triggered the original impairment have changed.

**Write-off**

The Group reduces the gross carrying amount of a financial asset when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. A write off constitutes a derecognition event.



## G. Notes to consolidated financial statements

### Key accounting estimate and judgement

#### Impairments on non-financial assets

An asset is impaired when its carrying amount exceeds its recoverable amount. When performing an impairment test, the Group assesses whether the cash-generating unit will be able to generate positive net cash flows that are sufficient to support the value of the intangible assets, property, plant and equipment, and financial assets.

For value in use, future cash flow estimates are used to calculate the asset's fair value. These estimates are based on expectations about future operations, primarily comprising estimates about production and sales volumes, commodity prices, operating, rehabilitation and restoration costs and capital expenditures. Changes in such estimates could impact the recoverable values of these assets. Estimates are reviewed regularly by management.

Value in use is determined as the amount of estimated risk-adjusted discounted future cash flows. For this purpose, assets are grouped into cash-generating units (CGUs) based on separately identifiable and largely independent cash flows. The most recent approved financial budgets and (five-year) business plans are the basis for the future cash flow estimates. The valuation model uses the most recent volume and revenue estimates, relevant costs assumptions based on past experience, and where possible, market forecasts of commodity prices. This methodology inherently includes elements of judgement and estimations in relation to projected sales volumes and unit margins. Deterioration or improvement in the volume and pricing outlook may result in additional impairments or reversals. Cash flow estimates are risk adjusted and discounted to reflect local conditions as appropriate.

These key assumptions are based on the current facts and circumstances and information available to management. By nature, these assumptions are subject to developments and change in later periods. This could potentially lead to (reversal of) impairments of individual assets going forward.

#### Impairments on (non-derivative) financial assets

##### Loans receivable and prepayments

The Group considers the probability of default upon initial recognition of an asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk, the Group compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive forwarding-looking information. The following indicators in particular are incorporated: internal credit rating, external credit rating (as far as available), significant changes in the value of the collateral supporting the obligation, significant changes in the expected performance and behaviour of the borrower including changes in the payment status of borrowers in the group and changes in the operating results of the borrower.

Macroeconomic information (such as market interest rates or growth rates) is incorporated as part of the internal rating model.

##### Trade receivables

In calculating the expected credit loss rates for trade receivables, the Group considers historical loss rates for each category of counterparties, and adjusts for macroeconomic information (such as market interest rates or growth rates).

|   | 2021         | 2020           |
|---|--------------|----------------|
|   | USD'M        | USD'M          |
| Impairments of property, plant and equipment                    | 423.8        | 544.9          |
| Impairments of right-of-use assets                              | 158.0        | 103.7          |
| Impairments of intangible fixed assets                          | 103.7        | –              |
| <b>Impairments of fixed assets</b>                              | <b>685.5</b> | <b>648.6</b>   |
| Impairments of financial assets                                 | 19.2         | 246.4          |
| (Reversal of) Impairments of prepayments                        | (22.1)       | 148.7          |
| <b>Impairments of financial assets and prepayments</b>          | <b>(2.9)</b> | <b>395.1</b>   |
| <b>Total impairments – included in operating profit or loss</b> | <b>682.6</b> | <b>1,043.7</b> |
| Impairments of equity-accounted investees                       | 26.3         | 524.2          |
| <b>Impairments of equity-accounted investees</b>                | <b>26.3</b>  | <b>524.2</b>   |
| <b>Total impairments</b>  | <b>708.9</b> | <b>1,567.9</b> |

As a result of the periodic assessment, the following significant impairment charges and fair value adjustments were recorded:

#### 14.1 Financial year 2021

##### 14.1.1 Impairments of fixed assets – Property, plant and equipment

###### Australian smelting operations (Nyrstar)

During FY2021, the Group recognised an impairment totalling USD125.0 million in relation to Nyrstar's Australian smelting operations. The impairment is allocated to the goodwill balance related to the Australian operations for USD14.1 million, and to the tangible fixed assets for USD110.9 million. Further information and sensitivity analyses related to this impairment are disclosed in Note 14.1.3.

###### Burnside logistics export terminal

Oil and oil product demand destruction, largely a result of COVID-19, continues to affect petcoke production in the US Gulf Coast. This development, coupled with very strong domestic coal demand and competing international coal exports from different supply regions, has limited near-term opportunities for bulk export, which resulted in a trigger to perform an impairment test for the Burnside logistics export terminal on the Mississippi River in Louisiana, US.

The identifiable assets were combined into one CGU with independent cash flows to assess the potential impairment. The value-in-use calculation included projections over the FY2021-FY2025 period and resulted in an estimated recoverable amount of USD36 million. Consequently, the related operational fixed assets were impaired by USD55 million. The resulting carrying value is supported by the underlying valuation of the land. The operation specific discount rate in the valuation was 7.0 percent (FY2020: 7.0 percent).

The sensitivity analyses on the valuations show that an increase/decrease in the discount rate of +/-0.5 percentage points has an impact on the recoverable amount of +/- USD4.2 million. A change in the EBITDA of 10 percent causes a change of USD6.3 million to the recoverable amount.

### *Burgos naphtha splitter*

The Group is currently engaged in the engineering and construction of a heavy naphtha splitter in northern Mexico. The project has encountered several construction delays and budget increases as a result of project delays. Additionally, regional condensate production levels and changes in the regulatory environment have created additional risk and uncertainty. These indicators have resulted in a trigger to perform an impairment test.

A value-in-use calculation was performed to determine the recoverable amount of the CGU relative to the carrying value of the fixed assets. The value in use is calculated based upon the discounted cash flows associated with the CGU using management projections and a discount rate specific to the projected cash flows. Based on the projected discounted cash flows, the recoverable amount was determined to be less than the carrying amount of the fixed assets resulting in an impairment. The operation specific discount rate in the valuation was 9.2 percent.

#### *14.1.2 Impairments of fixed assets – Rights-of-use assets*

### *Corpus Christi*

The Group has certain rights-of-use assets located in Corpus Christi, Texas, which enable the transportation, storing, processing and vessel loading of crude oil and crude oil products. As the demand for crude oil (products) did not fully recover to pre-COVID-19 levels, this resulted in a trigger to perform an impairment test.

To assess a potential impairment, these rights-of-use assets were determined to be a single CGU. A value in use is calculated based upon the discounted cash flows associated with the CGU using management projections and a discount rate specific to the projected cash flows. Based on the projected discounted cash flows, the recoverable amount of USD82.5 million was determined to be less than the carrying amount of the rights-of-use assets by USD158 million, which was recorded as an impairment. The operation specific discount rate in the valuation was 3.3 percent (FY2020: 3.0 percent). The projected throughput barrel volume for the 24-month outlook was 484 million barrels.

A change in the EBITDA of 10 percent causes a change of USD9.5 million to the recoverable amount. A change in the throughput barrel volume of 10 percent causes a change of USD8.7 million to the recoverable amount.

#### *14.1.3 Impairments of fixed assets – Intangible fixed assets*

### *Puma Energy*

Upon obtaining control, the Group concluded that, as a result of Puma Energy's financial condition, the consideration paid in the transactions was not the most suitable basis to determine the fair value of the acquiree. It based its measurement on a fair value measurement, where the value-in-use balance was determined using cash flows and discount rates reflecting specific geographical regions and operations (downstream, infrastructure, bitumen, etc.) in which Puma Energy operates over the projection period FY2022 up to and including FY2026. As a result, management concluded a day 1 impairment of USD88.4 million was required to reduce its Puma Energy related goodwill balance to an amount of USD993.1 million. The average weighted discount rate in the valuation was 10.7 percent. Refer to Note 7.1.

The sensitivity analysis on the valuations show that an increase/decrease in the discount rate of +/-0.5 percentage points has an impact on the valuation of minus USD185.8 million/plus USD210.5 million. A change in the EBITDA of 10 percent causes a change of USD500.7 million to the valuation.

### *Nyrstar*

The acquisition of the Nyrstar Group in 2019 financial year resulted in the recognition of a goodwill balance totalling USD64.3 million. The group performs a goodwill impairment test on an annual basis. For impairment testing purposes, the carrying amount of goodwill is allocated to three cash generating units (CGUs).

For FY2021, the recoverable amount of the CGUs was determined based on value-in-use calculations using nominal cash flow projections from approved financial budgets and consumption/production plans covering a five-year period.

The below table includes the allocation of the goodwill carrying amount, the impairment charge recognised during the financial year and the pre-tax discount rate applied to the cash flow projections.

|                                       | Nyrstar – Europe | Nyrstar – Australia | Nyrstar – United States of America | Total Nyrstar related goodwill |
|---------------------------------------|------------------|---------------------|------------------------------------|--------------------------------|
| <b>Goodwill balance per CGU</b>       |                  |                     |                                    |                                |
| <b>Balance at 1 October 2020</b>      | 48.0             | 14.1                | 2.2                                | <b>64.3</b>                    |
| Impairment recognised during the year | –                | (14.1)              | –                                  | (14.1)                         |
| <b>Balance at 30 September 2021</b>   | 48.0             | –                   | 2.2                                | <b>50.2</b>                    |
| Pre-tax discount rate applied         | 9.1%             | 9.2%                | 9.5%                               |                                |

During the financial year ended 30 September 2021, the Australian smelting operations continued to face operating challenges resulting in a reduction to the processed feedstock compared to planned levels. Although management expects the performance to improve over the coming years, the operating challenges in 2021 led to a downward adjustment of the expected feedstock processing levels in the coming years. These lower volume projections resulted in a recoverable amount which was significantly lower than the combined carrying value of goodwill and other fixed assets. The total impairment charge recognised during the year amounted to USD125.0 million, which is allocated to the goodwill balance of the CGU (USD14.1 million) and the tangible fixed assets (USD110.9 million).

The recoverable amounts for the European and US CGUs significantly exceeded the recorded goodwill balance and as a result, no impairment has been recognised for these CGUs.

#### *Key assumptions used in value-in-use calculations and sensitivity to changes in assumption*

The calculation of value in use for all of the above CGUs is sensitive to the following assumptions:

- Discount rates;
- Foreign exchange rates;
- Physical forward prices for (precious) metals; and
- Treatment charges.

## G. Notes to consolidated financial statements

**Discount rates** – Discount rates represent the current market assessment of the risks specific to each CGU, taking into consideration individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Group and the Nyrstar operations and is derived from its weighted average cost of capital (WACC). WACC considers both debt and equity. The cost of equity is derived from the expected return on investment by the Group's investors. The cost of debt is based on the interest-bearing borrowings the Group is obliged to service. Nyrstar-specific risk is incorporated by applying individual beta factors. The beta factors are evaluated annually based on publicly available market data.

An increase in the pre-tax discount rate by 0.5 percent would reduce the recoverable amounts by USD81.7 million for Europe, USD60.8 million for Australia and USD34.4 million for the US. For the European and US CGUs such change would still provide for significant headroom.

**Foreign exchange rates/physical forward prices for (precious) metals/treatment charges** – Estimates are obtained from internal research and external data. The sensitivity of the recoverable amount when prices of (precious) metals, benchmark treatment charges or foreign exchange rates increase or decrease on average by 5 percent is as follows:

|                                    | Metal prices +5% | Metal prices -/- 5% | Fx rates +5%   | Fx rates -/- 5% | Benchmark TC's +5% | Benchmark TC's -/- 5% |
|------------------------------------|------------------|---------------------|----------------|-----------------|--------------------|-----------------------|
| Cash generating unit ('CGU')       | USD'm            | USD'm               | USD'm          | USD'm           | USD'm              | USD'm                 |
| Nyrstar – Europe                   | 199.3            | (201.0)             | (322.4)        | 315.3           | 138.6              | (139.5)               |
| Nyrstar – Australia                | 229.0            | (230.4)             | (284.4)        | 282.7           | 73.2               | (73.2)                |
| Nyrstar – United States of America | 98.6             | (101.6)             | –              | –               | 19.5               | (19.6)                |
|                                    | <b>526.9</b>     | <b>(533.0)</b>      | <b>(606.8)</b> | <b>598.0</b>    | <b>231.3</b>       | <b>(232.3)</b>        |

For the European and US CGUs, none of the above scenarios would result in a goodwill impairment.

### 14.1.4 Impairments of financial assets and prepayments

Refer to Note 23.1 for the loss provision on prepayments, Note 23.2 for the loss provision on loans receivable, and Note 26 for the loss provision on trade receivables.

## 14.2 2020 financial year

### 14.2.1 Impairments of fixed assets – Property, plant and equipment

#### Magdalena River supply chain operation

The Group develops a multimodal supply chain operation in Colombia. The project includes an inland port at Barrancabermeja and fluvial equipment providing multimodal logistics services linking the industrial heartland to the Caribbean ports of Cartagena and Barranquilla via the Magdalena River. These activities will benefit from Colombia's effort to restore long-term navigability of the Magdalena River. However, there is a delay in the dredging and dyking programme as the government is replacing the original construction company, which was initially awarded the concession, with another. In combination with the COVID-19 pandemic, this resulted in an impairment of USD392 million.

#### Burnside logistics export terminal

Lower coal prices, a decline in US coal production and related export demand, together with an acceleration of coal-fired power plants coming offline, resulted in an impairment of USD72 million on the Burnside logistics export terminal on the Mississippi river in Louisiana, US.

#### Other

The remaining impairments on property, plant and equipment (USD80 million) are individually lower than USD35 million each.

### 14.2.2 Impairments of fixed assets – Rights-of-use assets

#### Corpus Christi

The Group has certain rights-of-use assets located in Corpus Christi, Texas, which enable the transportation, storing, processing and vessel loading of crude oil and crude oil products. The global decrease in demand for crude oil (products) as a result of COVID-19 resulted in an impairment of the rights-of-use assets by USD103.7 million.

### 14.2.3 Impairments of financial assets and prepayments

The global decrease in demand for commodity products as a result of COVID-19 resulted in an increased credit risk towards our suppliers. Therefore, the Group calculated expected credit losses on the outstanding prepayments as from the financial year 2020. The outcome of these calculations amounted to an ECL provision of USD143.8 million.

Refer to Note 23.1 for the loss provision on prepayments, 23.2 for the loss provision on loans receivable, and Note 26 for the loss provision on trade receivables.

### 14.2.4 Impairments of equity-accounted investees

#### Tendril Ventures

The results of the equity-accounted investee Tendril Ventures (which indirectly holds a 49 percent equity interest in Nayara Energy Limited) were negatively impacted by adverse market developments. The negative impact on global energy demand and increased global crude supplies caused refinery margins to tighten, which in turn resulted in a downward adjustment in expected operating performance compared to previous expectations. The carrying amount of the investment exceeded the recoverable amount by USD322.0 million, which was consequently recognised as an impairment.

#### Puma Energy

The financial performance of Puma Energy Holdings Pte. Ltd. (Puma Energy) continued to be negatively affected by ongoing uncertainty and varying levels of COVID-19 restrictions across its key markets, especially aviation. Although, a restructuring of the activities was started to turn around the performance of its operations, it still resulted in an impairment of USD191 million.

## 15. Result from equity-accounted investees and investments

### Accounting policy

Gains on the sale of assets and the divestment of interests in other entities are deemed realised at the time the benefits and the risks of the assets are substantially borne by the buyer and there is no uncertainty as to whether the agreed payment will be received. Gains on the sale of subsidiaries, joint ventures and associates are realised at the time control, joint control or significant influence is no longer exercised.

Dividend income from investments is recognised when the shareholder's right to receive payment has been established (provided that it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably).

|   | 2021<br>USD'M  | 2020<br>USD'M  |
|---|----------------|----------------|
| <b>Share of profit/(loss) of equity-accounted investees</b>           | <b>(110.8)</b> | <b>(327.0)</b> |
| Disposal results of equity-accounted investees                        | (414.0)        | 1.7            |
| Impairments of equity-accounted investees                             | (26.3)         | (524.2)        |
| <b>Disposal results and impairments of equity-accounted investees</b> | <b>(440.3)</b> | <b>(522.5)</b> |
| <b>Income/(expenses) from equity-accounted investees</b>              | <b>(551.1)</b> | <b>(849.5)</b> |
| Gain/(loss) on fair value through profit and loss instruments         | 87.0           | (128.1)        |
| Gain/(loss) on divestment of subsidiaries                             | –              | (0.8)          |
| Dividend income   | 1.5            | 7.6            |
| Other   | –              | (6.5)          |
| <b>Income/(expenses) from investments</b>                             | <b>88.5</b>    | <b>(127.8)</b> |
| <b>Result from equity-accounted investees and investments</b>         | <b>(462.6)</b> | <b>(977.3)</b> |

### 15.1 Income/(expenses) from equity-accounted investees

#### Share of profit/(loss) of equity-accounted investees

Refer to Note 22.

#### Disposal results of equity-accounted investees

##### Puma Energy

The disposal result on equity-accounted investees includes the recycling loss of the foreign currency translation balance relating to the previously held equity-accounted investment in Puma Energy (USD716.0 million) and the fair value remeasurement loss on this investment (USD79.7 million).

For more details, refer to Note 71.

##### Minas de Aguas Tenidas SA (MATSA)

In September 2021, the Group sold its 50 percent stake in Minas de Aguas Tenidas SA (MATSA) to Sandfire Resources Limited for a total expected consideration of USD777.8 million, comprising a headline selling price of USD932.5 million, less expected net debt and working capital adjustments of USD153.7 million. The sale was agreed in partnership with the Group's former joint-venture partner, Mubadala Investment Company PJSC, which will receive the same corresponding consideration, making Sandfire Spain Holdings Limited the new sole owner of MATSA.

The sale and purchase agreement dated 23 September 2021 ensures that the departing shareholders have, during the period between signing and completion, limited ability to impact the operational and strategic policies of MATSA through their representation in the Board. During this period, MATSA will operate on a basis of limited self-governance with full autonomy over the decisions acting on their ordinary course of business on a day-to-day basis. Therefore, the departing shareholders no longer have the power, directly or indirectly, to govern the financial and operational activities of MATSA. Decisions of a more strategic nature will be deferred until post completion. Completion of the transaction will occur upon receipt of the anti-trust approval, which is expected during the first half of financial year 2022. As such, the Group has derecognised the equity-accounted investee and recognised the gain on disposal as at 30 September 2021.

The pre-tax profit on disposal of USD380.5 million is reported within the Consolidated Statement of Income under disposal results and impairments of equity-accounted investees, with USD10 million of related transaction taxes and fees recognised through services and other expenses.

This consideration, less the initial USD50 million deposit having been received in escrow, is recognised as a receivable within Other debtors in Trade and other receivables in the Consolidated Statement of Financial Position as at 30 September 2021. Refer to Note 26.

#### Impairments of equity-accounted investees

Refer to Note 14.

## G. Notes to consolidated financial statements

### 15.2 Income/(expenses) from investments

#### *Gain/(loss) on fair value through profit and loss instruments*

The gain on fair value through profit and loss instruments includes various fair value movements on other investments, including a USD25.6 million positive fair value movement of the debt securities related to the investment in Porto Sudeste (FY2020: a loss of USD124.6 million).

The listed debt securities consist of a financial instrument related to the investment in Porto Sudeste, which is accounted for under equity-accounted investees. These instruments are held to collect cash flows and are designated as fair value through profit and loss, since the payments are dependent on the port's throughput. Since the free float of these listed debt instruments is extremely thin and no active market exists (the value of the average daily traded volume was less than USD500), the fair value is determined using a Level 3 valuation. The fair value of this instrument is based on the port's discounted cash flow model in which the business plan of Porto Sudeste is reflected. Revenue is calculated over a period ending in 2064 and throughput volumes are held constant from 2029 onwards. In this calculation, based on an external assessment, management used an annual discount rate of 12.7 percent (FY2020: 12.7%) per year to calculate a net present value. Due to the limited marketability of the listed securities, a further flat discount factor of 33 percent is applied on the net present value amount (FY2020: 33%).

During the year, the Level 3 valuation of the debt securities resulted in the recognition of a gain of USD25.6 million (FY2020: loss of USD124.6 million), increasing the valuation of the debt securities to USD246.8 million as at 30 September 2021 (30 September 2020: USD220.9 million). The sensitivity analysis on this valuation shows that an increase/decrease of the port's throughput of 5 percent has an impact of USD8 million (FY2020: USD9 million) on the valuation, and an increase/decrease of the discount rate by 0.5 percentage points or 50 bps has an impact of USD15 million (FY2020: USD15 million) on the valuation. A change in the discount rate due to lack of marketability by 5 percentage points or 500 bps has an effect of USD18 million (FY2020: USD16 million) on the valuation.

### 16. Result from financing activities

#### **Accounting policy**

Interest income and interest expense are recognised on a time-proportion basis using the effective interest rate (EIR) method.

|                 | 2021<br>USD'M  | 2020<br>USD'M  |
|-----------------|----------------|----------------|
| Finance income  | 405.9          | 500.1          |
| Finance expense | (1,124.2)      | (1,161.6)      |
| <b>Total</b>    | <b>(718.3)</b> | <b>(661.5)</b> |

### 17. Income tax

#### **Accounting policy**

Income tax expense comprises current and deferred tax. Current and deferred tax are recognised in the Consolidated Statement of Income, except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

#### **Current income tax**

Current income tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The charge for taxation includes Singaporean and foreign corporate income taxation. Due to the different statutory rates applicable and non-deductible expenses, the Group effective tax charge differs from the statutory tax rate applicable in Singapore.

#### **Deferred tax**

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes, and the amounts used for taxation purposes. The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis, or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### **Tax exposure**

In determining the amount of current and deferred tax the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact the tax expense in the period that such a determination is made.



**Key accounting estimate and judgement**

Deferred tax assets are recognised only to the extent it is considered probable that those assets will be recoverable. This involves an assessment of when those deferred tax assets are likely to reverse, and a judgement as to whether or not there will be sufficient taxable profits available to offset the tax assets when they do reverse. These judgements are subject to risk and uncertainty and hence, to the extent assumptions regarding future profitability change, there can be an increase or decrease in the amounts recognised in the Consolidated Statement of Income in the period in which the change occurs. The recoverability of deferred tax assets, including the estimates and assumptions contained therein, are reviewed regularly by management.

**17.1 Tax expense**

Income tax expense recognised in the Consolidated Statement of Income consists of the following:

|  | 2021         | 2020         |
|--|--------------|--------------|
|  | USD'M        | USD'M        |
| Current income tax expense                                     | 692.8        | 270.5        |
| Adjustments in relation to current income tax of previous year | (88.2)       | (12.7)       |
| Deferred tax expense/(income)                                  | (240.9)      | 24.3         |
| Withholding tax in the current year                            | 4.3          | 9.4          |
| <b>Total</b>   | <b>368.0</b> | <b>291.5</b> |

**17.2 Tax recognised in other comprehensive income**

The tax credit/(charge) relating to components of other comprehensive income is as follows:

|  | 2020       | 2020        |
|--|------------|-------------|
|  | USD'M      | USD'M       |
| Tax (expense)/income on cash flow hedges           | 8.7        | 18.3        |
| Tax (expense)/income on hyperinflation adjustments | –          | –           |
| <b>Total</b>                                       | <b>8.7</b> | <b>18.3</b> |

**17.3 Reconciliation of effective tax rate**

The Group's operations are subject to income taxes in various foreign jurisdictions. The statutory income tax rates vary between 10 percent and 35 percent, which results in a difference between the weighted average statutory income tax rate and Singapore's statutory tax rate of 17 percent (FY2020: 17%).

The change to the weighted average statutory income tax rate is a consequence of a change in the mix of profits and losses generated in the various countries in which the Group operates. The change to the effective tax rate is a consequence of a change in the mix of taxable profits and losses generated in the various countries in which the Group operates.

The reconciliation between tax expense and the result of accounting profit multiplied by the Company's statutory income tax rate for the years ended 30 September 2021 and 2020 is as follows:

|   |         | 2021  |         | 2020  |
|---|---------|-------|---------|-------|
|   | USD'M   | %     | USD'M   | %     |
| Profit before tax   | 3,442.7 | –     | 1,890.3 | –     |
| Income tax expense at statutory blended tax rate                      | 516.7   | 15.0% | 249.9   | 13.2% |
| Tax effect of adjustments to arrive at the effective income tax rate: |         |       |         |       |
| Effect of unused tax losses, not recognised as deferred tax assets    | 47.0    |       | 85.2    |       |
| Non-taxable income or subject to specific tax holidays                | (205.6) |       | (251.7) |       |
| Non-deductible expenses   | 103.2   |       | 202.0   |       |
| Foreign exchange  | (9.2)   |       | 6.8     |       |
| Adjustments in relation to income tax of previous year                | (88.2)  |       | (12.7)  |       |
| Tax rate changes  | (0.2)   |       | 2.5     |       |
| Withholding tax   | 4.3     |       | 9.5     |       |
| Effective tax rate  | 368.0   | 10.7% | 291.5   | 15.4% |

## G. Notes to consolidated financial statements

### 17.4 Deferred tax assets and liabilities

The breakdown of deferred tax assets and liabilities in significant components and the movement between 1 October 2020 and 30 September 2021 of these components is as follows:

| USD'M   | Opening balance | Recognised income statement | Other comprehensive income | Acquired in business combination | FX and other | Closing balance | Deferred tax assets | Deferred tax (liabilities) |
|---|-----------------|-----------------------------|----------------------------|----------------------------------|--------------|-----------------|---------------------|----------------------------|
| Property, plant and equipment                             | (141.8)         | 156.5                       | –                          | (197.2)                          | (20.3)       | (202.8)         | 176.1               | (378.9)                    |
| Investment in subsidiaries and associates                 | (4.2)           | 6.7                         | –                          | –                                | –            | 2.5             | 2.5                 | –                          |
| Other temporary differences (including intangible assets) | 10.4            | 52.8                        | 4.5                        | (125.4)                          | 43.4         | (14.3)          | 120.1               | (134.4)                    |
| Provisions  | (55.2)          | 64.1                        | 0.1                        | 8.3                              | (5.4)        | 11.9            | 10.4                | 1.5                        |
| Derivatives   | 2.2             | 36.1                        | (1.1)                      | 1.0                              | (8.0)        | 30.2            | 51.2                | (21.0)                     |
| Tax losses carried forward and tax attributes             | 103.1           | (75.4)                      | –                          | 30.1                             | (13.3)       | 44.5            | 44.5                | –                          |
| <b>Total deferred tax position</b>                        | <b>(85.5)</b>   | <b>240.8</b>                | <b>3.5</b>                 | <b>(283.2)</b>                   | <b>(3.6)</b> | <b>(128.0)</b>  | <b>404.8</b>        | <b>(532.8)</b>             |
| Set-off deferred tax positions                            |                 |                             |                            |                                  |              |                 | (139.1)             | 139.1                      |
| <b>Net deferred tax position</b>                          |                 |                             |                            |                                  |              |                 | <b>265.7</b>        | <b>(393.7)</b>             |

Deferred tax assets are recognised for temporary differences and unused tax losses to the extent that realisation is probable as sufficient taxable profit is expected in the countries where the deferred tax assets are originated. The majority of the reported deferred taxes will be settled after 12 months from the balance sheet date.

No significant deferred tax liability has been recognised in respect of undistributed earnings of subsidiaries. This is because the Group is able to control the timing of the reversal of the temporary differences and it is probable that such differences will not reverse in the foreseeable future.

|  | 2021           |                            | 2020           |
|--|----------------|----------------------------|----------------|
|  | USD'M          |                            | USD'M          |
| Unrecognised tax losses carry forward and tax attributes |                |                            |                |
| Losses expiring in 2022                                  | 56.3           | Losses expiring in 2021    | 4.9            |
| Losses expiring in 2023                                  | 47.2           | Losses expiring in 2022    | 120.0          |
| Losses expiring in 2024                                  | 46.6           | Losses expiring in 2023    | 21.4           |
| Losses expiring in 2025                                  | 212.0          | Losses expiring in 2024    | 19.7           |
| Losses expiring in 2026                                  | 533.3          | Losses expiring in 2025    | 371.4          |
| Losses expiring in 2027                                  | 0.5            | Losses expiring in 2026    | 869.4          |
| Losses expiring in 2028                                  | 37.5           | Losses expiring in 2027    | –              |
| Losses expiring after 2028                               | 1,207.7        | Losses expiring after 2027 | 1,174.3        |
| Losses which do not expire                               | 1,026.5        | Losses which do not expire | 362.8          |
| <b>Total</b>   | <b>3,167.6</b> | <b>Total</b>               | <b>2,943.9</b> |

The unrecognised deferred tax assets for losses and tax attributes relate to entities for which it is not probable that taxable profit will be available to offset against these losses and attributes.

### 17.5 Tax uncertainties

The Group operates in numerous jurisdictions worldwide resulting in cross border intercompany transactions whereby the transfer pricing rules applied in one country have an impact on the results in another country. In order to reduce transfer pricing uncertainties, transfer pricing studies are performed and reports are prepared to fulfil local transfer pricing requirements. Due to complexity of tax rules, interpretation by local taxing authorities can differ from the Group's interpretation based on opinions provided by local tax counsel. The Group believes that it has sufficiently provided for financial consequences (if any).

In countries where the Group starts new operations or alters business models, the issue of permanent establishment and profit allocation thereto may arise. The risk is that taxing authorities in multiple jurisdictions claim taxation rights over the same profit.

## 18. Underlying EBITDA

### Accounting policy

The Group believes that the supplemental presentation of underlying EBITDA provides useful information on the Group's financial performance and its ability to service debt and to fund capital expenditures, and provides a helpful measure for comparing its operating performance with that of other companies.

Underlying EBITDA, when used by Trafigura, means operating profit or loss before depreciation and amortisation excluding share-based payments and other adjustments. In addition to share-based payments, the adjustments made to arrive at underlying EBITDA are considered exceptional and/or non-operational from a management perspective based on their size or nature. They can be either favourable or unfavourable. These items include for example:

- Significant restructuring costs and other associated costs arising from significant strategy changes that are not considered by the Group to be part of the normal operating costs of the business;
- Significant acquisition and similar costs related to business combinations such as transaction costs;
- Provisions that are considered to be exceptional and/or non-operational in nature and/or size to the financial performance of the business; and
- Various legal settlements that are significant to the result of the Group.

From time to time, it may be appropriate to disclose further items as exceptional or non-operational items in order to reflect the underlying performance of the Group.

Underlying EBITDA is not a defined term under IFRS and may therefore not be comparable with similarly titled profit measures and disclosures reported by other companies. It is not intended to be a substitute for, or superior to, GAAP measures.

|  | 2021           | 2020           |
|--|----------------|----------------|
|  | USD'M          | USD'M          |
| <b>Operating profit or (loss) before depreciation and amortisation</b> | <b>6,762.2</b> | <b>5,942.1</b> |
| <b>Adjustments</b>   |                |                |
| Share-based payments   | 105.2          | 130.3          |
| <b>Adjustments</b>   | <b>105.2</b>   | <b>130.3</b>   |
| <b>Underlying EBITDA</b>   | <b>6,867.4</b> | <b>6,072.4</b> |
| As percentage of revenue   | 3.0%           | 4.1%           |

Share-based payments have been excluded due to their non-cash nature. See Note 11 for more details. There were no non-recurring adjustments during the financial years ending 30 September 2021 and 2020.

## G. Notes to consolidated financial statements

### 19. Property, plant and equipment

#### Accounting policy

##### *Recognition and measurement*

Property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. The initial cost of an asset comprises its purchase price or construction cost, any costs directly attributable to bringing the asset into operation, the initial estimate of any decommissioning obligation, if any, and, for qualifying assets, borrowing costs. The purchase price or construction cost is the aggregate amount paid and the fair value of any other consideration given to acquire the asset.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components). The costs of major repairs and maintenance (dry-docking or turnarounds) are capitalised and depreciated over their useful life.

Gains or losses on disposal of an item of property, plant and equipment are recorded in the Consolidated Statement of Income in services and other expenses.

The carrying amount of property, plant and equipment is reviewed for impairment whenever events or changes in circumstances indicate the carrying amount may not be recoverable.

Assets in the course of construction are capitalised as a separate component of property, plant and equipment, included within other fixed assets. Upon completion, the cost of construction is transferred to the appropriate category.

##### *Mineral properties and mine development costs*

The costs of acquiring mineral reserves and mineral resources are capitalised in the Consolidated Statement of Financial Position as incurred. Capitalised costs representing mine development costs include costs incurred to bring the mining assets to a condition of being capable of operating as intended by management. Mineral reserves and in some instances mineral resources and capitalised mine development costs are depreciated from the commencement of production using generally the unit of production basis. They are written off if the property is abandoned.

##### *Exploration and evaluation assets*

Exploration and evaluation expenditure relate to costs incurred in the exploration and evaluation of potential mineral reserves and resources and includes costs such as exploratory drilling and sample testing and the costs of pre-feasibility studies. Exploration and evaluation expenditure for each area of interest, other than that acquired from the purchase of another mining company, is capitalised as an asset provided that one of the following conditions is met:

- Such costs are expected to be recouped in full through successful development and exploration of the area of interest or alternatively, by its sale; or
- Capitalised exploration and evaluation assets are transferred to mine development assets once the work completed to date supports the future development of the property and such development receives appropriate approvals.

Acquired mineral rights comprise identifiable exploration and evaluation assets, including mineral reserves and mineral resources, which are acquired as part of a business combination and are recognised at fair value at the date of acquisition. The acquired mineral rights are reclassified as "mineral properties and mine development costs" from commencement of development and depreciated on a unit of production basis, when commercial production commences.

##### *Subsequent costs*

Subsequent expenditure is capitalised only when it is probable that the future economic benefits associated with the expenditure will flow to the Group.

##### *Major cyclical maintenance expenditure*

Group entities recognise in the carrying amount of an item of plant and equipment, the incremental cost of replacing a component part of such an item when that cost is incurred. If it is probable that the future economic benefits embodied within the item will flow to the Group entity, the cost incurred is significant in relation to the asset and the cost of the item can be measured reliably. Accordingly, major overhaul expenditure is capitalised and depreciated over the period in which benefits are expected to arise (typically three to four years). Any remaining book value of a maintenance component of property, plant and equipment to which the major maintenance is applied is derecognised at that point in time. All other repairs and maintenance are charged to the Consolidated Statement of Income during the financial period in which the costs are incurred.

##### *Borrowing costs*

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e. assets that necessarily take a substantial period of time to get ready for their intended use or sale, are calculated using the EIR method and are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised.

All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs directly in connection with the borrowing of funds.

| USD'M  | Land and buildings | Machinery and equipment | Barges and vessels | Mine property and development | Other fixed assets | Total          |
|--|--------------------|-------------------------|--------------------|-------------------------------|--------------------|----------------|
| <b>Cost</b>  |                    |                         |                    |                               |                    |                |
| <b>Balance at 1 October 2020</b>   | 1,280.7            | 2,381.3                 | 582.9              | 61.7                          | 847.4              | <b>5,154.0</b> |
| Additions  | 16.5               | 84.8                    | 226.5              | 19.5                          | 335.8              | 683.1          |
| Acquired in business combination   | 1,281.4            | 290.8                   | 9.9                | –                             | 109.3              | 1,691.4        |
| Reclassifications  | 18.1               | 145.2                   | 8.4                | (20.7)                        | (237.6)            | (86.6)         |
| Effect of movements in exchange rates, including hyperinflation adjustment | 0.9                | 3.7                     | –                  | 4.1                           | 0.7                | 9.4            |
| Disposals  | (3.1)              | (66.3)                  | (216.2)            | –                             | (24.6)             | (310.2)        |
| <b>Balance at 30 September 2021</b>  | 2,594.5            | 2,839.5                 | 611.5              | 64.6                          | 1,031.0            | <b>7,141.1</b> |
| <b>Depreciation and impairment losses</b>                                  |                    |                         |                    |                               |                    |                |
| <b>Balance at 1 October 2020</b>   | 473.2              | 710.3                   | 271.6              | 5.5                           | 263.2              | <b>1,723.8</b> |
| Depreciation   | 41.5               | 184.3                   | 25.4               | 8.9                           | 52.7               | 312.8          |
| Impairment losses  | 94.0               | 132.2                   | –                  | –                             | 199.8              | 426.0          |
| Reclassifications  | (12.2)             | 1.4                     | (1.6)              | (14.4)                        | (56.5)             | (83.3)         |
| Effect of movements in exchange rates, including hyperinflation adjustment | (2.1)              | (0.5)                   | –                  | –                             | 0.9                | (1.7)          |
| Disposals  | (1.3)              | (54.6)                  | –                  | –                             | (9.2)              | (65.1)         |
| <b>Balance at 30 September 2021</b>  | 593.1              | 973.1                   | 295.4              | –                             | 450.9              | <b>2,312.5</b> |
| <b>Net book value at 30 September 2021</b>                                 | 2,001.4            | 1,866.4                 | 316.1              | 64.6                          | 580.1              | <b>4,828.6</b> |

| USD'M  | Land and buildings | Machinery and equipment | Barges and vessels | Mine property and development | Other fixed assets | Total          |
|--|--------------------|-------------------------|--------------------|-------------------------------|--------------------|----------------|
| <b>Cost</b>  |                    |                         |                    |                               |                    |                |
| <b>Balance at 1 October 2019</b>   | 1,231.1            | 2,206.5                 | 629.7              | 37.1                          | 838.6              | <b>4,943.0</b> |
| Additions  | 17.9               | 58.6                    | 58.0               | 20.7                          | 275.1              | 430.3          |
| Reclassifications  | 35.4               | 84.6                    | 12.1               | 6.3                           | (183.7)            | (45.3)         |
| Effect of movements in exchange rates, including hyperinflation adjustment | 2.2                | 78.9                    | –                  | (2.4)                         | 10.9               | 89.6           |
| Disposals  | (5.9)              | (47.3)                  | (116.9)            | –                             | (40.3)             | (210.4)        |
| Divestment of subsidiaries   | –                  | –                       | –                  | –                             | (53.2)             | (53.2)         |
| <b>Balance at 30 September 2020</b>  | 1,280.7            | 2,381.3                 | 582.9              | 61.7                          | 847.4              | <b>5,154.0</b> |
| <b>Depreciation and impairment losses</b>                                  |                    |                         |                    |                               |                    |                |
| <b>Balance at 1 October 2019</b>   | 301.9              | 334.7                   | 173.0              | 1.8                           | 257.5              | <b>1,068.9</b> |
| Depreciation   | 48.8               | 172.4                   | 33.9               | 10.2                          | 35.3               | 300.6          |
| Impairment losses  | 134.2              | 249.5                   | 121.0              | –                             | 24.6               | 529.3          |
| Reclassifications  | –                  | (2.9)                   | (2.6)              | (6.5)                         | (1.5)              | (13.5)         |
| Effect of movements in exchange rates, including hyperinflation adjustment | (8.1)              | 3.2                     | –                  | –                             | (1.4)              | (6.3)          |
| Disposals  | (3.6)              | (46.6)                  | (53.7)             | –                             | (20.1)             | (124.0)        |
| Divestment of subsidiaries   | –                  | –                       | –                  | –                             | (31.2)             | (31.2)         |
| <b>Balance at 30 September 2020</b>  | 473.2              | 710.3                   | 271.6              | 5.5                           | 263.2              | <b>1,723.8</b> |
| <b>Net book value at 30 September 2020</b>                                 | 807.5              | 1,671.0                 | 311.3              | 56.2                          | 584.2              | <b>3,430.2</b> |



## G. Notes to consolidated financial statements

### 19.1 Financial year 2021

Total additions for the year (USD683.1 million) mainly relate to investments in the Nyrstar industrial facilities and mines (USD267.0 million), vessels (USD202.0 million) and various individually smaller projects. The investments in Nyrstar are made across the global operations with the main investments relating to continuation of the catch up of neglected maintenance prior to acquisition, including the installation of gas cleaning equipment in Europe.

The USD245.1 million disposals mainly relate to the sale of vessels, which were subsequently leased back for a period between five and seven years. Included in the 'Other fixed assets' category are assets under construction, which relates to assets not yet in use, and some Nyrstar related assets. Net book value as at 30 September 2021 amounted to USD383.1 million. Once the assets under construction come into operation they are reclassified to the appropriate asset category and from that point they are depreciated.

Certain items of property, plant and equipment are pledged as collateral for an amount of USD367.5 million.

Depreciation is included in depreciation and amortisation. Impairment charges are separately disclosed in the Consolidated Statement of Income.

Refer to Note 14 for details on impairments, and to Note 7 for information on amounts acquired in business combination.

During the financial year ended 30 September 2021, the Group capitalised borrowing cost of a total amount of USD4.1 million under other fixed assets.

### 19.2 Financial year 2020

Total additions for the year amounted to USD430.3 million, mainly relating to investments in the Nyrstar industrial facilities and mines of USD279.1 million, primarily maintenance expenditure, and vessels of USD58.0 million and various individually smaller projects. Disposals amounted to USD86.3 million, mainly related to the sale of vessels that were subsequently leased back.

Included in the 'Other fixed assets' category were assets under construction, which relates to assets not yet in use, and some Nyrstar related assets. Net book value as at 30 September 2020 amounted to USD449.0 million. Once the assets under construction come into operation they are reclassified to the appropriate asset category and from that point they are depreciated.

Certain items of property, plant and equipment are pledged as collateral for an amount of USD250.1 million.

Depreciation is included in depreciation and amortisation. Impairment charges are separately disclosed in the Consolidated Statement of Income.

Refer to Note 14 for details on impairments.

During the financial year ended 30 September 2020, the Group capitalised borrowing cost of a total amount of USD nil under other fixed assets.

### 20. Intangible fixed assets

#### Accounting policy

##### Goodwill

Goodwill that arises on the acquisition of subsidiaries is presented with intangible assets. For the measurement of goodwill at initial recognition, reference is made to this in Note 7 – Business combinations and non-controlling interests.

Goodwill is measured at cost less accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs or group of CGUs that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain and loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the CGU retained.

In respect of equity-accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment, and any impairment loss is allocated to the carrying amount of the equity-accounted investee as a whole.

##### Licences and other intangible assets

Licences and other intangible assets include software development costs and certain long-term concession rights related to land usage. These items are stated at cost, less accumulated amortisation and accumulated impairment losses. Licences are amortised over the term of the licence, generally not exceeding 10 years. The long-term concession rights have useful lives ranging from 33 to 99 years.

An intangible asset acquired as part of a business combination is measured at fair value at the date of acquisition and is recognised separately from goodwill if the asset is separable or arises from contractual or other legal rights.

Gains or losses on disposal of intangible assets are recorded in the Consolidated Statement of Income in services and other.

| USD'M  | Goodwill       | Licences    | Other intangible assets | Total          |
|--|----------------|-------------|-------------------------|----------------|
| <b>Cost</b>  |                |             |                         |                |
| <b>Balance at 1 October 2020</b>   | 70.2           | 25.6        | 511.6                   | <b>607.4</b>   |
| Additions  | 1.2            | –           | 65.7                    | 66.9           |
| Acquired in business combination   | 1,081.4        | 26.5        | 441.6                   | 1,549.5        |
| Reclassifications  | –              | –           | 1.4                     | 1.4            |
| Effect of movements in exchange rates, including hyperinflation adjustment | –              | 0.2         | 2.4                     | 2.6            |
| Disposals  | –              | –           | (1.1)                   | (1.1)          |
| <b>Balance at 30 September 2021</b>  | <b>1,152.8</b> | <b>52.3</b> | <b>1,021.6</b>          | <b>2,226.7</b> |
| <b>Amortisation and impairment losses</b>                                  |                |             |                         |                |
| <b>Balance at 1 October 2020</b>   | 5.9            | 23.5        | 367.7                   | <b>397.1</b>   |
| Amortisation   | –              | –           | 48.5                    | 48.5           |
| Impairment   | 102.5          | –           | 1.2                     | 103.7          |
| Effect of movements in exchange rates, including hyperinflation adjustment | –              | 0.2         | 0.7                     | 0.9            |
| Reclassifications  | –              | –           | (1.4)                   | (1.4)          |
| Disposals  | –              | –           | (1.1)                   | (1.1)          |
| <b>Balance at 30 September 2021</b>  | <b>108.4</b>   | <b>23.7</b> | <b>415.6</b>            | <b>547.7</b>   |
| <b>Net book value at 30 September 2021</b>                                 | <b>1,044.4</b> | <b>28.6</b> | <b>606.0</b>            | <b>1,679.0</b> |
| <b>USD'M</b>   |                |             |                         |                |
| <b>Cost</b>  |                |             |                         |                |
| <b>Balance at 1 October 2019</b>   | 70.2           | 27.7        | 450.2                   | <b>548.1</b>   |
| Additions  | –              | –           | 60.2                    | 60.2           |
| Reclassifications  | –              | –           | 1.2                     | 1.2            |
| Effect of movements in exchange rates, including hyperinflation adjustment | –              | (2.1)       | 0.1                     | (2.0)          |
| Disposals  | –              | –           | (0.1)                   | (0.1)          |
| <b>Balance at 30 September 2020</b>  | <b>70.2</b>    | <b>25.6</b> | <b>511.6</b>            | <b>607.4</b>   |
| <b>Amortisation and impairment losses</b>                                  |                |             |                         |                |
| <b>Balance at 1 October 2019</b>   | –              | 20.4        | 315.7                   | <b>336.1</b>   |
| Amortisation   | –              | 0.2         | 49.9                    | 50.1           |
| Impairment   | 5.9            | 5.0         | 2.4                     | 13.3           |
| Effect of movements in exchange rates, including hyperinflation adjustment | –              | (2.1)       | (0.3)                   | (2.4)          |
| Reclassifications  | –              | –           | 0.1                     | 0.1            |
| Disposals  | –              | –           | (0.1)                   | (0.1)          |
| <b>Balance at 30 September 2020</b>  | <b>5.9</b>     | <b>23.5</b> | <b>367.7</b>            | <b>397.1</b>   |
| <b>Net book value at 30 September 2020</b>                                 | <b>64.3</b>    | <b>2.1</b>  | <b>143.9</b>            | <b>210.3</b>   |

Goodwill is the only intangible asset with an indefinite life. All other intangible assets are amortised as follows:

- Licence fees paid are amortised evenly over their respective periods, for which the licences have been granted, generally not exceeding 10 years;
- Other intangible assets are amortised evenly over their estimated useful economic life. Other intangibles mainly consist of:
  - Brand name and customer relationships acquired in the business combination;
  - Software of USD152.2 million (FY2020: USD141.3 million) that is amortised over five years, and payments made under exclusivity contracts with clients for petroleum fuels and lubricants that are amortised over the contractual period.

Amortisation expenses is included in depreciation and amortisation. Impairment charges are separately disclosed in the income statement. Intangible assets with finite lives are tested for impairment when impairment indicators exist. For the purpose of impairment testing, goodwill is allocated to the CGUs or groups of CGUs.

#### Goodwill impairment

The total goodwill impairment charge recognised for the year amount to USD102.5 million. This amount includes the day 1 goodwill impairment resulting from the Puma Energy acquisition for USD88.4 million and an impairment of Nyrstar related goodwill for USD14.1 million. For further information on these goodwill impairments, refer to Note 14.

## G. Notes to consolidated financial statements

### 21. Leases

#### Accounting policy

##### *When the Group is the lessee*

As a lessee, at inception of a contract the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group assesses whether:

- The contract involves the use (explicitly or implicitly) of an identified asset;
- The Group has the right to obtain substantially all of the economic benefits throughout the period of use; and
- The Group has the right to direct the use of the asset.

This policy is applied to all lease contracts except for short-term leases and leases of low-value assets. If a contract is, or contains a lease, the Group accounts a lease component separately from non-lease components. As a lessee, the Group allocates the consideration in the contract based on the relative stand-alone price of components, and the aggregate stand-alone price of the non-lease components (if applicable).

For all leases, the Group recognises a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use. Assets and liabilities arising from a lease are initially measured on a present value basis. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate of interest that the lessee would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. Generally, the Group uses its incremental borrowing rate as the discount rate. The incremental borrowing rate is determined using recent third-party financing received adjusted for both changes in financing conditions since third-party financing was received and for terms specific to leases.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

Lease payments included in the measurement of the lease liability include the following:

- Fixed payments (including in-substance fixed payments), less any lease incentives receivables;
- Variable lease payment that are based on an index or a rate;
- Amounts expected to be payable by the lessee under residual value guarantees;
- The exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- Payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The rights-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, any initial direct costs, and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located less any lease incentives received.

Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest method, and the rights-of-use asset is depreciated on a straight-line basis, from the commencement date to the earlier of the end of the useful life of the right-of-use asset, or the end of the lease term.

The lease liability is remeasured when:

- There is a change in future lease payments arising from changes in an index or rate;
- There is a change in the Group's assessment of whether it will exercise an extension option; or
- There are modifications in the scope or the consideration of the lease that were not part of the original term.

The lease liability is remeasured with a corresponding adjustment to the rights-of-use asset, or is recorded in profit or loss if the carrying amount of the rights-of-use asset has been reduced to zero.

##### *When the Group is the (intermediate) lessor*

The accounting policy applicable to the Group as a lessor in the comparative period was the same under IAS 17 except for subleases, when the Group acts as an intermediate lessor.

##### *Subleases*

When the Group acts as an intermediate lessor, it accounts for its interest in the head lease and the sub-lease separately. The classification of the sub-lease is assessed with reference to the rights-of-use asset of the head lease, and not the underlying asset. If a head lease is a short-term lease, and the exemption below has been applied, the sub-lease is classified as an operating lease. If the sub-lease is classified as a finance lease, the Group derecognises the rights-of-use asset and instead recognises a finance lease receivable at the amount of its net investment, which is the present value of all remaining lease payments. Any difference between the rights-of-use asset and the finance lease receivable is recognised in profit or loss, when the finance lease receivable is recognised. Lease liability relating to the head lease is retained in the Consolidated Statement of Financial Position, which represents the lease payments owed to the head lessor.

For any arrangements that contain lease and non-lease components, as an intermediate lessor, the Group allocates the consideration in the contract based on a relative stand-alone selling basis.

Subsequent to initial recognition, the Group, as intermediate lessor, accrues interest income on the net investment. The receipts under the lease are allocated between the receivable and the finance income to produce a constant rate of return on the net investment.

The Company, as a lessor, assesses the risk with respect to leased assets as limited and not material. Lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes. Any allowances for expected credit losses are recognised against finance lease receivables as required by IFRS 9, if applicable.

**Key accounting estimate and judgement****Discount rates**

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. Therefore, the IBR reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates when applicable (such as the subsidiary's stand-alone credit rating). A single IBR may be applied to a portfolio of leases, which are similar in nature and lease term.

**Determining the term of a lease contract**

Extension and termination options are included in most lease contracts held by the Group. These options are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or to not exercise a termination option. Extension options (or period after termination option) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For lease contracts, the following factors are normally the most relevant:

- Remaining useful life of the assets depending on the lease term of the lease contract;
- Remaining duration of long-term customer contracts;
- The amount of the penalties to terminate (or not to extend);
- Other factors, including historical lease durations and the costs and business disruption that are expected to be incurred to replace the leased asset.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

No other material estimates and judgements are applied by the Group with regard to leases.

The Group leases various assets, including land, buildings, plant and equipment. Leases are negotiated on an individual basis and contain a wide range of different terms and conditions, including termination and renewal rights. The Group, as a lessor, only has finance leases.

The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

**21.1 Right-of-use assets**

| USD'M                               | Freight        | Storage      | Land and buildings | Service stations | Other        | Total          |
|-------------------------------------|----------------|--------------|--------------------|------------------|--------------|----------------|
| <b>Balance at 1 October 2020</b>    | <b>1,382.7</b> | <b>92.7</b>  | <b>85.7</b>        | <b>–</b>         | <b>530.4</b> | <b>2,091.5</b> |
| Additions/remeasurements            | 1,002.0        | 55.3         | 14.9               | –                | 72.4         | 1,144.6        |
| Acquired in business combination    | 138.6          | 45.2         | 261.2              | 174.9            | 0.6          | 620.5          |
| Disposals                           | (169.1)        | (2.9)        | (0.5)              | –                | (4.3)        | (176.8)        |
| Impairment                          | –              | (1.3)        | –                  | –                | (156.7)      | (158.0)        |
| Depreciation                        | (744.6)        | (76.9)       | (20.3)             | –                | (252.9)      | (1,094.7)      |
| Effect of movement in exchange rate | –              | –            | 0.5                | –                | 0.4          | 0.9            |
| Other                               | (21.5)         | 2.2          | (2.9)              | –                | 2.3          | (19.9)         |
| <b>Balance at 30 September 2021</b> | <b>1,588.1</b> | <b>114.3</b> | <b>338.6</b>       | <b>174.9</b>     | <b>192.2</b> | <b>2,408.1</b> |
| <b>Balance at 1 October 2019</b>    | <b>1,366.2</b> | <b>158.3</b> | <b>106.6</b>       | <b>–</b>         | <b>936.6</b> | <b>2,567.7</b> |
| Additions/remeasurements            | 642.5          | 22.1         | 3.2                | –                | 16.4         | 684.2          |
| Disposals                           | (21.7)         | (1.5)        | (5.6)              | –                | –            | (28.8)         |
| Impairment                          | –              | (9.6)        | –                  | –                | (94.2)       | (103.8)        |
| Depreciation                        | (604.6)        | (92.8)       | (20.4)             | –                | (300.9)      | (1,018.7)      |
| Effect of movement in exchange rate | –              | 1.3          | 2.3                | –                | 0.8          | 4.4            |
| Other                               | 0.3            | 14.9         | (0.4)              | –                | (28.3)       | (13.5)         |
| <b>Balance at 30 September 2020</b> | <b>1,382.7</b> | <b>92.7</b>  | <b>85.7</b>        | <b>–</b>         | <b>530.4</b> | <b>2,091.5</b> |

The 'Other' category mainly includes assets located in Corpus Christi, Texas, which enable the transportation, storing, processing and vessel loading of crude oil and crude oil products.

## G. Notes to consolidated financial statements

### 21.2 Lease receivables

The following table sets out a maturity analysis of lease receivables at 30 September 2021 and 2020, showing the undiscounted lease payments to be received:

|  | 2021     | 2020         |
|--|----------|--------------|
|  | USD'M    | USD'M        |
| Less than one year   | –        | 43.7         |
| Later than one year and less than five years                             | –        | 132.6        |
| Later than five years  | –        | –            |
| <b>Total undiscounted lease receivables</b>                              | <b>–</b> | <b>176.3</b> |
| Unearned finance income  | –        | (14.8)       |
| <b>Lease receivables included in the statement of financial position</b> | <b>–</b> | <b>161.5</b> |
| Of which are:  |          |              |
| <b>Current</b>   | <b>–</b> | <b>37.4</b>  |
| <b>Non-current</b>   | <b>–</b> | <b>124.1</b> |

Lease receivables were due from Puma Energy. As a result of the business combination, the receivables have been eliminated in the Consolidated Financial Statements.

### 21.3 Lease liabilities

|                                     | 2021           | 2020           |
|-------------------------------------|----------------|----------------|
|                                     | USD'M          | USD'M          |
| <b>Opening balance</b>              | <b>2,389.0</b> | <b>2,765.0</b> |
| Interest                            | 91.1           | 114.7          |
| Additions/remeasurements            | 1,159.6        | 689.9          |
| Effect of business combination      | 373.4          | –              |
| Disposals                           | (184.6)        | (28.8)         |
| Payments                            | (1,253.0)      | (1,139.2)      |
| Effect of movement in exchange rate | (0.8)          | 4.7            |
| Other                               | (2.4)          | (17.3)         |
| <b>Closing balance</b>              | <b>2,572.3</b> | <b>2,389.0</b> |
| Current                             | 925.4          | 981.6          |
| Non-current                         | 1,646.9        | 1,407.4        |
| <b>Closing balance</b>              | <b>2,572.3</b> | <b>2,389.0</b> |

The following table sets out a maturity analysis of the lease liabilities at 30 September 2021 and 2020, indicating the undiscounted lease amounts to be paid:

|  | 2021           | 2020           |
|--|----------------|----------------|
|  | USD'M          | USD'M          |
| Less than one year   | 1,033.7        | 1,065.0        |
| Later than one year and less than five years                             | 1,528.3        | 1,216.4        |
| Later than five years  | 1,186.7        | 367.0          |
| <b>Total undiscounted lease payable</b>                                  | <b>3,748.7</b> | <b>2,648.4</b> |
| Future finance costs   | (1,176.4)      | (259.4)        |
| <b>Lease liabilities included in the statement of financial position</b> | <b>2,572.3</b> | <b>2,389.0</b> |

### 21.4 Amounts relating to leases recognised for the reporting period

The following amounts are recognised in profit and loss:

|  | 2021           | 2020           |
|--|----------------|----------------|
|  | USD'M          | USD'M          |
| Depreciation on right-of-use assets  | 1,094.7        | 1,018.7        |
| Interest expense on lease liabilities  | 91.1           | 114.7          |
| Impairments of right-of-use assets   | 158.0          | 103.7          |
| Expenses relating to short-term leases   | 623.7          | 102.8          |
| Expenses related to variable lease payments not included in the measurement of the lease liability | 508.0          | 341.6          |
| (Income) from subleasing right-of-use assets   | (5.7)          | (7.9)          |
| Gain or losses on sale and leaseback   | 8.3            | 9.5            |
| Foreign exchange/other   | (5.3)          | 1.6            |
| <b>Net (income)/expenses related to leases</b>   | <b>2,472.8</b> | <b>1,684.7</b> |

At 30 September 2021, the Group is committed to USD63.4 million of short-term lease payments (30 September 2020: USD201.0 million).

The following amounts are recognised with regard to lease liabilities and lease receivables together in the Consolidated Statement of Cash Flow:

|  | 2021             | 2020             |
|--|------------------|------------------|
|  | USD'M            | USD'M            |
| Cash outflow for leases – included in net cash from/(used in) operating activities | (96.8)           | (107.1)          |
| Cash outflow for leases – included in net cash from/(used in) financing activities | (1,044.8)        | (999.0)          |
| <b>Total</b>   | <b>(1,141.6)</b> | <b>(1,106.1)</b> |



## 22. Equity-accounted investees

### Accounting policy

Associates and joint ventures (together 'Associates') in which the Group exercises significant influence or joint control are accounted for using the equity method. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control these policies. Joint control is established by contractual agreement and requires unanimous consent for strategic financial and operating decisions. The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

Under the equity method, the investment in an Associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share in the net assets of the Associate since acquisition date. Goodwill relating to the Associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. The Consolidated Statement of Income reflects the Group's share of the results of operations of the Associate. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the Associate, the Group recognises its share of any changes, when applicable, in the Consolidated Statement of Changes in Equity.

Unrealised gains and losses resulting from transactions between the Group and the Associate are eliminated to the extent of the interest in the Associate, unless the sale or contribution of assets constitute a business in which case the gains and losses are recognised in full. The aggregate of the Group's share of profit or loss of equity-accounted investees is shown on the face of the Consolidated Statement of Income and represents profit or loss after tax and non-controlling interests in the subsidiaries of the Associate.

The Group determines at each reporting date whether there is any objective evidence that the investment in the Associate is impaired. The financial statements of the Associates are prepared for the same reporting period as the Group, unless otherwise indicated.

Changes in the Group's interest in Associates are accounted for as a gain or loss on disposal with any differences between the amount by which the carrying amount of the Associate is adjusted and the fair value of the consideration received being recognised directly in the Consolidated Statement of Income.

### Key accounting estimate and judgement

#### *Determination of control of subsidiaries and joint arrangements*

Judgement is required to determine whether the Group controls an entity, and consequently, whether it needs to consolidate that entity into the consolidated financial statements. Specifically, the Group assesses whether it has the power over the relevant activities of the entity, exposure to its variable returns or the ability to use power to impact returns of the entity.

The Group has certain investments in companies, which are not consolidated and whose results are accounted for in the Group's consolidated financial statements based on their equity share ownership. The most significant of the Group's investments is the 50 percent investment in Impala Terminals Holding S.à r.l.

|  | 2021           | 2020           |
|--|----------------|----------------|
|  | USD'M          | USD'M          |
| <b>Opening balance</b>                   | <b>2,438.6</b> | <b>3,416.5</b> |
| Acquisition through business combination | 51.4           | –              |
| Effect of movements in exchange rates    | 26.0           | (121.7)        |
| Additions                                | 155.5          | 94.5           |
| Disposals                                | (414.4)        | (27.1)         |
| Impairments                              | (26.3)         | (524.2)        |
| Share of net profit/(loss)               | (110.8)        | (327.0)        |
| Dividends received                       | (164.3)        | (4.9)          |
| Effect of business combination           | (956.4)        | –              |
| Reclassification to assets held for sale | (141.0)        | –              |
| Other                                    | (14.7)         | (67.5)         |
| <b>Total</b>                             | <b>843.6</b>   | <b>2,438.6</b> |

### 22.1 Financial year 2021

The additions to equity-accounted investees amounted to USD155.5 million. In the financial year, the Group participated for its share in an equity contribution in Tendril Ventures Pte. Ltd. (Tendril Ventures) resulting in an additional investment (USD52.3 million). Other additions include an investment in Sawtooth Caverns LLC (USD49.6 million), Trafigura Liaoning Port International Trading (Liaoning) Co. Ltd. (USD30.8 million) and various other investments.

For the disposals of equity-accounted investees during the financial year ended 30 September, such as Minas de Aguas Tenidas SA (MATSA), see Note 15.

The share of net loss from investments amounts to USD110.8 million. This is predominantly the result of losses in Puma Energy (USD165.9 million) and Porto Sudeste do Brasil (USD69.6 million), partly offset by USD108.2 million profits from MATSA, Atalaya Mining PLC and Impala Terminals Group S.à r.l.

During FY2021, the Group received USD164.3 million in dividends from its investments in equity-accounted investees, which mainly relates to MATSA (USD136.4 million) and Sawtooth Caverns LLC (USD24.3 million).

## G. Notes to consolidated financial statements

### 22.2 Financial year 2020

The effect of movements in exchange rates of USD121.7 million includes a negative foreign currency translation impact from Puma Energy Holdings Pte. Ltd. (Puma Energy) of USD83.0 million and a negative foreign currency translation impact of USD22.9 million from Tendril Ventures Pte. Ltd. (Tendril Ventures), which indirectly holds shares in Nayara Energy Limited. This foreign exchange movement is included in the other comprehensive income line share of comprehensive income/(loss) from associates.

Puma Energy agreed to a shareholding restructuring transaction with Trafigura and Cochán Holdings. Cochán Holdings reduced its stake in Puma Energy from 15 percent to less than 5 percent, by selling shares in Puma Energy to Trafigura. Hereafter, Puma Energy bought back and cancelled these shares. Puma Energy funded the re-purchase with a subordinated shareholder loan from Trafigura with an initial tenor of seven years. The parties completed the transaction in June 2020. As a result of this transaction, Trafigura's shareholding in Puma Energy increased to 55.5 percent.

Based on agreement between the shareholders, the power to direct the relevant activities of Puma Energy lies solely with its Board of Directors, and shareholders' rights are only protective in nature. Trafigura appoints three out of eight directors, and decisions by Puma Energy's Board of Directors are taken by simple majority. Trafigura therefore does not have the majority of decision-making power in the Board of Directors. The transaction did not alter the existing shareholder agreement. Therefore, the increase in Trafigura's shareholding did not result in Trafigura gaining control over Puma Energy. Consequently, the equity investment in Puma Energy will continue to be accounted for under the equity method.

During 2020, the additions to equity-accounted investees amounted to USD94.5 million. In the financial year, the Group participated for its share in an equity contribution in Tendril Ventures resulting in an additional investment of USD44.3 million. Other main additions related to a new investment in a natural gas and power company focusing on the Italian market of USD11.4 million and an investment in Bluewater Texas Terminals of USD22.6 million.

The share of net loss from investments amounted to USD327.0 million. This was predominantly the result of losses in Puma Energy (USD326.1 million) and Porto Sudeste do Brasil (USD46.6 million), partly offset by profits from MATSA, Guangxi Jinchuan and Impala Terminals Group S.à r.l. of USD37.8 million. The carrying value of the equity investment in Puma Energy amounted to USD1,122 million as at 30 September 2020.

During the 2020 financial year, there were negative market developments in the economic environment in which some of our equity-accounted investees operate. This resulted in impairments on our investments in Puma Energy and Tendril Ventures (Nayara). Details of the impairment analysis are disclosed in Note 14.

Other reductions primarily includes the negative movements on cash flow hedges of equity-accounted investees, including USD23 million relating to Puma Energy.

### 22.3 Equity-accounted investee related balances and participations

The tables below depict participations and balances related to equity-accounted investees:

| Name  | Place of incorporation/registration | Activities                                   | Percentage of equity attributable to the Group |       |
|---|-------------------------------------|--|--|-------|
|   |                                     |  | 2021   | 2020  |
| Atalaya Mining PLC  | Cyprus                              | Mining                                       | 22.4%  | 22.4% |
| Bluewater Texas Terminals LLC (BWTT)                              | United States                       | Terminal                                     | 50.0%  | 50.0% |
| Empresa Minera del Caribe S.A. (joint venture)                    | Caribbean                           | Mining                                       | 49.0%  | 49.0% |
| Guangxi Jinchuan Non-ferrous Metals Co., Ltd                      | China                               | Smelter                                      | 30.0%  | 30.0% |
| Impala Terminals Group S.à r.l. (joint venture)                   | Luxembourg                          | Multimodal logistics and warehousing         | 50.0%  | 50.0% |
| Minas de Aguas Tenidas, S.A. (MATSA)                              | Spain                               | Mining                                       | –  | 50.0% |
| Mineração Morro do Ipê S.A. (joint venture)                       | Brazil                              | Mining                                       | 50.0%  | 50.0% |
| Nyrstar N.V.*   | Belgium                             | Formerly mining, metal processing            | 24.4%  | 24.4% |
| Porto Sudeste do Brasil S.A. (joint venture)                      | Brazil                              | Port services                                | 49.6%  | 49.6% |
| Puma Energy Holdings Pte. Ltd.**                                  | Singapore                           | Mid- and downstream oil activities           | –  | 55.5% |
| Sawtooth Caverns LLC  | United States                       | Storage of oil products                      | 50.0%  | –     |
| Tendril Ventures Pte. Ltd. ***                                    | Singapore                           | Oil refinery, terminal and retailing of fuel | –  | 49.8% |
| Trafigura Liaoning Port International trading (Liaoning) Co. Ltd. | China                               | Oil trading                                  | 50.0%  | –     |
| Transportadora Callao S.A.  | Peru                                | Transportation                               | 30.0%  | 30.0% |

\* Listed entity that formerly held the Nyrstar operating activities.

\*\* Puma Energy is consolidated as per 30 September 2021 – refer to Note 7.

\*\*\* Investment reclassified to Assets held for sale, refer to Note 30.

| Name   | Segment              | 2020  | 2019    |
|--|----------------------|-------|---------|
|  |                      | USD'M | USD'M   |
| Energy   |                      |       |         |
| Puma Energy Holdings Pte. Ltd.                                       | Energy               | –     | 1,122.0 |
| Tendril Ventures Pte. Ltd.   | Energy               | –     | 89.0    |
| Trafigura Liaoning Port International trading (Liaoning) Co. Ltd.    | Energy               | 30.8  | –       |
| Sawtooth Caverns LLC   | Energy               | 25.9  | –       |
| Others   | Energy               | 60.6  | 28.9    |
| Total  |                      | 117.3 | 1,239.9 |
| Metals and Minerals  |                      |       |         |
| Minas de Aguas Tenidas, S.A. (MATSA)                                 | Metals and Minerals  | –     | 459.8   |
| Impala Terminals Group S.à r.l.                                      | Metals and Minerals  | 286.9 | 274.6   |
| Guangxi Jinchuan Non-ferrous Metals Co., Ltd                         | Metals and Minerals  | 202.0 | 178.7   |
| Atalaya Mining PLC*  | Metals and Minerals  | 117.5 | 95.4    |
| Porto Sudeste do Brasil S.A.   | Metals and Minerals  | 21.2  | 81.7    |
| Empresa Minera del Caribe S.A.                                       | Metals and Minerals  | 35.6  | 39.7    |
| Mineração Morro do Ipê S.A.  | Metals and Minerals  | 34.1  | 23.8    |
| Nyrstar N.V.*  | Metals and Minerals  | –     | –       |
| Others   | Metals and Minerals  | 10.9  | 14.2    |
| Total  |                      | 708.2 | 1,167.9 |
| All other segments   |                      |       |         |
| Others   | Corporate and others | 18.1  | 30.8    |
| Total  |                      | 843.6 | 2,438.6 |
| * Listed investments. Fair value as of 30 September 2021 (and 2020): |                      |       |         |
| Atalaya Mining PLC   |                      | 130.3 | 65.6    |
| Nyrstar N.V.   |                      | 11.2  | 3.5     |

As at 30 September 2021, Tendril Ventures has been reclassified to Assets held for sale.

Only the individually significant associates Puma Energy, MATSA, and Impala Terminals Group S.à r.l. are shown separate from the other associates.

|   | Puma Energy Holdings Pte. Ltd.* |          | Minas de Aguas Tenidas, S.A. (MATSA) |         | Impala Terminals Group S.à r.l. |       |
|---|---------------------------------|----------|--------------------------------------|---------|---------------------------------|-------|
|   | 2021                            | 2020     | 2021                                 | 2020    | 2021                            | 2020  |
|   | USD'M                           | USD'M    | USD'M                                | USD'M   | USD'M                           | USD'M |
| Non-current asset assets  | –                               | 3,409.7  | –                                    | 1,472.4 | 545.1                           | 506.6 |
| Current assets  | –                               | 2,257.5  | –                                    | 120.1   | 159.5                           | 178.6 |
| Non-current liabilities   | –                               | 2,751.6  | –                                    | 386.3   | 201.1                           | 222.6 |
| Current liabilities   | –                               | 3,296.0  | –                                    | 286.5   | 136.8                           | 120.9 |
| Revenue   | 12,136.5                        | 12,980.1 | 790.1                                | 496.6   | 510.3                           | 477.4 |
| Profit/(loss) for the year  | (224.0)                         | (691.2)  | 142.1                                | 14.6    | 28.9                            | 17.6  |
| Dividends paid  | –                               | –        | (272.9)                              | –       | (2.1)                           | –     |
| Other comprehensive income  | 15.8                            | (228.7)  | 4.4                                  | 1.6     | 29.3                            | (6.4) |
| Total comprehensive income  | (208.2)                         | (919.8)  | 146.5                                | 16.2    | 58.2                            | 11.2  |
| Net assets  | –                               | (380.4)  | –                                    | 919.7   | 366.7                           | 341.7 |
| Trafigura's ownership interest  | n/a                             | 55.5%    | –                                    | 50.0%   | 50.0%                           | 50.0% |
| Fair value adjustment as a result of partial sale and other adjustments | –                               | 1,333.3  | –                                    | –       | 103.6                           | 103.9 |
| Carrying value  | –                               | 1,122.0  | –                                    | 459.8   | 286.9                           | 274.7 |

\* Puma Energy is consolidated as per 30 September 2021 – see Note 7.

| Other associates              | 2021    | 2020    |
|-------------------------------|---------|---------|
|                               | USD'M   | USD'M   |
| Assets                        | 2,705.6 | 4,048.9 |
| Liabilities                   | 2,250.6 | 3,552.9 |
| Revenue                       | 2,507.8 | 1,420.6 |
| Profit or (loss) for the year | (23.7)  | (57.9)  |

Corporate guarantees in favour of associates and joint ventures as at 30 September 2021 amount to USD93.7 million (30 September 2020: USD124.7 million).

## G. Notes to consolidated financial statements

### 23. Prepayments and financial assets

#### Accounting policy

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Prepayments

The Group enters into prepayment agreements where purchases of commodities are prepaid. When the prepayment agreement can be settled in cash or another financial asset, it is classified at amortised cost in line with IFRS 9. When settlement of the prepayment agreement solely occurs by having the commodities physically delivered, these agreements are not classified as financial instruments as they do not meet the definition of a financial asset. For the clauses in the contracts which might result in cash settlement instead of physical delivery, the objective of the contract and the economic reality of such clauses determine the classification. Interest received on prepayment agreements is presented in finance income in the Consolidated Statement of Income.

#### Financial assets

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI) and fair value through profit or loss.

The classification depends on the Group's business model for managing the financial assets and the contractual terms of the cash flows. For investments in debt instruments, this will depend on the business model in which the investment is held. For investments in equity instruments, this will depend on whether the Group has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

Subsequent measurement of debt instruments depends on the Group's business model for managing the asset and the cash flow characteristics of the asset.

The Group reclassifies debt investments only when its business model for managing those assets changes. Reclassification takes place on the first day of the financial year following the financial year in which the business model changes.

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss as incurred.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e. the date that the Group commits to purchase or sell the asset.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in such transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

#### Financial assets at fair value through other comprehensive income

Financial assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income. Movements in the carrying amount are taken through other comprehensive income, except for the recognition of impairment losses, interest revenue and foreign exchange gains and losses, which are recognised in profit or loss. Where Group management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to the Consolidated Statement of Income. Dividends from such investments continue to be recognised in the Consolidated Statement of Income as income/(expenses) from investments when the Group's right to receive payments is established. There are no impairment requirements for equity investments measured at fair value through other comprehensive income.

#### Financial assets at fair value through profit or loss

The Group classifies the following financial assets at fair value through profit or loss:

- Equity investments that are held for trading;
- Equity investments for which the entity has not elected to recognise fair value gains and losses through other comprehensive income;
- Debt investments that do not qualify for measurement at amortised cost;
- Debt investments that do not qualify for measurement at fair value through other comprehensive income; and
- Debt investments that have been designated at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the Consolidated Statement of Financial Position at fair value with net changes in fair value presented as services and other expenses in the Consolidated Statement of Income. Interests, dividends and gain or loss on foreign exchange on financial assets at fair value through profit or loss are included separately in finance income or expense, or services and other expenses, respectively.

#### Amortised cost

The Group classifies its financial assets as at amortised cost only if both of the following criteria are met:

- The asset is held within a business model with the objective of collecting the contractual cash flows; and
- The contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding.

Financial assets at amortised cost include loans receivable, trade and other receivables, and other financial assets that are held with the objective of collecting contractual cash flows. After initial measurement at fair value, the financial assets are measured at amortised cost using the EIR method, less impairment.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the Consolidated Statement of Income. The losses arising from impairment are recognised in the Consolidated Statement of Income in impairments of financial assets and prepayments.

**Key accounting estimate and judgement*****Determination of control of a structured entity***

A structured entity is as an entity that has been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements.

Structured entities are usually characterised to have quite a limited range of relevant activities after their initial set-up and design. Due to the specifics of a structure, the role of setting up the entity and deciding on its design (evaluating the transaction terms and features) can provide the investor with rights that are sufficient to give it power over the investee. However, being involved in the design of an investee alone is not sufficient to give an investor control.

The Group incorporated a structured entity during the year that subsequently acquired a 10 percent participatory equity interest in Vostok Oil LLC. Judgement was required in determining whether the Group had control over the structured entity. The objective of this assessment was to determine whether or not the structured entity should be consolidated by the Group.

The board of the structured entity consist of persons independent of the Group and the Group does not have the power to direct the relevant activities performed by the structured entity. The Group, acting as an investor in the structured entity, has no power over the investee which it could use to influence variable returns from the structured entity. In the absence of control over the structured entity, it is not consolidated in the Group's financial statements.

**23.1 Prepayments**

|              | 2021<br>USD'M  | 2020<br>USD'M  |
|--------------|----------------|----------------|
| Current      | 1,736.8        | 2,934.5        |
| Non-current  | 1,804.6        | 1,061.0        |
| <b>Total</b> | <b>3,541.4</b> | <b>3,995.5</b> |

Prepayments relate to prepayments of commodity deliveries and are split into non-current prepayments (due > 1 year) and current prepayments (due < 1 year). A significant portion of non-current prepayments and current prepayments are either financed on a non-recourse basis or insured.

Under the prepayments category, the Group accounts for the prepayments of commodity deliveries. Out of the total current prepayments balance, an amount of USD0.9 billion (30 September 2020: USD0.7 billion) relates to prepayments that are made for specifically identified cargos.

The contractually outstanding prepayments amount decreases in size with each cargo that is delivered, until maturity. Once the contractually agreed total cargo has been fully delivered, the prepayment agreement falls away leaving no remaining contractual obligations on Trafigura or the supplier.

The Group monitors the commodity prices in relation to the prepayment contracts and manages the credit risk together with its financial assets as described in Note 40. A portion of long-term prepayments and short-term prepayments is on a limited recourse basis. Interest on the prepayments is added to the prepayment balance.

Last year's decrease in demand for commodity products as a result of COVID-19 resulted in an increased credit risk towards our suppliers. Therefore, the Group calculated expected credit losses on the outstanding prepayments as from FY2020 onwards. The methodology of the expected credit loss calculation is similar to the methodology used in the expected credit loss calculations on loans receivable.

Based upon the individual analysis of the prepayments, the cumulated expected credit losses on these prepayments recorded by the Group amount to USD124.1 million (30 September 2020: USD143.8 million). The following table explains the movements of the expected credit loss between the beginning and the end of the reporting period and the gross carrying amounts of the prepayments by credit risk category:

|   | 2021                                 |  |                | 2020                                 |  |                |
|---|--------------------------------------|--|----------------|--------------------------------------|--|----------------|
|   | Performing<br>12-months ECL<br>USD'M | Under-performing<br>Life-time ECL<br>USD'M | Total<br>USD'M | Performing<br>12-months ECL<br>USD'M | Under-performing<br>Life-time ECL<br>USD'M | Total<br>USD'M |
| <b>Expected credit loss (ECL) provision</b>     |                                      |  |                |                                      |  |                |
| Opening balance – 1 October                     | 40.3                                 | 103.5                                      | 143.8          | –                                    | –  | –              |
| Transfer to under-performing                    | (0.3)                                | 0.3  | –              | –                                    | –  | –              |
| ECL on prepayments recognised during the year   | 0.4                                  | 21.6                                       | 22.0           | 40.3                                 | 103.5                                      | 143.8          |
| ECL on prepayments derecognised during the year | (13.7)                               | (25.6)                                     | (39.3)         | –                                    | –  | –              |
| Changes in PD/LGD/EAD                           | (2.0)                                | (0.4)                                      | (2.4)          | –                                    | –  | –              |
| <b>Closing balance 30 September</b>             | <b>24.7</b>                          | <b>99.4</b>                                | <b>124.1</b>   | <b>40.3</b>                          | <b>103.5</b>                               | <b>143.8</b>   |
| <b>Carrying amount 30 September</b>             |                                      |  |                |                                      |  |                |
| Current   | 1,434.5                              | 302.3                                      | 1,736.8        | 1,553.9                              | 1,380.6                                    | 2,934.5        |
| Non-current                                     | 687.7                                | 1,116.9                                    | 1,804.6        | 688.9                                | 372.1                                      | 1,061.0        |
| <b>Total</b>                                    | <b>2,122.2</b>                       | <b>1,419.2</b>                             | <b>3,541.4</b> | <b>2,242.8</b>                       | <b>1,752.7</b>                             | <b>3,995.5</b> |



## G. Notes to consolidated financial statements

### 23.2 Loans and other receivables

|   | 2021         | 2020         |
|---|--------------|--------------|
|   | USD'M        | USD'M        |
| Loans to associates and related parties | 62.9         | 453.2        |
| Other non-current loans receivable      | 299.5        | 241.2        |
| <b>Total</b>                            | <b>362.4</b> | <b>694.4</b> |

Loans to associates and related parties include a loan receivable to a Galena investment fund (USD39.8 million).

Other non-current loans receivables include various loans that are granted to counterparties that the Group trades with. This line also includes the debt agreement with the Angolan Ministry of Finance that relates to compensation for iron ore investments made by the Group following the liquidation of a consolidated Angolan subsidiary in 2016. In 2019, the original debt agreement has been renegotiated with a new redemption schedule in place. Over the years, due to the economic situation in Angola with collapsing oil prices in previous year, lack of liquidity and COVID-19, it has not been possible for the Angolan Ministry of Finance to honour all of its obligations. The Angolan Ministry of Finance has advised the Group that they are actively seeking to start regular payments of the debt. In addition, this line includes a loan related to Prony Resources New Caledonia (USD34.0 million).

Based upon the individual analysis of these loans, the recorded expected credit losses on these loans amount to USD136.6 million (30 September 2020: USD121.9 million). The following table explains the movements of the expected credit loss between the beginning and the end of the reporting period and the gross carrying amounts of the loan receivables by credit risk category:

|   | 2021                        |                                   |              | 2020                        |                                   |              |
|---|-----------------------------|-----------------------------------|--------------|-----------------------------|-----------------------------------|--------------|
|   | Performing<br>12-months ECL | Under-performing<br>Life-time ECL | Total        | Performing<br>12-months ECL | Under-performing<br>Life-time ECL | Total        |
|   | USD'M                       | USD'M                             | USD'M        | USD'M                       | USD'M                             | USD'M        |
| <b>Expected credit loss (ECL) provision</b> |                             |                                   |              |                             |                                   |              |
| Opening balance – 1 October                 | 4.6                         | 117.4                             | 121.9        | 2.6                         | 4.5                               | 7.1          |
| Transfer to under-performing                | (0.3)                       | 0.3                               | –            | (2.6)                       | 2.6                               | –            |
| ECL on new loans originated during the year | 1.4                         | –                                 | 1.4          | 4.2                         | 3.3                               | 7.5          |
| ECL on loans derecognised during the year   | (3.3)                       | (3.0)                             | (6.3)        | –                           | –                                 | –            |
| Changes in PD/LGD/EAD                       | –                           | 19.5                              | 19.5         | 0.3                         | 107.0                             | 107.3        |
| <b>Closing balance 30 September</b>         | <b>2.4</b>                  | <b>134.2</b>                      | <b>136.6</b> | <b>4.6</b>                  | <b>117.4</b>                      | <b>121.9</b> |
| <b>Carrying amount 30 September</b>         |                             |                                   |              |                             |                                   |              |
| Current (Note 26)                           | 107.1                       | 166.0                             | 273.1        | 302.8                       | –                                 | 302.8        |
| Non-current (Note 23)                       | 88.3                        | 274.1                             | 362.4        | 393.9                       | 300.5                             | 694.4        |
| <b>Total</b>                                | <b>195.4</b>                | <b>440.1</b>                      | <b>635.5</b> | <b>696.7</b>                | <b>300.5</b>                      | <b>997.2</b> |

### 23.3 Other investments

Investments included in the Consolidated statement of financial positions as at 30 September 2021 and 2020 can be broken down as follows:

|   | 2021           | 2020         |
|---|----------------|--------------|
|   | USD'M          | USD'M        |
| Listed equity securities – fair value through OCI               | 2.7            | 3.9          |
| Listed equity securities – fair value through profit or loss    | 68.7           | 25.3         |
| Listed debt securities – fair value through profit or loss      | 277.3          | 220.9        |
| Unlisted equity investments – fair value through profit or loss | 133.5          | 34.3         |
| Unlisted equity investments – fair value through OCI            | 242.4          | 232.7        |
| Other investments – fair value through profit or loss           | 862.2          | –            |
| <b>Total</b>  | <b>1,586.8</b> | <b>517.1</b> |

The Group's long-term investments consist of listed equity securities, listed debt securities and unlisted equity securities. The listed equity securities have no fixed maturity or coupon rate. The fair values of listed equity investments are based on quoted market prices, while the fair value of the unlisted equity securities is determined based on a Level 3 valuation as prepared by management.

The increase in the listed equity securities (fair value through profit or loss) is primarily resulting from the investment in Saras (USD27.9 million), an Italian refinery and energy company, together with multiple other smaller investments.

### 23.3.1 Acquisition of 10% participatory equity interest in Vostok Oil LLC

On 24 December 2020, the Group entered into a transaction consisting of an investment in a 100 percent owned structured entity that subsequently acquired a 10 percent participatory equity interest in Vostok Oil LLC from Rosneft, and other contractual agreements including supply contracts. Vostok Oil LLC is an oil and gas company incorporated in the Russian Federation. The transaction builds on the longstanding commercial relationship between Trafigura and Rosneft, providing access to long-term off-take supply of crude oil including from Vostok Oil.

The structured entity is governed by an independent board of directors and as a result the Group does not have the ability to use its power to influence the variable returns from the structured entity. As a consequence, the structured entity is not consolidated in the Group's consolidated financial statements.

The Group made an initial contribution of EUR1.5 billion of equity to the structured entity in cash. Additional debt funding was attracted by the structured entity to finance the acquisition of the 10 percent participatory equity interest for a total consideration of EUR7.0 billion. The principal activity of the structured entity is that of a holding and trading company.

The initial equity investment in the structured entity and the associated agreements are considered as a single unit-of-account and classified under Other Investments on the Consolidated Statement of Financial Position.

As the Group does not control the structured entity, the Other investment qualifies as a financial instrument classified as fair value through profit or loss. The main level 3 inputs used by the Group are derived as follows:

- Discount rate using weighted average use of capital asset pricing model reflecting the Group's own capital structure and time value of money;
- Risk adjustment to factor in exposures relating to the counterparties, as well as the specific terms of commercial contracts;
- Market volatility in oil price estimated based on the Group's knowledge of the business.

A change in discount rate by 0.5 percentage points has an impact of minus USD15.1 million/plus USD15.2 million on the valuation as at 30 September 2021.

The net value of the investment as a single unit of account as at 30 September 2021 amounts to USD862.2 million (30 September 2020: nil), and accounts for value of the investment and associated agreements.

## 24. Other non-current assets

|                            | 2021         | 2020         |
|----------------------------|--------------|--------------|
|                            | USD'M        | USD'M        |
| Non-financial hedged items | 605.6        | 76.9         |
| Restricted deposits        | 133.3        | 68.0         |
| Other                      | 164.7        | 47.1         |
| <b>Total</b>               | <b>903.6</b> | <b>192.0</b> |

For further information on the non-financial hedged items, refer to Note 41.2. The restricted deposits mainly represent amounts placed on deposit accounts relating to Puma Energy and Nyrstar mining operations.

## 25. Inventories

### Accounting policy

Trading-related inventories are measured at fair value less costs to sell. Fair value movements are included in the Consolidated Statement of Income in materials, transportation and storage. Inventories of non-trading related products, including work-in-progress, are measured at the lower of cost or net realisable value. Costs comprise all costs of purchases and other costs incurred.

### Carbon emission allowances

#### Allowances held for trading

Allowances held for trading are acquired to take advantage of market fluctuations. These allowances are classified as inventory at fair value less costs to sell. When there is an active market fair value is based on quoted prices (level 1), otherwise fair value measurement is derived from an observable market price (level 2). The change in fair value observed over the year is recorded in the income statement.

#### Allowances held for own use

Carbon emission allowances held for own use are acquired with the purpose of 'voluntary' settling emissions in the ordinary course of business. These allowances are classified as intangible assets at cost less accumulated impairment losses. As carbon dioxide is emitted during a voyage, a 'voluntary' obligation to deliver emission allowances arises. This obligation is reported as an expense and a liability or a decrease of the current intangible asset. This liability is valued in the amount at which it is expected to be settled.

|                              | 2021            | 2020            |
|------------------------------|-----------------|-----------------|
|                              | USD'M           | USD'M           |
| Storage inventories          | 17,785.9        | 13,670.1        |
| Floating inventories         | 10,906.3        | 6,103.6         |
| Work-in-progress inventories | 592.2           | 391.2           |
| Supplies                     | 369.1           | 12.7            |
| <b>Total</b>                 | <b>29,653.5</b> | <b>20,177.6</b> |

As at 30 September 2021 (and 30 September 2020), all inventory except the item 'Supplies' has either been pre-sold or hedged. Part of the inventory has been pledged for securitisation purposes. Refer to Note 27.2.

Work-in-progress inventories fully relate to inventories being processed in the Nyrstar smelters.

## G. Notes to consolidated financial statements

### 26. Trade and other receivables

#### Accounting policy

##### Trade receivables

Trade receivables are amounts due from customers for services rendered in the ordinary course of business. Trade and other receivables are recognised initially at fair value. The Group holds trade receivables with the primary objective to collect the contractual cash flows, which are subsequently measured at amortised cost using the effective interest method, except for those subject to certain dedicated financing facilities, which would be held for collection of contractual cash flows and for selling the financial asset and therefore should be measured at fair value through other comprehensive income. As trade receivables are generally due for settlement within 30 days both measurement methods would result in the same carrying value as the amortised cost would approximate the fair value.

The group applies the simplified approach to measuring expected credit losses that uses a lifetime expected loss allowance for all trade receivables and contract assets.

Trade receivables are written off (impaired) when objective evidence indicates that there is no reasonable expectation of recovery. This is based on an individual review for impairment due to an increase of the credit risk of the customer, past due amounts and taking into account any retention right on product stored for this customer.

The creation and release of a provision for impaired trade receivables are recognised under 'Services and other' in the Consolidated Statement of Income.

##### Provisional pricing features

Trade and other receivables and trade and other payables related to commodity contracts, including provisional pricing features, are measured at fair value through profit or loss applying a Level 2 valuation. The related net changes in fair value are presented under material, transportation and storage.

##### Accrued turnover

Accrued turnover relates to sales made before the end of the year that have not been invoiced at the balance sheet date. Reasons for such delays include the need to determine final pricing, quantity and quality analysis. All are typical of the industry in which the Group operates.

|                                      | 2021            | 2020            |
|--------------------------------------|-----------------|-----------------|
|                                      | USD'M           | USD'M           |
| Trade debtors                        | 11,917.9        | 6,286.7         |
| Provision for bad and doubtful debts | (110.9)         | (47.8)          |
| Accrued turnover                     | 8,220.1         | 5,539.8         |
| Broker balances                      | 1,707.1         | 1,571.4         |
| Other debtors                        | 1,888.2         | 309.0           |
| Loans to third parties               | 273.1           | 294.9           |
| Loans to related parties             | –               | 7.9             |
| Other taxes                          | 619.0           | 438.0           |
| Related parties                      | 233.6           | 845.2           |
| <b>Total</b>                         | <b>24,748.1</b> | <b>15,245.1</b> |

All financial instruments included in trade and other receivables are held to collect the contractual cash flows. Furthermore, the cash flows that the Group receives on these instruments are solely payments of principal and interest except for trade and other receivables related to contracts, including provisional pricing features.

The Group entered into a number of dedicated financing facilities, which finance a portion of its receivables. Part of these facilities meet the criteria of derecognition of the receivables according to IFRS.

As per 30 September 2021, an amount of USD7,690.6 million (30 September 2020: USD2,513.3 million) of trade debtors has been discounted. Of this amount, USD7,152.4 million (30 September 2020: USD2,318.9 million) has been derecognised, as the Group has transferred substantially all the risks and rewards of ownership of the financial asset with non-recourse. The remaining part of discounted receivables that does not meet the criteria for derecognition amounting to USD538.2 million (30 September 2020: USD194.4 million) continues to be recognised as trade debtors. For the received amount of cash of these items the Group has recognised a liability under current loans and borrowings.

Of USD11,917.9 million trade debtors (30 September 2020: USD6,286.7 million), USD5,069.6 million had been sold on a non-recourse basis under the securitisation programme (30 September 2020: USD1,950.1 million). Of the USD233.6 million receivables on related parties (30 September 2020: USD845.2 million), USD103.8 million had been sold on a non-recourse basis under the securitisation programme (30 September 2020: USD309.6 million). See Note 27.

As at 30 September 2021, 8.4 percent (30 September 2020: 7.3 percent) of receivables were between 1-60 days overdue, and 5.4 percent (30 September 2020: 8.5 percent) were more than 60 days overdue. Trafigura applied the simplified method in assessing expected credit losses. The accounts receivables have been divided in aging buckets and based on an analysis on historical defaults and recovery rates, and considering forward looking information, a percentage for expected credit losses has been determined. Trafigura manages to limit credit losses by renegotiating contracts in the case of a default.

From the above analysis, an expected credit loss as at 30 September 2021 of USD4.2 million (30 September 2020: USD6.0 million) has been recorded. The loss allowance provision as at 30 September 2021 amounts to USD110.9 million (30 September 2020: USD40.7 million). The provision mostly relates to demurrage claims and commercial disputes with our clients. Accrued turnover represents receivable balances for sales which have not yet been invoiced. They have similar risks and characteristics as trade debtors. Trade debtors and accrued turnover have similar cash flow characteristics and are therefore considered to be a homogeneous group of financial assets.

Total trade and other receivables related to contracts, including provisional pricing features, amount to USD8.0 billion (30 September 2020: USD6.5 billion).

Included in other debtors is the amount due from Sandfire Resources Limited in relation to the sale of MATSA (USD727.1 million). Refer to Note 15. The remainder of other debtors primarily relate to swap margin payments.

### 27. Securitisation programmes

The Group operates various securitisation programmes. Trafigura Securitisation Finance plc. (TSF) and Argonaut Receivables Company S.A. (Argo) enable the Group to sell eligible receivables, and an inventory securitisation programme, through Trafigura Commodities Funding Pte. Ltd. (TCF) and Trafigura Global Commodities Funding Pte. Ltd. (TGCF), enables Trafigura to sell and repurchase eligible inventories. These securitisation vehicles are consolidated and consequently the securitised receivables and inventories are included within the consolidated trade debtor and inventory balances.

## 27.1 Receivables securitisation

Over time the external funding of TSF has increased significantly in size, mostly through Variable Funding Notes (VFN) purchased by bank-sponsored conduits, while incorporating a longer-term committed funding element in the form of Medium Term Notes (MTN).

Argonaut receivables was launched in May 2020 and is funded through short-term VFN only.

The available external funding of the receivables securitisation programmes consists of:

|                                     | Interest rate | Maturity                    | 2021           | 2020           |
|-------------------------------------|---------------|-----------------------------|----------------|----------------|
|                                     |               |                             | USD'M          | USD'M          |
| TSF AAA MTN                         | Libor +0.53%  | 2024 – July                 | 139.5          | 185.0          |
| TSF AAA MTN                         | 1.08%         | 2024 – July                 | 139.5          | 280.0          |
| TSF BBB MTN                         | 1.78%         | 2024 – July                 | 21.0           | 35.0           |
| TSF AAA VFN                         | See Note      | Various throughout the year | 4,170.6        | 2,519.9        |
| TSF BBB VFN                         | See Note      | Various throughout the year | 313.8          | 189.5          |
| Argonaut Receivables Securitisation |               | 2022 – April                | 300.0          | 225.0          |
| TSF senior subordinated debt        |               | 2023 – March                | 119.1          | 91.6           |
| <b>Total</b>                        |               |                             | <b>5,203.5</b> | <b>3,526.0</b> |

As at 30 September 2021, the maximum available amount of external funding was USD5,203.5 million (30 September 2020: USD3,526.0 million) for the receivable securitisation programme.

The rate of interest applied to the TSF AAA VFN is principally determined by the demand for commercial paper issued by 10 bank-sponsored conduits. The Group benchmarks the rate provided against 1-week Libor. In the case of the rate of interest applicable to the TSF BBB VFN, the rate of interest is principally determined by the liquidity of the interbank market.

The maturity of the TSF AAA and BBB VFNs has been staggered to diversify the maturity profile of the Notes. This is aimed at mitigating the 'liquidity wall' risk associated with a single maturity date for a significant funding amount.

## 27.2 Inventory securitisation

The available external funding of the inventory securitisation programmes consists of:

|              | Interest rate | Maturity        | 2021         | 2020         |
|--------------|---------------|-----------------|--------------|--------------|
|              |               |                 | USD'M        | USD'M        |
| TCF/TGCF VFN | See Note      | 2020 – November | –            | 410.0        |
| TCF/TGCF MLF | See Note      | 2020 – November | –            | 40.0         |
| TCF/TGCF VFN | See Note      | 2021 – November | 455.0        | –            |
| TCF/TGCF MLF | See Note      | 2021 – November | 45.0         | –            |
| <b>Total</b> |               |                 | <b>500.0</b> | <b>450.0</b> |

As at 30 September 2021, the maximum available amount of external funding was USD500.0 million (30 September 2020: USD450.0 million) for the inventory securitisation programme.

The rate of interest applied to the VFN and Margin Liquidity Facilities (MLF) under the inventories securitisation is defined in the facility documentation.

## 28. Other current assets

|                            | 2021           | 2020         |
|----------------------------|----------------|--------------|
|                            | USD'M          | USD'M        |
| Non-financial hedged items | 2,154.7        | 64.5         |
| Prepaid expenses           | 322.4          | 278.1        |
| Other                      | 8.9            | 8.6          |
| <b>Total</b>               | <b>2,486.0</b> | <b>351.2</b> |

See Note 41.2 for further information on the non-financial hedged items. Prepaid expenses relate to prepayments other than those made for physical commodities.

## 29. Cash and cash equivalents and deposits

### Accounting policy

Cash and short-term deposits in the Consolidated Statement of Financial Position comprise cash at banks and on hand and short-term highly liquid deposits with a maturity of three months or less, which are readily convertible to a known amount of cash and subject to an insignificant risk of changes in value.

For the purpose of the Consolidated Statement of Cash Flows, cash and cash equivalents consist of all cash on hand and short-term highly liquid investments such as deposits with original maturities of three months or less.

|                                  | 2021            | 2020           |
|----------------------------------|-----------------|----------------|
|                                  | USD'M           | USD'M          |
| Cash at bank and in hand         | 9,234.9         | 5,405.8        |
| Short-term deposits              | 1,442.6         | 351.2          |
| <b>Cash and cash equivalents</b> | <b>10,677.5</b> | <b>5,757.0</b> |

Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods between one day and three months depending on the immediate cash requirements of the Group and earn interest at the respective short-term deposit rates. The fair value of cash and cash equivalents approximates the carrying value.

An amount of USD158.1 million (30 September 2020: USD43.4 million) of cash at bank is restricted, including restrictions that require the funds to be used for a specified purpose and restrictions that limit the purpose for which the funds can be used, unless fixed asset construction invoices are presented to the banks.

As at 30 September 2021, the Group had USD11.4 billion (30 September 2020: USD9.0 billion) of committed unsecured syndicated loans, of which USD2.5 billion (30 September 2020: USD3.8 billion) remained unutilised. The Group had USD5.4 billion (30 September 2020: USD3.3 billion) of immediately (same day) available cash in liquidity funds. Therefore, the Group had immediate access to available liquidity balances from liquidity funds and corporate facilities in excess of USD7.9 billion (30 September 2020: USD7.1 billion).

### 29.1 Deposits

Short-term deposits made for periods longer than three months are shown separately in the Consolidated Statement of Financial Position and earn interest at the respective short-term deposit rates.

## G. Notes to consolidated financial statements

### 30. Assets classified as held for sale and discontinued operations

#### Accounting policy

Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sales transaction rather than through continuing use. Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the disposal of an asset (disposal group), excluding finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable, and the asset or disposal group is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the plan to sell the asset and the sale expected to be completed within one year from the date of the classification.

At the moment an equity-accounted investee meets the criteria to be classified as held for sale, equity accounting is discontinued. An equity-accounted investee held for sale is measured at the lower of its existing carrying amount and fair value less costs to sell. In the situation where the equity-accounted investee ceases to be classified as held for sale, the equity method is applied retrospectively and comparative amounts disclosed for periods since the classification as held for sale are restated.

Property, plant and equipment and intangible assets are not depreciated or amortised once classified as held for sale.

Assets and liabilities classified as held for sale are presented separately as current items in the Consolidated Statement of Financial Position.

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the Consolidated Statement of Income.

All other Notes to the financial statements include amounts for continuing operations, unless indicated otherwise.

#### Key accounting estimate and judgement

At the end of the reporting date, the Group has to assess if the value of the assets will be recovered principally through a divestment transaction rather than through continued use, and what the likelihood is that an asset will be divested within a year. This assessment is based on the facts and circumstances at that date. These facts and circumstances may change and could result in a situation where assets are divested, which were not classified as held for sale at the end of the year. When classifying non-current assets as held for sale, the Group makes estimates for their fair value (sales price and expected costs to sell). Depending on the nature of the non-current assets, the estimated fair value may be associated with uncertainty and possibly adjusted subsequently.

|   | 2021           | 2020       |
|---|----------------|------------|
|   | USD'M          | USD'M      |
| Assets classified as held for sale            | 2,535.6        | 2.6        |
| Liabilities classified as held for sale       | (461.5)        | –          |
| <b>Net assets classified as held for sale</b> | <b>2,074.1</b> | <b>2.6</b> |

The net assets held for sale primarily consists of the Group's equity investment in Tendril Ventures Pte. Ltd. (USD141.0 million) and assets held for sale within Puma Energy (USD1,932.9 million), mainly being the Angola operations and the Infrastructure division.

During FY2021, Trafigura decided to sell its equity investment in Tendril Ventures (Nayara), which led to reclassification to assets held for sale. Completion is expected to occur in the first half of financial year 2022.

Puma Energy and Sonangol signed an agreement in which Sonangol will acquire Puma Energy's business in Angola, which is pending approval of Sonangol's filing with antitrust authorities in Angola. Completion is expected to occur in the first quarter of financial year 2022. Reference is also made to Note 7.

Puma Energy decided to divest its Infrastructure division. Completion of this process is expected to happen in financial year 2022, which has resulted in classification as held for sale and measurement based on its fair value less cost of disposal as part of the purchase price allocation. Reference is also made to Note 7.

### 31. Capital and reserves

#### 31.1 Share capital

As at 30 September 2021, the Company has 25,000,000 ordinary shares outstanding and a capital of USD1,504 million. During the financial year ended 30 September 2021, no changes took place in the outstanding share capital.

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares carry one vote per share without restriction. The ordinary shares have no par value.

#### 31.2 Capital securities

As part of the financing of the Company and its subsidiaries, the Company has three capital securities instruments with a total carrying value of USD1,173.9 million as at 30 September 2021 (30 September 2020: USD1,097.7 million). These three capital securities have a par value of USD479.2 million, EUR262.5 million and USD400.0 million respectively (30 September 2020: USD800.0 million and EUR262.5 million respectively).

These three capital securities are perpetual in respect of which there is no fixed redemption date. The distribution on the capital securities is payable semi-annually in arrears every six months from the date of issue. The Company may elect to defer (in whole but not in part except for the USD400.0 million capital security where partial interest deferral is allowed) any distribution in respect of these capital securities by providing no more than 30 or less than 5 business days' notice, unless a compulsory interest payment event has occurred, including amongst others the occurrence of a dividend payment in respect of subordinated obligations of the Company. Any interest deferred shall constitute arrears of interest and shall bear interest.



In the event of a winding-up, the rights and claims of the holders in respect of the capital securities shall rank ahead of claims in respect of the Company's shareholders, but shall be subordinated in right of payment to the claims of all present and future senior obligations, except for obligations of the Company that are expressed to rank *pari passu* with, or junior to, its obligations under the capital securities.

The USD479.2 million capital security is the outstanding amount of the USD800.0 million capital security initially issued as at 21 March 2017 for USD600.0 million, and re-opened as at 21 November 2017 for USD200.0 million. USD320.8 million had been repurchased and cancelled following a tender offer as at 24 September 2021. The remaining USD479.2 million capital security is listed on the Singapore Stock Exchange. The distribution on the capital security is 6.875 percent per annum until the distribution payment date in March 2022. The capital security may be redeemed at the Company's option in whole but not in part, in the period starting 90 calendar days before, and ending of, the distribution payment date in March 2022 or any distribution date thereafter upon giving not less than 30 nor more than 60 days' notice to the holders. The early redemption amount payable by the Company shall be the principal amount of the capital security, together with any interest accrued to the date fixed for redemption, all arrears of interest and all additional interest amounts.

The EUR262.5 million capital security was issued on 31 July 2019 and is listed on the Singapore Stock Exchange. The distribution on the capital security is 7.5 percent per annum until the distribution payment date in July 2024. The capital security may be redeemed at the Company's option in whole, but not in part, in the period starting 90 calendar days before, and ending of, the distribution payment date in July 2024 or any distribution date thereafter upon giving not less than 30 nor more than 60 days' notice to the holders. The early redemption amount payable by the Company shall be the principal amount of the capital security, together with any interest accrued to the date fixed for redemption, all arrears of interest and all additional interest amounts.

The USD400.0 million capital security was issued on 24 September 2021 and is listed on the Singapore Stock Exchange. The distribution on the capital security is 5.875 percent per annum until the distribution payment date in September 2027. The capital security may be redeemed at the Company's option in whole, but not in part, in the period starting 90 calendar days before, and ending of, the distribution payment date in September 2027 or any distribution date thereafter upon giving not less than 30 nor more than 60 days' notice to the holders. The early redemption amount payable by the Company shall be the principal amount of the capital security, together with any interest accrued to the date fixed for redemption, all arrears of interest and all additional interest amounts.

### 31.3 Currency translation reserve

The currency translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations, as well as from the translation of liabilities that hedge the Company's net investment in a foreign operation.

For the impact of hyperinflation accounting, see Note 44.

### 31.4 Revaluation reserve

The revaluation reserve comprises the fair value measurements movements of the equity investments that are accounted for at fair value through other comprehensive income. On realisation of these gains or losses, for example, on the sale of an equity instrument, the cumulative amounts of this reserve are transferred to retained earnings. Included in the revaluation reserve is a loss of USD34.9 million (30 September 2020: USD63.3 million loss) related to the mark-to-market valuation of equity investments.

### 31.5 Cash flow hedge reserve

The Group has elected not to apply the cost of hedging option. A change in the fair value of derivatives designated as a cash flow hedge is initially recognised as a cash flow hedge reserve in OCI. The deferred amount is then released to the Consolidated Statement of Income in the same period during which the hedged transaction affects the Consolidated Statement of Income.

Included in the cash flow hedge reserve is a loss of USD175.2 million (30 September 2020: USD79.4 million loss) related to the effective portion of the changes in fair value of cash flow hedges, net of tax. These cash flow hedges relate to hedging of interest and currency exposure on corporate loans and hedging of price exposure on future purchases and sales of commodities. The losses on hedging derivatives currently shown in the cash flow hedge reserve will be offset by decreased purchase/finance costs and increased sales values in the period the hedged transactions are recognised. Over time, the overall net impact of the hedged items and hedging instruments together to the Consolidated Statement of Income and OCI will be minimal.

The cash flow hedge reserves as at 30 September 2021 includes a negative reserve of USD56.6 million relating to the Group's share in the cash flow hedge reserves of equity-accounted investees (30 September 2020: USD57.6 million negative).

### 31.6 Dividends

The value of the dividends declared on the ordinary shares amounts to USD1,116.7 million (FY2020: USD585.9 million), representing USD44.7 per share (FY2020: USD23.4 per share). Dividend payments are mostly made in relation to the share redemption by the direct parent company.

## G. Notes to consolidated financial statements

### 32. Material partly owned subsidiaries

Trafigura acquired the 50 percent non-controlling interest in DTS Holdings Pte. Ltd. from Cochan Singapore Pte. Ltd. effective 30 September 2021. DTS Holdings Pte. Ltd. is the holding company of the DT Group. The DT Group's activities span trading, shipping, infrastructure, asset management and logistics.

The consideration of this non-controlling interest (USD196.6 million) equals the equity value of the DT Group as at 30 September 2021. For the settlement of the agreed consideration it has been agreed between Trafigura and Cochan Singapore Pte. Ltd. that the receivables DTS Holdings Pte. Ltd. had from Cochan Singapore Pte. Ltd. will be offset against the consideration. This will be effected in the financial year ending 30 September 2022.

Trafigura continues to consolidate DT Group and the previously reported minority interest has been replaced by the payable to Cochan Singapore Pte. Ltd., which will be paid in five equal yearly payments. As at 30 September 2021, the payable amounts to USD193.1 million and is categorised under other liabilities.

The summarised financial information of subsidiaries that have material non-controlling interest is provided below:

|  | 2021          | 2020           |
|--|---------------|----------------|
|  | USD'M         | USD'M          |
| Revenue  | 4.5           | 16.7           |
| Materials, transportation and storage                                  | –             | (4.3)          |
| Employee benefits  | (1.3)         | (1.3)          |
| Services and other   | (2.1)         | (2.4)          |
| <b>Operating profit or (loss) before depreciation and amortisation</b> | <b>1.1</b>    | <b>8.7</b>     |
| Depreciation and amortisation (PP&E and intangible fixed assets)       | (3.6)         | (4.3)          |
| Impairments (fixed assets)   | (49.8)        | (13.8)         |
| Impairments (financial assets and prepayments)                         | –             | (207.2)        |
| <b>Operating profit or (loss)</b>                                      | <b>(52.3)</b> | <b>(216.5)</b> |
| Net financing income   | 6.7           | 9.1            |
| <b>Profit or (loss) before tax</b>                                     | <b>(45.6)</b> | <b>(207.4)</b> |
| Income tax   | (0.2)         | –              |
| <b>Profit or (loss) for the year</b>                                   | <b>(45.8)</b> | <b>(207.4)</b> |

During FY2021, DTS Holdings Pte. Ltd. paid a dividend of USD nil (FY2020: nil).

The summarised statement of financial position as at 30 September is as follows:

|                           | 2021*    | 2020         |
|---------------------------|----------|--------------|
|                           | USD'M    | USD'M        |
| Total non-current assets  | –        | 156.8        |
| Total current assets      | –        | 355.2        |
| Total current liabilities | –        | (83.2)       |
| <b>Total equity</b>       | <b>–</b> | <b>428.8</b> |
| <b>Attributable to</b>    |          |              |
| Non-controlling interests | –        | 214.3        |
| Owners of the Company     | –        | 214.5        |

\*As the non-controlling interest in DTS Holdings Pte. Ltd. was fully acquired during the year, the 2021 column has been left empty.

When acquiring control over Puma Energy Holding Pte. Ltd. (see Note 7.1) the Company also acquired the non-controlling interest in various subsidiaries that Puma Energy holds. The fair value of these non-controlling interests amounts to USD184.0 million. Together with the non-controlling interest in Puma Energy of 6.6 percent, the total non-controlling interest related to Puma Energy as at 30 September 2021 amounts to USD250.4 million. For the statement of financial position of Puma Energy, see Note 7.1.

### 33. Loans and borrowings

#### Accounting policy

Loans and borrowings are recognised initially at fair value net of directly attributable transaction costs. After initial recognition, these items are subsequently measured at amortised cost, applying the effective interest method unless the interest rate has been converted in a hedge relation from fixed into floating by means of a fair value hedge. In that case, the carrying amount is adjusted for the fair value changes caused by the hedged risk.

Borrowings are removed from the Consolidated Statement of Financial Position when the obligation specified in the contract is discharged, cancelled or expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the Consolidated Statement of Income.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the drawdown occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as pre-payment for liquidity services and amortised on a straight-line basis over the period of the facility to which it relates.

This note provides information about the contractual terms of the Group's interest-bearing loans and borrowings, which are measured at amortised cost. For more information about the Group's exposure to interest rate, foreign currency and liquidity risk, reference is made to Note 40.

|                                      | 2021            | 2020            |
|--------------------------------------|-----------------|-----------------|
|                                      | USD'M           | USD'M           |
| <b>Non-current</b>                   |                 |                 |
| Committed unsecured syndicated loans | 4,039.2         | 3,962.8         |
| Private placements                   | 894.3           | 650.3           |
| Listed bonds                         | 1,859.0         | 1,203.0         |
| Securitisation programmes            | 419.1           | 91.6            |
| Puma Energy financing*               | 1,521.7         | –               |
| Other loans                          | 2,177.9         | 1,162.4         |
| <b>Total non-current</b>             | <b>10,911.2</b> | <b>7,070.1</b>  |
| <b>Current</b>                       |                 |                 |
| Committed unsecured syndicated loans | 2,226.1         | 1,029.6         |
| Private placements                   | 90.8            | 355.3           |
| Securitisation programmes            | 5,107.4         | 3,040.0         |
| Puma Energy financing*               | 787.8           | –               |
| Other loans                          | 647.6           | 201.1           |
| Current bank borrowings              | 25,410.1        | 21,157.5        |
| <b>Total current</b>                 | <b>34,269.8</b> | <b>25,783.5</b> |
| <b>Total</b>                         | <b>45,181.0</b> | <b>32,853.6</b> |

\* Loans and borrowings issued by Puma Energy have not been guaranteed by other Trafigura entities.

|  | Non-current debt  | Current debt      | Lease liabilities | Cash and cash equivalents | Net lease liabilities and debt |
|--|-------------------|-------------------|-------------------|---------------------------|--------------------------------|
|  | USD'M             | USD'M             | USD'M             | USD'M                     | USD'M                          |
| <b>Net lease liabilities and debt reconciliation</b> |                   |                   |                   |                           |                                |
| <b>At 1 October 2020</b>                             | <b>(7,070.0)</b>  | <b>(25,783.5)</b> | <b>(2,389.0)</b>  | <b>5,757.0</b>            | <b>(29,485.5)</b>              |
| Effect of business combination                       | (1,521.7)         | (787.8)           | (373.4)           | 322.0                     | (2,360.9)                      |
| Cashflow movements                                   | (4,056.4)         | (5,977.3)         | 1,044.8           | 4,598.5                   | (4,390.4)                      |
| Additions/(reductions)                               | –                 | –                 | (854.7)           | –                         | (854.7)                        |
| Currency translation gains/(losses)                  | 68.5              | (38.1)            | –                 | –                         | 30.4                           |
| Reclassifications from long term to short term       | 1,683.1           | (1,683.1)         | –                 | –                         | –                              |
| Other movements                                      | (14.7)            | –                 | –                 | –                         | (14.7)                         |
| <b>At 30 September 2021</b>                          | <b>(10,911.2)</b> | <b>(34,269.8)</b> | <b>(2,572.3)</b>  | <b>10,677.5</b>           | <b>(37,075.8)</b>              |
| <b>At 1 October 2019</b>                             | <b>(8,492.1)</b>  | <b>(22,455.5)</b> | <b>–</b>          | <b>6,267.2</b>            | <b>(24,680.4)</b>              |
| Adoption of IFRS 16                                  | 5.3               | 14.5              | (2,764.9)         | –                         | (2,745.1)                      |
| Cashflow movements                                   | 206.7             | (2,281.7)         | 999.0             | (510.2)                   | (1,586.2)                      |
| Additions/(reductions)                               | –                 | –                 | (623.1)           | –                         | (623.1)                        |
| Currency translation gains/(losses)                  | (37.4)            | (70.7)            | –                 | –                         | (108.1)                        |
| Reclassifications from long term to short term       | 1,257.2           | (1,257.2)         | –                 | –                         | –                              |
| <b>At 30 September 2020</b>                          | <b>(7,070.0)</b>  | <b>(25,783.5)</b> | <b>(2,389.0)</b>  | <b>5,757.0</b>            | <b>(29,485.5)</b>              |

During the financial year ended 30 September 2021, a number of important transactions for the Group were completed:

- Closure of the Company's new Asian Syndicated Revolving Credit Facility of USD1.6 billion equivalent;
- Issue of a EUR400 million bond with a five-year maturity at a price of 3.875 percent;
- Closing of its new 365-day European multi-currency syndicated revolving credit facility (ERCF) totalling USD1.85 billion as well as the extension and increase of its USD3.65 billion three-year facility. The facilities include the Company's first sustainability linked loan structure.

The Group was in compliance with all its corporate and financial covenants as at 30 September 2021.

## G. Notes to consolidated financial statements

### 33.1 Terms and debt repayment schedule

The terms and conditions of the outstanding debt (excluding short-term bank borrowings) per 30 September 2021 are as follows:

| Principal   | Interest rate |                   | Maturity         | Floating/fixed rate debt | < 1 year       | 1-5 years       | > 5 years    | Total           |
|---|---------------|-------------------|------------------|--------------------------|----------------|-----------------|--------------|-----------------|
|   |               |                   |                  |                          | USD'M          | USD'M           | USD'M        | USD'M           |
| CNH   | 1,020.2       | Hibor + 1.00%     | 2021 – October   | Floating                 | 158.1          | –               | –            | 158.1           |
| CNH   | 2,937.2       | 3.40%             | 2021 – October   | Fixed                    | 455.0          | –               | –            | 455.0           |
| USD   | 730.0         | Libor + 0.75%     | 2021 – October   | Floating                 | 220.0          | –               | –            | 220.0           |
| USD   | 520.0         | Libor + 1.10%     | 2021 – October   | Floating                 | 520.0          | –               | –            | 520.0           |
| USD   | 875.0         | Libor + 0.90%     | 2022 – March     | Floating                 | 873.0          | –               | –            | 873.0           |
| USD   | 300.0         | Libor + 1.10%     | 2022 – October   | Floating                 | –              | 300.0           | –            | 300.0           |
| JPY   | 67,800.0      | JPY Libor + 0.90% | 2023 – March     | Floating                 | –              | 608.4           | –            | 608.4           |
| USD   | 110.0         | Libor + 0.90%     | 2023 – March     | Floating                 | –              | 109.0           | –            | 109.0           |
| USD   | 288.0         | Libor + 1.20%     | 2023 – October   | Floating                 | –              | 288.0           | –            | 288.0           |
| USD   | 2,665.0       | Libor + 0.90%     | 2024 – March     | Floating                 | –              | 2,653.0         | –            | 2,653.0         |
| JPY   | 9,000.0       | JPY Libor + 1%    | 2025 – March     | Floating                 | –              | 80.8            | –            | 80.8            |
| <b>Committed unsecured syndicated loans</b>                               |               |                   |                  |                          | <b>2,226.1</b> | <b>4,039.2</b>  | <b>–</b>     | <b>6,265.3</b>  |
| CNY   | 540.0         | 5.49%             | 2022 – May       | Fixed                    | 83.7           | –               | –            | 83.7            |
| USD   | 57.5          | 5.53%             | 2023 – March     | Fixed                    | –              | 57.5            | –            | 57.5            |
| USD   | 53.0          | 5.55%             | 2023 – May       | Fixed                    | –              | 53.0            | –            | 53.0            |
| EUR   | 101.5         | 3.50%             | 2024 – February  | Fixed                    | –              | 117.4           | –            | 117.4           |
| USD   | 35.0          | 4.01%             | 2025 – March     | Fixed                    | –              | 35.0            | –            | 35.0            |
| USD   | 67.0          | 5.72%             | 2025 – May       | Fixed                    | –              | 67.0            | –            | 67.0            |
| EUR   | 8.5           | 4.00%             | 2026 – February  | Fixed                    | –              | 9.8             | –            | 9.8             |
| USD   | 37.5          | 3.87%             | 2026 – April     | Fixed                    | –              | 37.5            | –            | 37.5            |
| USD   | 83.0          | 4.17%             | 2027 – March     | Fixed                    | –              | –               | 83.0         | 83.0            |
| USD   | 48.5          | 4.41%             | 2028 – April     | Fixed                    | –              | –               | 48.5         | 48.5            |
| USD   | 20.0          | 5.86%             | 2028 – May       | Fixed                    | –              | –               | 20.0         | 20.0            |
| USD   | 85.0          | 4.60%             | 2030 – March     | Fixed                    | –              | –               | 85.0         | 85.0            |
| USD   | 117.5         | 4.89%             | 2031 – April     | Fixed                    | –              | –               | 117.5        | 117.5           |
| USD   | 200.0         | 6.33%             | 2036 – July      | Fixed                    | 7.1            | 31.4            | 131.7        | 170.2           |
| <b>Private placements</b>   |               |                   |                  |                          | <b>90.8</b>    | <b>408.6</b>    | <b>485.7</b> | <b>985.1</b>    |
| USD   | 473.9         | 5.25%             | 2023 – March     | Fixed                    | –              | 471.3           | –            | 471.3           |
| CHF   | 165.0         | 2.25%             | 2023 – May       | Fixed                    | –              | 176.6           | –            | 176.6           |
| CHF   | 55.0          | 3.25%             | 2024 – September | Fixed                    | –              | 58.9            | –            | 58.9            |
| USD   | 500.0         | 5.875%            | 2025 – September | Fixed                    | –              | 502.0           | –            | 502.0           |
| EUR   | 450.0         | 3.875%            | 2026 – February  | Fixed                    | –              | 520.7           | –            | 520.7           |
| USD   | 176.7         | –                 | 2026 – July      | Fixed                    | –              | 129.7           | –            | 129.7           |
| <b>Listed bonds</b>   |               |                   |                  |                          | <b>–</b>       | <b>1,859.0</b>  | <b>–</b>     | <b>1,859.0</b>  |
| USD   | 455.0         | Libor + 1.0%      | 2021 – November  | Floating                 | 373.7          | –               | –            | 373.7           |
| USD   | 45.0          | Libor + 0.5%      | 2021 – November  | Floating                 | 4.6            | –               | –            | 4.6             |
| USD   | 300.0         | Libor + 0.8%      | 2022 – April     | Floating                 | 300.0          | –               | –            | 300.0           |
| USD   | 119.1         | Libor + 4.25%     | 2023 – March     | Floating                 | –              | 119.1           | –            | 119.1           |
| USD   | 139.5         | Libor+0.530%      | 2024 – July      | Floating                 | –              | 139.5           | –            | 139.5           |
| USD   | 139.5         | 1.08%             | 2024 – July      | Fixed                    | –              | 139.5           | –            | 139.5           |
| USD   | 21.0          | 1.78%             | 2024 – July      | Fixed                    | –              | 21.0            | –            | 21.0            |
| USD   | 4,484.4       | Various           | Various          | Floating                 | 4,429.1        | –               | –            | 4,429.1         |
| <b>Securitisation programmes</b>  |               |                   |                  |                          | <b>5,107.4</b> | <b>419.1</b>    | <b>–</b>     | <b>5,526.5</b>  |
| USD   | 190.0         | Libor +1.95%      | 2022 – May       | Floating                 | 190.0          | –               | –            | 190.0           |
| USD   | 100           | 5.87%             | 2023 – January   | Fxed                     | –              | 99.4            | –            | 99.4            |
| EUR   | 200           | 2.65%             | 2024 – May       | Fixed                    | 38.7           | 73.1            | –            | 111.8           |
| USD   | 600           | 5.125%            | 2024 – October   | Fixed                    | –              | 598.4           | –            | 598.4           |
| USD   | 750           | 5.00%             | 2026 – January   | Fixed                    | –              | 750.6           | –            | 750.6           |
| USD   | 606.5         | Libor+1.95%       | 2022 – May       | Floating                 | 201.0          | –               | –            | 201.0           |
| USD   | 375           | Libor+2.15%       | 2022 – September | Floating                 | 187.5          | –               | –            | 187.5           |
| USD   | 295           | Various           | Various          | Various                  | 161.0          | 0.2             | –            | 161.2           |
| Other short term loans  |               |                   |                  |                          | 9.6            | –               | –            | 9.6             |
| <b>Puma Energy financing (not guaranteed by other Trafigura entities)</b> |               |                   |                  |                          | <b>787.8</b>   | <b>1,521.7</b>  | <b>–</b>     | <b>2,309.5</b>  |
| Other Loans   |               |                   |                  |                          | 647.6          | 2,031.8         | 146.1        | 2,825.5         |
| <b>Total</b>  |               |                   |                  |                          | <b>8,859.7</b> | <b>10,279.4</b> | <b>631.8</b> | <b>19,770.9</b> |

For non-current assets pledged under loans and borrowings agreements, reference is made to Note 19.

### 34. Provisions

#### Accounting policy

The Group recognises provisions for liabilities and onerous contracts that have been incurred as of the balance sheet date and can be reliably estimated. A provision is recognised when (i) the Group has a present obligation (legal or constructive) as a result of a past event; (ii) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (iii) an estimate can be made of the amount of the obligation.

#### Claims, disputes and legal proceedings

Provisions for claims, disputes and legal proceedings are recorded if it is probable that the Group will be liable in a proceeding, for the estimated amount at which the liability can be settled. If no reliable estimate can be made, a disclosure will be made for claims, disputes or legal proceedings, for which the amount to be settled is expected to be significant.

#### Restoration, rehabilitation and decommissioning

Restoration, rehabilitation and decommissioning costs arising from the installation of plant and other site preparation work, discounted to their net present value, are provided for and capitalised at the time such an obligation arises. The costs are charged to the Consolidated Statement of Income over the life of the operation through depreciation of the asset and the unwinding of the discount on the provision.

#### Onerous contracts

A provision for onerous contracts is recognised when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognises any impairment loss on the assets associated with that contract.

#### Key accounting estimate and judgement

##### Provisions

The amount recognised as a provision, including tax, legal, restoration and rehabilitation, contractual and other exposures or obligations, is the best estimate of the consideration required to settle the related liability, including any related interest charges, taking into account the risks and uncertainties surrounding the obligation. The Group assesses its liabilities and contingencies based upon:

- Best information available of, for example, timing and scope of the obligation, future cost level, legal assessment and established precedents;
- Relevant tax laws; and
- Other appropriate requirements.

See Note 38 on commitments and contingencies.

##### Restoration, rehabilitation and decommissioning costs

A provision for future restoration, rehabilitation and decommissioning costs requires estimates and assumptions to be made around the relevant regulatory framework, the magnitude of the possible disturbance and the timing, extent and costs of the required closure and rehabilitation activities. To the extent that the actual future costs differ from these estimates, adjustments will be recorded and the Consolidated Statement of Income could be impacted. The provisions including the estimates and assumptions contained therein are reviewed regularly by management.

|  | Decommissioning,<br>rehabilitation and<br>restoration | Employee<br>benefits | Other | Total  |
|--|---|----------------------|-------|--------|
|  | USD'M   | USD'M                | USD'M | USD'M  |
| <b>Opening balance<br/>1 October 2020</b>    | 218.5   | 75.7                 | 77.3  | 371.5  |
| Additions                                    | 21.7  | 2.6                  | 12.8  | 37.1   |
| Reversals                                    | (9.4)   | –                    | (0.6) | (10.0) |
| Additions through business combinations      | 7.7   | 8.2                  | 28.0  | 43.9   |
| Amounts charged against provisions           | (7.9)   | (13.0)               | (9.3) | (30.2) |
| Unwind of discount                           | 34.6  | –                    | 0.2   | 34.8   |
| Remeasurements and other movements           | 12.5  | (9.2)                | (0.5) | 2.8    |
| <b>Closing balance<br/>30 September 2021</b> | 277.7   | 64.3                 | 107.9 | 449.9  |
| Non-current                                  | 266.2   | 58.0                 | 86.5  | 410.7  |
| Current                                      | 11.5  | 6.3                  | 21.4  | 39.2   |
| <b>Closing balance<br/>30 September 2021</b> | 277.7   | 64.3                 | 107.9 | 449.9  |

|  | Decommissioning,<br>rehabilitation and<br>restoration | Employee<br>benefits | Other  | Total  |
|--|---|----------------------|--------|--------|
|  | USD'M   | USD'M                | USD'M  | USD'M  |
| <b>Opening balance<br/>1 October 2019</b>    | 216.9   | 91.0                 | 36.0   | 343.9  |
| Additions                                    | 18.4  | –                    | 63.4   | 81.8   |
| Reversals                                    | (10.9)  | –                    | (7.9)  | (18.8) |
| Amounts charged against provisions           | (8.9)   | –                    | (17.7) | (26.6) |
| Unwind of discount                           | 11.8  | –                    | 0.2    | 12.0   |
| Remeasurements and other movements           | (8.8)   | (15.3)               | 3.3    | (20.8) |
| <b>Closing balance<br/>30 September 2020</b> | 218.5   | 75.7                 | 77.3   | 371.5  |
| Non-current                                  | 210.4   | 75.7                 | 30.3   | 316.4  |
| Current                                      | 8.1   | –                    | 47.0   | 55.1   |
| <b>Closing balance<br/>30 September 2020</b> | 218.5   | 75.7                 | 77.3   | 371.5  |

Provisions for decommissioning, rehabilitation and restoration costs are recognised due to the environmental commitment the Group has made with local authorities and for its obligations to undertake site reclamation and remediation in connection with its mining and downstream activities.

Included in other are provisions for litigation and disputes and onerous contracts.

### 35. Other non-current liabilities

|                            | 2021<br>USD'M | 2020<br>USD'M |
|----------------------------|---------------|---------------|
| Non-financial hedged items | 84.9          | 325.8         |
| Other                      | 466.9         | 396.2         |
| <b>Total</b>               | <b>551.8</b>  | <b>722.0</b>  |

For further information on the non-financial hedged items, see Note 41.2.



## G. Notes to consolidated financial statements

### 36. Trade and other payables

#### Accounting policy

Trade and other payables represent liabilities for goods and services provided by suppliers to the Group prior to the end of the financial year that are unpaid. They are presented as current liabilities unless payment is not due within 12 months after the reporting period.

Trade and other payables are initially recognised at their fair value and subsequently measured at amortised cost using the effective interest method.

#### Accrued costs and expenses

Accrued cost and expenses relate to purchases and expenses made before the year end that have not been invoiced at the balance sheet date. Reasons for such delays include the need to determine final pricing, quantity and quality analysis. All are typical of the industry in which the Group operates.

#### Provisional pricing features

Trade and other receivables and trade and other payables related to commodity contracts, including provisional pricing features, are measured at fair value through profit or loss applying a Level 2 valuation. The related net changes in fair value are presented under material, transportation and storage.

|                            | 2020            | 2019            |
|----------------------------|-----------------|-----------------|
|                            | USD'M           | USD'M           |
| Trade creditors            | 5,131.1         | 2,618.9         |
| Accrued costs and expenses | 16,620.9        | 7,416.5         |
| Related parties            | 18.4            | 120.6           |
| Other creditors            | 919.6           | 606.3           |
| <b>Total</b>               | <b>22,690.0</b> | <b>10,762.3</b> |

The Group's exposure to currency and liquidity risk related to trade and other payables is disclosed in Note 40.3.

Total trade and other payables related to contracts including provisional pricing features amount to USD9.1 billion (30 September 2020: USD6.2 billion).

### 37. Other current liabilities

|                            | 2021           | 2020         |
|----------------------------|----------------|--------------|
|                            | USD'M          | USD'M        |
| Non-financial hedged items | 222.8          | 459.5        |
| Deferred revenue           | 426.4          | 318.7        |
| Other                      | 780.9          | 29.4         |
| <b>Total</b>               | <b>1,430.1</b> | <b>807.6</b> |

See Note 41.2 for further information on non-financial hedged items. Deferred revenue was included in trade and other payables in the 2020 financial statements and has been reclassified.

Other includes (deferred) amounts payable resulting from the acquisition of Puma Energy. See Note 7.1.

### 38. Offsetting of financial assets and liabilities

#### Accounting policy

Financial assets and liabilities are offset and the net amount presented in the Consolidated Statement of Financial Position if, and only if, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

In accordance with IAS 32, the Group reports financial assets and liabilities on a net basis in the Consolidated Statement of Financial Position only if there is a legally enforceable right to set off the recognised amounts and there is intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The financial assets and liabilities subject to offsetting, enforceable master netting and similar agreements as at 30 September 2021 and 2020 were as follows:

|                   | Amounts eligible for set off under netting agreements |                |            | Amounts not subject to netting agreements | Net amounts presented in the statement of financial position |
|-------------------|---|----------------|------------|---|--|
|                   | Gross amount  | Amounts offset | Net amount |   |  |
| 2021              | USD'M   | USD'M          | USD'M      | USD'M                                     | USD'M  |
| Related parties   | 250.7   | (16.9)         | 233.8      | –   | 233.8  |
| Derivative assets | 10,250.9  | (8,498.5)      | 1,752.4    | 1,189.7                                   | 2,942.1  |

|                        |            |         |           |         |           |
|------------------------|------------|---------|-----------|---------|-----------|
| Related parties        | (226.1)    | 16.9    | (209.2)   | –       | (209.2)   |
| Derivative liabilities | (12,651.8) | 8,498.5 | (4,153.3) | (974.2) | (5,127.5) |

|                        | Amounts eligible for set off under netting agreements |                |            | Amounts not subject to netting agreements | Net amounts presented in the statement of financial position |
|------------------------|---|----------------|------------|---|--|
|                        | Gross amount  | Amounts offset | Net amount |   |  |
| 2020                   | USD'M   | USD'M          | USD'M      | USD'M                                     | USD'M  |
| Related parties        | 921.9   | (76.7)         | 845.2      | –   | 845.2  |
| Derivative assets      | 2,590.4   | (2,111.6)      | 478.8      | 620.3                                     | 1,099.1  |
| Related parties        | (197.3)   | 76.7           | (120.6)    | –   | (120.6)  |
| Derivative liabilities | (2,382.7)   | 2,111.6        | (271.1)    | (559.8)                                   | (830.9)  |

For the financial assets and liabilities subject to enforceable master netting or similar arrangements above, each agreement between the Group and the counterparty allows for net settlement of the relevant financial assets and liabilities when both elect to settle on a net basis. In the absence of such an election, financial assets and liabilities may be settled on a gross basis, however, each party to the master netting or similar agreement will have the option to settle all such amounts on a net basis in the event of default of the other party.

### 39. Commitments and contingencies

The Company and its subsidiaries are party to a number of legal claims and proceedings arising out of their business operations. The Company believes that the ultimate resolution of these claims and proceedings will not, in the aggregate, have a material adverse effect on the Group's financial position, income or cash flows. Such legal claims and proceedings, however, are subject to inherent uncertainties and the outcome of individual matters is unpredictable. It is possible that the Group could be required to make expenditures, in excess of established provisions, in amounts that cannot be reasonably estimated.

The total contingent liabilities related to trade finance instruments, such as letters of credit and guarantees, as at 30 September 2021 amount to USD10,477.8 million (30 September 2020: USD4,535.3 million).

The Group had outstanding commitments at the end of 30 September 2021 and 30 September 2020 as follows:

|  | 2021<br>USD'M  | 2020<br>USD'M  |
|--|----------------|----------------|
| Service arrangement contracts                          | 1,157.0        | 1,325.6        |
| Long-term lease commitments – not yet started          | 270.6          | 478.1          |
| Short-term lease contracts                             | 63.4           | 201.0          |
| <b>Subtotal commitments</b>                            | <b>1,491.0</b> | <b>2,004.7</b> |
| Assets under construction                              | 132.6          | 82.2           |
| <b>Total commitments</b>                               | <b>1,623.6</b> | <b>2,086.9</b> |
|  | 2021<br>USD'M  | 2020<br>USD'M  |
| Less than one year                                     | 633.4          | 843.8          |
| Later than one year and less than five years           | 841.7          | 981.8          |
| Later than five years                                  | 15.9           | 179.1          |
| <b>Commitments excluding assets under construction</b> | <b>1,491.0</b> | <b>2,004.7</b> |

The Group has a potential financial exposure resulting from certain oil trading and risk management activities of counterparties' representatives. These activities are the subject of on-going actions, claims and disputes against the Group. The underlying circumstances regarding these actions, claims and disputes are complex and opaque and consequently how these disputes and actions will be resolved is uncertain and the provisions taken for them are reviewed annually (and adjusted appropriately) based on the most current information and advice.

Guarantees include guarantees to trading partners in the normal course of business.

### 40. Financial risk management objectives and policies

The Group is exposed to a number of different financial risks arising from normal business exposures as well as its use of financial instruments. These include market risks relating to commodity prices, foreign currency exchange rates, interest rates and equity prices; credit risk; and liquidity risk.

Prudently managing these risks is an integral element of the Group's business and has been institutionalised since the Group's foundation. Risk management guidelines are established at senior management level. The various risks the Group is exposed to are managed through a combination of internal procedures, such as strict control mechanisms and policies, as well as external third parties such as the derivative, insurance and bank markets. As a rule, the Group actively manages and lays off where possible a large majority of the risks inherent to its activity. The Group's conservative risk management process is designed to:

- Provide a full and accurate awareness of risks throughout the Group;
- Professionally evaluate and monitor these risks through a range of risk metrics;
- Limit risks via a dynamic limit setting framework;
- Manage risks using a wide range of hedging instruments and strategies; and
- Ensure a constant dialogue between trading desks, risk managers and senior management.

The three main reinforcing components of the Group's risk management process are the Chief Risk Officer (CRO), the Market Risk Management Committee and the trading teams.

The CRO is independent of the revenue-producing units and reports to the Chief Operating Officer and the Management Committee. The CRO has primary responsibility for assessing and monitoring the Group's market risks. The CRO's team liaises directly with the trading teams to analyse new opportunities and ensure that risk assessments adapt to changing market conditions. The CRO's team also ensures the Group's risk management capabilities incorporate ongoing advances in technology and risk management modelling capabilities.

The Market Risk Management Committee, which comprises members of the Management Committee and the CRO, is responsible for applying the Group's risk management capabilities to improving the overall performance of the Group. In the reporting period, the Market Risk Management Committee met at least weekly to discuss and set risk and concentration limits, review changing market conditions and analyse new market risks and opportunities.

The Group's trading teams provide deep expertise in hedging and risk management in the specific markets each team operates in. While the trading teams have front line responsibility for managing the risks arising from their activities, the Group's process ensures a strong culture of escalation and accountability, with well-defined limits, automatic notifications of limit overages and regular dialogue with the CRO and Market Risk Management Committee.

## G. Notes to consolidated financial statements

### 40.1 Market risk

Market risk is the risk of loss in the value of the Group's positions due to changes in market prices. The Group holds positions primarily to ensure the Group's ability to meet physical supply commitments to the Group's customers, to hedge exposures arising from these commitments and to support the Group's investment activities. The Group's positions change due to changing customer requirements and investment opportunities. The value of the Group's positions is accounted for at fair value and therefore fluctuates on a daily basis due to changes in market prices. Categories of market risk the Group is exposed to include:

- Commodity price risk results from exposures to changes in spot prices, forward prices and volatilities of commodities, such as crude oil, petroleum products, natural gas, base metals, coal and iron ore.
- Currency rate risk results from exposures to changes in spot prices, forward prices and volatilities of currency rates.
- Interest rate risk results from exposures to changes in the level, slope and curvature of yield curves, the volatilities of interest rates, and credit spreads.
- Equity price risk results from exposures to changes in prices and volatilities of individual equities and equity indices.

The Group hedges a large majority of price risks arising from its activities. When there is a difference in the characteristics of available hedging instruments and the corresponding commodity price exposures, the Group remains exposed to a residual price risk referred to as basis risk. Dynamically managing the basis risk that arises from the Group's activities requires specialist skills and is a core focus of the Group's trading and risk management teams.

#### Value at Risk

Value at Risk (VaR) is a statistical estimate of the potential loss in value of the Group's positions and unsold in-transit material due to adverse market movements. The Group calculates VaR over a one-day time horizon with a 95 percent confidence level. The Group uses an integrated VaR model that captures risks including commodity prices, interest rates, equity prices and currency rates. The Group's integrated VaR model facilitates comparison of VaR across portfolios consisting of a range of different risk exposures.

As of 30 September 2021, the Group's one-day market risk VaR was USD60.9 million (30 September 2020: USD10.3 million). Average market risk VaR (one-day day 95 percent) during the period was USD47.9 million compared to USD26.4 million in the previous financial year. The Group's Management Committee has set a target of maintaining VaR (one-day 95 percent) below 1 percent of Group equity.

The Group is aware of the inherent limitations to VaR and therefore uses a variety of risk measures and risk management techniques to create a robust risk management process. Limitations of VaR include:

- VaR does not estimate potential losses over longer time horizons where the aggregate moves may be extreme.
- VaR does not take account of the liquidity of different risk positions and therefore does not estimate the losses that might arise if the Group liquidated large positions over a short period of time.
- VaR is based on statistical analysis of historical market data. If this historical data is not reflective of futures market prices movements, VaR may not provide accurate predictions of future possible losses.

The Group's VaR calculation covers its trading businesses in the crude oil, refined oil products, petrochemical, natural gas, metals, concentrates, coal, iron ore and freight markets, and assesses the open-priced positions that are those subject to price risk, including inventories of these commodities. The Group's VaR model is based on historical simulations, with full valuation of more than 5,000 market risk factors.

VaR is calculated based on simultaneously shocking these risk factors. More recent historical price data is more heavily weighted in these simulations, which enables the VaR model to adapt to more recent market conditions and improves the accuracy of the Group's estimates of potential losses.

The Group's VaR model utilises advanced statistical techniques that incorporate the non-normal price dynamics that are an important feature of commodity markets. The Group's VaR model is continuously and automatically calibrated and back-tested to ensure that its out-of-sample performance adheres to well-defined targets. In addition, the Group's VaR model is regularly updated to ensure it reflects the current observed dynamics of the markets the Group is active in.

The Group has made a significant, ongoing investment in risk management systems, including a reporting system that automatically distributes customised risk reports throughout the Group on a daily basis. These reports provide up-to-date information on each team's risk using industry standard measures, such as 95 percent and 99 percent Value at Risk and performance indicators such as Sharpe ratios.

All trading books have well defined VaR risk limits. Management and the trading teams are automatically notified whenever a book nears its risk limit, as well as whenever a VaR limit breach occurs. In addition, the Group's deals desk management team is automatically notified whenever statistically anomalous changes occur in the profit and loss of any deal.

For senior management, the daily reports provide a comprehensive view of the Group's risk, classified according to various risk factors. These reports emphasise the risk diversification created by the Group's varied activities and highlight any excessive risk concentrations.

### 40.2 Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument or physical contract fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment in debt and equity securities.

The Group has a formalised credit process with credit officers in the key locations around the world. Strict credit limits are set up for each counterparty on the basis of detailed financial and business analysis. These limits are constantly monitored and revised in light of counterparty or market developments and the amount of exposure relative to the size of the Group's Consolidated Statement of Financial Position. The Group makes extensive use of the banking and insurance markets to cover any counterparty or country risks that are in excess of its credit limits.

The risk management monitoring and decision-making functions are centralised and make extensive use of the Group's integrated bespoke IT system. The Group conducts transactions with the following major types of counterparties:

- Physical commodity counterparties spread across the vertical chains for both oil and bulk, e.g. producers, refiners/smelters and end-users. Sales to investment grade and non-investment grade counterparties are made on open terms up to internally approved credit limits. Exposures above such limits are subject to payment guarantees.
- Payment guarantee counterparties, i.e. prime financial institutions from which the Group obtains payment guarantees.
- Hedge counterparties comprising a number of prime financial institutions and physical participants in the relevant markets. There is no significant concentration of risk with any single counterparty or group of counterparties. Collateral is obtained from counterparties when the Group's exposure to them exceeds approved credit limits. It is the Group's policy to have ISDA Master Agreements or ISDA-based Long-Form Confirmation Agreements in place with all hedging counterparties.

The Group trades in all major geographic regions. Where appropriate, guarantees, insurance and letters of credit are used to reduce payment or performance risk. The Group has gross credit exposure in locations across the world with a concentration in emerging markets. Most of this exposure is transferred to third parties while the Group retains between 10 percent and 20 percent on average of the individual exposures.

The Group's maximum exposure to credit risk, without considering netting agreements or without taking into account of any collateral held or other credit enhancements, is equal to the carrying value of its financial assets as indicated in the Consolidated Statement of Financial Position plus the guarantees to third parties and associates.

The Group has amounts and guarantees outstanding related to countries that are impacted by sanctions currently imposed by the United States and European Union. The Group analysed the sanctions and exposures and concluded that these do not materially impact the Group's positions.

#### 40.2.1 Concentration of credit risk

Concentrations of credit risk exist when changes in economic, industry or geographical factors similarly affect the Group's counterparties whose aggregate credit exposure is significant in relation to the Group's total credit exposure. The carrying amount of financial assets represents the maximum credit exposure. The Group determines concentrations of credit risk by monitoring the country profile of its third-party trade receivables on an on-going basis.

The Group has a diverse customer base, with no customer representing more than 2.5 percent of its revenues over the twelve-month period ended 30 September 2021 (FY2020: 3.5 percent).

Reference is made to Note 26 for the aging of trade and other receivables at the reporting date that were not impaired.

#### 40.2.2 Financial assets that are not past due

Trade and other receivables that are not past due are creditworthy debtors with good payment records with the Group. Cash and cash equivalents and derivatives that are not past due are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default. The credit quality of trade and other receivables is assessed based on a strict credit policy. The Group has monitored customer credit risk, by grouping trade and other receivables based on their characteristics.

Based on the Group's monitoring of customer credit risk, the Group believes that, except as indicated above, no material expected credit loss allowance is necessary in respect of trade receivables not past due.

#### 40.2.3 Impairment of financial assets

Information regarding impairment of financial assets is disclosed in Note 14 (Impairment) and Note 26 (Trade and other receivables).

#### 40.2.4 Guarantees

The Group's policy is to provide financial guarantees only to wholly owned subsidiaries and trading partners in the normal course of business. As part of the Group's ordinary physical commodity trading activities, Trafigura Group Pte. Ltd. may act as guarantor by way of issuing guarantees accepting responsibility for subsidiaries' contractual obligations.

### 40.3 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its payment obligations when due, or that it is unable, on an on-going basis, to borrow funds in the market on an unsecured or secured basis at an acceptable price to fund actual or proposed commitments.

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash and cash equivalents and ready sources of committed funding available to meet anticipated and unanticipated funding needs. Sound financial management with a focus on liquidity has been instrumental to the Group's success. The Group has demonstrated the ability to raise the appropriate types of financing to match the needs of the business and to tap various investor bases (e.g. syndicated loan markets, trade finance markets, bond markets, private placement markets and securitisation), maturities and geographies.

The Group manages its treasury and liquidity risks maintaining a strong liquidity position through the following:

- Targeting immediately available cash on hand of minimum USD500 million under normal conditions (higher in the case of extreme volatility);
- Maintaining transactional lines which allow the Group to mark-to-market financings to the value of the underlying physical assets. Mark-to-market financing is performed weekly (or intra-weekly in the case of extreme volatility) and provides an additional source of liquidity that is not available to competitors, which are financed purely from revolving credit facilities and/or capital markets securities;
- Committed unsecured credit facilities;
- Maintaining headroom under transactional trade finance lines and committed revolving credit facilities; and
- Reasonable distribution of profit (in order to generate retained earnings) and subordination of repurchased equity.

## G. Notes to consolidated financial statements

The maturity analysis of the Group's financial liabilities based on the contractual terms is as follows:

|  | 0-1 years<br>USD'M | 1-5 years<br>USD'M | > 5 years<br>USD'M | Total<br>USD'M  |
|--|--------------------|--------------------|--------------------|-----------------|
| <b>30 September 2021</b>                                     |                    |                    |                    |                 |
| <b>Financial liabilities</b>                                 |                    |                    |                    |                 |
| Current and non-current loans and borrowings                 | 34,269.8           | 10,279.4           | 631.8              | 45,181.0        |
| Trade and other payables                                     | 22,690.0           | –                  | –                  | 22,690.0        |
| Expected interest payments on committed lines until maturity | 318.3              | 614.7              | 154.2              | 1,087.2         |
| Derivative financial liabilities                             | 4,323.2            | 764.7              | 39.5               | 5,127.4         |
| <b>Total financial liabilities</b>                           | <b>61,601.3</b>    | <b>11,658.8</b>    | <b>825.5</b>       | <b>74,085.6</b> |
|  | 0-1 years<br>USD'M | 1-5 years<br>USD'M | > 5 years<br>USD'M | Total<br>USD'M  |
| <b>30 September 2020</b>                                     |                    |                    |                    |                 |
| <b>Financial liabilities</b>                                 |                    |                    |                    |                 |
| Current and non-current loans and borrowings                 | 25,783.5           | 6,556.5            | 513.6              | 32,853.6        |
| Trade and other payables                                     | 10,762.3           | –                  | –                  | 10,762.3        |
| Expected interest payments on committed lines until maturity | 366.1              | 538.4              | 152.0              | 1,056.5         |
| Derivative financial liabilities                             | 640.1              | 162.6              | 28.2               | 830.9           |
| <b>Total financial liabilities</b>                           | <b>37,552.0</b>    | <b>7,257.5</b>     | <b>693.8</b>       | <b>45,503.3</b> |

### 40.4 Interest rate risk

The Group is not exposed to significant interest rate risk since the maturity of its short-term funding ranges from a few weeks to a few months and each commercial transaction considers current interest rate levels. Interest rate risk of the Group is mainly applicable on the long-term funding of the Group, although a majority of debt, whether long term or short term, is at floating rate.

From time to time, the Group enters into interest rate derivative transactions to lock-in current interest rate levels, for instance, interest rate swaps that provide a method of reducing the Group's exposure to floating interest rates arising from its corporate funding programmes. To realise the desired matching of derivative results with the hedged interest rate payments, cash flow hedge accounting is applied and the derivatives are designated as hedging instruments. The derivatives are carried on balance and their effectiveness is tested on a quarterly basis.

### 40.5 Currency risk

The Group has few exposures to foreign currency risk on its trading activities and those that do exist are hedged out. The Group does not use financial instruments to hedge the translation risk related to equity and earnings of foreign subsidiaries and non-consolidated companies.

The Group uses cross-currency swaps to hedge currency risk on the principal and related payments of foreign currency denominated loans and bonds for which cash flow hedge accounting is applied. The hedge relationship is expected to be highly effective due to the matching of critical terms between the underlying hedged item and the associated hedge instrument.

The periods when the cash flows are expected to occur are similar to the periods when the cash flows on the foreign currency denominated loans and bonds occur as indicated in Notes 31 and 40.3. Ineffectiveness may arise (i) if the underlying interest reference rate is divergent to the underlying reference rate in the Group's debt agreements; (ii) to the extent that the hedging instrument is already in the money or out of the money at the point of designation (compared to the hypothetical derivative that must be created on market); (iii) when the timing of the hedging instrument goes beyond the hedged item and it is not considered highly probable that the hedged item will be refinanced beyond its current maturity date; or (iv) if the hedging instrument is for an amount greater than the hedged item.

### 40.6 Capital management

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Company's immediate parent, Trafigra Beheer B.V., is exclusively owned by its employees. This shareholding arrangement leads to an alignment of the long-term interests of the Group and its management team. By virtue of having its own capital at risk, senior management is incentivised to take a long-term view of the Group's overall performance and to protect its capital.

The Group's capital management aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements. Breaches in meeting the financial covenants would permit the lenders to immediately call loans and borrowings. There have been no breaches in the financial covenants of any loans and borrowing in the current period.

The Group monitors its capital adequacy using an adjusted debt-to-equity ratio, which is adjusted total debt divided by the Group's equity. For this purpose, the adjusted debt metric represents the Group's total non-current and current debt less cash, deposits, readily marketable inventories (including purchased and pre-paid inventories that are being released), debt related to the Group's receivables securitisation programme and the non-recourse portion of loans from third parties. The Company's long-term average target adjusted debt-to-equity ratio is 1.0x. The Company's adjusted net debt-to-equity ratio at the end of the reporting period was as follows:

|   | 2021<br>USD'M    | 2020<br>USD'M   |
|---|------------------|-----------------|
| Non-current loans and borrowings                                  | 10,911.2         | 7,070.1         |
| Current loans and borrowings                                      | 34,269.8         | 25,783.5        |
| <b>Total debt</b>   | <b>45,181.0</b>  | <b>32,853.6</b> |
| <b>Adjustments</b>  |                  |                 |
| Cash and cash equivalents   | 10,677.5         | 5,757.0         |
| Deposits  | 460.0            | 466.0           |
| Inventories (including purchased and pre-paid inventories)        | 30,508.8         | 20,921.8        |
| Receivables securitisation debt                                   | 5,150.6          | 2,750.6         |
| Non-recourse debt   | 555.4            | 198.4           |
| <b>Adjusted total debt</b>  | <b>(2,171.3)</b> | <b>2,759.8</b>  |
| <b>Group equity</b>   | <b>10,559.9</b>  | <b>7,789.9</b>  |
| <b>Adjusted debt to Group equity ratio at the end of the year</b> | <b>(0.21)</b>    | <b>0.35</b>     |



## 41. Hedging activities and derivatives

The Group utilises derivative financial instruments (shown separately in the Consolidated Statement of Financial Position) to hedge its primary market risk exposures, primarily risks related to commodity price movements, and to a lesser extent, exposure to foreign currency exchange rates and interest rate movements. Commodity derivative contracts may be utilised to hedge against commodity price risk for fixed priced physical purchase and sales contracts, including inventory. Commodity swaps, options and futures are used to manage price and timing risks in conformity with the Group's risk management policies.

### Accounting policy

#### Derivative financial instruments

Derivative instruments, such as physical contracts to sell or purchase commodities that do not meet the own use exemption, are initially recognised at fair value when the Group becomes a party to the contractual provisions of the instrument, and are subsequently remeasured at fair value at the end of each reporting period. Any attributable transaction costs are recognised in the Consolidated Statement of Income as incurred. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Gains and losses on derivative instruments for which hedge accounting is not applied are recognised in materials, transportation and storage costs.

#### Hedge accounting

Generally, the Group does not apply hedge accounting, but in some instances, it may elect to apply hedge accounting. Those derivatives qualifying and designated as hedges are either:

- (i) A **cash flow hedge** of the change in cash flows to be received or paid relating to a recognised asset or liability or a highly probable transaction, or
- (ii) A **fair value hedge** of the change in fair value of a recognised asset or liability or an unrecognised firm commitment.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which it wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge.

The documentation includes identification of the hedging instrument, the hedged item, the nature of the risk being hedged and how the Group will assess whether the hedging relationship meets the hedge effectiveness requirements (including the analysis of sources of hedge ineffectiveness and how the hedge ratio is determined). A hedging relationship qualifies for hedge accounting if it meets all of the following effectiveness requirements:

- There is 'an economic relationship' between the hedged item and the hedging instrument.
- The effect of credit risk does not 'dominate the value changes' that result from that economic relationship.
- The hedge ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the Group actually hedges and the quantity of the hedging instrument that the Group actually uses to hedge that quantity of hedged item.

If the hedge ratio for risk management purposes is no longer optimal but the risk management objective remains unchanged and the hedge continues to qualify for hedge accounting, the hedge relationship will be re-calibrated by adjusting either the volume of the hedging instrument or the volume of the hedged item so that the hedge ratio aligns with the ratio used for risk management purposes. Any hedge ineffectiveness is calculated and accounted for at the time of the hedge relationship re-calibration.

When a hedging instrument expires, or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative deferred gain or loss and deferred costs of hedging in equity are reclassified to the Consolidated Statement of Income when the underlying hedged item is realised in the Consolidated Statement of Income.

#### Cash flow hedge

The effective portion of the gain or loss on the hedging instrument is recognised in OCI in the cash flow hedge reserve, while any ineffective portion is recognised immediately in the Consolidated Statement of Income. The cash flow hedge reserve is adjusted to the lower of the cumulative gain or loss on the hedging instrument and the cumulative change in fair value of the hedged item.

The Group uses forward currency contracts as hedges of its exposure to foreign currency risk in forecast transactions and firm commitments, as well as forward commodity contracts for its exposure to volatility in the commodity prices. The ineffective portion relating to foreign currency contracts is recognised as 'services and other' and the ineffective portion relating to commodity contracts is recognised in materials, transportation and storage costs.

The amounts accumulated in OCI are accounted for, depending on the nature of the underlying hedged transaction. If the hedged transaction subsequently results in the recognition of a non-financial item, the amount accumulated in equity is removed from the separate component of equity and included in the initial cost or other carrying amount of the hedged asset or liability. This is not a reclassification adjustment and will not be recognised in OCI for the period. This also applies where the hedged forecast transaction of a non-financial asset or non-financial liability subsequently becomes a firm commitment for which fair value hedge accounting is applied.

For any other cash flow hedges, the amount accumulated in OCI is reclassified to profit or loss as a reclassification adjustment in the same period or periods during which the hedged cash flows affect profit or loss.

If cash flow hedge accounting is discontinued, the amount that has been accumulated in OCI must remain in accumulated OCI if the hedged future cash flows are still expected to occur. Otherwise, the amount will be immediately reclassified to profit or loss as a reclassification adjustment. After discontinuation, once the hedged cash flow occurs, any amount remaining in accumulated OCI must be accounted for depending on the nature of the underlying transaction as described above.

#### Fair value hedge

The Group elects to apply fair value hedge accounting to hedge certain risk components of non-financial hedged items. When applicable, the Group designates derivative hedging instruments as fair value hedges in relationship to the hedged item. The hedged item may be individual risk components, which are separately identifiable and reliably measurable.

The hedged item is accounted for at fair value through profit and loss, and reflected in the Consolidated Statement of Financial Position as either a recognised asset or liability or an unrecognised firm commitment. Each identified risk component of the hedged item will be revalued at each period with its corresponding benchmark accounted for at fair value and recognised through profit and loss. Further, it is reflected on the Consolidated Statement of Financial Position as either a recognised asset or liability or an unrecognised firm commitment.

A change in the fair value of derivatives designated as a fair value hedge is reflected together with the change in the fair value of the hedged item in the Consolidated Statement of Income.

If the hedged item is derecognised, the unamortised fair value is recognised immediately in profit or loss.

## G. Notes to consolidated financial statements

### Accounting policy

#### Current versus non-current classification

Derivative instruments that are not designated as effective hedging instruments are classified as current or non-current, or separated into current and non-current portions based on an assessment of the facts and circumstances (i.e. the underlying contractual cash flows). Where the Group will hold a derivative as an economic hedge (and does not apply hedge accounting) for a period beyond 12 months after the reporting date, the derivative is classified as non-current (or separated into current and non-current portions).

### Key accounting estimate and judgement

#### Valuation of financial assets, including derivative and Level 3 instruments

Derivative instruments are carried at fair value and the Group evaluates the quality and reliability of the assumptions and data used to measure fair value in the three hierarchy levels, Level 1, 2 and 3, as prescribed by IFRS 13. Fair values are determined in the following ways: externally verified via comparison to quoted market prices in active markets (Level 1); by using models with externally verifiable inputs (Level 2); or by using alternative procedures such as comparison to comparable instruments and/or using models with unobservable market inputs requiring the Group to make market-based assumptions (Level 3). Reference is made to Note 42, which includes an overview of the fair value hierarchy and applied valuation methods.

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

|                             | 2021           | 2020           |                               | 2021           | 2020         |
|-----------------------------|----------------|----------------|-------------------------------|----------------|--------------|
|                             | USD'M          | USD'M          |                               | USD'M          | USD'M        |
| Physical forwards           | 1,846.5        | 421.2          | Physical forwards             | 3,291.1        | 314.2        |
| OTC derivatives             | 543.6          | 203.3          | OTC derivatives               | 1,535.7        | 243.7        |
| Futures                     | 95.1           | –              | Cross-currency swaps          | 51.3           | 8.6          |
| Interest rate swaps         | 25.9           | 21.2           | Interest rate swaps           | 20.6           | 36.3         |
| Cross-currency swaps        | 10.2           | 7.3            | Futures                       | 10.7           | 61.3         |
| Other financial derivatives | 420.8          | 446.1          | Other financial derivatives   | 218.1          | 166.8        |
| <b>Derivative assets</b>    | <b>2,942.1</b> | <b>1,099.1</b> | <b>Derivative liabilities</b> | <b>5,127.5</b> | <b>830.9</b> |
| Non-current                 | 331.8          | 232.7          | Non-current                   | 804.3          | 190.8        |
| Current                     | 2,610.3        | 866.4          | Current                       | 4,323.2        | 640.1        |
| <b>Derivative assets</b>    | <b>2,942.1</b> | <b>1,099.1</b> | <b>Derivative liabilities</b> | <b>5,127.5</b> | <b>830.9</b> |

#### 41.1 Cash flow hedge accounting

In some instances, the Group has elected to apply cash flow hedge accounting to certain highly probable cash flows. These cash flows relate to the following hedged items:

- Forecasted purchases and sales of LNG;
- Sales of mining production;
- Purchases of electricity which is needed for the refinery process; and
- Operating expenditure, interest payments and other forecasted purchases and sales.

The designated hedge derivatives are accounted for at fair value, with the fair value movements being deferred through other comprehensive income where they are deemed to be entered in an effective hedge relationship with cash flows that are yet to be reflected in the Consolidated Statement of Income. Any fair value movements that are not considered to be an effective hedge are recognised directly through the Consolidated Statement of Income.

Ineffectiveness will occur due to time spread between the hedged item and the hedging instrument as well as due to the basis risk. The effectiveness of the economic relationship between the hedging instruments and the hedged item has been assessed at the inception of the hedge accounting designation and is reassessed at least on an annual basis. The hedge ratio is determined by the ratio that provides a strong relationship between movements in the fair value of the hedged item and hedging instruments at the inception of the hedge accounting relationship.

The overview of the cash flow hedges is as follows:

|   |            |            | 2021   | 2020        | 2021   | 2020          |
|---|------------|------------|--|-------------|--|---------------|
|   | Maturity   | Equivalent |  | Notionals   | USD'M  | USD'M         |
|   |            |            |  |             |  | Fair values   |
| Cross-currency/interest swaps hedging interest payments                   | 0-4 years  | USD'M      | 2,880.1  | 2,094.7     | (48.0)   | (20.9)        |
| Gas and fx futures/swaps hedging future purchases and sales of LNG        | 0-4 years  | various    | 160.0  | 604.3       | (13.7)   | (51.5)        |
| Fx swaps hedging future non-USD loan transaction and opex payments        | 0-2 years  | USD'M      | 2,348.6  | 2,089.1     | 21.4   | 77.2          |
| LME futures hedging future sales and mining production                    | 0-2 years  | DMT        | 137,407.3  | 261,661.4   | (13.1)   | (8.0)         |
| Commodity swaps hedging future sales of metals                            | 0-2 years  | DMT        | 4,476.0  | –           | (24.9)   | –             |
| Electricity swaps hedging future purchase of electricity                  | 0-10 years | AUD'M      | 531.6  | 592.1       | (124.9)  | (70.6)        |
| Oil-related instruments hedging future purchases, sales and cost          | < 1 year   | USD'M      | –  | 25.5        | –  | 1.0           |
| <b>Total</b>  |            |            |  |             | <b>(203.3)</b>   | <b>(72.8)</b> |
|   |            |            | Ineffectiveness recognised through statement of income |             | Gain/(loss) on cash flow hedges through other comprehensive income |               |
|   |            |            | 2021   | 2020        | 2021   | 2020          |
|   |            |            | USD'M  | USD'M       | USD'M  | USD'M         |
| Cross-currency/interest swaps hedging interest payments                   |            |            | (0.2)  | 3.5         | 30.8   | (33.3)        |
| Gas and fx futures/swaps hedging future purchases and sales of LNG        |            |            | (0.3)  | 0.3         | 29.2   | 35.1          |
| Fx swaps hedging future non-USD loan transaction and opex payments        |            |            | (6.1)  | 14.2        | (61.7)   | 78.0          |
| LME futures hedging future sales and mining production                    |            |            | (0.1)  | 1.7         | (45.1)   | 18.8          |
| Electricity swaps hedging future purchase of electricity                  |            |            | –  | (0.1)       | (32.4)   | (52.7)        |
| Oil-related instruments hedging future purchases, sales and cost          |            |            | –  | 0.1         | (1.0)  | 1.0           |
| Commodity swaps hedging future sales of metals                            |            |            | –  | –           | (24.9)   | –             |
| <b>Total</b>  |            |            | <b>(6.7)</b>   | <b>19.7</b> | <b>(105.1)</b>   | <b>46.7</b>   |
| Cash flow hedge reserve on equity-accounted investees                     |            |            |  |             | 0.7  | (43.9)        |
| Tax on cash flow hedge reserve  |            |            |  |             | 8.7  | 18.3          |
| <b>Cash flow hedge reserve movement in statement of changes in equity</b> |            |            |  |             | <b>(95.7)</b>  | <b>21.1</b>   |

Other comprehensive movements in the Consolidated Statement of Changes in Equity include USD0.7 million positive movement of cash flow hedge reserves from equity-accounted investees (FY2020: USD43.9 million negative).

#### 41.2 Fair value hedge accounting

In some instances, the Group elects to apply fair value hedge accounting to certain physical forward contracts described in the table below (the hedged items) and the corresponding paper hedge positions (the hedging instruments). Under the strict rules of hedge accounting, the Group is required to match each paper hedge position with the corresponding physical contract position. The intention is that a movement in fair value of a physical contract is accounted against the corresponding (and opposite) movement in fair value of the related paper hedges: both movements (increase and decrease) are recorded in the Consolidated Statement of Income (specifically to the line materials, transportation and storage), leading to a neutral result. It is important to note that the fair value of the physical contracts does not include any trading margin, premium or any form of potential profit of the physical contracts.

The Group has elected to apply fair value hedge accounting to non-financial hedged items or certain risk components of non-financial hedged items. These non-financial hedged items relate to firm commitments with respect to tolling agreements, a transportation agreement and offtake agreements amongst others described below.

|  | Tolling agreements   | Transportation agreements  | Offtake agreements   |
|--|--|--|--|
| <b>Nature of forward contract (=hedged item)</b>   | Convert crude to refined products  | Transport crude from Permian Basin to Gulf Coast   | Offtake LNG in the US, Middle East and Asia  |
| <b>Main counterparty of forward contract</b>       | Buckeye Texas Processing LLC and Magellan Processing LP                    | Cactus II Pipeline LLC   | Cheniere Marketing LLC and Freeport LNG Marketing LLC<br>Abu Dhabi Gas Liquefaction Company LTD<br>Pavilion Energy Trading & Supply PTE LTD<br>Naturgy LNG Singapore PTE LTD |
| <b>Maturity of forward contract</b>                | Ranging from FY2021 to FY2023  | Ranging from FY2021 to FY2024  | Ranging from FY2021 to FY2033  |
| <b>Trading strategy</b>                            | Process crude into refined products  | Transport crude from Permian Basin to Gulf Coast   | Purchase LNG, transport, transform back into natural gas, and sell natural gas in Europe/Asia  |
| <b>Nature of paper hedge (=hedging instrument)</b> | Hedging spread exposure (crude vs refined products) with futures and swaps | Hedging spread exposure (Permian Basin crude vs Gulf Coast crude) with futures and swaps | 1) Hedging spread exposure (LNG in the US vs natural gas in Europe/Asia) with futures and swaps<br>2) Hedging Gas Slope with futures and swaps                               |

## G. Notes to consolidated financial statements

### 41.2.1 Hedged items

The Group's tolling agreements represent non-financial hedged items, which the Group has entered into for fractionation services to convert crude feedstock into various crude refined products. The derivative hedging instruments (hedges consisting of futures and swaps) are entered into to hedge the spread exposures, referred to as the hedged risk, between the purchase of crude feedstock and the sale of crude refined products.

The Group's transportation agreement represents a non-financial hedged item, which the Group has entered into for the transportation of crude oil from the Permian Basin of Texas to the Gulf Coast. The derivative hedging instruments (hedges consisting of futures and swaps) are entered into to hedge the spread exposures, referred to as the hedged risk, between the purchase of inland crude oil barrels and the sale of those barrels on the Gulf Coast.

The Group's offtake agreements represent a non-financial hedged item, which the Group has entered into for the purchase of liquefied natural gas (LNG) from the US with a number of counterparties. The derivative hedging instruments (hedges consisting of futures and swaps) are entered into to hedge the spread exposures, referred to as the hedged risk, between purchasing LNG from the US and selling LNG to its expected destination markets. Additionally, some Asian and Middle East LNG supply contracts that also represent a non-financial hedged item are also covered in the scope of hedge accounting. The LNG price in these contracts is indexed to Brent against a coefficient, referred to as Gas Slope. The derivative hedging instruments (hedges consisting of futures and swaps) are entered into to hedge the Gas Slope, referred to as the hedged risk.

The Group's storage and bareboat charter agreements represent non-financial hedged items, which the Group has entered into for the purpose of storing and transporting oil. The derivative hedging instruments are entered to hedge the time spread and freight exposure on the different contracts.

### 41.2.2 Hedging instruments

When applicable, the Group designates derivative hedging instruments as fair value hedges in relationship to the associated hedged items:

- The maturity profile of the hedging instrument used for hedging the designated risk components associated with the tolling agreements varies from one month to four years.
- The maturity profile of the hedging instruments used for hedging the designated risk components associated with the transportation agreement varies from one month to five years.
- The maturity profile of the hedging instruments used for the hedging of the offtake agreement varies from one month to five years.
- The maturity profile of the hedging instruments used for hedging the storage and bareboat charter agreements varies from one month to three years.

The designated hedge derivatives are accounted for at fair value through profit and loss. The identified hedged items are accounted for at fair value and recognised in materials, transport and storage within the Consolidated Statement of Income and the fair value is reflected in the Consolidated Statement of Financial Position as either a recognised asset or liability. The fair value is determined using benchmarks best representing the designated hedged item. Specifically, in the case of LNG, the fair value of the hedged item also considers unobservable inputs.

### 41.2.3 Economic relationship

IFRS 9 requires the existence of an economic relationship between the hedged item and the hedging instrument. At designation and at the start of each reporting period, critical terms of both hedged items and hedge instruments in a hedge relationship are reviewed to ascertain the expectation that the value of the hedging instrument and the value of the hedged item would move into opposite directions as a result of the common underlying and therefore meeting the risk management objective of the hedge relationship.

### 41.2.4 Hedge effectiveness assessment

At each reporting date or on significant changes in circumstances a quantitative hedge effectiveness assessment is performed. The fair values of both hedged items and hedging instruments are measured and the net difference of the changes is the hedge ineffectiveness amount. The hedge ineffectiveness amount is analysed by its various sources (for example: basis differences, location differences, timing differences, quantity or notional amount differences, currency basis and forward points, credit risk or other risks) where applicable. Specific factors that may impact ineffectiveness are a mismatch in the designated hedge period and the maturity period of the hedging instrument and a differential of the various benchmarks for the pricing of the hedging instruments and the hedged items. In the case of LNG, the hedged item designated includes foreign currency exposure, however, the foreign currency hedges have not been designated into the hedge relationship, giving rise to additional ineffectiveness. The fair value of the foreign exchange hedges that have not been designated can be seen in the table below. The ineffectiveness amounted to a gain of USD62.4 million (FY2020: USD75.9 million).

The fair value adjustment on the non-financial hedged items is presented in the Consolidated Statement of Financial Position under the following categories:

|  | 30 September 2021   |   | 30 September 2020   |  |
|--|---|---|---|--|
|  | USD'M<br>Other<br>non-current<br>assets<br>(Note 24)      | USD'M<br>Other<br>current<br>assets<br>(Note 28)      | USD'M<br>Other<br>non-current<br>assets<br>(Note 24)      | USD'M<br>Other current<br>assets<br>(Note 28)      |
| Non-financial hedged items                                       |   |   |   |  |
| – Tolling agreements   | 21.5  | 69.1  | 76.9  | 61.8   |
| Non-financial hedged items                                       |   |   |   |  |
| – Transportation agreement                                       | –   | –   | –   | –  |
| Non-financial hedged items                                       |   |   |   |  |
| – LNG contracts  | 579.3   | 2,085.6   | –   | 0.7  |
| Non-financial hedged items                                       |   |   |   |  |
| – Bareboat charter agreements                                    | 4.8   | –   | –   | 2.0  |
| Non-financial hedged items                                       |   |   |   |  |
| – Storage agreements   | –   | –   | –   | –  |
| <b>Closing balance of the hedged item</b>                        | <b>605.6</b>  | <b>2,154.7</b>  | <b>76.9</b>   | <b>64.5</b>  |
|  | 30 September 2021   |   | 30 September 2020   |  |
|  | USD'M<br>Other<br>non-current<br>liabilities<br>(Note 35) | USD'M<br>Other<br>current<br>liabilities<br>(Note 37) | USD'M<br>Other<br>non-current<br>liabilities<br>(Note 35) | USD'M<br>Other current<br>liabilities<br>(Note 37) |
| Non-financial hedged items                                       |   |   |   |  |
| – Tolling agreements   | –   | –   | –   | –  |
| Non-financial hedged items                                       |   |   |   |  |
| – Transportation agreement                                       | 83.4  | 198.8   | 163.2   | 270.3  |
| Non-financial hedged items                                       |   |   |   |  |
| – LNG contracts  | –   | –   | 159.1   | 151.4  |
| Non-financial hedged items                                       |   |   |   |  |
| – Bareboat charter agreements                                    | 0.1   | 15.2  | 1.0   | 28.7   |
| Non-financial hedged items                                       |   |   |   |  |
| – Storage agreements   | 1.4   | 8.8   | 2.5   | 9.1  |
| <b>Closing balance of the hedged item</b>                        | <b>84.9</b>   | <b>222.8</b>  | <b>325.8</b>  | <b>459.5</b>                                       |
| <b>Net balance of the hedged item (+ = asset/ - = liability)</b> | <b>2,452.6</b>  |   | <b>(643.8)</b>  |  |

The following table summarises the movements in the non-financial hedged items and the related derivatives recognised in the Consolidated Statement of Income:

|  | 30 September 2021 | 30 September 2020 |
|--|-------------------|-------------------|
|  | USD'M             | USD'M             |
| <b>Fair value hedge accounting</b>                                 |                   |                   |
| <b>Opening balances of the derivatives marked as hedges</b>        | <b>471.1</b>      | <b>(170.0)</b>    |
| Fair value movement included in the hedge relationship             | (2,684.0)         | 760.7             |
| Hedges for which hedge relationship matured                        | (139.9)           | (27.1)            |
| Hedges not designated in hedge relationship                        | (44.2)            | (92.5)            |
| <b>Closing balance of the derivatives marked as hedges</b>         | <b>(2,397.0)</b>  | <b>471.1</b>      |
| <b>Opening balance of the hedged item</b>                          | <b>(643.8)</b>    | <b>100.9</b>      |
| Fair value movement included in the hedge relationship             | 2,746.4           | (684.8)           |
| Release of fair value adjustment due to matured hedge relationship | 350.0             | (59.9)            |
| <b>Closing balance of the hedged item</b>                          | <b>2,452.6</b>    | <b>(643.8)</b>    |
| Lifetime to date net gain/(loss)                                   | 55.6              | (172.7)           |
| Year to date net gain/(loss)                                       | 228.3             | (103.7)           |

## 42. Fair value

### Accounting policy

The Group measures financial instruments, such as derivatives, and certain non-derivative financial assets at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

**Level 1** — Quoted (unadjusted) market prices in active markets for identical assets or liabilities.

**Level 2** — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

**Level 3** — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.



## G. Notes to consolidated financial statements

### 42.1 Fair values versus carrying amounts

The fair values of inventories, financial assets and liabilities, together with the carrying amounts shown in the Consolidated Statement of Financial Position, are as follows:

| 30 September 2021                             | Carrying value<br>USD'M | Fair value<br>USD'M | 30 September 2020                             | Carrying value<br>USD'M | Fair value<br>USD'M |
|---|-------------------------|---------------------|---|-------------------------|---------------------|
| <b>Assets</b>                                 |                         |                     | <b>Assets</b>                                 |                         |                     |
| Listed equity securities                      |                         |                     | Listed equity securities                      |                         |                     |
| – Fair value through OCI                      | 2.7                     | 2.7                 | – Fair value through OCI                      | 3.9                     | 3.9                 |
| Listed equity securities                      |                         |                     | Listed equity securities                      |                         |                     |
| – Fair value through profit or loss           | 68.7                    | 68.7                | – Fair value through profit or loss           | 25.3                    | 25.3                |
| Listed debt securities                        |                         |                     | Listed debt securities                        |                         |                     |
| – Fair value through profit or loss           | 277.3                   | 277.3               | – Fair value through profit or loss           | 220.9                   | 220.9               |
| Unlisted equity investments                   |                         |                     | Unlisted equity investments                   |                         |                     |
| – Fair value through profit or loss           | 133.5                   | 133.5               | – Fair value through profit or loss           | 34.3                    | 34.3                |
| Unlisted equity investments                   |                         |                     | Unlisted equity investments                   |                         |                     |
| – Fair value through OCI                      | 242.4                   | 242.4               | – Fair value through OCI                      | 232.7                   | 232.7               |
| Other investments                             |                         |                     | Other investments                             |                         |                     |
| – Fair value through profit or loss           | 862.2                   | 862.2               | – Fair value through profit or loss           | –                       | –                   |
| Loans receivable (*)                          | 362.4                   | 362.4               | Loans receivable (*)                          | 694.4                   | 730.0               |
| Inventories                                   | 29,653.5                | 29,653.5            | Inventories                                   | 20,177.6                | 20,177.6            |
| Trade and other receivables (*)               | 24,748.1                | 24,748.1            | Trade and other receivables (*)               | 15,245.1                | 15,251.2            |
| Non-financial hedged items                    | 2,760.3                 | 2,760.3             | Non-financial hedged items                    | 141.4                   | 141.4               |
| Derivatives                                   | 2,942.1                 | 2,942.1             | Derivatives                                   | 1,099.1                 | 1,099.1             |
| Deposits (*)                                  | 460.0                   | 460.0               | Deposits (*)                                  | 466.0                   | 466.0               |
| Cash and cash equivalents (*)                 | 10,677.5                | 10,677.5            | Cash and cash equivalents (*)                 | 5,757.0                 | 5,757.0             |
| <b>Total financial assets and inventories</b> | <b>73,190.7</b>         | <b>73,190.7</b>     | <b>Total financial assets and inventories</b> | <b>44,097.7</b>         | <b>44,139.4</b>     |
| <b>Liabilities</b>                            |                         |                     | <b>Liabilities</b>                            |                         |                     |
| <b>Loans and borrowings</b>                   |                         |                     | <b>Loans and borrowings</b>                   |                         |                     |
| Floating rate borrowings (*)                  | 40,161.2                | 40,161.2            | Floating rate borrowings (*)                  | 30,330.0                | 30,330.0            |
| Fixed rate borrowings                         | 5,019.8                 | 5,128.2             | Fixed rate borrowings                         | 2,523.6                 | 2,585.1             |
| Trade and other payables (*)                  | 22,690.0                | 22,690.0            | Trade and other payables (*)                  | 11,081.0                | 11,081.0            |
| Non-financial hedged items                    | 307.7                   | 307.7               | Non-financial hedged items                    | 785.2                   | 785.2               |
| Derivatives                                   | 5,127.5                 | 5,127.5             | Derivatives                                   | 830.9                   | 830.9               |
| <b>Total financial liabilities</b>            | <b>73,306.2</b>         | <b>73,414.6</b>     | <b>Total financial liabilities</b>            | <b>45,550.7</b>         | <b>45,612.2</b>     |

\* Management has determined that these carrying amounts reasonably approximate their fair values because these are mostly short term in nature and are re-priced regularly.

Increases in fair value of derivatives are predominantly caused by physical forward contracts. The gains booked on these contracts are offset by similar losses on associated cash settled hedge derivatives, meaning no net profit has been taken on these forward physical contracts.

#### 42.2 Fair value hierarchy

The table below analyses financial instruments and other assets and liabilities carried at fair value by valuation method. The different levels have been defined as follows:

- **Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2:** inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- **Level 3:** inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Regarding financial instruments: Level 1 classifications primarily include futures with a maturity of less than one year. Level 2 classifications primarily include swaps and physical forward transactions that derive their fair value primarily from exchange quotes and readily observable broker quotes. Level 3 classifications primarily include physical forward transactions that derive their fair value predominately from calculations that use broker quotes and applicable market-based estimates surrounding location, quality and credit differentials. In circumstances where Trafigura cannot verify fair value with observable market inputs (Level 3 fair values), it is possible that a different valuation model could produce a materially different estimate of fair value.

It is Trafigura's policy to hedge significant market risk, therefore sensitivity to fair value movements is limited. Trafigura manages its market risk using the Value at Risk (VaR) as disclosed in Note 40.1.

|  | Level 1      | Level 2         | Level 3        | Total           |
|--|--------------|-----------------|----------------|-----------------|
| Other financial assets and inventories | USD'M        | USD'M           | USD'M          | USD'M           |
| <b>30 September 2021</b>               |              |                 |                |                 |
| Listed equity securities               |              |                 |                |                 |
| – Fair value through OCI               | 2.7          | –               | –              | 2.7             |
| Listed equity securities               |              |                 |                |                 |
| – Fair value through profit or loss    | 68.7         | –               | –              | 68.7            |
| Listed debt securities                 |              |                 |                |                 |
| – Fair value through profit or loss    | 30.5         | –               | 246.8          | 277.3           |
| Unlisted equity investments            |              |                 |                |                 |
| – Fair value through profit or loss    | –            | –               | 133.5          | 133.5           |
| Unlisted equity investments            |              |                 |                |                 |
| – Fair value through OCI               | –            | –               | 242.4          | 242.4           |
| Other investments                      |              |                 |                |                 |
| – Fair value through profit or loss    | –            | –               | 862.2          | 862.2           |
| Futures                                | 95.1         | –               | –              | 95.1            |
| OTC derivatives                        | –            | 543.6           | –              | 543.6           |
| Physical forwards                      | 274.6        | 656.5           | 915.4          | 1,846.5         |
| Cross-currency swaps                   | –            | 10.2            | –              | 10.2            |
| Interest rate swaps                    | –            | 25.9            | –              | 25.9            |
| Non-financial hedged items             | –            | 679.0           | 2,081.3        | 2,760.3         |
| Other financial derivatives            | –            | 420.7           | –              | 420.7           |
| Inventories                            | –            | 29,653.5        | –              | 29,653.5        |
| <b>Total</b>                           | <b>471.6</b> | <b>31,989.5</b> | <b>4,481.6</b> | <b>36,942.6</b> |

|   | Level 1        | Level 2         | Level 3        | Total           |
|---|----------------|-----------------|----------------|-----------------|
| Other financial liabilities                     | USD'M          | USD'M           | USD'M          | USD'M           |
| <b>30 September 2021</b>                        |                |                 |                |                 |
| Futures   | 10.7           | –               | –              | 10.7            |
| OTC derivatives                                 | –              | 1,410.8         | 124.9          | 1,535.7         |
| Physical forwards                               | 1,330.5        | 1,277.0         | 683.6          | 3,291.1         |
| Cross-currency swaps                            | –              | 51.3            | –              | 51.3            |
| Interest rate swaps                             | –              | 20.6            | –              | 20.6            |
| Non-financial hedged items                      | –              | 307.7           | –              | 307.7           |
| Other financial derivatives                     | –              | 218.0           | –              | 218.0           |
| Fixed rate borrowings                           | –              | 5,019.8         | –              | 5,019.8         |
| <b>Total</b>                                    | <b>1,341.2</b> | <b>8,305.2</b>  | <b>808.5</b>   | <b>10,454.8</b> |
| <b>Net other financial assets/(liabilities)</b> | <b>(869.6)</b> | <b>23,684.2</b> | <b>3,673.1</b> | <b>26,487.8</b> |

|  | Level 1     | Level 2         | Level 3      | Total           |
|--|-------------|-----------------|--------------|-----------------|
| Other financial assets and inventories | USD'M       | USD'M           | USD'M        | USD'M           |
| <b>30 September 2020</b>               |             |                 |              |                 |
| Listed equity securities               |             |                 |              |                 |
| – Fair value through OCI               | 3.9         | –               | –            | 3.9             |
| Listed equity securities               |             |                 |              |                 |
| – Fair value through profit or loss    | 25.3        | –               | –            | 25.3            |
| Listed debt securities                 |             |                 |              |                 |
| – Fair value through profit or loss    | –           | –               | 220.9        | 220.9           |
| Unlisted equity investments            |             |                 |              |                 |
| – Fair value through profit or loss    | –           | –               | 34.3         | 34.3            |
| Unlisted equity investments            |             |                 |              |                 |
| – Fair value through OCI               | –           | –               | 232.7        | 232.7           |
| Other investments                      |             |                 |              |                 |
| – Fair value through profit or loss    | –           | –               | –            | –               |
| Futures                                | –           | –               | –            | –               |
| OTC derivatives                        | –           | 202.3           | 1.0          | 203.3           |
| Physical forwards                      | –           | 6.5             | 414.7        | 421.2           |
| Cross-currency swaps                   | –           | 7.3             | –            | 7.3             |
| Interest rate swaps                    | –           | 21.2            | –            | 21.2            |
| Non-financial hedged items             | –           | 140.7           | 0.7          | 141.4           |
| Other financial derivatives            | –           | 446.0           | –            | 446.0           |
| Inventories                            | –           | 20,177.6        | –            | 20,177.6        |
| <b>Total</b>                           | <b>29.2</b> | <b>21,001.6</b> | <b>904.3</b> | <b>21,935.1</b> |

|   | Level 1       | Level 2         | Level 3      | Total           |
|---|---------------|-----------------|--------------|-----------------|
| Other financial liabilities                     | USD'M         | USD'M           | USD'M        | USD'M           |
| <b>30 September 2020</b>                        |               |                 |              |                 |
| Futures   | 61.3          | –               | –            | 61.3            |
| OTC derivatives                                 | –             | 144.4           | 99.3         | 243.7           |
| Physical forwards                               | –             | 4.6             | 309.6        | 314.2           |
| Cross-currency swaps                            | –             | 8.6             | –            | 8.6             |
| Interest rate swaps                             | –             | 36.3            | –            | 36.3            |
| Non-financial hedged items                      | –             | 474.7           | 310.4        | 785.1           |
| Other financial derivatives                     | –             | 166.8           | –            | 166.8           |
| Fixed rate borrowings                           | –             | 2,523.6         | –            | 2,523.6         |
| <b>Total</b>                                    | <b>61.3</b>   | <b>3,359.0</b>  | <b>719.3</b> | <b>4,139.6</b>  |
| <b>Net other financial assets/(liabilities)</b> | <b>(32.1)</b> | <b>17,642.6</b> | <b>185.0</b> | <b>17,795.5</b> |

## G. Notes to consolidated financial statements

The movements in the Level 3 hierarchy can be summarised as follows:

| USD'M   | Physical forwards/<br>Derivatives | Equity/<br>Debt securities | Firm commitments | Other investments | Total        |
|---|-----------------------------------|----------------------------|------------------|-------------------|--------------|
| <b>1 October 2020</b>                               | 6.9                               | 487.9                      | (309.8)          | –                 | <b>185.0</b> |
| Invested  | –                                 | 91.9                       | –                | 1,841.3           | 1,933.2      |
| Total gain/(loss) recognised in statement of income | 218.3                             | 57.0                       | 2,611.6          | 327.3             | 3,214.2      |
| Total gain/(loss) recognised in OCI                 | (37.7)                            | (14.2)                     | –                | –                 | (51.9)       |
| Total realised                                      | (80.6)                            | –                          | (220.5)          | (1,306.3)         | (1,607.4)    |

|                          |       |       |         |       |                |
|--------------------------|-------|-------|---------|-------|----------------|
| <b>30 September 2021</b> | 106.9 | 622.6 | 2,081.3 | 862.3 | <b>3,673.1</b> |
|--------------------------|-------|-------|---------|-------|----------------|

| USD'M   | Physical forwards/<br>Derivatives | Equity/<br>Debt securities | Firm commitments | Other investments | Total        |
|---|-----------------------------------|----------------------------|------------------|-------------------|--------------|
| <b>1 October 2019</b>                               | 49.7                              | 632.8                      | 19.2             | –                 | <b>701.7</b> |
| Total gain/(loss) recognised in statement of income | (3.5)                             | (133.3)                    | (469.9)          | –                 | (606.7)      |
| Total gain/(loss) recognised in OCI                 | (63.8)                            | (31.9)                     | –                | –                 | (95.8)       |
| Invested  | –                                 | 31.2                       | –                | –                 | 31.2         |
| Disposals   | –                                 | (10.9)                     | –                | –                 | (10.9)       |
| Total realised                                      | 24.5                              | –                          | 140.9            | –                 | 165.4        |

|                          |     |       |         |   |              |
|--------------------------|-----|-------|---------|---|--------------|
| <b>30 September 2020</b> | 6.9 | 487.9 | (309.8) | – | <b>185.0</b> |
|--------------------------|-----|-------|---------|---|--------------|

There have been no transfers between fair value hierarchy levels in the reporting period ended 30 September 2021. Materially all Level 3 physical forwards are settled in the next year. See Note 23.3 for equity/debt securities and other investments.

The overview of the fair value hierarchy and applied valuation methods can be specified as follows:

|  |                                    | 2021<br>USD'M | 2020<br>USD'M |
|--|------------------------------------|---------------|---------------|
| <b>Listed equity securities – Fair value through OCI</b> |                                    |               |               |
| – Level 1  | Assets                             | 2.7           | 3.9           |
|  | Liabilities                        | –             | –             |
| Valuation techniques and key inputs:                     | Quoted prices in an active market. |               |               |
| Significant unobservable inputs:                         | None.                              |               |               |

|  |                                    | 2021<br>USD'M | 2020<br>USD'M |
|--|------------------------------------|---------------|---------------|
| <b>Listed equity securities – Fair value through profit and loss</b> |                                    |               |               |
| – Level 1  | Assets                             | 68.7          | 25.3          |
|  | Liabilities                        | –             | –             |
| Valuation techniques and key inputs:                                 | Quoted prices in an active market. |               |               |
| Significant unobservable inputs:                                     | None.                              |               |               |

|  |                                    | 2021<br>USD'M | 2020<br>USD'M |
|--|------------------------------------|---------------|---------------|
| <b>Listed debt securities – Fair value through profit and loss</b> |                                    |               |               |
| – Level 1  | Assets                             | 30.5          | –             |
|  | Liabilities                        | –             | –             |
| Valuation techniques and key inputs:                               | Quoted prices in an active market. |               |               |
| Significant unobservable inputs:                                   | None.                              |               |               |

|                                      |                                    | 2021<br>USD'M | 2020<br>USD'M |
|--------------------------------------|------------------------------------|---------------|---------------|
| <b>Futures</b>                       |                                    |               |               |
| – Level 1                            | Assets                             | 95.1          | –             |
|                                      | Liabilities                        | 10.7          | 61.3          |
| Valuation techniques and key inputs: | Quoted prices in an active market. |               |               |
| Significant unobservable inputs:     | None.                              |               |               |

|                                      |                                    | 2021<br>USD'M | 2020<br>USD'M |
|--------------------------------------|------------------------------------|---------------|---------------|
| <b>Physical forwards</b>             |                                    |               |               |
| – Level 1                            | Assets                             | 274.6         | –             |
|                                      | Liabilities                        | 1,330.5       | –             |
| Valuation techniques and key inputs: | Quoted prices in an active market. |               |               |
| Significant unobservable inputs:     | None.                              |               |               |

|                                      |  | 2021<br>USD'M | 2020<br>USD'M |
|--------------------------------------|--|---------------|---------------|
| <b>OTC derivatives</b>               |  |               |               |
| – Level 2                            | Assets   | 543.6         | 202.3         |
|                                      | Liabilities  | 1,410.8       | 144.4         |
| Valuation techniques and key inputs: | Reference prices. Inputs include observable quoted prices sourced from traded reference prices or recent traded price indices in an active market for identical assets or liabilities. |               |               |
| Significant unobservable inputs:     | None.  |               |               |

|                                      |  | 2021<br>USD'M | 2020<br>USD'M |
|--------------------------------------|--|---------------|---------------|
| <b>Physical forwards</b>             |  |               |               |
| – Level 2                            | Assets   | 656.5         | 6.5           |
|                                      | Liabilities  | 1,277.0       | 4.6           |
| Valuation techniques and key inputs: | Reference prices. Inputs include observable quoted prices sourced from traded reference prices or recent traded price indices in an active market for identical assets or liabilities. |               |               |
| Significant unobservable inputs:     | None.  |               |               |

|                                      |   | 2021<br>USD'M | 2020<br>USD'M |
|--------------------------------------|---|---------------|---------------|
| <b>Cross-currency swaps</b>          |   |               |               |
| – Level 2                            | Assets  | 10.2          | 7.3           |
|                                      | Liabilities   | 51.3          | 8.6           |
| Valuation techniques and key inputs: | Discounted cash flow model. Inputs include observable quoted prices sourced from exchanges or recent traded price indices in an active market for identical assets or liabilities. Prices are adjusted by a discount rate that captures the time value of money and counterparty credit considerations. |               |               |
| Significant unobservable inputs:     | None.   |               |               |

|                                      |   | 2021<br>USD'M | 2020<br>USD'M |
|--------------------------------------|---|---------------|---------------|
| <b>Interest rate swaps</b>           |   |               |               |
| – Level 2                            | Assets  | 25.9          | 21.2          |
|                                      | Liabilities   | 20.6          | 36.3          |
| Valuation techniques and key inputs: | Discounted cash flow model. Inputs include observable quoted prices sourced from exchanges or recent traded price indices in an active market for identical assets or liabilities. Prices are adjusted by a discount rate that captures the time value of money and counterparty credit considerations. |               |               |
| Significant unobservable inputs:     | None.   |               |               |

|                                      |  | 2021  | 2020  |
|--------------------------------------|--|-------|-------|
|                                      |  | USD'M | USD'M |
| <b>Non-financial hedged items</b>    |  |       |       |
| – Level 2                            | Assets   | 679.0 | 140.7 |
|                                      | Liabilities  | 307.7 | 474.7 |
| Valuation techniques and key inputs: | Reference prices. Inputs include observable quoted prices sourced from traded reference prices or recent traded price indices in an active market for identical assets or liabilities. |       |       |
| Significant unobservable inputs:     | None.  |       |       |

|                                      |  | 2021  | 2020  |
|--------------------------------------|--|-------|-------|
|                                      |  | USD'M | USD'M |
| <b>Other financial derivatives</b>   |  |       |       |
| – Level 2                            | Assets   | 420.7 | 446.0 |
|                                      | Liabilities  | 218.0 | 166.8 |
| Valuation techniques and key inputs: | Discounted cash flow model. Inputs include observable quoted prices sourced from exchanges or traded reference indices in an active market for identical assets or liabilities. Prices are adjusted by a discount rate that captures the time value of money and counterparty credit considerations. |       |       |
| Significant unobservable inputs:     | None.  |       |       |

|                                      |   | 2021     | 2020     |
|--------------------------------------|---|----------|----------|
|                                      |   | USD'M    | USD'M    |
| <b>Inventories</b>                   |   |          |          |
| – Level 2                            | Assets  | 29,653.5 | 20,177.6 |
|                                      | Liabilities   | –        | –        |
| Valuation techniques and key inputs: | Reference prices. Quoted prices in an active market, adjusted with a premium/discount for quality and/or location |          |          |
| Significant unobservable inputs:     | None.   |          |          |

|                                      |   | 2021    | 2020    |
|--------------------------------------|---|---------|---------|
|                                      |   | USD'M   | USD'M   |
| <b>Fixed-rate borrowings</b>         |   |         |         |
| – Level 2                            | Assets  | –       | –       |
|                                      | Liabilities   | 5,019.8 | 2,523.6 |
| Valuation techniques and key inputs: | Discounted cash flow model. Cash flows discounted at current borrowing rates for similar instruments. |         |         |
| Significant unobservable inputs:     | None.   |         |         |

|   |   | 2021  | 2020  |
|---|---|-------|-------|
|   |   | USD'M | USD'M |
| <b>Listed debt securities – Fair value through profit or loss</b> |   |       |       |
| – Level 3   | Assets  | 246.8 | 220.9 |
|   | Liabilities   | –     | –     |
| Valuation techniques and key inputs:                              | Discounted cash flow model. The resultant asset is a discounted cash flow of the underlying throughput.   |       |       |
| Significant unobservable inputs:                                  | – Forecast throughput<br>– Discount rates using weighted average cost of capital<br>– Market illiquidity<br>– Operating cost and capital expenditures |       |       |

|  |   | 2021  | 2020  |
|--|---|-------|-------|
|  |   | USD'M | USD'M |
| <b>Unlisted equity investments – Fair value through profit or loss</b> |   |       |       |
| – Level 3  | Assets  | 133.5 | 34.3  |
|  | Liabilities   | –     | –     |
| Valuation techniques and key inputs:                                   | Valuations obtained from the asset managers of the funds. |       |       |
| Significant unobservable inputs:                                       | – Market illiquidity                                      |       |       |

|   |   | 2021  | 2020  |
|---|---|-------|-------|
|   |   | USD'M | USD'M |
| <b>Unlisted equity investments – Fair value through OCI</b> |   |       |       |
| – Level 3   | Assets  | 242.4 | 232.7 |
|   | Liabilities   | –     | –     |
| Valuation techniques and key inputs:                        | Valuations obtained from the asset managers of the funds. |       |       |
| Significant unobservable inputs:                            | – Market illiquidity.                                     |       |       |

|  |  | 2021  | 2020  |
|--|--|-------|-------|
|  |  | USD'M | USD'M |
| <b>Other investments – fair value through profit or loss</b> |  |       |       |
| – Level 3  | Assets   | 862.2 | –     |
|  | Liabilities  | –     | –     |
| Valuation techniques and key inputs:                         | Discounted cash flow model, based on expected cash flows from all contractually linked agreements to the structured entity.  |       |       |
| Significant unobservable inputs:                             | – Expected cash flows relate to anticipated quantity and timing of oil deliveries, based on specific contractual arrangements with the structured entity<br>– Discount rates using: weighted average use of capital, risk adjusted to factor in market volatility in the oil price as well as risks specific to the counterparty and contracts |       |       |

|                                      |   | 2021  | 2020  |
|--------------------------------------|---|-------|-------|
|                                      |   | USD'M | USD'M |
| <b>OTC derivatives</b>               |   |       |       |
| – Level 3                            | Assets  | –     | 1.0   |
|                                      | Liabilities   | 124.9 | 99.3  |
| Valuation techniques and key inputs: | Discounted valuation of cashflows generated based on unobservable inputs. |       |       |
| Significant unobservable inputs:     | Total load consumption forecast, scaling factor.                          |       |       |

|                                      |  | 2021  | 2020  |
|--------------------------------------|--|-------|-------|
|                                      |  | USD'M | USD'M |
| <b>Physical forwards</b>             |  |       |       |
| – Level 3                            | Assets   | 915.4 | 414.7 |
|                                      | Liabilities  | 683.6 | 309.6 |
| Valuation techniques and key inputs: | Valuation model based on market assumptions and reference prices. Key input is the definition of the observable risk position that forms the basis for the valuation of these physical forwards. |       |       |
| Significant unobservable inputs:     | The definition of the observable risk position.  |       |       |

|                                      |  | 2021    | 2020  |
|--------------------------------------|--|---------|-------|
|                                      |  | USD'M   | USD'M |
| <b>Non-financial hedged items</b>    |  |         |       |
| – Level 3                            | Assets   | 2,081.3 | 0.7   |
|                                      | Liabilities  | –       | 310.4 |
| Valuation techniques and key inputs: | Valuation model based on market assumptions and reference prices. Key input is the market liquefaction fee curve that is defined using (1) observable quoted prices sourced from traded reference prices or recent traded price indices in an active market for identical assets or liabilities (2) observable risk positions (3) assumptions on ratios attributed to the different observable risk positions. |         |       |
| Significant unobservable inputs:     | The identification of observable risk positions and ratios attributed to them  |         |       |

## G. Notes to consolidated financial statements

### 43. Related parties

In the normal course of business, the Group enters into various transactions with related parties, including fixed price commitments to sell and to purchase commodities, forward sale and purchase contracts, agency agreements and management service agreements. Outstanding balances at period end are unsecured and settlement occurs in cash. There have been no guarantees provided or received for any related-party receivables or payables.

All transactions between the Company and its subsidiaries are eliminated on consolidation along with any unrealised profits and losses between its subsidiaries, associates and joint ventures.

#### 43.1 Transactions with key management personnel

##### 43.1.1 Key management personnel compensation

In addition to their salaries, the Group also provides non-cash benefits to directors and executive officers. Executive officers also participate in the Group's share participation programme (reference is made to Note 11). Compensation of key management personnel, including all members of the Board of Directors and the Management Committee, comprised the following:

|                              | 2021        | 2020        |
|------------------------------|-------------|-------------|
|                              | USD'M       | USD'M       |
| Short-term employee benefits | 5.5         | 11.4        |
| Post-employment benefits     | 0.5         | 0.5         |
| Share-based payments         | 15.6        | 23.5        |
| <b>Total</b>                 | <b>21.6</b> | <b>35.4</b> |

##### 43.1.2 Key management personnel and director transactions

As at 30 September 2021, loans receivable from the members of the Board of Directors and the Management Committee total USD14.3 million (FY2020: USD20.8 million). Interest is charged on the loans at approximately LIBOR + 1.5 percent and the loans are repayable within the one to three-year bracket.

### 43.2 Other related party transactions

|  | 2021         | 2020           |
|--|--------------|----------------|
| Related-party receivables/(payables)     | USD'M        | USD'M          |
| Puma Energy Holdings Pte. Ltd. *         | –            | 1,451.8        |
| Trafigura Control Holdings Pte. Ltd.     | 2.2          | 0.9            |
| Porto Sudeste do Brasil S.A.             | 19.0         | (94.5)         |
| JINCHUAN Group Co. Ltd.                  | 303.1        | 223.4          |
| Farringford N.V.                         | 16.9         | 47.6           |
| Empresa Minera del Caribe S.A. (Emincar) | 249.5        | 253.9          |
| Trafigura Beheer B.V.                    | 12.8         | 11.7           |
| Nayara Energy Limited                    | 1.9          | 184.5          |
| Impala Terminals Group S.à r.l.          | 8.4          | (3.1)          |
| Beheer Malta Ltd.                        | (12.1)       | (10.5)         |
| Minas de Aguas Teñidas, S.A.U (MATSA) ** | –            | (74.3)         |
| Others                                   | (52.3)       | (43.8)         |
| <b>Total</b>                             | <b>549.4</b> | <b>1,947.6</b> |

|                 | 2021    | 2020    |
|-----------------|---------|---------|
|                 | USD'M   | USD'M   |
| Sales           | 8,429.9 | 7,333.7 |
| Purchases       | 4,610.5 | 3,035.2 |
| Interest income | 58.9    | 77.8    |
| Cost recharges  | 26.7    | 12.1    |

\* Consolidated effective 30 September 2021; refer to Note 7.

\*\* Investment disposed effective 30 September 2021.

Transactions between related parties are made on commercial terms.

The table below summarises the nature of relationship and the nature of transactions entered into with the related party:

| Party                                    | Nature of relationship    | Nature of transaction           |
|--|---------------------------|---------------------------------|
| Beheer Malta Ltd.                        | Parent company            | Employee participation plan     |
| Empresa Minera del Caribe S.A. (Emincar) | Equity-accounted investee | Financing and trading agreement |
| Farringford N.V.                         | Parent company            | Loans and cost recharges        |
| Impala Terminals Group S.à r.l.          | Equity-accounted investee | Multimodal logistic services    |
| JINCHUAN Group Co. Ltd.                  | Equity-accounted investee | Trading agreement               |
| Minas de Aguas Teñidas, S.A.U (MATSA)*   | Equity-accounted investee | Financing and trading agreement |
| Nayara Energy Limited                    | Equity-accounted investee | Financing and trading agreement |
| Porto Sudeste do Brasil S.A.             | Equity-accounted investee | Loans and cost recharges        |
| Puma Energy Holdings Pte. Ltd. **        | Equity-accounted investee | Financing and trading agreement |
| Trafigura Beheer B.V.                    | Parent company            | Loans and cost recharges        |
| Trafigura Control Holding SARL           | Parent company            | Employee participation plan     |
| Trafigura Control Holdings Pte. Ltd.     | Parent company            | Employee participation plan     |
| Trafigura Control Holdings Pte. Ltd.     | Parent company            | Buy back of preference shares   |

\*Investment disposed effective 30 September 2021.

\*\*Consolidated effective 30 September 2021; refer to Note 7.



#### 44. Hyperinflationary economies

##### Accounting policy

When the economy of a country in which the Group operates is deemed hyperinflationary and the functional currency of a Group entity is the currency of that hyperinflationary economy, the financial statements of such Group entities are adjusted so that they are stated in terms of the measuring unit current at the end of the reporting period. This involves restatement of income and expenses to reflect changes in the general price index from the start of the reporting period and restatement of non-monetary items in the statement of financial position to reflect current purchasing power as at the period end using a general price index from the date when they were first recognised. Comparative amounts are not adjusted. Any differences arising were recorded in equity on adoption.

The only hyperinflationary economy applicable to the Group is Argentina. The financial statements of the subsidiaries in this country are first adjusted for the effect of inflation with any gain or loss on the net monetary position recorded in the related functional lines in the Consolidated Statement of Income and then translated into USD.

With the effect from 1 July 2018, the Argentine economy is considered to be hyperinflationary in accordance with the criteria in IAS 29, 'Financial reporting in hyperinflationary economies'. Accordingly, the financial statements include restatements for changes in the general purchasing power of the Argentine Peso. These restatements are made for all Group entities that have the Argentine Peso as functional currency.

On the application of IAS 29, the Group used a conversion coefficient derived from official wholesale price and consumer price indices published by the National Institute of Statistics and Censuses (INDEC, in its Spanish acronym).

The index rates and corresponding conversion coefficients applied are as follows:

| Year              | Index,<br>% (December<br>2010 = 100) | Conversion<br>coefficient |
|-------------------|--------------------------------------|---------------------------|
| 30 September 2014 | 182.0                                | 853.5                     |
| 30 September 2015 | 205.6                                | 755.4                     |
| 30 September 2016 | 288.6                                | 538.1                     |
| 30 September 2017 | 347.8                                | 446.4                     |
| 30 September 2018 | 488.7                                | 317.8                     |
| 30 September 2019 | 751.6                                | 206.6                     |
| 30 September 2020 | 1,026.9                              | 151.2                     |
| 30 September 2021 | 1,565.7                              | 100.0                     |

Monetary assets and liabilities are not restated because they are already expressed in terms of the monetary unit current as at 30 September 2021. Non-monetary assets and liabilities (items that are not already expressed in terms of the monetary unit as at 30 September 2021) are restated by applying the above index.

The impact of USD13.7 million has been recorded in other comprehensive income (FY2020: USD12.8 million). The pre-tax gain for the year of USD9.2 million is included in finance income (FY2020: loss of USD3.6 million).

## G. Notes to consolidated financial statements

### 45. Consolidated subsidiaries

For entities where legal shareholding is less than 50 percent, the Group has consolidated based on the definition of control under IFRS. Certain entities with a percentage of effective economic interest below 50 percent are held through intermediate holding companies controlled by the Group.

| Principal consolidated operating subsidiaries        | Location                         | % Owned<br>2021 | % Owned<br>2020 |
|--|----------------------------------|-----------------|-----------------|
| Boyaca Navigation Inc.                               | Panama                           | 100.0%          | 100.0%          |
| Breakwater Resources Ltd.                            | Canada                           | 100.0%          | 100.0%          |
| C.I. Trafigura Coal Colombia S.A.S.                  | Colombia                         | 100.0%          | 100.0%          |
| C.I. Trafigura Petroleum Colombia S.A.S              | Colombia                         | 100.0%          | 100.0%          |
| Catalina Huanca Sociedad Minera S.A.C.               | Peru                             | 100.0%          | 100.0%          |
| Cloudbreak Investments S.à r.l.                      | Luxembourg                       | 100.0%          | 100.0%          |
| CloudEnter Holdings Limited                          | Malta                            | 100.0%          | –               |
| Cortes Holding S.à r.l.                              | Luxembourg                       | 100.0%          | 100.0%          |
| Cortes Investments S.à r.l.                          | Luxembourg                       | 100.0%          | 100.0%          |
| DT Trading Ltd.                                      | Bahamas                          | 100.0%          | 50.0%           |
| DTS Commercial Pte. Ltd.                             | Singapore                        | 100.0%          | 50.0%           |
| DTS Refining Pte. Ltd.                               | Singapore                        | 100.0%          | 50.0%           |
| DTS Shipping Ventures Pte. Ltd.                      | Singapore                        | 100.0%          | 50.0%           |
| Edenfield Procurement DMCC                           | United Arab Emirates             | 100.0%          | 100.0%          |
| Energy Infrastructure Holdings S.à r.l.              | Luxembourg                       | 93.4%           | 55.5%           |
| Energy Infrastructure Investments S.A.R.L            | Luxembourg                       | 93.4%           | 55.5%           |
| Galena Asset Management B.V.                         | Netherlands                      | 100.0%          | 100.0%          |
| Galena Asset Management SA                           | Switzerland                      | 100.0%          | 100.0%          |
| Hull Ocean Going Barges UK Ltd                       | United Kingdom                   | 93.4%           | 55.5%           |
| Iberian Minerals Corp.                               | Switzerland                      | 100.0%          | 100.0%          |
| Impala Holdings Limited                              | Malta                            | 100.0%          | 100.0%          |
| Impala Middle East General Warehousing L.L.C.        | United Arab Emirates             | 100.0%          | 100.0%          |
| Impala Terminals Burnside LLC                        | United States                    | 100.0%          | 100.0%          |
| Impala Terminals Colombia S.A.S                      | Colombia                         | 100.0%          | 100.0%          |
| Impala Terminals DRC SARL                            | The Democratic Republic of Congo | 100.0%          | 100.0%          |
| Impala Terminals Middle East FZE                     | United Arab Emirates             | 100.0%          | 100.0%          |
| Impala Terminals UK Ltd.                             | United Kingdom                   | 100.0%          | 100.0%          |
| Impala Warehousing and Logistics (Shanghai) Co., Ltd | China                            | 100.0%          | 100.0%          |
| IWL (Luxembourg) S.à r.l.                            | Luxembourg                       | 100.0%          | 100.0%          |
| IWL Capital LLC                                      | Marshall Islands                 | 100.0%          | 100.0%          |
| IWL Holding B.V.                                     | Netherlands                      | 100.0%          | 100.0%          |
| IWL Holdings (Luxembourg) S.à r.l.                   | Luxembourg                       | 100.0%          | 100.0%          |
| IWL River Inc.                                       | Panama                           | 100.0%          | 100.0%          |
| LYKOS India Private Limited                          | India                            | 100.0%          | 100.0%          |
| NGL Equipments, S.A. de C.V.                         | Mexico                           | 100.0%          | 100.0%          |
| Ningbo Trans-Coal Trading Co., Ltd.                  | China                            | 100.0%          | 100.0%          |
| NN2 Newco Limited                                    | United Kingdom                   | 98.5%           | 98.5%           |
| Nyrstar Belgium NV                                   | Belgium                          | 98.5%           | 98.5%           |
| Nyrstar Budel BV                                     | The Netherlands                  | 98.5%           | 98.5%           |
| Nyrstar Canada (Holdings) Ltd                        | Canada                           | 100.0%          | 100.0%          |
| Nyrstar Clarksville Inc                              | United States                    | 98.5%           | 98.5%           |
| Nyrstar Finance International AG                     | Switzerland                      | 98.5%           | 98.5%           |
| Nyrstar France SAS                                   | France                           | 98.5%           | 98.5%           |
| Nyrstar Hobart Pty Ltd                               | Australia                        | 98.5%           | 98.5%           |
| Nyrstar Holdings PLC                                 | Malta                            | 100.0%          | 100.0%          |
| Nyrstar Myra Falls Ltd                               | Canada                           | 100.0%          | 100.0%          |
| Nyrstar Netherlands (Holdings) BV                    | The Netherlands                  | 98.5%           | 98.5%           |
| Nyrstar Port Pirie Pty Ltd                           | Australia                        | 98.5%           | 98.5%           |
| Nyrstar Sales & Marketing AG                         | Switzerland                      | 98.5%           | 98.5%           |
| Nyrstar Tennessee Mines – Gordonsville LLC           | United States                    | 98.5%           | 98.5%           |
| Nyrstar Tennessee Mines – Strawberry Plains LLC      | United States                    | 98.5%           | 98.5%           |
| Petromining S.A.                                     | Argentina                        | 100.0%          | 100.0%          |
| Puma Energy (Australia) Bitumen Pty Ltd              | Australia                        | 93.4%           | 55.5%           |
| Puma Energy (UK) Limited                             | United Kingdom                   | 93.4%           | 55.5%           |
| Puma Energy (ZMT) Holdings Limited                   | Malta                            | 93.4%           | 55.5%           |
| Puma Energy B.V.                                     | Netherlands                      | 93.4%           | 55.5%           |
| Puma Energy Bahamas S.A.                             | Bahamas                          | 93.4%           | 55.5%           |
| Puma Energy Caribe LLC                               | United States                    | 93.4%           | 55.5%           |

| Principal consolidated operating subsidiaries  | Location           | % Owned<br>2021 | % Owned<br>2020 |
|--|--------------------|-----------------|-----------------|
| Puma Energy Holdings (Luxembourg) S.à r.l  | Luxembourg         | 93.4%           | 55.5%           |
| Puma Energy Holdings Pte Ltd   | Singapore          | 93.4%           | 55.5%           |
| Puma Energy Investments Holdings Pte. Ltd.   | Singapore          | 93.4%           | 55.5%           |
| Puma Energy PNG Limited  | Papua New Guinea   | 93.4%           | 55.5%           |
| Puma Energy PNG Refining Limited   | Papua New Guinea   | 93.4%           | 55.5%           |
| Puma Energy Supply & Trading Pte. Ltd.   | Singapore          | 93.4%           | 55.5%           |
| Puma International Financing S.A.  | Luxembourg         | 93.4%           | 55.5%           |
| Seal Sands Gas Transportation Limited  | United Kingdom     | 100.0%          | 100.0%          |
| Shipstern Holdings S.à r.l.  | Luxembourg         | 100.0%          | 100.0%          |
| Sociedad Portuaria Impala Terminals Barrancabermeja S.A. (formerly known as Impala Terminals Barrancabermeja S.A.) | Colombia           | 100.0%          | 100.0%          |
| TCPU LLC   | United States      | 100.0%          | 100.0%          |
| Teesside Gasport Limited   | United Kingdom     | 100.0%          | 100.0%          |
| TPTE Holding Limited   | Malta              | 100.0%          | 100.0%          |
| Trafigura Argentina S.A.   | Argentina          | 100.0%          | 100.0%          |
| Trafigura Asia Trading Pte. Ltd.   | Singapore          | 100.0%          | 100.0%          |
| Trafigura Canada General Partnership   | Canada             | 100.0%          | 100.0%          |
| Trafigura Canada Limited (formerly known as Trafigura Marketing Ltd.)  | Canada             | 100.0%          | 100.0%          |
| Trafigura CGR Limited  | Malta              | 100.0%          | –               |
| Trafigura Chile Limitada   | Chile              | 100.0%          | 100.0%          |
| Trafigura Energy Colombia S.A.S.   | Colombia           | 100.0%          | 100.0%          |
| Trafigura Eurasia LLC  | Russian Federation | 100.0%          | 100.0%          |
| Trafigura Funding S.A.   | Luxembourg         | 100.0%          | 100.0%          |
| Trafigura Holding Sàrl (formerly known as Trafigura Holding GmbH)  | Switzerland        | 100.0%          | 100.0%          |
| Trafigura Holdings Limited   | Malta              | 100.0%          | 100.0%          |
| Trafigura Holdings Pte. Ltd.   | Singapore          | 100.0%          | 100.0%          |
| Trafigura Holdings S.à r.l.  | Luxembourg         | 100.0%          | 100.0%          |
| Trafigura India Private Limited  | India              | 100.0%          | 100.0%          |
| Trafigura Investment (China) Co., Ltd.   | China              | 100.0%          | 100.0%          |
| Trafigura Limited  | United Kingdom     | 100.0%          | 100.0%          |
| Trafigura Maritime Logistics Pte. Ltd.   | Singapore          | 100.0%          | 100.0%          |
| Trafigura Maritime Ventures Limited  | Malta              | 100.0%          | 100.0%          |
| Trafigura Marketing Inc.   | United States      | 100.0%          | 100.0%          |
| Trafigura Metales Basicos S.A.C.   | Peru               | 100.0%          | 100.0%          |
| Trafigura Mexico, S.A. de C.V.   | Mexico             | 100.0%          | 100.0%          |
| Trafigura Mongolia LLC   | Mongolia           | 100.0%          | 100.0%          |
| Trafigura Nat Gas Limited  | Malta              | 100.0%          | 100.0%          |
| Trafigura Overseas Projects Pte. Ltd.  | Singapore          | 100.0%          | 100.0%          |
| Trafigura PE Holding Limited   | Malta              | 100.0%          | 100.0%          |
| Trafigura Peru S.A.C.  | Peru               | 100.0%          | 100.0%          |
| Trafigura Pte Ltd  | Singapore          | 100.0%          | 100.0%          |
| Trafigura Services Australia Pty Ltd   | Australia          | 100.0%          | 100.0%          |
| Trafigura Services Pte. Ltd.   | Singapore          | 100.0%          | 100.0%          |
| Trafigura Services South Africa (Pty) Ltd  | South Africa       | 100.0%          | 100.0%          |
| Trafigura Smelting Investments Limited   | Malta              | 100.0%          | 100.0%          |
| Trafigura Storage Investments Ltd  | Malta              | 100.0%          | –               |
| Trafigura Terminals (Perth) Pty Ltd  | Australia          | 100.0%          | 100.0%          |
| Trafigura Trading (Europe) Sàrl  | Switzerland        | 100.0%          | 100.0%          |
| Trafigura Trading (UK) Limited   | United Kingdom     | 100.0%          | 100.0%          |
| Trafigura Trading (Yangshan) Co., Ltd.   | China              | 100.0%          | 100.0%          |
| Trafigura Trading LLC  | United States      | 100.0%          | 100.0%          |
| Trafigura Ukraine LLC  | Ukraine            | 100.0%          | 100.0%          |
| Trafigura US Inc.  | United States      | 100.0%          | 100.0%          |
| Trafigura Ventures IX B.V.   | Netherlands        | 100.0%          | 100.0%          |
| Trafigura Ventures Trading Ltd   | Mauritius          | 100.0%          | 100.0%          |
| Trafigura Ventures V B.V.  | Netherlands        | 100.0%          | 100.0%          |
| Trafigura Ventures VIII B.V.   | Netherlands        | 100.0%          | 100.0%          |
| Union Holdings (Malta) Limited   | Malta              | 100.0%          | 100.0%          |
| Union Mining International B.V.  | Netherlands        | 100.0%          | 100.0%          |

## 46. Subsequent events

### Accounting policy

If the Group receives information after the reporting period, but prior to the date of authorisation for issue, about conditions that existed at the end of the reporting period, the Group will assess if the information affects the amounts that it recognises in the Group's Consolidated Financial Statements. The Group will adjust the amounts recognised in its financial statements to reflect any adjusting events after the reporting period and update the disclosures that relate to those conditions in the light of the new information. For non-adjusting events after the reporting period, the Group will not change the amounts recognised in its Consolidated Financial Statements but, if material, will disclose the nature of the non-adjusting event and an estimate of its financial effect, or a statement that such an estimate cannot be made, if applicable.

There are no significant subsequent events which require disclosure.

## 47. Board of Directors

### The Board of Directors

|                  |                 |
|------------------|-----------------|
| Mark Irwin       | José Larocca    |
| Pierre Lorinet   | Sipko Schat     |
| Andrew Vickerman | Mike Wainwright |
| Jeremy Weir      |                 |

Singapore, 7 December 2021.



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Marine Filming Group, William Martin.

Trafigura Group Pte. Ltd. and the companies in which it directly or indirectly owns investments in are separate and distinct entities.

In this publication, the collective expressions 'Trafigura', 'Trafigura Group', 'the Company' and 'the Group' may be used for convenience where reference is made in general to those companies. Likewise, the words 'we', 'us', 'our' and 'ourselves' are used in some places to refer to the companies of the Trafigura Group in general. These expressions are also used where no useful purpose is served by identifying any particular company or companies.







**Trafigura Group Pte. Ltd.**

10 Collyer Quay #29-01  
Ocean Financial Centre  
Singapore 049315  
Email: [enquiries@trafigura.com](mailto:enquiries@trafigura.com)

[www.trafigura.com](http://www.trafigura.com)  
TL/0385.1e



# **EXHIBIT 3**

Department of State: Division of Corporations

[Allowable Characters](#)[HOME](#)

Entity Details

**THIS IS NOT A STATEMENT OF GOOD STANDING**

[File Number:](#) **7172208** [Incorporation Date / Formation Date:](#) **11/30/2018**  
(mm/dd/yyyy)

[Entity Name:](#) **BLUEWATER TEXAS TERMINAL LLC**

[Entity Kind:](#) **Limited Liability Company** [Entity Type:](#) **General**

[Residency:](#) **Domestic** [State:](#) **DELAWARE**

**[REGISTERED AGENT INFORMATION](#)**

[Name:](#) **CORPORATION SERVICE COMPANY**  
[Address:](#) **251 LITTLE FALLS DRIVE**  
[City:](#) **WILMINGTON** [County:](#) **New Castle**  
[State:](#) **DE** [Postal Code:](#) **19808**  
[Phone:](#) **302-636-5401**

Additional Information is available for a fee. You can retrieve Status for a fee of \$10.00 or more detailed information including current franchise tax assessment, current filing history and more for a fee of \$20.00.

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# **EXHIBIT 4**

# Cheniere and Trafigura Sign 15-Year LNG Sale and Purchase Agreement

**Houston, January 16, 2018 /PRNewswire/** -- Cheniere Energy, Inc. ("Cheniere") (NYSE American: LNG) announced today that its subsidiary Cheniere Marketing, LLC ("Cheniere Marketing") has entered into a liquefied natural gas ("LNG") sale and purchase agreement ("SPA") with Trafigura Pte Ltd ("Trafigura"), under which Trafigura has agreed to purchase approximately 1 million tonnes per annum of LNG from Cheniere Marketing on a free on board basis for a term of 15 years beginning in 2019. The purchase price for LNG is indexed to the monthly Henry Hub price, plus a fee.

"We are pleased to announce this long-term SPA with Trafigura, an important player in the global LNG market. We expect this SPA to help support Cheniere's expansion plans, and we look forward to a successful long-term relationship with Trafigura as a customer," said Jack Fusco, President and CEO. "With a flexible solution tailored to the needs of our customer, this agreement demonstrates Cheniere's capabilities as a leading global LNG supplier."

## About Cheniere

Cheniere Energy, Inc., a Houston-based energy company primarily engaged in LNG-related businesses, owns and operates the Sabine Pass LNG terminal in Louisiana. Directly and through its subsidiary, Cheniere Energy Partners, L.P., Cheniere is developing, constructing, and operating liquefaction projects near Corpus Christi, Texas and at the Sabine Pass LNG terminal, respectively. Cheniere is also exploring a limited number of opportunities directly related to its existing LNG business.

For additional information, please refer to the Cheniere website at [www.cheniere.com](http://www.cheniere.com) and Quarterly Report on Form 10-Q for the quarter ended September 30, 2017, filed with the Securities and Exchange Commission.

## About Trafigura

Founded in 1993, Trafigura is one of the largest physical commodities trading groups in the world. Trafigura sources, stores, transports and delivers a range of raw materials (including oil and refined products and metals and minerals) to clients around the world. The trading business is supported by industrial and financial assets, including 49.6 percent owned global oil products storage and distribution company Puma Energy; global terminals, warehousing and logistics operator Impala Terminals; Trafigura's Mining Group; and Galena Asset Management. Trafigura is owned by around 600 of its 3,935 employees who work in 62 offices in 35 countries around the world. Trafigura has achieved substantial growth over recent years, growing revenue from USD12 billion in 2003 to USD136.4 billion in 2017. The Group has been connecting its customers to the global economy for more than two decades, growing prosperity by advancing trade.

Visit: [www.trafigura.com](http://www.trafigura.com)

Trafigura's Global Press Office: +41 22 592 45 28 or [media@trafigura.com](mailto:media@trafigura.com)

## Forward-Looking Statements

This press release contains certain statements that may include "forward-looking statements" within the meanings of Section 27A of the Securities Act of 1933 and Section 21E of the Securities



Exchange Act of 1934. All statements, other than statements of historical or present facts or conditions, included herein are "forward-looking statements." Included among "forward-looking statements" are, among other things, (i) statements regarding Cheniere's business strategy, plans and objectives, including the development, construction and operation of liquefaction facilities, (ii) statements regarding expectations regarding regulatory authorizations and approvals, (iii) statements expressing beliefs and expectations regarding the development of Cheniere's LNG terminal and pipeline businesses, including liquefaction facilities, (iv) statements regarding the business operations and prospects of third parties, (v) statements regarding potential financing arrangements and (vi) statements regarding future discussions and entry into contracts. Although Cheniere believes that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. Cheniere's actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in Cheniere's periodic reports that are filed with and available from the Securities and Exchange Commission. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Other than as required under the securities laws, Cheniere does not assume a duty to update these forward-looking statements.

# **EXHIBIT 5**

State of Delaware  
Secretary of State  
Division of Corporations  
Delivered 01:29 PM 01/30/2015  
FILED 01:29 PM 01/30/2015  
SRV 150122723 - 5684448 FILE

**CERTIFICATE OF DOMESTICATION**

**OF**

**TRAFIGURA AG**

**AS**

**TRAFIGURA INC.**

---

The undersigned, desiring to domesticate a corporation under the laws of the State of Delaware, hereby certifies, in accordance with section 388 of the General Corporation Law of the State of Delaware, as follows:

**SECTION 1. ORIGINAL JURISDICTION OF INCORPORATION**

The corporation was originally incorporated in the Swiss Confederation (Switzerland).

**SECTION 2. DATE OF INCORPORATION**

The corporation was incorporated on July 14, 1995.

**SECTION 3. JURISDICTION OF ADMINISTRATION BEFORE FILING THIS CERTIFICATE**

The jurisdiction that constitutes the principal place of central administration of the corporation immediately prior to filing this certificate is: the Swiss Confederation (Switzerland).

**SECTION 4. CORPORATE NAME BEFORE FILING THIS CERTIFICATE**

The name of the corporation immediately prior to filing this certificate is: Trafigura AG.

**SECTION 5. DELAWARE CORPORATION NAME**

The name of the Delaware stock corporation as set forth in the Certificate of Incorporation is: Trafigura Inc.

**SECTION 6. APPROVAL OF DOMESTICATION**


The domestication of Trafigura AG as Trafigura Inc. was approved in accordance with Swiss law and the governing documents of Trafigura AG as part of a transaction qualifying as a reorganization within the meaning of section 368(a)(1)(F) of the Internal Revenue Code of 1986.

**SECTION 7. EFFECTIVE DATE AND TIME**

This Certificate is effective on January 31, 2015, at 11:55 p.m. EST.

*{Signature on next page.}*

The undersigned has executed this Certificate of Domestication of Trafigura AG as Trafigura Inc.

  
Name: Jeff Kopp  
Title: Authorized Person of  
Trafigura AG



State of Delaware  
Secretary of State  
Division of Corporations  
Delivered 01:29 PM 01/30/2015  
FILED 01:29 PM 01/30/2015  
SRV 150122723 - 5684448 FILE

**CERTIFICATE OF INCORPORATION**  
**OF**  
**TRAFIGURA INC.**

---

**FIRST. NAME OF THE CORPORATION**

The name of the corporation is **Trafigura Inc.** (the “Corporation”).

**SECOND. REGISTERED AGENT AND OFFICE**

A. The address of the Corporation’s registered office in the State of Delaware is 1209 Orange Street, Wilmington, New Castle County, Delaware 19801.

B. The name of the Corporation’s registered agent at that address is The Corporation Trust Company.

**THIRD. PURPOSE**

The purpose of the Corporation is to engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of the State of Delaware (the “**DGCL**”).

**FOURTH. STOCK**

The total number of shares of capital stock that the Corporation is authorized to issue is 1,000 shares of common stock having no par value per share.

**FIFTH. INCORPORATOR**

A. The name and mailing address of the incorporator is William M. Klimon, One Thomas Circle, N.W., Suite 1100, Washington, D.C. 20005.

B. The powers of the incorporator cease upon the appointment of initial directors of the Corporation.

**SIXTH. DIRECTORS**

A. The affairs and business of the Corporation are to be managed and conducted by the directors of the Corporation.

B. On or about the date of this Certificate, the Incorporator shall appoint initial directors of the Corporation, for the purposes of completing the organization of the Corporation. Thereafter, the directors will be elected in the manner described in the Bylaws of the Corporation.

C. The qualifications, number, tenure, powers, rights, and duties of the directors of the Corporation are as set out in the Bylaws of the Corporation.

D. In furtherance of, and not in limitation of, the powers conferred by statute, the Board of Directors may adopt, amend, or repeal the Bylaws or adopt new Bylaws without any action on the part of the stockholders. But any bylaw adopted or amended by the board of directors may be amended, altered, or repealed by the stockholders.

**SEVENTH. WRITTEN BALLOTS NOT REQUIRED:**

Unless and except to the extent that the Bylaws of the Corporation require, the election of directors of the Corporation need not be by written ballot.

**EIGHTH. LIMIT ON DIRECTORS' LIABILITY**

A. No director of the Corporation is personally liable to the Corporation for monetary damages for breach of fiduciary duty as a director except that this Article Eighth does not eliminate or limit the liability of a director for:

1. any breach of a director's duty of loyalty to the Corporation;
2. acts or omissions not in good faith or that involve intentional misconduct or a knowing violation of law;
3. any transaction from which the director involved derived an improper personal benefit; or
4. under Section 174 of the DGCL, as the same exists or hereafter may be amended.

B. If the DGCL is amended to authorize the further elimination or limitation of the liability of directors, then the liability of a director of the Corporation, in addition to the limitation of personal liability set out in this Article Eighth, will be limited to the fullest extent permitted by the amended law.

C. Any repeal or modification of this Article Eighth by the stockholders of the Corporation is prospective only and does not adversely affect any limitation on the personal liability of a director of the Corporation with reference to any event or events preceding or state of facts existing at the time of the repeal or modification.

**NINTH. EFFECTIVE DATE AND TIME**

This Certificate is effective on January 31, 2015, at 11:55 p.m. EST.

[remainder of page intentionally left blank]

I, THE UNDERSIGNED, being the incorporator, for the purpose of forming a corporation under the DGCL, do make this Certificate of Incorporation, hereby acknowledging, declaring, and certifying this Certificate is my act and deed and that the facts stated in this Certificate are true, and sign this Certificate.



---

Name: William M. Klimon  
Incorporator

State of Delaware  
Secretary of State  
Division of Corporations  
Delivered 03:24 PM 01/30/2015  
FILED 03:24 PM 01/30/2015  
SRV 150124274 - 5684448 FILE

**CERTIFICATE OF CONVERSION**

**OF**

**TRAFIGURA INC.**

**TO**

**TRAFIGURA TRADING LLC**

---

The undersigned, desiring to convert a stock corporation incorporated under the General Corporation Law of the State of Delaware into a limited liability company formed under the Delaware Limited Liability Company Act, hereby certifies, in accordance in accordance with section 266 of the General Corporation Law of the State of Delaware and section 18-214 of the Delaware Limited Liability Company Act, as follows:

**SECTION 1. ORIGINAL JURISDICTION OF INCORPORATION AND NAME**

The corporation was originally incorporated in the Swiss Confederation (Switzerland) under the name: Trafigura AG.

**SECTION 2. DATE OF INCORPORATION**

The corporation was incorporated on July 14, 1995.

**SECTION 3. JURISDICTION OF INCORPORATION BEFORE FILING THIS CERTIFICATE**

The corporation was domesticated as a Delaware corporation on January 31, 2015, and its jurisdiction immediately prior to filing this certificate is the State of Delaware.

**SECTION 4. CORPORATE NAME BEFORE FILING THIS CERTIFICATE**

The name is of the corporation immediately prior to filing this certificate is: Trafigura Inc.

**SECTION 5. LLC NAME**

The name of the limited liability company as set forth in the Certificate of Formation is: Trafigura Trading LLC.

**SECTION 6. APPROVAL OF CONVERSION**

The conversion of Trafigura Inc. to Trafigura Trading LLC was approved in accordance with section 266 of the General Corporation Law of the State of Delaware as part of a transaction qualifying as a reorganization within the meaning of section 368(a)(1)(F) of the Internal Revenue Code of 1986.

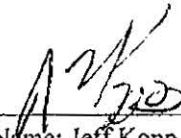
**SECTION 7. EFFECTIVE DATE AND TIME**

This Certificate is effective on January 31, 2015, at 11:57 p.m. EST.

*{Signature on next page.}*



The undersigned has executed this Certificate of Conversion of Trafigura Inc. to Trafigura Trading LLC.

  
\_\_\_\_\_  
Name: Jeff Kopp  
Title: Authorized Officer of  
Trafigura Inc.

State of Delaware  
Secretary of State  
Division of Corporations  
Delivered 03:24 PM 01/30/2015  
FILED 03:24 PM 01/30/2015  
SRV 150124274 - 5684448 FILE

**CERTIFICATE OF FORMATION**  
**OF**  
**TRAFIGURA TRADING LLC**

---

The undersigned, as an authorized person desiring to form a limited liability company under the Delaware Limited Liability Company Act (Delaware Code tit. 6, §§ 18-101 to 18-1109), certifies as follows:

**SECTION 1. NAME**

The name of the limited liability company is: Trafigura Trading LLC (the "Company").

**SECTION 2. REGISTERED OFFICE**

The address of the Company's registered office in the State of Delaware is 1209 Orange Street, Wilmington, New Castle County, Delaware 19801.

**SECTION 3. REGISTERED AGENT**

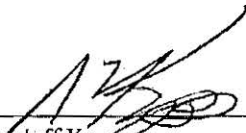
The name of the Company's registered agent at its registered office is The Corporation Trust Company.

**SECTION 4. EFFECTIVE DATE AND TIME**

This Certificate is effective on January 31, 2015, at 11:57 p.m. EST.

*{Signature on next page.}*

The undersigned authorized person has executed this Certificate of Formation of  
Trafigura Trading LLC.

  
\_\_\_\_\_  
Name: Jeff Kopp  
Authorized Person

State of Delaware  
Secretary of State  
Division of Corporations  
Delivered 05:58 PM 05/01/2015  
FILED 05:54 PM 05/01/2015  
SRV 150603144 - 5684448 FILE

STATE OF DELAWARE  
CERTIFICATE OF AMENDMENT CHANGING ONLY THE  
REGISTERED OFFICE OR REGISTERED AGENT OF A  
LIMITED LIABILITY COMPANY

The limited liability company organized and existing under the Limited Liability Company Act of the State of Delaware, hereby certifies as follows:

1. The name of the limited liability company is Trafigura Trading LLC.
2. The Registered Office of the limited liability company in the State of Delaware is changed to 160 Greentree Drive, Suite 101  
(street), in the City of Dover,  
Zip Code 19904. The name of the Registered Agent at such address upon whom process against this limited liability company may be served is National Registered Agents, Inc.

By: /s/ Jeffrey Kopp  
Authorized Person

Name: Jeffrey Kopp  
Print or Type

State of Delaware  
Secretary of State  
Division of Corporations  
Delivered 02:59 PM 10/20/2015  
FILED 02:59 PM 10/20/2015  
SR 20150572629 - File Number 5684448

STATE OF DELAWARE  
CERTIFICATE OF AMENDMENT CHANGING ONLY THE  
REGISTERED OFFICE OR REGISTERED AGENT OF A  
LIMITED LIABILITY COMPANY

The limited liability company organized and existing under the Limited Liability Company Act of the State of Delaware, hereby certifies as follows:

1. The name of the limited liability company is Trafigura Trading LLC.
2. The Registered Office of the limited liability company in the State of Delaware is changed to Corporation Trust Center  
1209 Orange Street (street), in the City of Wilmington,  
Zip Code 19801. The name of the Registered Agent at such address upon  
whom process against this limited liability company may be served is \_\_\_\_\_  
THE CORPORATION TRUST COMPANY

By:   
Authorized Person

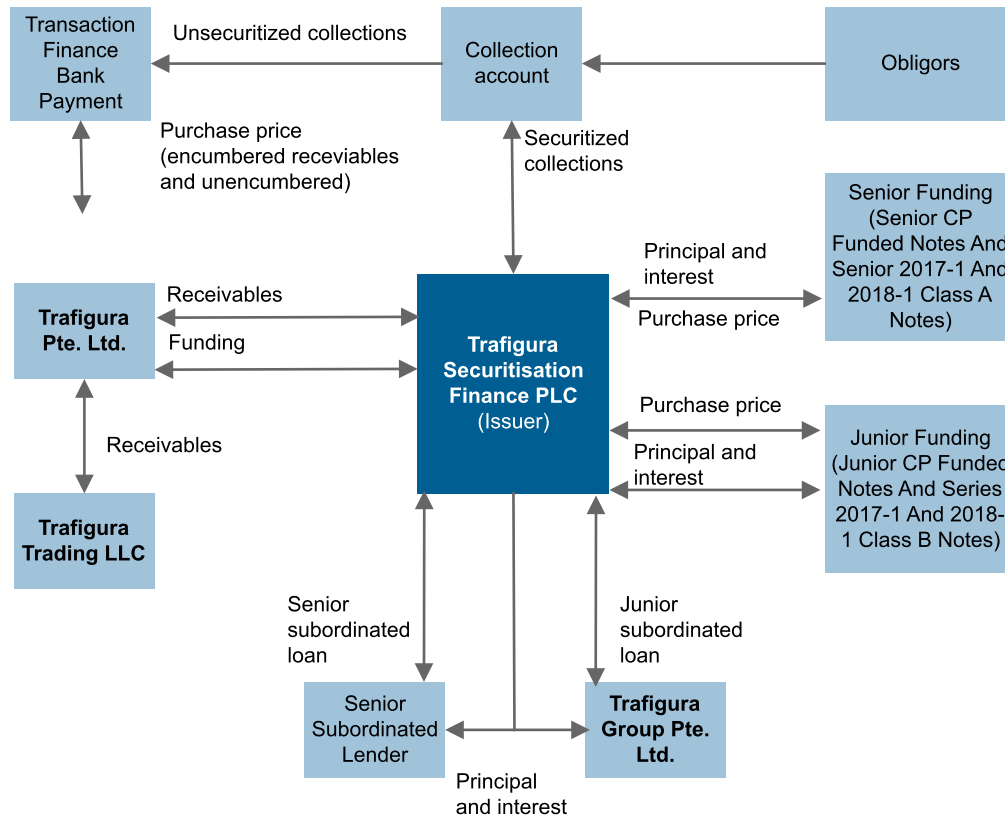
Name: Max Bode  
Print or Type



# **EXHIBIT 6**

**Presale: Trafigura Securitisation Finance PLC (Series 2018-1)**

Chart 1

**Trafigura Securitisation Finance PLC****Transaction Structure**

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**Existing notes**

The transaction structure allows for flexibility in the level of receivables to be funded as well as the nature of the instruments that are to be issued. The number of conduit funding banks has increased since 2004 and currently 10 conduits or banks fund both the senior and junior VFN. The 2018-1 class A MTN will rank pari passu to the senior VFN and 2017-1 class A MTN, and will rank senior to the 2018-1 class B MTN, junior VFN, and 2017-1 class B MTN, which rank pari passu among themselves. A senior subordinated loan from a third party and a junior subordinated loan from TGPL support all of the notes. TGPL holds a minimum of 6% of the outstanding pool of receivables that the junior subordinated loan funds. The size of the subordinated loan is dynamically adjusted according to the volume of receivables being funded and the credit quality of the pool.

# **EXHIBIT 7**

## Legal Library

# Sustainability-Linked Private Placements

May 11, 2021

In this post we will be looking at sustainability-linked loan principles and their application to a recent sustainability-linked private placement by Trafigura Funding S.A. ("Trafigura"), a subsidiary of Trafigura Group Pte. Ltd., a market leader in the global commodities industry. Trafigura's private placement of \$203.5 million of Senior Guaranteed Sustainability-Linked Notes is believed to be the largest sustainability-linked financing on record in the US Private Placement market to date. Duane Morris previously represented Trafigura in its 2020 private placement of Senior Guaranteed Notes to institutional investors in the United States.

### Industry Principles

The two primary sustainability products in the loan market are green loans and sustainability-linked loans. The Loan Syndications and Trading Association ("LSTA"), Loan Market Association ("LMA") and Asia Pacific Loan Market Association ("APLMA") originally established standards for these products (called the "Green Loan Principles" ("GLP") and "Sustainability Linked Loan Principles" ("SLLP")) in 2018 and 2019 respectively. On 5 May 2020 the LSTA, LMA and APLMA published guidelines that outline considerations for the market in structuring such transactions, as detailed in our alert here.

The key element of a green loan is that the proceeds are used for "green" purposes. A sustainability-linked loan can be any type of debt financing where a company is economically incentivized to achieve sustainability objectives. Unlike a green loan, the proceeds of a sustainability-linked loan can be used for general corporate purposes. The objectives are measured using sustainability performance targets ("SPTs") that include key performance indicators ("KPIs") and other metrics to measure improvement. The SLLP guidelines provide examples of SPTs with categories including energy efficiency, greenhouse gas emissions, renewable energy, water consumption and biodiversity.

The GLP and SLLP guidelines are increasingly being applied more widely than the loan market, with private placement issuers utilizing the guidelines for green or sustainable private placements. These products are not only intended for "green" companies; any company can access the green or sustainability loan market provided the transaction is structured in the right way. This means a broad range of industries can utilize the guidelines in a transaction provided there is an appropriate commitment to green projects or sustainability objectives.

### Components of a Sustainability-Linked Private Placement

The SLLP guidelines outline four components of a sustainability-linked transaction that we will illustrate the practical application of with reference to the recent sustainability-linked private placement by Trafigura. These components are:

1. Relationship to the company's overall sustainability strategy
2. Target Setting
3. Reporting
4. Review

#### *1. Relationship to the Company's Overall Sustainability Strategy*

As sustainability-linked private placements are intended to improve a company's existing sustainability strategy, there needs to be 1) a sustainability strategy in place and 2) a link between the sustainability strategy and the SPTs the company is seeking to achieve. Trafigura selected three KPIs in relation to its operations: reducing greenhouse gas emissions, developing its renewable energy portfolio and bringing its procurement program in line with international sustainability standards.

The SLLT guidelines also encourage companies to disclose sustainability standards or certifications to which they are seeking to conform. For example, Trafigura outlined its intention for full alignment of the business with the ISO standard 20400:2017, an international standard for sustainable procurement.

#### *2. Target Setting*

The SPTs need to be "ambitious and meaningful" to the company's business. For Trafigura, the KPI for reducing greenhouse gas emissions is the same target as set in the company's sustainability-linked revolving credit facility that closed earlier this year. This KPI will measure Trafigura's performance in reducing scope one and two emissions by 30% by 2023 (compared to 2020 levels) as set out in its 2020 Responsibility Report.

The SLLP guidelines suggest SPTs should be determined using internal or external specialists so that they are "fit for purpose" with respect to the company's business and industry. In order to set the KPI aligning Trafigura's procurement program with international standards, an independent sustainability verifier, ERM Certification and Verification Services ("ERM CVS"), conducted a gap assessment of Trafigura's management system framework against the ISO standards.

**LA** | LEGAL ALERTS/ARTICLES

### ARTICLE INFORMATION:

Author:  
Rebecca Green;  
Drew D. Salvest;  
Natalie A. Stewart

Law Firm:  
Duane Morris - London Office

Practice Area:  
Environmental Law Articles

File Type:

The SPTs and calculation methodologies are communicated between the company and the investors. Price incentives are linked to the performance of the company in achieving the pre-determined SPTs. These price incentives could be an upwards interest rate adjustment if an SPT is not met, a downward interest rate adjustment if SPTs are met, or a two-way pricing structure utilizing upward and downward interest rate adjustments depending on performance.

The Trafigura sustainability-linked private placement is structured with only an upward interest rate adjustment if an SPT is not met. The interest rate adjustment is structured in this way to work around any potential ERISA Final Rule issue, as a downwards adjustment in interest rate based on meeting the targets could be interpreted as a sacrifice of return on investment for a non-pecuniary goal. Although the Department of Labor has subsequently issued a notice it will not enforce the Final Rule, until further guidance is published an ERISA fiduciary must only consider pecuniary factors when making investments.

### 3. Reporting

A company will need to report up-to-date data in relation to SPTs. The SLLP guidelines suggest reporting should be on an annual basis at a minimum. Companies and investors may seek external opinions and reports with respect to methodologies and assumptions used in reporting.

In Trafigura, ERM CVS will undertake an assessment of the KPI performance on the relevant assessment date each year. The results will form the basis of the KPI report, produced and verified by ERM CVS which details performance with respect to the SPTs. The report is attached to a compliance certificate signed by Trafigura and delivered to the investors each year, stating whether SPTs have been achieved for that period.

### 4. Review

The SLLP guidelines suggest external review and verification is to be negotiated on a transaction by transaction basis between the company and the investors. External review is strongly recommended where information regarding SPTs is not publicly available. The SLLP guidelines strongly recommend verification by an auditor, environmental consultant or rating agency. Trafigura engaged ERM CVS to review and report on KPIs and SPT compliance for each relevant period.

Although sustainability-linked products originate in the loan market, particularly among European lenders, interest from issuers and investors in the capital markets is increasing as ESG issues move back up the public agenda as the impact of COVID-19 begins to recede. Moreover, application of the SLLP guidelines allow issuers across a broad range of industries to access capital from investors who are demonstrating growing support for businesses that incorporate sustainability into their business operations. Trafigura's recent US private placement is an indication that US institutional investors are also supporting issuers committing to sustainability targets.

The views expressed in this document are solely the views of the author and not Martindale-Hubbell. This document is intended for informational purposes only and is not legal advice or a substitute for consultation with a licensed legal professional in a particular case or circumstance.

#### SEARCH TOOLS

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Browse by Location

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# **EXHIBIT 8**

Department of State: Division of Corporations

[Allowable Characters](#)[HOME](#)

Entity Details

**THIS IS NOT A STATEMENT OF GOOD STANDING**

[File Number:](#) **7035016** [Incorporation Date /](#) **9/16/2022**  
[Formation Date:](#) (mm/dd/yyyy)

[Entity Name:](#) **ENERGY RENAISSANCE CLASS B LLC**

[Entity Kind:](#) **Limited Liability Company** [Entity Type:](#) **General**

[Residency:](#) **Domestic** [State:](#) **DELAWARE**

**[REGISTERED AGENT INFORMATION](#)**

[Name:](#) **THE CORPORATION TRUST COMPANY**  
[Address:](#) **CORPORATION TRUST CENTER 1209 ORANGE ST**  
[City:](#) **WILMINGTON** [County:](#) **New Castle**  
[State:](#) **DE** [Postal Code:](#) **19801**  
[Phone:](#) **302-658-7581**

Additional Information is available for a fee. You can retrieve Status for a fee of \$10.00 or more detailed information including current franchise tax assessment, current filing history and more for a fee of \$20.00.

Would you like ☐ Status ☐ Status, Tax & History Information

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# **EXHIBIT 9**

11500000/366

(Requestor's Name)

(Address)

(Address)

(City/State/Zip/Phone #)

☐ PICK-UP ☐ WAIT ☐ MAIL

(Business Entity Name)

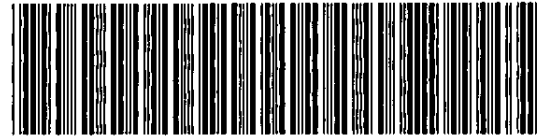
(Document Number)

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Special Instructions to Filing Officer:

File  
22

Office Use Only



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02/20/15--01001--011 \*\*125.00

15 FEB 19 PM 3:52

FILED

15 FEB 19 AM 10:50  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

FEB 20 2015

T. HAMPTON



CT

February 19, 2015

Department of State, Florida  
Clifton Building  
2611 Executive Center Circle  
Tallahassee FL 32301

Re: Order #: 9427604 SO  
Customer Reference 1: Trafigura  
Customer Reference 2: Post Conversions

(File 2nd)

Dear Department of State, Florida :

Please obtain the following:

Trafigura Trading LLC (DE)  
Registration  
Florida

Enclosed please find a check for the requisite fees. Please return document(s) to the attention of the undersigned.

If for any reason the enclosed cannot be processed upon receipt, please contact the undersigned immediately at (850) 222-1092 .

Thank you very much for your help.

Sincerely,

Connie R Bryan  
Senior Fulfillment Specialist  
~~Connie.Bryan@wellsfargo.com~~



**TRAFIGURA TRADING LLC**

5 HOUSTON CENTER, 1401 MCKINNEY, SUITE 1500, HOUSTON, TX 77010, USA TEL: +(1) 832 203 6400 - FAX: +(1) 832 203 6401

February 1, 2015

To Whom It May Concern:

On January 31, 2015, Trafigura AG domesticated from a Swiss to a Delaware corporation and converted to Trafigura Trading LLC.

Under Delaware Law, (Del. Code tit. 8 Sec. 266, 388(i)), Trafigura Trading LLC is the same entity as Trafigura AG and has the same rights, property, debts and other obligations of Trafigura AG.

The attached withdrawal is procedural only and Trafigura Trading LLC will retain the Federal Employer Identification Number of Trafigura AG; this is 06-1436098.

If there are questions please send an e-mail to [ustaxinvoices@trafigura.com](mailto:ustaxinvoices@trafigura.com).

Trafigura AG  
Trafigura Trading LLC

**APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO  
TRANSACTION BUSINESS IN FLORIDA**

*IN COMPLIANCE WITH SECTION 605.0902, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A  
FOREIGN LIMITED LIABILITY COMPANY TO TRANSACTION BUSINESS IN THE STATE OF FLORIDA:*

1. Trafigura Trading LLC  
(Name of Foreign Limited Liability Company; must include "Limited Liability Company," "L.L.C.," or "LLC.")

(If name unavailable, enter alternate name adopted for the purpose of transacting business in Florida. The alternate name must include "Limited Liability Company," "L.L.C.," or "LLC.")

2. Delaware 3. 06-1436098  
(Jurisdiction under the law of which foreign limited liability company is organized) (FEI number, if applicable)

4. \_\_\_\_\_  
(Date first transacted business in Florida, if prior to registration.)  
(See sections 605.0904 & 605.0905, F.S. to determine penalty liability)

5. 1401 McKinney St., Ste. 1500, Houston, TX 77010  
\_\_\_\_\_  
(Street Address of Principal Office)

6. Same  
\_\_\_\_\_  
(Mailing Address)

7. The name, title or capacity and address of the person(s) who has/have authority to manage is/are:

SEE ATTACHMENT

8. Attached is an original certificate of existence, no more than 90 days old, duly authenticated by the official having custody of records in the jurisdiction under the law of which it is organized. (A photocopy is not acceptable. If the certificate is in a foreign language, a translation of the certificate under oath of the translator must be submitted)

*eks*

*Jeff Kopp*  
Signature of an authorized person

(In accordance with section 605.0203, F.S., the execution of this document constitutes an affirmation under the penalties of perjury that the facts stated herein are true. I am aware that any false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.)

JEFF KOPP

Typed or printed name of signee

FILED  
15 FEB 19 AM 10:50  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

**Trafigura Trading LLC**

**Member and Managers List**

**Member and holder of 100% of membership interest**

Trafigura US Inc. - 1401 Mc Kinney St., Ste. 1500, Houston, TX 77010

**Managers**

**Directors**

Jeffrey Kopp - 1401 Mc Kinney St., Ste. 1500, Houston, TX 77010

Douglas Pratt, Secretary - 1401 Mc Kinney St., Ste. 1500, Houston, TX 77010

**Officers**

Jeffrey Kopp , President - 1401 Mc Kinney St., Ste. 1500, Houston, TX 77010

Douglas Pratt, Secretary - 1401 Mc Kinney St., Ste. 1500, Houston, TX 77010

Rodney Malcolm, Treasurer - 1401 Mc Kinney St., Ste. 1500, Houston, TX 77010

**FILED**  
15 FEB 19 AM 10:50  
SECRETARY OF STATE  
TALLAHASSEE, FLORIDA

## CERTIFICATE OF DESIGNATION OF REGISTERED AGENT/REGISTERED OFFICE

PURSUANT TO THE PROVISIONS OF SECTION 605.0113 or 605.0902 (1)(d), FLORIDA STATUTES, THE UNDERSIGNED LIMITED LIABILITY COMPANY SUBMITS THE FOLLOWING STATEMENT TO DESIGNATE A REGISTERED OFFICE AND REGISTERED AGENT IN THE STATE OF FLORIDA.

1. The name of the Limited Liability Company is:

Trafigura Trading LLC

If unavailable, the alternate to be used in the state of Florida is:

2. The name and the Florida street address of the registered agent and office are:

NRAI Services, Inc.

(Name)

1200 South Pine Island Road

Florida Street Address (P.O. Box NOT ACCEPTABLE)

Plantation FL 33324

City/State/Zip

*Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent as provided for in Chapter 605, Florida Statutes.*

NRAI Services, Inc.

By:



(Signature)

**Alfred Younan**  
**Assistant Secretary**

|           |                                  |
|-----------|----------------------------------|
| \$ 100.00 | Filing Fee for Application       |
| \$ 25.00  | Designation of Registered Agent  |
| \$ 30.00  | Certified Copy (optional)        |
| \$ 5.00   | Certificate of Status (optional) |

**FILED**  
 15 FEB 19 AM 10:50  
 SECRETARY OF STATE  
 TALLAHASSEE, FLORIDA



# Delaware

PAGE 1

*The First State*

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "TRAFIGURA TRADING LLC" IS DULY FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE TWELFTH DAY OF FEBRUARY, A.D. 2015.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "TRAFIGURA TRADING LLC" WAS FORMED ON THE THIRTY-FIRST DAY OF JANUARY, A.D. 2015.

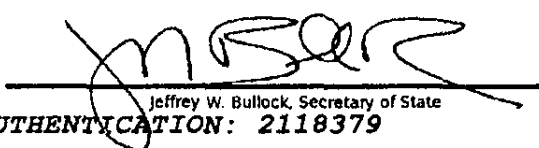
AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL TAXES HAVE BEEN PAID TO DATE.

5684448 8300

150191755

You may verify this certificate online  
at [corp.delaware.gov/authver.shtml](http://corp.delaware.gov/authver.shtml)



  
Jeffrey W. Bullock, Secretary of State  
AUTHENTICATION: 2118379

DATE: 02-12-15

# **EXHIBIT 10**

FOR IMMEDIATE RELEASE

NOTICE TO NOTEHOLDERS

TRAFIGURA FUNDING S.A. (the "Issuer")

Series 1 EUR 606,686,000 5.250 per cent Guaranteed Notes due 29 November 2018  
(ISIN: XS0998182397) (the "Notes")

issued under the Issuer's EUR 2,000,000,000 Guaranteed Euro Medium Term Note Programme  
Guaranteed by Trafigura Beheer B.V., Trafigura AG,  
Trafigura PTE LTD and Trafigura Derivatives Limited

This Notice should be read in conjunction with the Base Prospectus dated 14 November 2013 (the "**Base Prospectus**") and the final terms dated 27 November 2013 and 2 June 2014 giving details of the Notes. Terms and expressions defined in the Base Prospectus shall have the same meanings when used herein except where the context requires otherwise or unless otherwise stated.

NOTICE IS HEREBY GIVEN to holders of the above Notes that, on or about 1 February 2015, Trafigura AG intends to re-domesticate (the "**Re-domestication**") as Trafigura Trading LLC, a company organized under the laws of the State of Delaware. Following the Re-domestication, Trafigura Trading LLC shall be the same entity as Trafigura AG as a matter of law in both Switzerland and the State of Delaware, and the Notes will continue to be unconditionally and irrevocably guaranteed by such entity as Guarantor of the Notes.

With effect from the date of Re-domestication, pursuant to Condition 16(b) and with the agreement of Citicorp Trustee Company Limited as trustee of the Notes (the "**Trustee**"), the Trust Deed and Conditions of the Notes have been amended to make certain consequential changes following the Re-domestication.

The amendments were made by means of a supplemental trust deed dated 23 January 2015 between the Issuer, the Guarantors and the Trustee, copies of which are available for inspection at the offices of Trafigura Beheer B.V. at 20th Floor, Ito Tower, Gustav Mahlerplein 102, 1082 MA Amsterdam, the Netherlands.

This notice is given by the Issuer.

29 January 2015